

August 03, 2022

#### IGAL/SECT/08-22/04

To National Stock Exchange of India Limited Exchange Plaza, C - 1, Block G Bandra Kurla Complex Bandra -  $(\epsilon)$ Mumbai - 400 051 To Department of Corporate Services BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai - 400 001

Symbol: INDIGO

Scrip Code: 539448

Dear Sir / Madam,

#### Re : <u>Disclosure under Regulation 30 of the SEBI (Listing Obligations and</u> <u>Disclosure Requirements) Regulations, 2015 ("SEBI LODR Regulations")</u>

In compliance with Regulation 30 and other applicable regulations of the SEBI LODR Regulations, please find enclosed a copy of the presentation on the unaudited financial results of the Company for the quarter ended June 30, 2022, to be made to Analysts and Institutional Investors.

This is for your information and record.

Thanking you,

For InterGlobe Aviation Limited

Sanjay Gupta Company Secretary and Chief Compliance Officer

Corporate Office: Level 1, Tower C, Global Business Park, M G Road, Gurgaon - 122 002, Haryana, India. T +91 124 435 2500. F + 91 124 406 8536 CIN no.: L62100DL2004PLC129768

# Earnings Presentation Q1 FY23 Apr – Jun 2022

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#### Safe harbor

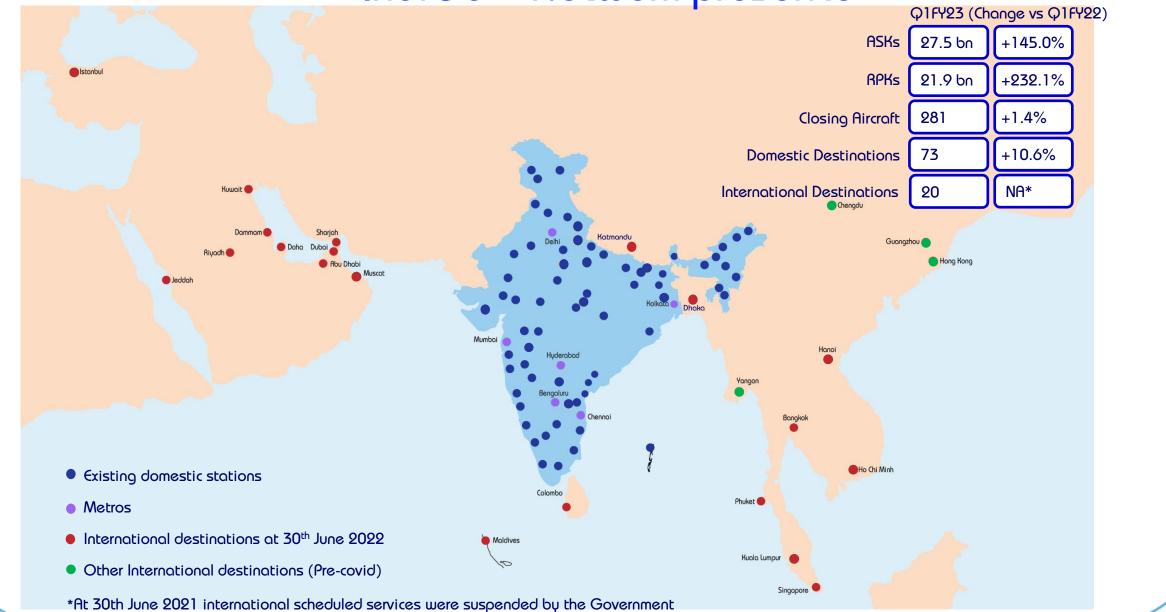
This document may contain some statements on the Company's business or financials which may be construed as forward looking. The actual results may be materially different from these forward-looking statements.

This document forms part of the quarterly earnings release and should be viewed together with the Earnings Press Release



#### IndiGo – Network presence

IndiGo



## QUARTERLY HIGHLIGHTS - Q1FY23 vs Q1FY22

### Financial summary

|                              | Quarter Ended |          |                          |  |
|------------------------------|---------------|----------|--------------------------|--|
| Particulars (in INR million) | Jun'22        | Jun'21   | Favorable /<br>(Adverse) |  |
| ASK (billion)                | 27.5          | 11.2     | 145.0%                   |  |
|                              |               |          |                          |  |
| Total income                 | 130,188       | 31,703   | 310.7%                   |  |
| rask* (inr)                  | 4.69          | 2.73     | 72.2%                    |  |
|                              |               |          |                          |  |
| Total expenses               | 140,831       | 63,444   | (122.0%)                 |  |
| Cask* (INR)                  | 5.08          | 5.55     | 8.5%                     |  |
| CASK ex fuel* (INR)          | 2.90          | 4.47     | 35.1%                    |  |
|                              |               |          |                          |  |
| EBITDAR                      | 7,169         | (13,602) | 152.7%                   |  |
| EBITDAR Margin               | 5.6%          | (45.2%)  | 50.8 pts                 |  |
| РВТ                          | (10,642)      | (31,742) | 66.5%                    |  |
| PBT Margin                   | (8.3%)        | (105.6%) | 97.3 pts                 |  |
| Pat                          | (10,643)      | (31,742) | 66.5%                    |  |
| PAT Margin                   | (8.3%)        | (105.6%) | 97.3 pts                 |  |

\*Net of finance income of INR 1,105 million and INR 1,110 million for quarter ended Jun'22 and Jun'21 respectively

#### Revenue breakup

|                              | Quarter Ended |        |                          |  |
|------------------------------|---------------|--------|--------------------------|--|
| Particulars (in INR million) | Jun'22        | Jun'21 | Favorable /<br>(Adverse) |  |
| Revenue from operations      | 128,553       | 30,069 | 327.5%                   |  |
| Other income                 | 1,635         | 1,633  | 0.1%                     |  |
| Total income                 | 130,188       | 31,703 | 310.7%                   |  |
|                              |               |        |                          |  |
| ASK (billion)                | 27.5          | 11.2   | 145.0%                   |  |
| RPK (billion)                | 21.9          | 6.6    | 232.1%                   |  |
| load factor (%)              | 79.6%         | 58.7%  | 20.9 pts                 |  |
| Yield (INR)                  | 5.24          | 3.48   | 50.3%                    |  |
| rask* (INR)                  | 4.69          | 2.73   | 72.2%                    |  |

\* Net of finance income of INR 1,105 million and INR 1,110 million for quarter ended Jun'22 and Jun'21 respectively Note : The above operational metrics includes non-scheduled operations.

### Cost breakup

|   | Quarter Ended |        |                          |  |
|---|---------------|--------|--------------------------|--|
| Particulars (in INR million)                                    | Jun'22        | Jun'21 | Favorable /<br>(Adverse) |  |
| Aircraft fuel expenses  | 59,901        | 12,159 | (392.6%)                 |  |
| Aircraft and engine rentals (net)                               | 653           | 523    | (24.9%)                  |  |
| Supplementary rentals and aircraft repair and maintenance (net) | 18,853        | 11,064 | (70.4%)                  |  |
| Airport fees and charges  | 8,514         | 3,719  | (128.9%)                 |  |
| Purchase of stock in trade                                      | 726           | 75     | (870.9%)                 |  |
| Changes in inventories of stock in trade                        | (11)          | 10     | 216.2%                   |  |
| Employee costs  | 10,583        | 8,768  | (20.7%)                  |  |
| Finance costs   | 6,566         | 5,555  | (18.2%)                  |  |
| Depreciation and amortization expenses                          | 11,698        | 13,173 | 11.2%                    |  |
| Foreign exchange (gain)/ loss (net)                             | 14,246        | 3,673  | (287.9%)                 |  |
| Other expenses  | 9,103         | 4,725  | (92.6%)                  |  |
| Total expenses  | 140,831       | 63,444 | (122.0%)                 |  |
|   |               |        |                          |  |
| Cask* (INR)   | 5.08          | 5.55   | 8.5%                     |  |
| CASK ex fuel* (INR)   | 2.90          | 4.47   | 35.1%                    |  |
| CASK ex fuel ex forex* (INR)                                    | 2.38          | 4.14   | 42.4%                    |  |
| Exchange Rate (US\$/INR)**                                      | 78.92         | 74.39  | (6.1%)                   |  |
| Fuel Price (INR / Litre)^                                       | 123.37        | 63.10  | (95.5%)                  |  |

\* Net of finance income of INR 1,105 million and INR 1,110 million for quarter ended Jun'22 and Jun'21 respectively

\*\* Closing Exchange Rate for the quarter

Average fuel price announced by IOCL for domestic airlines for the 4 metros – Delhi, Mumbai, Kolkata and Chennai

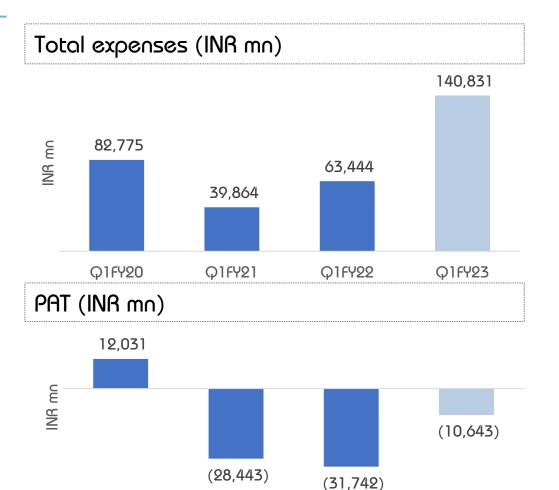
#### Cash and Debt

|   | Quarter Ended |         |                          |         |         |                          |
|---|---------------|---------|--------------------------|---------|---------|--------------------------|
| Particulars (in INR million)                            | Jun'22        | Jun'21  | Favorable /<br>(Adverse) | Jun'22  | Mar'22  | Favorable /<br>(Adverse) |
| Free Cash   | 83,037        | 56,207  | 47.7%                    | 83,037  | 77,632  | 7.0%                     |
| Restricted Cash   | 107,657       | 114,472 | (6.0%)                   | 107,657 | 104,644 | 2.9%                     |
| Total Cash  | 190,694       | 170,679 | 11.7%                    | 190,694 | 182,275 | 4.6%                     |
|   |               |         |                          |         |         |                          |
| Debt excluding capitalized<br>operating lease liability | 48,036        | 57,566  | 16.6%                    | 48,036  | 52,122  | 7.8%                     |
| Capitalized operating lease<br>liability                | 344,740       | 259,335 | (32.9%)                  | 344,740 | 316,656 | (8.9%)                   |
| Total Debt  | 392,776       | 316,901 | (23.9%)                  | 392,776 | 368,778 | (6.5%)                   |



#### Financial highlights for the quarter

Total revenue (INR mn) 130,188 97,869 INR mn 31,703 11,438 Q1FY20 Q1FY21 Q1FY22 Q1FY23 EBITDAR (INR mn) 27,785 7,169 INR mn (13,602) (14,212) Q1FY20 Q1FY21 Q1FY22 Q1FY23



Q1FY21

Q1FY22

Q1FY20

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Q1FY23

# APPENDIX





#### Fleet Breakup



- •
- 35 ATR

- 56 A321 neo ٠
- 35 ATR ٠

- 52 A321 neo ٠
- 35 ATR .

### Non-IndAS measures- RASK

| Porticulors (in INP million)          | Quarter Ended |        |
|---------------------------------------|---------------|--------|
| Particulars (in INR million)          | Jun'22        | Jun'21 |
| Total revenue                         | 130,188       | 31,703 |
| Finance income                        | 1,105         | 1,110  |
| Total revenue less finance income (A) | 129,083       | 30,593 |
| ASK (millions) (B)                    | 27,507        | 11,226 |
| rask (INR) (C=A/B)                    | 4.69          | 2.73   |



#### Non-IndAS measures- CASK

| Particulars (in INP million)          | Quarter Ended |        |
|---------------------------------------|---------------|--------|
| Particulars (in INR million)          | Jun'22        | Jun'21 |
| Total expenses                        | 140,831       | 63,444 |
| Finance income                        | 1,105         | 1,110  |
| Total expense less finance income (A) | 139,726       | 62,335 |
| ASK (millions) (B)                    | 27,507        | 11,226 |
| cask (INR) (C=A/B)                    | 5.08          | 5.55   |
| Fuel cost/ ASK (INR) (D)              | 2.18          | 1.08   |
| CASK ex fuel (INR) (E=C-D)            | 2.90          | 4.47   |
| Forex cost/ ASK (INR) (F)             | 0.52          | 0.33   |
| CASK ex fuel ex forex (INR) (G=E-F)   | 2.38          | 4.14   |



#### Non-IndAS measures- EBITDAR

| Oortigulars (in INO million) | Quarter Ended |          |  |
|------------------------------|---------------|----------|--|
| Particulars (in INR million) | Jun'22        | Jun'21   |  |
| рвт                          | (10,642)      | (31,742) |  |
| Finance cost                 | 6,566         | 5,555    |  |
| less: Finance income         | 1,105         | 1,110    |  |
| Depreciation & amortization  | 11,698        | 13,173   |  |
| Aircraft and engine rental   | 653           | 523      |  |
| ebitdar (a)                  | 7,169         | (13,602) |  |
| Revenue from Operations (B)  | 128,553       | 30,069   |  |
| EBITDAR Margin (C=A/B)       | 5.6%          | (45.2%)  |  |

### **Definitions and Abbreviations**

| Term                  | Description  |
|-----------------------|--|
| ASK                   | Available Seat Kilometer   |
| Cask                  | Total Cost net of finance income per Available Seat Kilometer  |
| CASK ex fuel          | Total Cost excluding fuel cost net of finance income per Available Seat Kilometer                        |
| CASK ex fuel ex forex | Total Cost excluding forex and fuel cost net of finance income per Available Seat<br>Kilometer           |
| Load Factor           | Revenue Passenger Kilometer / Available Seat Kilometer   |
| Ebitdar               | Earnings before finance income and cost, tax, depreciation, amortization and aircraft, and engine rental |
| EBITDAR margin        | EBITDAR / Revenue from Operations  |
| ΟΤΡ                   | On Time Performance  |
| RASK                  | Total Revenue net of finance income per Available Seat Kilometer   |
| <b>КРК</b>            | Revenue Passenger Kilometer  |
| Yield                 | Passenger Ticket Revenue / Revenue Passenger Kilometer   |



# THANK YOU!



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