

#### SURYALATA SPINNING MILLS LIMITED



(An ISO 9001 : 2008 Certified Company) CIN-L18100TG1983PLC003962

SLSML/2016-17/777

11<sup>th</sup> November, 2016

Department of Corporate Services BSE Limited, 25<sup>th</sup> Floor, P.J Towers, Dalal Street, Fort, Mumbai – 400 001.

Dear Sir(s),

**Sub:** Disclosure of information pursuant to regulation 30 read with part A of Schedule III of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015.

**Ref**: Scrip Code: 5 1 4 1 3 8.

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Please take the same on record.

Thanking you,

Yours faithfully

For SURYALATA SPINNING MILLS LIMITED

VITHALDAS AGARWAL MANAGING DIRECTOR





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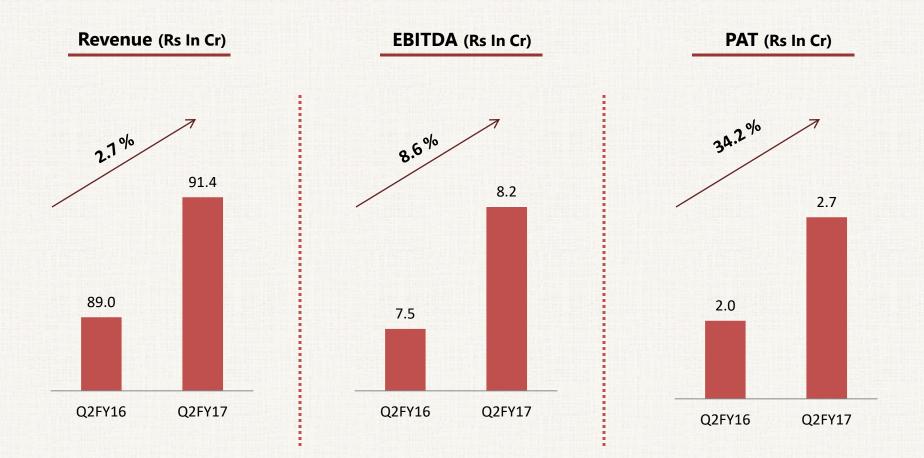
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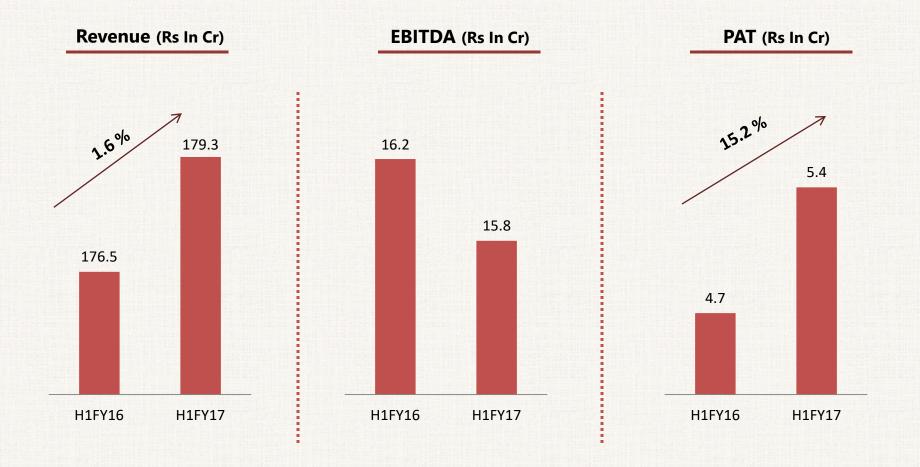
## Financial Highlights – Q2 FY17





## Financial Highlights – H1 FY17





## **Profit & Loss Statement**



Rs. Crore	Q2 FY17	Q2 FY16	YoY	H1 FY17	H1 FY16	YoY
Revenue from Operations	90.3	88.6	1.8%	177.4	175.3	1.2%
Other Operating Income	1.1	0.3		1.9	1.1	
Total Income	91.4	89.0	2.7%	179.3	176.5	1.6%
Raw Material & Fuel Costs	68.7	67.7		135.9	133.8	
Employee Cost	5.6	5.9		11.1	11.2	
Other Cost	8.9	7.8		16.5	15.3	
EBITDA	8.2	7.5	8.6%	15.8	16.2	-2.0%
EBIDTA margin (%)	9.1%	8.5%		8.9%	9.2%	
Other Income	0.0	0.2		0.3	0.2	
Depreciation	2.1	2.0		4.1	4.1	
Interest	2.1	2.7		3.9	5.3	
Profit Before Tax	4.1	3.1	34.0%	8.1	7.1	15.3%
Tax	1.4	1.0		2.8	2.4	
Profit After Tax	2.7	2.0	34.2%	5.4	4.7	15.2%
PAT Margin (%)	3.0%	2.3%		3.0%	2.6%	
EPS (Rs)	6.35	4.73		12.58	10.91	



**CORPORATE OVERVIEW** 

## **Suryalata Spinning Mills ...**



#### Leading manufacturer and exporter of high quality synthetic yarns

Manufactures synthetic ring spun yarns for knitting, weaving and technical applications

- Yarn Products include
  - 100% polyester spun yarn
  - 100% viscose spun yarn
  - Polyester/viscose blended yarn
  - Polyester sewing thread
  - Mélange yarns count range

Two manufacturing units in Telangana - total capacity of 93,264 spindles

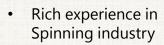
Particular	Kalwakurthy	Urukondapet – Unit I	Urukondapet - Unit II
Spindles	36,288	35,136	21,840
Capacity	30 Tons per day	25 Tons per day	25 Tons per day

## **Experienced Leadership Team**





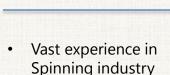
Mr. Vithaldas Agarwal
Promoter & Managing
Director



 Handles purchase of inputs, marketing of products and administration



Mr. Mahender Kr. Agarwal
Promoter & Joint
Managing Director



 Manages plant operations, financial functions, expansion, marketing of products



Ms. Madhavi Agarwal Executive Director



Mr. K. Nageswara Rao Chief Financial Officer

- Actively involved in promotion of new products and maintaining quality of products
- Chartered Accountant having vast experience in Fund Management, project finance, project implementation, cost control and taxation

## Machinery deployed at Mfg Facilities





#### **Bale plucker**

- Fibre flucked uniformly from arranged line bales and are made to small tufts before feed into Unimix
- Beater and Lap mechanism in Unimix will remove impurities, trash, dust particles and by proper feed control system fibre forms uniformly with definite measure of weight & length



#### **Carding**

- Individualize fibres through carding action
- Open fibres by removing fused fibres/chips as waste
- Remove neps and short fibres present in fibres as a Flat waste
- To prepare sliver in coiled form with uniformity and required Hanks measured by Auto Leveller



#### **Draw frames**

- · Doubling & Drafting of sliver
- Parallelization, Strengthening, increasing the length & Individualization of sliver
- In built digital auto leveller in LRSB Draw frame to produce even & uniform sliver as per required Hank

## Machinery deployed at Mfg Facilities





#### **Simplex**

- Draw frame Sliver is fed into this frame and it passes between 4 pair of rollers and sliver is condensed
- Condensed drafted sliver called as rove is twisted and into plastic bobbins





#### **Ring Frame**

- Twist drafted fibre sliver where thin stud of fibre is further drawn into the required count
- Twist is obtained and wound in bobbin cops from spinning, will go on reeling into bobbins



#### **Autoconer**

 Wind spinning yarn on to final cone after detecting & removing defects from yarn by yarn clearer leopfe if any in spinning yarn with a suitable cone package

## Machinery deployed at Mfg Facilities





#### **Link Coner**

 Wind spinning yarn on to final cone after detecting & removing defects from yarn by yarn clearer leopfe if any in spinning yarn with a suitable cone package



#### **Cheese Winding**

 From Yarn of two Cops will wind parellelly into one Cop to twist into One in TFO



#### **TFO Twisters**

- Method of twisting two or more single yarns is called doubling or folding or ply twisting
- Such yarns are designated as doubled yarn, folded yarn or plied yarn and machines intended for purpose are called doublers, ply-twisters or two-for-one (TFO) twisters

### **Benefits for Workers**



## Undertaken building of accommodation for employees

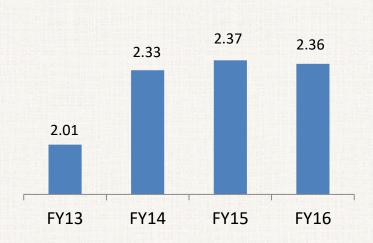
- Built 150 quarters inside the premises
- Provide accommodation for 60-75% of the workforce



#### **Improved Per Person Productivity**

- Per person productivity at Rs. 2.36
   Crs/person in 2015-16
- Indicating a complement of training, knowledge and multi-skilling

#### Per Person Productivity (Rs. Cr)



#### **CSR Activities**



#### Company perform various CSR activities to transform people's lives such as

- Promoting education, including special education and employment enhancing vocational skills among children and women
- Eradicating hunger and poverty and malnutrition and sanitation and making available safe drinking water
- Animal Welfare
- · Promoting health care including preventive health care



**Educating Vedic Students** 



**Promoting Education** 



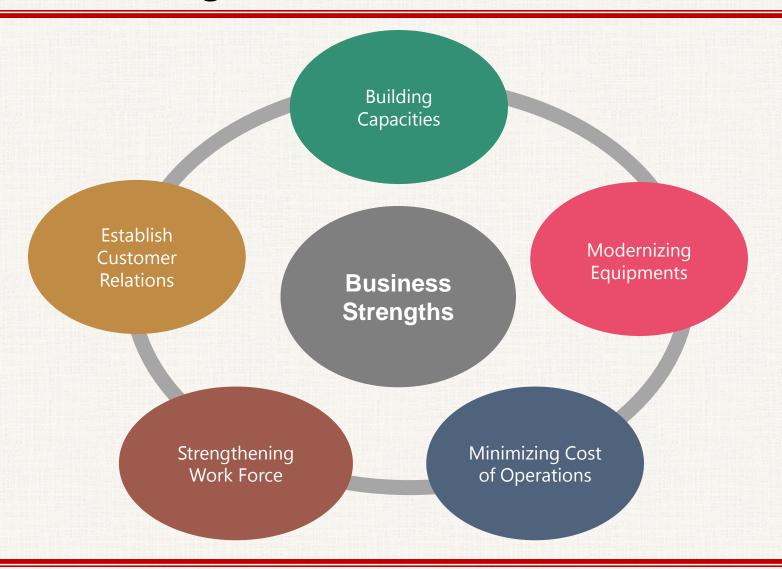
**Animal Welfare** 



Business Strengths & Growth Strategies

## **Business Strengths**

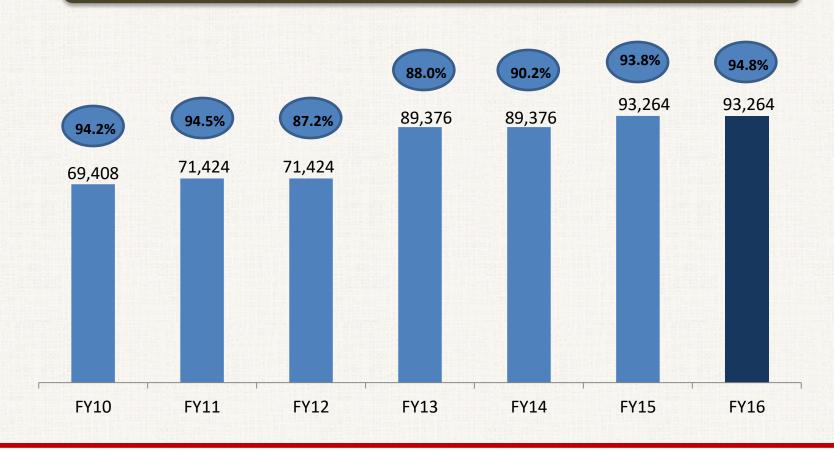




# **Consistent Modernisation & Capacity Addition**



### **Spindles capacity over the years**



## **Enhancing Spindles Capacity in Phases**



Ongoing and likely investment in enhancing & modernising spindles capacity to boost revenue by 2x





#### **Present Capacity**

Current Spindle Capacity at 93,264 – Capacity utilisation of 95%



## Ongoing modernisation & Capacity addition

Ongoing project of modernisation of 20,000 Spindles (85% capacity installed after 2007) and capacity addition of 12,000 spindles – total capacity to increase to 105,000 spindles

# Future plans to increase spindle Capacities

Future plans of likely capacity addition of 40,000 spindles – total capacity to increase to 150,000 spindles

## **Focus on Increasing Export Share**



# Currently exporting to over 20 countries

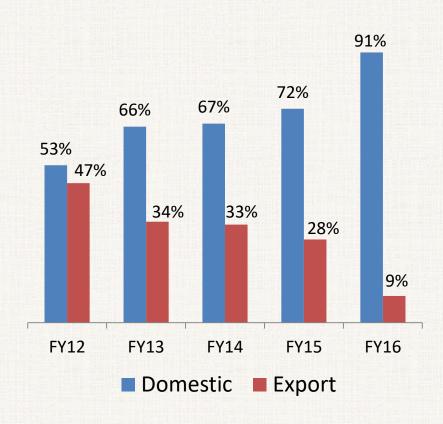
Exporting all range of products - 100% Polyester Spun Yarn, PV Blended Yarn and 100% Viscose Spun Yarn

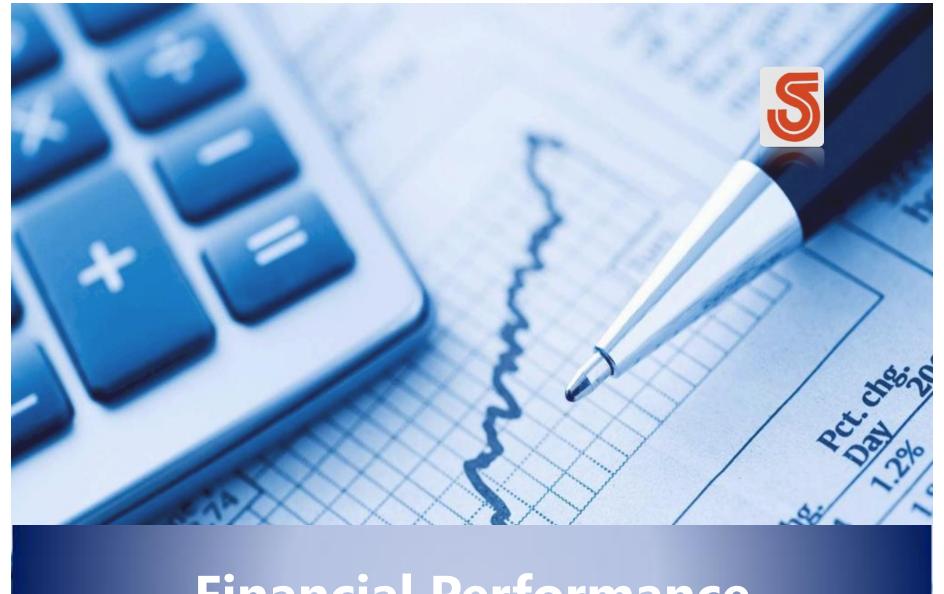


# Around 25% Revenue contribution from exports in the previous 3 years

Focus on increasing exports share while maintaining domestic share

### **Domestic & Export mix**





**Financial Performance** 

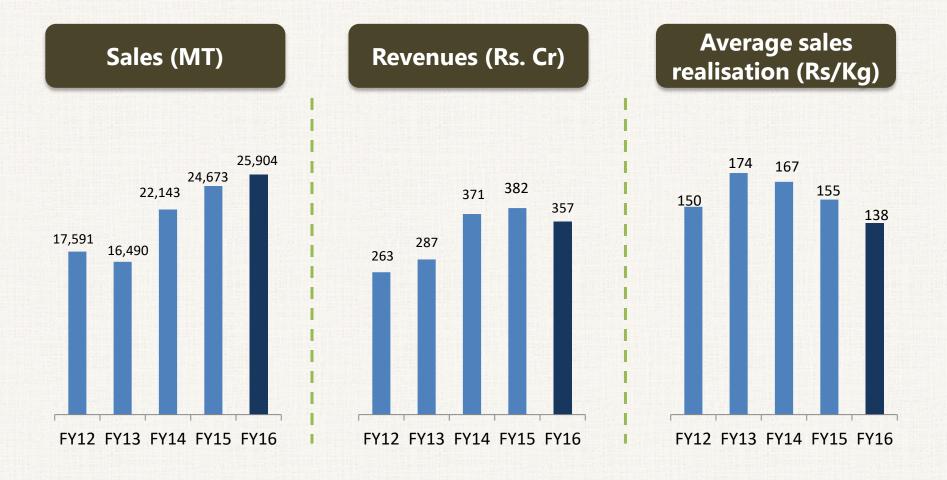
## **Annual Profitability Highlights**



Rs. Crore	FY16	FY15	YoY
Revenue from Operations	353.7	365.4	(3.2%)
Other Operating Income	2.6	15.6	
Total Income	356.2	381.0	(6.5%)
Raw Material & Fuel Costs	233.2	255.2	
Employee Cost	21.4	20.6	
Other Cost	70.4	67.4	
EBITDA	31.2	37.9	(17.5%)
EBIDTA margin (%)	8.8%	9.9%	
Other Income	0.6	0.7	
Depreciation	8.1	8.7	
Interest	9.2	10.7	
Profit Before Tax	14.6	19.2	(24.0%)
Tax	5.0	6.5	
Profit After Tax	9.6	12.7	(24.0%)
PAT Margin (%)	2.7%	3.3%	
EPS (Rs)	21.88	28.13	

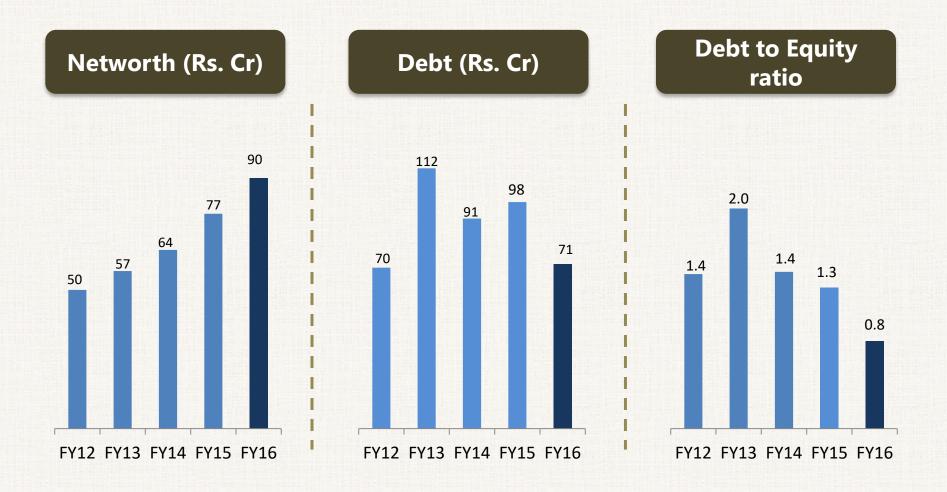
# **Modest Performance Despite Challenging Economy**





## **Strengthening Balance Sheet**





## **Balance Sheet**



Rs. Crore	Sep-16	Mar-16
Shareholder's Funds	95.6	90.2
Share capital	9.6	9.6
Reserves & Surplus	85.9	80.6
Non-current liabilities	60.2	59.2
Long term borrowings	42.8	42.8
Deferred Tax Liabilities (Net)	17.5	16.4
Long-Term Provisions	-	-
Current Liabilities	56.6	65.7
Short Term Borrowings	28.4	28.1
Trade Payables	2.8	3.6
Other Current liabilities	19.0	27.8
Short-term provisions	6.4	6.2
Total Equities & Liabilities	212.4	215.1

Rs. Crore	Sep-16	Mar-16
Non-current assets	147.0	145.8
Fixed assets incl. WIP	140.7	139.4
Non-current Investments		
Long-term loans & advances	6.4	6.4
Other non-current assets		
Current Assets	65.3	69.3
Current Investments	0.0	0.0
Inventories	21.1	18.2
Trade receivables	23.5	28.0
Cash & Cash equivalents	0.6	0.6
Short-term loans & Advances	6.9	6.4
Other Current Assets	13.2	16.1
Total Assets	212.4	215.1

## **Thank You**

## For further information, please contact:

**COMPANY:** 

**INVESTOR RELATIONS ADVISORS:** 

**SURYALATA SPINNING MILLS LTD.** 

CIN: L18100TG1983PLC003962

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