ZEAL AQUA LIMITED CIN No: L05004GJ2009PLC056270



Date: 14/11/2020

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai- 400001

Script ID/ Code : ZEAL/539963

Subject: Disclosure of information pursuant to Regulation 30 of SEBI (Listing

Obligations and Disclosure Requirements) Regulations, 2015

Dear Sir/Madam,

In compliance with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. Kindly find enclosed herewith a copy of Results presentation with respect to the H1 & FY 2020 Financial results for the half year ended 30th September 2020 of the company.

Kindly take the above information on record and oblige.

Thanking you.

Yours Faithfully.

For Zeal Aqua Limited

Pradipkumar Ratilal Navik Whole Time Director

DIN: 01067716





Safe Harbor



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Agenda





Company at Glance



Way Forward...



Industry Overview



Financial Highlights

Company at Glance

Company at Glance



Incorporated in 2009, based out of Surat, Gujarat

Processing Capacity: 5,850 MTPA
Farming Capacity: 1,600 MTPA

Introduced L. Vannamei species in the region

10% Market Share in Gujarat's Shrimp Production















Vertically Integrated
Player from Farmer to
Processor

Portfolio of Ponds: 100 PE Lines & more than 67 earthen ponds Satellite farming capacity of ~4,000 MTPA

Diversified Business Segment





& medicines





Key Strength



Strategic Location

- Income Tax Benefit for next 5 years
- 1,600 km long coastline & vast stretches of brackish water area available for aquaculture
- · Advantage of high tidal amplitude

Value Added Products

- Increasing Geographical presence by introducing Shrimp brands in the global markets
- 2 Shrimp brands in Japan i.e "Navik" & "Patel".



Processing Plant

- Major Revenue driver & improvement in profitability
- Captive consumption of Farm produce shrimps
- Out of Total Installed Capacity 5,850 MTPA expect to achieve 75% utilization in the next 2 years

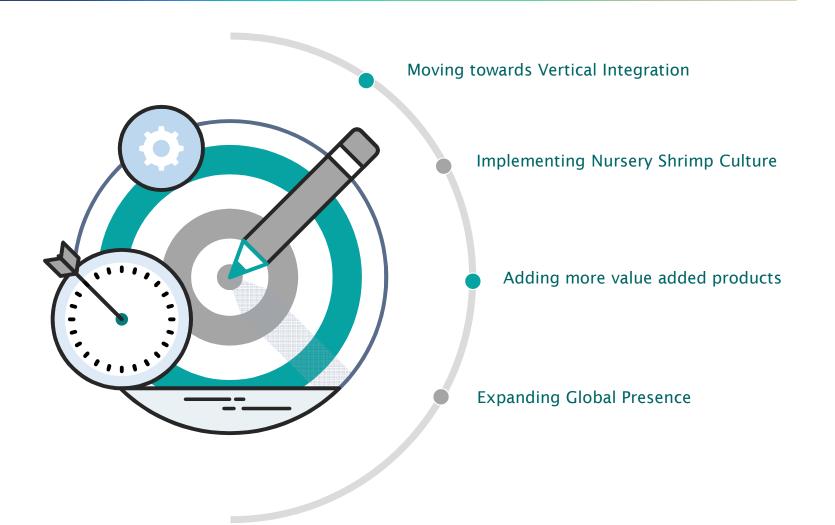
Quality Shrimps

- Bigger size
- Good Texture
- Better Taste



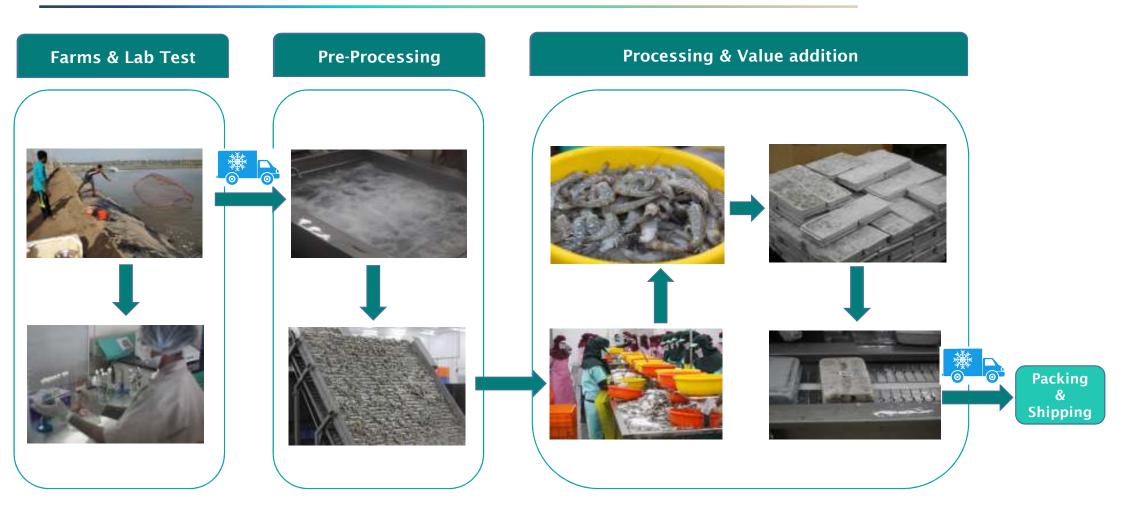
Way Forward...





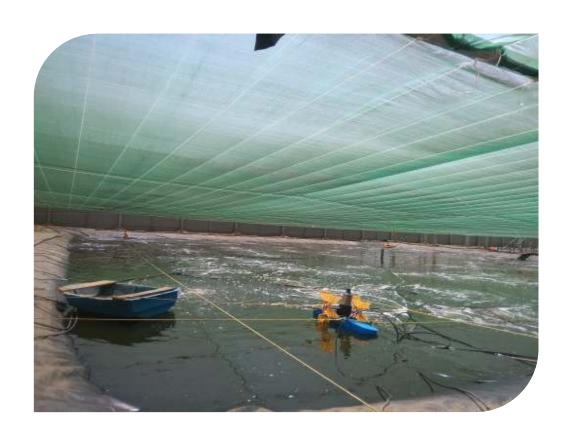
State of Art Facility





Successful Pilot Run of Nursery Culture



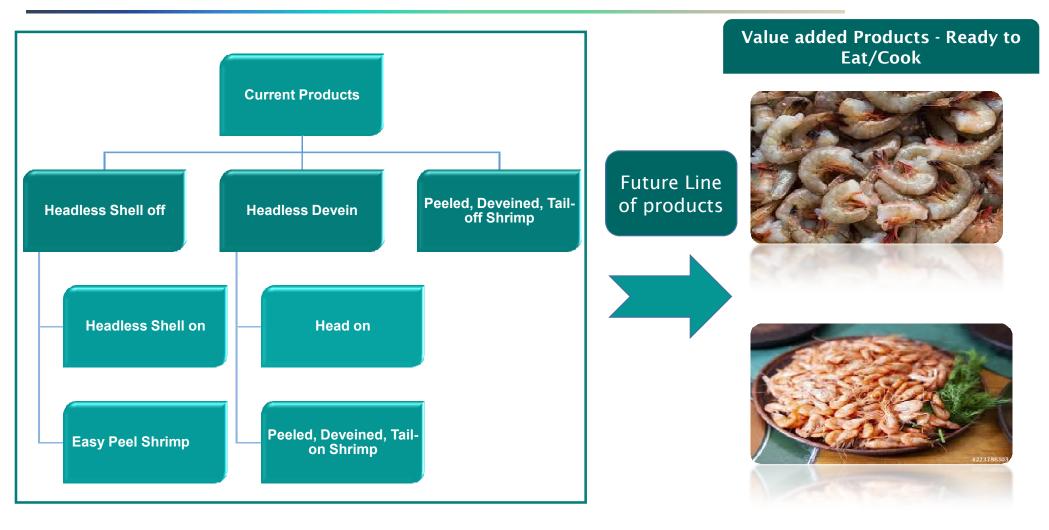




Stocking juveniles from nursery systems increases number of crops per year, resulting in improving the farm's profitability

Value Added Products- For Better Realization





Under Strong Leadership...





Pradipkumar Navik
Whole Time Director

Promoter of the company with more than two decades of experience in Aquaculture. He looks after the day to day operations of the farming & trading business segment



Rohan Navik
Whole Time Director

He is an MBA by qualification & Director of the company. He is responsible for end to end management of business engagements, planning, & managing the processing plant



Shantilal Patel
Managing Director

He is the Managing Director of the company. He has more than 15 years of experience in Aquaculture. He looks after the day to day operations of the farming & trading business segment

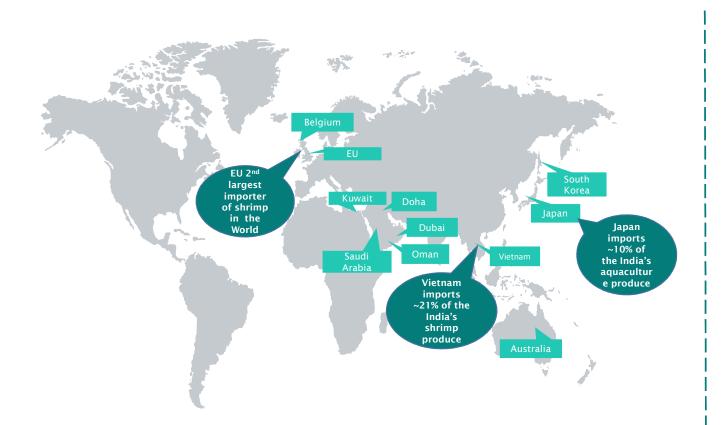


Dhavalkumar Patel
Whole Time Director

He is a Commerce Graduate and has experience of more than 4 years in the field of aquaculture. He is actively involved in production at Company's processing plant.

... Expanding Global Presence





Certifications

Approval Received:





Under Process:







Marquee Clientele























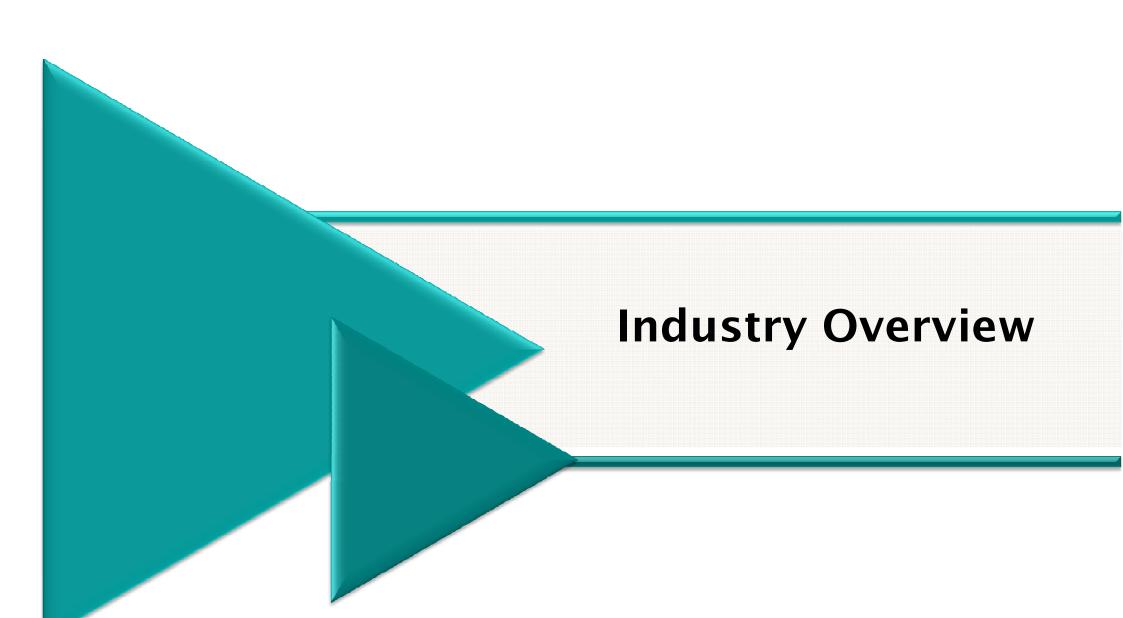














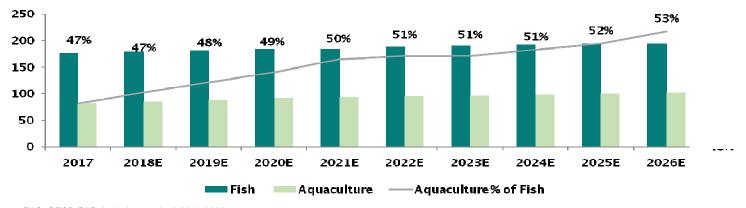


Aquaculture:

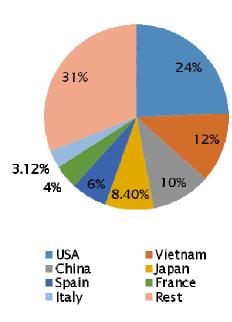
- Over 91% of global aquaculture production currently being produced within the Asian region (102.9 million tones in 2017)
- Aquaculture production in 2030 is projected to reach 109 million tons, a growth rate of 37 percent over 2016."
- More than 120 million people are estimated to depend on sea food for all or part of their incomes.
- Aquaculture's share in direct human consumption is 55% mainly driven by Asia, and particularly China

Shrimp:

- GOAL has predicted around 600,000 tons production of shrimps in 2019 and 2020
- Frozen seawater shrimps generated \$17.7 billion in export sales during 2019, up by about 25% from \$14 billion in 2015 but down by -2% from 2018 to 2019.
- During May 2019, India exported 20,391 tons of shrimps to the US. In April 2020, exports stood at 22,229 tons, against 17,749 tons in April 2019.



Top Shrimp Importing Countries 2018

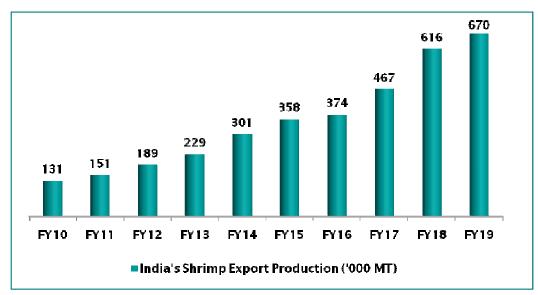


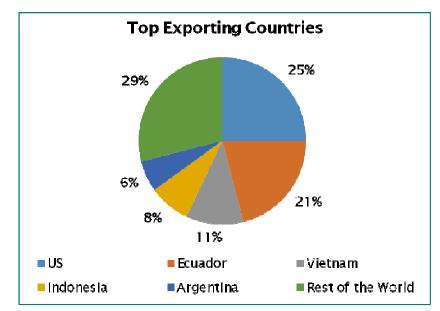
Source: FAO, OECD-FAO Agriculture outlook 2017-2026

India - Marching Towards Blue Revolution



- In 2018-19 seafood exports fetched USD 6.68 bn as against USD 7.08 bn a year ago, with frozen shrimp dominating the export basket
- During 2019, India accounted for 282,584 tonne of shrimps from the total US import of 698,445 tonne.
- In the Union Budget 2020, the Modi government has made it clear that it intends to promote marine life. Finance Minister Nirmala Sitharaman in her Budget speech referred to the blue economy and said, by 2022-23, the government aims to raise fish production to 200 lakh tonnes.
- The country currently has about 366 MPEDA-approved seafood export companies and 60 cold storage facilities.
- Through March 2020, about 230,000 MT of shrimp were produced, of which 180,500 MT (78 percent) were exported to various global markets.
- The top export destinations for India in Q1 2020 was the United States, with about 68,894 MT, followed by 24,848 MT to China, which resumed its shrimp imports from India.
- Top export destinations: US, Vietnam, EU, Japan, UAE, China and the Republic of Korea





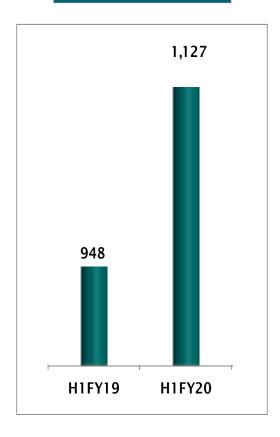
Source: MPEDA, FAO, International Trade Statistics

Financial Highlights

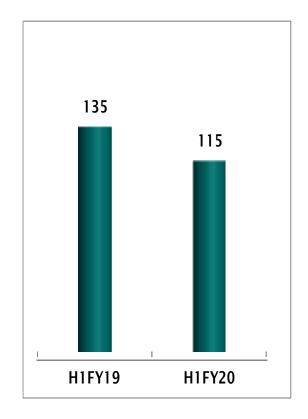




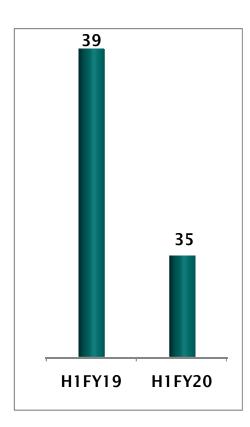
Revenue (INR Mn)



EBITDA (INR Mn)



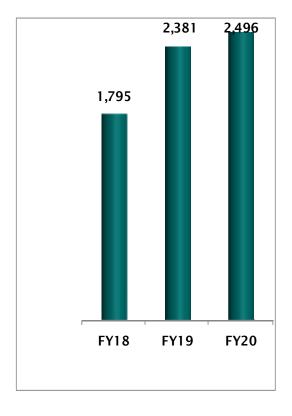
PAT (INR Mn)



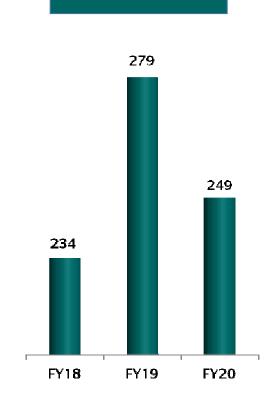




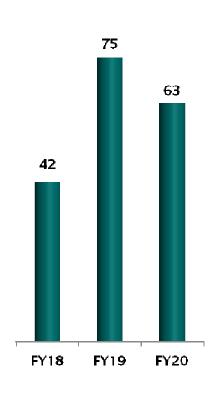
Revenue (INR Mn)



EBITDA (INR Mn)



PAT (INR Mn)



Profitability Highlights



H1FY20	H1FY19	YoY	FY20	FY19	YoY
1097	914	20%	2,385	2,318	3%
30	35		111	63	
1127	949	19%	2,496	2,381	5%
867	657		1917	1,787	
32	36		72	65	
112	120		256	250	
115	135	(15%)	250	279	(10%)
10.20%	14.26%		10.02%	11.71%	
32	36		72	85	
48	61		118	100	
-	-		-	-	
36	39	(9%)	60	93	(35%)
-	-		3	18	
36	39	(9%)	63	75	(16%)
3.16%	4.13%		2.54%	3.15%	
	1097 30 1127 867 32 112 115 10.20% 32 48 - 36 - 36	1097 914 30 35 1127 949 867 657 32 36 112 120 115 135 10.20% 14.26% 32 36 48 61 - - 36 39 - - 36 39	1097 914 20% 30 35 1127 949 19% 867 657 32 36 112 120 115 135 (15%) 10.20% 14.26% 32 36 48 61 - - 36 39 (9%) - - 36 39 (9%)	1097 914 20% 2,385 30 35 111 1127 949 19% 2,496 867 657 1917 32 36 72 112 120 256 115 135 (15%) 250 10.20% 14.26% 10.02% 32 36 72 48 61 118 - - - 36 39 (9%) 60 - - 3 36 39 (9%) 63	1097 914 20% 2,385 2,318 30 35 111 63 1127 949 19% 2,496 2,381 867 657 1917 1,787 32 36 72 65 112 120 256 250 115 135 (15%) 250 279 10.20% 14.26% 10.02% 11.71% 32 36 72 85 48 61 118 100 - - - - 36 39 (9%) 60 93 - - 3 18 36 39 (9%) 63 75

Balance Sheet Highlights



INR Mn	Mar-20	Mar-19
Shareholder's Funds	549	486
Share capital	126	126
Reserves & Surplus	423	360
Non-current liabilities	188	196
Long Term Borrowings	187	195
Deferred Tax liabilities (Net)	-	-
Other Long Term Liabilities	1	1
Long-Term Provisions	-	-
Current liabilities	1,379	1,099
Borrowings	696	640
Trade Payables	622	371
Other Current liabilities	56	59
Short-term provisions	5	30
Total Equities & Liabilities	2,116	1,781

INR Mn	Mar-20	Mar-19
Non-current assets	492	517
Tangible Assets	402	463
CWIP	54	31
Intangible Assets	-	-
Non Current Investments	1	1
Deferred Tax Assets (Net)	24	11
Long-term Loans & Advances	11	11
Other Non-Current Assets	-	-
Current assets	1,624	1,264
Inventories	877	514
Investments	-	-
Trade receivables	627	580
Cash & Cash equivalents	50	45
Short-term loans & Advances	52	103
Other Current Assets	18	23
Total Assets	2,116	1,781

Thank



you

Zeal Aqua Limited

Mr. Shailendra Patil (CFO)

Email Id: shailendra.accounts@zealagua.com

