

January 23, 2023

**BSE Limited** 

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Security Code No.: JSLHISAR

Exchange Plaza, 5th Floor,

National Stock Exchange of India Ltd.

Security Code No.: 539597

Subject: Intimation pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015- Earnings presentation

Dear Sirs,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Earnings presentation of Jindal Stainless (Hisar) Limited ("the Company"), for the quarter and nine months ended 31<sup>st</sup> December, 2022. The same is also being uploaded on the website of the Company- www.jshlstainless.com.

You are requested to please take the above information on record

Thanking you,

Yours Faithfully, For **Jindal Stainless (Hisar) Limited** 

Bhartendu Harit Company Secretary

Encl: As above







JINDAL STAINLESS LTD
and
JINDAL STAINLESS
(HISAR) LTD

Q3 & 9MFY23
Earnings Presentation

January 23, 2023



### Disclaimer

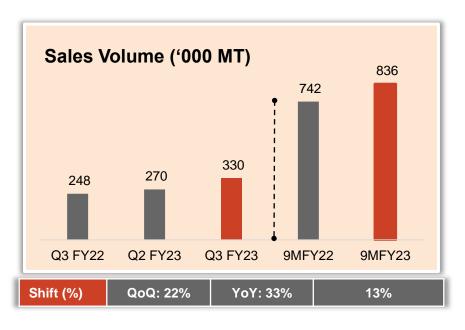


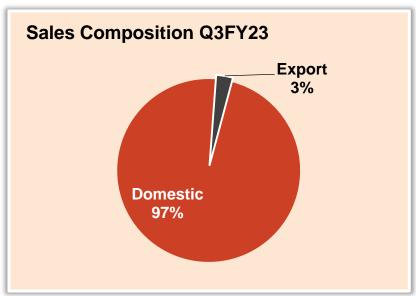
This presentation and the accompanying slides (the "Presentation"), which has been prepared by Jindal Stainless Limited/Jindal Stainless (Hisar) Limited (referred to "respective company (ies)") for this joint earning presentation, are purely for information purposes only and is not, and is not intended to be, an offer, or solicitation of offer, or invitation or recommendation or advise to buy or sell or deal with any securities of the respective companies, and shall not constitute an offer, solicitation or invitation or recommendation or advise to buy or sell or deal with any securities of the respective companies in any jurisdiction in which such offer, solicitation or invitation or recommendation or advise is unlawful or in contravention of applicable laws. No part, or all, of this Presentation shall be used or form the basis of, or be relied on or referred to in connection with, any contract or investment decision in relation to any securities of the respective companies. This Presentation is strictly informative and relating to the financial conditions, internal functioning, day to day operations, future events and projections etc. of the Company and this presentation shall not be used or relied upon or referred to in whole or in part, for any purpose whatsoever. The information in this Presentation is being provided by the respective company and is subject to change without any notice or liability. This Presentation has been prepared by the respective company based on information and data which it considers reliable, but it makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, veracity, fairness, integrity, sufficiency and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and exhaustive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded. This Presentation contains statements about future events and expectations that are forward-looking statements. These statements typically contain words such as "expects" and "anticipates" and words of similar import. Any statement in this Presentation that is not a statement of historical fact is a forward-looking statement that involves known and unknown risks, uncertainties, contingencies and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. None of the future projections, expectations, estimates or prospects in this Presentation should be taken as forecasts or promises nor should they be taken as implying any indication, assurance or guarantee that the assumptions on which such future projections, expectations, estimates or prospects have been prepared are correct or exhaustive or, in the case of the assumptions, fully stated in the Presentation. The respective companies assume no obligations or responsibility to update the forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements. You unconditionally and irrevocable acknowledge and undertake that you will be solely responsible for your own assessment of the market, the market position, the business and financial condition of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the business of the respective companies. All the risks, liabilities or consequences arising out of or consequent to the use of or reliance on or reference to this Presentation and/or acting on the basis of the analysis/views formed by you, shall be solely borne by you. This Presentation speaks as of the date mentioned herein. Neither the delivery of this Presentation nor any further discussions of the respective companies with any of the recipients shall, under any circumstances, create any implication that there has been no change in the affairs of the respective company since that date. The Merged Entity pro-forma financials have been prepared assuming the approval of the Scheme by respective authorities and are merely indicative in nature.



# JSL: Key Financials Highlights

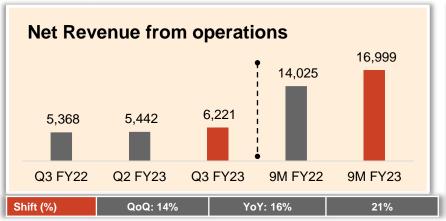


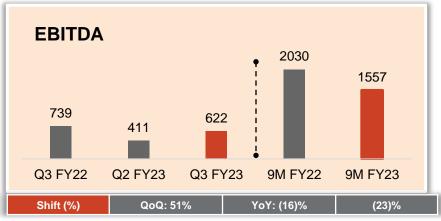


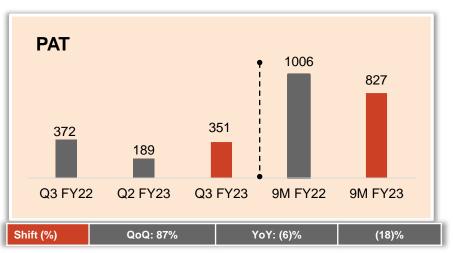


## JSL: Key Financials Highlights





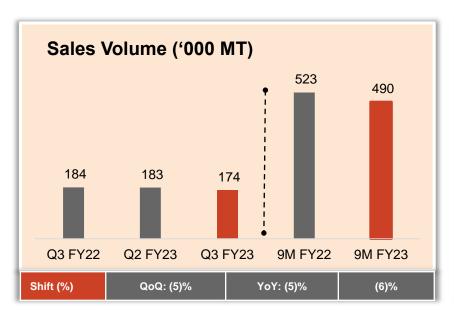


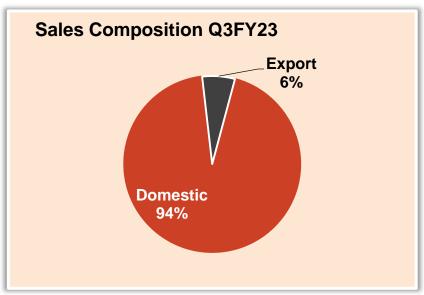


Continuous agility in sales and operations planning helped to further intensify the focus on domestic sales

## JSHL: Key Financials Highlights

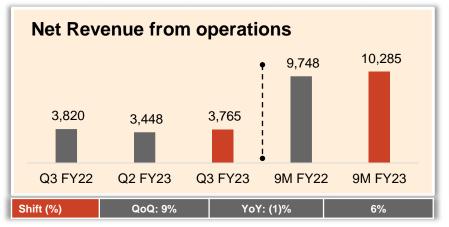


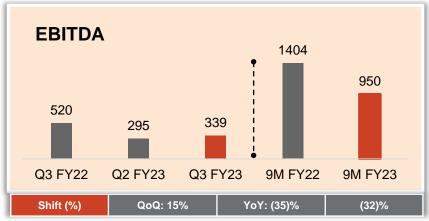


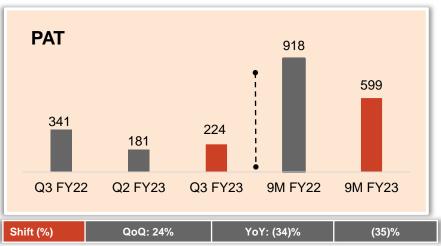


## JSHL: Key Financials Highlights









Enhancement of product mix through development and supply of niche value-added stainless steel grades continue to remain in focus

## **Market Update**



#### **Process Industry**

 Demand for special grades e.g. Duplex, Super Austenitic, Chequered plates used for critical application looks promising

# **Railways –** wagons, coaches, metros

- Demand push for BOXNHL wagons has been helpful. Outlook remains positive
- Focus on Vande Bharat Trainsets and Metro coaches to continue support demand

#### Infrastructure

- Lifts and elevators segment has been stable with positive outlook
- Robust economic activities in infrastructure supported demand; Outlook remains positive with strong growth potential in structural applications

#### **Automobiles**

- Consistent demand
- Outlook remains stable







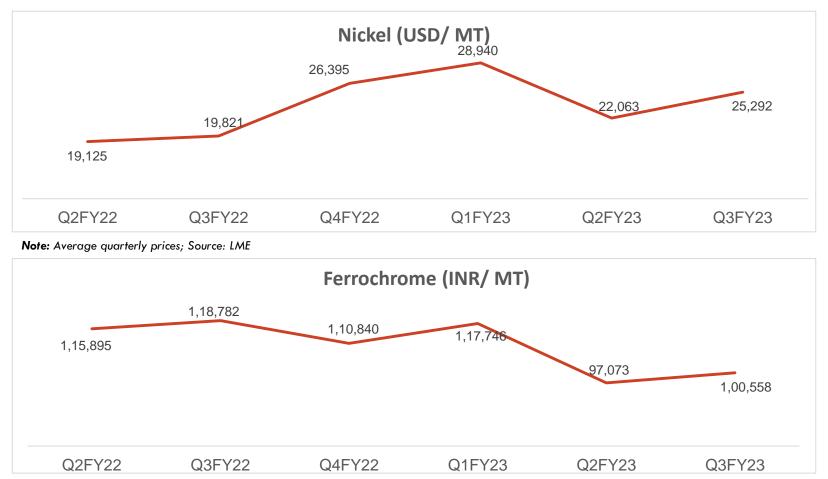
#### Pipes & Tubes

- Good demand continues
- Improved market sentiments expected going ahead



## **Key Raw Materials- Price trend**





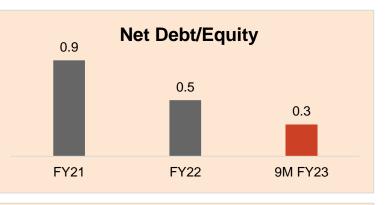
Note: Average quarterly prices; Source: Steel Mint

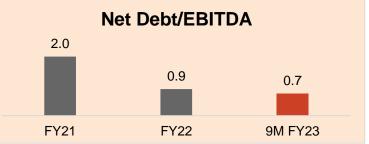
# JSL: Debt Position & Key Ratios



Borrowings (Standalone) (INR crore)	As on Dec 2022	As on Sep 2022	As on Mar 2022
Lenders' Debt			
Long term debt	1,846	1,883	1,455
Short term borrowing	185	343	290
Total Lenders' Debt	2,031	2,227	1,744
Inter corporate loan from related party	1,050	1,050	1,050
Total Debt	3,081	3,277	2,794
Cash & Bank balances	317	448	199
Net Debt	2,764	2,829	2,596

Borrowings (Subsidiaries) (INR crore)	As on Dec 2022	As on Sep 2022	As on Mar.2022
Long-Term Debt	39	39	59
Short-Term Debt	373	309	272
Total	413	348	331





Long term debt ratings of AA-/ Stable & short term debt ratings of A1+/ stable

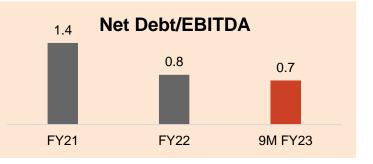
# **JSHL: Debt Position & Key Ratios**



Borrowings (Standalone) (INR crore)	As on Dec 2022	As on Sep 2022	As on Mar 2022
Long term debt	1,172	1,190	1,205
Short term borrowing (less than 12 months)	142	256	421
Total Debt	1,314	1,446	1,626
Cash & Bank balances	222	493	21
Net Debt	1092	952	1,605

Net Debt/Equity								
	0.4							
-		0.3						
FY21	FY22	9M FY23						

Borrowings (Subsidiaries) (INR crore)	As on Dec 2022	As on Sep 2022	As on Mar 2022
Long-Term Debt	22	46	31
Short-Term Debt	114	54	170
Total	136	100	201



Long term debt ratings of AA-/ Stable & short term debt ratings of A1+/ stable



## Merger & Acquisition Update



#### **JSL- JSHL MERGER**

#### **APPOINTED DATE**

April 1, 2020

#### **SWAP RATIO**

1:1.95

#### **MAJOR EVENTS**

- Board approval of the scheme of arrangement
- Stock Exchanges/SEBI approval
- Shareholders and Creditors approvals
- NCLT approval
- Implementation of Scheme

Hon'ble National Company Law Tribunal (NCLT), Chandigarh Bench while hearing the Composite Scheme of Arrangement, inter-alia, providing for merger of Jindal Stainless (Hisar) Limited with Jindal Stainless Limited, has on 22nd December, 2022, confirmed that there were no objections to the Scheme, pending from any person, including the sectoral regulators. The Companies are awaiting the order of the NCLT disposing of the petition and expect the merger process to be completed within the current financial year.

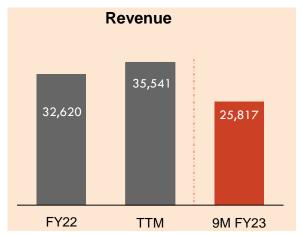
#### **ACQUISITION**

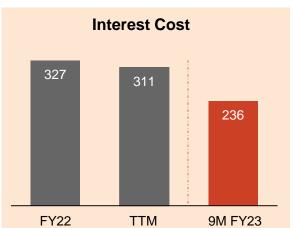
JUSL: Shareholders approval received in September, 2022. Transaction to be completed within the committed timelines.

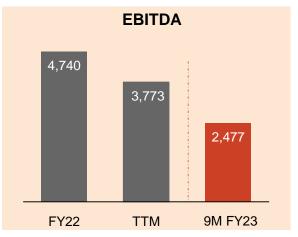
**Rathi Super Steel:** Strengthening the Company's solution-oriented approach and widening its product offerings, Jindal Stainless acquired Rathi Super Steel Ltd.

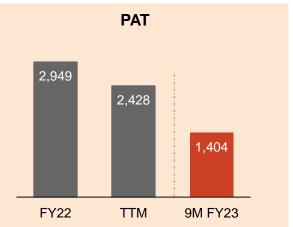
### Merged Proforma: Performance





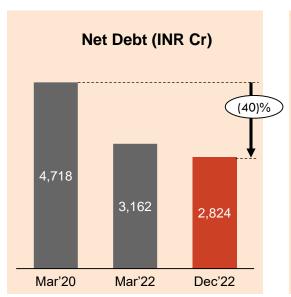


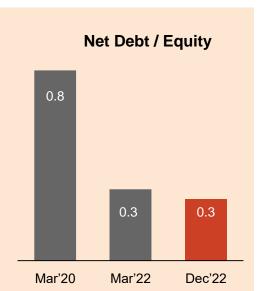


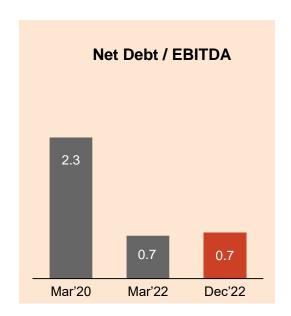


## Consolidating Balance Sheet Strength



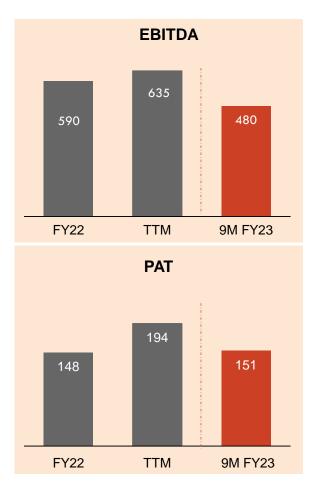


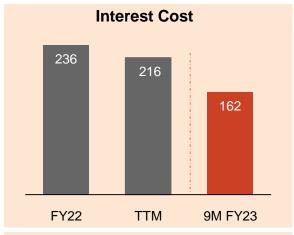


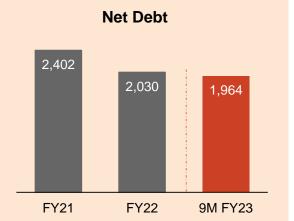


### **JUSL Performance**











# JSL: Abridged P&L Statement (Standalone)



D (1 1 /D )	0.51/00	005/00	YoY	0.051/00	QoQ			YoY
Particular (Rs. crore)	Q3FY23	Q3FY22	Change (%)	Q2FY23	Change (%)	9MFY23	9MFY22	Change (%)
Revenue from operations	6,221	5,368	16%	5,442	14%	16,999	14,025	21%
Total Expenditure	5,598	4,629	21%	5,031	11%	15,443	11,995	29%
EBITDA	622	739	(16%)	411	51%	1,557	2,030	(23%)
EBITDA/ton	18,834	29,855	(37%)	15,208	24%	18,614	27,349	(32%)
EBITDA margin (%)	10%	14%	(377) bps	8%	245 bps	9%	14%	(531) bps
Other Income	22	12	80%	17	29%	56	37	53%
Finance Cost	76	89	(15%)	79	(5%)	222	248	(10%)
Depreciation	92	90	2%	91	1%	272	270	1%
Exceptional gain/loss	0	0	NA	0	NA	0	0	NA
PBT	477	573	(17%)	258	85%	1,119	1,548	(28%)
Tax	126	202	(37%)	69	83%	291	542	(46%)
PAT	351	372	(6%)	189	86%	827	1,006	(18%)
PAT margin (%)	5.6%	6.9%	(128) bps	3.5%	217 bps	4.9%	7.2%	(231) bps
EPS (Diluted) in INR	6.7	7.1	(6%)	3.6	86%	15.7	19.5	(19%)

# JSL: Abridged P&L Statement (Consolidated)



Particular (Rs. crore)	Q3FY23	Q3FY22	YoY Change (%)	Q2FY23	QoQ Change (%)	9MFY23	9MFY22	YoY Change (%)
Revenue from operations	6,350	5,670	12%	5,605	13%	17,428	14,729	18%
Total Expenditure	5,825	4,873	20%	5,246	11%	15,997	12,584	27%
EBITDA	525	797	(34%)	358	46%	1,432	2146	(33%)
EBITDA margin (%)	8.3%	14.1%	(579) bps	6.4%	187 bps	8.2%	14.6%	(635) bps
Other Income	22	12	79%	17	26%	56	36	54%
Finance Cost	80	93	(14%)	84	(4%)	236	261	(9%)
Depreciation	94	93	1%	93	1%	280	280	(0%)
Exceptional gain/loss	0	0	NA	0	NA	0	0	NA
Share of profit of investments gain/(loss)	36	31	14%	10	263%	72	82	(12%)
PBT	408	654	(38%)	209	95%	1044	1723	(39%)
Tax	109	212	(49%)	57	92%	265	564	(53%)
PAT	299	442	(32%)	152	97%	780	1159	(33%)
PAT margin (%)	4.7%	7.8%	(309) bps	2.7%	199 bps	4.5%	7.9%	(340) bps
EPS (Diluted) in INR	6.0	8.4	(29%)	3.0	97%	15.1	22.2	(32%)

# JSHL: Abridged P&L Statement (Standalone)



			YoY		QoQ			YoY
Particular (Rs. crore)	Q3FY23	Q3FY22	Change (%)	Q2FY23	Change (%)	9MFY23	9MFY22	Change (%)
Net revenue from operations	3,765	3,820	(1%)	3,448	9%	10,285	9,748	6%
Total Expenditure	3,427	3,300	4%	3,153	9%	9,335	8,344	12%
EBITDA	339	520	(35%)	295	15%	950	1,403	(32%)
EBITDA/ton	19,444	28,259	(31%)	16,085	21%	19,388	26,814	(28%)
EBITDA margin (%)	9.0%	13.6%	(462) bps	8.6%	44 bps	9.2%	14.4%	(516) bps
Other Income	29	29	(1%)	28	3%	80	83	(4%)
Finance Cost	19	32	(41%)	29	(35%)	77	82	-5%
Depreciation	49	57	(15%)	51	(4%)	149	172	(13%)
Exceptional gain/(loss)	0	0	NA	0	NA	0	0	NA
PBT	300	460	(35%)	243	23%	804	1,233	(35%)
Tax	76	119	(36%)	62	22%	205	315	(35%)
PAT	224	341	(34%)	181	24%	599	918	(35%)
PAT margin (%)	5.9%	8.9%	(299) bps	5.2%	70 bps	5.8%	9.4%	(360) bps
EPS (Diluted) in INR	9.5	14.5	(34%)	7.7	24%	25.4	38.9	(35%)

# JSHL: Abridged P&L Statement (Consolidated)



Particular (Rs. crore)	Q3FY23	Q3FY22	YoY Change (%)	Q2FY23	QoQ Change (%)	9MFY23	9MFY22	YoY Change (%)
Net revenue from operations	4,285	4,173	3%	3,926	9%	11,665	10,693	9%
Total Expenditure	3,918	3,604	9%	3,603	9%	10,638	9,145	16%
EBITDA	367	569	(35%)	323	14%	1,027	1,548	(34%)
EBITDA margin (%)	8.6%	13.6%	(507) bps	8.2%	35 bps	8.8%	14.5%	(567) bps
Other Income	37	30	22%	31	20%	96	87	10%
Finance Cost	22	36	(37%)	31	(29%)	87	93	-6%
Depreciation	55	63	(12%)	57	(3%)	167	189	(12%)
Exceptional gain/(loss)	0	0	NA	0	NA	0	0	NA
Share of profit from associates gain/(loss)	101	146	(31%)	52	97%	256	371	(31%)
PBT	428	647	(34%)	317	35%	1,126	1,725	(35%)
Tax	85	132	(36%)	64	31%	221	352	(37%)
PAT	344	515	(33%)	253	36%	904	1,373	(34%)
PAT margin (%)	8.0%	12.3%	(433) bps	6.4%	158 bps	7.8%	12.8%	(508) bps
EPS (Diluted) in INR	14.6	21.8	(33%)	10.8	36%	38.4	58.0	(34%)



# **Expansion Capex**



JSL Projects	Existing Capacity MTPA	Incremental Capacity MTPA	Total JSL MTPA	Est. Capex INR Cr	Est. Completion
SMS	1.10	1.00	2.10	530	Q3 FY23
Combo Line				1,250	Q4 FY23
HRAP	0.80	0.45	1.25		
CRAP	0.45	0.30	0.75		
Ferro Chrome	0.25	0.10	0.35	315	Q3 FY24
Quality Lab Expenses and Other balancing				55	
Sub Total JSL				2,150	

JSHL Projects	Existing Capacity KTPA	Incremental Capacity KTPA	Total SPD KTPA	Est. Capex INR Cr	Est. Completion
Precision Strip	22	38	60	250	
PS Phase -1		26			Q2 FY22
PS Phase-2		12			Q4 FY23
Blade Steel	14	10	24	200	
BS Phase -1		6			Q2 FY23
BS Phase-2		4			Q2FY24
Sub Total JSHL				450	
Total Project Cost				2,600	

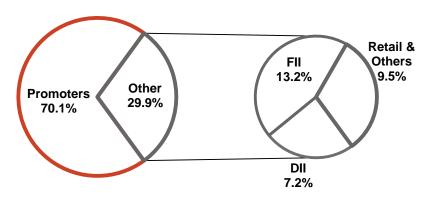
# **Shareholding Pattern**

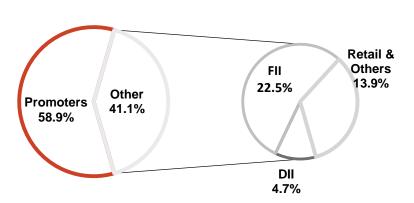




Floating Stock (%)

Floating Stock (%)





### **Contact Us**



#### Jindal Stainless Ltd.:

Jindal Stainless Ltd. (JSL) is amongst the leading stainless steel manufacturing companies in the world and India's largest stainless steel manufacturer. The Company operates an integrated stainless steel plant at Jajpur, Odisha. The complex has a total stainless steel capacity of 1.1 million tonnes per annum.

#### Jindal Stainless (Hisar) Ltd.:

Jindal Stainless (Hisar) Ltd. (JSHL) is the largest specialty stainless steel producer in India with a diversified value-added product portfolio. The company operates an integrated stainless steel plant at Hisar, Haryana. JSHL has a total melting capacity of 0.8 million tonnes per annum.

## Goutam Chakraborty / Shreya Sharma Jindal Stainless

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