

# Himatsingka Seide Limited

10/24, Kumara Krupa Road, High Grounds, Bangalore - 560 001, India.

Ref: SEC:0001:2:1118:KGN

June 4, 2018

Bombay Stock Exchange Ltd  
Phiroze Jeejeebhoy Towers  
Dalal Street  
Mumbai - 400 001

National Stock Exchange of India Ltd  
Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1  
G Block, Bandra-Kurla Complex, Bandra (E)  
Mumbai - 400 051

Dear Sirs,

**Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015**

Pursuant to the above mentioned regulations, we wish to inform you that the Company will participate in an investor conference and the details thereof are given below:

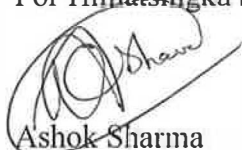
Date	Organized by	Type of Meeting	Location
June 5, 2018	B&K Annual Investor Conference - Trinity India -2018	Investor Conference	Mumbai

A copy of the presentation is forwarded to you and is placed on the Company's website.

We request you to kindly take the above information on your record.

Thanking you,

Yours faithfully,  
For Himatsingka Seide Limited



Ashok Sharma  
Vice President – Strategic, Finance  
& Company Secretary

Encl : as above



**CORPORATE PRESENTATION**

One of the world's largest integrated Sheeting producer; Current Capacity at 46 MMPA

World's largest Spinning plant under one roof; equipped with 211,584 Spindles.

One of the World's largest Integrated Terry towel plant under construction ; Capacity of 25,000 Tonnes Per Annum.

Amongst the top producers globally of luxury Drapery and Upholstery fabrics for residential and contract applications

With 12 licensed and or own brands; operate amongst the largest brand portfolios in home textile space.

Global leader in the cotton track and trace space, using patented DNA tagging technology under own Cotton brands.

Presence across North American, European and Asian regions.

2 manufacturing campuses spread over 400 acres; 5,000 employees

As of March 31, 2018, Total Assets – INR 4,219 Crores; Gross Group Revenues - INR 3,813 Crores.



TRULY INTEGRATED GLOBAL TEXTILE ENTERPRISE



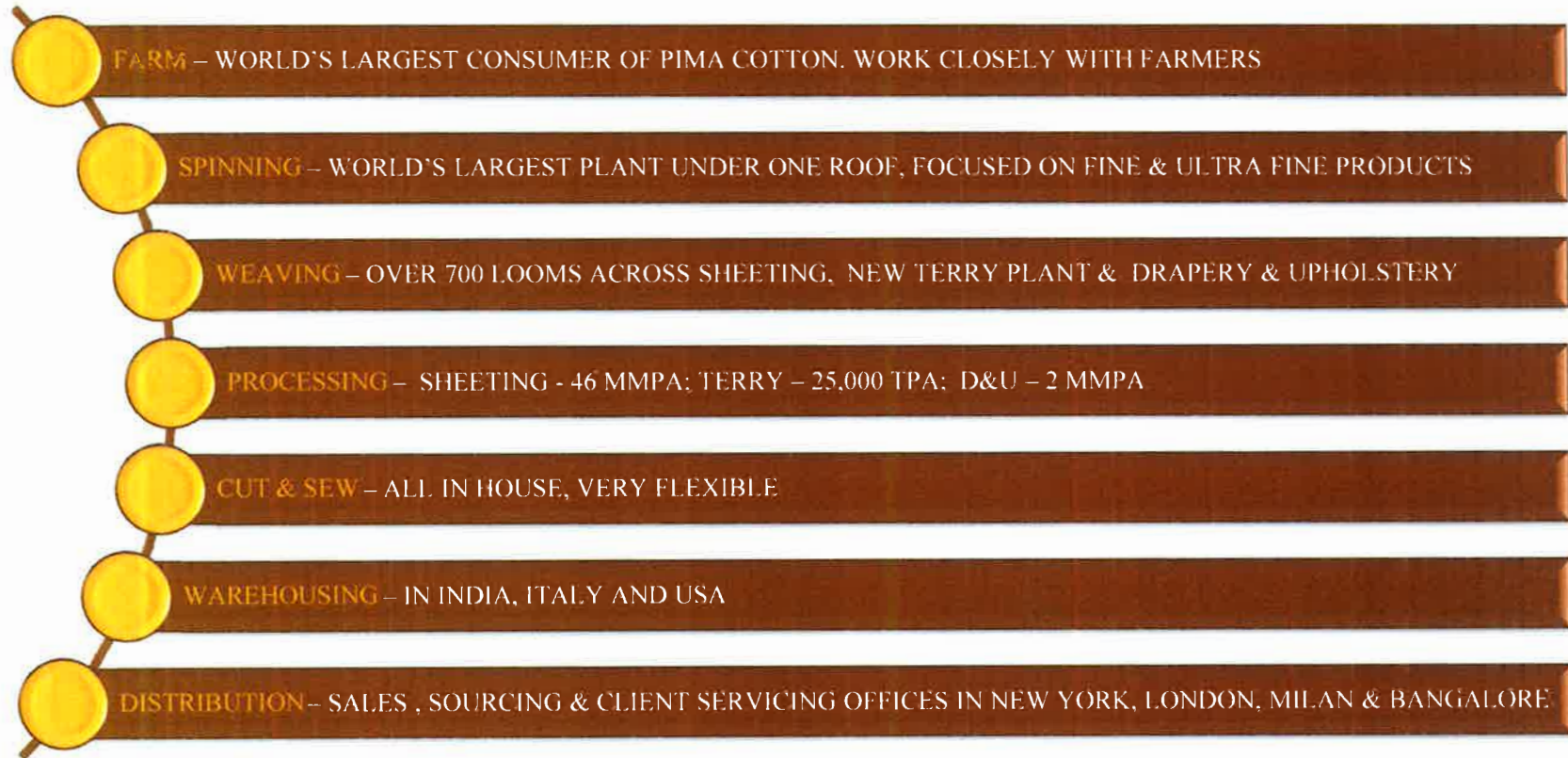




CREATING SUSTAINABLE INFRASTRUCTURE

\* MMPA – MILLION METRES PER ANNUM  
\*\*TPA – TONNES PER ANNUM

## OUR VALUE CHAIN



DRIVING INTERGRATION



WORKING DIRECTLY WITH FARMS



Himatsingka

**HOME GROWN<sup>™</sup>**  
C O T T O N

PROUDLY GROWN IN THE USA

*PimaCott*

the new standard in pima purity

organic@tt

HONEST TO GOODNESS  
ORGANICALLY GROWN COTTON





**SPINNING**





**MANUFACTURING FACILITIES**



Himatsingka

**SPINNING**





**SPINNING**



**WEAVING**





**PROCESSING**

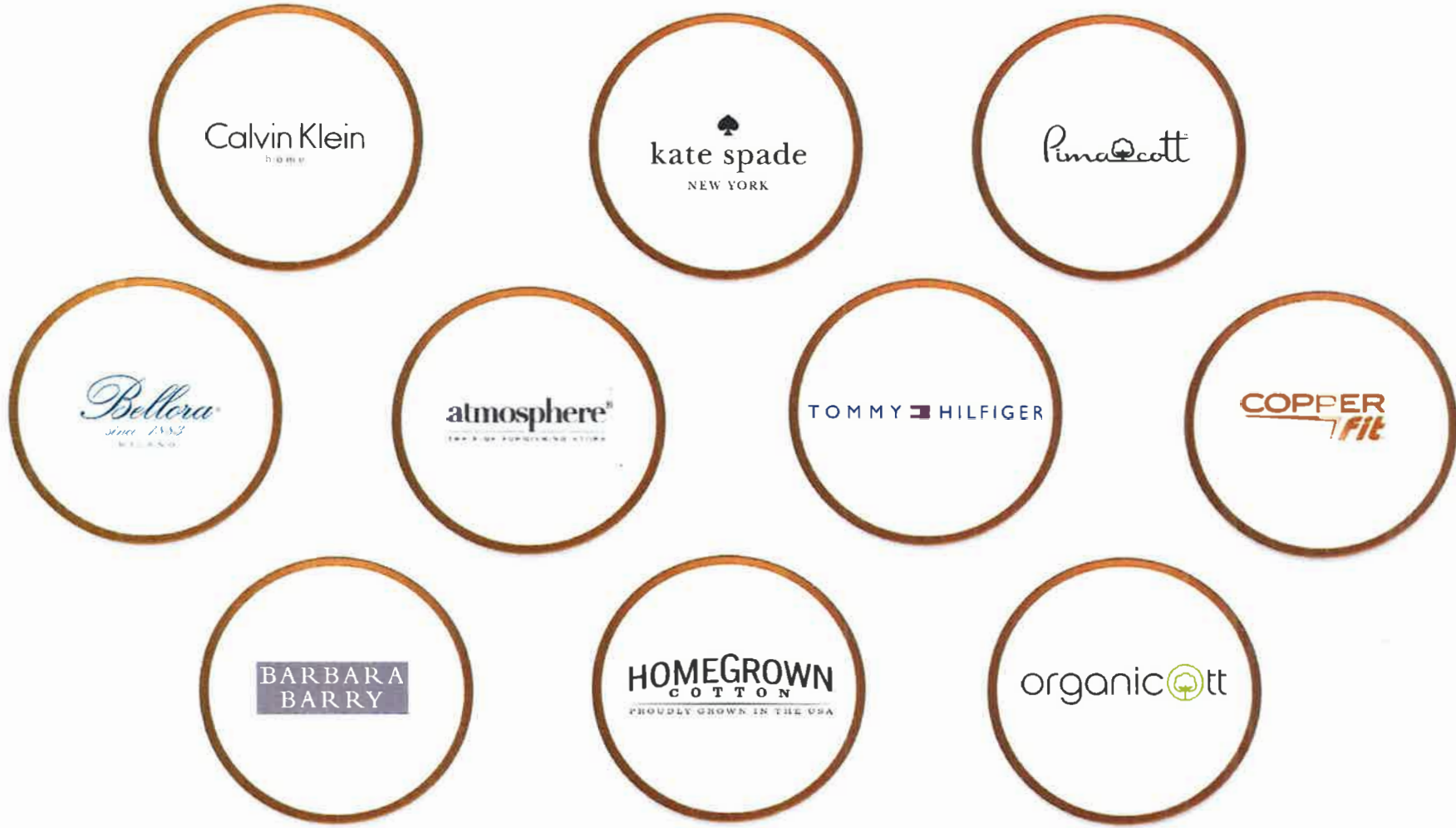


**WAREHOUSING**





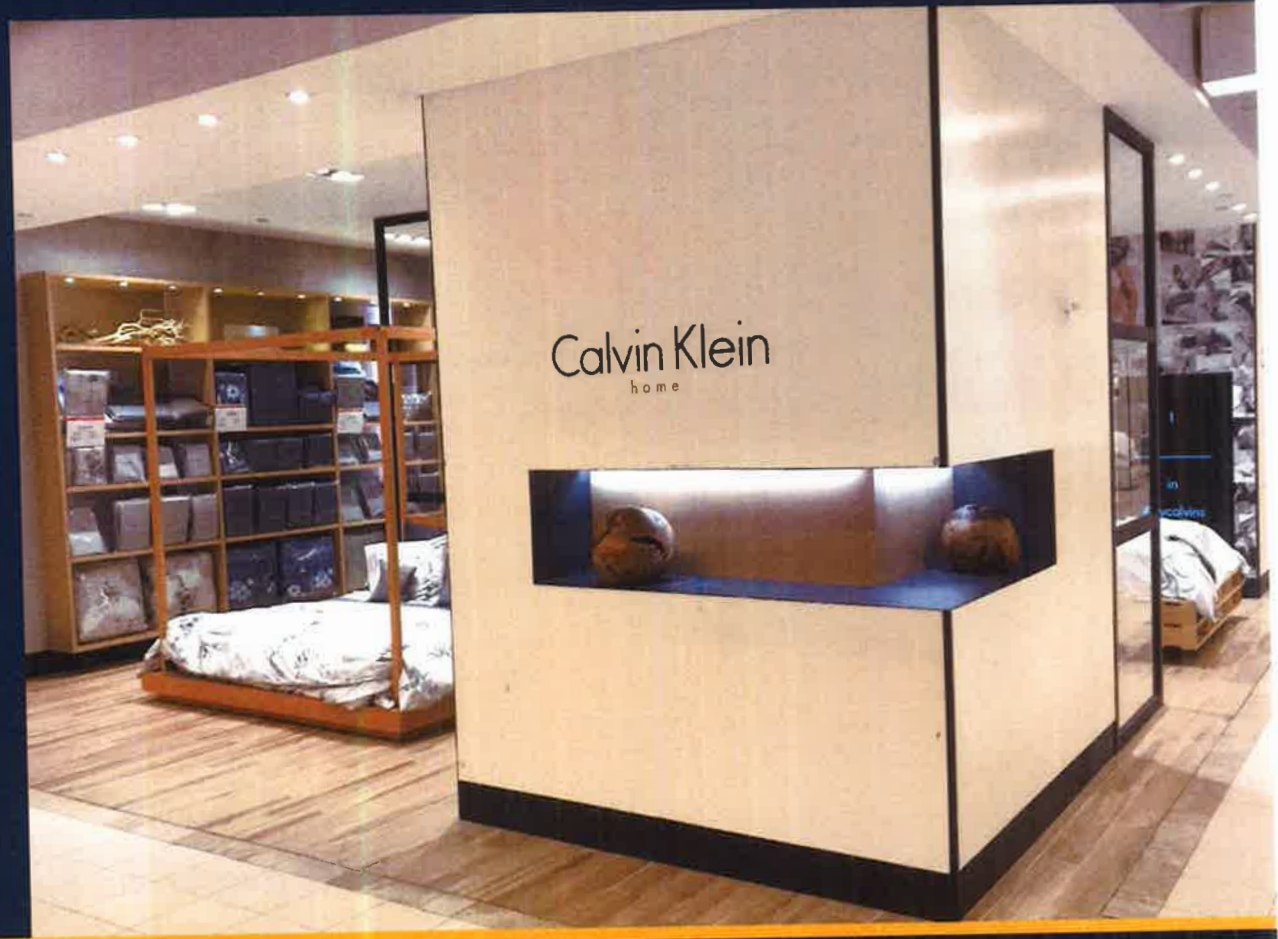
STRONG BRAND PORTFOLIO



CONNECTING WITH THE CONSUMER



CALVIN KLEIN



  
kate spade  
NEW YORK



*Bellora*<sup>®</sup>  
since 1883  
MILANO





atmosphere®



STRONG CLIENT PROFILE

bloomingdale's

**BED BATH &  
BEYOND**

  
*Oberoi Hotels & Resorts*

**Marshalls.**

★ macy's

**T.J. MAXX**



**COSTCO**  
WHOLESALE

**Burlington**  
Outlet Centers

la Rinascente

*HomeGoods*



belk

**ROSS**  
DRESS FOR LESS

amazon.com.

**TAJ**  
Hotels Resorts  
and Palaces

NORDSTROM

Dillard's

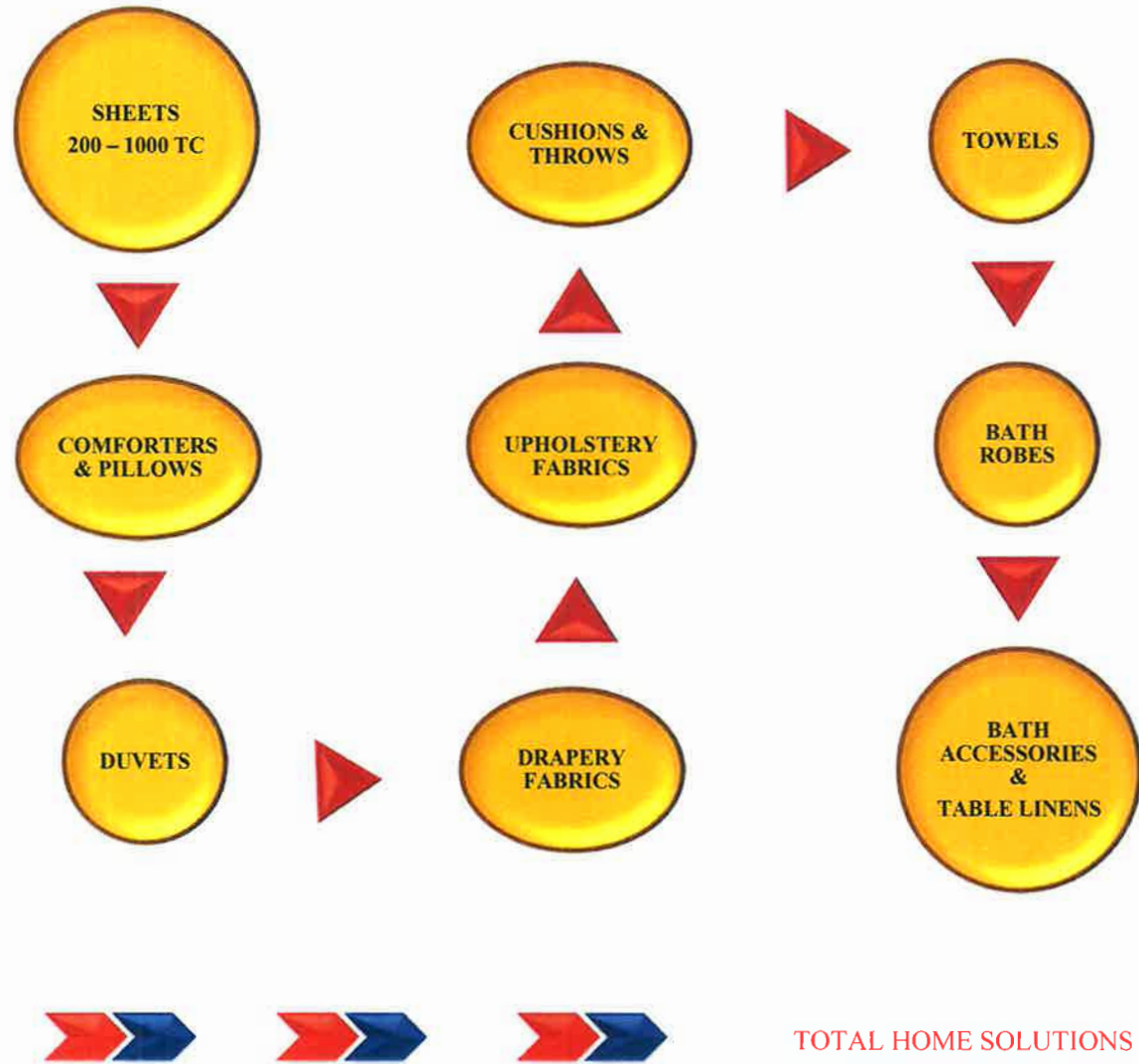
coin

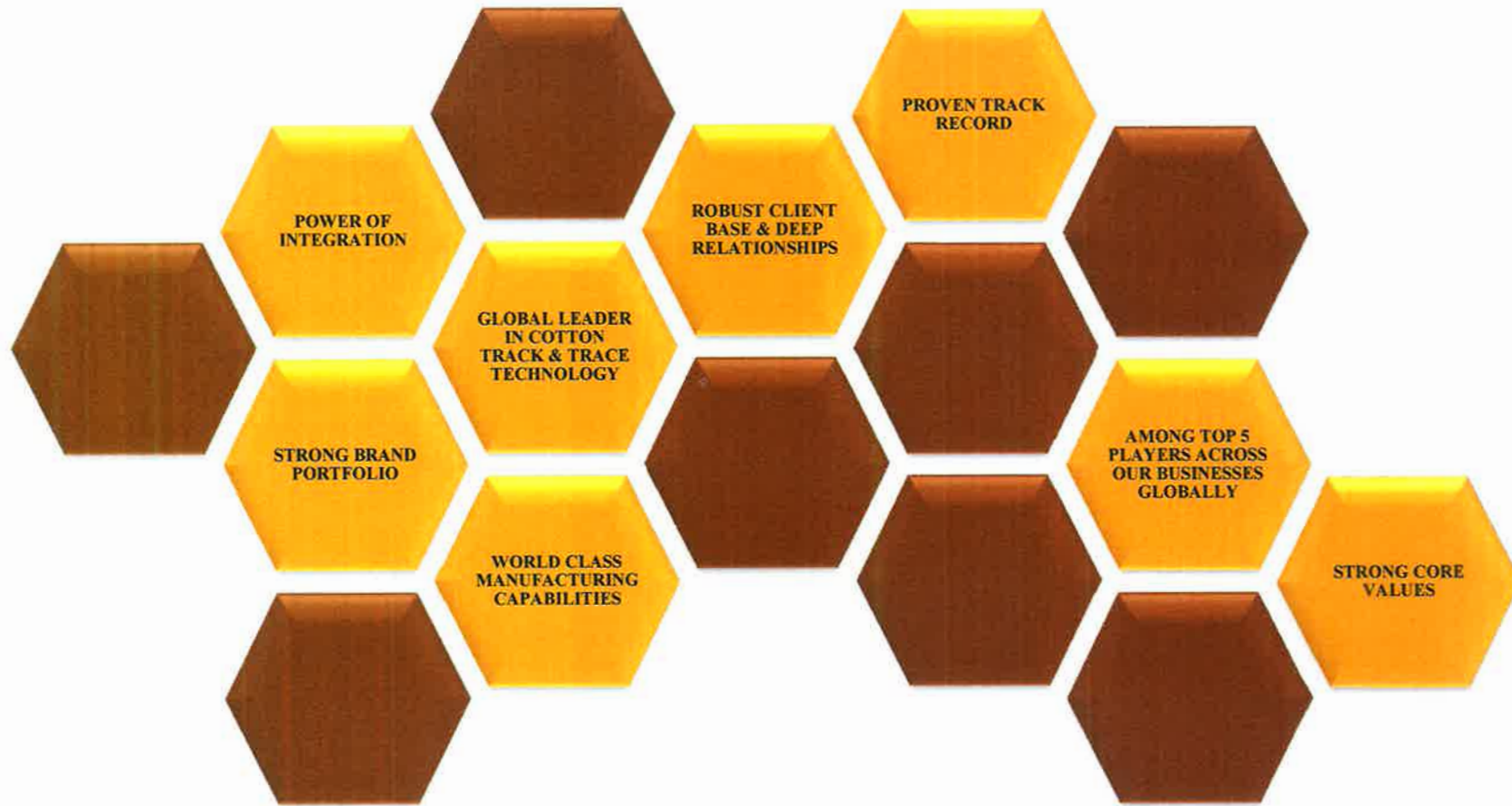


GLOBAL REACH - 12,000 POINTS OF SALE



# COMPREHENSIVE PRODUCT PORTFOLIO

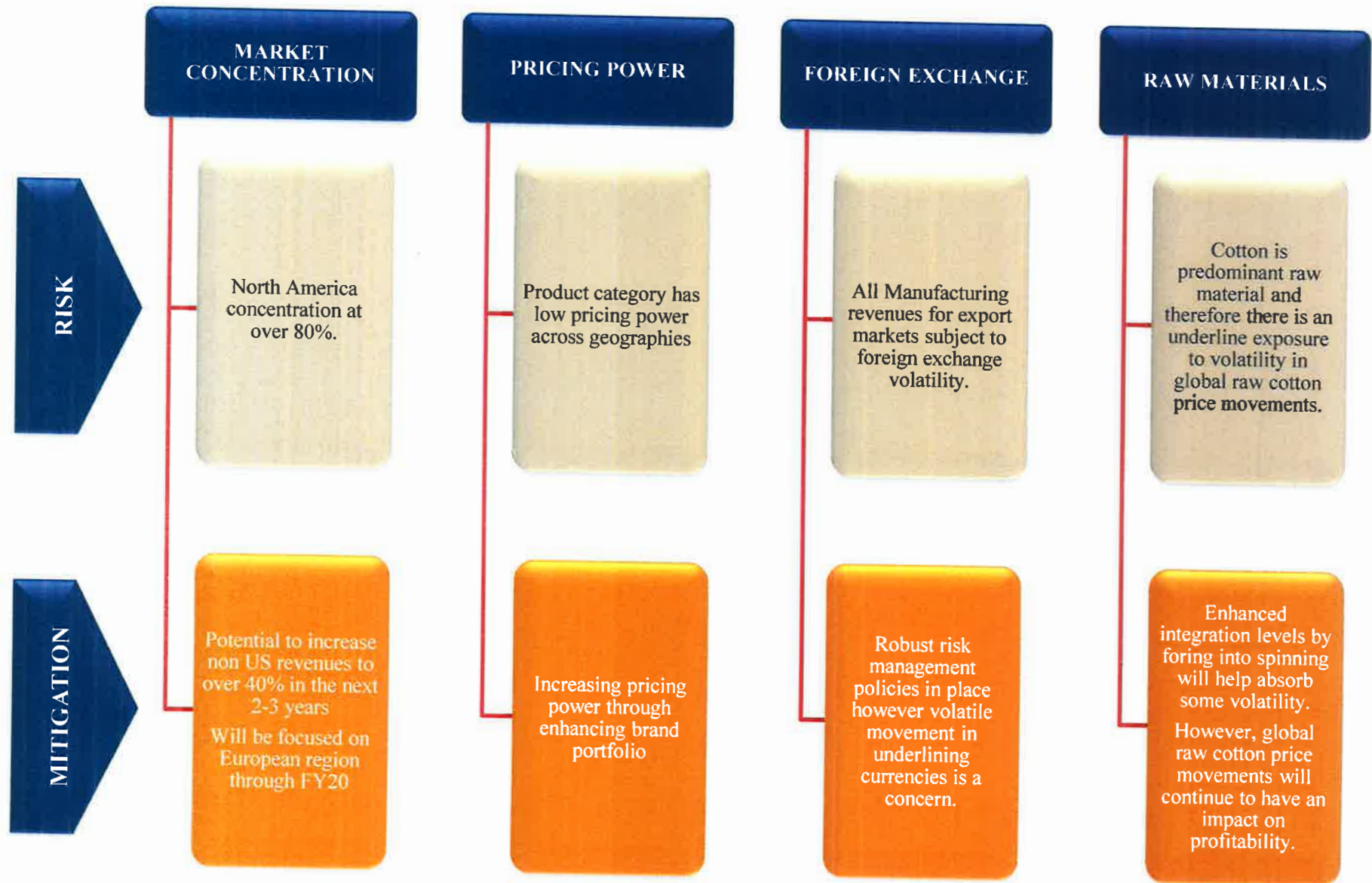




DRIVING SUSTAINABLE VALUE FOR STAKEHOLDERS



## GROUP CHALLENGES & RISKS

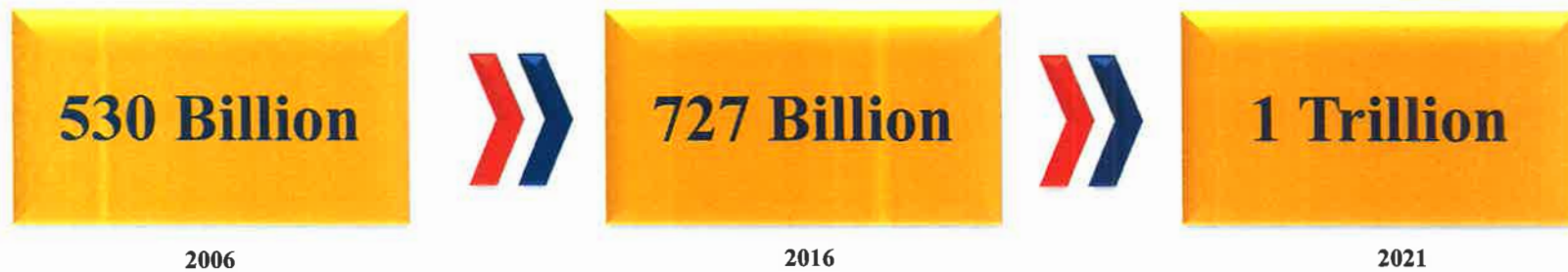


INDUSTRY OVERVIEW



## INDUSTRY OVERVIEW – OPPORTUNITIES FOR GROWTH

GLOBAL TEXTILE & APPAREL TRADE IS ESTIMATED TO GROW AT 4.5% – 5.0%, LIKELY TO TOUCH USD 1 TRILLION BY 2021.



World Textile & Apparel Trade (in USD billion)

(Source: International Trade Statistics 2017, WTO)

INDIA'S SHARE OF US IMPORTS FOR COTTON MADE-UPS HAS GROWN FROM 14.0% IN 2006 TO 39.1% IN 2017. THERE IS SCOPE TO GROW FURTHER.



US Imports : % Share of India

(Source: OTEXA, Department of Commerce, United States of America)

INDUSTRY OVERVIEW – OPPORTUNITIES FOR GROWTH





KEY FINANCIALS

KEY STATISTICS – IMPROVING OPERATING PERFORMANCE

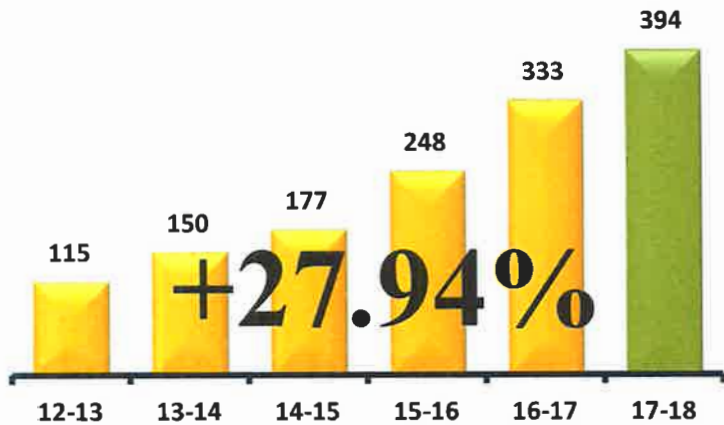
TOTAL REVENUE (Rs. Crs / CAGR 5 Yrs (%))



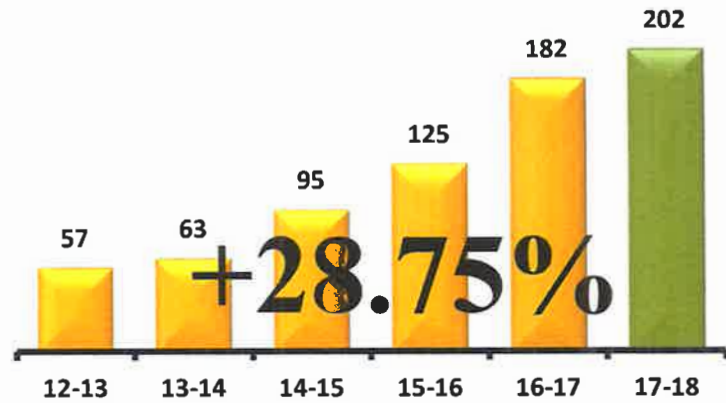
EBITDA\* (Rs. Crs / CAGR 5 Yrs (%))



EBIT (Rs. Crs / CAGR 5 Yrs (%))



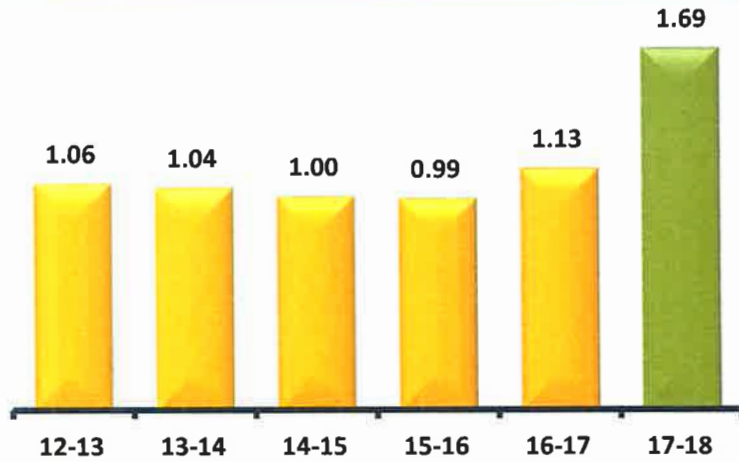
PAT (Rs. Crs / CAGR 5 Yrs (%))



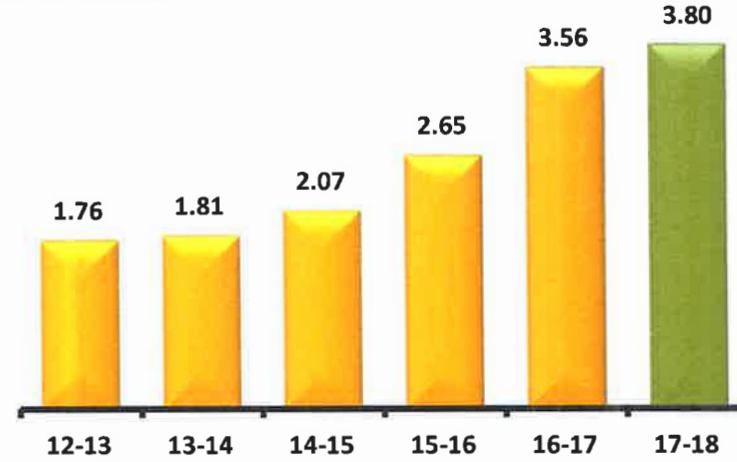
\* EBITDA includes other income.

## KEY STATISTICS – LEVERAGE RATIOS

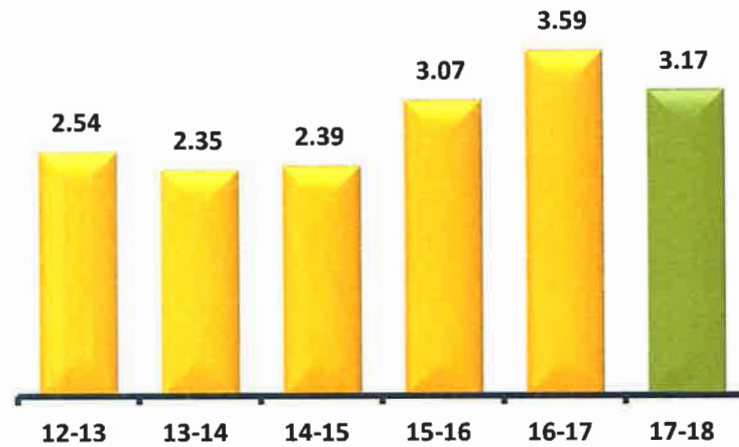
### NET DEBT / EQUITY



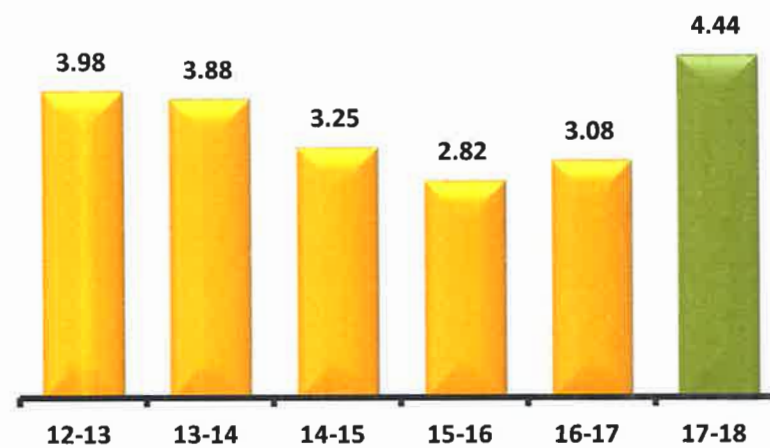
### INTEREST COVERAGE RATIO



### DEBT SERVICE COVERAGE RATIO



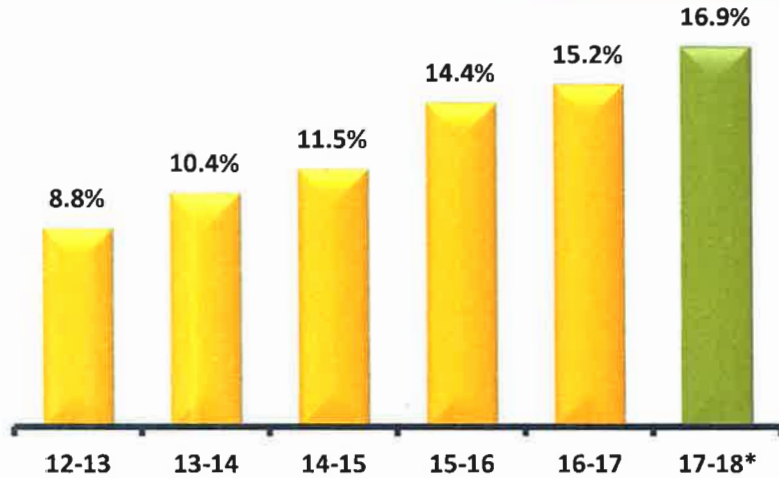
### NET DEBT / EBITDA



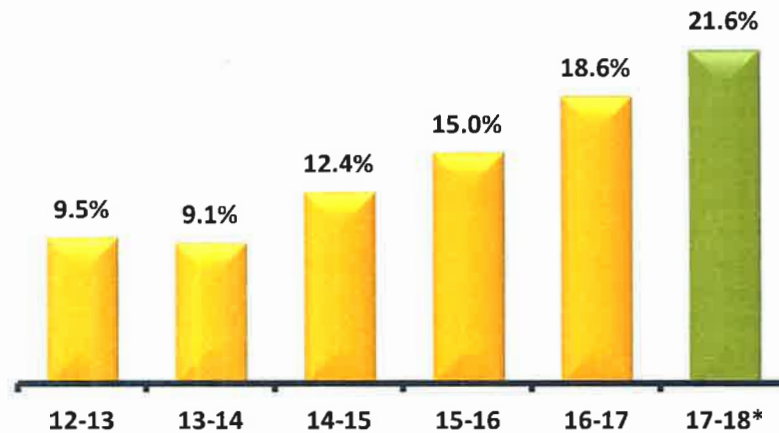


## KEY STATISTICS – RETURN RATIOS

### RETURN ON CAPITAL EMPLOYED (RoCE)



### RETURN ON EQUITY (ROE)



\* 17-18 figures normalized for Spinning Plant operations

**“Focused on sweating assets”**

**THANK YOU**