



5<sup>th</sup> December, 2016

To,
The General Manager,
Department of Corporate Services
BSE Limited
1st Floor, P. J. towers,
Dalal Street, Mumbai 400 001

To,
The Manager,
Listing Department,
The National Stock Exchange of India Ltd.
Bandra- Kurla Complex,
Mumbai – 400 051

Dear Sir,

Scrip Code -SUPREMEINFRA/532904

**Sub:** Submission of Investor Presentation

As per Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we have attached the Investor presentation dated 5<sup>th</sup> December, 2016 in respect of the Unaudited Financial Results for the Quarter and Half Year ended 30<sup>th</sup> September, 2016.

We request you to kindly take above on record and oblige.

Thanking you,

Yours faithfully,

FOR SUPREME INFRASTRUCTURE INDIA LIMITED

VIJAY JOSHI COMPANY SECRETARY

Encl: As above



















SUPREME INFRASTRUCTURE INDIA LTD.
Investor Presentation
Q2 FY17
December 2016

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### **DISCUSSION SUMMARY**



- Q2 FY-17 RESULT HIGHLIGHTS
- ORDER BOOK ANALYSIS
- BOT PROJECT UPDATE
- DETAILED FINANCIALS
- ANNEXURE
  - COMPANY OVERVIEW
  - PROJECT PROFILE







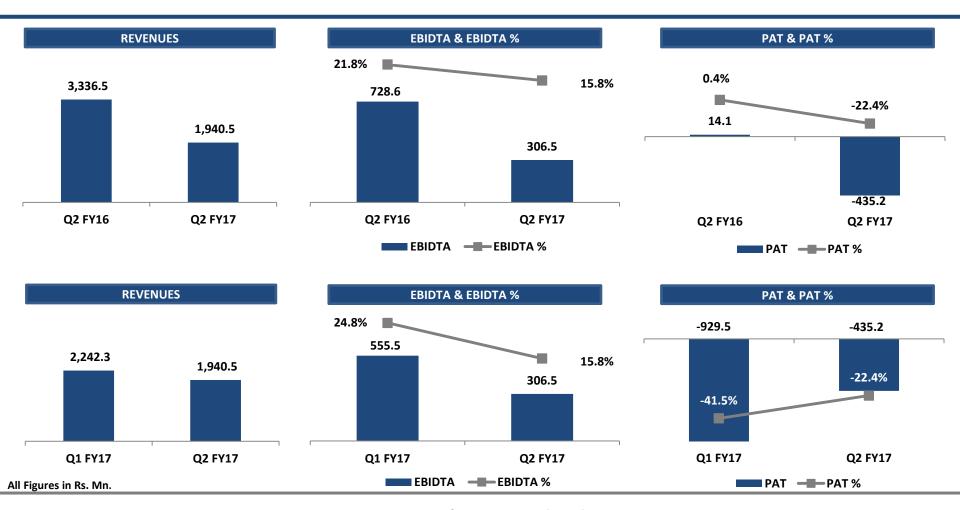






### **Q2FY17 – STANDALONE RESULT HIGHLIGHTS**

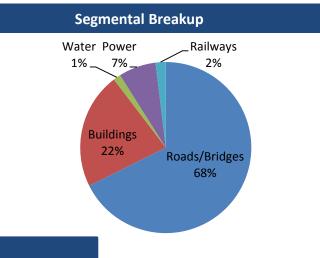




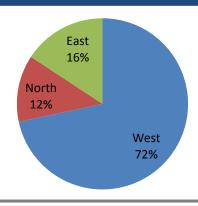
### **ORDER BOOK UPDATE – 30th SEPT 2016**



Order Book (In Rs .million)	Confirmed
Road / Bridges	22,640
Buildings	7,360
Water	470
Power	2,360
Railways	640
Total	33,470



### Order Book (Geography wise)



### **BOT PORTFOLIO – Sept 2016 OPERATIONAL BOT PROJECTS**



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All Figures in Rs. Ivin.				
Particulars	MWB	NK	PNM	VB
Project Cost	5,540	2,340	930	2,140
Equity Stake	74%	51%	100%	100%
3i stake	-	49%	-	-
<b>Economic Interest</b>	100%	100%	100%	100%
Sanctioned Debt	4,132	1,490	650	2,340
Debt outstanding	4,110	1,190	595	1,481
Supreme Equity (incl.3i)	1,820	590	280	600
Equity Infused (incl 3i)	1,790	590	280	600
Avg Toll Revenue/day for Q2 FY16 (Rs. Lakh)	9.44	10.3	2.85	7.89
Concession Period (years)	28.5	8.5	13.0	20.1
Project Road Length (Kms)	70.9	55.0	55.7	26.0
State	Maharashtra	Maharashtra	Punjab	Maharashtra
Awarding Authority	PWD	PWD	PIDB	PWD

All figures in ₹ Mn, unless otherwise mentioned. We estimate a traffic Growth of 5-7% with project and equity IRR of 18% and 21% respectively.

MWB: Manor Wada Bhiwandi PNM: Patiala Nabha Malerkotla NK: Ahmednagar Kopargoan

**KB**: Kasheli bridge

## BOT PORTFOLIO – Sept 2016 UNDER CONSTRUCTION BOT PROJECTS



All Figures in Rs. Mn.

Particulars	PI	JRR	AKT	SS	HM	KM	NK Phase-I
Project Cost	12,060	10,450	6,382	3,840	997	1,030	2,890
Equity Stake	64%	40%	51%	46%	98%	74%	100%
3i Stake	-	-	49%	44%	-	-	-
Economic Interest	90%	40%	100%	90%	100 %	74%	100%
Sanctioned Debt	9,000	7,900	4,726	2,880	600	750	1,910
Debt outstanding	8,040	2,220	4,690	2,880	497	750	1,855
Supreme Equity (incl.3i)	3,060	1,020	1,655	960	397	280	980
Equity Infused (incl 3i)	2,763	1,274	1,630	960	397	300	930
Est. Toll revenue/day (Rs. Lakh)	45	35	18	9	4	4	14
Construction Period (mth)	30	21	36	24	24	18	12
Concession Period (years)	21	28	22.9	22.9	24	18	7.1
Project Road Length (Kms)	84	47	61.1	51	1.2	30	42
State	Maharashtra	Rajasthan	Maharashtra	Maharashtra	Maharashtra	Punjab	Maharashtra
Awarding Authority	NHAI	JDA	PWD	PWD	PWD	PPWD	PWD
EPC work allocation	Supreme/ Mahavir	Supreme	Supreme	Supreme	Supreme	Supreme	Supreme
Commercial operational date	Mar 17 *	Sep 17	June 17	Mar 17	June 17	Dec 16	Mar 17

All figures in ₹ Mn, unless otherwise mentioned.

**PI:** Panvel Indapur Tembhurni **SS:** Sangli Shiroli JRR: Jaipur Ring Road

**AKT**: Ahmednagar Karmala

# **Q2FY17 DETAILED FINANCIALS**STANDALONE P&L STATEMENT



All Figures in Rs. Mn.

Particulars	Q2 FY17	Q2 FY16	YoY %	Q1 FY17	QoQ %
Income	1,940.5	3,336.5	-41.8%	2,242.3	-13.5%
Expenditure	1,834.7	2,734.4	-32.9%	1,867.4	-1.8%
EBITDA (with other income)	306.5	728.6	-57.9%	555.5	-44.8%
EBITDA%	15.8%	21.8%	-604 bps	24.8%	898 bps
Depreciation	62.7	77.7	-19.3%	62.0	1.0%
PBIT	243.8	650.9	-62.5%	493.4	-50.6%
Interest Cost	677.7	632.3	7.2%	633.7	6.9%
Exceptional Item	0.0	0.0	-	-787.7	-
PBT	-433.9	18.6	-2435.6%	-928.0	-53.2%
Taxes	0.0	7.5	-100.0%	0.0	-
PAT (without OCI)	-433.9	11.1	-4008.7%	-928.0	-53.2%
Other Comprehensive Income	-1.3	3.0	-141.6%	-1.5	-14.6%
PAT (with OCI)	-435.2	14.1	-3181.3%	-929.5	-53.2%
PAT %	-22.4%	0.4%	-2285 bps	-41.5%	1902 bps
Equity (mn shares)	25.7	25.7	-	25.7	-
EPS	-16.9	0.6	-3172.7%	-36.2	-53.3%



### **ANNEXURE**

### **COMPANY OVERVIEW**

### **ABOUT US**



#### **COMPANY OVERVIEW**

- Supreme Infrastructure India Ltd (SIIL) is a diversified EPC player with presence across multiple EPC segments.
- Incorporated as Supreme Asphalts Pvt. Ltd in 1983 and started as a supplier of aggregates/asphalt to construction companies later moved up the value chain through forward integration into construction service
- Promoted by Mr.Bhawanishankar Sharma in 1983; Young and dynamic management team

### BACKWARD INTEGRATED MODEL

- Fully integrated in terms of raw material availability through ownership of quarries, crusher plants, ready mix concrete (RMC)
  and wet mix plants.
- One of the key highlights of the company's operations is its strategy of securing access to key raw materials required for construction—aggregates, RMC and asphalt resulting into Industry above EBIDTA Margins.

# WELL DIVERSIFIED GEOGRAPHIC & BUSINESS VERTICAL PRESENCE

- Diverse Execution capabilities through our EPC presence in 6 segments (Roads, Bridges, Buildings, Railways, Power and Water Infrastructure)
- Well diversified Geographic presence across 13 states across India Projects in Haryana, Maharashtra, UP, Rajasthan, Punjab, WestBengal, Assam, Orrissa, Jharkhand
- Caters to variety of clientel across Government as well as Private segment; worked for NHAI, MMRDA, CPWD, PWD, BMC,
   IndianRailways, Ramprastha Developers, Mundra Port, RNACorp, NBCC, etc

### ROBUST BOT PROJECT PORTFOLIO

- Current portfolio of 11 BOT project, of which 4 projects are already operational providing a current Toll of ~ Rs. 3.5 mn per day. Additional 4 projects expected to be operational within current year FY16.
- EPC component of the BOT projects to be executed by the parent company SIIL thus reducing the execution risk.
- Minimal implementation risk with 80-85% of land acquisition already in place. All the project routes are in key commercial corridors attracting huge industrial traffic with no alternate route available.

### **NEW PROJECTS WON IN FY 16-17**





- Name –Bus stand and mini depot at Sankhali, Goa
- Location Sankhali, Goa
- Segment Infrastructure.
- Project Size Rs.198.9 mn
- Client GSIDC
- Project Description Construction of Bus stand and mini depot at Sankhali, Goa.



- Name Six lane creek bridge
- Location Durgadi, Kalyan, Mumbai
- Segment Bridge infrastructure.
- Project Size Rs.757.2 mn
- Client MMRDA
- Project Description Construction of six lane creek bridge at Durgadi fort on Bhivandi-Kalyan-Adilabad Road.

### **NEW PROJECTS WON IN FY 16-17**





- Name –IT Park, Krishnanagar, Nadia, West Bengal
- Location Krishnanagar, Nadia, West Bengal
- Segment Building
- Project Size Rs.252.5 mn
- Client WEBEL
- Project Description Construction of Proposed IT Park at Krishnanagar, Nadia, West Bengal.



- Name (G+7) Storied Building, Vangani.
- Location Vangani, Mumbai.
- Segment Building
- Project Size Rs.722.66 mn
- Client XRBIA
- Project Description Construction of (G+7) Storied Building at Vangani, Mumbai.

### **NEW PROJECTS WON IN FY 16-17**



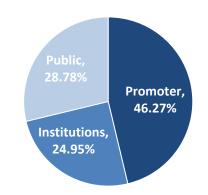


- Name I.T Park for STPI, Salt lake, Kolkata.
- Location Salt lake, Kolkata.
- Segment Building.
- Project Size Rs. 557.34mn
- Client CPWD
- Project Description Construction of I. T Park for STPI at Plot No.5/1, Block-DP, Sector-V, Salt lake, Kolkata.

# **COMPANY OVERVIEW**SHAREHOLDING STRUCTURE



Category	Sep-16	Jun-16	Mar-16	Dec-15
Promoters	46.27%	50.18%	50.68%	50.63%
Institutions	24.95%	22.92%	22.62%	22.56%
Public	28.78%	26.90%	26.70%	26.81%
Total	100.00%	100.00%	100.00%	100.00%
Equity Capital (no. of shares)	25.70mn	25.70mn	25.70mn	25.70mn



Key Institutional Shareholders	% Holding
Kitara PIIN 1101	6.42%
ICICI Prudential	4.90%
Eastspring Investments	2.95%
Kotak Mahindra Ltd	2.78%
ICICI Bank Limited	1.87%
Premier Investment Fund	1.83%
Total	20.75%

# COMPANY OVERVIEW MAJOR CLIENTELE













NHAI

Punjab PWD

Airports Authority of India

MMRDA

**BMC** 











JDA

**PWD** 

Indian Railways

Mumbai Port Trust

MSEDCL\*











Ramprastha

**CPWD** 

Vodafone

**DSIIDC** 

Rolta



### For further details please contact:



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