

May 22, 2023

To,
Department of Corporate Services
BSE Limited
P J Towers, Dalal Street,
Fort, Mumbai -400001
Scrip Code: 540725

To,
The Listing Department
National Stock Exchange of India Limited
Exchange Plaza, C-1, Block G, Bandra Kurla
Complex, Bandra (E), Mumbai 400051
SYMBOL: SHAREINDIA

Sub: Disclosure under Regulation 30 of SEBI (LODR) Regulations, 2015

Dear Sir,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor Presentation on Audited Financial Results for Quarter and Financial Year ended on March 31, 2023.

Please take the same on your records

For **Share India Securities Limited**

Vikas Aggarwal
Company Secretary & Compliance Officer
Membership No.: FCS 5512



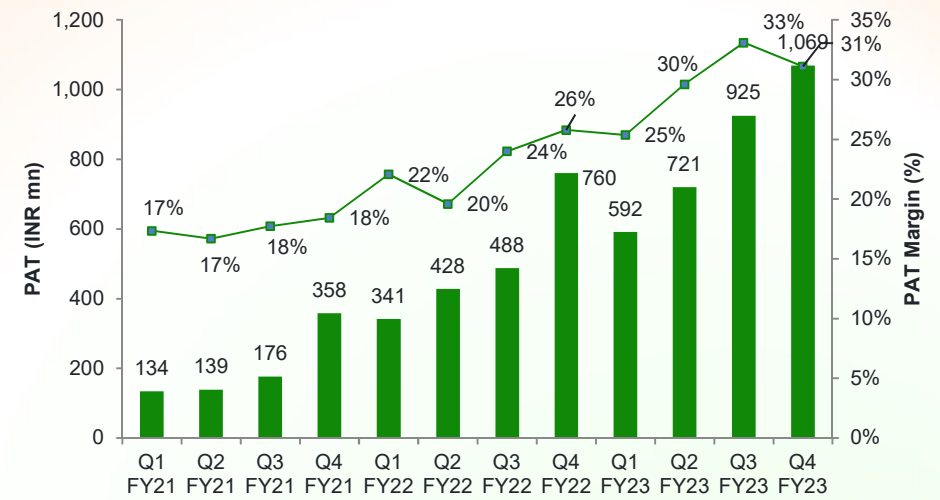
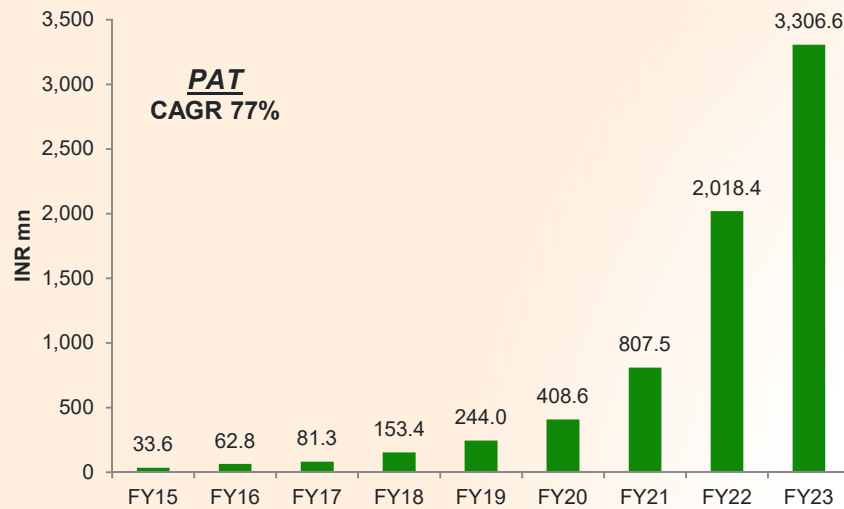
Share India

You generate, we multiply



Corporate Presentation

Bottom line growth continues



- Another year of strong growth for Share India
- Company has recorded highest ever annual PAT: INR 3,306mn.
- First ever quarterly PAT of INR 1bn+ (INR 1,069mn)
- Margin Profile now stable with PAT margin at ~30%

Share India – Built on Trust and Innovation

Share India is a **Digital-first Fintech Conglomerate** focused on cutting-edge Superior Technologies, to empower Prop and professional traders

Whether Institutional or HNI, we offer **Personalized Services**. Share India is a publicly traded company run with integrity

We have been a **Market Leader** in the field of algo-trading by providing low latency solutions to clients in India since almost a decade

We aim to transform the millennial trading experience for retail by providing an **Automated Trading Platform** to every Indian household



₹10,997Mn
Total Income*



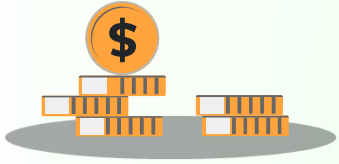
₹5,041 Mn
EBITDA*



₹3,307 Mn
PAT*

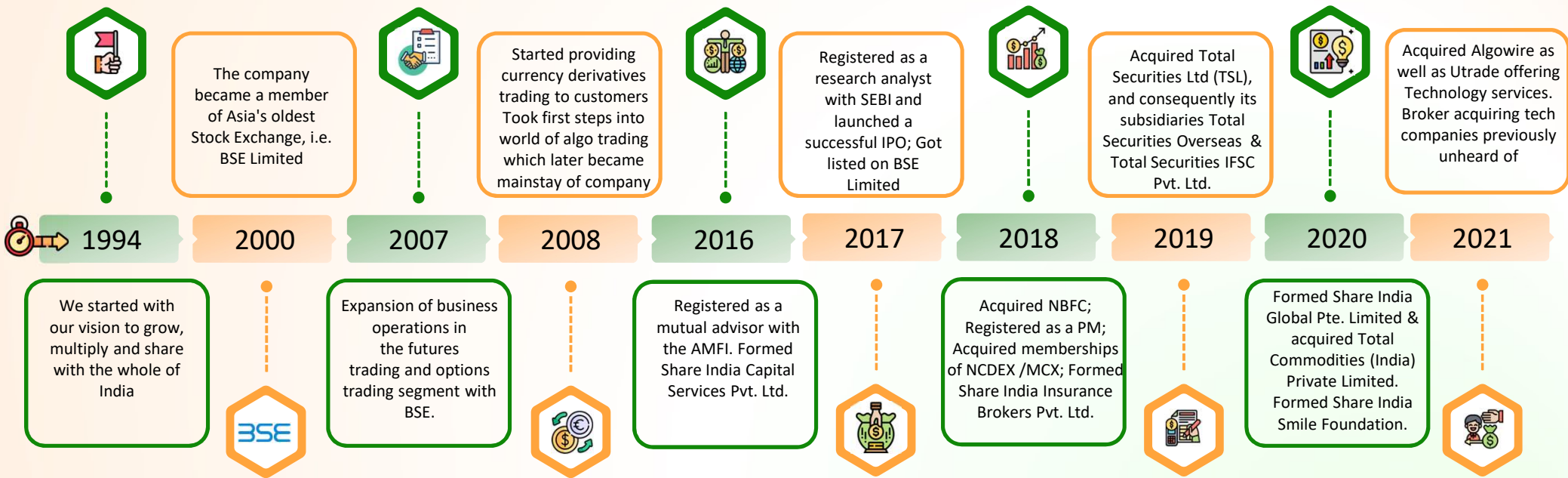


₹102.7
EPS* (Basis)



*FY23

Every Mile We Walked and Every Milestone We Conquered



We Are A Fast-Growing Financial Services Conglomerate Meeting The Customers Financial Needs

Standalone Business

Broking in Equity, F&O and Currency segment

Prop Trading

Mutual Funds distribution

Research

Depository Participant

Business in Subsidiaries/Wholly owned subsidiaries

NBFC
Share India Fincap Private Limited

Insurance Broking
Share India Insurance Brokers Private Limited

Equity Trading
Share India Securities (IFSC) Private Limited
Total Securities (IFSC) Private Limited

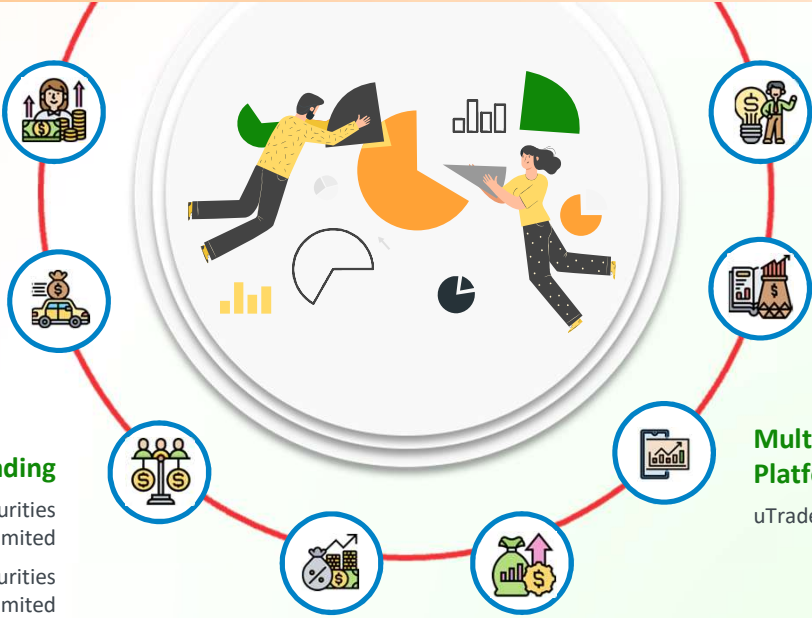
Investment Banking
Share India Capital Services Private Limited

Algorithmic Trading Platform
Algowire Trading Technologies Pvt. Ltd.

Equity Broking
Share India Algo Plus Private Limited

Equity Trading
Share India Global Pte. Ltd.

Multi Asset Tech Trading Platform
uTrade Solutions Pvt. Ltd.



Tech Driven Financial Conglomerate

We are a technology driven customer-centric company focused on making low latency scalable trading platform with knowledge-driven research



Our endeavor is to empower clients in making right and informed investment decisions. Our focus is on making scalable tech solutions for clients



Diversified Financial Products

Offer bespoke products and solutions to meet clients' financial aspirations.



Tech Driven Approach

Follow tech driven customer centric approach in making smart trading platforms to enable various algos to clients



Superior Technology Competence

Low latency trading platforms based on algorithmic and quantitative trading solutions.



Focused on Innovation

Continuously looking to enhance process and platforms using new technology, which has potential to disrupt traditional finance business model in India.

Our Vision : Future Plans



Retail Expansion

Share India is investing heavily in its backend infrastructure and has started rolling out tech-based retail products.



Algo Trading Penetration

Share India envisions to democratize algo trading which has been its specialization for institutional and ultra HNI clientele



International Expansion

Enter into trading segment of new geographies by wholly owned subsidiary company based in Singapore



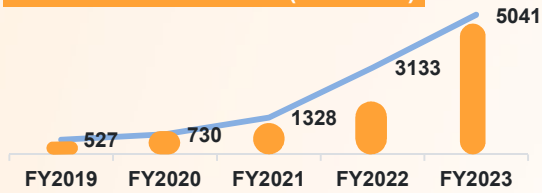
Fostering Growth via Start-ups/Tie-ups

Broking business is in a consolidation phase. SISL by virtue of its size and being listed becomes a partner of choice for technology and traditional partners alike.

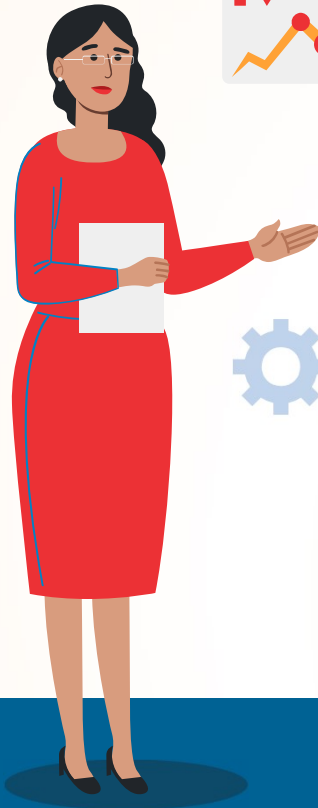
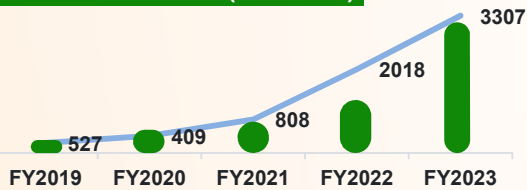
Our Growth Story

Financial Highlights

Consolidated EBITDA (₹ Million)



Consolidated PAT (₹ Million)



Awards and Recognition



Top Member by NSE

Awarded on the 25-year completion of the Nifty Index



Awarded as Listed Player at the national level

Grew enormously in the stock market.



Among the Top 10 Brokers in Index Derivatives

Trusted by trading community of derivative traders.



Broker of the Year at NCDEX Commodity

Enhance our standard in the year 2022.



Awarded to Contribute in Commodity Derivatives

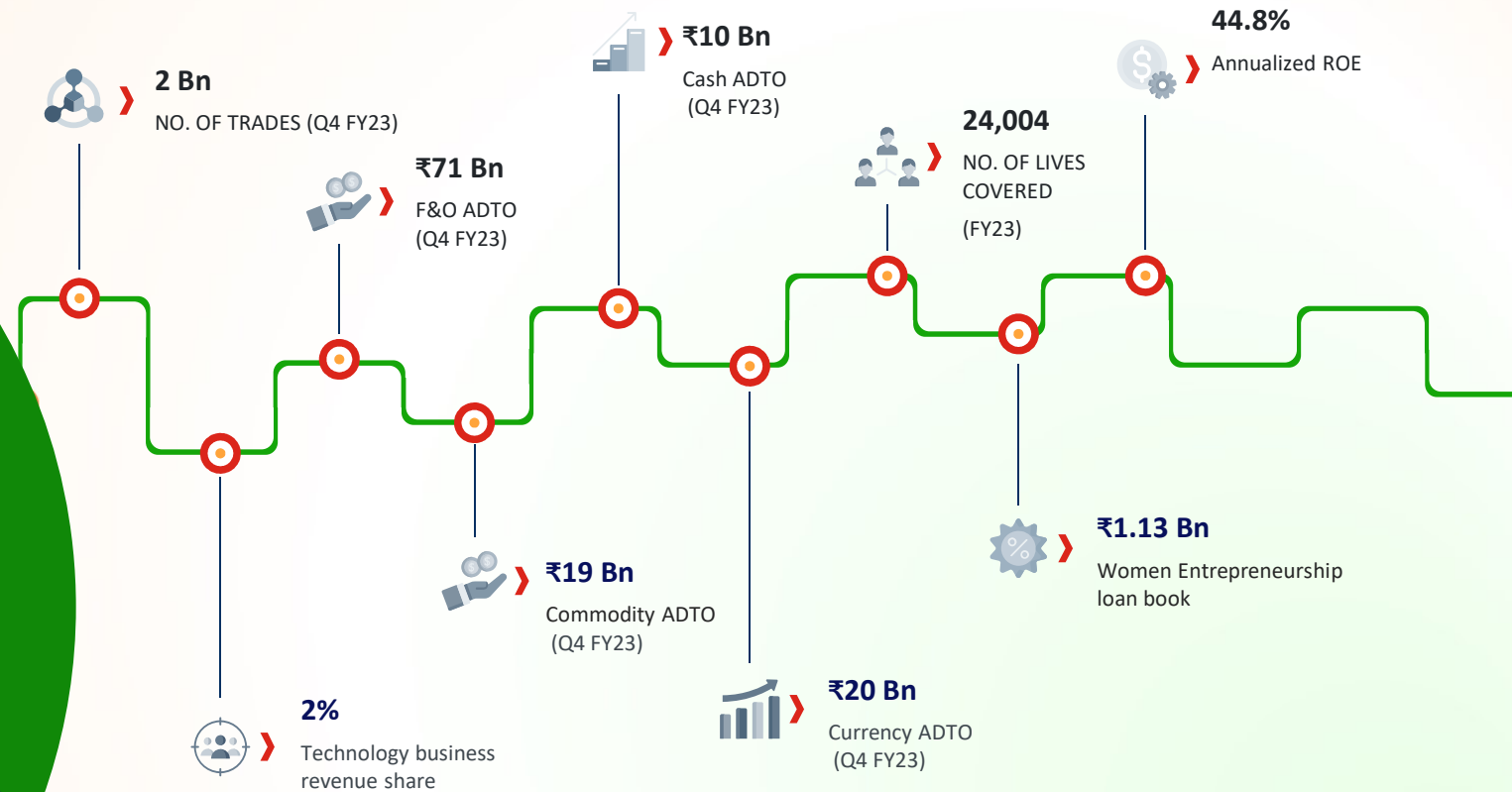
Strategic and significant contribution towards our customers.



Strategic and Significant Contribution in the Stock Market

Awarded for the second year in a row

Where We Are Now - Our Current Scenario



Continuously increasing ADTO - with diversification across Ultra HNI's and Institutions

Broking: ADTO					
INR bn	Cash	F&O*	Commodity	Currency	Overall
Q1FY20	8	27	4	5	44
Q2FY20	9	32	4	7	52
Q3FY20	10	29	5	7	51
Q4FY20	10	34	6	8	58
Q1FY21	13	35	5	7	61
Q2FY21	14	39	11	11	75
Q3FY21	13	44	14	13	85
Q4FY21	15	57	20	11	103
Q1FY22	15	50	20	10	94
Q2FY22	15	58	17	12	102
Q3FY22	15	76	16	21	128
Q4FY22	13	98	18	27	155
Q1FY23	13	84	14	27	138
Q2FY23	10	79	14	24	127
Q3FY23	9	66	16	25	117
Q4FY23	10	71	19	20	119

* F&O turnover only includes option premium turnover

Share India's Competitive Edge :

Our competitive edge which stands us apart from the other broking players:



Scale – among largest players in terms of volume



Strong Understanding of Technology



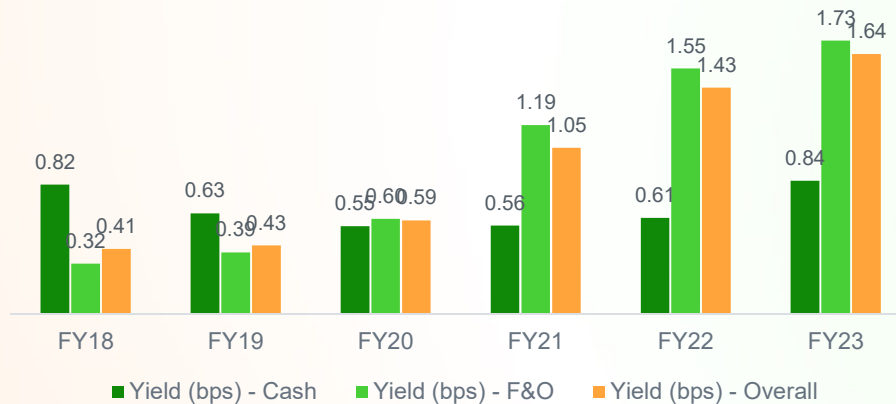
Customized tech solutions for Clients



Prompt service to HNI's/Ultra HNI's



Brokerage Yields (BPS)



State	AP
Assam	02
Bihar	03
Delhi	469
Gujrat	05
Haryana	47
Himachal Pradesh	14
Jammu & Kashmir	01
Jharkhand	03
Madhya Pradesh	02
Maharashtra	29
Punjab	32
Rajasthan	45
Telangana	02
Uttar Pradesh	206
Uttarakhand	15
West Bengal	08
Total	883

Our Team



Mr. Parveen Gupta

Chairman and Managing
Director



Mr. Kamlesh Vadilal Shah

Managing Director



Mr. Sachin Gupta

CEO & Whole Time
Director



Mr. Vijay Vora

Whole Time Director



Mr. Rajesh Gupta

Director



Mr. Suresh Arora

Whole Time Director



Mr. Abhinav Gupta

President
Capital Markets, Products



Mr. Kunal Nandwani

Director
Utrade



Mr. Bhavya Arnav

Director
Algowire



Mr. Vijay Rana

CFO



Mr. Vikas Agarwal

Company Secretary &
Compliance Officer



Mr. Ajay Patel

CEO
Share India Insurance

Leveraging Our Robust Proprietary Automated Trading Strategy

- Our automated tech enabled trading strategy allow us to gain competitive edge and superior performance
- Our systems use decentralized tech solutions along with artificial intelligence for seamless RMS and optimization

Our Trading Technology Platform Is Based On...

Automation

Any quantitative trading strategy can be fully automated. Performance is further improved with low latency.

Strategy Development

Has useful tools and products to help create and test quantitative trading strategies

Reliability

Built on the most robust architecture and state-of-the-art technology

Fast Execution

High volumes of market data are automatically processed, analyzed, and acted upon at ultra-high speed. All this is possible because of decentralized tech

Retaining Our Strong Market Share In One Of Fastest Growing Derivative Market

Segment	Market Share
NSE - CM	2.2%
NSE - Futures	3.9%
NSE - Options	4.7%
BSE - CM	0.9%
NSE - Currency Futures	5.8%
NSE - Currency Options	9.3%
Commodity (NCDEX/MCX)	>9%

*Market Share as on Mar'23 (combiner for SIAPL and SISL)



Robust Risk Management



Transformation From Traditional to Hi-Tech Broker



Within a short span, we have grown from a traditional stockbroker to a hi-tech broking company specializing in derivative trading strategies and growing from strength to strength



Our Tech-based Business Delivery Models:



Tech driven trading platform for automated/ algo driven derivative strategies to improve client retention



Fin-tech platform which will take lending decision based on machine learning



Tech enabled traditional broking solutions in new avatar.



All platforms use technology to directly engage with customers and find solutions in quick turnaround time.



Continuously innovating latency based high-tech trading platform and expanding our bouquets of trading strategies.



Continuously expanding tech-based product portfolio to enhance user experience, offer cutting edge unique solutions and improve client retention.



Brand Building Through Digital Assets & Marketing : Creating A Bigger Online Presence

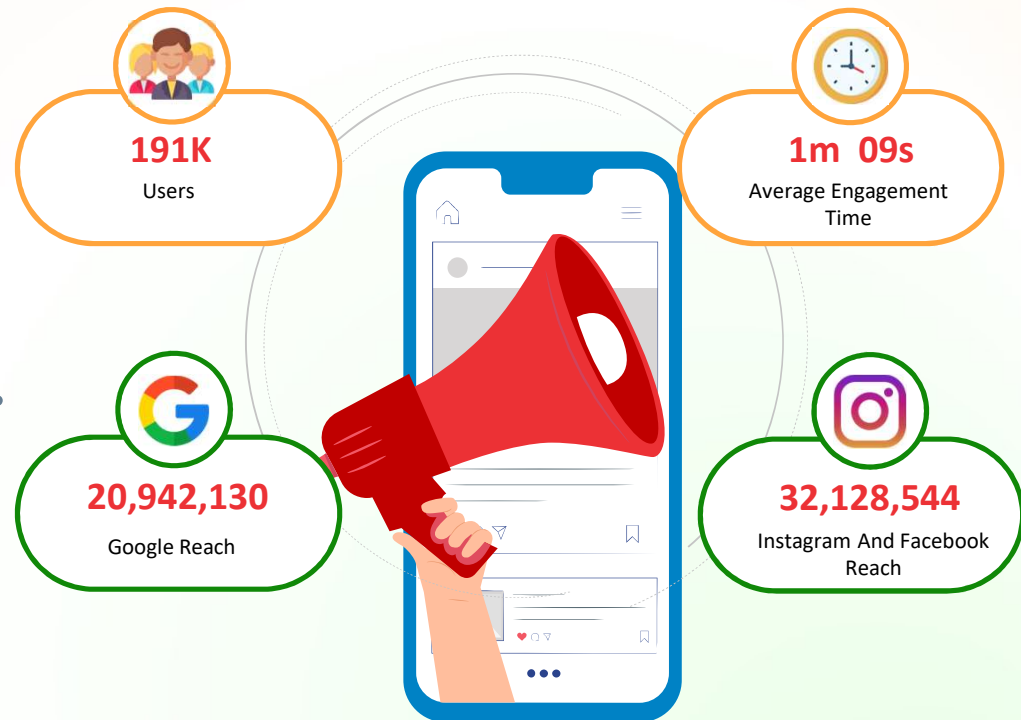
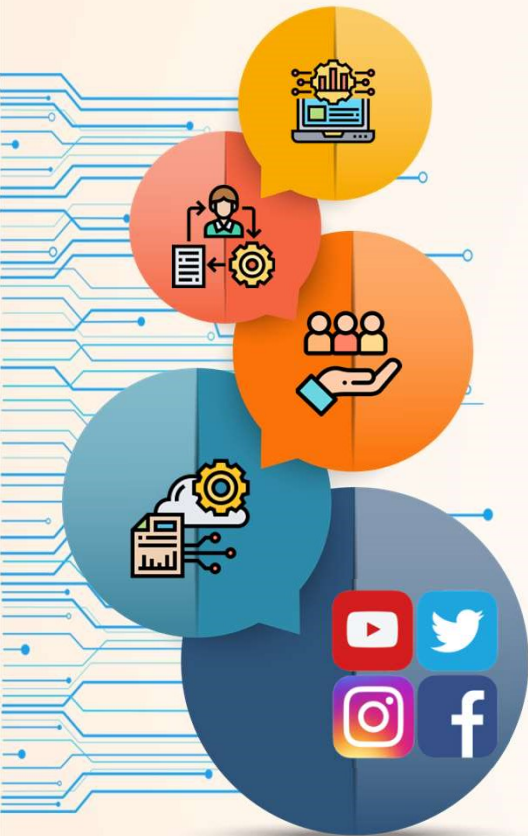
In the digital age, it is absolutely essential to have an online presence:

Our digital presence helps :

- In building relationships with our current & perspective customers
- Customers with easy access to information & our products offerings
- We differentiate our self from competition

Our digital presence include:

- Website & Blogs
- Share India Trading App
- Media reportage on other websites
- Social Media Handles
- Brand Films



Share India Retail : Stock Market App

Features of Our Share Trading Platform



Share India app helps traders to trade in a fast & easy environment



Customers can trade with different strategies and simply invest in multiple financial instruments without going anywhere else



Our all-in-one platform provides a complete guide & support for online trading in the Indian Share Market

Instant Trading

One-click to buy or sell your financial securities.

Basket Order

Keep track of all your orders under one roof.

Custom Watchlist

Make your collection of your favorite stocks.

Easy UI & Interactive UX

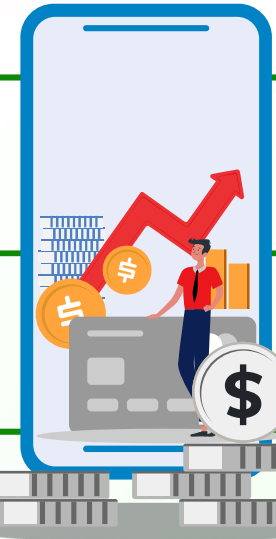
Simple UI and engaging UX come with dark/light theme.

Option Calculator

Calculate your options trading and manage your risk accordingly.

Explore Strategies

Become a smart trader. Use different strategies to enhance your trade



Market Insight

Stay ahead in the share market with our quality insights.



Research & Analytics

Get exclusive hands on reports from industry experts



Safety & Convenient

Advance lock feature, which includes biometric & face lock



Exclusive Alerts

Get essential alerts & Research calls for better trading opportunities



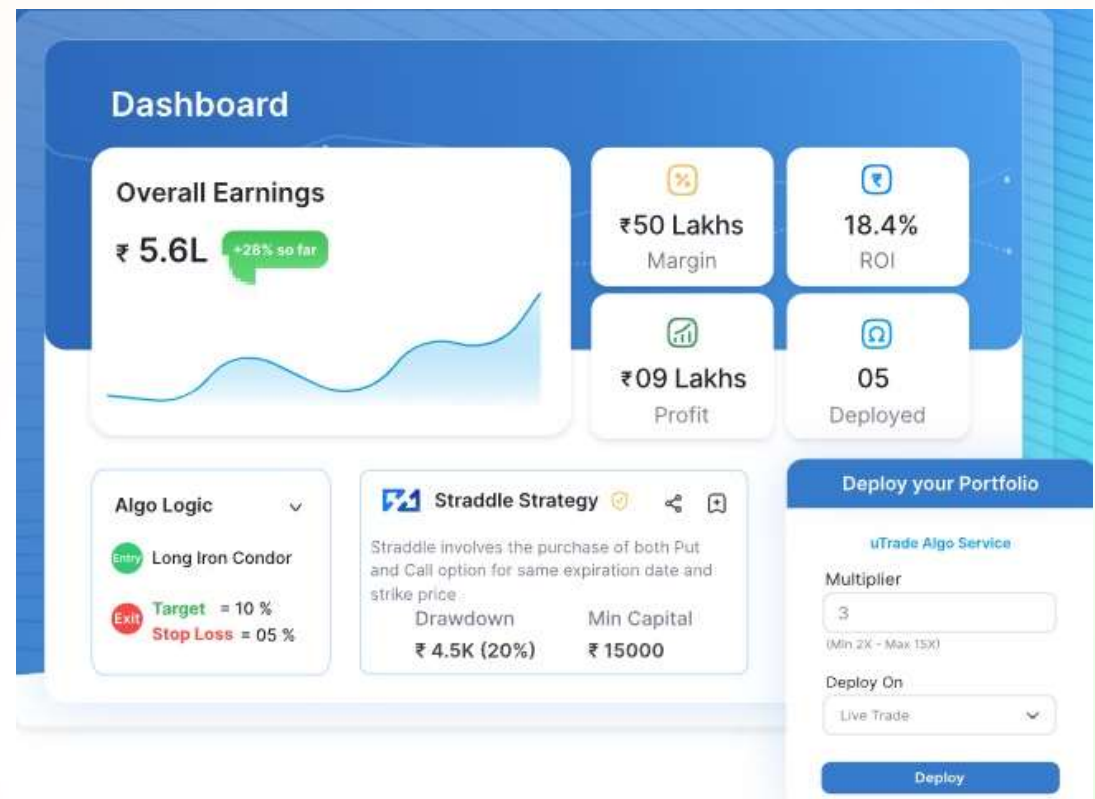
Retail Algo Trading Platform that is modern, reliable & effortless!

Plan, Strategize and Automate your trades with uTrade Algos - Algo Trading Platform.

Making **algos** easier and accessible for everyone. We're a team of engineers, former founders and above all **traders** who are dedicated to making **Algorithmic Trading** easier for the world to use.

Share India believes in high quality **fintech** and has focused on developing **technology**.

uTrade Algos is an **Algorithmic Trading Platform**, that lets **you Plan, Strategize, and Automate** your trades as well as Subscribe to **Pre-made Algos**.





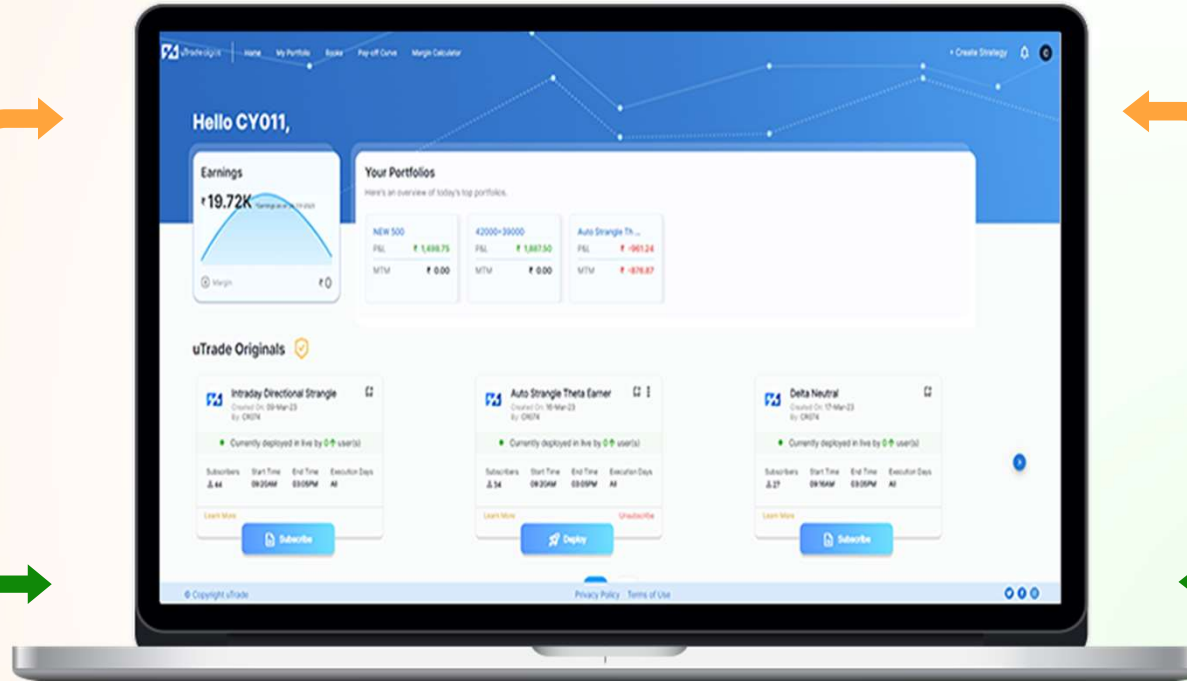
Superfast Algorithmic Trading Platform

BACKTESTING:

Test strategies using historic data to be better prepared for the real market and get a taste of how your strategy would perform in Live

ALGO FOWARD TEST :

Tweak and Strategize your Trading Plan to beat the market.

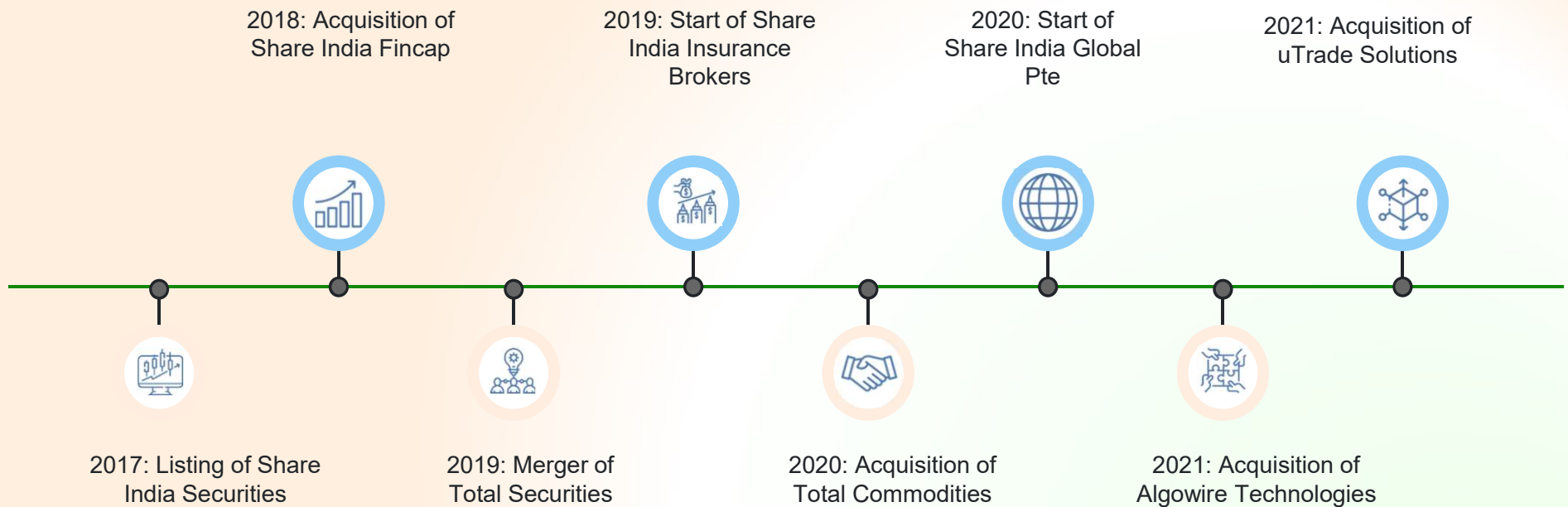


DEPLOYED: Reap benefits of your algos by deploying them in to live market, once you are confident enough to jump in.

PRE MADE STRATEGIES: Pre-designed Algos with proven performance and curated by experts..

Fostering Growth Via Efficient Inorganic Route

And unique positioning to capture major market share



Q4 FY 23 - Consolidated Performance



₹3,437Mn

TOTAL REVENUE

↑ 17% YoY

₹1,571 Mn

TOTAL EBITDA

↑ 40% YoY

₹1,069 Mn

TOTAL PAT

↑ 41% YoY

31.1%

PAT MARGIN*

↑ 531bps YoY

₹33.1

EPS**

↑ 40% YoY

45.7%

EBITDA MARGIN*

↑ 759bps YoY

** Basic

* incl. Other Income

FY 23 - Consolidated Performance



₹10,997Mn

TOTAL REVENUE

↑ 26% YoY

₹5,041 Mn

TOTAL EBITDA

↑ 61% YoY

₹3,306 Mn

TOTAL PAT

↑ 64% YoY

30.1%

PAT MARGIN*

↑ 689bps YoY

₹102.7

EPS

↑ 64% YoY

** Basic

45.8%

EBITDA MARGIN*

↑ 987bps YoY

* incl. Other Income

Disclaimer

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Corp. Office: A-15, Sector-64, Noida-201301

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