



OCEANIC FOODS LIMITED

Opp. Brooke Bond Factory (Hindustan Unilever Ltd.), Pandit Nehru Marg, JAMNAGAR - 361 002, GUJARAT, INDIA.

Phone : +91 - 288 - 2757355 / 2757366 / 2757377, Fax : +91 - 288 - 2757333

E-mail : enquiry@oceanicfoods.com / sales@oceanicfoods.com

Website : www.oceanicfoods.com CIN No. L15495GJ1993PLC019383

Ref: Oceanic/BSE/Investor- Analyst Presentation

19th December, 2017

To,
The Department of Corporate Services,
BSE Limited,
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai-400001

Kind Attn: Mr. Marian D' Souza

Sub: Submission of Investor/Analyst Presentation

Ref: Scrip ID/Code: OCEANIC/540405

Dear Sir

Pursuant to Regulation 30 read with Para A Part A of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, Kindly find enclosed herewith copy of Investor Presentation of the Company

You are kindly requested to take the same on your records.

Yours faithfully,
For Oceanic Foods Limited

(CS Krishna S. Adhyaru)
Company Secretary & Compliance Officer
[Membership No.: A44582]



KOSHER



fssai
LIC. NO: 10013021000569



"Revolutionizing Taste Around The World"



OCEANIC FOODS LIMITED





Mission Statement

“Dedicated to supply the finest quality of food products across the Globe for a healthy living”

Vision Statement

“To continuously strive for excellence and to achieve continuous growth in the our industry segment. To continue innovation and R&D to raise to new standards thus ensuring 100% customer satisfaction across the Globe“



DISCLAIMERS

1. This presentation may contain statements which reflect Management's current views and estimates and could be construed as forward looking statements. The future involve uncertainties and risks that could cause actual results to differ materially from the current views being expressed. Potential uncertainties and risks include factors such as general economic conditions, commodities and currency fluctuations, competitive product and pricing pressures, industrial relations and regulatory developments.
2. Figures are Regrouped/Classified to make them Comparable.
3. Calculations are based on non-rounded figures.
4. 'Analytical Data' are the best estimates to facilitate understanding of business and NOT to reconcile reported figures.
5. Real Internal Growth and Organic Growth are based Company's Internal Reporting Standards.
6. Answers may be given to non-price sensitive questions.

Building for the Sustainable Future



OUR JOURNEY

1972	Formerly known as Oceanic Dehydrates established as a pioneer in the field of Dehydration Industry in India
1981	Presidential Award for Excellence in Export
2004	Implemented HACCP Systems Standards and received First HACCP Certificate in Dehydration Industry in India
2005	Oceanic got registered in USFDA
2007	Oceanic Obtained Halal and Kosher Certificate
2009	Oceanic had automated all its processing lines with indigenous technology besides capacity expansion
2010	Oceanic has completed SEDEX (SMETA – Sedex Members Ethical Trade Audit) audit
2011	Oceanic has begun Agricultural sustainability program for onion and garlic
2012	New laboratory implemented in Oceanic, with enhanced testing capabilities
2013	Oceanic attained 100% Sustainable Sourcing certified for dehydrated Onions and Garlics
2015	Awarded through NIFTEM (National Institute of Food Technology Entrepreneurship and Management) Conclave
2016	Conversion into Public Limited company
2017	Listing of Securities of the company on BSE SME Platform

Certificate of Registration

Intertek

This is to certify that the food safety management system of

Oceanic Foods Pvt. Ltd.

Head office: Plot No. 53 to 58, Opp. Hindustan Unilever Ltd., P. N. Marg, Jamnagar – 361 002, Gujarat, India
 Site-1: (Primary Location) Jamnagar Porbandar Highy. Village: Lalpur, District: Jamnagar – 361 170, Gujarat, India
 Site-2: (Secondary Location) Plot No. 3902/2 & 3, Opp. Hindustan Unilever Ltd., P. N. Marg, Jamnagar – 361 002, Gujarat, India

has been assessed and registered by Intertek as conforming to the requirements of

FSSC 22000

Certification scheme for food safety systems including ISO 22000:2005, ISO/TS 22002-1:2009, and additional FSSC 22000 requirements.

This certificate is provided on the basis of the FSSC 22000 certification scheme, version 3, published 10 April, 2013. The certification system consists of an annual audit of the food safety management systems and an annual verification of the PRP elements and additional requirements as included in the scheme and ISO/TS 22002-1.

The food safety management system is applicable to

Processing (peeling, slicing, pressing, washing, primary drying, secondary drying and/or toasting, sorting, pulverizing or mincing in different particle size) of vegetables like onion, garlic, curry leaves, fenugreek leaves (kasuri methi leaves), mint leaves, coriander leaves, tamarind, green chilli and ginger packed in LDPE bags.



Category Code(s): D
 Certificate Number: 09161501004
 Certificate Issue Date: 01 April 2015
 Certificate Expiry Date: 31 March 2018



Authorized Signatory: Calvin Moldovan – President, Business Assurance
 Intertek Certification Limited, 106 Victory Park, Victory Road, Derby DE24 8ZF, United Kingdom
 Intertek Certification Limited is a UKAS accredited body under schedule of accreditation no. 014

In the issuance of this certificate, Intertek assumes no liability to any party other than to the client, and then only in accordance with the agreed upon Certification Agreement. This certificate's validity is subject to the organization maintaining their system in accordance with Intertek's requirements for systems certification. Validity may be confirmed via email at cert@intertek.com or by scanning the code to the right with a smartphone.

The certificate remains the property of Intertek, to whom it must be returned upon request.

CT-FSSC22000-2010-EN-A4-19.aug.13

Renewal Registration No. 0465

JAMIAT ULAMA HALAL FOUNDATION
 Registration Certificate

This is to certify that, **M/s. Oceanic Foods Limited.**,
 Situated at, **Jamnagar-Porbandar Highway, Vill. Lalpur, Dist: Jamnagar, India.**
 Office Add-**Opp. Brooke Bond Factory (HUL), P. N. Marg, Jamnagar - 361 002, India.**
 Is registered with JUHF for the following Products:

1. Dehydrated Onion White/Red/Pink	2. Dehydrated Garlic
3. Fried Onion	4. Toasted Onion
5. Dehydrated Potato	6. Dehydrated Green Chilli
7. Dehydrated Spinach	8. Dehydrated Coriander
9. Dehydrated Mint Leaves	10. Dehydrated Fenugreek Leaves
11. Dehydrated Tamarind	12. Dehydrated Ginger
13. Dehydrated Raw Mango	14. Dehydrated Tomato
15. Dehydrated Carrot	16. Dehydrated Cabbage
17. Dehydrated Bitter Gourd	
18. Dehydrated Sweet Neem (Curry) Leaves	

Above All Products in Different Forms Like Flakes/ Minced, Granules, Powder.

Validity From :- 11.01.2017 To 10.01.2018
 Date of Issue :- 23.01.2017
 Certificate No. 15/09/0465/0292/18/0117/559/1

Gulzar Ahmed Azmi
 General Secretary

Office Address:-
 Imam Bada Compound, Imam Bada Road, Near Mughal Masjid, Bhindi Bazar, Mumbai - 400 009, India
 Tel: +91-022+23733373 / 23725373 Email: juhf1982@hotmail.com web: www.halalhind.com



KENESETH ELIYAHOO SYNAGOGUE

ORTHODOX SYNAGOGUE

55, Dr. V.B. Gandhi Marg, Fort, Mumbai - 400 023
 Tel. No. 2283 1502 / 22839617

31st March, 2017

KOSHER CERTIFICATE

THIS IS TO CERTIFY THAT THE PRODUCT "DEHYDRATED ONION" BEING EXPORTED ABROAD BY M/S. OCEANIC FOODS LIMITED, OPP. BROOK BOND FACTORY (HINDUSTAN UNILEVER), PANDIT NEHRU MARG, JAMNAGAR - 361 002, GUJARAT, [INDIA], IS KOSHER.

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THE MANUFACTURING PROCESS HAS NO ADDITIVES AND DOES NOT CONTAIN ANY ANIMAL CONTENT IN THE PROCESS OF MANUFACTURE. DEHYDRATED ONION IS "PARVE".

'DEHYDRATED ONION' IS "PARVE" AND IS A GENUINE KOSHER PRODUCT.

THIS CERTIFICATE IS NOT VALID FOR PASSOVER.

THIS CERTIFICATE IS NOT VALID AFTER 30TH MARCH, 2018.



For KENESETH ELIYAHOO SYNAGOGUE

SOLOMON F. SOPHER
 MANAGING TRUSTEE



Where we are

Management

Product
Portfolio

Customer
Base

Product Portfolio



Dehydrated Onion

Dehydrated Onion
kibbled White/Red/Pink

Dehydrated Onion
Chopped
White/Red/Pink

Dehydrated Onion
Minced White/Red/Pink

Dehydrated Onion
Granules
White/Red/Pink

Dehydrated Onion
Powder White/Red/Pink

Dehydrated Toasted
onion (All forms)

Dehydrated Fried Onion
(All forms)

Product Portfolio



Dehydrated Garlic

Dehydrated Garlic
Flakes

Dehydrated Garlic
Chopped

Dehydrated Garlic
Minced

Dehydrated Garlic
Granules

Dehydrated Garlic
Powder

Dehydrated Toasted
Garlic (All forms)

Dehydrated Fried
Garlic (All Forms)

Product Portfolio



- Dehydrated Cabbage Powder
- Dehydrated Tomato Powder
- Dehydrated Raw Mango (Amchur) Powder
- Dehydrated Mint Leaves/Powder
- Dehydrated Coriander Leaves/Powder
- Dehydrated KasuriMethi Leaves/Powder
- Dehydrated Beet Root Powder
- Dehydrated Potato Powder
- Dehydrated Carrot Cubes
- Dehydrated Carrot Powder
- Dehydrated Green Chilli Flakes/Powder
- Dehydrated Ginger Powder
- Dehydrated Spinach Powder
- Dehydrated Sweet Neem (Curry) Leaves/Powder



Dehydrated Vegetables

Management

Mr. Vinodrai D. Patel
Chairman & Managing Director

Mr. Ajesh V. Patel
Whole Time Director

Mr. Nitesh Kotecha
Non-Executive Independent Director

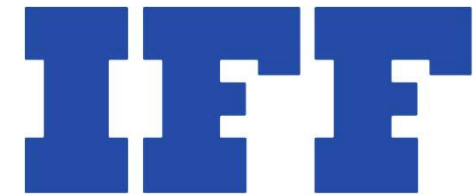
Mr. Rashmikant Makwana
Non-Executive Independent Director

Ms. Vaidehi M. Majithia
Non-Executive Independent Director

Mr. Tulan V. Patel
Chief Executive Officer

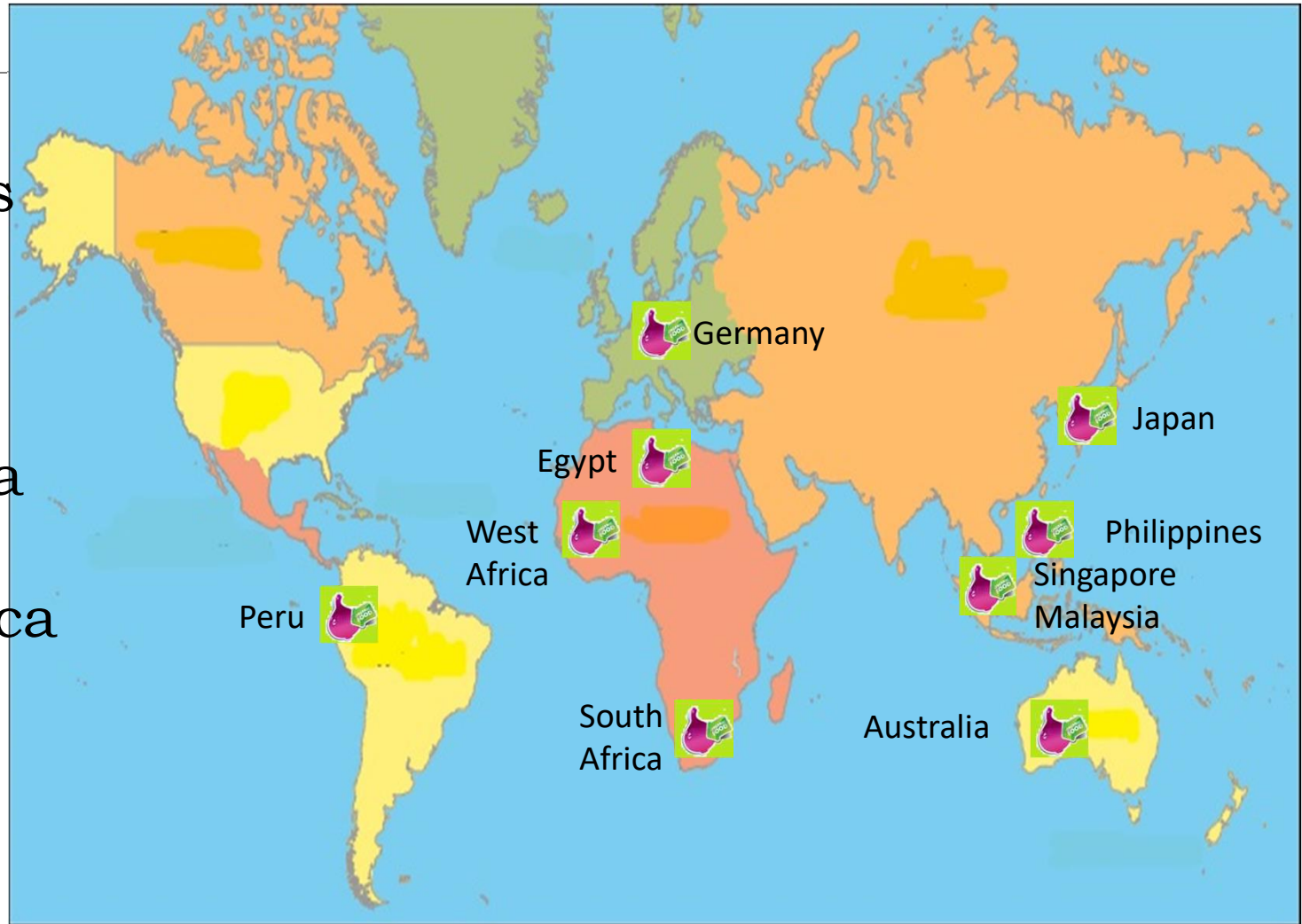
Mr. Shrinivas A Jani
Chief Financial Officer

Our Customers



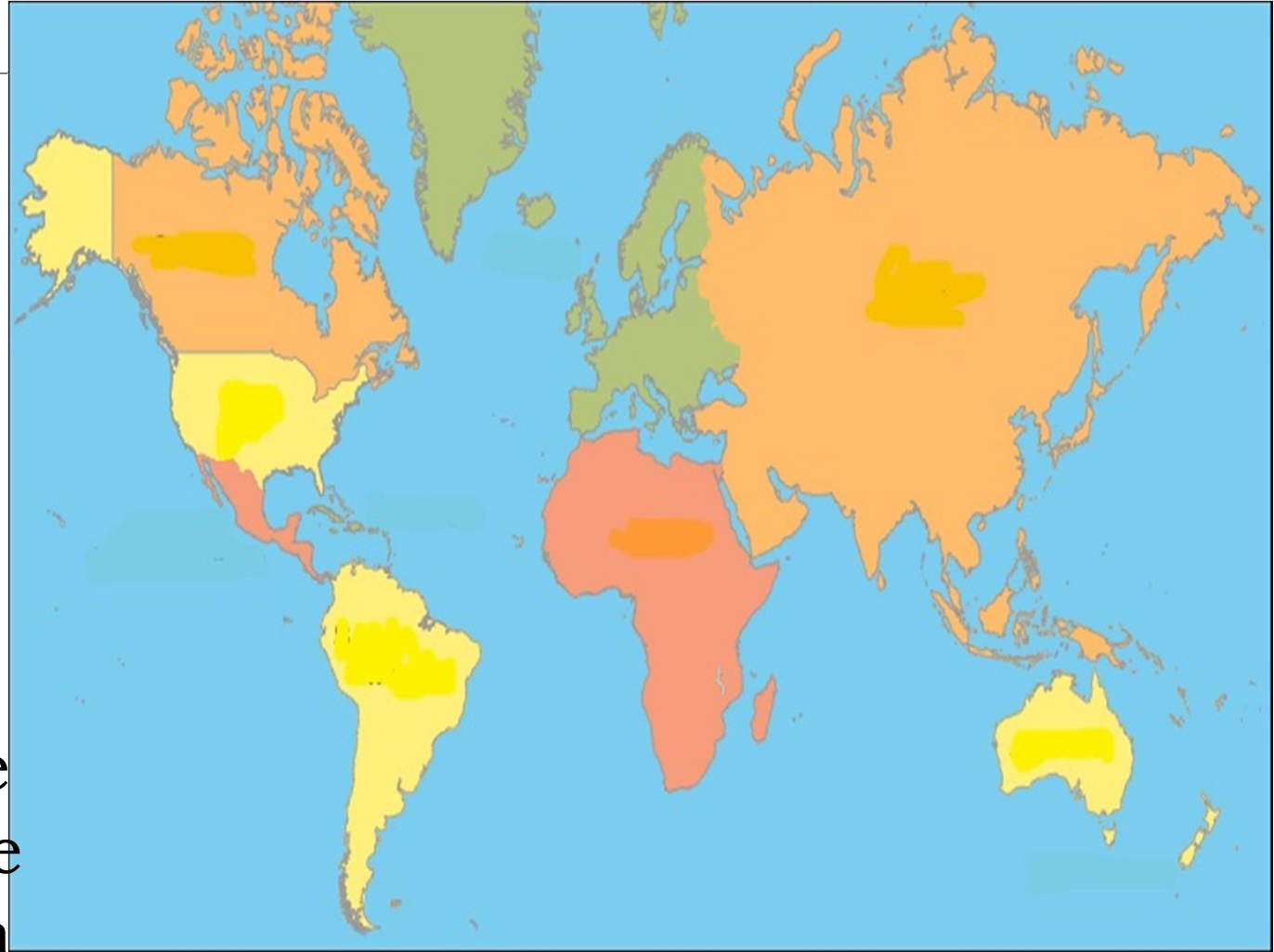
Global Footprint

- Philippines
- Peru
- Japan
- Egypt
- West Africa
- Singapore
- South Africa
- Malaysia
- Germany
- Australia



Prospective Global Footprint

- USA
- Latin America
- Central America
- Canada
- Russia
- East Europe
- West Europe
- South Africa



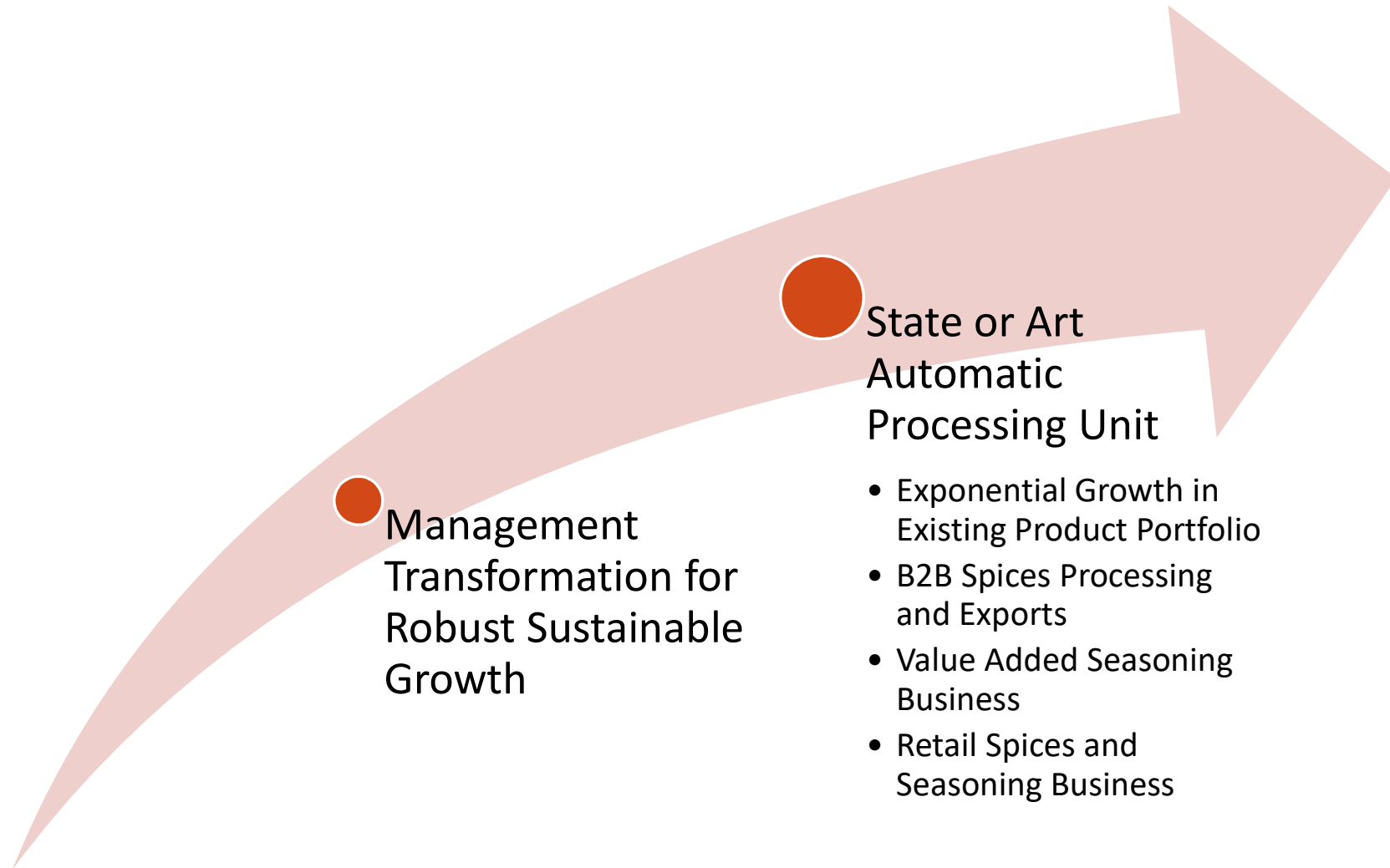
Where We Are headed- Sustained Growth Story

Innovation & Renovation Across Products of the Company

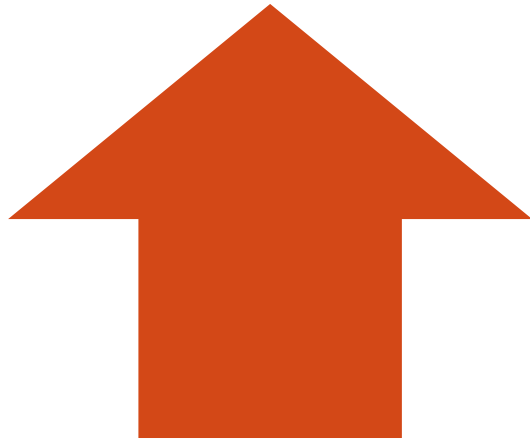
Need for Continued Investments to growth portfolio



Where We Are headed- Sustainable Growth Story



Management Transformation for Robust Sustainable Growth



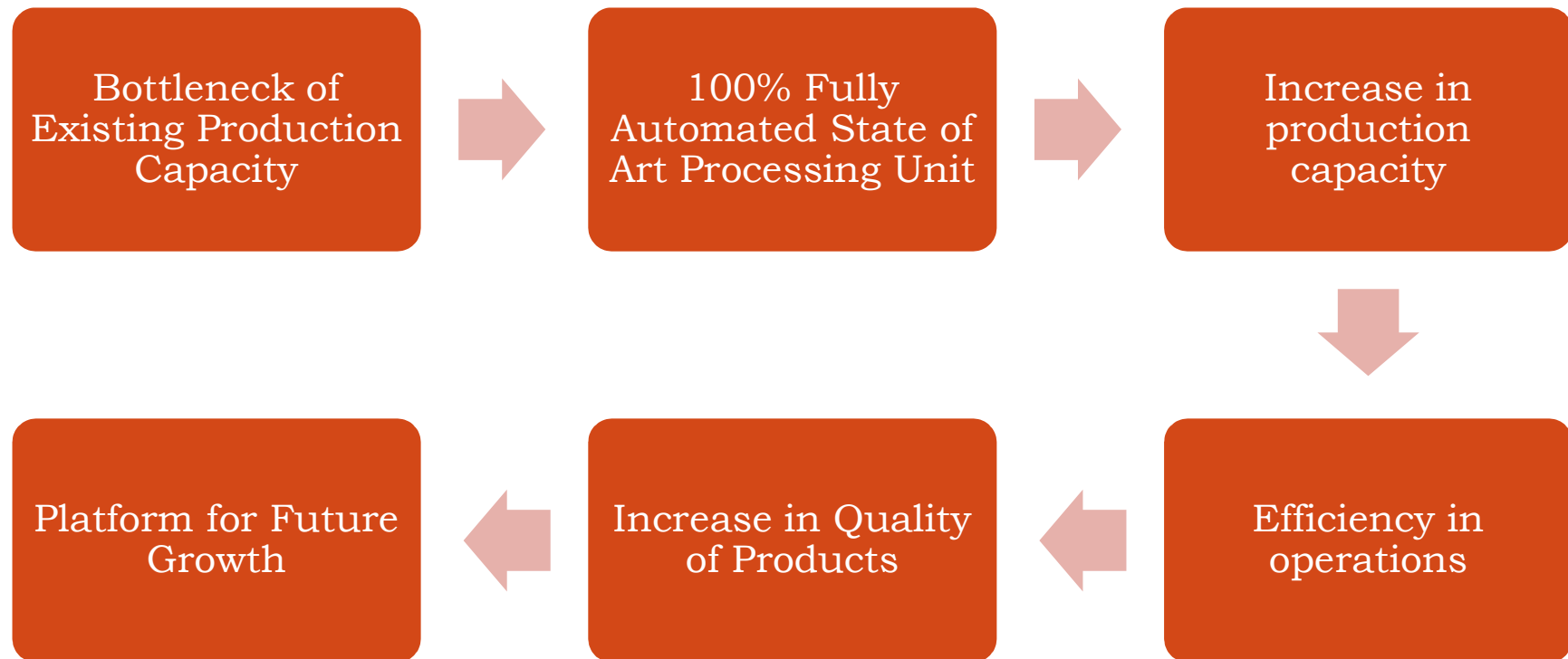
Professional driven
and managed company

- Recruitment of professional Managers in all segment



Traditional Promoter
driven and managed
company

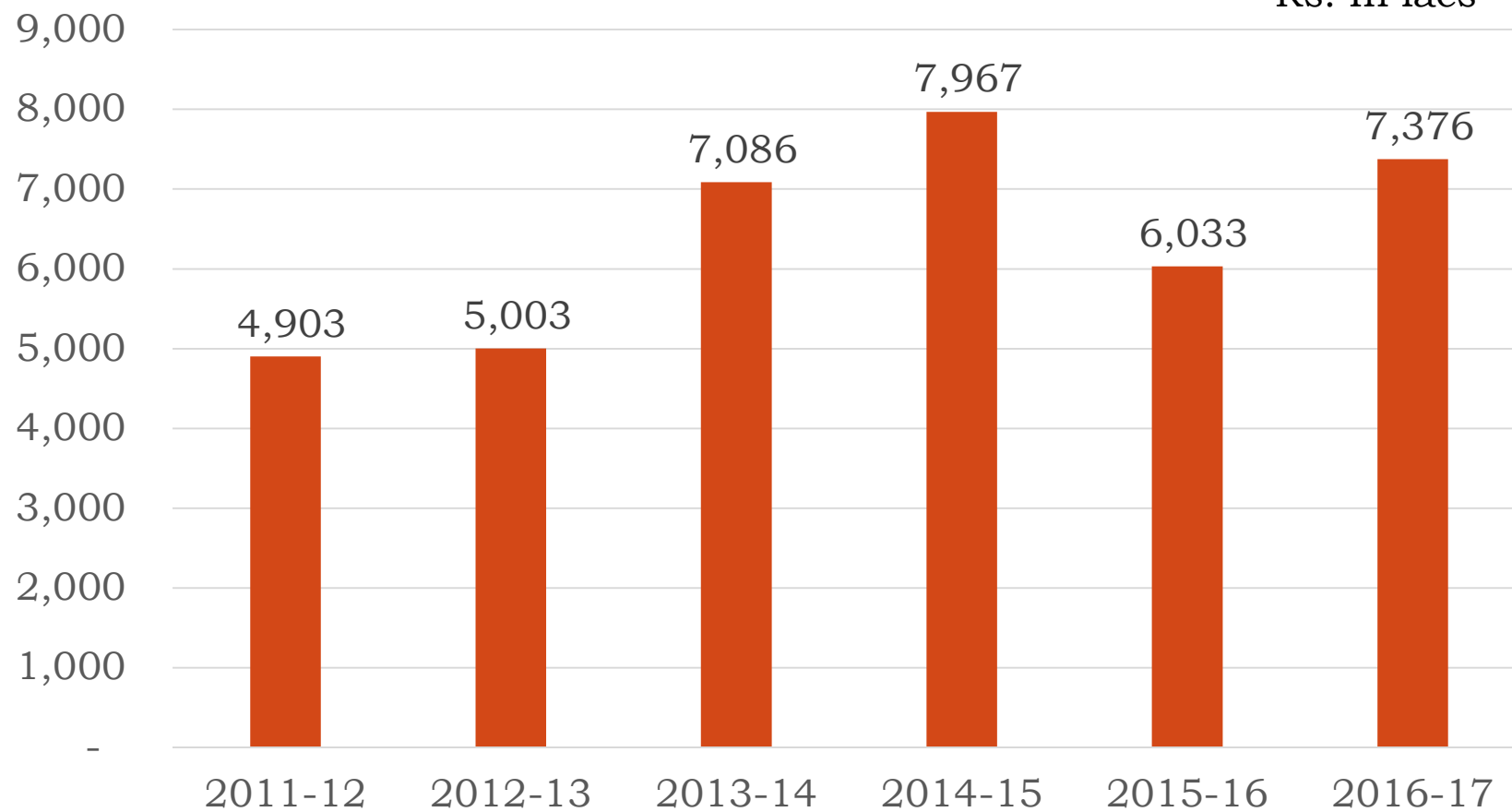
State of Art Automatic Processing Unit



Financial Performance

Turnover

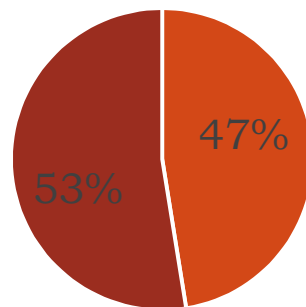
Rs. In lacs



Financial Performance

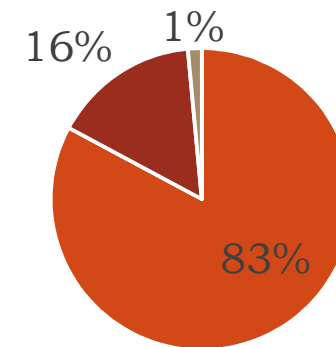
Turnover Pattern (FY 16-17)

Geography wise Turnover



■ Export ■ Domestic

Product wise Turnover

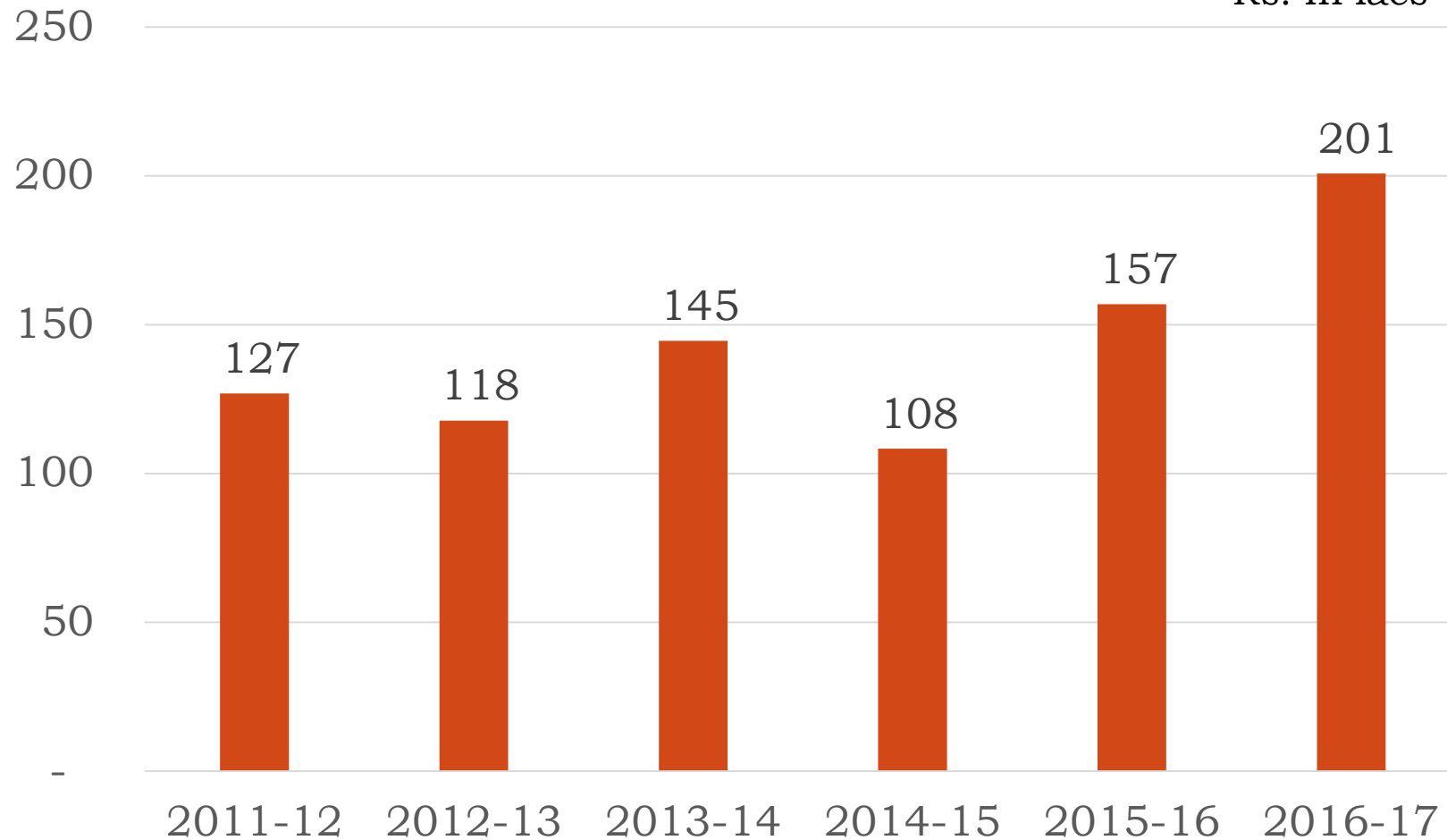


■ Onion ■ Garlic ■ Others

Financial Performance

Net Profit

Rs. In lacs



Market Information

Platform

- BSE SME

Total No of Shares

- 37,50,000

Promoters Holding

- 26,67,500

Public Holding

- 10,82,500

Market Price as on 30.11.2017

- 121.50

Market Capitalisation (Rs. In lacs)

- 4,556

Lot Size

- 1000

Total No of Free Lots

- 1082

Market Performance

