

7/Govt/SE-14 1st June, 2022

**BSE Limited Department of Corporate Service** Phiroze Jeejeebhoy Towers, Dalai Street. Mumbai - 400 001 Fax No.(022) 22722061,41, 39, 37

Scrip Code: 516030

Trading Symbol: YASHPAKKA

Dear Sir/Madam,

Sub: Intimation of Schedule of Conference Call under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015

Dear Sir/Madam,

In continuation of our letter date 31st May, 2022 pursuant to Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 regarding a Conference Call for Analysts and Investors scheduled today i.e., Wednesday, 1st June, 2022 at 10:30 A.M. (IST) to discuss the quarter and Year ended 31st March, 2022 results of the Company. kindly find attached herewith Investor Presentation to be made today.

Kindly take the above on your record and bring it to the notice of all concerned.

Thanking you,

Yours faithfully,

for Yash Pakka Limited

**Bhavna Patel** 

Company Secretary & Compilance Officer

Encl: As above

www.yashpakka.com





## Investor Presentation

March 2022



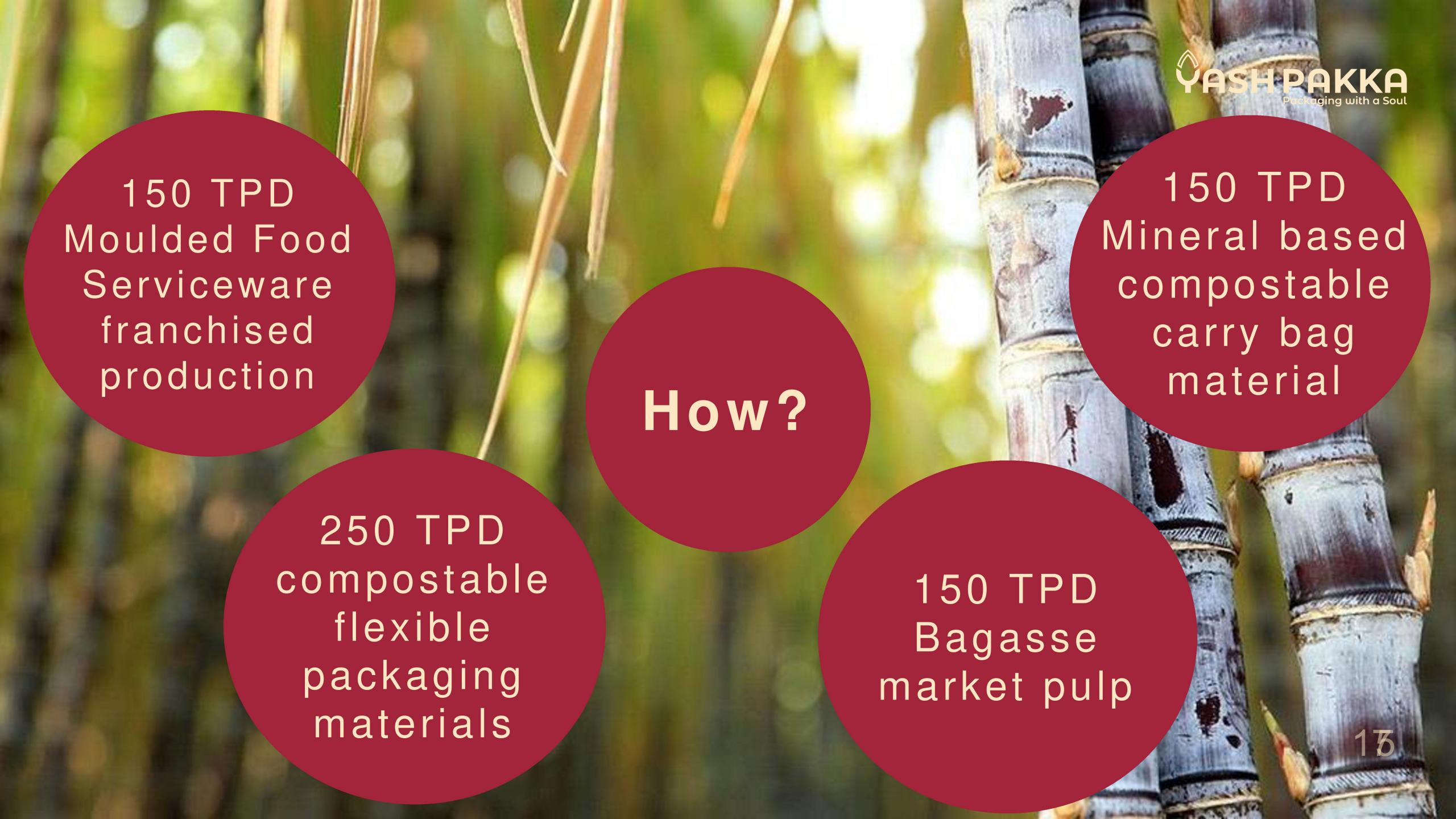
Vision

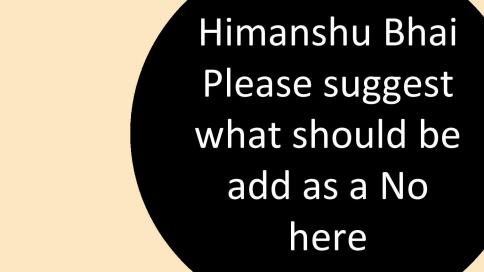
Global leadership in creating, producing and distributing regenerative packaging to contribute towards a cleaner planet



Goal 2025

Build towards 2500 Cr turnover and 400 Cr profits







## Roadmap

Particulars	2022-23	2023-24 2024-25		2025-26	
Plan	50 TPD Pulp Drying 50 TPD Franchised Moulded production 100 TPD Flexi pack base	250 TPD Pulp line 150 TPD Flexible pack material 100 TPD Market pulp 100 TPD Franchised Moulded Production	Commercial Production mid year	Stabilise project Build market	
Investment	200 Cr	500 Cr	-	-	
Turnover	500 Cr	700 Cr	1500 Cr	2500 Cr	
PBT	100 Cr	150 Cr	200 Cr	400 Cr	



# FOOD PACKAGING MARKET

Global Food Packaging Market Size, 2018-2026 (USD Billion)

\$393.6 Billion in 2018

\$606.3 Billion by 2026

Global Food Packaging Market Share, By Application, 2018

#### Bakery & Confectionery 37.3%

Fruits & Vegetables | Dairy Products | Meat, Poultry & Seafood Sauces, Dressings & Condiments | Others

North America Food Packaging Market Size, 2018







#### Pakka Products

Food Packaging

Compostable Paper based Flexible Materials

Food Carry

Compostable Mineral based film pellets

Food Services

Compostable moulded pulp based materials

Sharp and singular focus on food market through utilising strength in sugarcane pulping and utilisation of innovations to build superior quality offerings enabling a shift towards sustainability at scale.





Satish ChamyVelumani
Compostables Business Head

10 Years in product development with 3M. Creation of technology oriented food startups.



Vignesh Kannan
Technology Business Head

Wide exposure to consulting, technology and startups. Global understanding.



Jagdeep Hira
Pulp & Paper Business Head

Deep exposure to specially paper making. 10x profitability growth for company



Ved Krishna
Founder/ Promoter

>20 Years built company over 10x and channelised compostable packaging direction



Himanshu Kapoor Investments Head

Keen understanding and experience of finance, technology and taxation. Enabled organisation survive and thrive.



Sagar Shejwalkar Innovations Business Head

Passion and understanding packaging innovation and application across geographies



Susan Basterfield

Team Excellence Guide

Global proponent of 'teal'/ self management practices. Guiding leadership and systems.



### 2022 Key Actions

Ayodhya Plant

100 TPD Flexi Base

75 TPD Market Pulp

50 TPD Mineral
Pellets

New Site finalisation and capital raise plan

Finalise flexi-pack structure and mineral pellet material

Moulded Products

3 strategic production partnerships activation

#### Performance Highlights



Highest ever Financial

Revenue from operation Rs. 295.77 Cr. (261.11 Cr. in FY20) PBT Rs. 56.05 Cr. in FY22 (39.54 Cr. in FY20)

➤ Highest ever Production

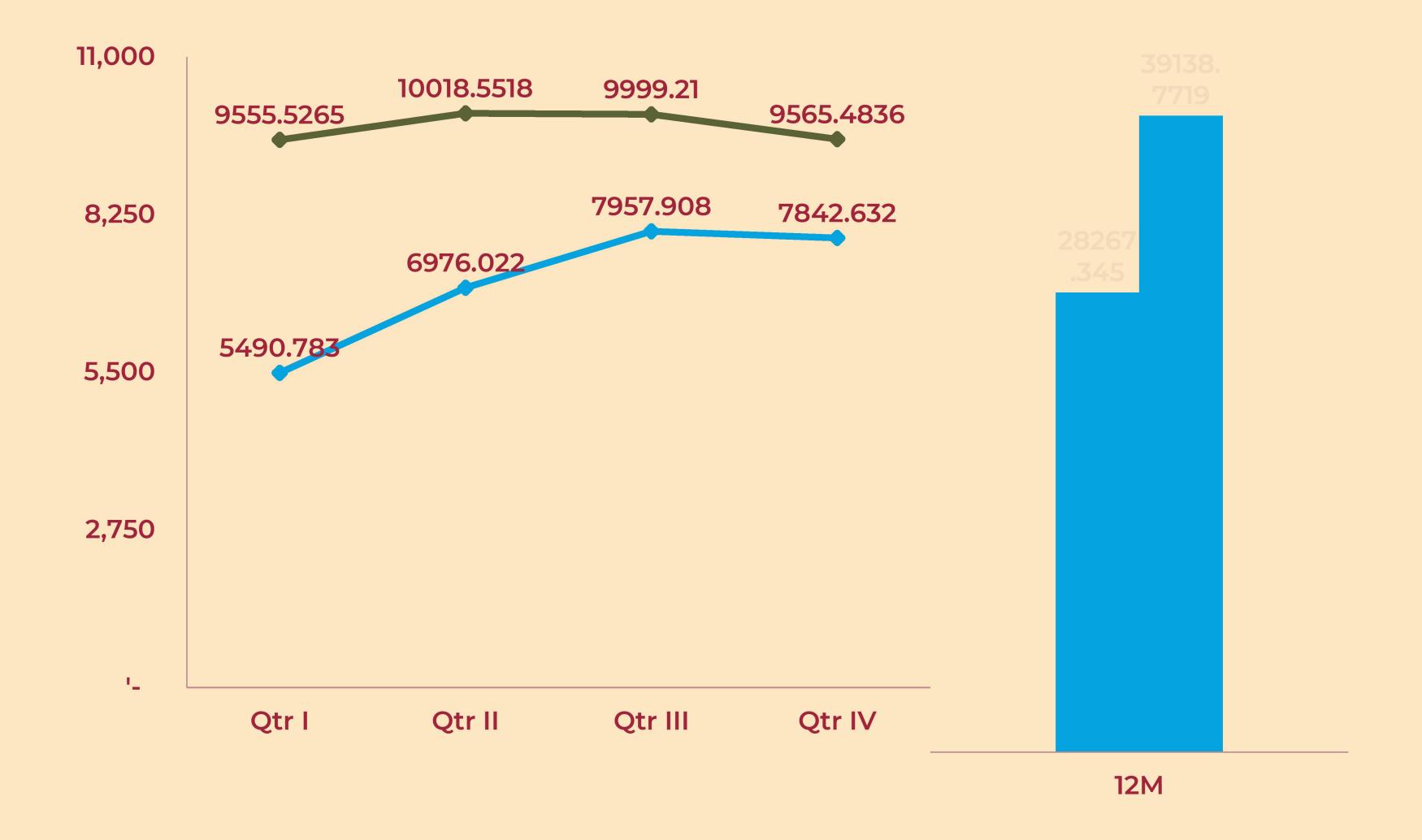
Highset ever production 39139 MT in FY22 ( 38487 MT in FY19)
Pulp Sales dispatched 8872 MT in FY22 (7428 MT in FY19)
Highset ever production 969 MT in Oct-21 at PM#2 ( 957 MT in July-21)
Highset ever production 10.95 Lacs Egg tray in Dec-21 ( 10.54 Lacs in Oct-21)
Highest ever paper export sales 10131 MT in FY22 (6976 MT in FY19)

- ➤ Water Consumption reduction 34 m3 Mt (Absolute reduction by 1500 m3 day)
- ➤ Highest in comparative Pulp & Paper Industry

EBIDTA : 26%
 PBT : 19%
 Exports : 26%

#### Qtr.-wise Production: Paper (In MT)

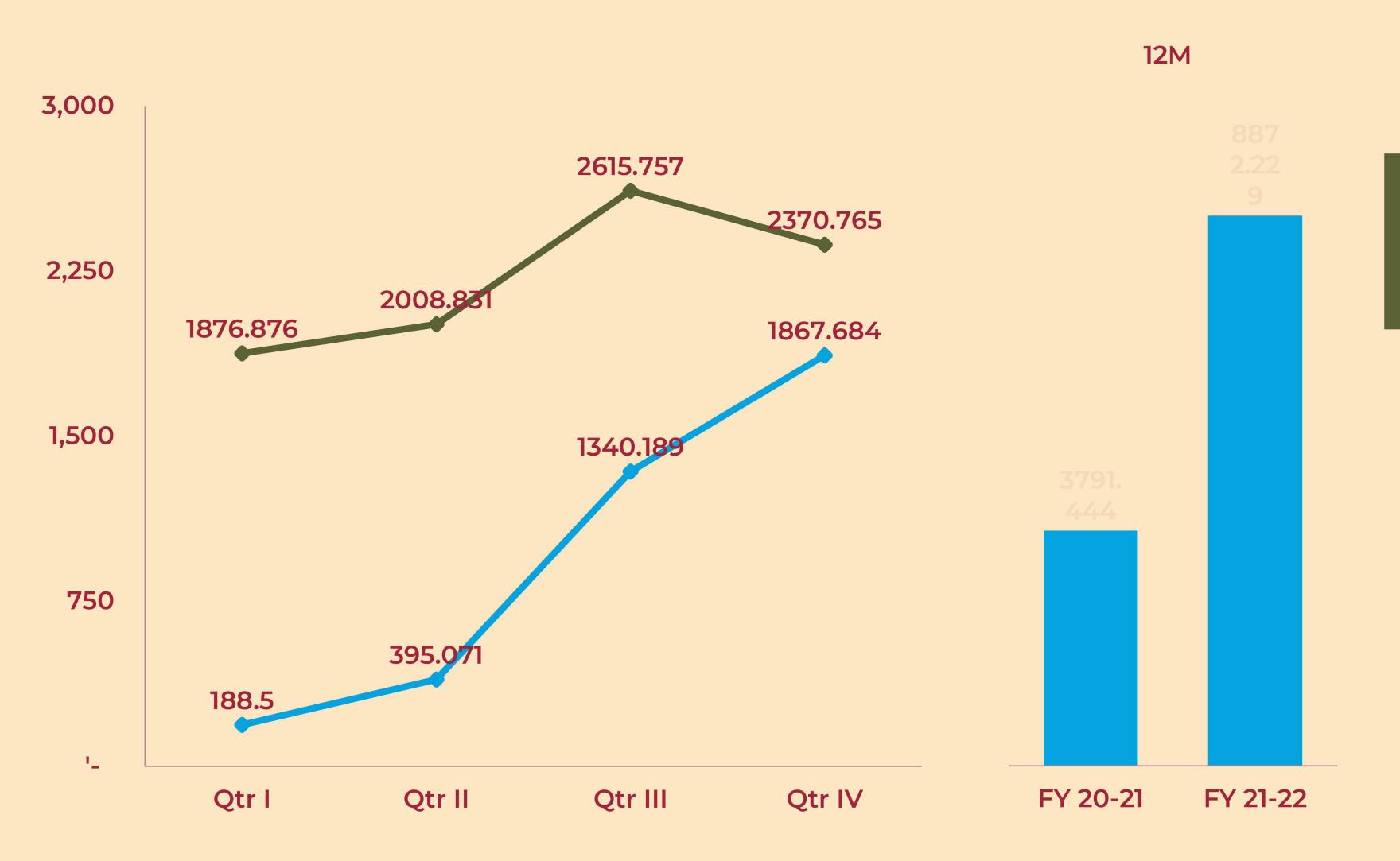


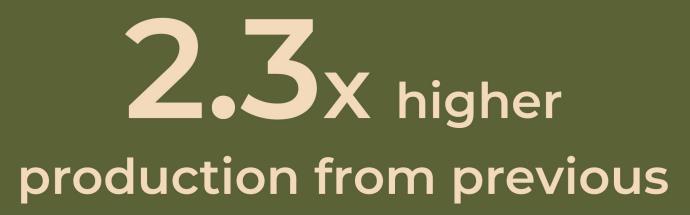




#### Qtr.-wise Production: Pulp (In MT)

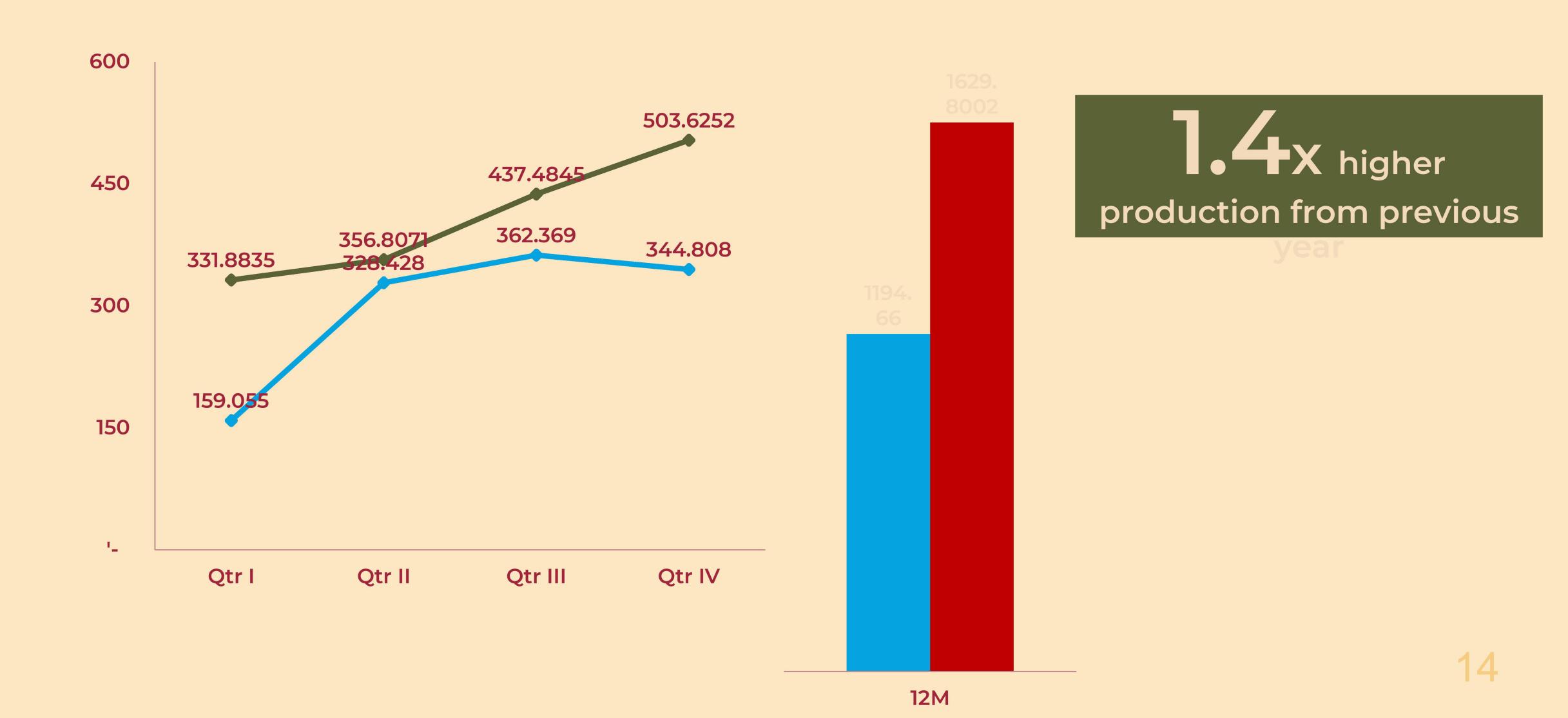






#### Qtr.-wise Production: Moulded Products (In MT)





Merger of Yash
Compostables
with Yash
Pakka
Completed

Promoters
Pledge
Release
Approved by
SBI - Lead
Bankers

YASH PAKKA
Packaging with a Soul

Team Stock
Option Plan
Approved by
Shareholders

Innovation
Centre
Established in
Banglore

#### **Standalone Financial Statement**



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	Standalone Statement of Audited I	Financial Results for	the quarter and year er	ided 31st March, 2022		So.
						(Rs. In lakhs)
Sr No.	Particulars	Quarter ended	Quarter ended	Quarter ended	Year ended	Year ended
		31.03.2022	31.12.2021	31.03.2021	31.03.2022	31.03.2021
		Audited	Reviewed	Audited	Audited	Audited
1	Income					
	(a) Revenue from Operations	8,153.9	7,847.17	5,886.75	29,108.63	18,365.09
	(b) Other Income	314.	18 278.71	338.61	813.25	1,132.87
	Total Incom	e 8,468.	16 8,125.88	6,225.36	29,921.88	19,497.96
2	Expenses					
	(a) Cost of materials consumed	3,531.4	47 3,169.33	2,045.52	11,746.92	7,009.69
	(b) Purchase of stock-in-trade	2.	57 3.59	(0.01)	6.18	3.87
	(c) Changes in inventories of finished goods, work in progress and	d 65.2	28 191.81	~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~ ~	(124.56)	157.37
	stock-in-trade				,	
	(d) Employee Benefits expenses	1,071.2	24 990.89	704.18	3,557.01	2,794.32
	(e) Finance Costs	234.0		297.59	936.26	1,094.53
	(f) Depreciation and Amortisation expense	264.8		239.47	1,021.54	965.93
	(g) Power and Fuel	831.5		653.86	3,365.32	2,758.13
	(h) Other expenses	1,491.4		886.76	4,043.89	2,421.00
	Total Expense				24,552.56	17,204.84
3						
3	Profit/ (Loss) before tax [1-2]	975.4	1,424.16	866.25	5,369.32	2,293.12
		070	16 /75 05	105.05	15/070	601.01
4	Tax Expense	230.			1,549.30	621.01
	Current	223.0		157.92	980.00	411.50
	Deferred		91 183.95	37.33	565.11	209.51
	Tax adjustments relating to earlier years	4.	19		4.19	
5	$D_{x} = fit / I = cc$ for the vector [7] / 1	7/5	000.71	C71.00	7 020 02	1 (72 11
	Profit/ (Loss) for the year [3-4]	745.2	988.31	671.00	3,820.02	1,672.11
6	Other Comprehensive income					
	Items that will not be reclassified to profit or loss					
	(i) remeasurements of defined benefit plans	16.0	66 10.05	30.02	(67.51)	31.91
	(ii) Income taxes related to items that will not be reclassified to	(4.8	(2.93)	(8.74)	19.66	(9.29)
	profit or loss					
	Total Other Comprehensive Incom	e 11.	81 7.12	21.28	(47.85)	22.62
7	Total Comprehensive Income for the year [5+6]	757.	10 995.43	692.28	3,772.17	1,694.73
8	Paid-up equity share capital (FV per share Rs. 10/- each)	3,807.8		3,524.00	3,807.85	3,524.00
J	raid up equity strate capital (i v per strate Rs. 10/- each)	5,007.0	J,JZ-T.00	3,327.00	5,007.03	J,JZ-T.00
9	Earnings per share (FV per share Rs. 10/- each)					
	(a) Basic (Rs)	1.9	2.80	1.90	10.03	4.74
	(h) Diluted (Ps)		280		10.03	474

#### **Financial Statement - Consolidated**

Consolidated Statement of Audited Financial Results for the quarter and year ended 31st March, 2022



Sr No	Particulars	Quarter ended 31.03.2022 Audited	Quarter ended 31.12.2021 Reviewed	Year ended 31.03.2022 Audited
1	Income (a) Revenue from Operations (b) Other Income	8,153.98 314.18	7,847.17 278.71	29,108.63 813.25
	Total Income	8,468.16	8,125.88	29,921.88
2	Expenses			
	(a) Cost of materials consumed	3,531.47	3,169.33	11,746.92
	(b) Purchase of stock-in-trade	2.57	3.59	6.18
	(c) Changes in inventories of finished goods, work in progress and stock-in-trade	65.28	191.81	(124.56)
	(d) Employee Benefits expenses	1,183.93	1,057.57	3,736.38
	(e) Finance Costs	236.88	194.65	939.62
	(f) Depreciation and Amortisation expense	264.86	257.14	1,021.54
	(g) Power and Fuel	831.74	1,022.55	3,365.32
	(h) Other expenses	1,478.44	942.77	4,110.16
	Total Expenses	7,595.17	6,839.41	24,801.56
3	Profit/ (Loss) before tax [1-2]	872.99	1,286.47	5,120.32
4	Tax Expense	230.16	435.85	1,549.30
5	Profit/ (Loss) for the year [3-4]	642.83	850.62	3,571.02
6	Other Comprehensive income			
	Items that will not be reclassified to profit or loss	10.00		
	(i) remeasurements of defined benefit plans	16.66	10.05	(67.51)
	(ii) Income taxes related to items that will not be reclassified to profit or loss	(4.85)	(2.89)	19.66
	(iii) Foreign Currency Transition Reserve	2.15	(2.86)	(0.71)
	Total Other Comprehensive Income	13.96	4.30	(48.56)
7	Total Comprehensive Income for the year [5+6]	656.79	854.92	3,522.46
8	Paid-up equity share capital (FV per share Rs. 10/- each)	3,807.85	3,524.00	3,807.85
9	Earnings per share (FV per share Rs. 10/- each)	5,007.05	3,32-7.00	5,007.05
	(a) Basic (Rs)	1.69	2.41	9.38
	(b) Diluted (Rs)	1.69	2.41	9.38

# THANKYOU

# PACKAGING WITH A SOUL

means we celebrate our oneness