

# **VICTORY PAPER AND BOARDS (INDIA) LIMITED**

CIN: L27100KL1994PLC008083 GST No.: 32AAACV7612G1ZM

666/12, Anna Aluminium Building, Kizhakkambalam - 683 562, Aluva, Ernakulam, Kerala, India. Tel: 91 484 2680701 Email: vpbiltd@gmail.com

Date: 28.09.2020

REF: VPBIL/BSE/GM/20-21

The Bombay Stock Exchange, 25<sup>th</sup> Floor, P J Tower, Dalal Street, Fort, Mumbai – 400 001.

Ref: Scrip Code: 531234

Dear Sir / Madam,

Sub: Submission to Exchange Investor presentation pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015, we hereby submit the investor Presentation presented on 26<sup>th</sup> AGM of the company held today 28<sup>th</sup> September, 2020.

Kindly take the above information on your records.

Thanking You,

Yours faithfully

For Victory Paper & Boards India Ltd

CS Josmin Jose Company Secretary





Victory Paper and Boards (India) Limited Investor Presentation-26<sup>th</sup> AGM

### <u>Disclaimer</u>

- Certain statements in this communication may be 'forward looking statements' within the meaning of applicable laws and regulations. These forward-looking statements involve a number of risks, uncertainties and other factors that could cause actual results to differ materially from those suggested by the forward-looking statements. Important developments that could affect the Company's operations include changes in the industry structure, significant changes in political and economic environment in India and overseas, tax laws, import duties, litigation and labour relations.
- Victory Paper and Boards (India) Limited will not be in any way responsible for any action taken based on such statements and undertakes no obligation to publicly update these forwardlooking statements to reflect subsequent events or circumstances.

# Milestone Events after Takeover

### September 2017

Company Taken over by Present Management

### January 2018

Shifting of Companies Registered Office, Amendment of Object Clause

#### October 2018

Started Production of Aluminium/GI Roofing Sheets

#### **December 2018**

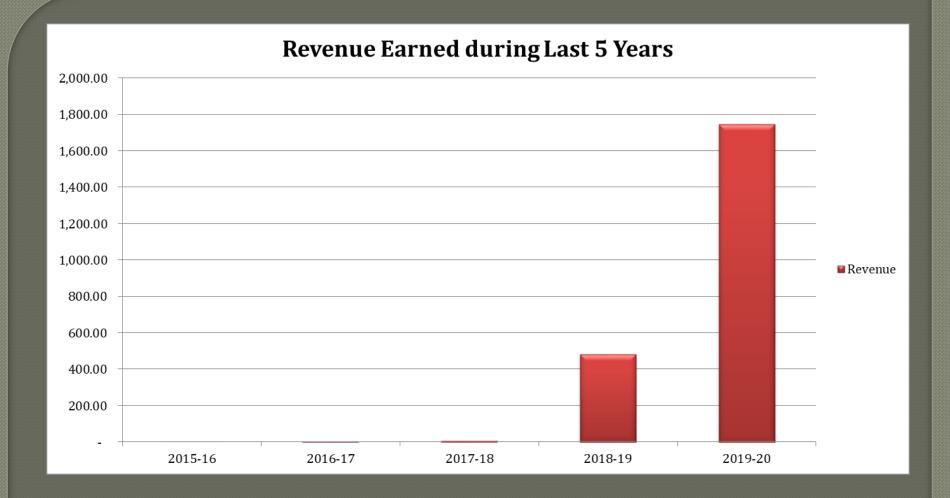
Acquired one Ready to use Textile Plant at Karur, Tamil Nadu

### **May 2019**

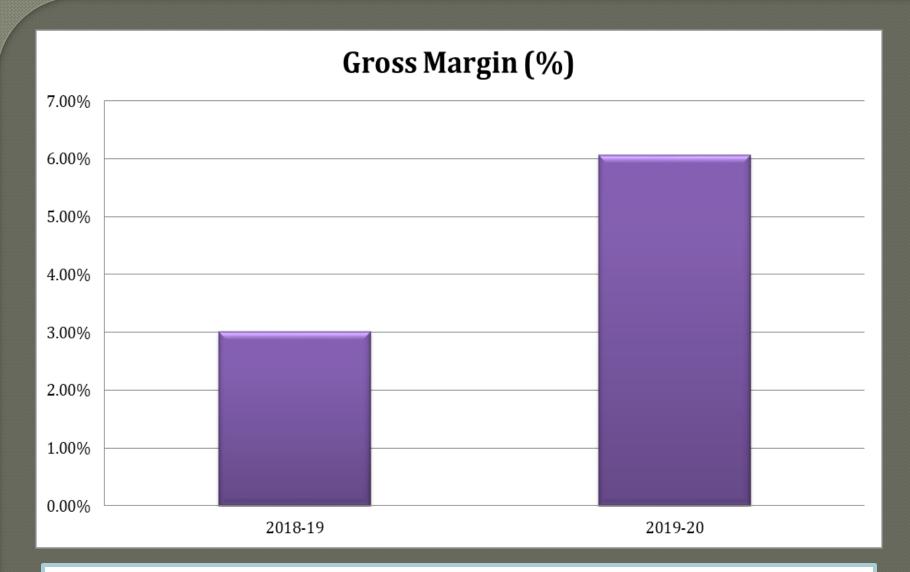
Started Production of Garments at Karur Plant

#### FY 2019-20

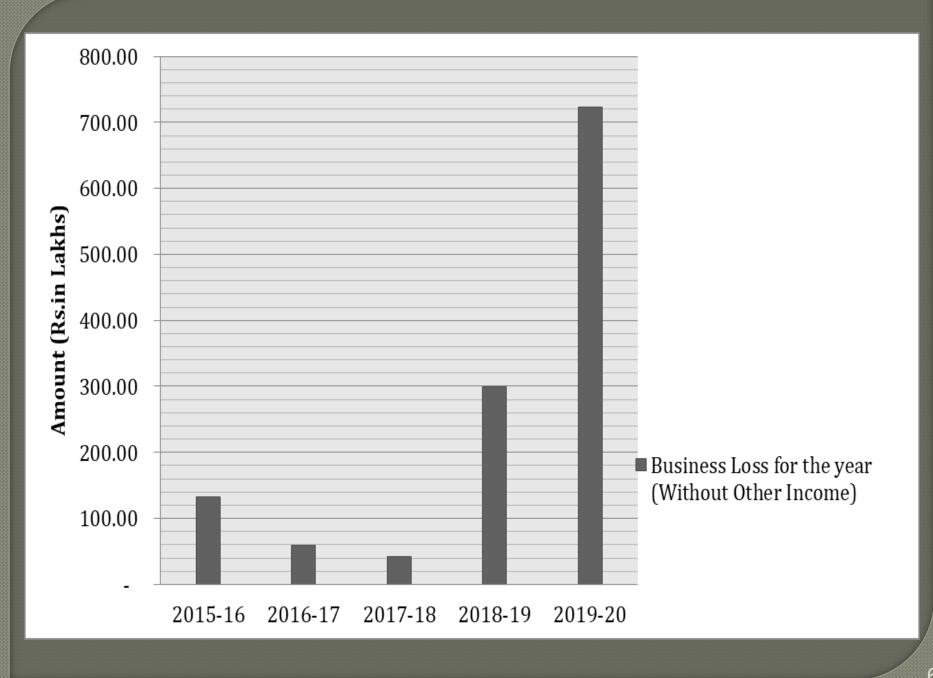
Customer Audits conducted by Export Parties on various dates

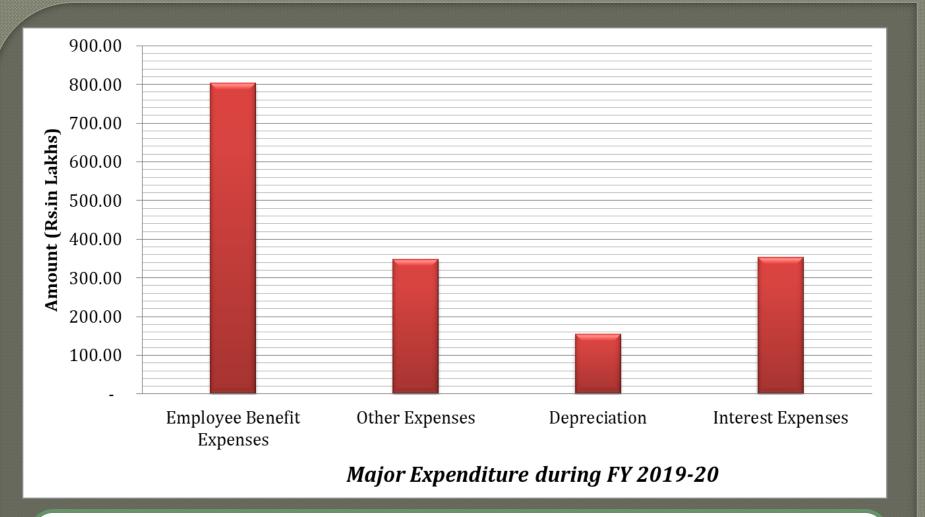


Note:- From FY 2018-19, company has started commercial production of Aluminium and GI Roofing sheets and from FY 2019-20, commercial production of Garments were also started. It leads to increase in the turnover of the company.



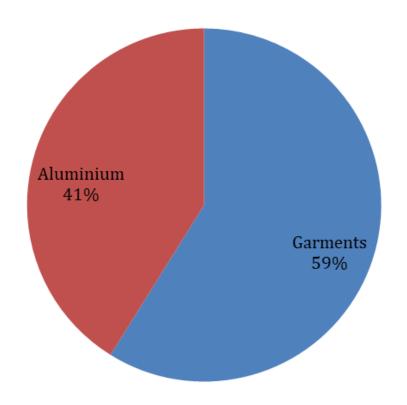
The gross margin has got increased during the FY 2019-20 as against FY 2018-19. The company is expecting increase of gross margin in the coming years.





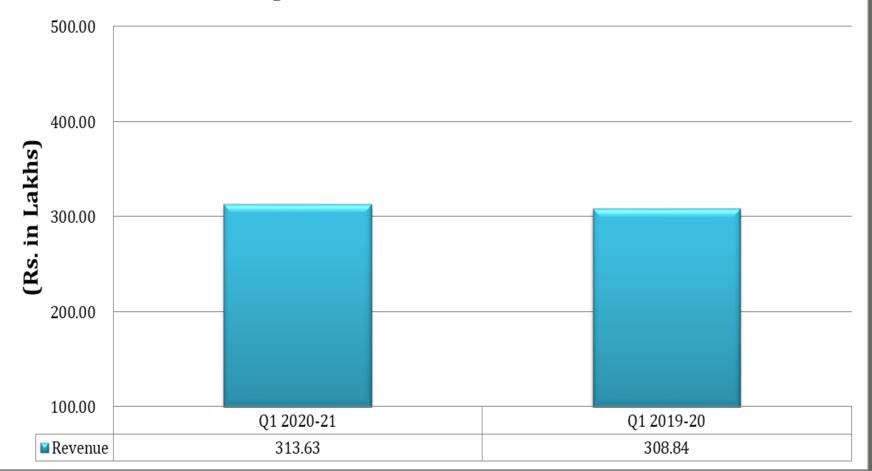
Note:- During the current year total expenditures incurred other than Cost of Goods sold are given above. These amount contributes to the loss of the Company during the year. Most of these expenses are fixed in nature. Moreover, the commercial production of Garments was started only during the current year. The company is in a path to reach into a break even point (at which contribution equals the Fixed Cost) during the second quarter of FY 2020-21.

## **Segment Wise Revenue for the FY 2019-20**

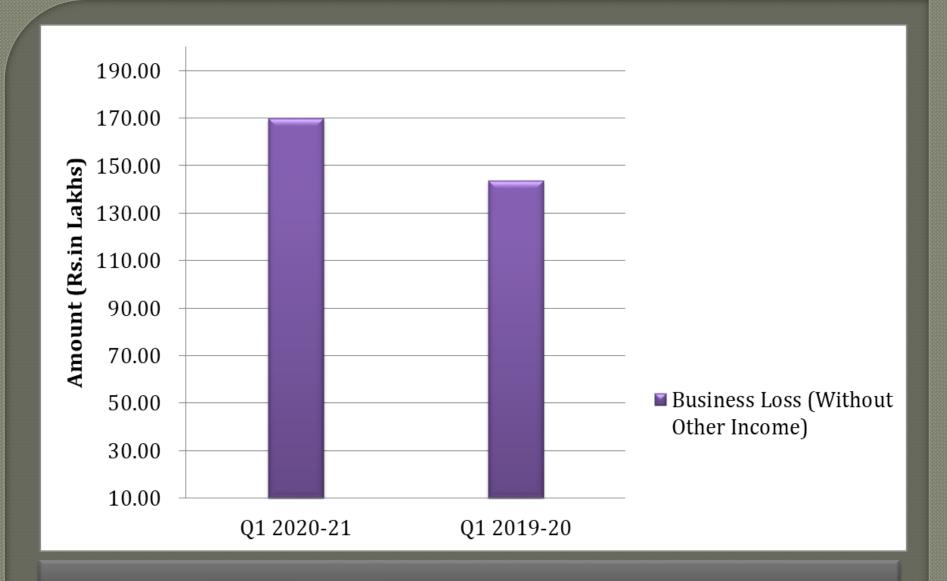


Currently the contribution towards turnover is 60% for Garments and 40% for Aluminium. In the coming years we are expecting more increase in revenue from Garments Division.

## Revenue Comparison of Q1 FY 2019-20 and 2020-21



Note- During the FY 2020-21, even though there was no sale during the month of April 2020 due to Covid Pandemic, the company managed to achieve same turnover for the first quarter like wise achieved in same quarter of previous FY.



During the month of April 2020, there were no sales but the fixed expenditure were incurred. It results in increase of Loss compared to Quarter 1 of Previous year.

## Annual Projections for FY 2020-21 (Rs.in Lakhs)

- Revenue from Operations- 2,456.00
- Cost of Goods Sold- 749.00
- Gross Margin- 1,707.00
- Employee Benefit Expense-703.00
- Other Expenses- 329.00
- EBIDTA- 675.00
- Depreciation- 154.00
- EBIT- 521.00
- Interest- 353.00
- EBT-168.00



# THANK YOU

VICTORY PAPER AND BOARDS (INDIA) LIMITED