

# Himatsingka Seide Limited

10/24, Kumara Krupa Road, High Grounds, Bangalore - 560 001, India.

Ref: SEC:0001:2:0854:KGN

February 10, 2017

Listing Department  
Bombay Stock Exchange Ltd  
Phiroze Jeejeebhoy Towers  
Dalal Street  
Mumbai - 400 001

Listing Department  
National Stock Exchange of India Ltd  
Exchange Plaza, 5<sup>th</sup> Floor, Plot No. C/1  
G Block, Bandra-Kurla Complex, Bandra (E)  
Mumbai - 400 051

Dear Sirs,

**Sub: Disclosure under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015**


Pursuant to the regulation 30(2) of the Securities and Exchange Board of India (Listing Obligations and disclosure Requirements) Regulations, 2015, please be informed that Edelweiss India Conference 2017 has been scheduled on Friday, February 10, 2017 at Grand Hyatt Hotel, Mumbai at 10.00 a.m.

A copy of the presentation is forwarded to you and the same shall be placed on the Company's website.

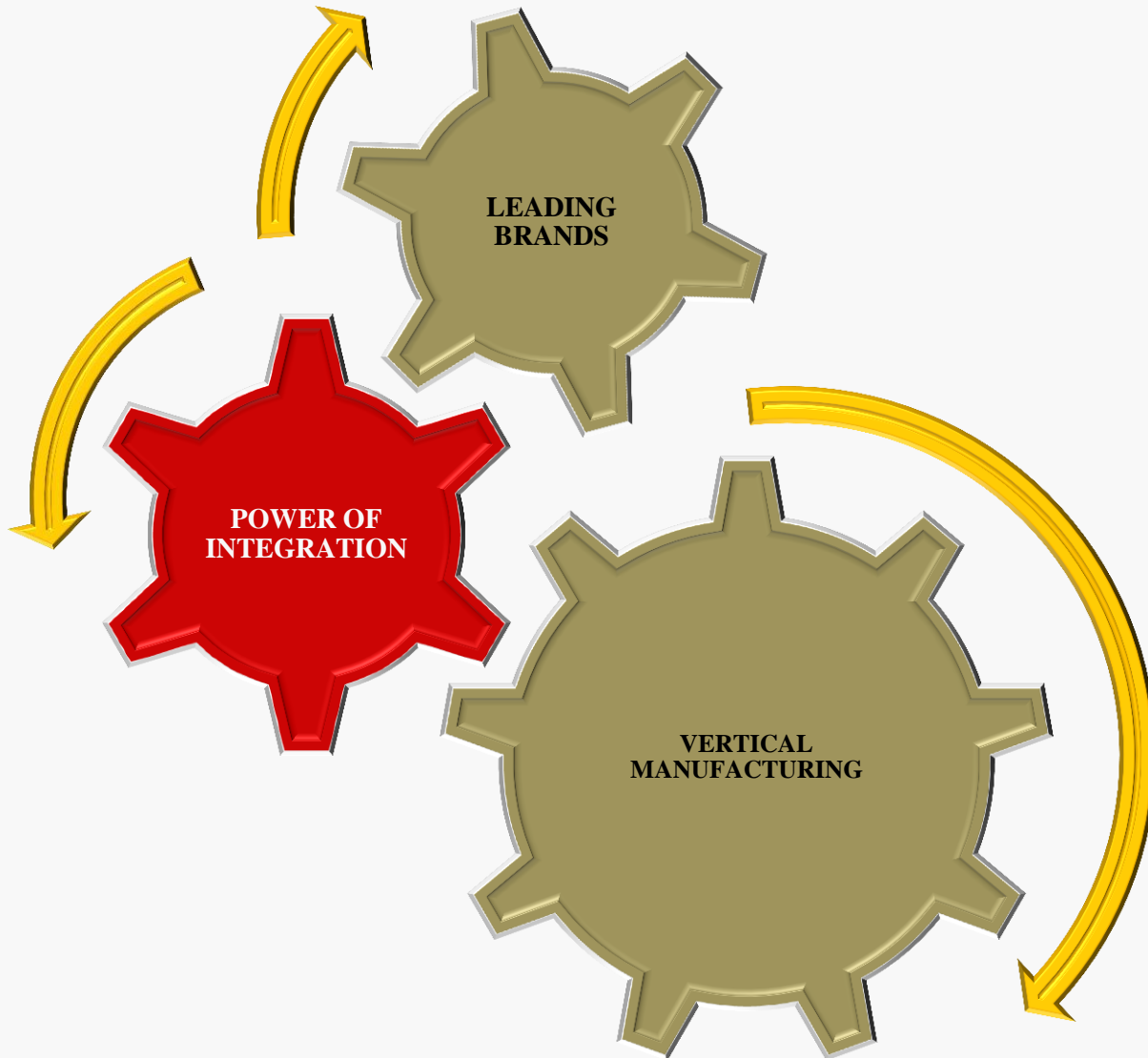
Kindly take the same on records.

Thanking you,

Yours faithfully,  
For Himatsingka Seide Limited



Ashok Sharma  
Vice President – Treasury, Taxation  
& Company Secretary

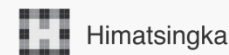


Himatsingka

INVESTOR PRESENTATION

February 10, 2017

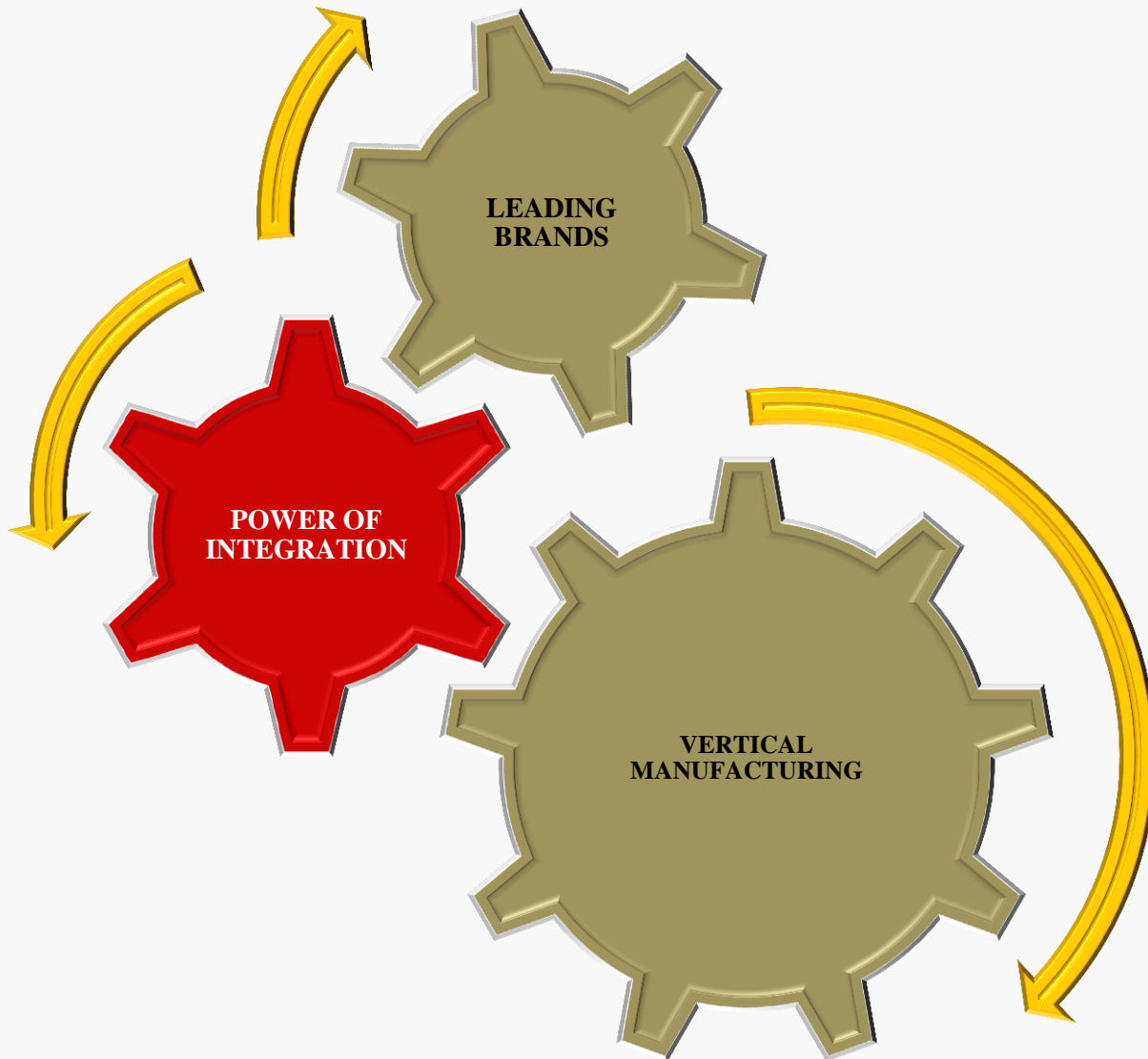
# SAFE HARBOR



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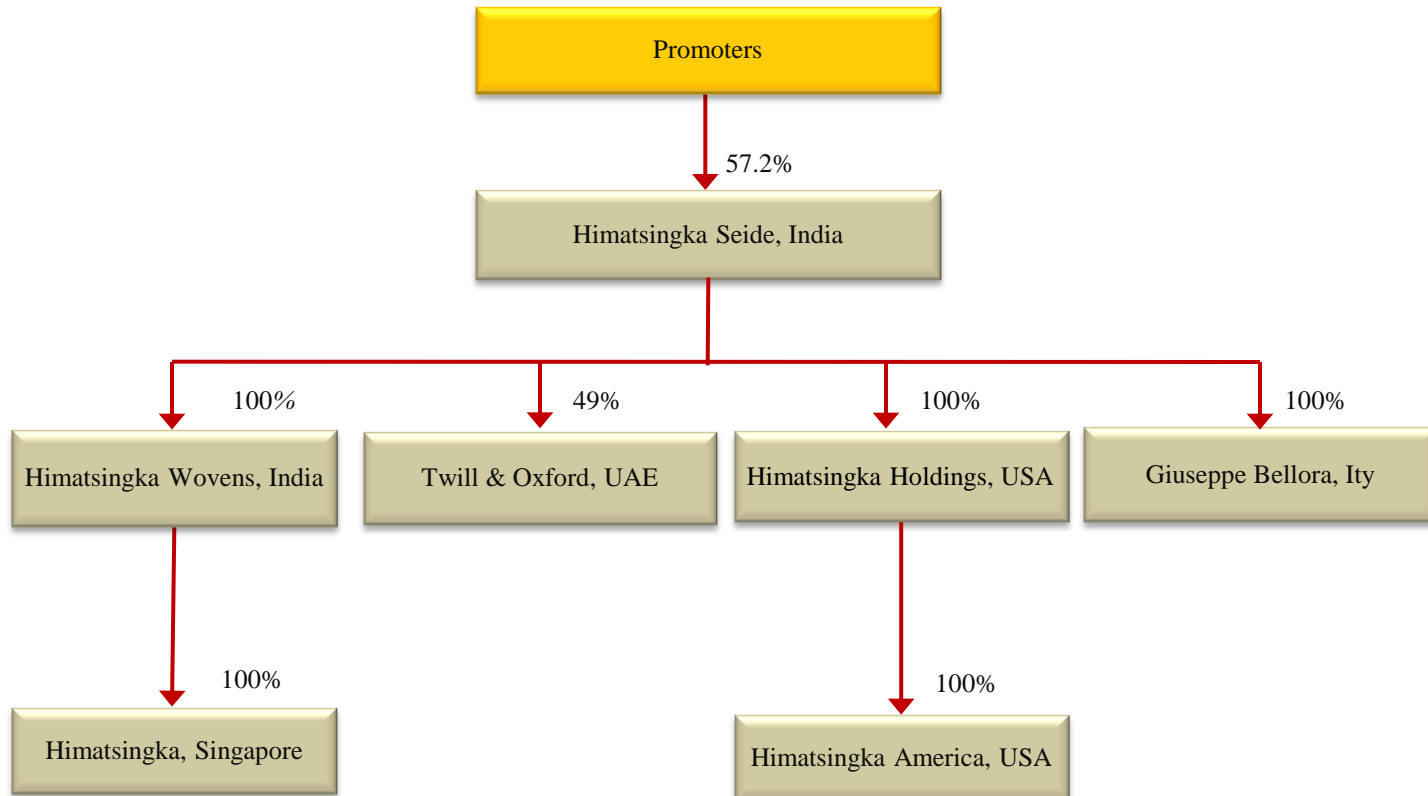
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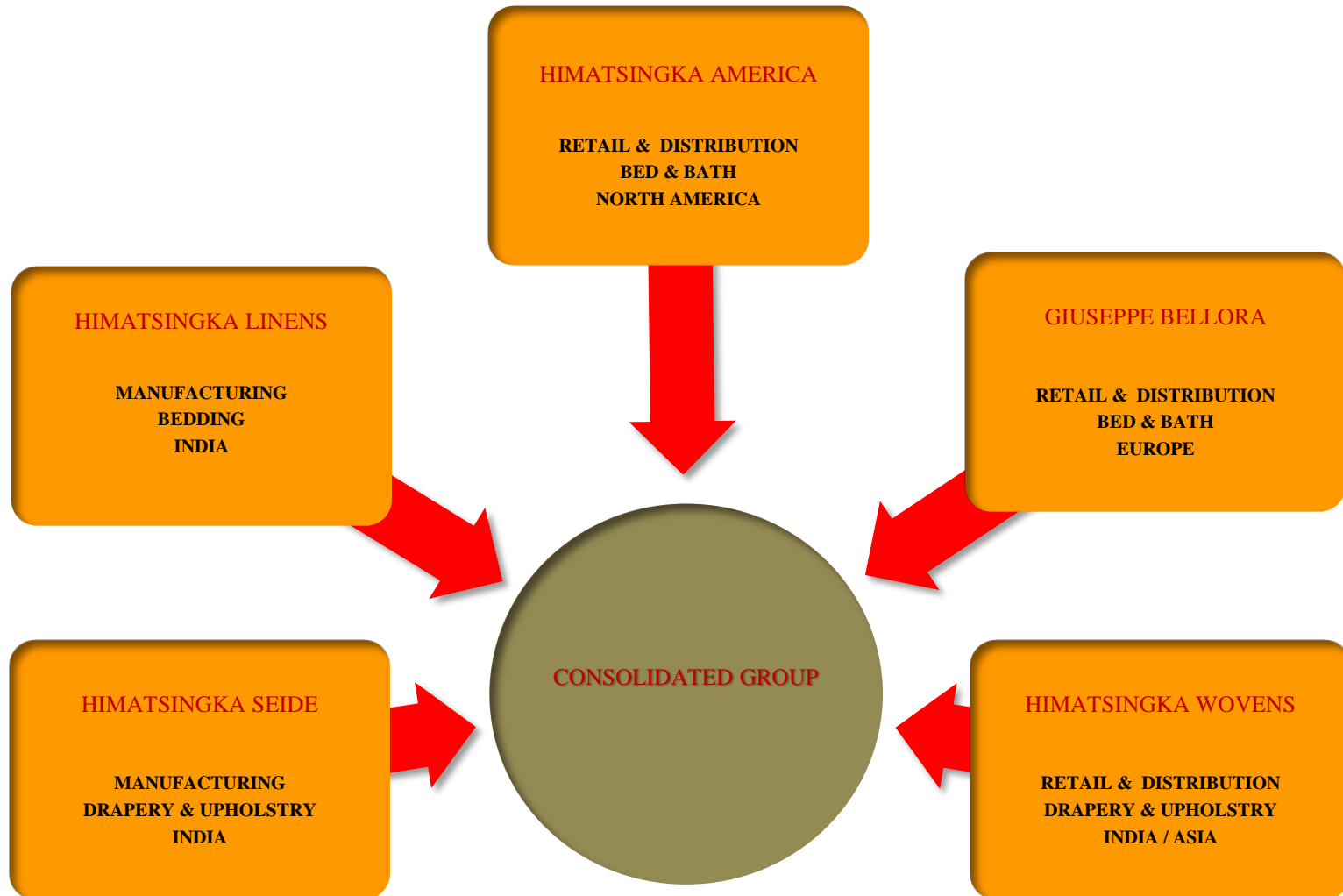
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THE HIMATSINGKA MODEL

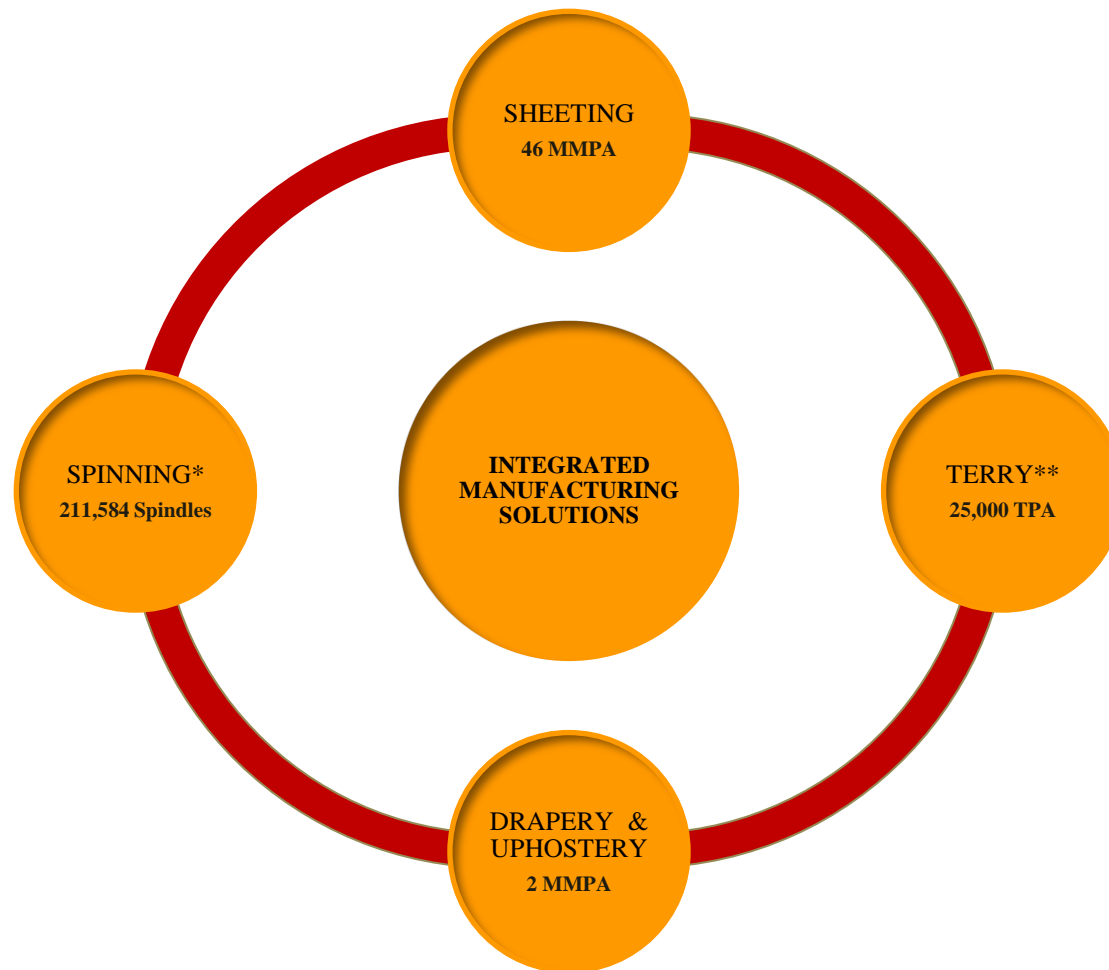
# GROUP STRUCTURE



# GROUP BUSINESSES - PRESENT



# MANUFACTURING BUSINESS – THE NEW PLATFORMS



- SPINNING\* FACILITY IS UNDER CONSTRUCTION AND TERRY\*\* FACILITY IS YET TO COMMENCE CONSTRUCTION.
- THE ABOVE INITIATIVES ARE THE PART OF RS 13 BN EXPANSION PLAN ANNOUNCED BY THE GROUP IN JULY, 2015.

# DISTRIBUTION BUSINESS – DRIVEN BY BRANDS



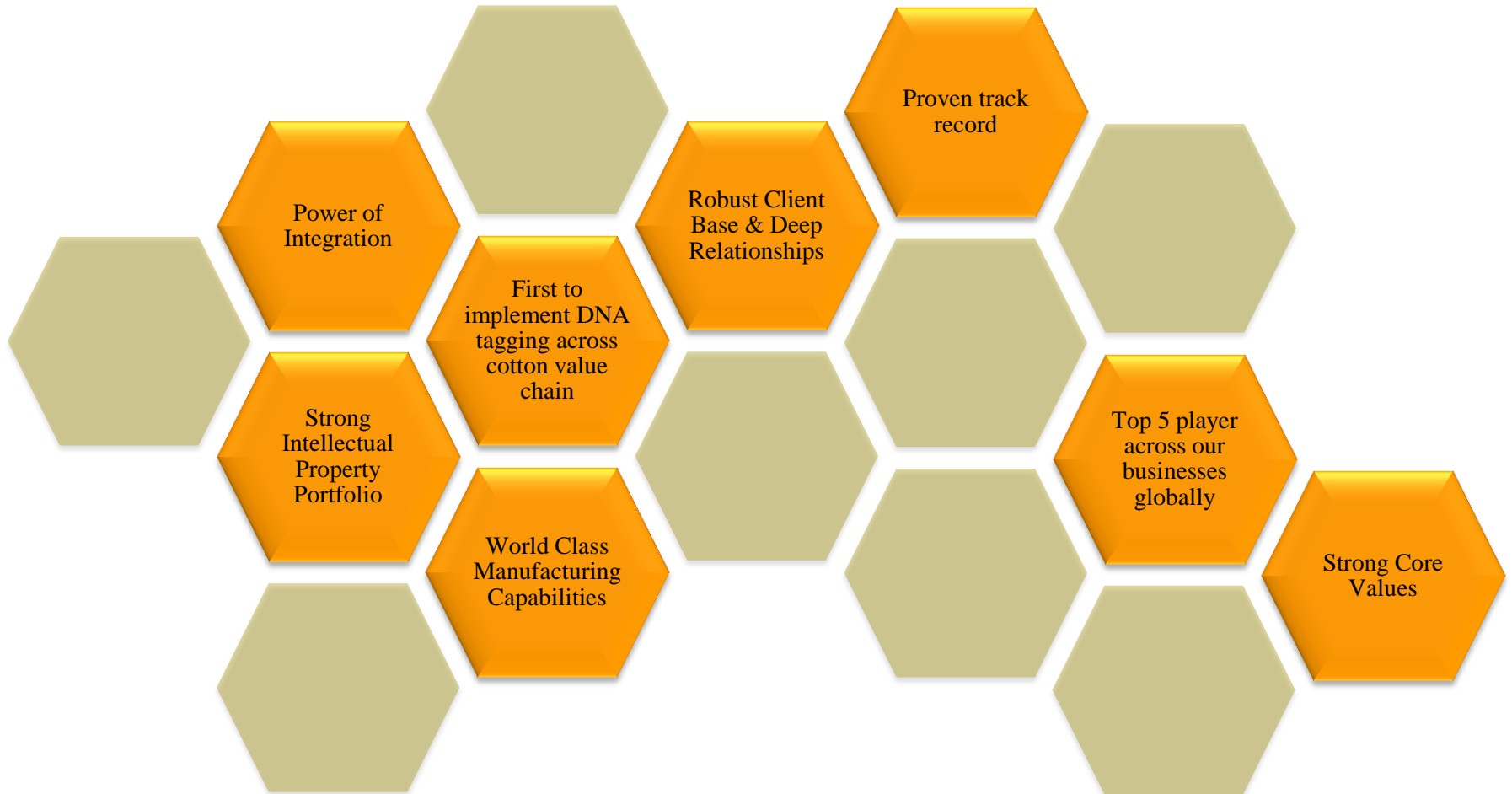
CREATING A SUSTAINABLE BRANDED BUSINESS.  
EU AND ASIAN REGIONS TO BE AN AREA OF FOCUS  
CURRENTLY CATERING TO AROUND 7,000 POINT OF SALES  
AS SHARED WITH ANALYSTS, ON COURSE TO ACHIEVE Rs. 1,200 Crs FROM BRANDS BY FY18



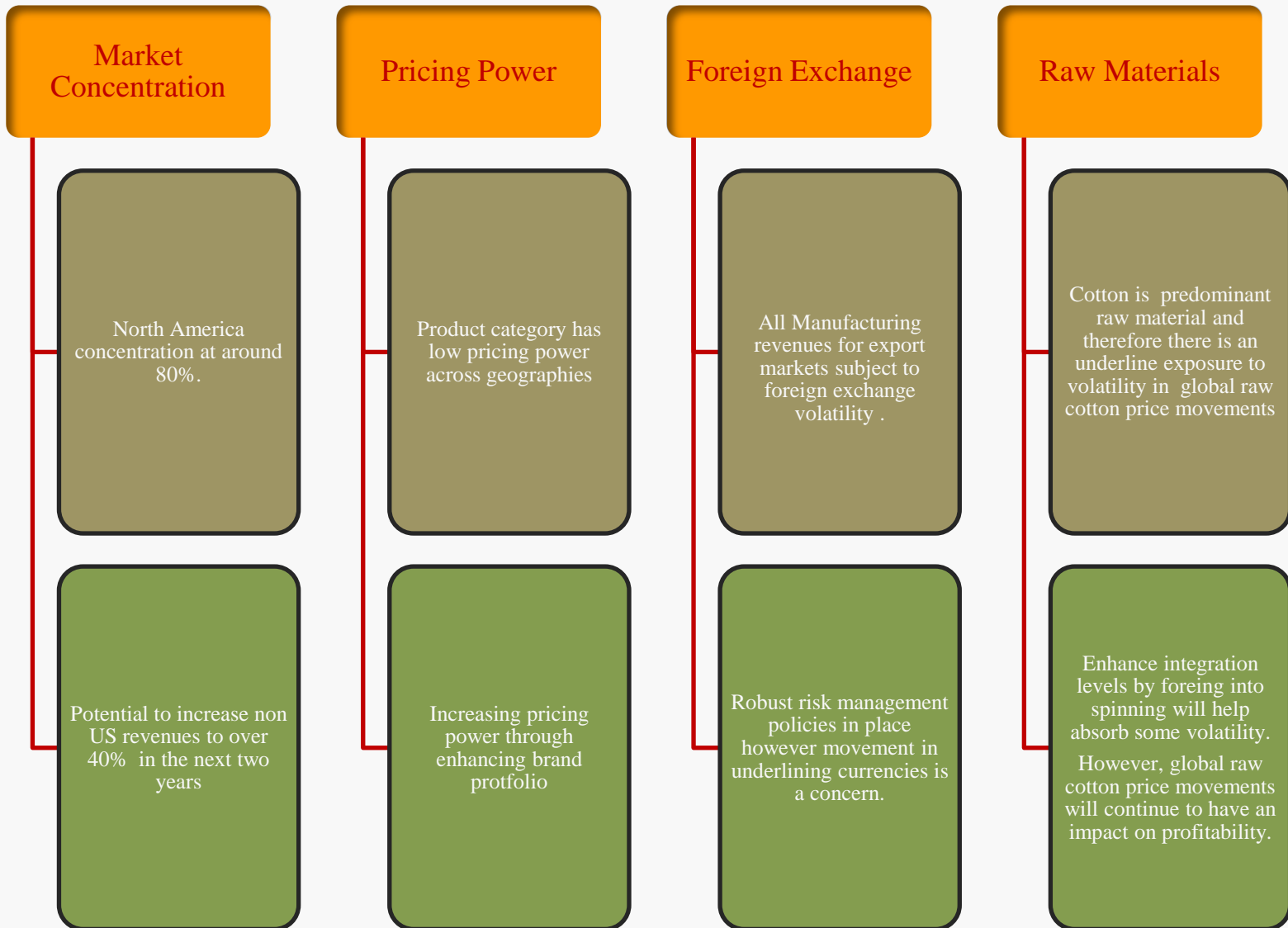
# STRONG CLIENT PROFILE

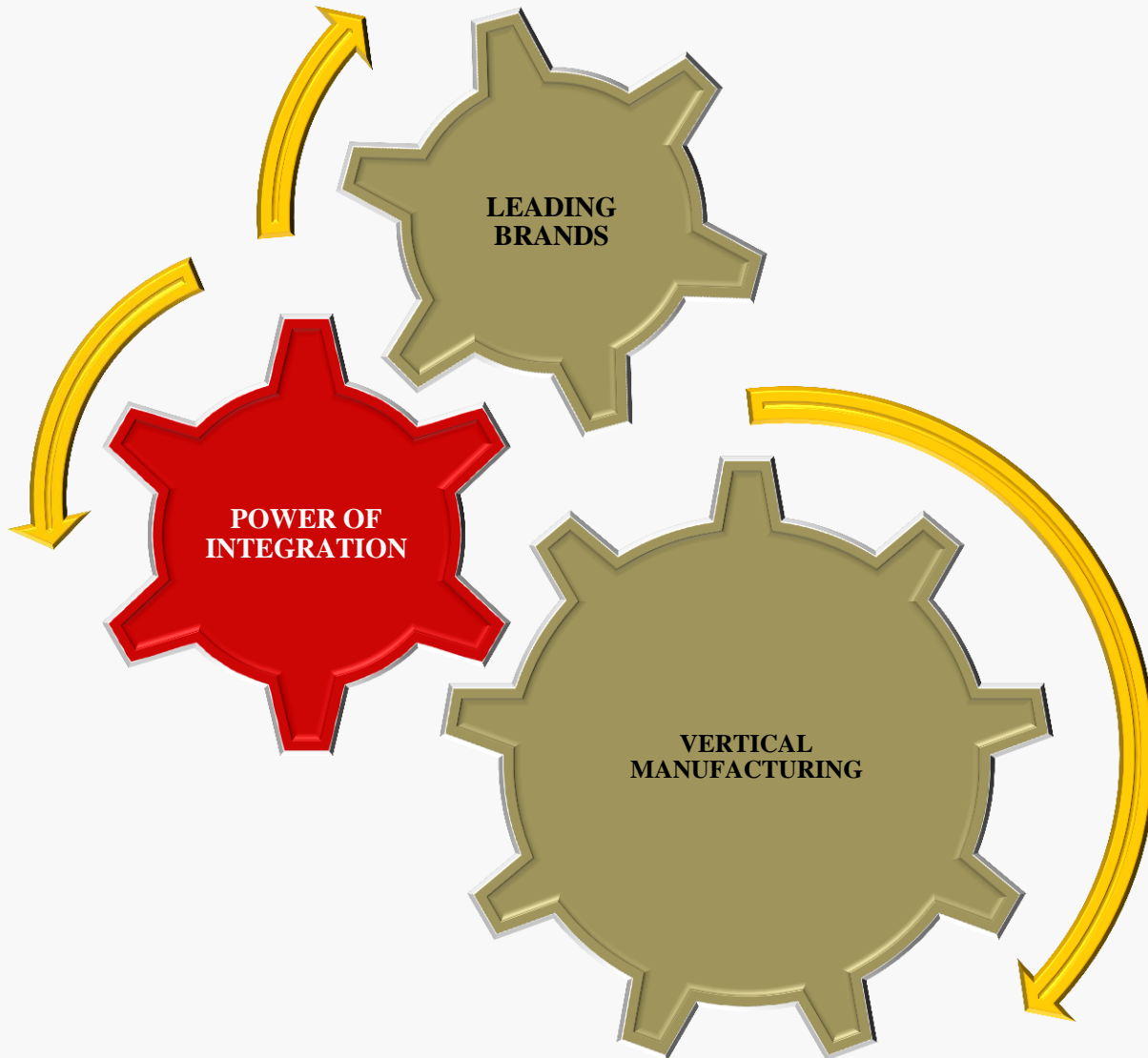


GLOBAL REACH 7,000 POINTS OF SALE



# GROUP CHALLENGES & RISKS



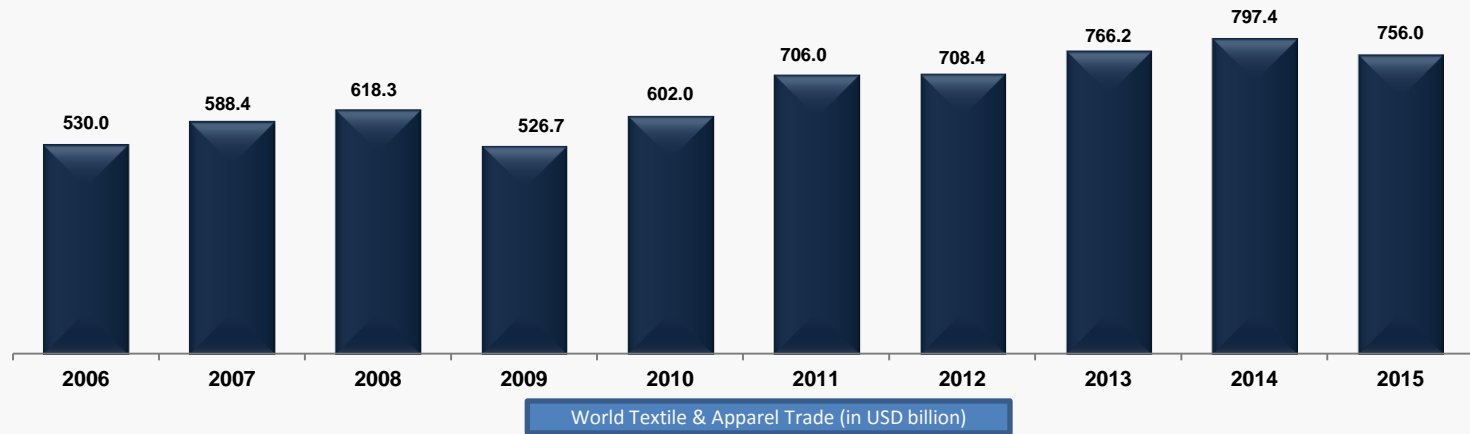


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INDUSTRY OVERVIEW

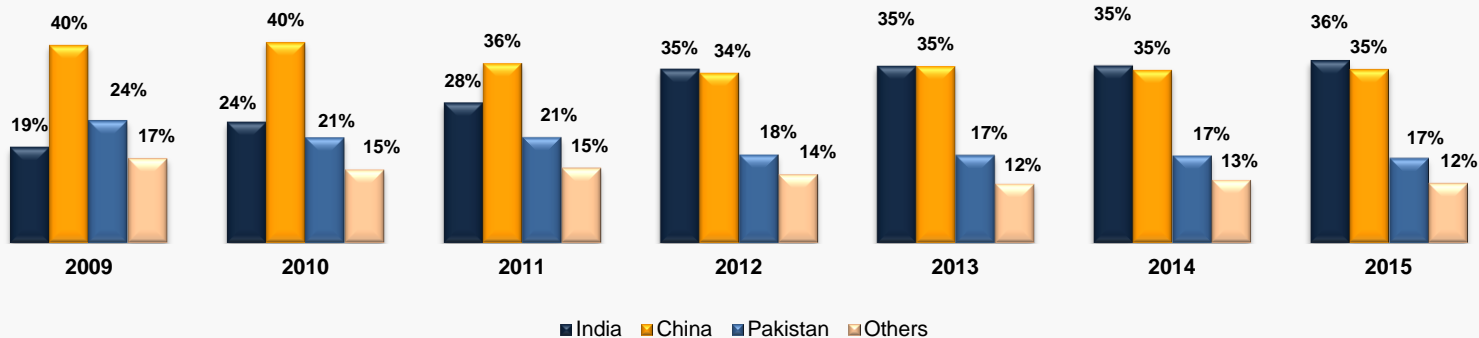
# MARKET SNAPSHOT

The global Textile and Apparel trade is estimated to grow at 4.5% – 5.0%, likely to touch USD 1 Trillion by 2020.



(Source: International Trade Statistics 2015, WTO)

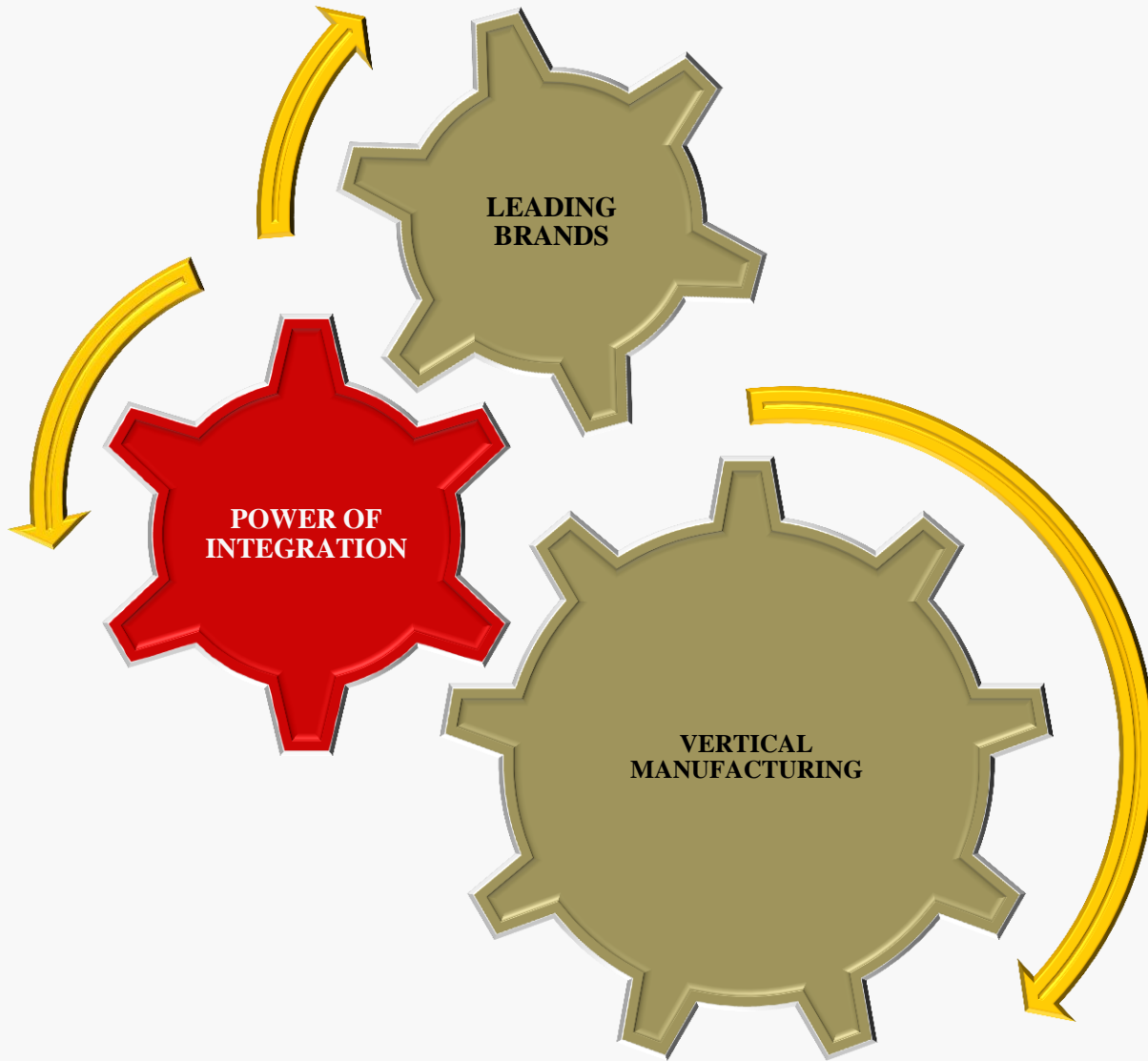
India's share of US imports of the above products has grown from 19% in 2009 to 36% in 2015. There is scope to grow further.



(Source: OTEXA, Department of Commerce, United States of America)



Indian textile and apparel exports have seen a steady rise over the years. Exports have clocked a CAGR of 8.2% from 2005 through 2015. The size of India's Textile Industry (Domestic and Exports) is estimated at USD 108 Billion in the year 2015 (Source IBEF). This is projected to grow at a CAGR of 12.8% to USD 223 Billion by 2021.

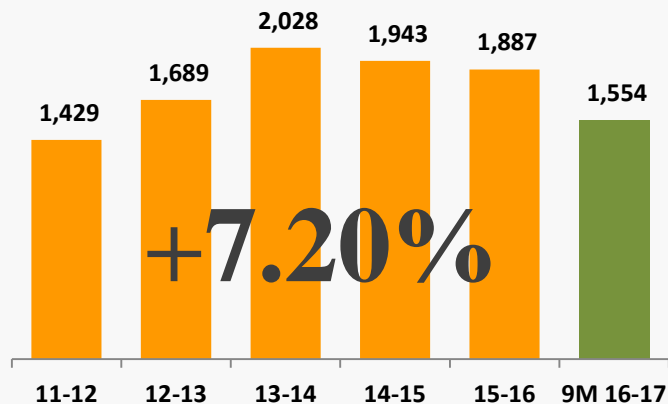


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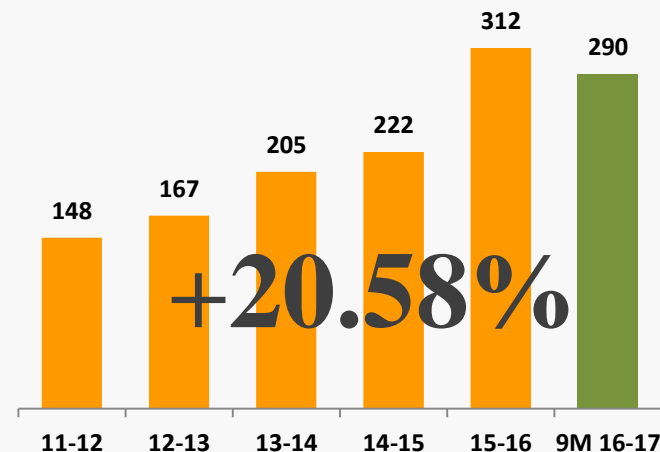
KEY FINANCIALS

## KEY STATISTICS – GROWTH TREND

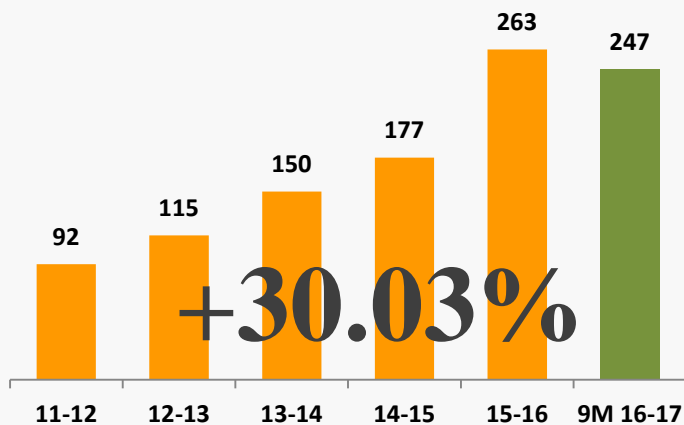
TOTAL REVENUE (Rs. Crs / CAGR 4 Yrs (%))



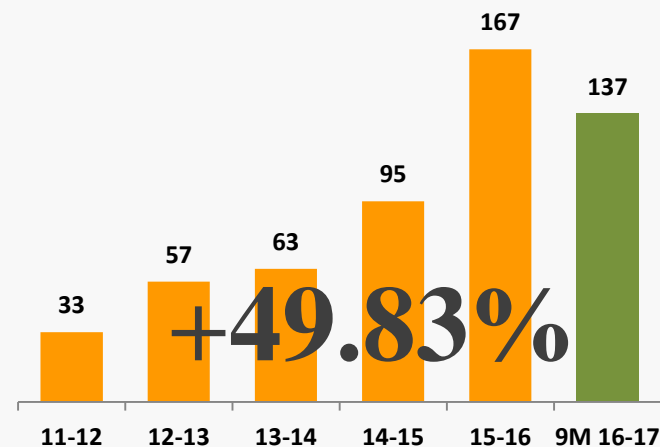
EBITDA\* (Rs. Crs / CAGR 4 Yrs (%))



EBIT (Rs. Crs / CAGR 4 Yrs (%))



PAT (Rs. Crs / CAGR 4 Yrs (%))

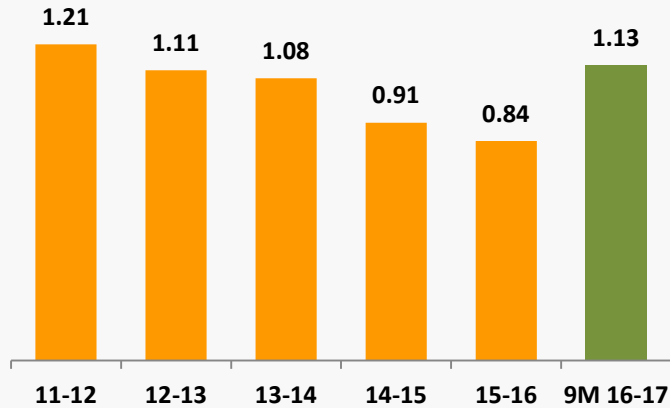


\* EBITDA includes other income. Nine months FY17 financial are not audited and reviewed by auditor.

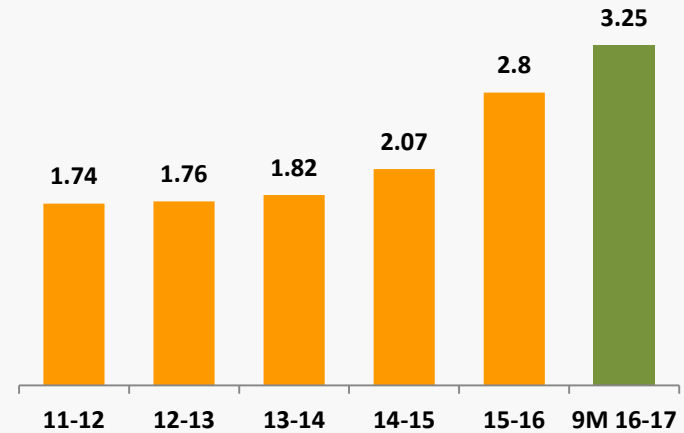


# KEY STATISTICS – SOLVANCY RATIOS

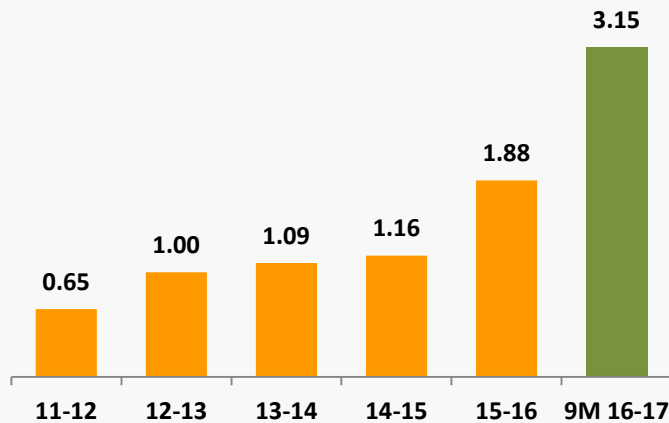
### NET DEBT / EQUITY (X)



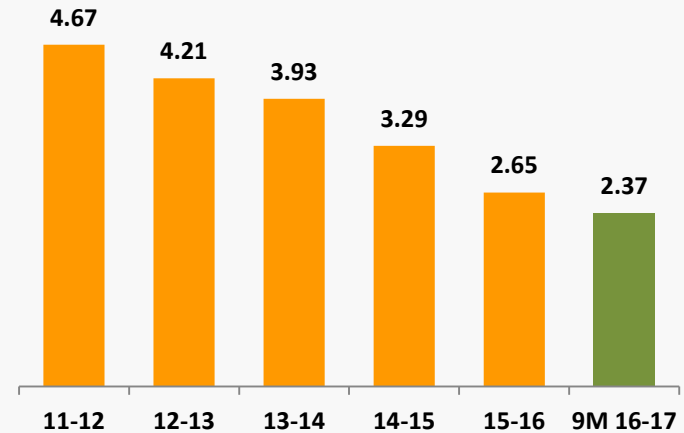
### INTEREST COVERAGE RATIO



### DEBT SERVICE COVERAGE RATIO

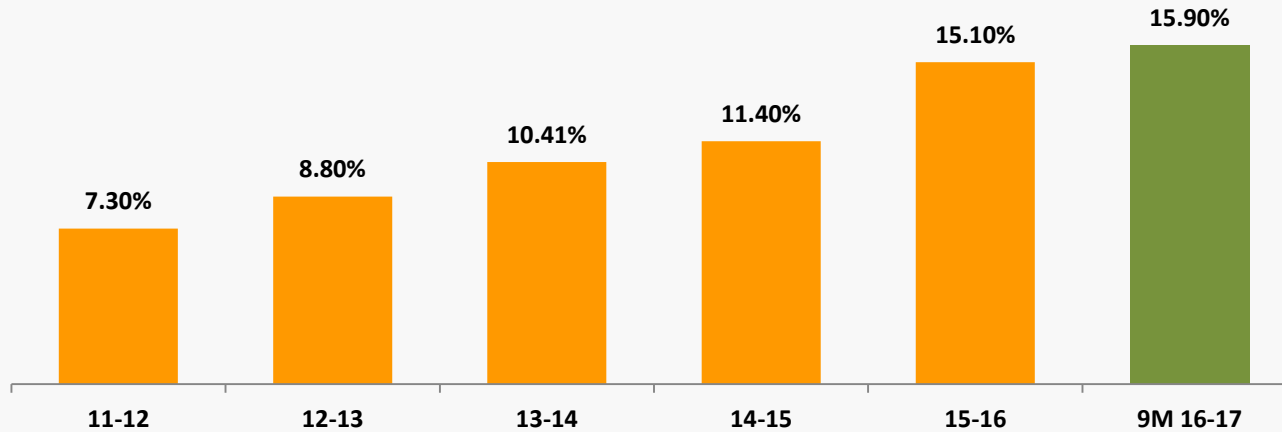


### NET DEBT / EBITDA

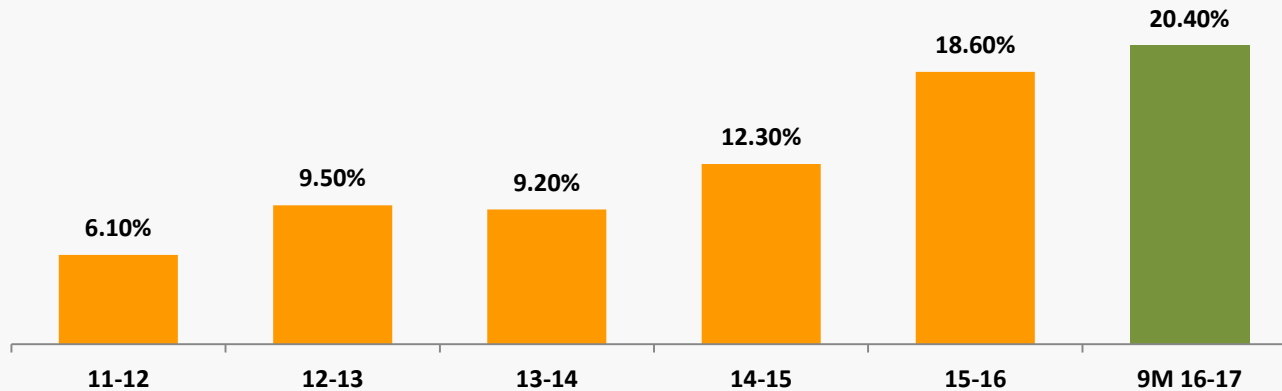


# KEY STATISTICS – PROFITABILITY

## RETURN ON CAPITAL EMPLOYED (RoCE)



## RETURN ON EQUITY (ROE)



THANK YOU



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