

# **Power Mech Projects Limited**

Investors Presentation – August 2021





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### **Power Mech at a Glance**



A leading Industrial Services and Construction Company providing versatile and comprehensive service in power and infrastructure sector

Established in 1999 by Mr. S. Kishore Babu, a technocrat and first-generation entrepreneur

Largest O&M service provider in India, 110
On-going projects including 42 AMCs and 10
overseas projects

Presently Operates Pan-India with
International operations spread across Middle
East, North Africa, South Asia and Africa

Strategic foray into Railway, Rural Electrification, Water Projects and Cross Country Pipelines projects along with diversification into material handling & associated works leading to widening focus from Power to Non-Power sectors

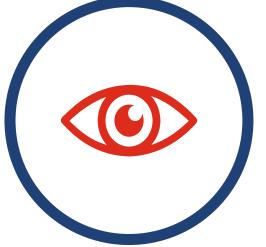
### **Mission & Vision**





### Mission

To be the best and most competitive industrial and infrastructure engineering, construction & services Company.



### Vision

To provide services with:

- Highest level of workmanship, exemplary speed by continuously enhancing organizational skills through innovation & teamwork.
- Highest level of professionalism, integrity, honesty, and fairness in our relationship with our stakeholders and employees.
- Remarkable planning & optimization of resources in the pursuit of excellence.

# Journey of 3 decades



#### **First Decade**

- Power Mech story began in 1999
- Marked by determined efforts to gain market entry into various elements of India's power sector.
- Accelerated progress at an impressive pace and accomplished several milestones in Erection, Testing and Commissioning (ETC) and Maintenance of thermal plants

#### **Second Decade**

- Became 'service provider of choice' for large customer base and registered a revenue of Rs. 1,000 Crores in FY14
- Increase in scope resulted in doubling revenue crossing
   Rs. 2,000 Crores in FY 2019
- Wide-ranging service portfolio encompassed:
  - Extension of ETC services to the non-power sector
  - <u>Diversification</u> Civil & Structural works of power plants
- Major breakthroughs into high-performance super-critical thermal units, quickly followed by:
  - Entry into exports business
  - Expanding service offerings to infrastructure sector, petrochemicals, steel plants, industrial technology parks and railway works
- Growing expertise in O&M services led to the Company to become the largest O&M player in the Country

#### **Third Decade of Marching Forward**

- Non-power sector key for growth with investments of Rs. 111 Lakh Crores planned as part of National Infrastructure Pipeline (NIP)
- Transforming with backward integration & gradual transformation to comprehensive service provider.
   Engineering & project solutions for higher value addition.
- Expansion to new areas in Railways, Roads, Electrical, Steel Plant works, Material Handling works, Oil & Gas sector across the value chain, new plants for capacity addition, Cross Country Pipelines, Urban Infrastructure projects, etc.
- Focus on heavy steel fabrication works with investments planned to reduce site costs and better and faster delivery
- Better utilization of NOIDA unit for expanded spares business & product offering for industrial application
- O&M is a key driver & aimed to double in 5 years by expanding in power sector, captive sector, and greater penetration into non-power sector both in domestic and international market
- Deploying IT enabled services for better utilization of manpower & productivity improvement measures on site

**Diversification into Non-Power Business** 

**Power Focus** 

**Growth of Non-Power including Infrastructure** 

# Major milestones and achievements





- First ETC of 1 X 63 Tph and 2 X 165 Tph AFBC Boilers, 20.85 MW & 55 MW, Raigarh, BHEL
- First AMC of 655 MW
   Combined Cycle Dual Fuel IPP
   Power Plant, Paguthan, GPEC



- Major orders in Super Critical Projects, Erection, Structural Fabrication work, Sepco, Adani, BGR, CLP
- First major Civil Work 2X 520 MW, (Vizag, HNPCL), BHEL
- Entry in Industrial Sector Mechanical
   & Piping work in Refineries (Dahej,
   ONGC & Paradeep, IOCL)
- First major Erection of Gas Turbine & Civil Work, 4X100 MW, Yemen, Marib, BHEL
- Hydro Power O&M & Mini EPC

- Entered Oman, Saudi Arabia, Bahrain & Nigeria
- First O&M project (Public Sector)- Singareni Collieries
- Completed international projects at Shuqaiq, KSA & Bheramara, Bangladesh
- Prestigious project Infra Development, Med Tech Zone, A.P
- Diversification iron ore material handling & associated works
- Entry into cross country laying of pipelines
- Strategic foray into Railway, Roads, Rural Electrification, Irrigation, Water Projects, Mining Development & Operations (MDO)

 Incorporation of the Company
 Foray in Power Sector Business



- Private Equity into Power Mech
- First major international work in Libya, 2X157 MW Erection of 2 Gas Turbines, BHEL
- First ETC of 1X500 MW Boiler & Auxiliaries, Mejia, BHEL
- Erection of Structural, Steam Generator & Auxiliaries of 3 Boilers for India's two UMPP



- Listing in BSE & NSE, subscribed by 38 times
- Major O&M of 4X600 MW at Jharsuguda, Vedanta

2014-16

- Started manufacturing facility at Noida
- Entry in Steel Sector, Erection & Fabrication work
- MTPA & 2.7 MTPA, Nagarnar (NMDC) & Angul (JSPL)
- First FGD Work 500 MW, Vindhyachal, GE



### **Established Track Record**



24 lakhs MT	1.75 Lakhs MT	4 lakhs m <sup>3</sup>	36.74 kms	300
Erection works executed till now	Structural fabrication works completed	Earth work completed under Railway Project	Railway track doubling works at Vijaywada- Gudiwada completed	In-house Cranes & other construction equipment's for effective mobilization
21	1.5 Mn sq.ft.	400 Kms	65,000 MW	400+ TKM
number of super critical power projects where we executed ETC-BTG projects	Completed Infrastructure development work related to Medical Technology Park in just 12 months at Vizag, AP	Execution of Natural Gas Cross Country Pipeline	engaged in aggregate unit capacity of the O&M & AMC	Commissioned Over-Head Electrification works
64,000 MW	2	5.5L inch mts	6,258 MW	5 lakhs m <sup>3</sup>
engaged in capacity addition of BTG and BOP works so far	Ultra Mega Power Projects 5X800MW - Mundra UMPP & 6X660MW - Sasan UMPP commissioned	of piping and 3.0L inch Dia of welding of various materials at single project, Dangote, Nigeria	Commissioned in Overseas Market	Concreting works carried out at various projects

### 1.2 lakhs MT

of Erection and 3.5 lakhs m3 concrete work, Maitree Bangladesh (ongoing)

64 & 98

**Boiler Units and TG units** respectively upto 800 MW capacity commissioned

### 40

Power Projects – Operation & Maintenance across the country

### 1.5 lakhs MT

of Erection and 3.5 lakhs m3 concrete work, Yadadri Telangana (ongoing)

### **33 KV Lines**

& 33/11 KV Substations under the DDUGJY completed before schedule

### **Business Overview**



#### Industrial Services (O&M)

Provide comprehensive & integrated Operation & Maintenance (O&M) services in mechanical, electrical & C&I front under one roof. Overhauling and Maintenance of Boiler, Turbine & Auxiliaries, R&M of BTG, GTG, CHP, BOP.

Repair, Modification and Rehabilitation of Boiler. Revival and Life Extension.

Trouble Shooting, Upgrade & Retrofits, Rebuilds & Plant Relocation and Expanding O&M business into non power including refinery, petrochemical, steel etc.

#### **Industrial Construction**

Erection, Testing & Commissioning (ETC) of projects in Power, Nuclear, Refinery, Petro Chemicals, Cement, Oil & Gas, Steel, Minerals, coal-based power plants with BTG & BOP works with unit capacities 150 MW to 800 MW including Steam Generators, Auxiliaries, Critical Piping, LP, HP Piping, Structural Steel, Coal Handling Plant, Ash Handling, Cooling Water System, Fuel Oil System, ESP Ducts, FGD & SCR.

Integrated services to Power Project and Non-Power Projects. Headways towards Cross Country Pipelines, Steel Plant Construction works & Petrochemical segment.

#### **Overseas Business**

Erection, Testing & Commissioning of Oil-fired Boiler, HRSG, Reserve/Auxiliary Boiler, BOP, Steam Turbine Generators & Auxiliaries, Gas Turbine Generators & Auxiliaries. Combined Cycle Power Piping, LP & HP Piping, High Pressure Piping, Structural Steel, Cooling Water System, Fuel Oil System. ESP, Ducts, SCR, Rotating Equipment's Erection works for Desalination Plants.

**O&M** of Power Plants & Desalination Plants

# Strategic Business Units

#### Infrastructure Construction

Foundation, Decks, Industrial Buildings, Chimney & Cooling Towers. Geothermal Soil Exploration, Mass Excavation, Area Grading, Land Development, Bored Cast & Driven Cast Piping.

Water, Road & Canal Works. Railway Track Linking, EWE and Permanent Way Linking, Minor & Major Bridges

#### Hydro Power & Water

Supply & construction of Hydro power plants. Renovation & modernization. AMC & O&M, after sales services, spares management, RLA Study, LTSA.

Trouble shooting of chronic problems by providing value added technical solutions in Electromechanical and Hydro-mechanical fields.

EPC of mini hydro projects. Construction of sewage treatment plant(STP's), Water Treatment Plants including their networking on EPC basis & Water Systems.

#### Manufacturing & Heavy Fabrication

Advanced manufacturing and machining facilities at Noida for entire range of services needed for Power and Non-Power sector.

Fabrication of Heavy Structures, Large & High-Pressure Tanks, Heavy Trusses, Ducts, Pipes. Repair of Steam & Hydro Turbines

Tie-up with Major OEM Companies for authorized production of critical & general spares

Reverse Engineering of spares

#### **Electrical Transmission & Distribution**

Extra High Voltage Substation Works, Optical Fiber Networks, OHE, S&T.

Construction of 33/11 Kv Substations. Strengthening of existing Substations. Construction of 33 Kv & 11 Kv Lines, Construction of Transmission of Lines

Development of mine infrastructure, removal of overburden and extraction of Coking Coal, processing, crushing and transportation of coal up to washery, carrying out R&R activities and any other activities incidental to mining

Mining

# **Growth Opportunities**



#### **Industrial Construction**

- Dominant role in ETC business of new projects in pipeline of about 8,000 MW in coalbased plants.
- Focusing on new projects at Buxar 1,320 MW, Khurja 1,320 MW, Yadadri 4,000 MW
- New expansion in steel plant capacity of JSW at Vijayanagar, Dolvi, Monnet Ispat, Mineral
   & Coal handling facilities coming with NMDC, CIL, Adani etc.
- FGD retrofits with major investments being implemented by NTPC and other utilities
- New investments in oil & gas sector of Rs. 1.95 lakh Crores being planned to cover all aspects in this sector

#### **Industrial Services**

- Outsourcing of O&M works from State & Central Sector under PSUs & State utilities
- Enhancing presence in Utility & expanding in Captive Power
- A breakthrough foray into the State sector, NTPC, KPCL, SCCL, NMDC etc, has enabled to expand its presence
- Rehab and R&M works of old thermal and gas power plants
- Backward integration & manufacturing of spare parts
- Increasing the footprint of O&M business in the export sector
- Expand O&M business into the non-power sector related to Refinery, Petrochemicals, Steel etc.

#### **Infrastructure Construction**

- Focusing on available new power plants opportunities of 8,000 MW of civil works
- Ongoing investments of Rs. 1.6 lakh Crores in capacity expansion in segments of railway works
- Huge investments in various infra works of NIP plan under implementation for next 5 years
- New investments in development of airports with investment of Rs. 300 Crores to Rs. 1,000 Crores for air augmenting connectivity each district centers
- Exploring the opportunities for EPC works in material handling works with civil works forming part of major scope
- Technology parks, warehouses, large factory buildings etc.

#### **Overseas Business**

- Opportunities in power sector by approaching the end-users or OEM companies adding up to capacity addition of 4,000 MW
- Focus on investments planned in power sector for enhancing capacity addition to 412 GW by 2025. Implementation of this plan needs to factor the present lower oil revenues and the Covid -19 pandemic affecting oil production
- GCC economies account for more than 40% of the world's water desalination capacity, we believe in suitably fitting in and meeting the critical needs of GCC and focus in the field of installation, testing, commissioning and O&M of the desalination plant
- Bangladesh has plans for augmenting its power generation capacity from the present 21,000 MW to 31,000 MW by 2030

# **Growth Opportunities**



#### **Electrical Transmission & Distribution**

- Rs. 2.86 lakh Crores schemes aimed at ensuring continuous power supply to all residents involves adopting models such as privatizing state-run power distribution companies and having multiple supply, network and distribution franchisees Central Government's plan for India's reducing electricity losses to <12%
- Negating tariff gaps and having prepaid smart metering across the power distribution chain. The Government of India plans to convert all the electricity meters into smart prepaid meters
- Railways to implement the up-gradation of infrastructure to operate highspeed trains and further a target of 7,000 km electrification has been set as part of the modernization of broad-gauge track network

#### **Manufacturing & Heavy Fabrication**

- Rehab works coming up in hydro sector for plant up gradation involving the replacement of major parts for the hydro-mechanical works
- Reverse engineered spares for the thermal power plants based on the maintenance inputs of plant operation under the control of the Company
- Working with the major manufacturing and engineering companies for providing as part of supply chain line for components and products
- Away site fabrication input for the manufacture of structural items needed for steel plants, power plants, industrial projects

#### **Hydro Power & Water**

- Opportunities of around Rs. 9.25 Billion in Electro-Mechanical packages, Rs. 22.86 Billion in EPC packages of small units, across segments of Hydro Business in the next 4 years
- Major R&M jobs in the old hydro plants and about 16 projects have been identified involving installed capacity of 1,877 MW in the next 5 years
- At present still 65% of the Urban needs have to be brought under the STP scheme and this has thrown up huge opportunities across the Country

#### Mining

- Significant scope for new mining capacities in iron ore, bauxite and coal and considerable opportunities for future discoveries of sub-surface deposits
- As of FY21, the number of reporting mines in India were estimated at 1,229, of which reporting mines for metallic minerals were estimated at 545 and non-metallic minerals at 684.
- Coal India Ltd. (CIL) approved 32 new coal mining projects, of which 24 are expansion of the existing projects and the remaining are greenfield. Estimated cost of the project is Rs. 47,000 crore

# **Key Drivers for Growth**



Impressive progress in the Steel, Petrochemical, Irrigation sectors. Going forward, there will be a healthy competition between these segments for superior showing in revenue shares of the Company.

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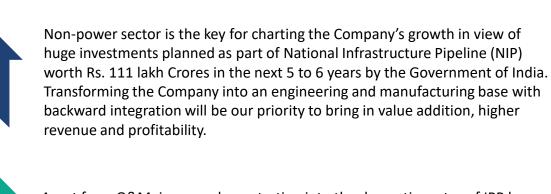
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These segments shall become independent entities for compulsive and competitive survival. New ventures will shoulder the Company and progress at the same time.

Further expansion to business related to Railways, Roads, Steel Plant works, Material Handling works, Oil and Gas sector, Cross Country Pipelines, Urban Infrastructure projects is on the anvil. O&M will continue to be our key driver, doubling in the next 4 to 5 years.

The Company has strongly established its presence in the Middle East and Africa, undertaking ETC projects. In the last 2 years, the Company has also established its presence in the O&M space in the Middle East and North Africa.

Another potential opportunity is in the Roads and Airports segment. Road network expansion is taking place at breakneck speed, and there are opportunities available for choosing.



Apart from O&M, increased penetration into the domestic sector of IPP base, Utilities of Central and State, Captive Thermal power base, integrating the spares business through in-house manufacturing and to make concerted efforts for more penetration into the non-power sector is strategically planned.

Efforts have been focussed on entering into the EPC business related to turnkey material handling contracts in Power, Minerals, Coal and other sectors.

Capitalize on new growth avenues like water supply pipeline construction backed by Government initiatives like Har Ghar Jal and Jal Jeevan Mission

# **Company's Strengths**





Comprehensive service provider in Power and Non-Power Sector



Huge Asset Base with over 300 cranes and other construction equipment's



Very strong cross functional teams across Business Development, Operations, Finance, Execution, Project and Construction Management



Largest service provider in O&M space with backward and forward integration



Strong supply chain service support for effective project execution



Marquee clientele: Long term relationships with major OEM, EPC players and Utility Companies



Well diversified business profile with stable revenue and margins



Large talent pool with experienced Management team with strong industry background



Project handling capabilities across the globe



**Robust Financials** 



Strong execution capabilities across verticals & cross functional approach for diversification



Qualified Independent Board & Good Corporate Governance

# **Project Management Infrastructure**





# **Business Strategy**



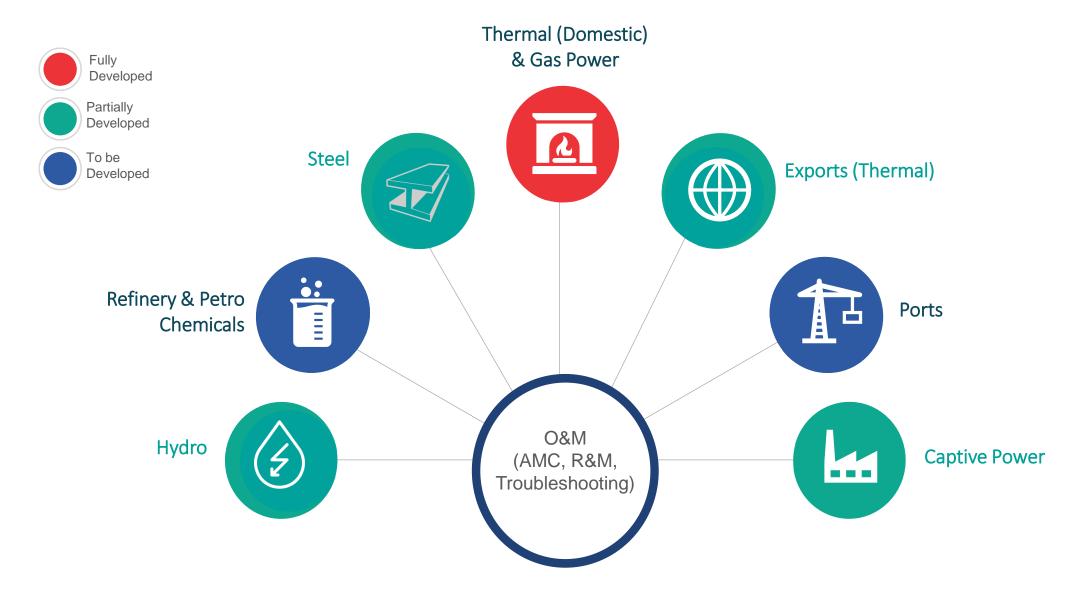
#### **Expanding the services footprint & leveraging technical expertise to target higher margin contracts**

	Backward and forward integration	Has been at core for business consolidation and growth, & this motto continues to drive future endeavours		
		EPC contracts in infra segment in Railway, Roads, Urban	In domestic sector of IPP base, Utility sector of Central & State utilities, Captive Thermal power, & integrating the spares business	Expanding O&M profile and increased penetration
	Identifying feasible and rewarding	Infra Development, Energy, Transmission and Distribution	Existing ETC capabilities into non-power sector for increased business growth in	Entering value added services
	Tie-ups	Continued efforts to foray into FGD retrofit investments taking place with suitable tie-ups with EPC players & technology providers	metal, steel, minerals, petrochemicals etc.	by synergizing
	Enhancing project	Better utilization of assets, HR & capital for improved	With EPC opportunities available in material handling jobs using the strong Civil and ETC base already established for improved growth	To integrate construction capabilities
e	xecution capabilities & delivery	asset turnover, & strengthening IT infra for real time project execution & timely execution of projects.	In export space & consolidation of business in Middle East, Africa, Bangladesh for new investments in petrochemicals, refineries, desalination plants	Further geographical expansion





**Expanding of O&M service into other sectors & new horizons - O&M (AMC, R&M, Troubleshooting)** 



# **Global Footprint**





### **Domestic Clients**

# Power Mech Growth Unlimited

#### **Established Relationships with Clients – Domestic Projects**





















































### **International Clients**



#### **Established Relationships with Clients – International Projects**



















































### **Board of Directors**





Sajja Kishore Babu, CMD

Founder of the company holds bachelor's degree in Mechanical Engineering. He has 35 years of experience in power and infra sector. He is an able administrator and Dynamic Leader, and he also serves the board of subsidiary & JVs



**Vivek Paranipe, Independent Director** 

B. Sc (Honors), Fergusson Collage, Pune, Post graduated from XLRI, Jamshedpur, Gold Medalist. Over 40 years of industry experience in various leadership roles in India and abroad. Was Director, HR Operations, Asia Pacific Region, for Hewlett Packard at Singapore, Group President, HR, for Reliance Industries Limited



M Rajiv Kumar, Non-Executive Director

Graduate in electrical engineering, he spent his entire career of 38 years in BHEL, rising to the level of Executive Director, Power Sector, Eastern Region



Sajja Lakshmi, Non-Executive Director

She is a science graduate and holds place in HR management of the company & also member of CSR committee of the company. She is interested in social service activities offering her time and energy Enthusiastically



**GDV Prasada Rao, Independent Director** 

M.E(Chem), retired as a GM in Andhra Bank after ~28 years, currently VP of HEAL, an NGO working with orphans & poor children



T. Sankaralingam, Independent Director

B.E(Elec), around 40 years of experience in the power sector, served as CMD of NTPC and MD of BGR Energy in the past. Also worked at BHEL



Lasya. Y, Independent Director

Post Graduate in Management from ISB, MS in Electrical engineering from university of Texas. She has 15 years of experience in IT Project Management and delivery, client engagement

# **Professional and Experienced Management**





S Kodandaramaiah, Director – Business Development
Post-Graduate in mechanical engineering. More than 4 decades of
experience in power and industry sector related to EPC,
Construction, project management, Business Development.
Worked in BHEL, GE.



M. Rajendran, COO

Degree in Civil Engineering. He has more than 38 years of experience in construction & project management in power & industrial sector. He was associated with BHEL.



Janardhan Kar, Chief Technical Advisor
Rich experience of more than 40 years in the field of Power
Sector. He was associated with NTPC & Chhattisgarh State Power
Generation Co.



G. Srinivasulu – Executive Director (Non-Board)
Has more than three decades of rich experience in the Power
Sector dealing in Project & Construction Management, Erection &
Commissioning.



S Amarnath: Executive Director (Non-Board)
Diploma in Civil Engineering with 35 years of experience in Power and Industrial Construction. Previously he was associated with Indwell Constructions.



Arbind Koul, MD Hydro Magus Pvt. Ltd
38 years of experience in installing, maintaining, and repairing
Hydro Generators and Hydro Turbines. He was associated with
BHEL and BC Hydro British Columbia, Canada.



**J. Satish , CFO**MBA, Chartered Accountant by Profession. He has got more than 20 years of experience in the field of Finance & Accounts. He has worked with PWC, Deloitte, Kerzner International, Indu Projects & Emaar.



K Ajay Kumar, Sr.VP – O&M

BE Mechanical, he has more than 23 years of experience in

Operation & Maintenance, Business Development. Previously he was associated with Indwell Constructions.



Anantha Reddy, VP- Electrical T&D

MBA in Project Mgmt, B.E.E. (AMIE) Kolkata & Diploma in

Electrical Engg. 28 Years of Experience in Business Devt., Project

Management & Site Execution of T&D.

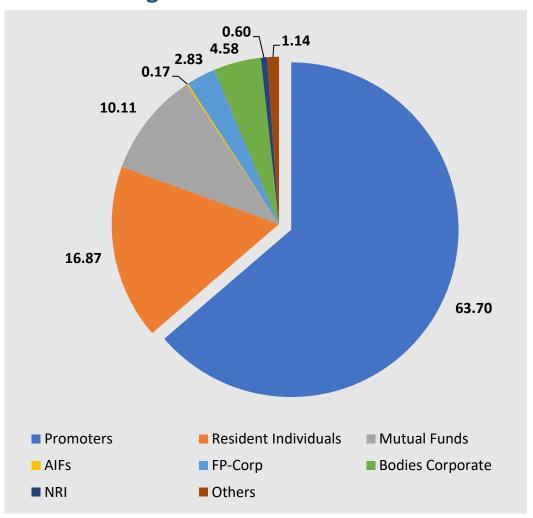


**Biswajit Das - VP – O&M**B Sc Engineering (Electrical). With more than 30 years of experience in erection, commissioning and maintenance of large power plants. He was with Lanco Infratech.

# **Ownership Summary**



### **Shareholding Pattern**



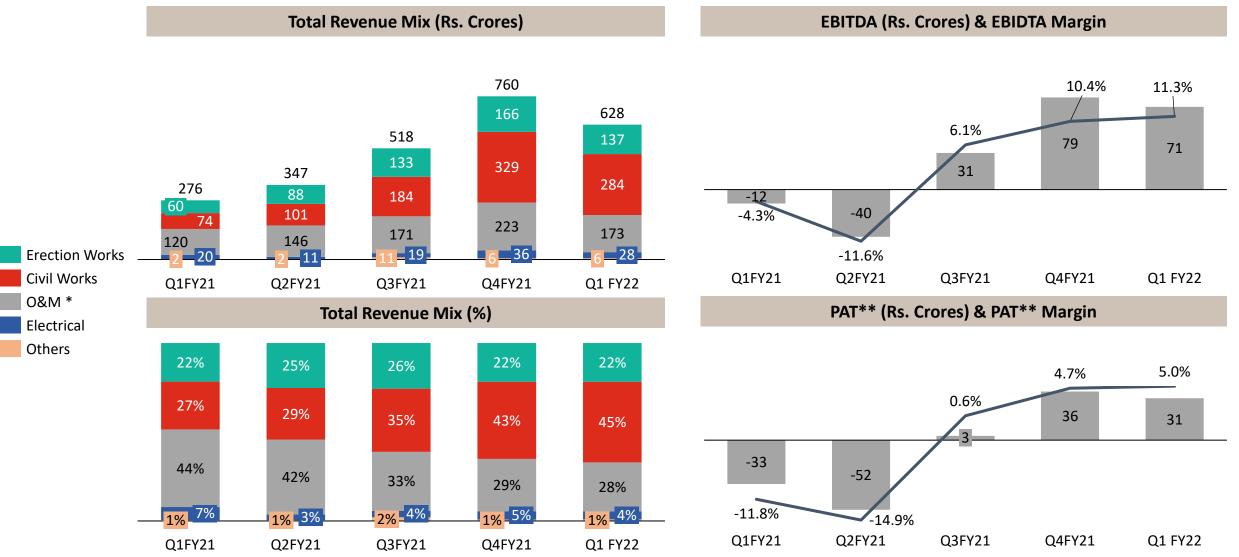
### **Key Shareholders**

S No	Name	Shares Category Perce		Percentage	
1	Promoters & Family	93,71,468	Promoter	63.70%	
2	HDFC Mutual Fund	13,12,626	MUT	8.92%	
3	Banyan Tree Growth Capital II LLC	3,56,051	FPC	2.42%	
4	IDFC Mutual Fund	1,75,000	MUT	1.19%	
5	Virajitha Investment and Finance Limited	1,39,205	LTD	0.95%	
6	Accolite Software India Private Limited	1,27,467 LTD 0.8		0.87%	
7	Aequitas Investment Consultancy Private Limited	90,545 LTD 0		0.62%	
8	Bekem Infra Projects Private Limited	72,415 LTD 0.4		0.49%	
9	First Water Fund	83,000	FPC	0.56%	



# **Quarterly Performance Analysis**





Due to Covid-19, the figures do not represent normal quarter/operations and are not strictly comparable with last year or preceding quarter

<sup>\*</sup>High Margin Service Segment; \*\* PAT after Minority Interest

# **Consolidated Profitability Statement – Quarter**

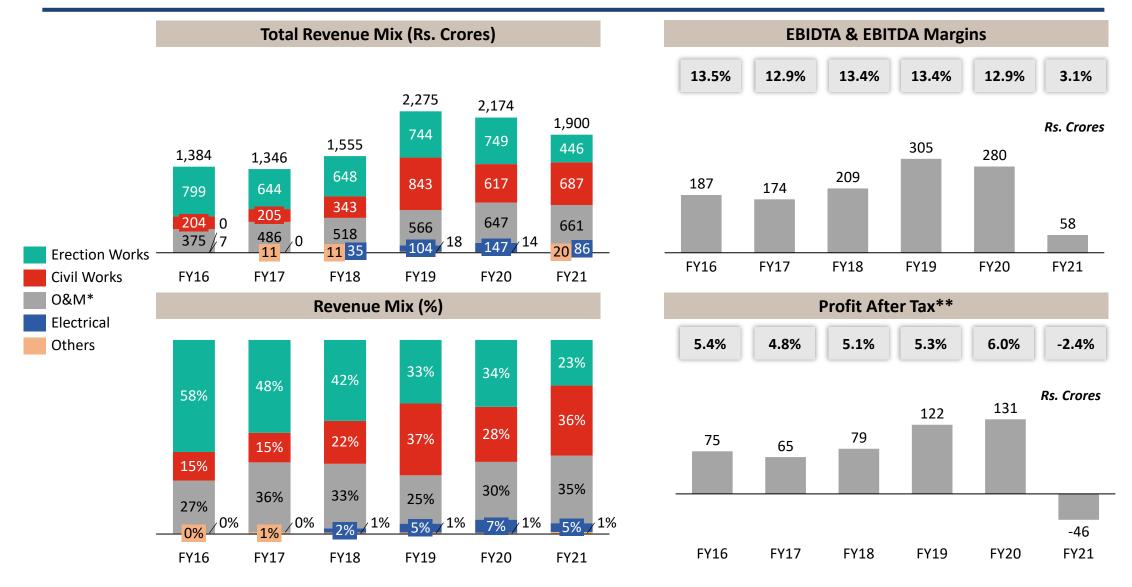


P&L (Rs. in Cr)	Q1FY22	Q1FY21	YoY	Q4FY21	QoQ
Revenue from Operations	623	275	126%	755	-18%
Other Income	5	2		5	
Total Revenue	628	277	127%	760	-17%
Material Consumed	73	34		113	
Contract Execution Expenses	383	178		464	
Employee Cost	95	69		95	
Other Expenses	6	7		9	
EBITDA	71	-12	693%	79	-10%
EBITDA Margin	11.3%	-4.3%	1,568 bps	10.4%	91 bps
Depreciation	9	9		9	
EBIT	62	-21	393%	70	-11%
EBIT Margin	9.9%	-7.7%	1,757 bps	9.2%	66 bps
Finance Cost	19	20		21	
Share of profit of Associates	-1	-3		1	
Profit before Tax	42	-44	196%	50	-17%
PBT Margin	6.6%	-15.8%	2,243 bps	6.6%	7 bps
Tax	10	-11		14	
PAT	31	-33	196%	36	-13%
Minority Interest	0	0		0	
PAT after Minority Interest	31	-33	196%	36	-13%
PAT Margin %	5.0%	-11.8%	1,682 bps	4.7%	26 bps
Other Comprehensive Income	-1	0		1	
Total Comprehensive Income	30	-32	194%	37	-17%
TCI Margin %	4.8%	-11.7%	1,654 bps	4.8%	2 bps
EPS	21.37	-22.16		24.24	

Due to Covid-19, the figures do not represent normal quarter/operations and are not strictly comparable with last year or preceding quarter











Profit and Loss (Rs. Crores)	FY21	FY20	FY19	FY18	FY17	FY16
Revenue from Operations (Net of Excise)	1,884	2,165	2,261	1,548	1,338	1,378
Other Income	16	9	14	7	8	6
Total Revenue	1,900	2,174	2,275	1,555	1,346	1,384
Material Consumed	270	312	330	188	122	115
Contract Execution Expenses	1,224	1,230	1,215	815	793	899
Employee Cost	322	325	393	312	227	155
Other Expenses	26	27	33	31	31	28
EBITDA	58	280	305	209	174	187
EBITDA Margin	3.1%	12.9%	13.4%	13.4%	12.9%	13.5%
Depreciation	36	39	46	43	41	39
EBIT	22	241	259	166	133	148
EBIT Margin	1.2%	11.1%	11.4%	10.7%	9.9%	10.7%
Finance Cost	79	74	55	36	33	33
Share in Profit/(loss) in JV and Associates	-3	2	2	0	1	0
Profit before Tax	-60	168	206	130	100	116
Profit before Tax Margin	-3.2%	7.7%	9.0%	8.4%	7.5%	8.4%
Tax	-11	37	62	39	36	41
PAT	-49	131	143	91	65	75
Minority Interest	3	-1	22	11	0	0
PAT after Minority Interest	-46	131	122	79	65	75
PAT Margin %	-2.4%	6.0%	5.3%	5.1%	4.8%	5.4%
EPS	-31.00	89.24	82.69	54.01	43.96	54.08

# **Consolidated Balance Sheet**



Assets (Rs. Crores)	Mar-21	Mar-20	Mar-19	Mar-18
Non - Current Assets	491	516	532	450
Property Plant & Equipments	165	176	187	200
CWIP	5	3	3	6
Right-of-Use Assets	7	9	0	0
Other Intangible Assets	3	3	3	3
Financial Assets				
(i) Investments	30	33	32	0
(ii) Loans	0	0	21	21
(iii) Other Financial Assets	257	285	267	216
Deferred Tax Assets	22	8	6	3
Other Non Current Assets	2	2	13	2
<b>Current Assets</b>	1,770	1,823	1,396	1,134
Inventories	115	126	93	47
Financial Assets				
(i) Trade Receivables	534	542	389	309
(ii) Investments	2	0	0	0
(iii) Cash	14	30	88	95
(iv) Bank	51	45	0	0
(v) Loan	6	5	5	5
(vi) Other financial assets	564	575	421	389
Income Tax Assets	37	13	0	0
Other Current Assets	449	485	400	290
Total Assets	2,261	2,339	1,928	1,585

Equity & Liabilities (Rs. Crores)	Mar-21	Mar-20	Mar-19	Mar-18
Total Equity	909	959	828	712
Share Capital	15	15	15	15
Reserves & Surplus	890	936	805	684
Non-Controlling Interest	4	8	8	14
Non-Current Liabilities	118	105	159	110
Financial Liabilities				
(i) Borrowings	16	30	54	28
(ii) Other Financial Liabilities	72	61	79	51
(iii) Lease Liabilities	3	5	0	0
Provisions	5	4	4	2
Other Non Current Liabilities	23	6	22	29
Current Liabilities	1,234	1,275	941	762
Financial Liabilities				
(i) Borrowings	454	426	282	246
(ii) Trade Payables	513	578	443	307
(iii) Lease Liabilities	3	2	0	0
Other Financial Liabilities	155	177	121	138
Other Current Liabilities	109	91	75	56
Income Tax Liabilities	0	0	19	14
Provisions	1	1	0	1
Total Equity & Liabilities	2,261	2,339	1,928	1,585

## **Consolidated Cashflow Statement**



Particulars (Rs. in Cr)	FY21	FY20	FY19	FY18
Net Profit Before Tax	-60	168	206	130
Adjustments for: Non -Cash Items / Other Investment or Financial Items	112	108	52	73
Operating profit before working capital changes	52	277	258	203
Changes in working capital	96	-251	-197	0
Cash generated from Operations	148	25	61	76
Direct taxes paid (net of refund)	26	73	60	-40
Net Cash from Operating Activities	122	-48	1	36
Net Cash from Investing Activities	-47	3	-63	-42
Net Cash from Financing Activities	-91	59	25	50
Net Decrease in Cash and Cash equivalents	-16	14	-37	43
Add: Cash & Cash equivalents at the beginning of the period	30	16	52	9
Cash & Cash equivalents at the end of the period	14	30	16	52

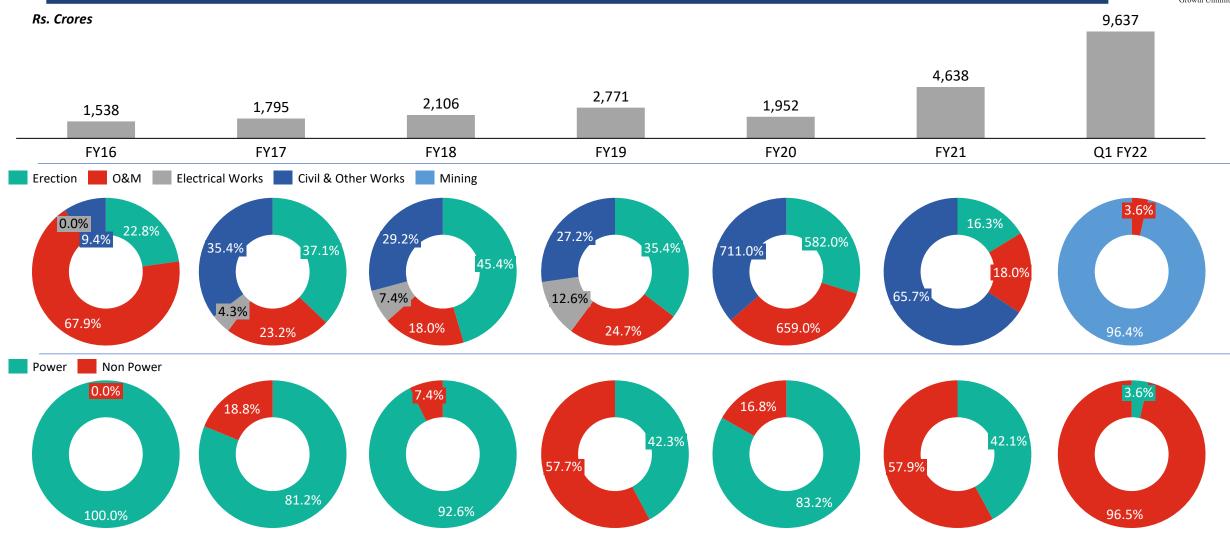
# **New Order: Mine Development & Operation Project from CCL**



- Awarded a Mine Development & Operation (MDO) project from Central Coalfields Limited (CCL), a subsidiary of Coal India
   Limited, aggregating to Rs. 9,294 Crores over the contract period.
- Consortium of Power Mech Projects Limited and AMR India Limited wherein **Power Mech is the consortium leader with 74%** stake and AMR India will hold 26% stake. An SPV **M/s. KBP Mining Private Limited** has been formed to undertake the project
- Duration of the contract is 25 years which includes two years of development period and marks the entry of a new strategic business unit
- The project has total coal extraction capacity of approximately 105 million MT with an annual capacity of 5 million MT and over burden removal during the project period is over 539 MBCM
- The material handling expertise of the Company in project development combined with the technical expertise of AMR in the field of greenfield mining project development, will greatly help in the overall development of the project which will result in achieving of the targets given by Coal Mining and Service Agreement.
- This project will strengthen the already robust order book even further and enable the Company to **diversify its order book** which is in line with its strategy to have an optimum mix between power and non-power segments.
- The project will add more than **Rs. 400 crores annually to top line**. With the revenue coming in from the O&M business and this MOO projects, we expect to witness sustainable revenue with higher margins in the future for longer period.

## **Strong Order Inflow**

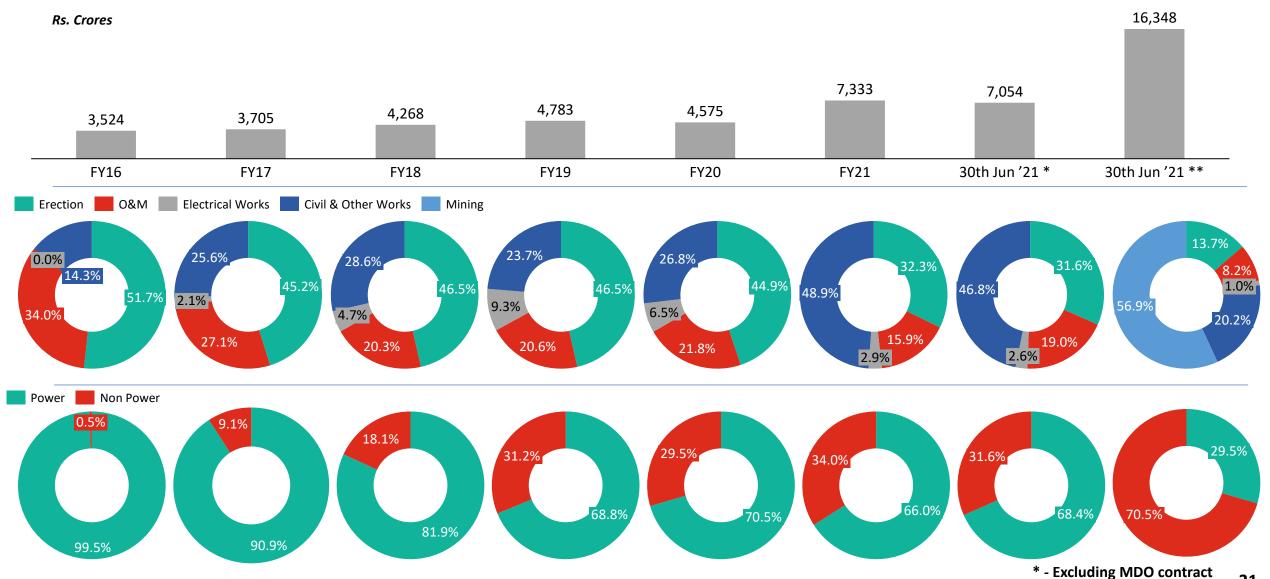




The Company sourced MDO contract of Rs. 9,294 crores (executable over 25 years) during Q1 FY22 Total orderbook of the Company as on 30<sup>th</sup> June 2021 including MDO contract is Rs. 16,348 crores

# **Order Back Log**





\*\* - Including MDO contract



**Our Projects** 



### **Industrial Construction: Domestic Projects (Erection, Testing & Commissioning)**





3x660 MW Nabinagar STPP, NPGCL



3x660 MW Barh STPP, NTPC



2x660 MW Suratgarh STPP, RRVUNL



Lowering of pipe at Mundra to Kandla pipeline project-90 KM, Adani



2x500 MW Neyveli TPP, NLC



1x660 MW Harduaganj TPS, UPRVUNL



5x800 MW Yadadri TPP, TSGENCO



Lowering of Pipe Section, Mundra, Adani



Station Piping at Ennore, IOCL



Utility Corridor, Gallery Erection, Dolvi, JSW



SMS II - Overhead Tank, Dolvi - JSW



**Erection of P&N Gallery at Bellary, JSW** 

### Infrastructure Construction: Civil, Architecture & Railway Works







5X800 MW Yadadri TPS, TSGENCO



1x800 Mw TPSS, North Chennai, TNNGEDCO



1X660 MW Bhusawal TPS at Maharastra-MAHAGENCO









AMTZ- Infrastructure Development Works of Andhra Pradesh Med Tech Zone







Construction of Ramayampet Canal –I & CAD- Telangana Govt.



2x660 Mw STPS, Suratgrah - RRVUNL

### **Overseas Business**





4X660 MW Shuqiaq SSPP, KSA (Completed Project)



25 MW, Ray Project-RAY International LLC, Oman



1,516 MW IBRI IPP, SEPCO – 3, Oman (Completed Project)



2X660 MW at Rampal, Maitree, Bangladesh-BIFPCL



1,800 MW Alba PS5 CCPP, Bahrain (Completed Project)



1,390 MW Waad Al Shamal ISCCPP, GE, KSA



1,519 MW Fadhili CHPP, Doosan, KSA



1800 MW Alba CCPP, ETC of GTG, STG, HRSG & BOP, Bahrain



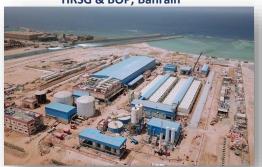
Aweer Power Station H Phase IV, Elsewedy, Dubai



400 MW Dangote Oil Refinery & Petrochemicals
Project, DORC, Nigeria



220 MW (GAS) / 212 MW, (HSD) CCPP, Bisho Infra, Bangladesh



Second Water Expansion Seawater Desalination Plant, Shuaibah-3,FISIA ABEIMA, KSA

# **Operations & Maintenance (O&M)**





Siemens -138 MW Gas Turbine Paguthan



TG Overhauing 600 MW Jharsuguda Vedanta



**Bearing Diassembly At NTPC-Simhadri** 



**Control & Stop Valves Overhauling Sipat 660 MW** 



Capital Overhauling of Turbine 63 MW, SV Power, Korba Rotor Lifting-3



HP Heater Replacement 800 MW, CGPL Mundra 2



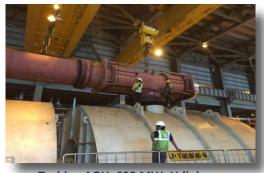
Cuplock Scaffolding Erection 800 MW, Mundra



MSH Line Modification, 600 MW Singareni



Main Turbine Overhauling, 660 MW, Kawai



Turbine AOH, 600 MW, Udipi



ID Fan AOH, 800 MW CGPL, Mundra



Urea Reactor Tank Installation At Ramagaundam, Telangana

# Manufacturing Facility, Hydro Power & Water





27.5 MLD STP, Networking at Palwal, MCPALWAL



Implementation of Hydro Electric Project (2MW/5.14 Mu)-KSEB



**Heavy Duty Centre Lathes (Noida)** 



Railway - Axil Box Housing



**Head stock - ISGEC Heavy Engineering** 



BHEL - HP Inner Casing



**Fibrizer Rotor - Triveni Engineering** 



28 MLD STP at Karnal, TPL



SR Furnace (Noida)



Implementation of Hydro Electric Project, 2
MW at Upper Kallar, KSEB



Machining of Valve outer casing.



Manufacturing Unit (Noida)

### **Contact Us**



#### For further information, please contact:

Company
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# **Thank You**