

IRC:F48:201:456:2023 October 16, 2023

The Manager,
National Stock Exchange of India Ltd,
Exchange Plaza, 5<sup>th</sup> Floor,
Plot No. C-1, 'G' Block,
Bandra- Kurla Complex,
Bandra (East), Mumbai – 400051.

The Manager, BSE Limited, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai – 400001.

Scrip Code: KARURVYSYA Scrip Code: 590003

Dear Sir/Madam,

Sub: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 – Investor Presentation on Unaudited Financial Results of the Bank for the quarter and half-year ended September 30, 2023.

\*\*\*\*\*

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we enclose herewith the Investor Presentation on Unaudited Financial Results of the Bank for the quarter and half-year ended September 30, 2023 and the same has been updated in our Bank's website at <a href="https://www.kvb.co.in/docs/investor-presentation-2023-10-16.pdf">https://www.kvb.co.in/docs/investor-presentation-2023-10-16.pdf</a>.

Kindly take the same on record.

Yours faithfully,

Srinivasarao M Company Secretary & Deputy General Manager

Encl: As above

THE KARUR VYSYA BANK LIMITED Investor Relations Cell, Registered & Central Office, No.20, Erode Road, Vadivel Nagar, L.N.S., Karur - 639 002.

©: 04324-269431,35,40-43, Fax: 04324-225700 Email: kvbshares@kvbmail.com

Website: www.kvb.co.in CIN: L65110TN1916PLC001295





**Investor Presentation** 

Q2 FY 2024

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Forward-looking statements speak only as of the date they are made, and the Bank undertakes no obligation to update any forward-looking statement to reflect the impact of circumstances or events that arise after the date the forward-looking statement was made.



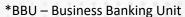


# Strong presence in India's fast growing hinterland

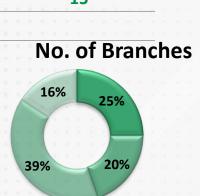


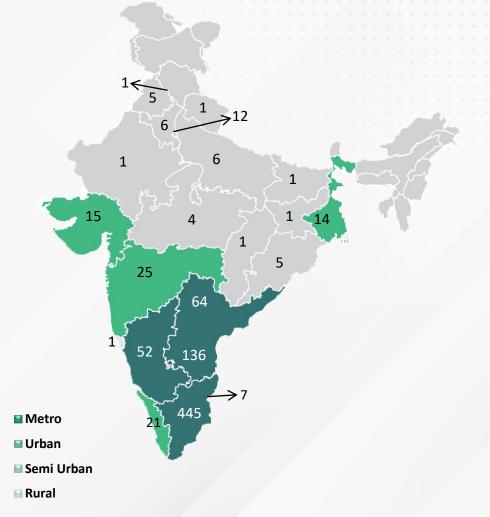
Category	30.09.23	31.03.23	31.03.22
Branches	824	799	789
ATM's + Cash Recyclers		2,240	2,223

Category	No. of Branches	BBU*	CBU*	DBU*	Other offices^
Metro	206	10	9	1	15
Urban	163	3			
Semi Urban	325	1		111411	
Rural	130		111-111	111-111	
Total	824	14	9	1	15
BC Outlets	150				



<sup>\*</sup>CBU - Corporate Business Unit











<sup>\*</sup>DBU - Digital Banking Unit

<sup>^</sup> Other offices - Asset Recovery Branches, NEO , PMD and KVB Smart

# **Key Highlights**



盐 **Business** 1,53,516 14% YoY 14% QoQ

**Advances** 70,448 ↑ 15% YoY ↑ 5% QoQ

3 **Deposits** 83,068 ↑ 13% YoY ↑ 3% QoQ

**CASA** 26,794 **↑**3 % YoY **↑**1% QoQ

(%) NIM H1 - 4.13 Q2 - 4.07 ↑15 bps YoY ↓12 bps QoQ

**PPOP** H1-1,286 Q2-638 23% YoY ↓ 2% QoQ

**图 Net Profit** H1 - 737Q2 - 378 ↑ 54% YoY ↑ 5% QoQ

**ROA** H1 - 1.55% Q2 - 1.57% ↑42 bps YoY↑ 4 bps QoQ

ROE H1 – 16.09 % Q2 – 16.50% 1404 bps YoY 145 bps QoQ

**GNPA** 1.73 229 bps YoY ↓ 26 bps QoQ

**D NNPA** 0.4791 bps YoY 12 bps QoQ

1 **PCR** 94.49 755 bps YoY 108 bps QoQ

Based on RBI Master Direction on financial statements – Presentation and Disclosures issued on August 30, 2021 (Updated as on February 20, 2023), Interest accrued but not due on advances and deposits have been reclassified under Other Assets and Other Liabilities and Provisions . There is no change in the Net Profit / Loss for the previous periods, the figures have been reclassified as appropriate to make them comparable with the figures of the current period.





# **Key Ratios**



Daukianlana	Qu	arter	Half year	
Particulars Particulars	Sep 23	Sep 22	Sep 23	Sep 22
Cost of Deposits (%)	5.16	4.09	5.07	4.10
Yield on Advances (%)	9.76	8.64	9.73	8.50
Cost of Funds (%)	5.19	4.13	5.09	4.13
Yield on Funds (%)	8.52	7.57	8.49	7.45
Net Interest Margin (%)	4.07	4.10	4.13	3.98
Spread (%)	3.32	3.44	3.39	3.32
Cost to income (%)	49.14	46.16	48.22	47.82
Return on Equity (%)	16.50	12.59	16.09	12.05
Return on Asset (%)	1.57	1.16	1.55	1.13
EPS (Rs.) *	4.72	3.13	9.19	5.99

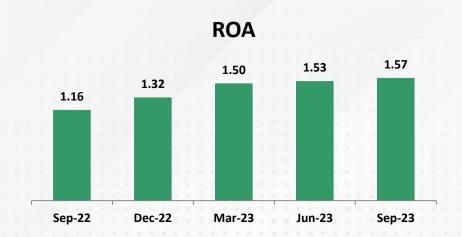


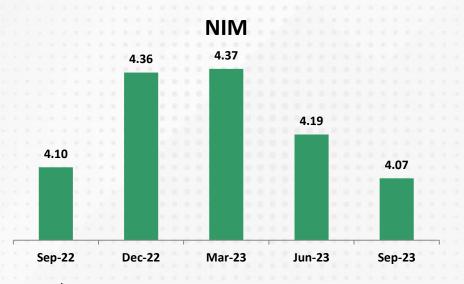


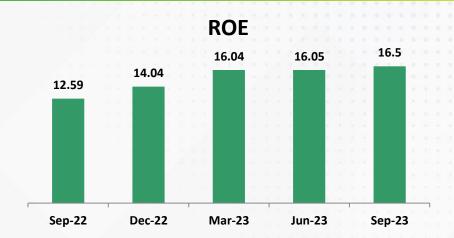


# **Key Ratios (Quarter)**

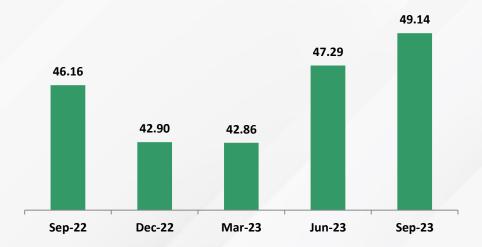








#### **Cost to Income**



\* Not annualized

**(1) (2) (0) (2) (in)** 





# **Profit & Loss Statement**



Particulars	Quarter			Half Year		
Faiticulais	Sep 23	Sep 22	Growth %	Sep 23	Sep 22	Growth %
Net Interest Income	915	821	11	1,812	1,567	16
Other Income	339	242	40	672	441	52
- Fee income	197	174	13	401	361	11
- Others	142	68	109	271	80	239
Total Income	1,254	1,063	18	2,484	2,008	24
Operating Expenses	616	491	25	1,198	960	25
- Employee expense	327	234	40	646	470	37
- Other operating expense	289	257	12	552	490	13
Operating Profit	638	572	11	1,286	1,048	23
Provisions	126	227	(45)	286	382	(25)
- Credit Related	102	202	(50)	239	365	(34)
- Others	24	25	(5)	47	17	176
Profit Before Tax	511	345	48	1,000	666	50
Tax (net of DTA/DTL)	133	95	40	263	187	41
Net Profit	378	250	51	737	479	54





# **Balance Sheet**



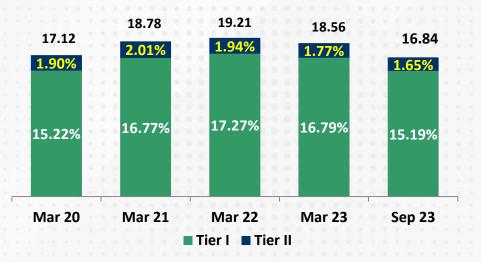
Particulars Particulars	Sep 23	Sep 22	YoY (%)
Capital & Liabilities			
Capital	161	160	1
Reserves and Surplus	9,002	7,789	16
Deposits	83,068	73,398	13
Borrowings	2,588	2,281	13
Other Liabilities and Provisions	3,615	2,737	32
Total	98,434	86,365	14
Assets			
Cash and Balances with RBI	4,614	4691	(2)
Balances with Banks	276	1,251	(78)
Investments (Net)	20,834	18,294	14
Advances (Net)	69,507	59,402	17
Fixed Assets	423	460	(8)
Other Assets	2,780	2,267	23
Total	98,434	86,365	14



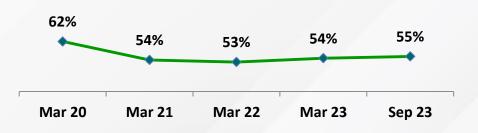
# Capital to Risk Weighted Assets Ratio - Basel III



Particulars	Sep 23	Sep 22	Jun 23
CRAR %	16.84	18.07	17.67
Total capital	9,146	8,134	9,126
Tier I capital	8,249	7,293	8,244
Tier II capital	897	841	882
RWA	54,314	45,007	51,643
Credit risk	45,282	36,808	42,437
Operational risk	6,937	6,287	6,937
Market risk	2,095	1,912	2,269



#### **RWA/total asset**











**Driving growth** 

across verticals

# **Total Business**



Parameter	Sep 23	Sep 22	YoY %	Jun 23	QoQ %	Mar 23	YTD %
Deposits	83,068	73,398	13	80,715	3	76,638	8
Gross Advances	70,448	61,086	15	66,956	5	64,168	10
Total Business	1,53,516	1,34,484	14	1,47,671	4	1,40,806	9

### **Deposits Portfolio**

Parameter	Sep 23	Sep 22	YoY %	Jun 23	QoQ %	Mar 23	YTD %
Demand Deposit	8,155	8,019	2	8,117	-	7,454	9
Saving Deposit	18,639	17,895	4	18,432	1	17,995	4
CASA	26,794	25,914	3	26,549	1	25,449	5
CASA (%)	32	35	(3)	33	(1)	33	(1)
Term Deposit	56,274	47,484	19	54,166	4	51,189	10
Total Deposit	83,068	73,398	13	80,715	3	76,638	8

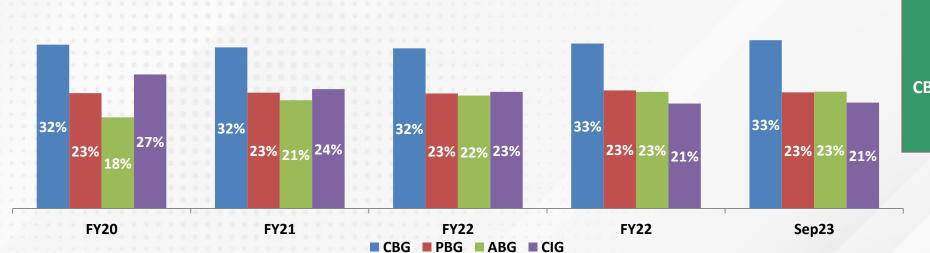




# (KVB) Karur Vysya Bank

# Growing our books responsibly

Particulars	Sep 23	Sep 22	YoY%	Jun 23	QoQ%
Commercial	23,510	19,713	19	22,171	6
Retail (Personal Banking)	16,225	13,855	17	15,610	4
Agriculture	16,302	13,796	18	15,621	4
Corporate	14,411	13,722	5	13,554	6
Gross Advances	70,448	61,086	15	66,956	5



#### Segments

ABG – Agri CBG - Commercial (<= Rs. 25 crore) CIG – Corporate (> Rs. 25 crore) **PBG** – Personal





# **Retail Portfolio**



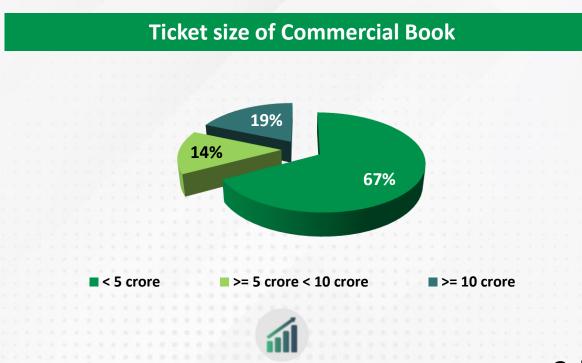
Particulars	Sep 23	Sep 22	YoY %	Jun 23	QoQ %
Housing loan	7,254	6,256	16	6,981	4
Jewel loans	2,159	1,804	20	2,183	(1)
Mortgage (LAP) loans	3,450	2,675	29	3,198	8
Vehicle loans	1,139	1,116	2	1,126	2
Personal loans	775	671	16	686	13
Educational loans	143	151	(5)	141	1
Others loans	1,305	1,182	10	1,295	1
Total	16,225	13,855	17	15,610	4

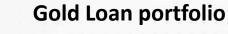


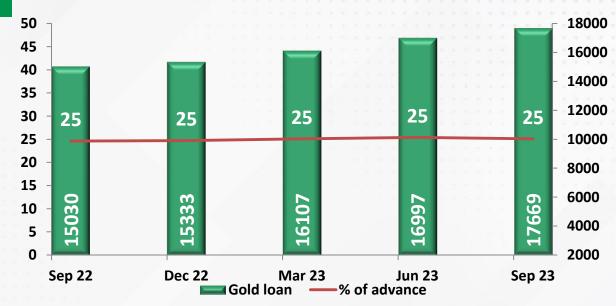


# **Driving growth across verticals**









(Rs. crore)

#### • Average ticket size – Rs 39.1lakh

• ~ 67 % of commercial loans are less than Rs. 5 crore

#### **Gold Loan portfolio**

Category	Amount	SMA	A 30+	LTV
Category	Amount	30.09.2023	30.06.2023	LIV
Agriculture	15,198	32	35	72
Others	2,471	15	11	64
Total	17,669	47	46	71

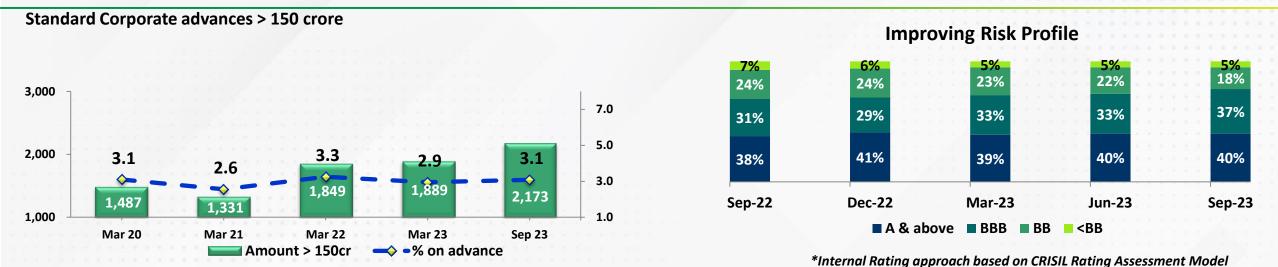






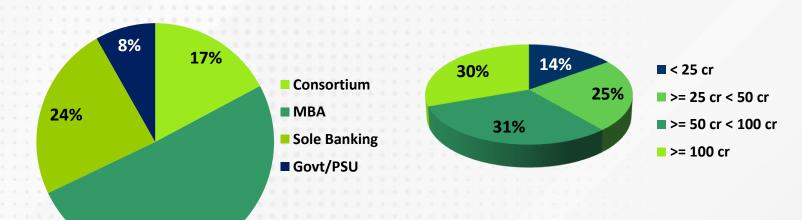
### **Corporate Loan Book**







51%





- ~69 % of corporate loans are less than Rs. 100 crore
- Average ticket size Rs. 39.60crore





# **ECLGS (Emergency Credit Line Guarantee Scheme) Portfolio**



#### **Vertical** wise

Vertical	Sep 23	Sep 22	Jun 23
Commercial	895	1,305	1,002
Agriculture	2	4	2
Corporate	661	897	714
TOTAL	1,558	2,206	1,718

#### **Scheme wise**

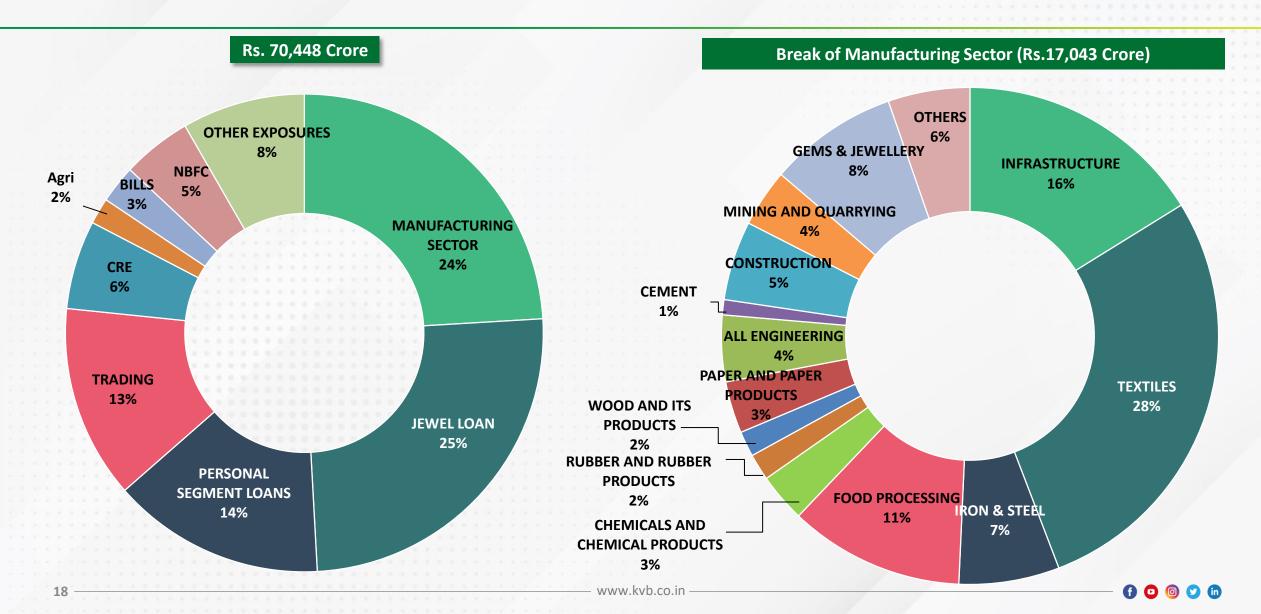
	Sep 2	23	Jun 2	Jun 23			
Particulars Particulars Particulars Particulars	Outstanding	NPA	Outstanding	NPA			
ECLGS 1.0	1,183	81	1,320	79			
ECLGS 2.0	336	21	349	9			
ECLGS 3.0	38	0	48	- //-			
ECLGS 4.0	1	0	1	0			
TOTAL	1,558	102	1,718	88			





# **Sectoral composition**

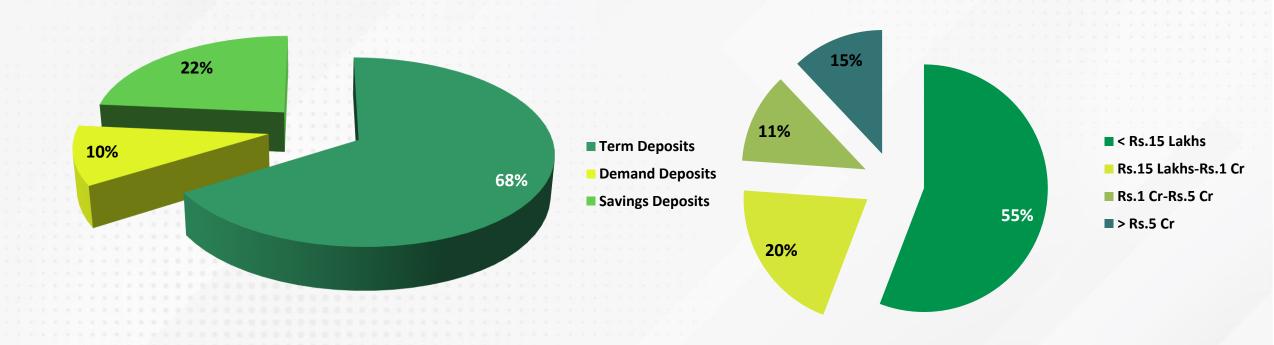




# **Liability Franchise: Predominantly Retail**



# Low dependence on wholesale deposits



Term deposits are primarily retail deposits

~ 86% of term deposits are < Rs.5 Cr

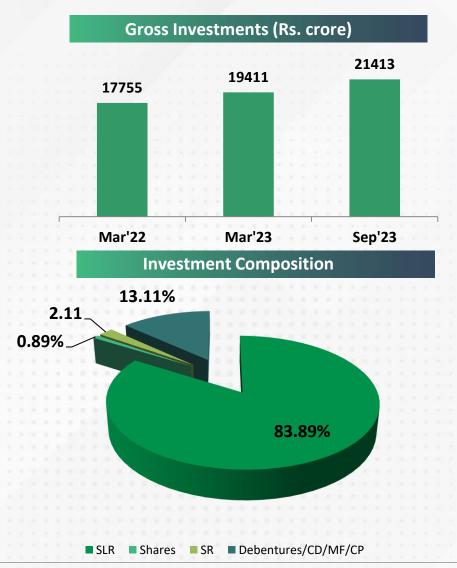


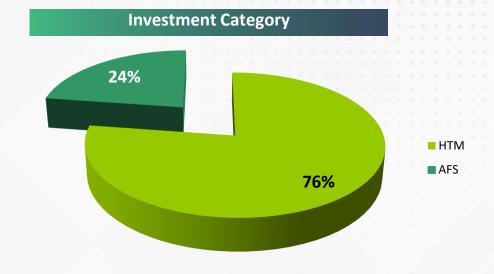


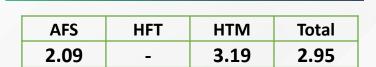


#### **Investment Portfolio**

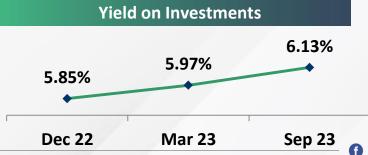








**Duration** 







Disciplined approach to

reduce stressed assets

# **Movement of NPA for the quarter**



Particulars	Jun 23	- Sep 23	Jun 22 -	- Sep 22
Gross NPAs				
Opening Balance		1,330		3,107
Additions during the period		155		131
Reductions during the period		266		781
-Of which Recoveries/Upgradation	115		205	
Tech Write offs	151		576	
Closing Balance		1,219		2,457
Provisions				
Opening Balance		907		1,968
Provision made during the period		157		340
Write off/Write back of excess provision		199		710
-Of which Recoveries/Upgradation	48		134	
Tech Write offs	151		576	
Closing Balance		865		1,598
Net NPAs	3	324	8:	19





### **Vertical wise NPA**



	Advances O/s.	NPA as on	NPA Additions	NPA Red	uction Q2	NPA as on	Provisions	
VERTICAL	Sep 23	Jun 23	Q2	Recoveries / upgradation	Tech W/off	Sep 23	Sep 23	
Commercial	23,510	736	90	69	84	673	445	
Retail (Personal Banking)	16,225	337	38	37	29	308	215	
Agriculture	16,302	89	7	9	3	84	69	
Corporate	14,411	168	20	-	35	154	136	
TOTAL	70,448	1,330	155	115	151	1,219	865	

# **Collection efficiency**

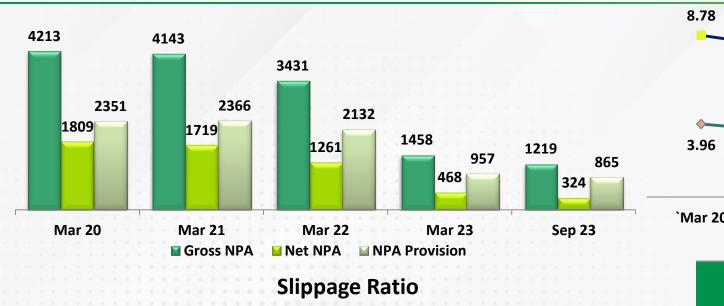
Particulars	Sep 23	Aug 23	Jul 23
Term Loan (%)	99	99	99
Working Capital (%)	99	99	99





# **Improving Asset Quality**







	N	Лa	r-2	20					,	M	ar	-2	1					M	laı	r-2	2				М	ar	-2	3				,	Sep	n-2	23		
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Particulars	Sep	23	Sep	22
(entire loan book)	Amt	% of Adv	Amt	% of Adv
SMA 1	288	0.41	251	0.41
SMA 2	149	0.21	158	0.26
SMA 30+	437	0.62	409	0.70



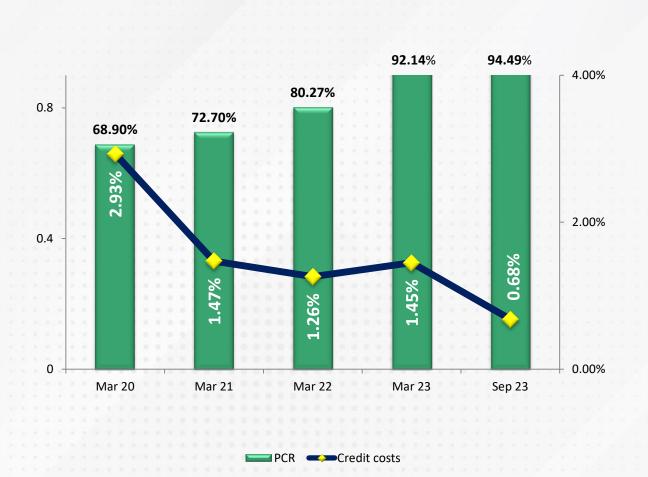


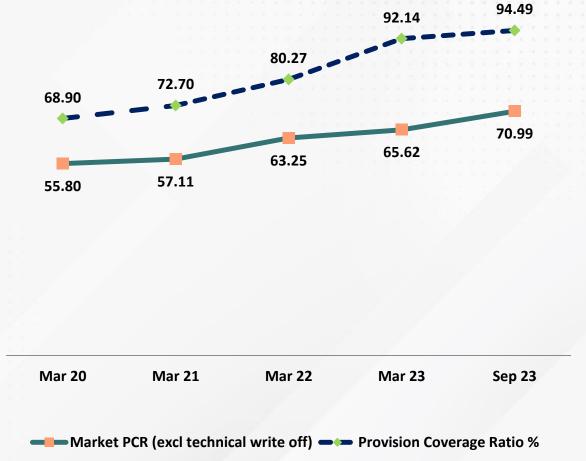




# **Provisions Coverage**







**f o o v in** 





# **Provisions and Contingencies**



Ducylsian for	Qua	irter	Hal	f year
Provision for —	Sep 23	Sep 22	Sep 23	Sep 22
NPA	109	206	210	347
Standard Assets	15	11	28	20
Restructured advance & Other credit related items	(22)	(15)	1	(2)
Sub-total – Credit Provisions	102	202	239	365
Floating provisions	25	- /	50	
Others	(1)	25	(3)	17
- Of which NPI	(1)	(5)	(3)	(5)
Others	-	30	-	22
Total Provisions (excl. Tax)	126	227	286	382
Tax Expense	133	95	263	187
Total Provisions	259	322	549	569



### **Restructured Accounts**



Doublesslave	Sep	23	Sep	22	Jun 2	3
Particulars -	Standard	NPA	Standard	NPA	Standard	NPA
Resolution Framework - 2.0	510	93	671	60	536	101
COVID 19 - Resolution Framework	219	124	372	47	230	127
MSME	118	97	181	215	127	118
CDR	-	-	-	1 / 1 · 1 · 1 · 1	11 = 2 = 5 = 5 = 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Others*	-	26	1	42		26
Total	847	340	1,225	364	893	372

<sup>\*</sup> Others include restructured accounts due to stress, natural calamities and extension of DCCO.

Vautianlusian	Sep	23	Sep 2	22	Jun 2	3
Vertical wise	Standard	NPA	Standard	NPA	Standard	NPA
Commercial	287	146	441	190	303	169
Retail (Personal Banking)	382	85	505	81	404	94
Agriculture	-	-	-	12	-	-
Corporate	178	109	279	81	186	109
Total	847	340	1,225	364	893	372





# **Movement of Standard Restructured Advances for the quarter**



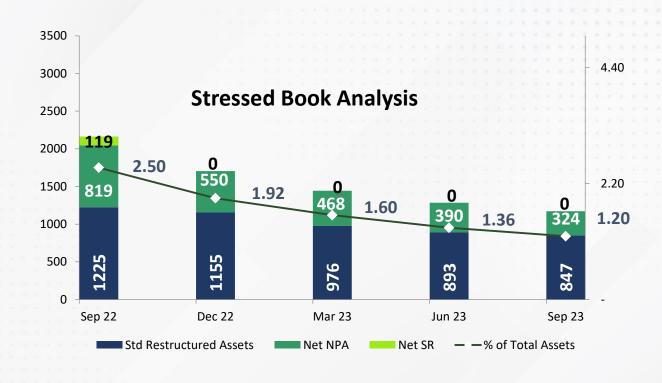
Particulars –	Jun 23 t	o Sep23	Jun 22 to Sep 22			
Particulars –	A/c's	Amt.	A/c's	Amt.		
A. Position at the beginning of the period	2,318	893	2,987	1,518		
B. Addition during the period	-	-				
C. Additions in existing A/c's	-	10	- : : : : : : : : : : : : : : : : : : :	27		
D. Addition through upgradation from NPA	32	7	34	12		
E. Accounts closed during the period	90	15	88	165		
F. Accounts upgraded	-	-	1	54		
G. Recoveries during the period	-	35	0	82		
H. Slippages during the period	56	13	111	31		
Position at the end of the period A+B+C+D- (E+F+G+H)	2,204	847	2,822	1,225		



#### **Sector-wise Standard Restructured Advances**



S. SECTOR	Amo	ount
N. SECTOR	Sep 23	Jun 23
1 Housing	228	239
2 Real Estate	139	146
3 Trade	77	85
4 Textile	44	49
5 Personal	37	40
6 Infrastructure	44	43
7 Hotels and restaurants	40	42
8 All Engineering	33	36
9 Food & Food Processing	17	15
10 Auto	30	33
11 Transportation	11	13
12 Wood & Wood Products	21	22
13 Education Loan	7	7
14 Gems and Jewelry	4	4
15 Construction	7	7
17 Others	108	112
TOTAL	847	893
% to Total Advances	1.20	1.33



#### **SR Book**

Doubleston	Am	ount
Particulars	Sep 23	Sep 22
Gross SR	451	504
Less : Provisions	451	385
Net SR	-	119





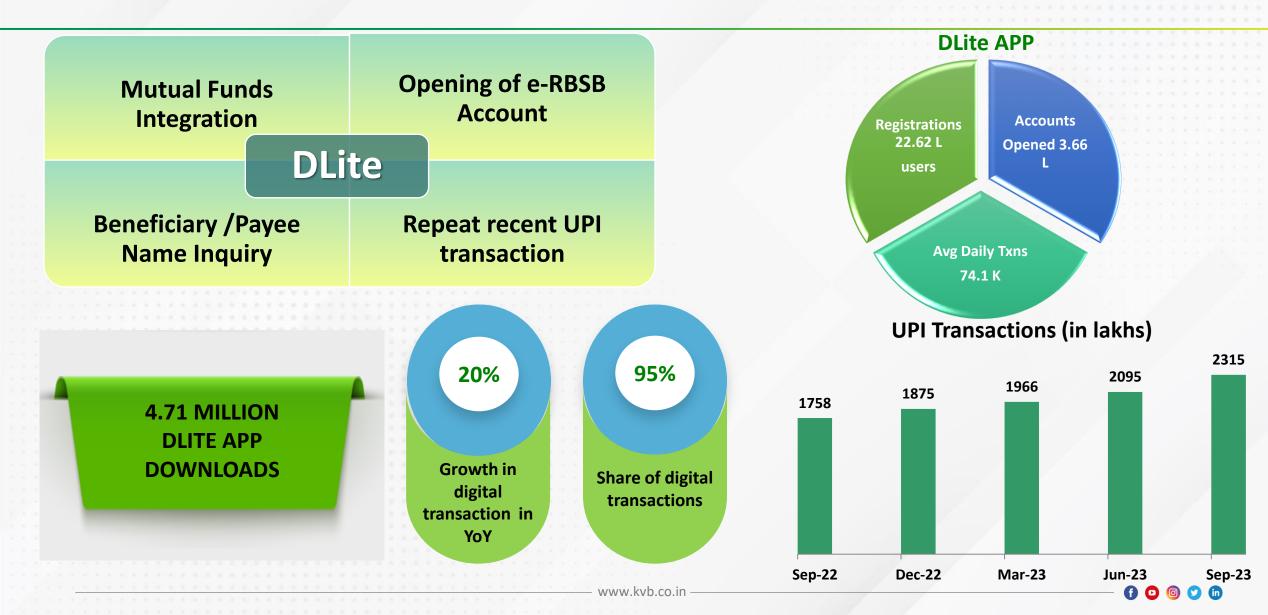


**Building a** 

strong digital ecosystem

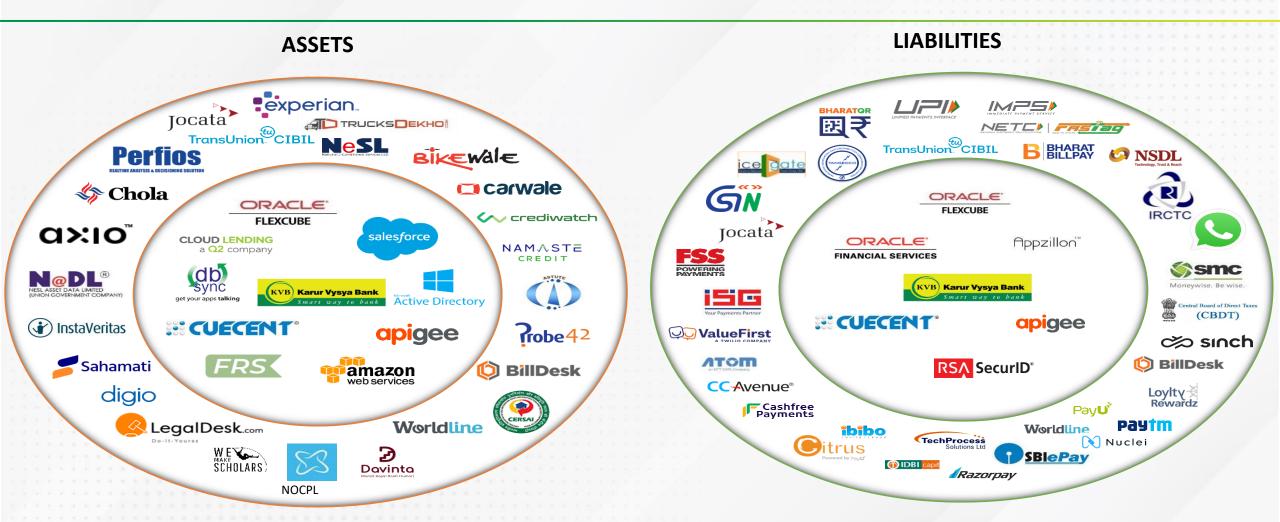
# **Digital Banking**





# Digital Partnerships









**Environmental** 

**Social Governance** 



# **Environment**



- > Established a comprehensive ESG due diligence policy
- > Reduced our energy intensity by 14.3% over FY22
- > 15% reduction in our scope 1 and scope 2 intensity



MOU was signed between Tamil Nadu Agricultural University (TNAU), Karur Vysya Bank, District Administration, Govt of Tamil Nadu, Dindigul and Evergreen City Club, Oddanchatram for implementing the project "Establishment of Multi utility community Forest in Idayakotai Village Panchayat, Oddanchattram Taluk, Dindigul

**Rejuvenation of Water Harvesting Structure at Konerirajapuram-** The Revetment work was commenced at Konerirajapuram water Tank.





Provision of Napkin Incinerator and Napkin Vending Machine at Govt. Arts College,
Coimbatore – Sanitary pad incinerators and dispensers installed at Gov't Arts college,
Coimbatore. Also a session on Menstrual Health and Hygiene Organized for college Girls.





### Social

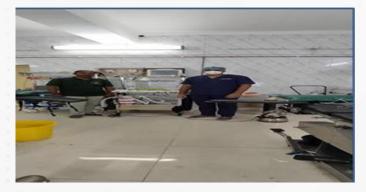


- Improved our workforce diversity by 11.2%
- > Increased our total manhours of training by over 3x
- Doubled our CSR expenditure over FY22
- > Reduced the employee turnover rate by 15.2%
- ➤ 40% and 16% of the total branches present in semi-urban and rural branches respectively



Provision of Smart Board and Science Lab at Government Ashram High School, Adilabad- Smart board and science Lab was installed in Government Ashram High School at Adilabad(Aspirational District of Andhra Pradesh)





Provision of Anesthesia Boyel's

Apparatus to Government Hospital,

Pallipalyam, Nammakal



Setting up of creative Learning Lab for Children with specific Learning Disabilities- Creating Learning Lab facility for children with specific Learning Disabilities is Provisioned at Helikx Open School at Salem



Provision of RO water Dispenser to Vasavi Club, Vizinagaram

Support to Mother Special Children School with required Materials – Mother Special School Children at Karur



Board diversity enhanced by 37.5% over FY22

#### **ESG Enhancements**

- ❖ Progressing towards achieving the Indian Green Building Council (IGBC) certification.
- ❖ Initiatives towards financial inclusion by supporting women dairy farmers in bettering their livelihoods.
- ❖ Board approved Environment, Social and Governance Policy.
- \* Rechristened their CSR committee to CSR & ESG committee.
- Created awareness programs on ESG aspects across the bank.
- Enhanced disclosures in terms of water consumption, withdrawals and waste generation reporting

#### **Incorporation of ESG in the lending process**

- ❖ Developed an ESG due diligence framework to be incorporated in our credit policy.
- ❖ Introduced green products such as green tractor loans, green car loans, green card for farmers, green harvester loans and renewable energy installations for farmers.
- ❖ In order to promote financial inclusion, improved microfinance credit facilities towards SHG( self Help Group) and JLG groups.







### Awards and Accolades for the Half year





**INFRASTRCUTURE MANAGEMENT** 









**BEST BNPL COMPANY/PLATFORM OF THE YEAR** 





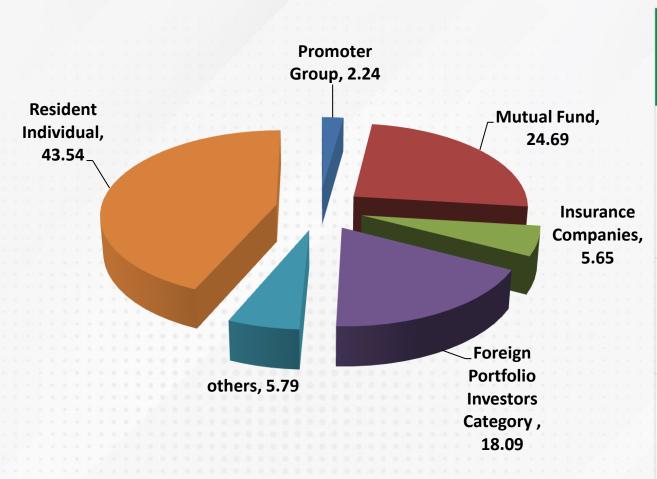




# **Shareholding pattern**

# **External Ratings**





Rating Agency	Instrument	Ratings
RICRA	Certificate of Deposits	A1+
	Tier II Bonds	A+ (stable)
India Ratings & Research	Tier II Bonds	A+
CRISIL An S&P Global Company	Certificate of Deposits	A1+





# **Dynamic workforce**



#### Leading to improved Efficiency 18 17 14.25 14 9.20 4.60 3.00 Sep'23 **FY 20** FY 21 FY 22 FY 23 Sep'23 **FY 22 FY 23** Profit per empolyee (Rs.Lakhs) 186 ■ Business per employee (Rs. Crore) 176 160 \* annualized Sep'23 FY 21 FY 22 FY 23 **Business per branch (Rs. Crore)**

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#### **Decade of Sustained Growth**



Voca	2042.44	2014.45	204F 46	2046.47	2017.40	2040.40	2040 20	2020 24	2024 22	2022.22
Year	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23
Paid up Capital	107	122	122	122	145	160	160	160	160	160
Reserves	3,219	4,124	4,451	4,723	6,066	6,205	6,440	6,760	7,436^	8,424^
Owned funds	3,326	4,246	4,573	4,845	6,211	6,365	6,600	6,920	7,596	8,584
Basel III (%)	12.60	14.62	12.17	12.54	14.43	16.00	17.17	18.98	19.46	18.56
Deposits	43,758	44,690	50,079	53,700	56,890	59,868	59,075	63,278	68,486	76,638
Advances	34,226	36,691	39,476	41,435	45,973	50,616	48,516	52,820	57,550	64,168
Total Business	77,984	81,381	89,555	95,135	1,02,863	1,10,484	1,07,591	1,16,098	1,26,226	1,40,806
Total Income	5,680	5,977	6,150	6,405	6,600	6,779	7,145	6,389**	6,357	7,675
Operating Profit	838	943	1,303	1,571	1,777	1,711	1,761	1,291**	1,630	2,476
Net Profit	430	464	568	606	346	211	235	359	673	1,106
Return on Assets (%)	0.86	0.88	1.03	1.00	0.53	0.31	0.32	0.49	0.86	1.27
Cost of Deposit(%)	8.24	7.96	7.40	6.60	5.99	5.80	5.76	4.96	4.30	4.27
Yield on Advance(%)	12.28	12.14	11.67	11.34	10.30	9.75	9.63	8.93	8.47	8.93
EPS (Rs.)	40.08	39.86	46.59	9.95*	4.78	2.64	2.94	4.50	8.42	13.81
Book Value(Rs.)	308.91	348.42	375.25	79.51 *	85.49	79.63	82.57	86.57	94.95	105.03
Dividend (%)	130	130	140	130	30	30	-	25	80	100 #
No of Employees	7,339	7,197	7,211	7,400	7,956	7,663	7,935	7,746	7,306	7,764
Business per employee	10.63	11.31	12.42	12.86	12.93	14.42	13.56	14.99	17.28	18.14
Branches (No.)	572	629	667	711	790	778	779	780	789	799

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<sup>\*</sup> During the Financial Year 2016-17, one Equity Share face value of Rs.10/- each was subdivided into five Equity Shares of face value Rs.2/- each

<sup>^</sup>Includes proposed dividend ; # proposed subject to approval at AGM

<sup>\*\*</sup>After reclassification of depreciation on investments as an item of other income.



# Thank You