

Calcom Vision Limited

CIN :- L92111DL1985PLC021095

Calcom

ISO - 9001-2015

ISO - 14001-2015

Corp. Office & Factory : B-16, Site-C, Surajpur, Industrial Area, Greater Noida, Gautam Budh Nagar U.P.-201 306
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Website : www.calcomindia.com

To,

15.08.2021

The Manager (Department of Corporate Services)
Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
MUMBAI - 400 001

Scrip Code: 517236

Dear Sir/Madam,

Sub: Intimation under Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 -Investor Release

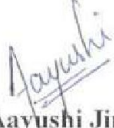
Pursuant to the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed an investor release being issued by the Company in respect of the Financial Results for the 1st Quarter ended on June 30, 2021

You are requested to take the aforesaid on record.

Thanking you,

Yours faithfully,

For Calcom Vision Limited


Aayushi Jindal
Company Secretary & Compliance Officer



Enclosed: A/a

Calcom Vision Limited

Investor Presentation 14th August 2021



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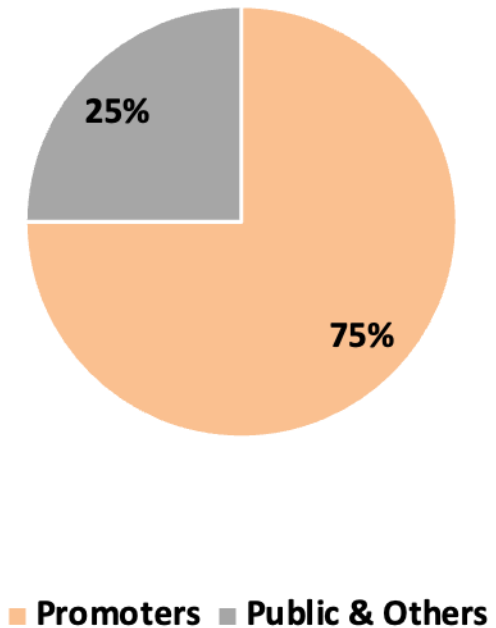
Company Updates - OFS

The Promoters of Calcom announced an **Offer For Sale (OFS)** for 6,88,155 Equity Shares at a floor price of Rs. 34 in the open market on the 12-13th of August 2021, to comply with the guidelines set out by SEBI.

We are happy to share that the issue was oversubscribed to the tune of 142.22% in the Non-Retail category and 519.31% in the Retail category to their respective allocation size.

This re-enforces the trust the investors have put into our Company. The bids for shares have been received at a price range of INR 34 to INR 42 per share.

Shareholding Pattern



Company Updates

- We have concluded a top-up on our Debt with Aditya Birla of **INR 5.5Cr** at a reduced Rate of Interest of 10% p.a. for the entire Debt.
- This debt will enable us to close our current debt with Indiabulls which is at a higher interest rate, whilst simultaneously infusing liquidity into the Company.
- Calcom is applying for the **Production Linked Incentive (PLI)** scheme to avail certain benefits which will help us grow our business.
- Our Automatic Bulb Assembly Plant has been partly commissioned and will be operating in 24 hours shift from next month. It has an Installed capacity of 2000 Bulbs per hour.

Reasons for fall in Revenue in Q1

1. Lockdown restrictions starting from April led to factory being virtually shut and customers not picking up materials.
2. Global Shortages of Raw materials also led to lower production levels.
3. Cash Flows were under stress because of lockdown which resulted in very limited business cycle during last quarter.

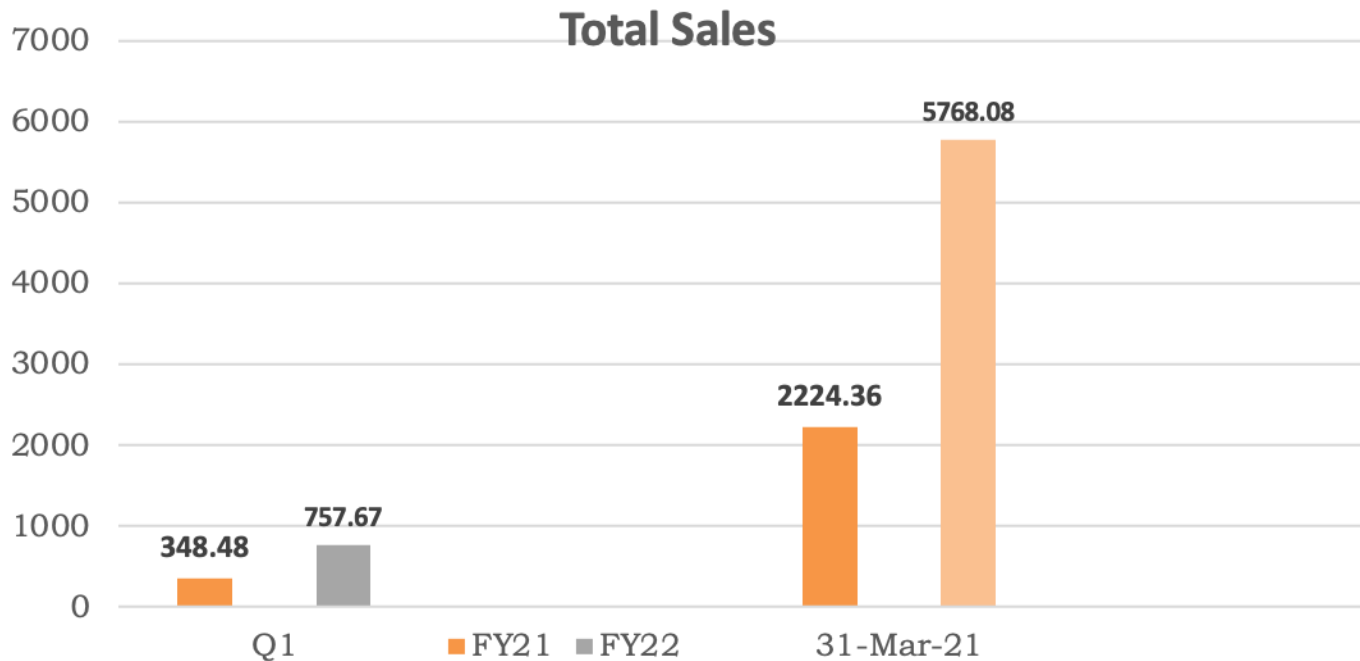
Impact of COVID

- The 2nd wave of COVID-19 pandemic rapidly spread in the month of April.
- Due to the lockdown restrictions imposed across the country, there was workforce shortage as many workers left for their home-towns fearing extended lockdowns. Fresh recruitments and training are on-going to continue production activities.
- Lockdown restrictions impacted the Company operationally leading to **raw material shortages and increased prices, supply chain constraints and overall slowdown in consumer demand due to country wide lockdowns.**
- The factory was virtually closed for 2 months during the last quarter; however, we have been able to achieve a Sale of INR 7.57Cr In Q1 (>100% increase from Q1 of FY21)
- We are confident to cover up in subsequent quarters as we have a healthy order forecast.

Actions Taken by Management

1. The Company has a very healthy order book and a positive outlook for the remaining year.
2. Promoters have sold part of their equity via an OFS (to comply with SEBI guidelines of minimum public shareholding). They shall be infusing interest free funds into the Company.
3. We have also sought additional loan at a reduced interest to fund working capital.
4. With better liquidity position, the Company shall be able to plan its working capital at optimum level and shall maintain stock of volatile materials.
5. As a policy, the Company has decided to focus on customers with better payment terms and best efforts are being put to recover the old dues.
6. The Company is also planning to start night shift to cater to higher order book.

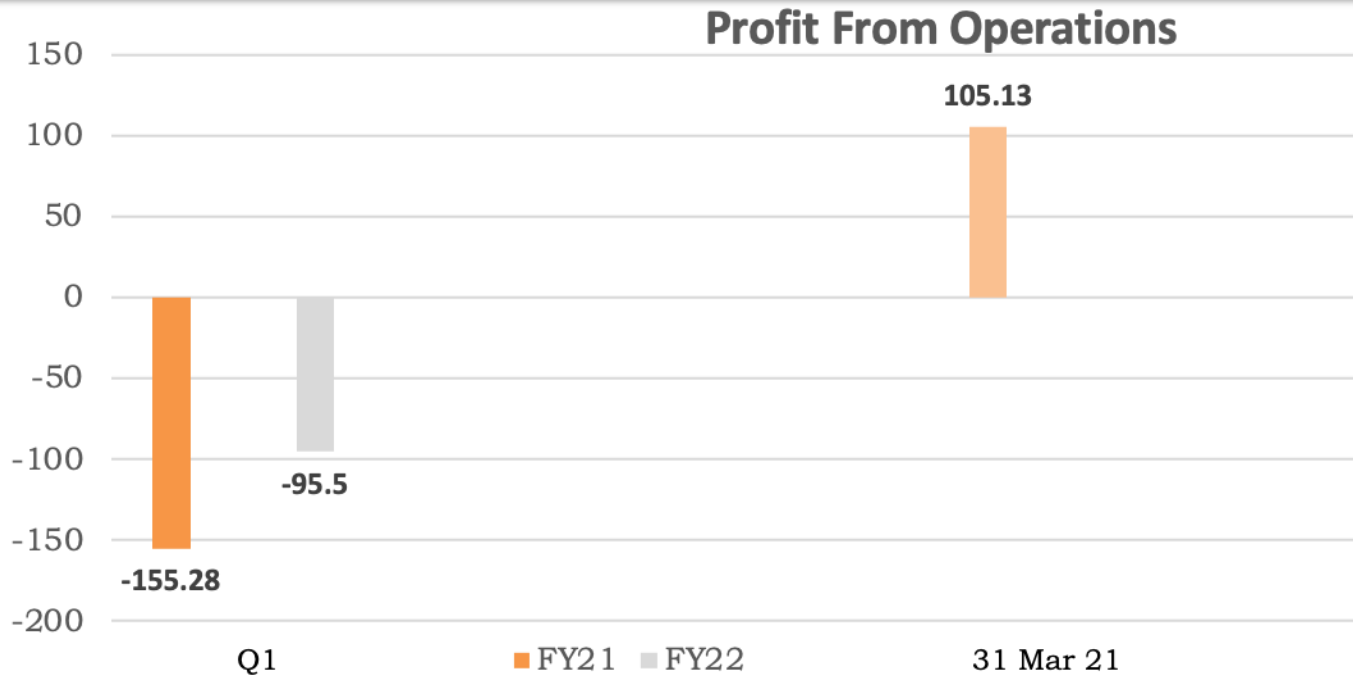
Q1 Performance (FY21-22)



	Quarter Ended		Year Ended	
	June 2020	March 2021	June 2021	March 2021
Revenue from Operations	348.48	2224.36	757.67	5768.08

The Revenue for the quarter ended 30th June' 21 has increased by 117.4% over previous corresponding quarter (i.e. Q1 FY20-21) inspite of lockdown due to 2nd wave of Covid.

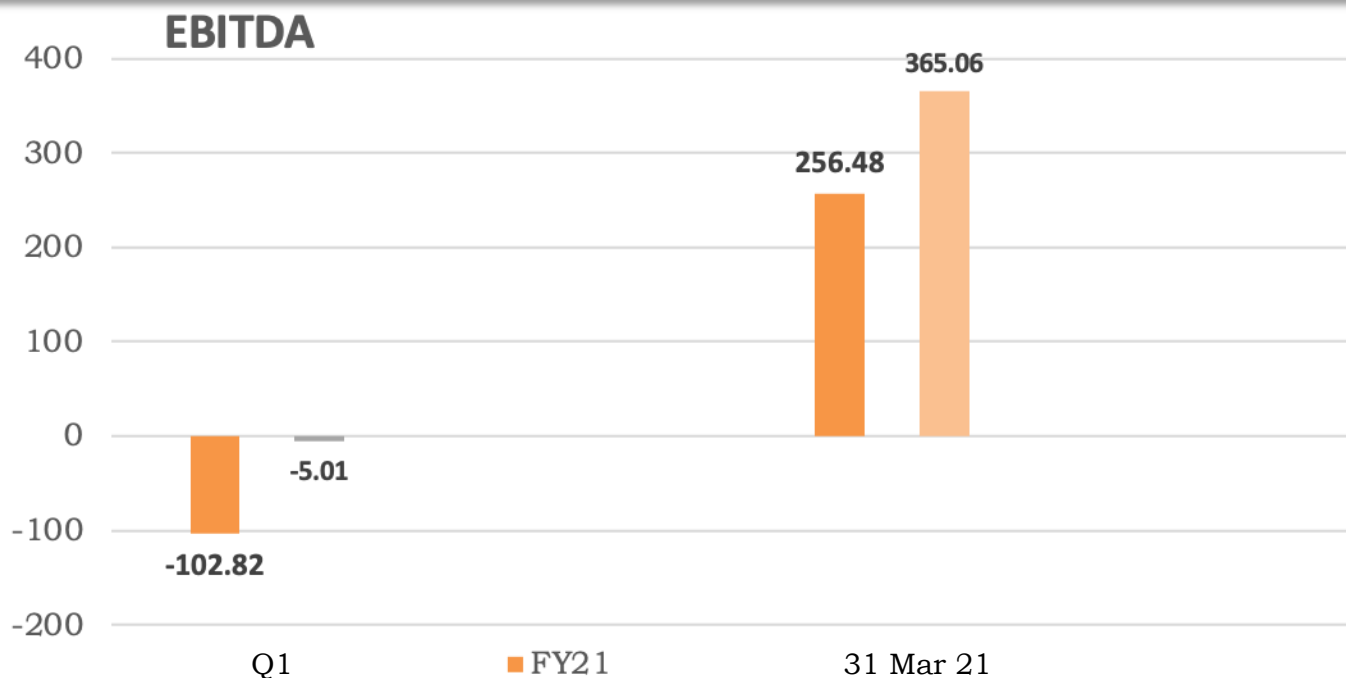
Q1 Performance (FY21-22)



	Quarter Ended		Year Ended
	June 2020	June 2021	March 2021
Profit from Operations	-155.28	-95.5	105.13

The Operational Loss for the current quarter (i.e. Q1 FY21-22) is 38% less as compared to the previous quarter (i.e. Q1 FY20-21).

Q1 Performance (FY21-22)



	Quarter Ended		Year Ended	
	June 2020	March 2021	June 2021	March 2021
EBITDA	-102.82	256.48	-5.01	365.06
EBITDA %age	-29.5%	11.5%	-0.7%	6.3%

Results for the Qtr Ended on 30th June'21

(INR in Lacs)

Statement of Unaudited Financial Results for the Quarter ended 30th June, 2021

Particulars	Quarter Ended			Year Ended
	30.06.21	31.03.21	30.06.20	31.03.21
Revenue From operations	757.67	2224.36	348.48	5768.08
Other Income	11.96	10.41	0.60	12.55
Total Income	769.63	2234.77	349.08	5780.63
Cost of Goods Sold	544.00	1621.74	275.05	4266.76
Employee expense	180.84	275.46	124.17	852.70
Finance costs	46.92	56.29	30.28	169.26
Depreciation and amortization expenses	43.58	24.16	22.19	90.67
Other expenses	49.80	81.09	52.68	296.11
Total expenses	865.13	2058.74	504.36	5675.50
Operating Profit	(95.50)	176.03	(155.28)	105.13
Exceptional Items- (expenses)/income	-	-	-	-
Profit/(loss) after Exceptional Items	(95.50)	176.03	(155.28)	105.13
Tax Expenses (including Deferred Tax)	-	29.30	-	29.30
Profit/(loss) after Tax	(95.50)	146.73	(155.28)	75.83
Other Comprehensive Income (Net of Tax)	21.53	3031.60	-	3031.60
Total Profit and Other Comprehensive Income	(73.97)	3178.33	(155.28)	3107.43
Operating Profit as a % to Sales	-13%	8%	-45%	2%

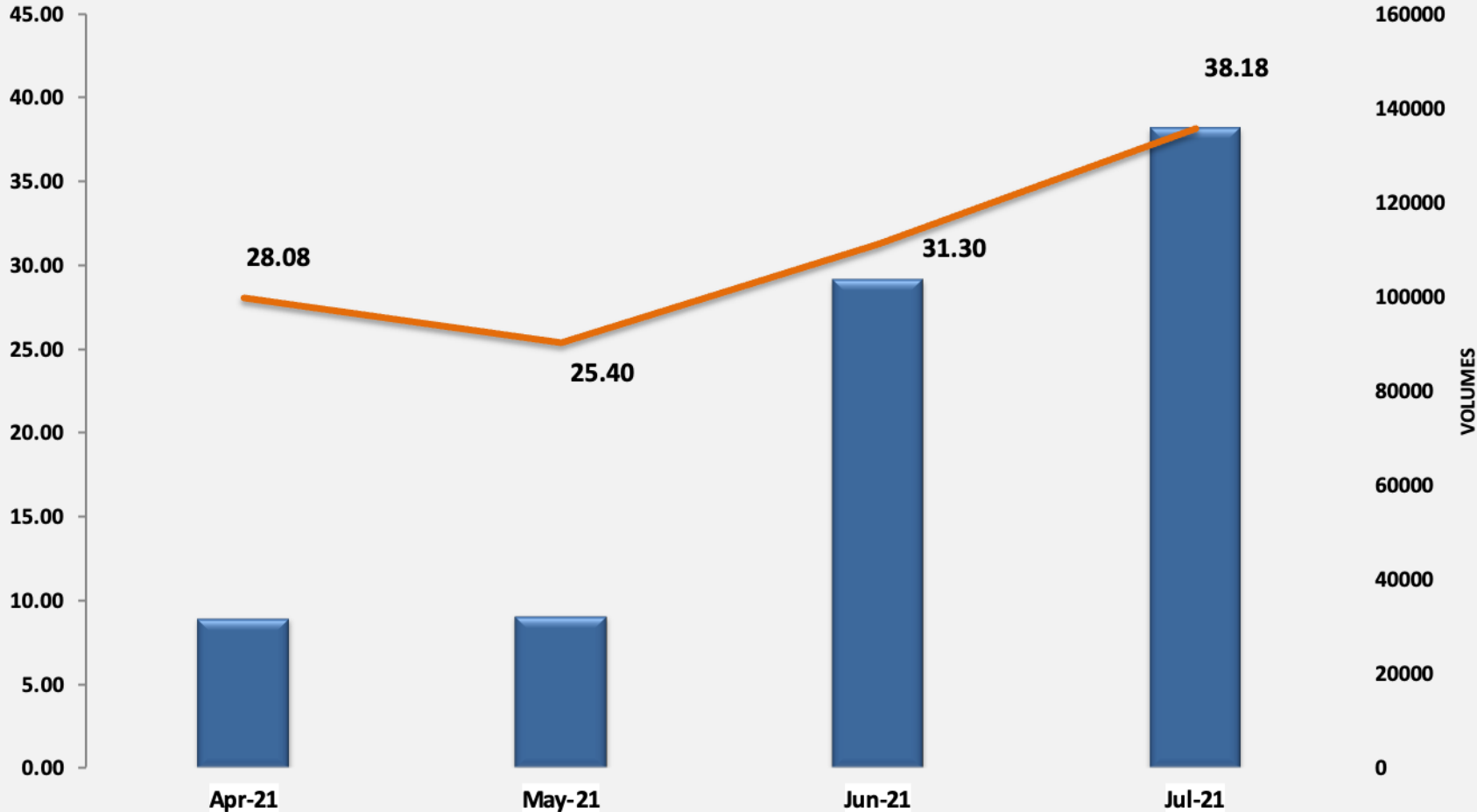
Other Updates

New Appointments

- **Mr. P Prasad**, has been hired as the GM Production. He brings over 25 years of experience in the Lighting industry working for reputed companies in his tenure.
- **Mr. Sudipta K Mishra** has been hired as Senior Manager – Production. He brings over 20 years experience in Lighting Industry.
- **Mr. Satinder K Sisodia**, has been hired as Assistant Manager –SMT. He has over 11 years of work experience.

Share Price Movement

Calcom Share Price & Volumes (April'21 - July'21)



Thank You

We are taking all precautions to ensure the safety of all employees whilst ensuring that the operations keep continuing. It is indeed a challenging time but we are confident that we will perform better in this Financial year.

