

Date: 04th June, 2019

To,  
The Manager,  
Listing Department,  
BSE Limited,  
Phiroze Jeejeebhoy Tower,  
Dalal Street, Mumbai 400 001  
**BSE Scrip Code: 540726**

Dear Sir/Madam,

**Sub: Earnings Presentation**

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed revised Earnings Presentation for the half year and year ended on March 31, 2019(H2FY19).

The stakeholders are kindly requested to read *the head "Profit and Loss Summary" as*

1) *Profit after Tax*

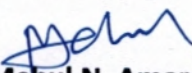
*Instead of:*

1) *Profit before Taxes.*

Kindly take the above on record.

Yours faithfully,

**For Trident Texofab Limited**

  
**Mehul N. Amareliya**  
Company Secretary  
M. No. A54306



Encl. a/a

# TRIDENT TEXOFAB LIMITED

H2FY19 Earnings Presentation

BSE: TTFL

Bloomberg: TTFLTD:IN

May 2019

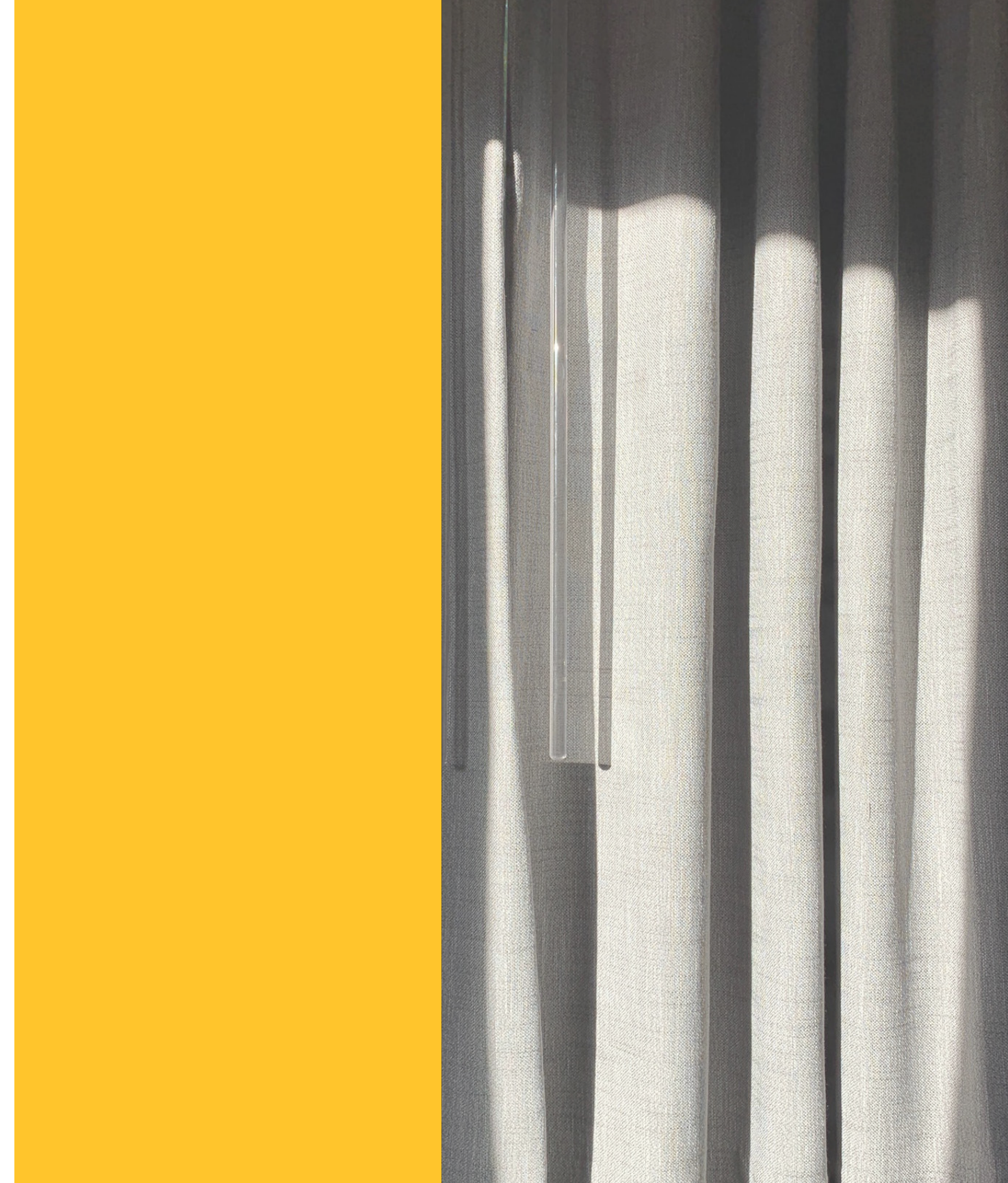




# COMPANY OVERVIEW



- Incorporated in 2008, Trident Texofab Limited is a composite textile manufacturing and trading company dealing in various finished and semi-finished products such as home furnishing, garments, suiting and shirting.
- TTFL has recently started manufacturing polyester-blend fabrics as a business division in 2018. TTFL manufactures right from grey fabrics to finished garments.
- TTFL got listed on BSE SME on October 5, 2017 with an IPO of 3.53 Crores.

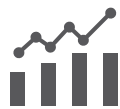




First Generation Promoters



**500** Lakh meters  
Annual Manufacturing Capacity

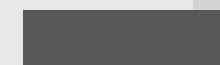


BSE SME Listed

# COMPANY SNAPSHOT



**100** Team Strength



**Composite**  
Manufacturing Unit



Shift from Pure trading to  
composite manufacturing  
unit



Wide portfolio of finished  
and semi-finished products



Retail Clientele: TCNS,  
Libas

# BUSINESS DIVISION



## Manufacturing

- Commenced in 2018, contributed 24.90% of revenue in FY2019.
- To drive incremental growth at TTFL in the years to come.
- Contributed 25.04% of Revenue from operations in H2FY19 as compared to 24.71% in H2FY18.

## Trading

- Majority business contributor since inception. Contributed 75.10% of sale in FY2019.
- Will maintain the same level of growth as witnessed in the 5 years.
- Contributed 74.96% of Revenue from operations in H2FY19 as compared to 75.29% in H2FY18.





# PRODUCT PORTFOLIO



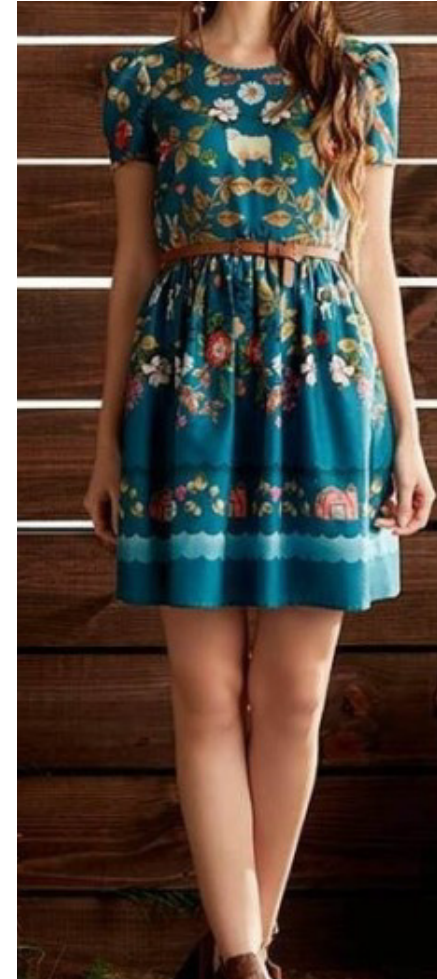
## MANUFACTURING

### Finished Products

- Kurtis
- Tunics
- Nighty
- Suiting
- Gowns

### Semi-Finished Products

- Grey Fabrics
- Job Work for Digital Printing
- Value Added Products: Embroidery, Stitching etc.



# PRODUCT PORTFOLIO



## TRADING

### Finished Products

- Curtains & Shower Curtains
- Cushion Covers
- Quilt Sheets
- Bed Sheets
- All Overs



# FINANCIAL SUMMARY

## Balance Sheet Summary

(In Lakhs)

PARTICULARS	FY19	FY18	FY17	FY16	FY15
Shareholders Fund	1099.54	826.36	380.39	346.28	343.41
Non-Current Liabilities	926.19	419.11	370.53	52.35	119.59
Current Liabilities	2882.75	3248.20	1698.63	3400.06	2378.84
Total	4908.47	4493.67	2449.55	3798.69	2841.84
Non-Current Assets	1133.57	470.47	232.64	178.48	176.24
Current Assets	3774.91	4023.20	2216.91	3620.19	2665.60
Total	4908.47	4493.67	2449.55	3798.67	2841.84



# FINANCIAL SUMMARY



## Profit & Loss Summary

(In Lakhs)

	PARTICULARS	FY19	FY18	FY17	FY16	FY15
	Revenue from operations	8689.74	8546.24	7594.76	6597.91	6255.87
	Total Income	8736.54	8594.15	7619.19	6603.29	6265.38
	Total Operating Expenses	8450.88	8400.93	7480.00	6499.34	6137.96
	EBIDTA (Excluding OI)	238.86	145.31	114.76	98.57	117.91
	EBIDTA (Excluding OI) %	2.7%	1.7%	1.5%	1.5%	1.9%
	Interest Cost	86.47	76.96	68.23	60.45	80.34
	Depreciation & Amortization	30.39	12.59	13.01	13.50	19.15
	Profit Before Taxes	168.97	103.67	56.37	9.32	24.92
	Profit After Taxes	127.42	75.00	34.12	5.87	18.02

# FINANCIAL SUMMARY

## Balance Sheet Summary (Half-Yearly)

(In Lakhs)

PARTICULARS	H2FY19	H1FY19 (unaudited)	H2FY18	Y-oY % (change)
Shareholders Fund	1099.54	877.66	826.36	33.1%
Non Current Liabilities	926.19	333.85	419.11	121.0%
Current Liabilities	2882.75	1969.05	3248.20	-11.3%
Total	4908.47	3108.56	4493.67	9.2%
Non Current Assets	1133.57	494.54	470.47	140.9%
Current Assets	3774.91	2686.04	4023.20	-6.2%
Total	4908.47	3180.56	4493.67	9.2%

# FINANCIAL SUMMARY

## Profit & Loss Summary (Half-Yearly)

(In Lakhs)

PARTICULARS	H2FY19	H1FY19 (unaudited)	H2FY18 (audited)	Y-oY % (change)
Revenue from operations	4838.56	3851.18	4969.24	-2.6%
Total Income	4853.56	3882.98	4992.89	-2.8%
Total Operating Expenses	4681.43	3769.45	4837.9	-3.2%
EBIDTA (Excluding OI)	157.13	81.73	131.34	19.6%
EBIDTA (Excluding OI) %	3.2%	2.1%	2.6%	22.9%
Interest Cost	54.32	32.15	44.34	22.5%
Depreciation & Amortization	20.49	9.9	6.34	223.2%
Profit Before Taxes	105.32	63.65	80.66	30.6%
Profit After Taxes	76.24	51.18	59.43	28.3%

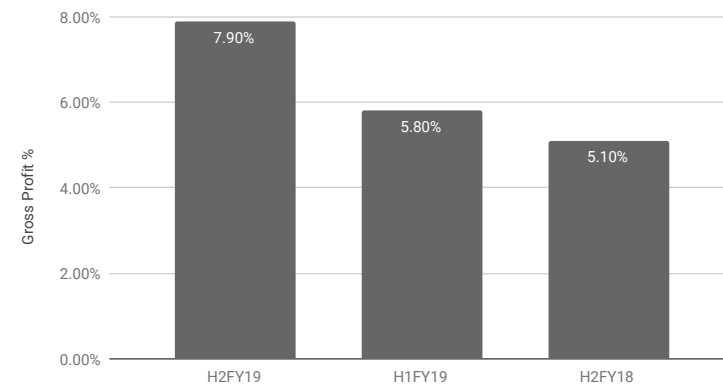


# FINANCIAL RATIOS

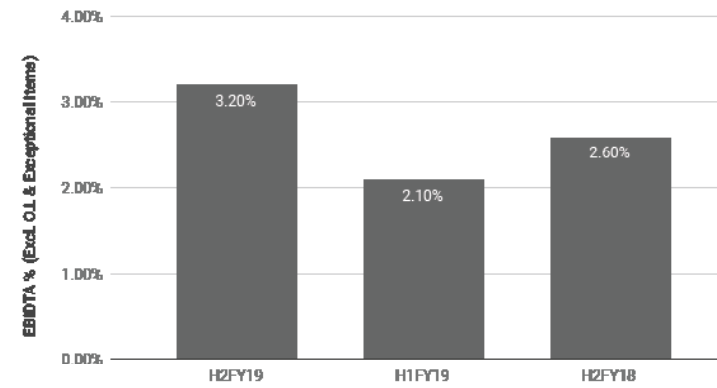
(Half-Yearly)



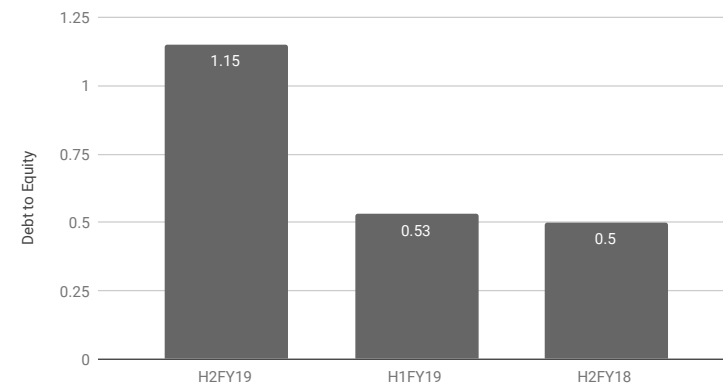
Gross Profit %



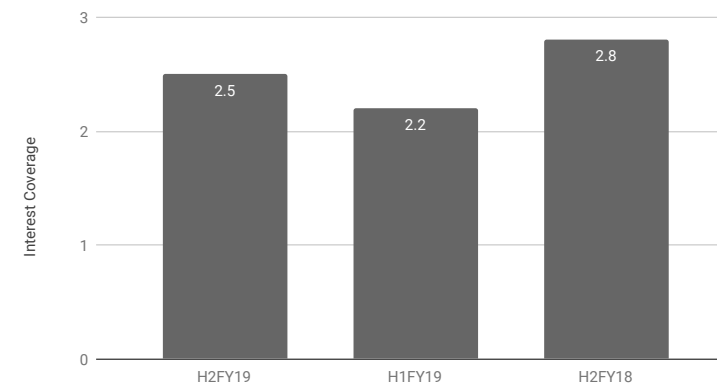
EBIDTA % (Excl. O.I. & Exceptional Items)



Debt to Equity



Interest Coverage



# MANAGEMENT COMMENTARY



## MANUFACTURING OPERATIONS

- In the month of May 2018 the company has started its first production unit of value addition for digital printing and Embroidery. They have installed 10 digital printing machine, 2 Heat transfer Machine and 4 Embroidery machines in this unit.
- In the month of September 2018, TTFL commenced commercial operations of embroidery and stitching unit at Surat.
- In the month of April 2019, TTFL has started manufacturing of grey fabrics at its newly established manufacturing unit in Hojiwala Industrial Estate, Surat
- As of FY2019, the sales-mix from manufacturing division has come up to 1.98% of revenue from operations as compared to 0.00% in FY2018. This is expected to move up drastically as the momentum of manufacturing operations pick up in FY2020.

## CORPORATE

- TTFL did a preferential issue of 2,00,000 compulsory convertible cumulative preference shares (CCPS) of Rs.10/- each at a premium of Rs. 91.48/- per share, aggregating to Rs. 101.48/- per share and a total amount of Rs. 2,02,96,000.



Ms. Bhumika Punjabi  
(Corporate Governance Manager)

Trident Texofab Limited

[bhumika@tridenttexofab.com](mailto:bhumika@tridenttexofab.com)

0261 – 2451274/2451284



**CONTACT US**





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