



L. P. Naval and Engineering Limited

(Formerly known as Siddhi Vinayak Shipping Corporation Limited)

December 06, 2019

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai- 400001

Sub: Disclosure of information pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015

Script Code: 537669

Dear Sir/Madam,

In compliance with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015. Kindly find enclosed herewith a copy of Half Yearly Financial Results presentation with respect to the H1 2020 Unaudited Half Yearly Financial results for the year ended 30th September 2019 of the Company.

Kindly take the above information on record and oblige.
Thanking you.

Yours Faithfully.

Thanking you

**Yours Faithfully,
For L. P. Naval and Engineering Limited**

**Rakeshkumar Govindprasad Sarawagi
Director
DIN: 00005665**



L.P. NAVAL AND ENGINEERING LIMITED

Half-Year Ended FY20 Earnings Update

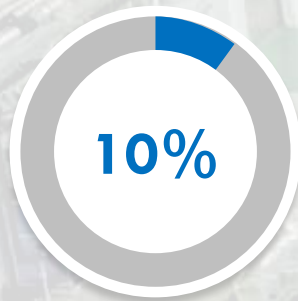
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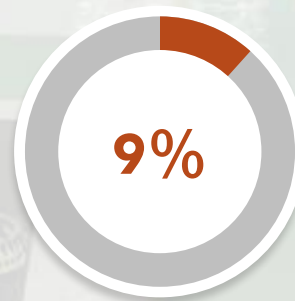
CONTENT

- **HALF- YEAR FY20 EARNINGS UPDATE**
- **KEY FINANCIALS**
- **BUSINESS UNDERSTANDING**
- **ROADMAP AHEAD**
- **SWOT ANALYSIS**
- **PROMOTER HOLDING AND MANAGEMENT**

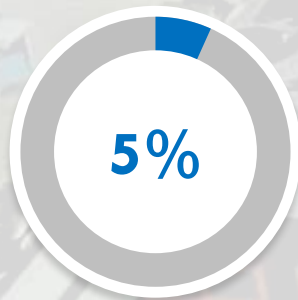
HALF-YEAR FY20 OVERVIEW



**EBITDA
Margin**



**EBIT
Margin**

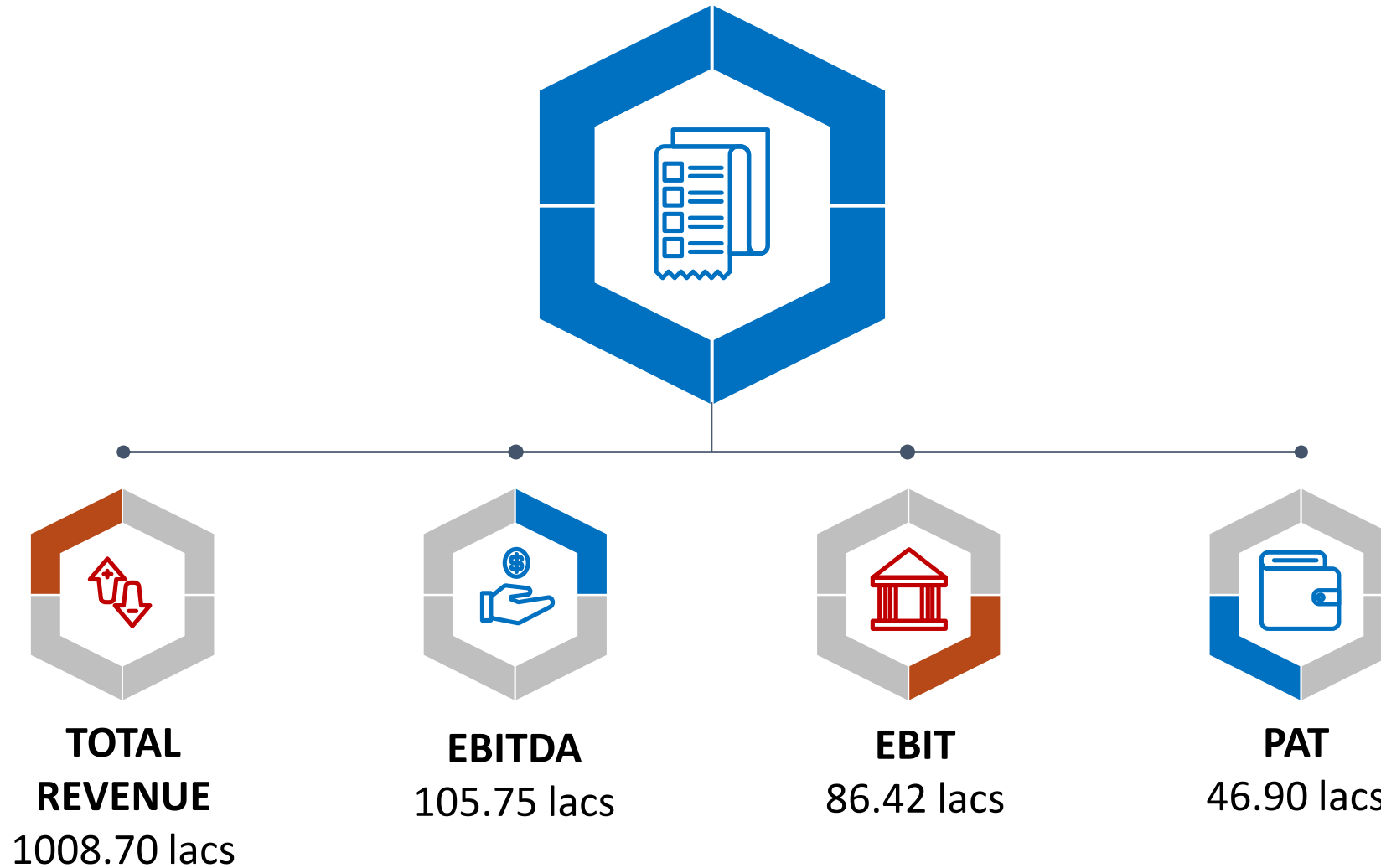


**PAT
Margin**



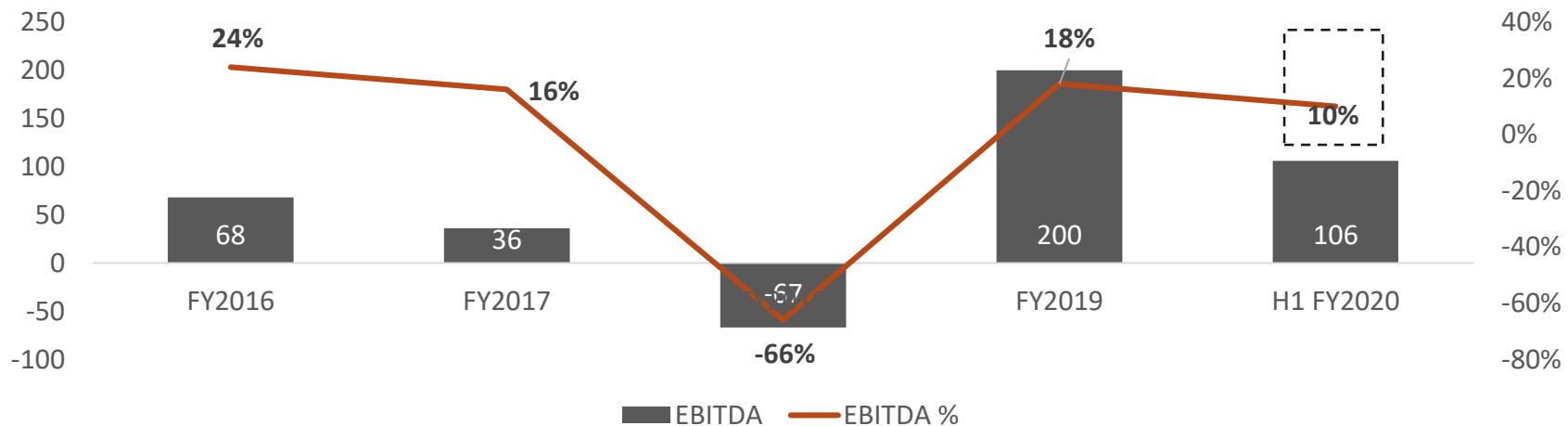
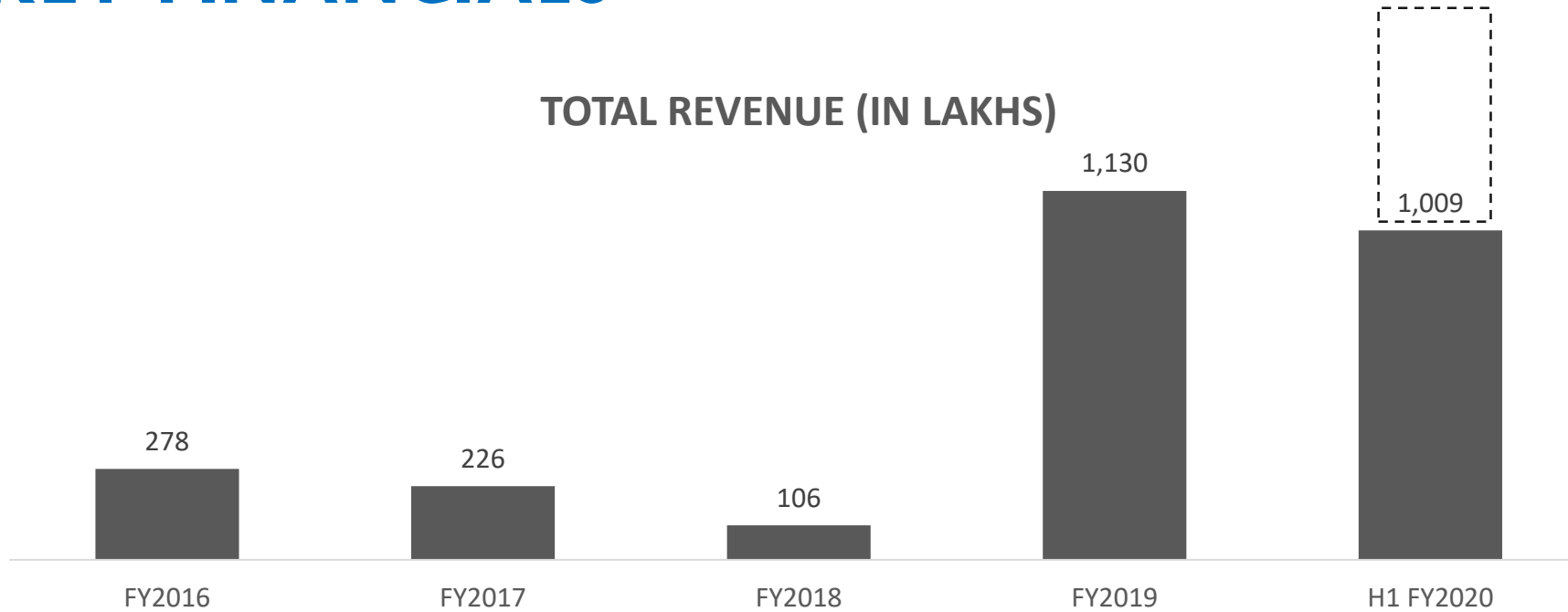
**Debt-to
Equity Ratio**

HALF-YEAR FY20 OVERVIEW



KEY FINANCIALS

TOTAL REVENUE (IN LAKHS)



L.P. NAVAL is expected to witness a 100% (YoY) growth in Topline by FY2020.

KEY FINANCIALS: PROFITABILITY HIGHLIGHTS

(INR in lakhs)	H1 FY2019	H1 FY2020	Growth
TOTAL REVENUE	199	1009	406%
TOTAL OPERATING EXPENSES (Other than Depreciation and Interest)	154	903	
EBITDA	45	106	133%
<i>EBITDA Margin</i>	23%	10%	
EBIT	32	86	171%
<i>EBIT Margin</i>	16%	9%	
PAT	5	47	897%
<i>PAT Margin</i>	2.36%	4.65%	
EPS	0.082	0.82	

L.P. NAVAL has witnessed tremendous growth in H1 FY2020 as compared to H1 FY2019.

Fabrication, Repair and Maintenance Work contributed significantly to the Company's Topline growth.

KEY FINANCIALS: BALANCE SHEET HIGHLIGHTS

(INR in lakhs)	H1 FY2019	FY2019	H1 FY2020
SHAREHOLDER'S FUNDS	981	1077	1124
LONG- TERM BORROWINGS	-	1185	945
DEFERRED TAX LIABILITIES (Net)	15	15	12
LONG-TERM PROVISIONS	12	20	42
SHORT-TERM BORROWINGS	970	-16	9
TRADE PAYABLES	60	113	176
OTHER CURRENT LIABILITIES	4	52	41
SHORT TERM PROVISIONS	24	19	43
TOTAL EQUITIES AND LIABILITIES	2065	2466	2392

***In FY2019, Short-Term Borrowings got classified as Long-Term Borrowings*

KEY FINANCIALS: BALANCE SHEET HIGHLIGHTS

(INR in lakhs)	H1 FY2019	FY2019	H1 FY2020
PROPERTY, PLANT AND EQUIPMENT	1667	1694	1727
LONG-TERM LOANS AND ADVANCES	2	3	4
OTHER NON-CURRENT ASSETS	-	-	-
INVENTORIES	163	76	62
TRADE RECEIVABLES	171	589	533
CASH AND BANK BALANCES	4	55	18
SHORT TERM LOANS AND ADVANCES	58	49	49
TOTAL ASSETS	2065	2466	2392

Business Segment: Revenue Break-up



45%

Defence Related Business

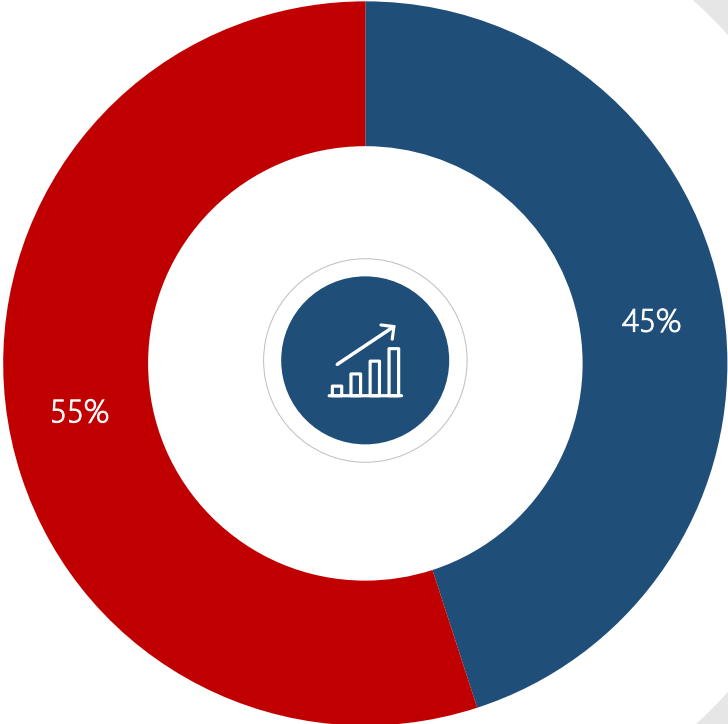
Segment providing stability to Topline and Profitability Margins.



55%

Heavy Engineering Related Business

Segment providing growth opportunities to Topline and Profitability Margins.



SERVICES



**INFRASTRUCTURE
AND MACHINERY**



**SHIPBUILDING, SHIP
REPAIR AND REFIT**



**MAINTENANCE,
REPAIR AND
UPGRADE**



**HEAVY
ENGINEERING**

INFRASTRUCTURE AND MACHINERY



PLANTS AND OFFICES

- Technical and Design Office at Central Park, Pandesara
- Machining and Overlay Shop at Sachin, Surat
- State of the Art Workshop Heavy Engineering Workshop at Palsana.
- State of the Art Shipyard at Dahej in Gujarat. (Under Planning).



MODERNIZED MACHINERY

- State of the Art Welding Machines and supporting accessories
- 44 Fronius Make MIG Welding Machines – TPS 4000 and latest TPS 400i
- 2 Fronius Make TIG Welding Machines
- Latest Plasma cutting and Grinding Machines
- HAAS VF 9 for precision machining

SHIPBUILDING, SHIP REPAIR AND REFIT



COMPETENCE

L.P. NAVAL has the expertise and competence to build Ships and Vessels up to 120 meters and 5000 DWT. The Company's core competence lies in building and repairing Aluminum Boats like Interceptor Boats, Frigates etc.



COMPLETED PROJECTS

L.P. NAVAL has successfully worked on almost 20 IB Boats for Coast Guard with the company's Principal Client.



INDUSTRIAL LICENSE

L.P. NAVAL has been granted Industrial License to build warships by the Government of India. Now the company is in the process of building its own Shipyard at **Dahej** for independent Ship Building Purpose.

MAINTENANCE, REPAIR AND UPGRADE



WORK

- Mechanical Structure
- Piping Repairs
- Coke Drum Repair including Overlay welding, Gauzing, Grinding, Blinding and De Blinding.



EXPERIENCE

- Successfully worked on:
Coke Drum Repairs and De-Salter Repairs .

HEAVY ENGINEERING

ANALYSIS



CAPABILITY

L.P. NAVAL has the capability to fabricate, assemble and erect heavy engineering products and deliver them to relevant sites.

Competent to build Pressure Vessels and Heat Exchangers.



STRATEGIC LOCATION

L.P. NAVAL has facilities at Sachin, Pandesara, Dahej (under planning), Palsana (75% work completed), which would provide close proximity to Industrial areas in Gujarat and Maharashtra.



ROADMAP AHEAD

Engineering & Design and Manufacturing of Heat Exchanger and Pressure Vessels at Workshop.

The Company is working on a cross-country Pipeline Pilot Project, which would help in increasing the Company's Topline.

75% setup of the Palsana Workshop has been completed.

The Company is setting up its State-of the art Workshop at Palsana, Surat (NH48) which shares close proximity to Oil & Gas and Engineering plants in Gujarat, henceforth giving Strategic Location.

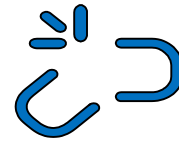
SWOT

ANALYSIS



STRENGTH

- The company having diversified businesses to cater to.
- Strong business networks allow the company to get independent orders and sub-contracts from its Principal Client.
- Low cost Manufacturing ability.
- Experienced and Dynamic Workforce.



WEAKNESS

- Ship Building, Heavy Engineering and Defence Equipment Manufacturing, all three Businesses are capital Intensive.
- Lack of building larger capacity ships.
- Long Product cycle as approvals take time, especially in Defence Sector.

SWOT

ANALYSIS



OPPORTUNITY

- Launch of “Make in India” initiative uplifting Domestic Production.
- 90% of India’s International Trade carried through Waterways ensuring Repair and Maintenance Demand.
- Increase Infrastructure spending with supportive government policies like De-licensing, increasing FDIs and easier credit facilities. L.P. Naval’s Engineering segment is likely to benefit from it.
- Government Policies favoring Private Players in the Defence Sector.
- Coast Guard demand providing opportunities to the company.

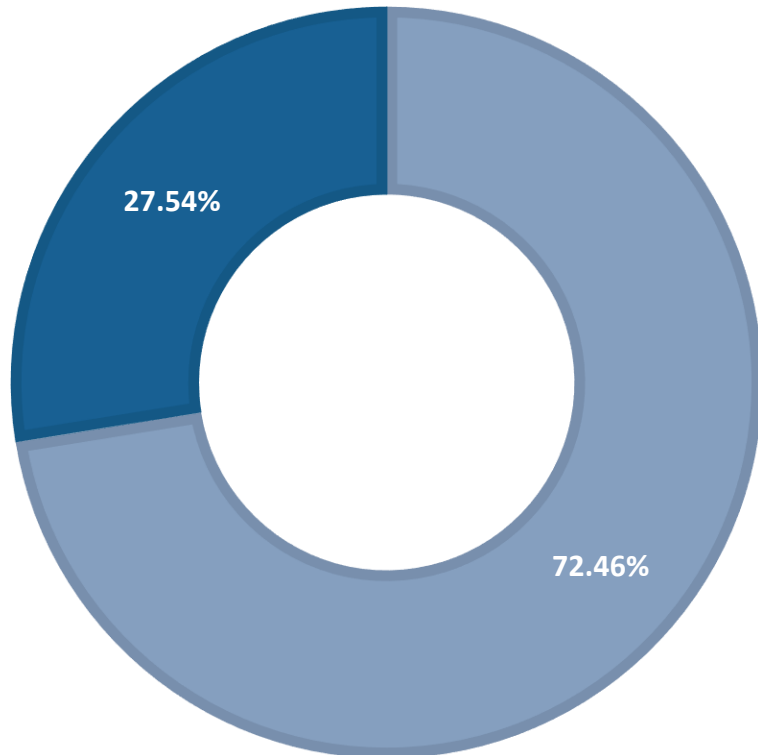


THREAT

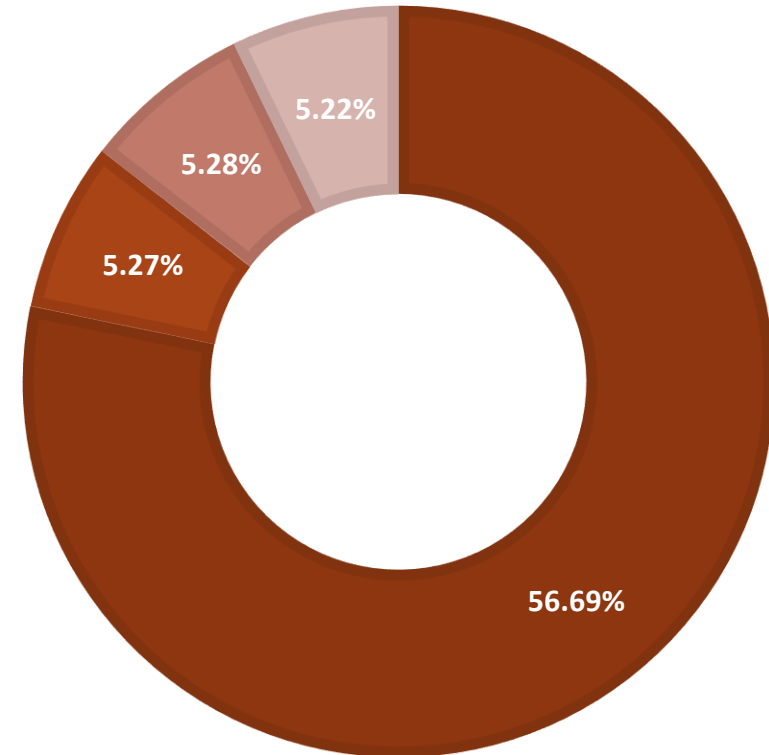
- Strong Competition from established yards in China and Korea. They have an upper hand in design and manpower costs in Shipbuilding.
- Commercial Shipbuilding growth is constrained by Global oversupply.
- Rapidly changing technology in the Defence Sector.

SHAREHOLDING PATTERN

■ Promoter & Promoter Group ■ Public



■ ManojKumar Sarawagi ■ SanjayKumar Sarawagi
■ RakeshKumar Sarawagi ■ GovindPrasad Sarawagi



PROMOTER



Mr. Sanjaykumar Sarawagi

He is one of the leading industrialists of Gujarat. He is the Chairman of Laxmipati Sarees and a director of L.P. Naval and Engineering Limited. His vast experience in formulating and implementing effective business strategies has helped the Laxmipati Group into diversifying to other business areas like engineering and defense.



Manojkumar Sarawagi

He is a marketing and sales wizard. His uncanny understanding of market dynamics and consumer behaviour has helped Laxmipati Sarees create a Pan India Presence. His strong networking skills have helped L.P. Naval to expand into different segments, geographies and business areas. He was instrumental in getting the first contract for L P Naval for fabrication of interceptor boats.



Rakeshkumar Sarawagi

He is an expert in Finance, administration and people management. He has played a vital role in debt and equity fund raising activity of Laxmipati group and L.P. Naval. He has been responsible for managing the fund requirement of the group effectively and keeping the funding costs low to enhance returns to the shareholders. ²⁰

CORE TEAM

Amit Khandelwal

General Manager

Amit is an MBA from Calcutta University and has around 20 years of experience ranging from FMCG to Engineering Services. His domain expertise is Strategy, Analytics and Business Development. At L.P. Naval he has been actively involved in Business Development and Strategic Decision Making. Under his leadership the company grown and expanded in various sectors and is geared up for the next level of growth.

Ajay Jain

Admin Manager

Ajay is a B.Com graduate and has been a valuable part of the team for last 4 years. He has more than 15 years of experience in Administration and Purchase. He has been instrumental in streamlining and optimizing the company's purchase process. Ajay and his team provide the crucial administrative support to the technical and sales team to achieve their objective.

Amar Trivedi

Senior Technical Manager

Amar has a diploma in Mechanical Engineering and more than 18 years of experience. His area of expertise includes all kind of welding, fabrication of structures, piping etc. and a has diverse experience from Ship building to Pressure Vessel manufacturing. What makes Amar a valuable asset is his people management skill coupled with his technical knowledge.

Kalpesh Gajjar

Project Manager

Kalpesh has 15+ Years experience in Ship Repair, Ship Building, Offshore (Oil and Gas Industries), Heavy Structural Steel, Piping Work and Installation of Equipments Like Pumps, Motors, Valves etc. His expertise is Project Management, Quality assurance, Quality control, QMS audit, Inspection, NDT inspection & Welding related activities for Heavy industrial Structural and Piping work.

THANK
YOU

