



KALLAM TEXTILES LIMITED

(Formerly Known as "Kallam Spinning Mills Limited")

CIN - L18100AP1992PLC013860

Chowdavaram, GUNTUR - 522 019. A.P., INDIA.

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GSTIN: 37AAACK9363M1ZY



Ref: KTL/CS/INV-PRE/2018-19/Q-4

Dt: 11.05.2019

Department of Corporate Services,
Bombay Stock Exchange Limited,
P.J.Towers, Dalal Street,
Mumbai - 400 001.
Ph : 022-22728846

Scrip Code : 530201

Dear Sir/Madam,

Sub: Investor Presentation

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith the presentation for the purpose of Investors.

The said presentation is also uploaded on the official website of the Company.

Thanking You,

Yours Sincerely,

For Kallam Textiles Limited,

Nandan Bisoi

Nandan Bisoi

Company Secretary & Compliance Officer

M.No : ACS 54169





KALLAM TEXTILES LTD

Formerly Known as "KALLAM SPINNING MILLS LTD"



Q4 & FY19 Result Presentation

May 2019



Certain statements in this document may be forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local political or economic developments, technological risks, and many other factors that could cause our actual results to differ materially from those contemplated by the relevant forward looking statements. Kallam Textiles Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.



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Company Overview



At a glance



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20+

Years of operations and
experience

59,000+

Spindles

2,900+

Rotors

5,000 kg

Dyeing everyday

80,000 mtrs

Weaving everyday

11.69%

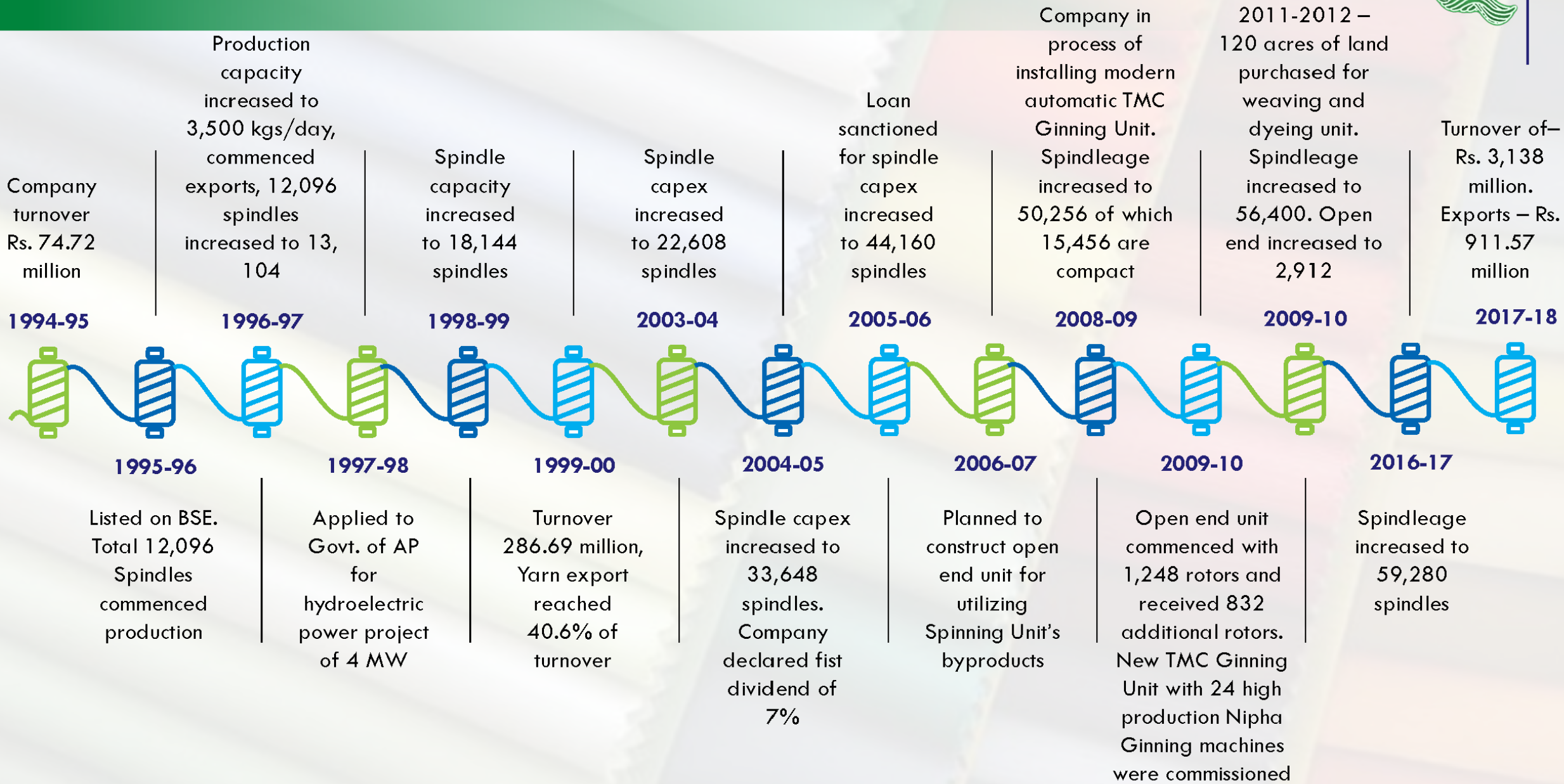
Revenue CAGR 5 years

4.06%

EBITDA CAGR 5 years

Consistent dividend paying company for the last 5 years

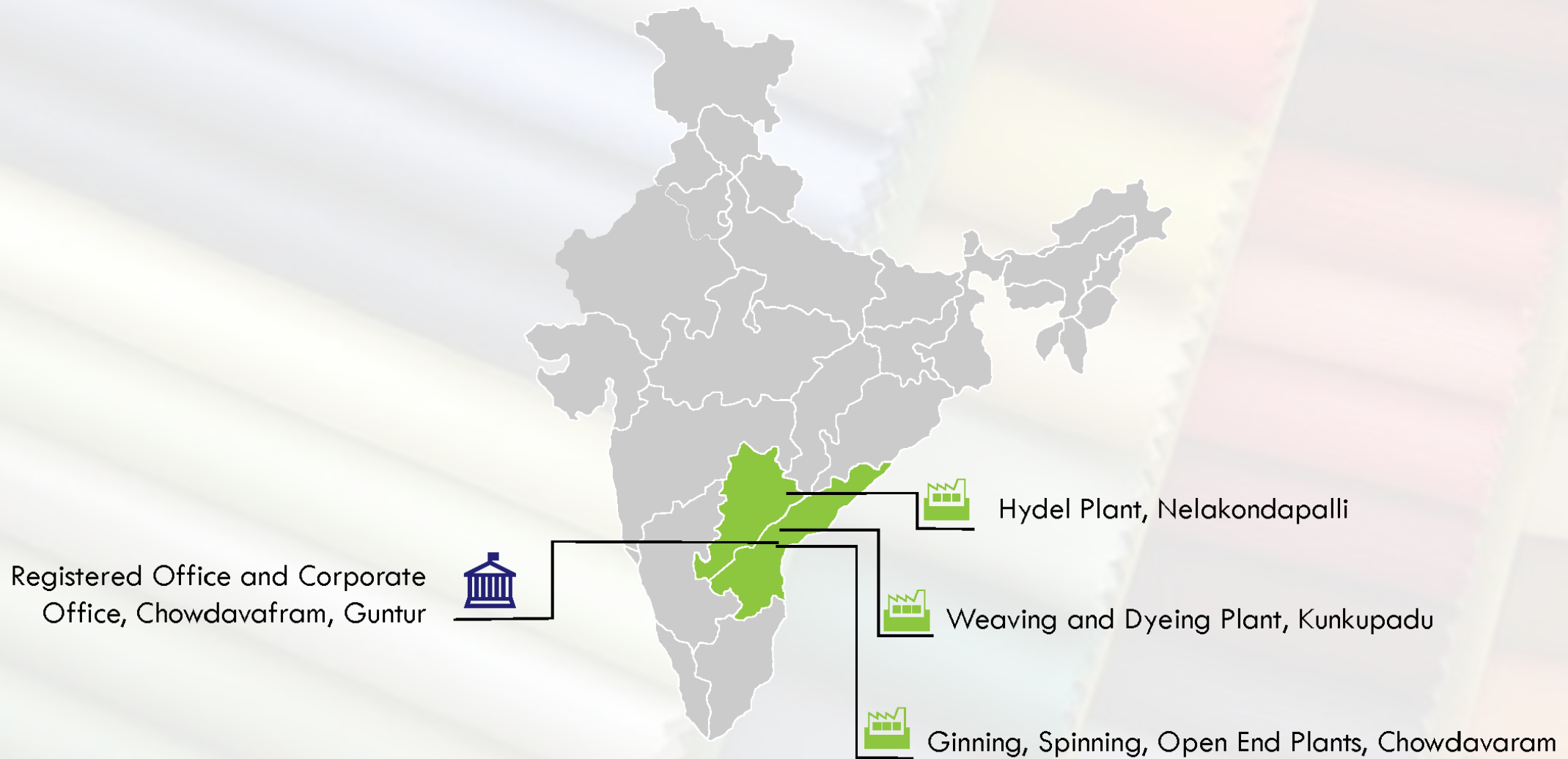
Timeline



Best-in-class facilities



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Management Team



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Sri Kallam Haranadha Reddy – Founder

Sri Kallam Haranadha Reddy is the founder of the KSML. He holds a Masters Degree in Arts and graduate in Lam. He has about 45 years of rich experience in cotton and spinning business. Further he has good experience in Ginning, Pressing, Oil Mills, Chilies and Rice.

Sri Kallam Haranadha Reddy is a Director on the Board of M/S Kallam Housing and Real Estates (P) Ltd.



Sri P. Venkateswara Reddy – Managing Director

Mr. P.V. Reddy is the Managing Director of KTL.

Mr. P.V. Reddy, hails from an agricultural family.

He has over 40 years of experience in Cotton, Ginning, Pressing, Spinning, Cotton Seed Oil, Chilies, and Rice.

Mr. P.V. Reddy handles purchase of Raw Cotton and looks after all the Civil Construction Activity of the company.



Mr. G.V.K. Reddy – Joint Managing Director of KTL

Mr. G.V. K Reddy is a graduate in Mechanical Engineering with distinction from Andhra University and also University 1st Rank Holder. He is post graduate in Marine Engineering from Royal Naval Engineering College, Plymouth, UK.

He played a key role in organizing the public issue of the company in 1995. Mr. G.V.K. Reddy takes an active part in day to day management, manufacturing, technical and liasioning with Financial Institutions, Banks and other Govt. Departments of the company. He is also responsible for the Hydro Electric Plant Operation.



Mr. M.V. Subba Reddy - Whole Time Director & Chief Financial Officer (CFO)

Mr M.V Subba Reddy is associated with the company since 1996 as Purchase In charge (raw material).

He is a post graduate in commerce.

He possesses rich experience in the procurement of raw material and sales of yarn.



Business Model



Fully Integrated Business Solution



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- Guntur district produces MCU5 which is long staple cotton and is suited for fine counts
- Kallam group is in the cotton Business for more than four decades
- The farmers bring kapas by tractors to chowdavaram spinning cum ginning plant.
 - The best quality kappas is procured from farmers. In spot payment process the kapas quality is checked and weighment is done immediately. Once truck is unloaded farmer gets payment on the same day by evening hours. on the spot payment not only helps in cost reduction but also gets best quality kapas to ginning unit
- Cotton packing from the fields start in November and continues till February. Best quality kapas is procured in the months of Nov - March only. 80% of the entire cotton procurement completes by march every year

