



ward
wizard

Innovations & Mobility Limited
(Formerly known as Manvijay
Development Co. Ltd.)
An ISO 9001 : 2015 Company

Ref: WIML/BSE/FEB-1/2021

Date: 26th February, 2021

To,
Corporate Relations Department
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai-400001

Script Code: 538970

Ref: Wardwizard Innovations & Mobility Limited (Formerly Known as Manvijay Development Company Limited)

Sub: Investor Presentation

Dear Sir/Madam,

The Investor Presentation made to the analysis is enclosed.

Kindly take the same on record & acknowledge the receipt.

Thanking You,

For Wardwizard Innovations & Mobility Limited

(Formerly Known as Manvijay Development Company Limited)

Jaya Bhardwaj
(Company Secretary & Compliance Officer)



Encl: As Above

CIN NO. - L35100MH1982PLC264042

Registered office address - 401, Floor-4, 23/25, Dhun Building, Janmabhoomi Marg, Horniman Circle, Fort, Mumbai- 400001 (Maharashtra), India

Corporate Office - C-222, GIDC Makarpura Industrial Estate, Vadodara - 390010, Gujarat, India

Email id - compliance@wardwizard.in Website - www.wardwizard.in Tel No. - +91 9727755083



ward
wizard

Innovations & Mobility Limited



INVESTOR PRESENTATION
FEBRUARY, 2021

SAFE HARBOUR STATEMENT

This presentation has been prepared by Wardwizard Innovations & Mobility Ltd (the “Company”) solely for information purposes and does not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

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Certain matters discussed in this Presentation may contain statements regarding the Company’s market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company’s ability to successfully implement its strategy, the Company’s future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company’s market preferences and its exposure to market risks, as well as other risks. The Company’s actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third party statements and projections.

KEY DEVELOPMENTS

TRIUMPH OF CELEBRATION

Joy
e-bike

RECEIVED

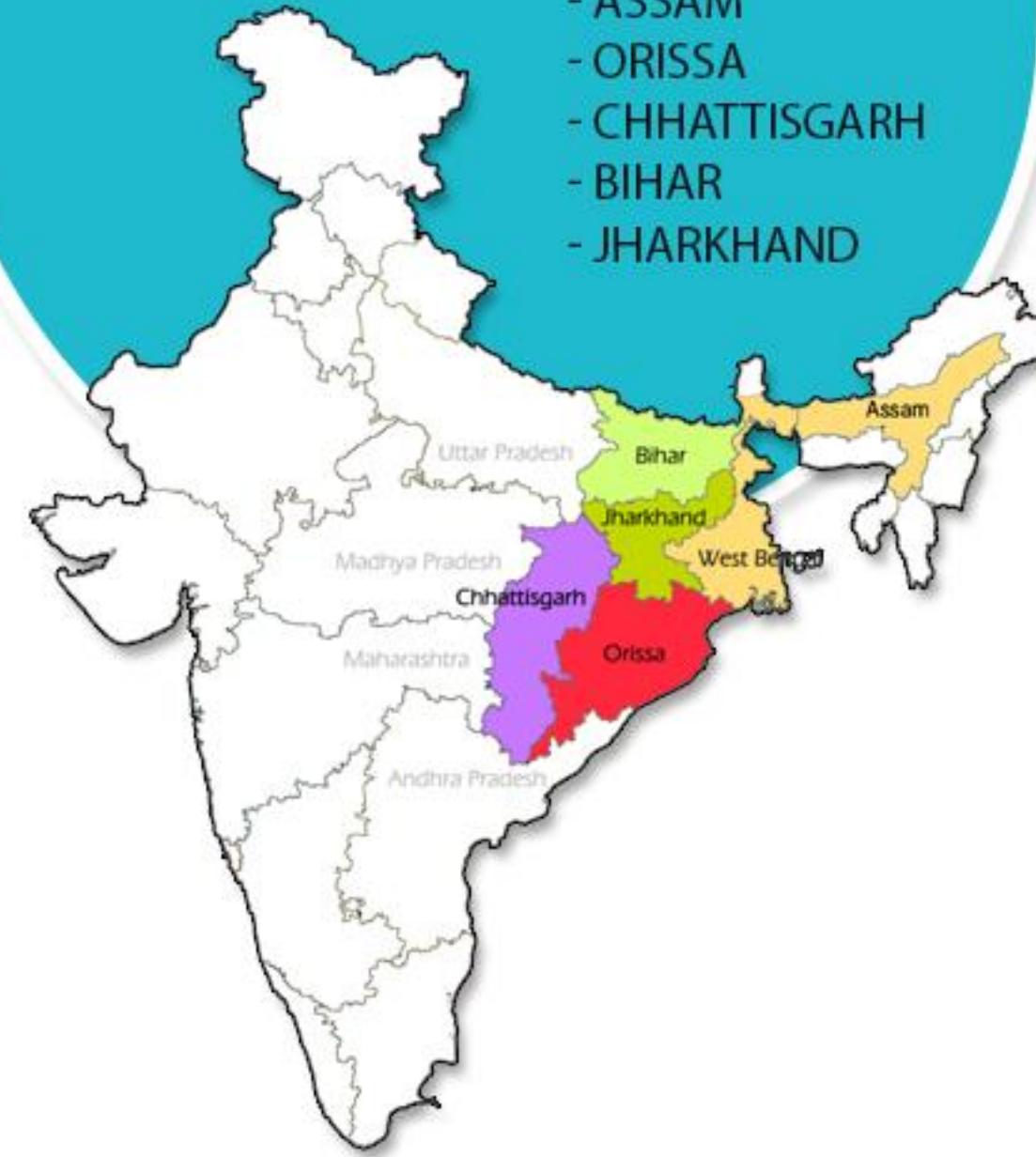
**BEST
BRANDS
AWARD
2020**



INDUSTRY VETERAN
MR. ANNA SAHEB KUMBHAR
(EX. BENELLI)
JOINS PRODUCTION TEAM
OF JOY EBIKE

EXPANSION OF JOY EBIKE
IN **EASTERN STATES OF INDIA**

- WEST BENGAL
- ASSAM
- ORISSA
- CHHATTISGARH
- BIHAR
- JHARKHAND



YOUTH ICON
RANVIJAY SINGHA
ONBOARDS AS
BRAND AMBASSADOR
OF JOY EBIKE
TILL MAY 2022

MASTER STROKE

**WARDWIZARD INNOVATION INAUGURATES
ONE OF INDIA'S LARGEST ELECTRIC TWO-WHEELERS PLANT;
TO GENERATE 6,000 EMPLOYMENT OPPORTUNITIES**

**VIRTUAL INAUGURATION CEREMONY OF THE NEW PLANT
WAS CONDUCTED BY
SHRI AMIT SHAH, HON'BLE MINISTER FOR HOME AFFAIRS,
GOVERNMENT OF INDIA**



**COMPANY HAS INVESTED AROUND RS. 45 CRORE IN THE NEW PLANT
WITH A CAPACITY TO MANUFACTURE OVER 1 LAKH ELECTRIC TWO-WHEELERS PER YEAR
IN THE FIRST PHASE IN ONE SHIFT.**



MASTER STROKE

OUR 4 NEW HIGH PERFORMANCE BIKES



ABOUT WARDWIZARD

CHAIRMAN'S MESSAGE

At Wardwizard Innovations and Mobility Limited, we believe in a sustainable future. Our range of products are all about improving the quality of one's lifestyle and improvising on the technology of the present to make it future ready. With both our brand Joy e-bikes and Vyom Innovation, our main goal is to set a standard in the market to make people understand top notch tech can come at an affordable price. We aim to be a part of Indian Growth story by following our founding principles which include, innovative thought and revolutionary ideation.



ABOUT US



Wardwizard Innovations & Mobility Limited, A BSE Limited company (Scrip code 538970) focuses to provide clean and greener alternatives to our current ways of life through two star products, Joy E-Bikes and Vyom Innovations

- ❖ **Joy E-Bike:** We have been providing a greener alternative to traditional fuel-driven bikes.
- ❖ **Vyom Innovations:** We have been providing consumers with lesser power consuming home appliances that are also centered towards the betterment of their health.

Mission

Our Mission is to "Empower Enterprises For Prosperity" by being an opportunity and empowerment hub for enterprising people.

Vision

Our Vision is to be a household brand name and drive a lifestyle change in masses through our cleaner, greener and smart offerings.

BOARD & KEY PERSONNEL



YATIN GUPTA

CEO

15+ years of experience in the areas of Sales & Marketing, Business Development, Client Servicing, Renewals and Operations



SNEHA SHOUCHE

**EXECUTIVE DIRECTOR
& CFO**

M.B.A. in Finance with over 7+ years experience in marketing and branding activities, Banking transactions, and Finance. She holds Certification in Association of Mutual Fund in India (AMFI), Certification in Capital Market (Dealer module).

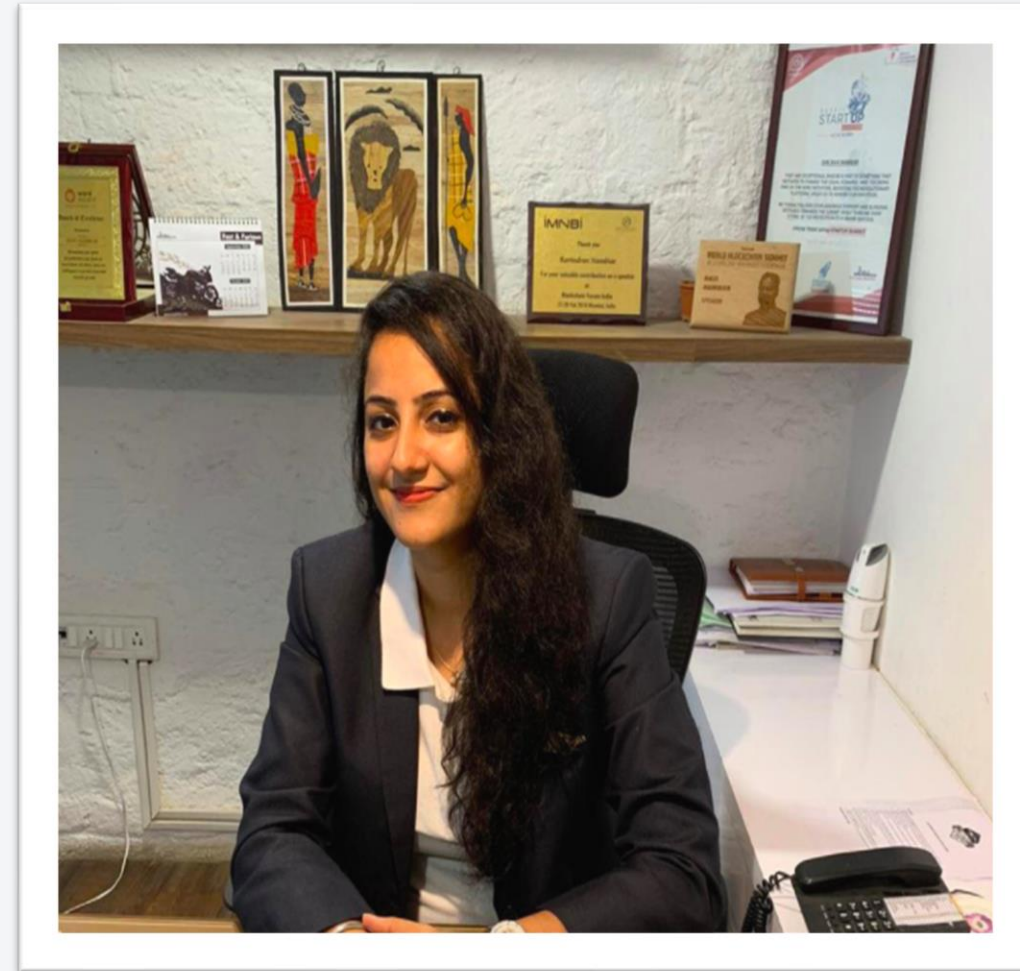


MUKESHKUMAR KAKA

**INDEPENDENT
DIRECTOR**

Previously working as a Senior Chief General Manager (F&A) (CFO) with Gujarat State Electricity Corporation Ltd., having a turn over of more than Rs.9000 crores p.a. with the installed capacity of 5226 MW and having Expansion Programme for 1600 MW.

BOARD & KEY PERSONNEL



JAYA BHARDWAJ

COMPANY SECRETARY

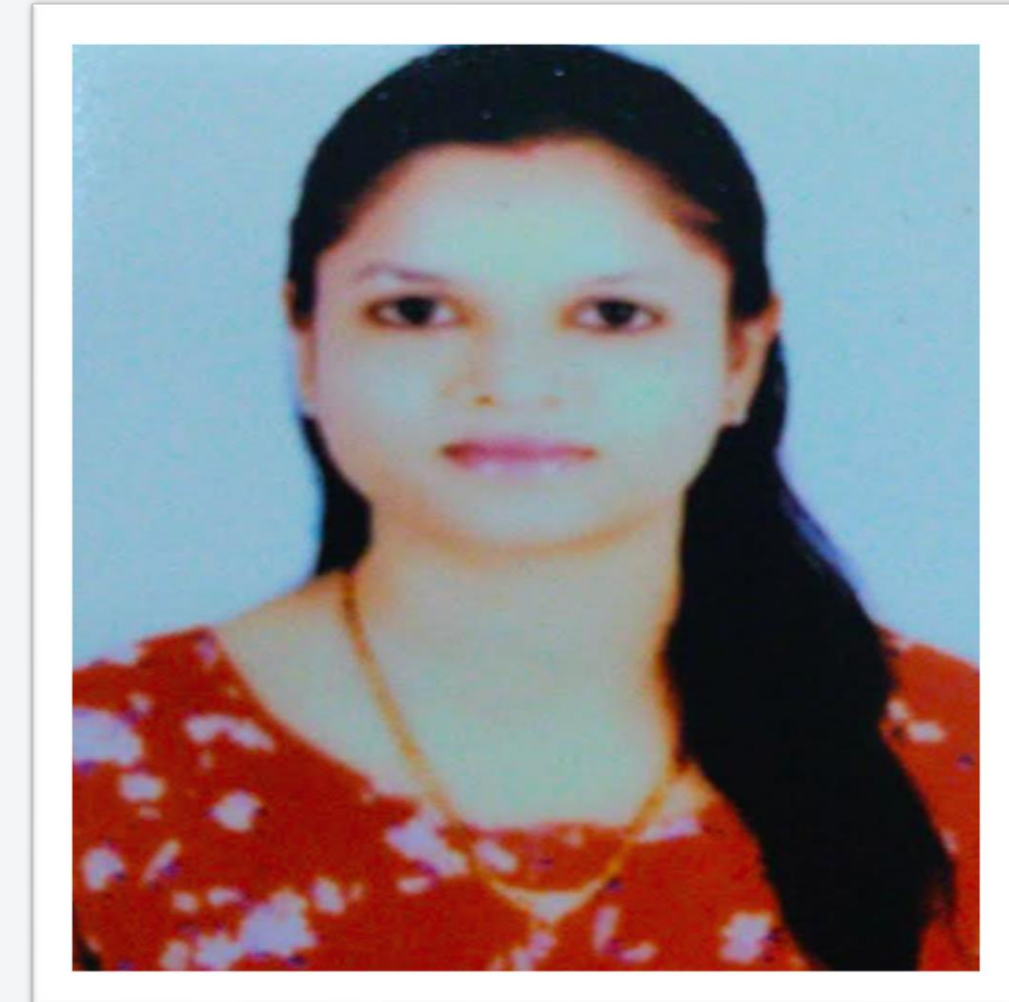
Graduate in Commerce (B.Com) and Associate member of ICSI, New Delhi. She has more than 7 years of experience in field of Company Law, Legal matters, & Company secretary with listed companies.



Sheetal Bhalerao

PRESIDENT OD & HR

15 years+ experience of Organization Development & HR operations
MBA in HR
(University of South Australia)

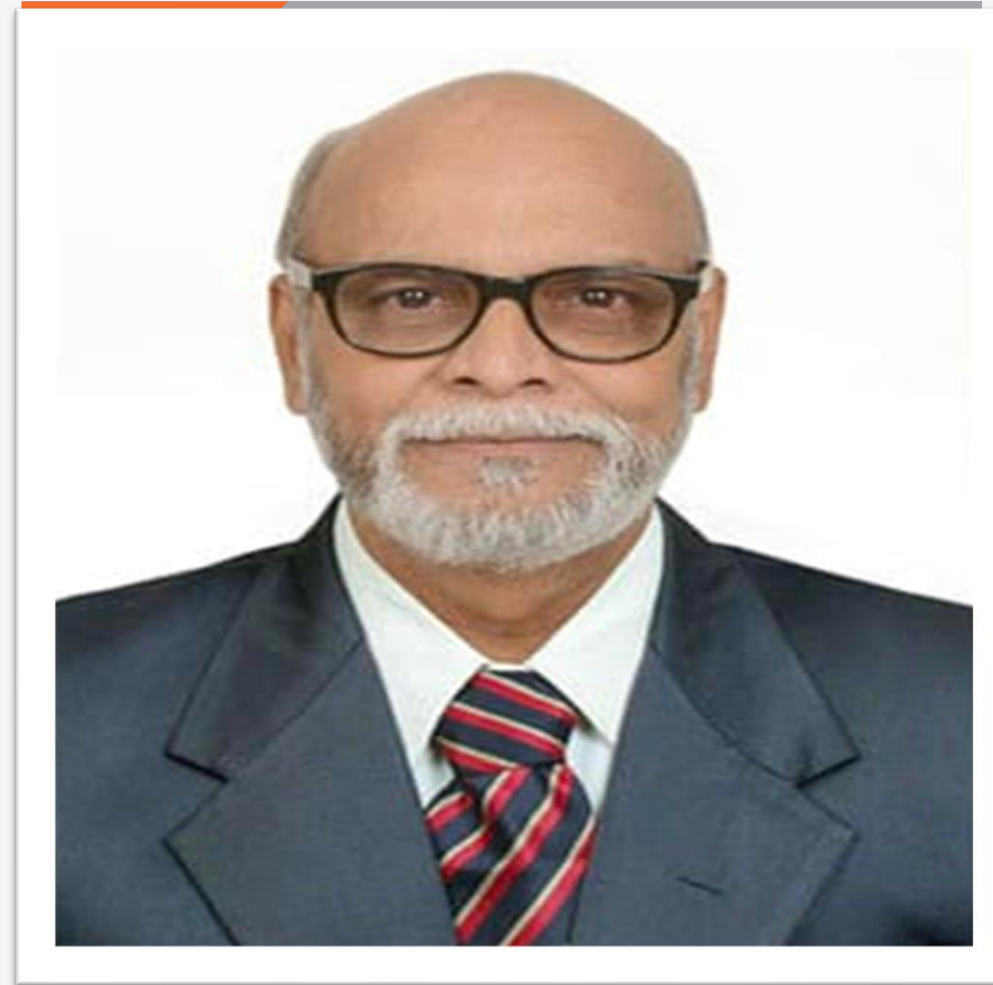


DEVYANI GUPTA

**INDEPENDENT
DIRECTOR**

CMA with over 5+ years Working experience of accounting, costing, auditing & documentation, Co-ordination/inter action with external private/public/regulatory entities & authorities & Banks, Project finance, Taxation & GST, Management Information System-Preparation & Implementation

BOARD & KEY PERSONNEL



SANJAY GUPTÉ

EXECUTIVE DIRECTOR

He is a National Apprenticeship Certificate course in the trade of Machinist IN Mumbai G.K.W. Ltd. He has approximate 45 years of experience in the field of Engineering.



BHARGAV PANDYA

**INDEPENDENT
DIRECTOR**

37 years+ experience of Banking with Bank of Baroda from Clerk to Chief Manager. B.Com., LLB., Inter cwa., CAIIB(I)



RAVINDRAN NAMBIAR

**PRESIDENT-
INTERNATIONAL
BUSINESS**

20+ years of Corporate experience in Sales, Marketing, Business Development, Channel Management, Relationship Acquisition, Relationship Management, Strategic Tie Ups, Team Management.

CORE VALUES



Team Work

We believe in working together with trust and deliver results with collaborative efforts



Empowerment

We believe in enabling an individual with freedom & responsibility to make him prosper



Customer Satisfaction

We believe in taking initiative of fulfilling customer expectations to deliver satisfying experience



Growth

We believe in overall progress of our organization & all the individuals associated with us

MARKET OVERVIEW

MARKET OVERVIEW

ELECTRIC VEHICLE
MARKET RISE TO
RS. 50,000 CRORE
BY 2025



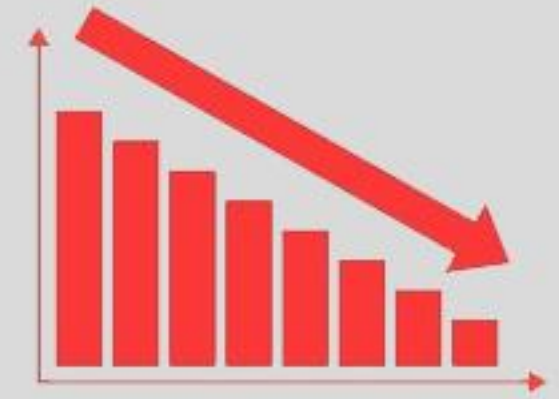
ELECTRIC 2 WHEELERS

EXPECTED GROWTH
9% - 16%
(i.e Rs. 12,000 Crores)
BY 2025



POST COVID
SITUATIONS
EXPECTED
TO ACCELERATE
ADAPTION OF
ELECTRIC VEHICLE

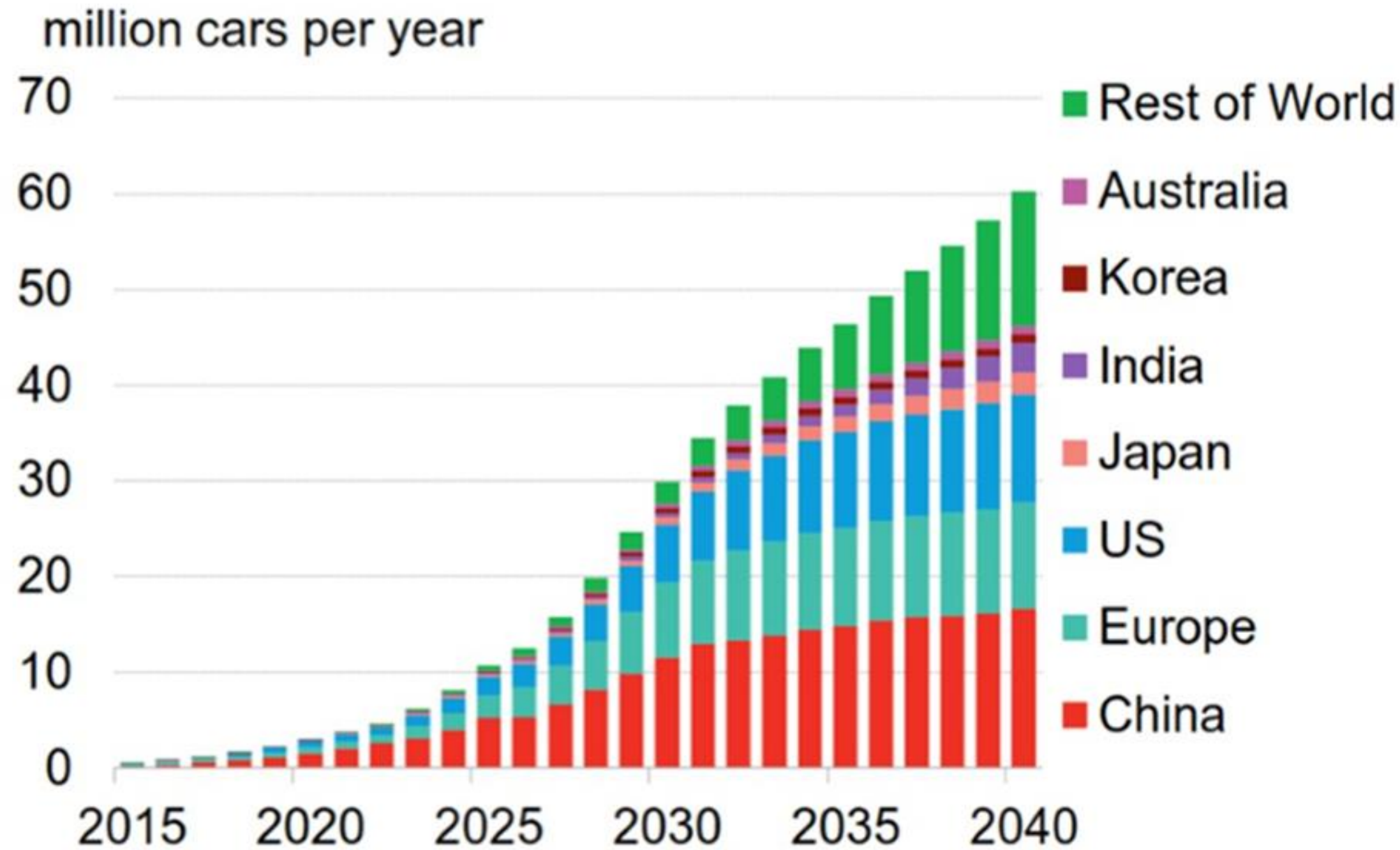
LOW SPEED AND MEDIUM SPEED
ELECTRIC 2 WHEELERS



CHEAPER THEN IC ENGINE VEHICLES

MARKET OVERVIEW

Annual passenger EV sales by region



- **ANNUAL ELECTRIC VEHICLE SALES IS**

10M BY 2025,
28M BY 2030, AND
56M BY 2040.

- **THE ELECTRIC VEHICLES MARKET IS PROJECTED**

TO REACH 26,951, 318 UNITS BY 2030
FROM AN ESTIMATED 3,269,671 UNITS IN 2019,
AT A CAGR OF 21.1%
DURING THE FORECAST PERIOD.

- **AS THE POPULATION GROWS,**

THE NEED FOR QUALITY CLEAN AIR WILL INCREASE.
MAJORITY OF COUNTRIES ARE MOVING TOWARDS
BANNING OF PETROL & DIESEL VEHICLES BY 2030.

BUSINESS OVERVIEW

JOY EBIKE PRODUCT RANGE



JOY E-BIKE

With innovation being an integral part, our idea is to bring something new to the market, which can also help fight climate change. A part of Wardwizard Innovations & Mobility Limited. With more than eight trendy models, we want to make a positive impact on the future. After all, in the current environment scenario, where the majority of the carbon emission is caused by fuel-run vehicles, zero-emission vehicles are a boon. Also, our vehicles are perfect for every day use as they are inexpensive and require very little maintenance.

Joy e-bike presents you with a ride that won't cost our planet, so you can contribute towards the well-being of our planet in style. Our electric bikes make use of tomorrow's tech and come with voguish exteriors to ensure we fight the growing pollution in style. Our electric two-wheelers also require very little maintenance and help you save plenty. With a wide range of options available, you can choose your perfect e-partner.



OUR PRODUCTS

For details visit : www.joyebike.com



E-MONSTER



MONSTER

OUR PRODUCTS

For details visit : www.joyebike.com



WOLF



GLOB

OUR PRODUCTS

For details visit : www.joyebike.com



GEN NXT NANU

KEY USP

APPROVED BY:

ARAI[®]
Progress through Research



EXTENDED
WARRANTY
AVAILABLE



INSURANCE
FACILITY
AVAILABLE



EMI
FACILITY
AVAILABLE

All modes of Electric vehicles available

Unique and Slick Design, Attractive Color Combination, Light Weight

VYOM INNOVATION

- VYOM is an innovative thought, a revolutionary ideation and an extremely potent and viable concept-all executed with utmost skill, innate talent, effortless sincerity and trustworthy honesty.
- At Vyom, we are always working hard towards bringing something innovative and one-of-a-kind to our consumers. Apart from that, we are one of the few eco-friendly tech brands in our country.
- Right from LED TVs to Alkaline water purifiers and air purifiers to hydrogen water bottles, we have it all. We are the only manufacturers of 4-door refrigerators with an all-glass display and quick-freezing technology in India. Our latest addition, the RAGA line, consists of the audio devices from wireless ear-pods to speakers designed to give you the ultimate audio experience.

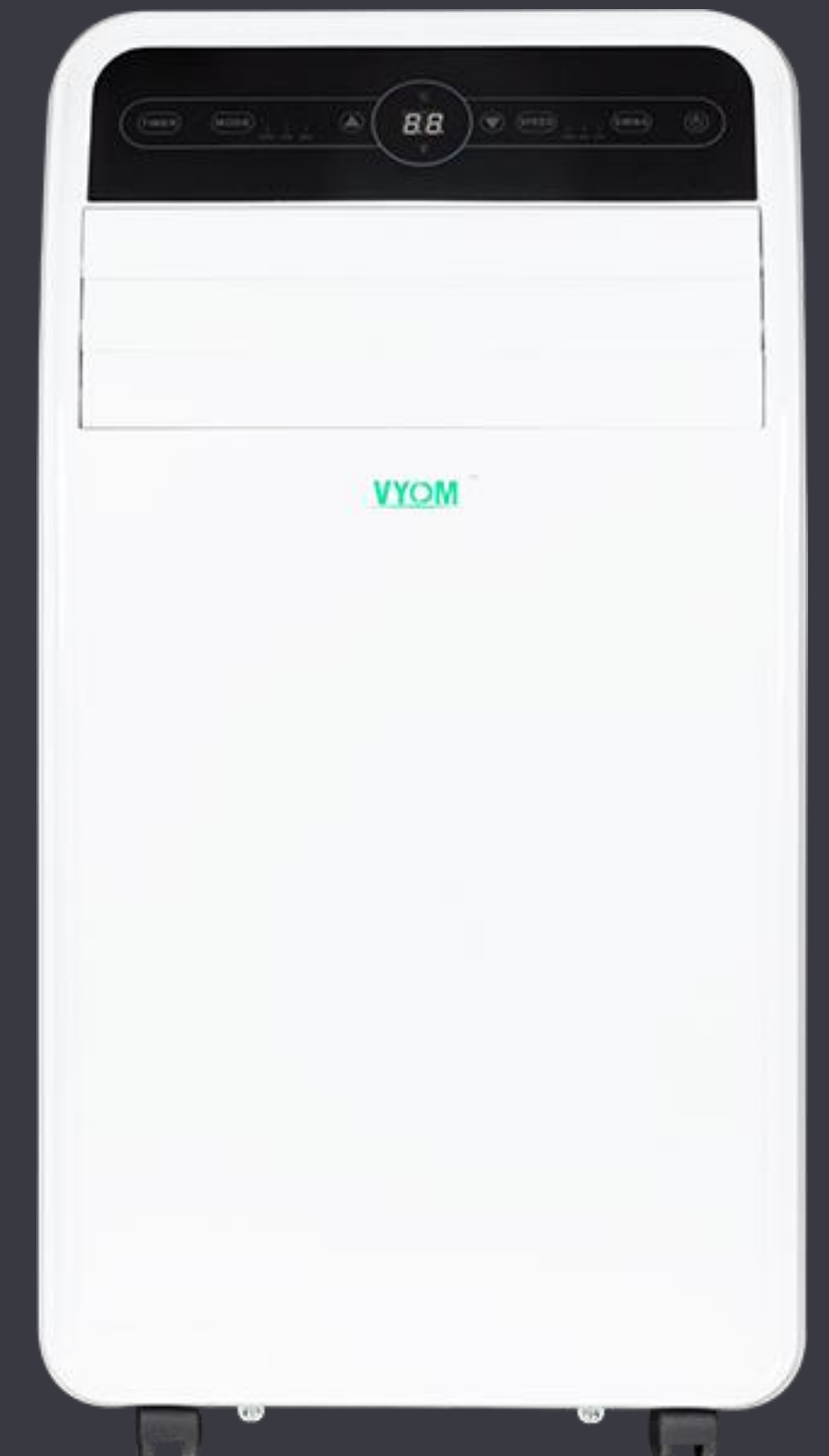
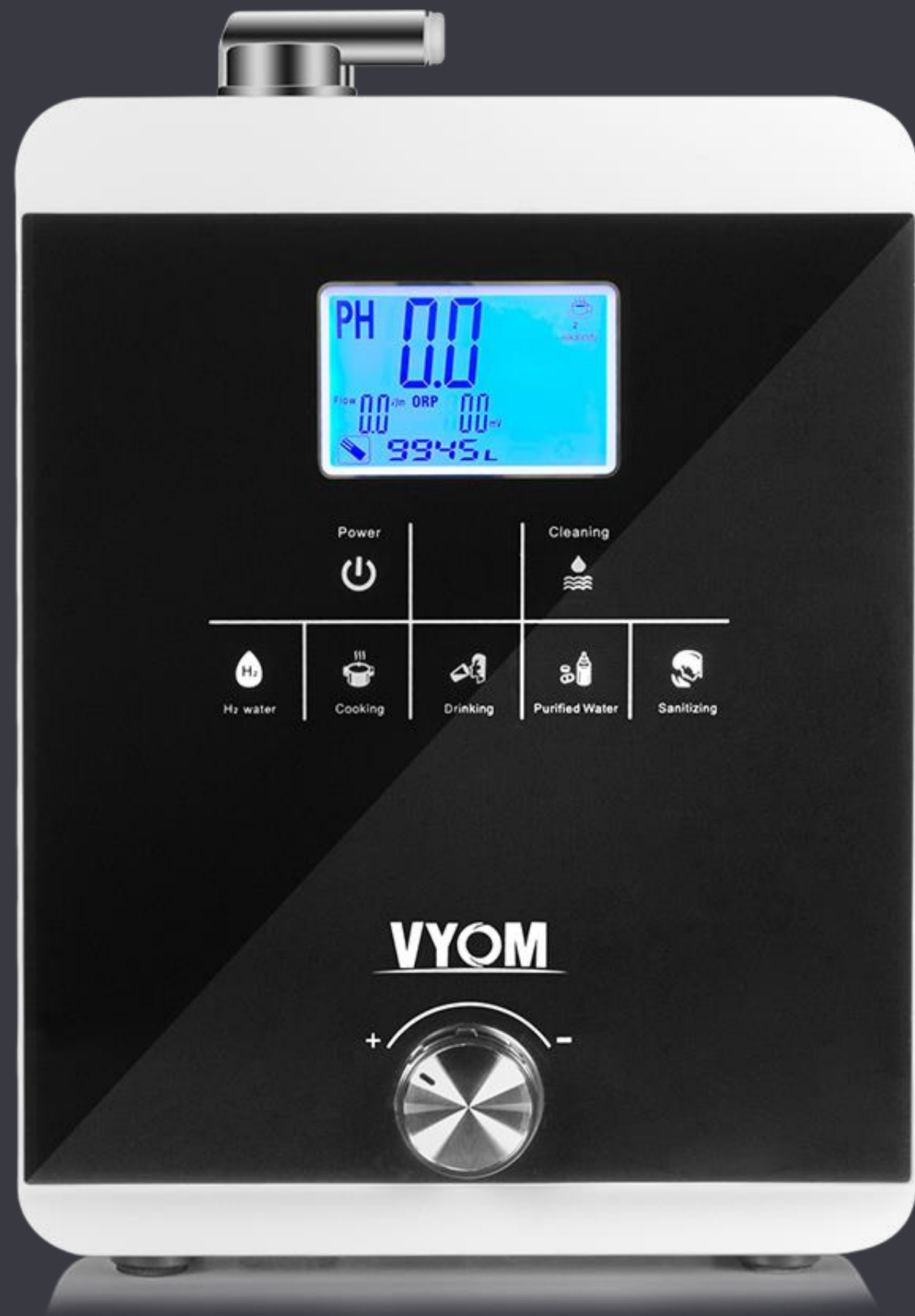


OUR PRODUCTS



For details visit : www.vyominnovation.com

OUR PRODUCTS



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HAPPY CUSTOMERS

The screenshot shows a WhatsApp chat interface. At the top, the contact name is 'Uthaifa Trek' with a profile picture and a dropdown arrow for 'Assign conversation'. To the right are icons for checkmark, trash, warning, envelope, and star. The chat history includes:

- A blue outgoing message: "Dear Sir, We have forwarded your complaint to our Team in Uganda; they will contact you shortly. Meanwhile if required you may also contact our team on : +256754471111" with a timestamp "Sent by Prachi Tikar [?]" below it.
- A grey incoming message: "They have called. I love ur customer care 🙌 immediate"
- Two blue outgoing messages: "Thank you for your valuable feedback!" and "Thank you for being our 'Valuable Customer'. We live for Customer's like you!" with a timestamp "Sent by Prachi Tikar [?]" below the second message.
- A grey incoming message: "Thx u"

At the bottom, there is a text input field with the placeholder "Write a reply..." and a "VYOM" logo on the left. On the right side of the input field are icons for gallery, attachments, emojis, voice recording, and a thumbs-up icon.

The true ROI of any business are the happy customers

The complete Customers satisfaction is the top priority at Ward wizard

And hence, at Ward wizard, we are always on the move with new research and development

efforts to come up with technologically apt products better suited for today's era

It is our humble achievement to have a whopping 6500+ happy customers for Joy e bike and

8000+ for Vyom Innovation

PRESENCE IN INDIA

DISTRIBUTION CHANNEL

- Surat
- Vadodara
- Ahmedabad
- Thrissur
- Mysore
- Bangalore
- Hubli
- Jaipur
- Ajmer
- Pune
- Kolhapur
- Thane
- Nagpur
- Raipur
- Indore
- Bilaspur
- Visakhapatnam
- Chennai



RURAL PENETRATION

69% of India's population lives in rural areas.

Only Puducherry, Chandigarh and Delhi have less than 50% of their population in rural areas.



India is a nation of more than 65% of rural population. Though neglected by many, this sector of India is the foundation of nations true progress.

Ward Wizard envisions to strengthen the rural area by expanding it's endeavors to the rural area

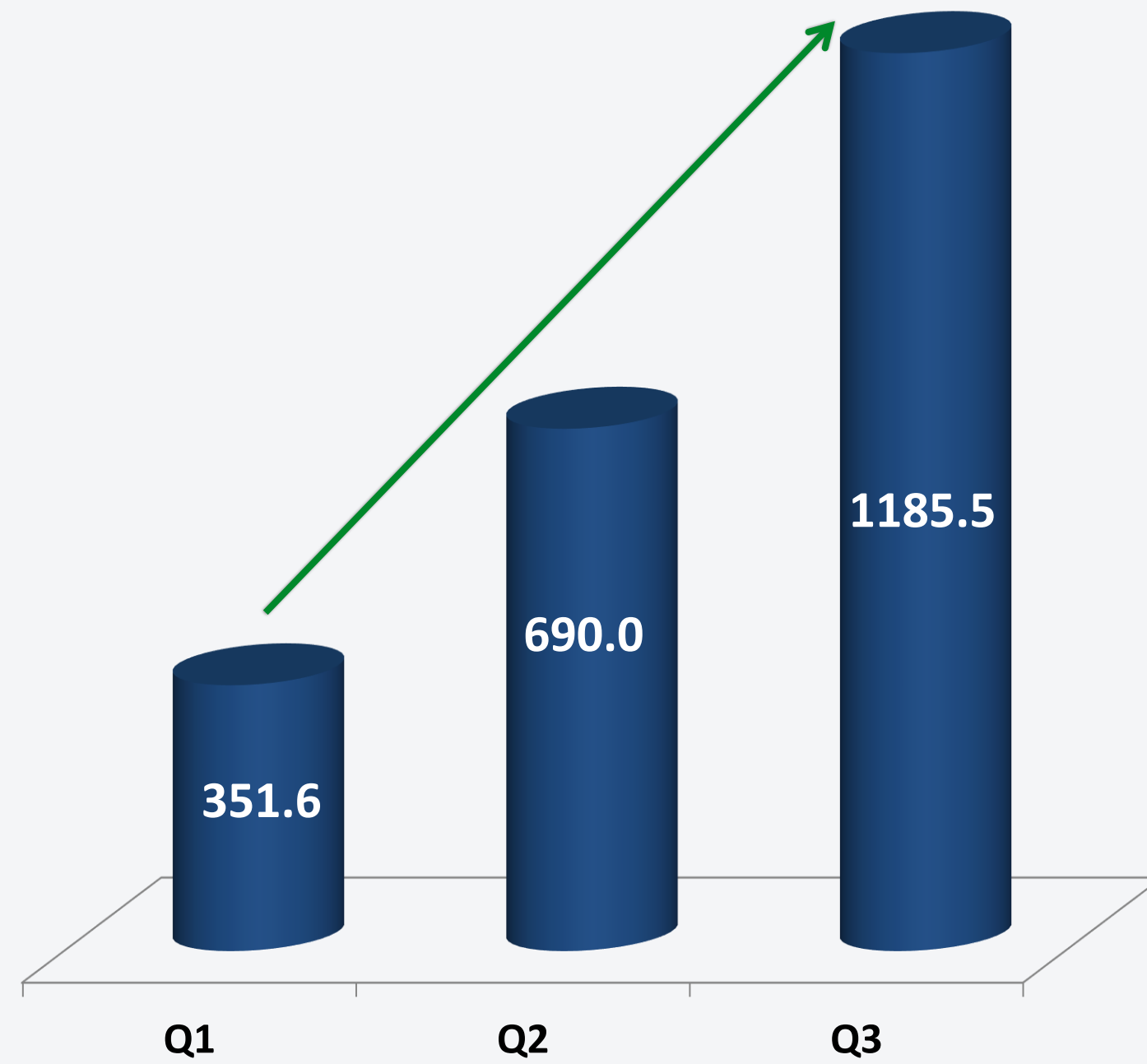
As of today, Ward wizard has more than 360 dealers in rural India that are setting new horizons in advancement and job opportunities.

FINANCIALS

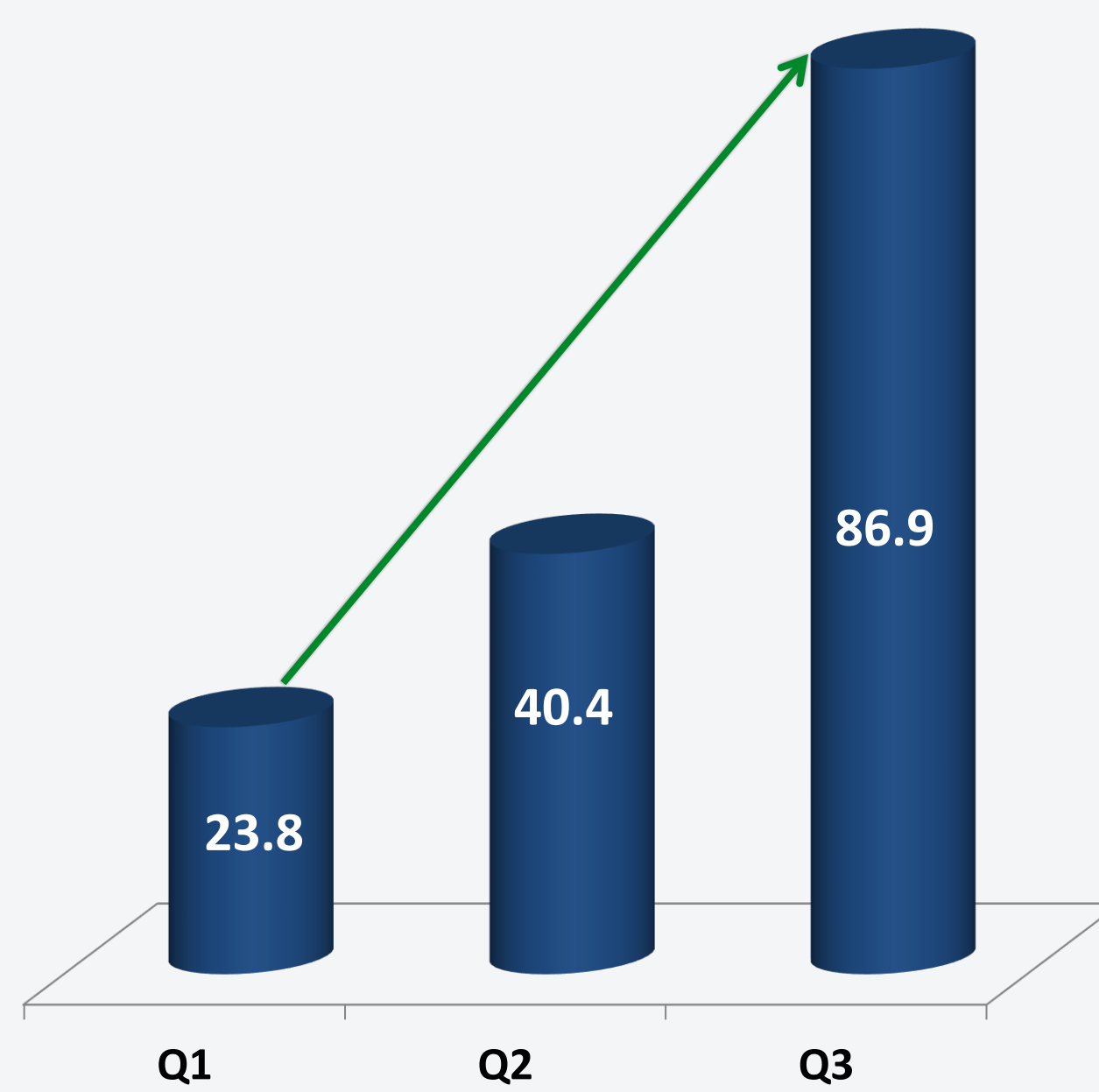
FINANCIALS HIGHLIGHTS FY 21

In Rs lacs

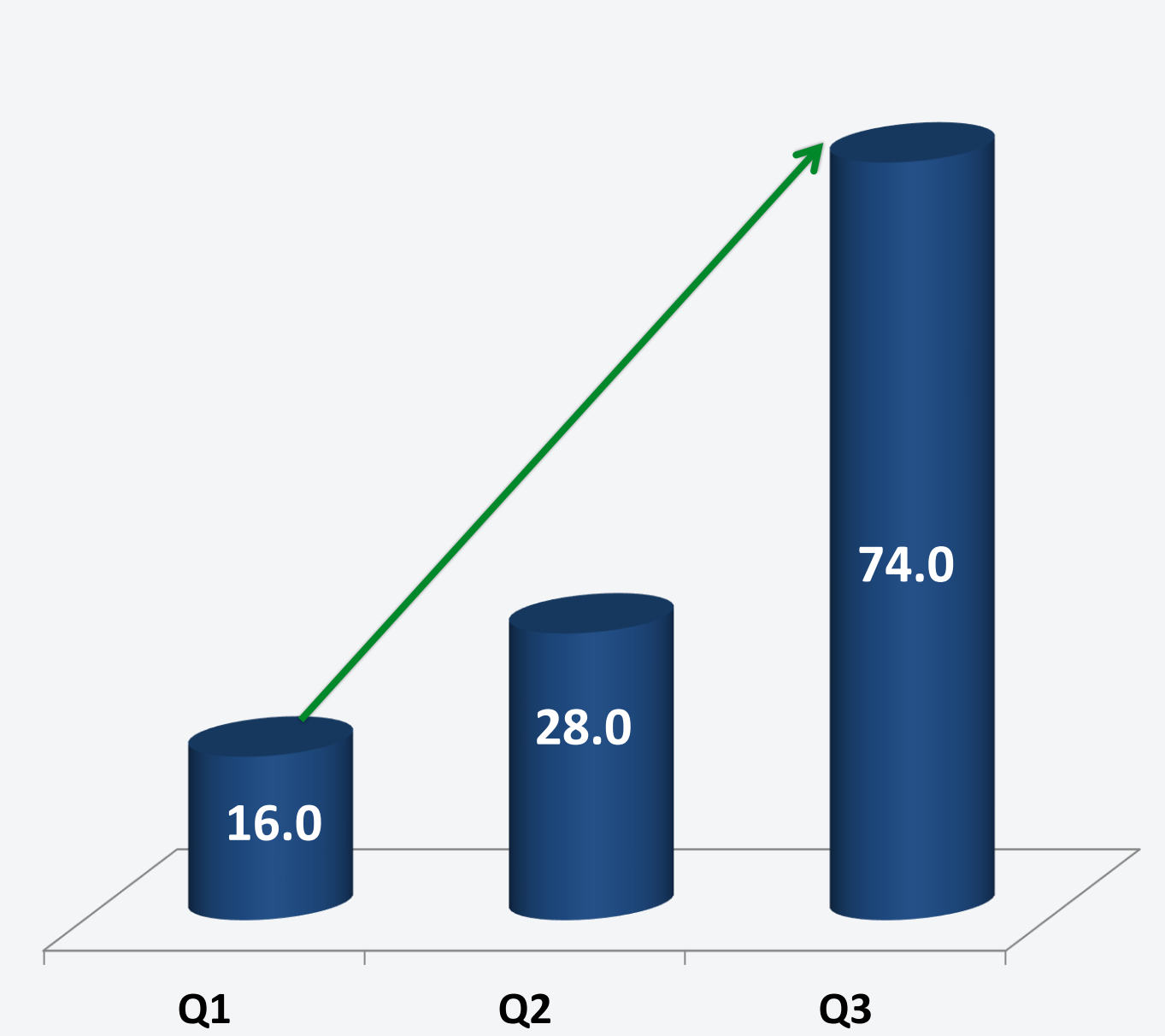
Total Revenues



EBITDA



PAT



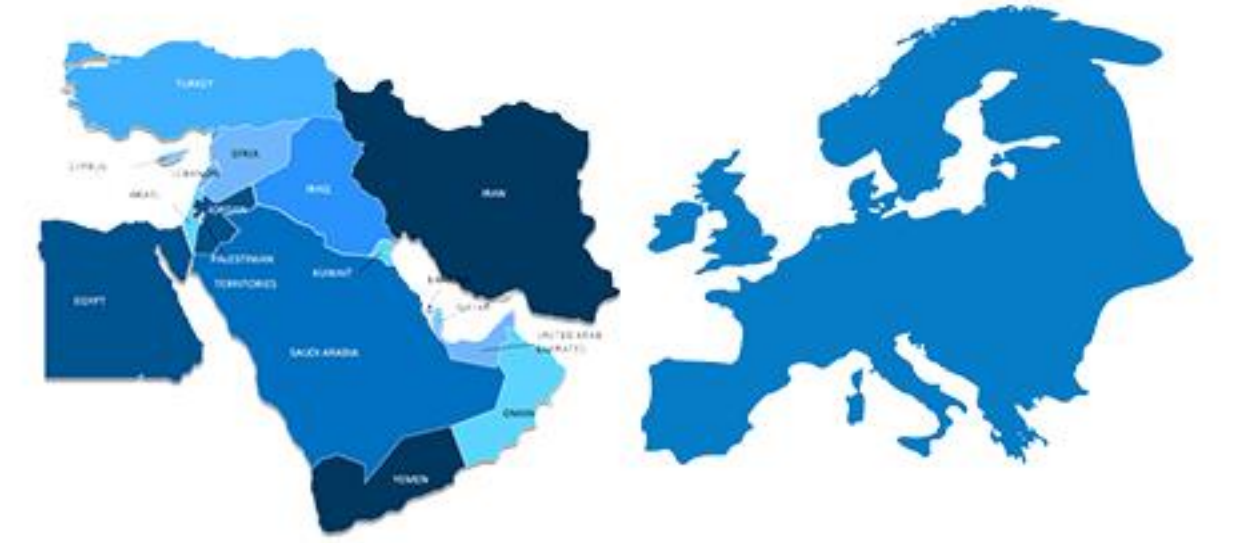
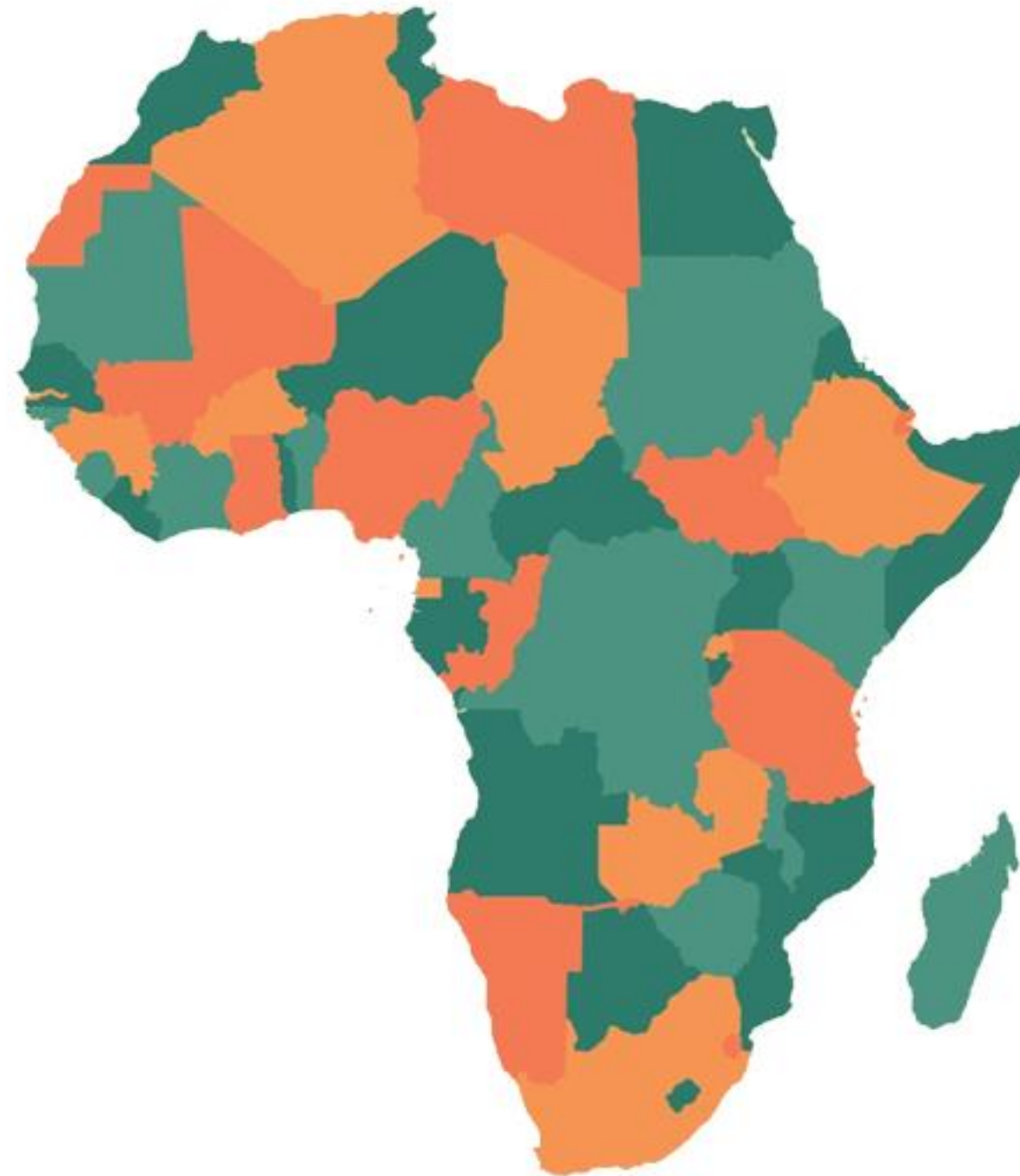
WAY FORWARD

PRESENCE OVERSEAS



CREATED FOOTPRINTS IN
UGANDA
THE PEARL OF AFRICA

WARDWIZARD
LOOKS FORWARD TO
AFRICA
AS ONE OF THE MAJOR
INTERNATIONAL MARKET



WARDWIZARD
IN MODE OF EXPANDING
ITS BUSINESS CHANNEL TO
MIDDLE EAST REGION
APPROACHING
CENTRAL EUROPE

CONTACT US

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