

June 10, 2016

The Secretary
Bombay Stock Exchange Limited
Corporate Relationship Department
1st Floor, New Trading Ring,
Rotunda Building
Phiroze Jeejeebhoy Towers, Dalal
Street,
Mumbai-400 001

The Secretary
**National Stock Exchange of India
Ltd**
Exchange Plaza
5th Floor, Plot no C/1, G Block
Bandra Kurla Complex
Bandra (East)
Mumbai 400 051.

Dear Sirs,

Subject: Presentation made at our Investor & Analyst Meet

Pursuant to Regulation 46(2) of the SEBI (Listing Obligation and Disclosure Requirement) Regulations, 2015, we enclose herewith a copy of the presentation made at our Investor & Analyst Meet.

We request you to take note of the same.

Thanking you,

Yours faithfully,

For NIIT Technologies Limited



Lalit Kumar Sharma
Company Secretary & Legal Head
FCS - 6218



NIIT Technologies

Investor & Analyst Meet

Mumbai June 7th, 2016

Financial Summary: FY2016

Consolidated Revenues at Rs 26,824 Mn

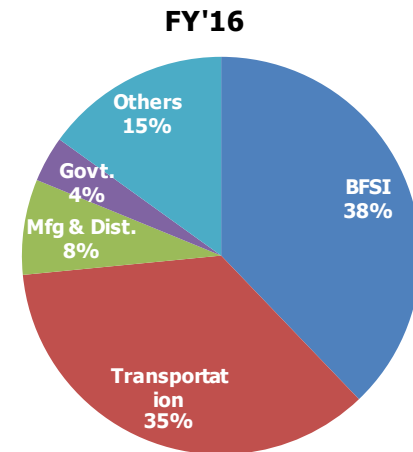
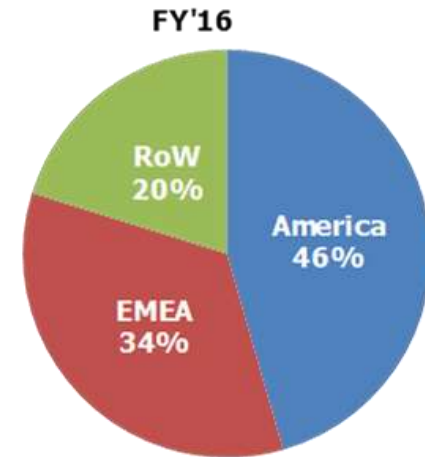
- Up 13.1% YoY
- Constant currency revenues 11.5% during the year

Operating profits at Rs 4,733 Mn

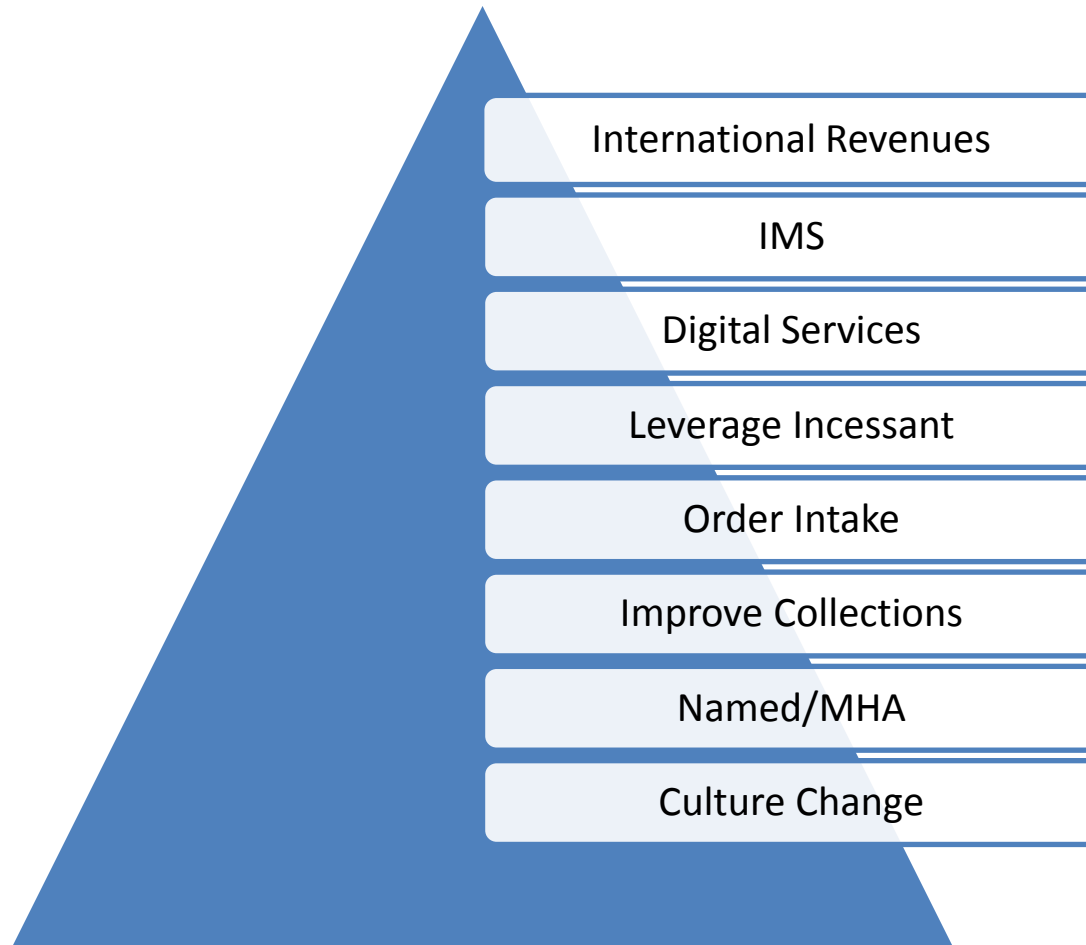
- Up 36.9% YoY
- Operating Margins at 17.6%, Up 308 bps

Net Profits at Rs 2,800 Mn

- Up 145.4% YoY
- Net Margins at 10.4%
- EPS at Rs. 45.8



NIIT Technologies Corporate Agenda



Executing against the Corporate Agenda

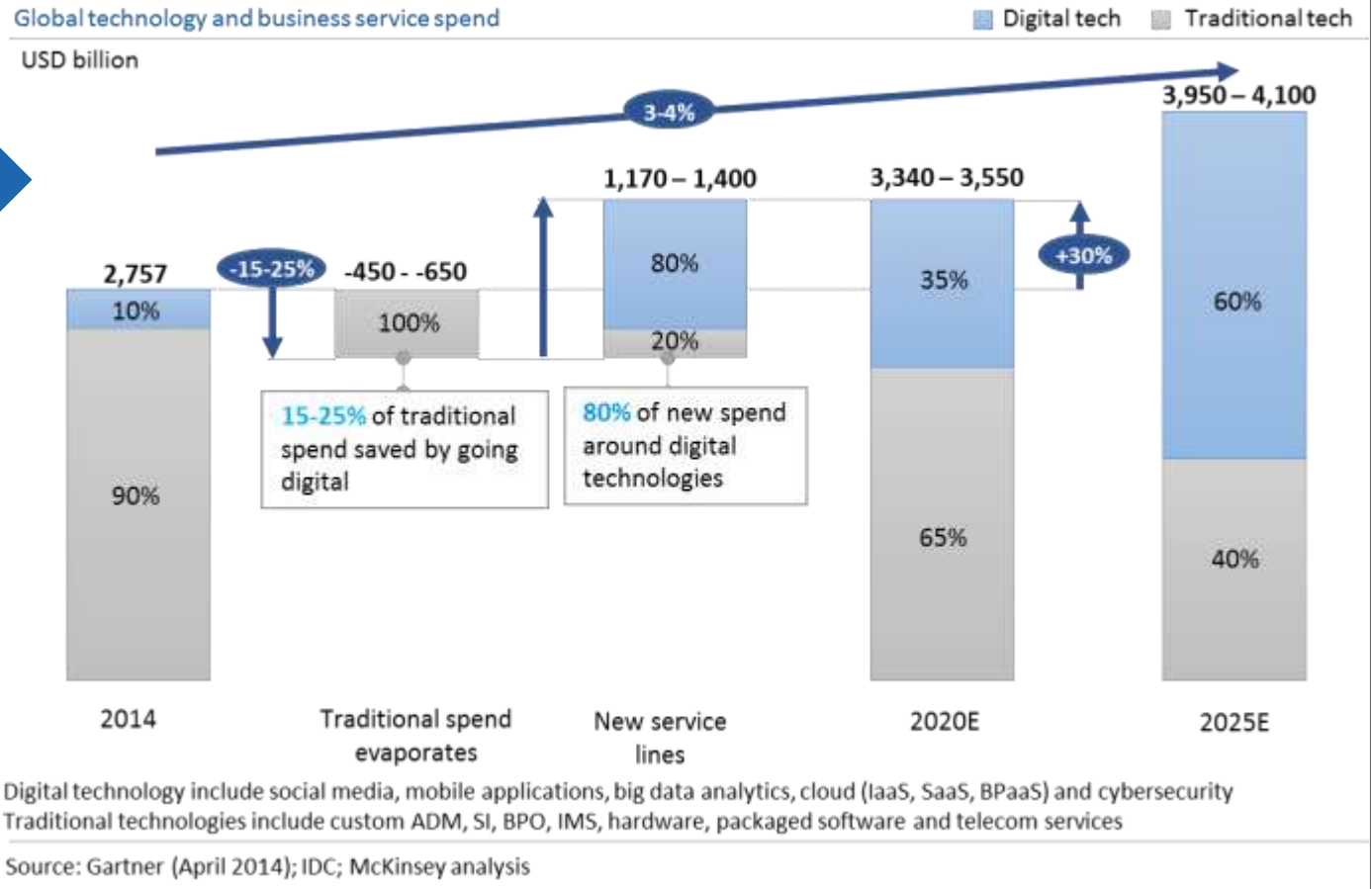
Agenda	Key Actions	Performance
International Revenues	<ul style="list-style-type: none"> • US Full Potential Program • New Leadership in Europe • Refreshed Insurance products 	<ul style="list-style-type: none"> • International revenues grew by 17.1% in FY16
IMS	<ul style="list-style-type: none"> • Partner ecosystem to deliver cloud led agile infrastructure 	<ul style="list-style-type: none"> • Several large deals secured in FY16 • 17% of total revenues
Digital Services	<ul style="list-style-type: none"> • Launched as new Business Unit • Acquired Digital Integration capability 	<ul style="list-style-type: none"> • 15% of total revenues
Leverage Incessant	<ul style="list-style-type: none"> • Grow BFSI • Grow US 	<ul style="list-style-type: none"> • BFSI grew by 29% in FY16 • Opened new accounts in US leveraging Incessant capabilities
Order Intake	<ul style="list-style-type: none"> • Large Deals • Renewals in key accounts 	<ul style="list-style-type: none"> • Q3/Q4FY16 OI run-rate – \$120 mn+ • Several new large deals
Improve Collections	<ul style="list-style-type: none"> • Focus on Collections from Govt contracts 	<ul style="list-style-type: none"> • DSO improved by 13 days from 93 days in FY15 to 80 days in FY16
Named/MHA acquisition	<ul style="list-style-type: none"> • Sales and Marketing Transformation 	<ul style="list-style-type: none"> • 28 new logos acquired in FY16
Culture Change	<ul style="list-style-type: none"> • New Ideas, More Value • Uplifting Service 	<ul style="list-style-type: none"> • Ideas Generated – 4,786, Ideas Implemented – 1,086

Major Domestic Programs enter O&M phase

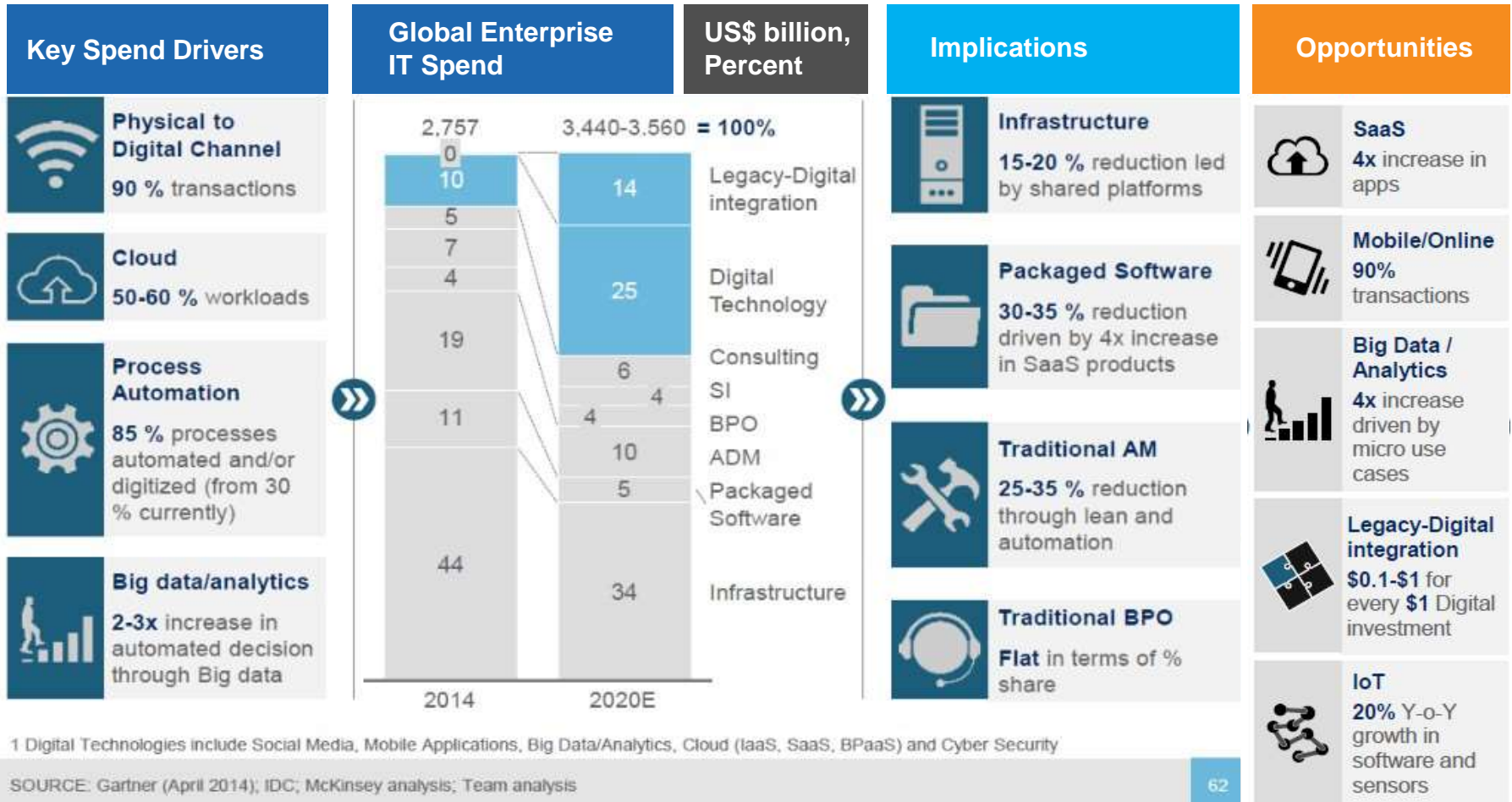
Project	State	Contract Date	RAG Status
CCTNS	TN	31-Dec-11	Green
CCTNS	Jharkhand	31-Dec-11	Green
CCTNS	UP	31-Mar-12	Green
CCTNS	Odisha	30-Nov-12	Yellow
CCTNS	Uttarakhand	30-Jun-13	Green
CCTNS	Puducherry	31-Dec-13	Green
MPIRGS	MP	04-Jan-13	Green
CFMS	AP/TS	22-Feb-13	Red
AAI	All India	28-Mar-13	Green
MSTD	Maharashtra	30-Sep-14	Yellow

Global Industry Trends

Global technology & business service enterprise spend likely to touch USD 4 trillion by 2015; 60% driven by digital technologies

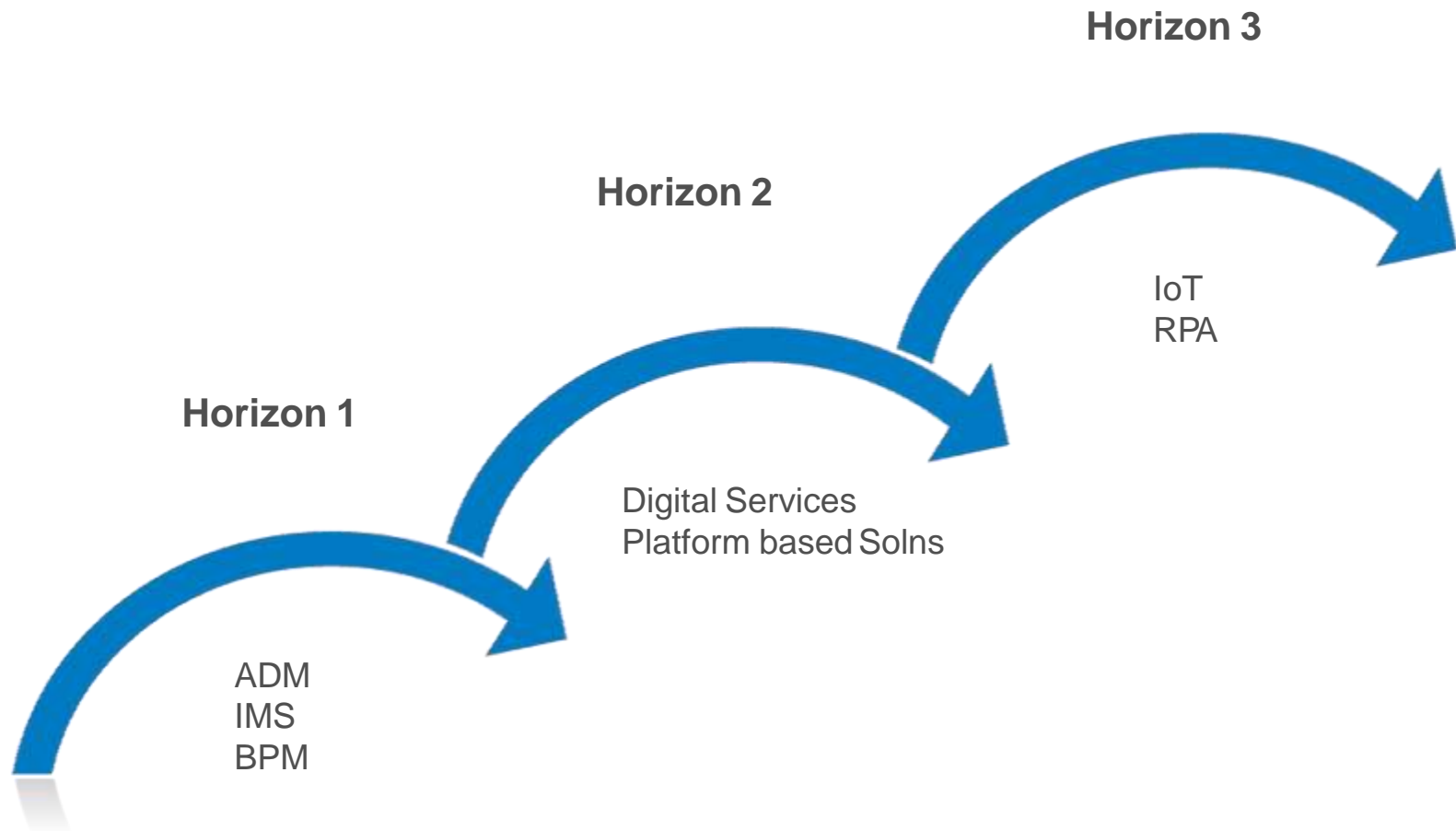


15-25% Traditional Spend will Evaporate by 2020 New Opportunities in Digital



1 Digital Technologies include Social Media, Mobile Applications, Big Data/Analytics, Cloud (IaaS, SaaS, BPaaS) and Cyber Security

SOURCE: Gartner (April 2014); IDC; McKinsey analysis; Team analysis





Smart IT

Automation (Excelerate)



Uplift Service

Culture Change



Scale Digital

Emotionally Empathetic
Experience (E3)

Accelerate: NIIT Tech Enterprise Automation Platform



Development Automation



Test Automation



Smart Maintenance



Infrastructure Automation



Intelligent Service Desk



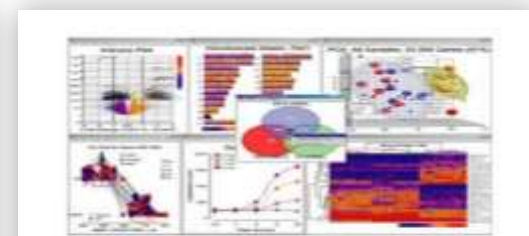
Automated Monitoring & Performance Management



Intelligent Business Processes



Robotic Process Automation



Data Management

Digital E3 (Emotionally Empathetic Experiences)

Travel & Transportation
Feel Special



Insurance
Cared For



(Investment) Banking
Appropriate Returns



Media
Personalized



(Auto) Manufacturing
Awesome Lifecycle Experience



Improve Omnichannel Experience



**Analytics: Reduce Churn,
Increase Revenues,
Reduce Risk**



**New Thinking,
New Business Models**



#3 Experience Innovation

New Thinking, New Business Models

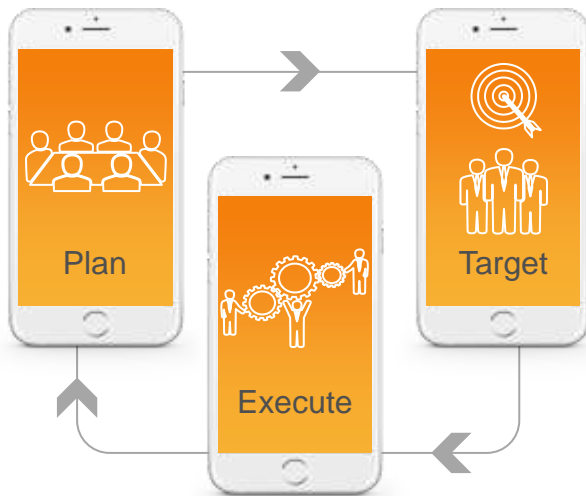


Intelligent Agents

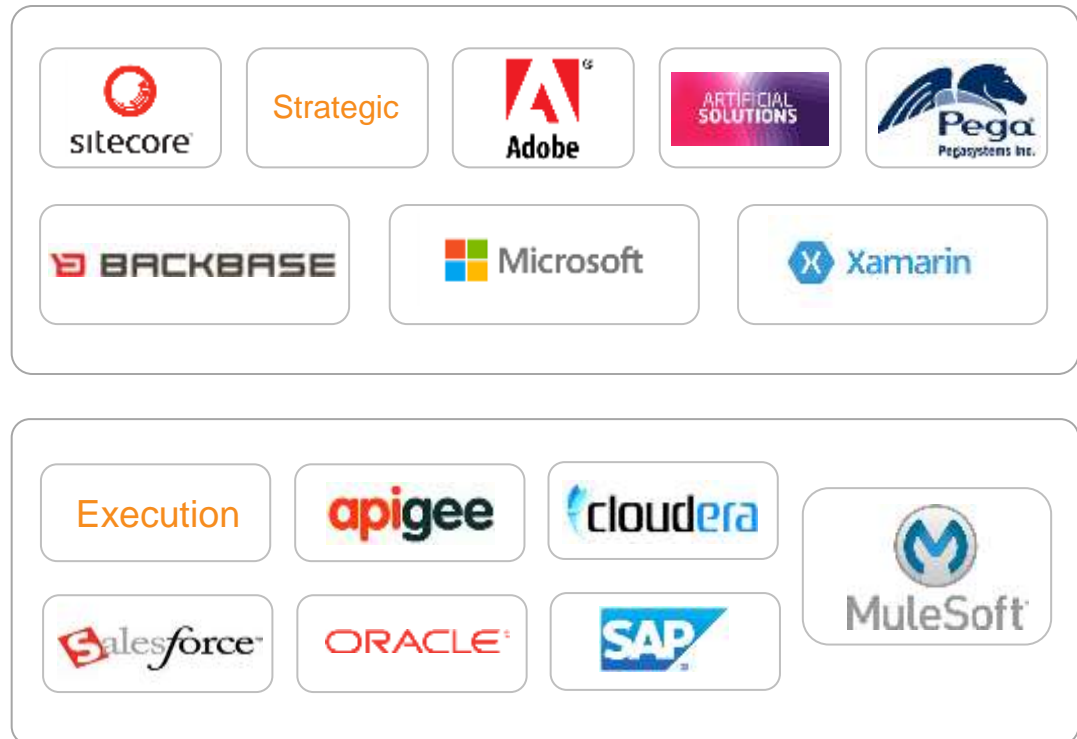


Delivering “Digital How’s” is A Team Activity

World Class Partner Ecosystem

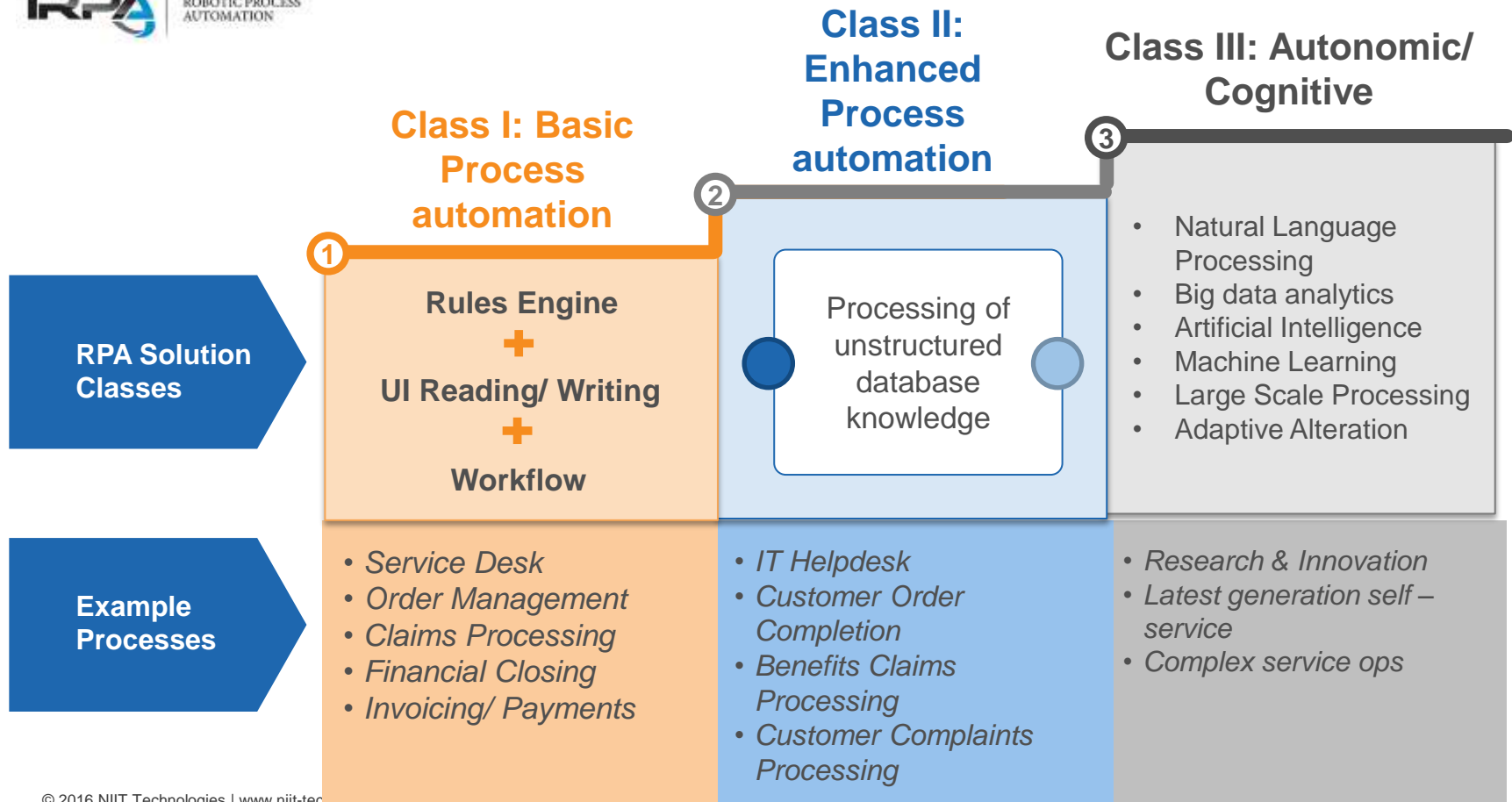


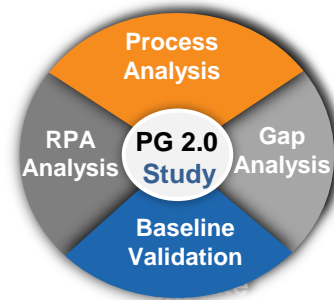
together everyone
TEAM
achieves more



Robotic Process Automation

“**Robotic process automation (RPA)** is the application of technology that allows employees in a company to configure computer software or a “robot” to capture and interpret existing applications for processing a transaction, manipulating data, triggering responses and communicating with other digital systems”



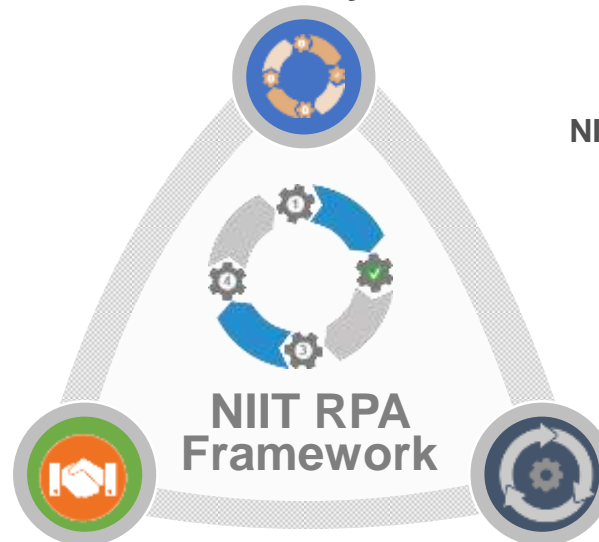


Proprietary “**ProcessGymSM**” methodology to identify the processes or part of processes that can be automated using Robots

Identify

NIIT Technologies Intelligent Automation Framework

- Specialist Technology Integrator
- Relationship with multiple vendors to provide RPA Technology



NIIT Technologies Robust RPA Delivery Methodology

Manual Process



Virtual Workforce



Industry leading Solutions

Implement

RPA Case Studies Snapshot

Process	Process Overview	Benefits Delivered
Slip Entry	The process involves post underwriting support which includes Risk entries and endorsements on the system	<ul style="list-style-type: none"> • Maintaining TAT of <8 hours across all LOB's • 30% reduction in FTE's
ACAT	Free Asset Movement Group keeps track of where transfers are within the transfer process.	<ul style="list-style-type: none"> • Reduced Turn-Around Time • 100% accuracy
GMO	Cash payments team makes payments/ disbursements in relation to requests sent by the Trust Operations team	<ul style="list-style-type: none"> • 40% AHT reduction • Faster data processing with 100% accuracy
Agent change	The process involves changing an insurance agent for a client.	<ul style="list-style-type: none"> • 30% reduction in FTE • Reduced TAT with improved accuracy score
Ad-Order Entry	The process involves creation, change & cancellation of Ad-order tickets from various locations.	<ul style="list-style-type: none"> • Reduced AHT and 24 X7 operations • Cost reduction by 50%
Gross Data Report	Shows case last day dispositions on call file. This report is created every day before dialing.	<ul style="list-style-type: none"> • Accurate data availability for better dialer list configuration • Improved productivity by 15%

Acknowledgements



<p>World's Top Performing IT Stock Bloomberg Global IT Services index Dec 2015</p>	<p>Investor Comm. Award RB Technology – Emerging Corporates category</p>	<p>Among Top Vendors in Enterprise Mobility Innovation category Blueprint Report by HfS Research</p>	<p>"Leader" in NelsonHall's NEAT for Digital Transformation Services</p>	<p>Ranked #5 for Cust. Sat. in UK by Whitelane Research and PA Consulting Group</p>
<p>Listed in 50 Best IT- BPM Company to Work for by 'Great Place To Work® Institute 2015</p>	<p>Among Top5 Large organizations in IT-BPM by "Great Place ToWork® Institute"</p>	<p>Talent Management Award by Asia Pacific HRM Congress'</p>	<p>HR Technology Leader Award by Business WorldHR Excellence</p>	<p>Among 100 Best Places to Work in IT and ranked No. 23 among small organizations by Computerworld</p>
<p>Outsourcing Contract of the Year by National Outsourcing Association (NOA) for partnership with Morris Communications</p>	<p>Skills Development Program of the Year at National Awards for Excellence in Outsourcing by Asia Outsourcing Congress</p>	<p>E-Governance Initiative of the Year Award by ASSOCHAM</p>	<p>Best Service Provider Award from DB Systel</p>	

Thank You

Important Note

Certain statements in this Presentation are forward-looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition in IT services including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies / entities in which we have made strategic investments, withdrawal of governmental fiscal incentives, political instability, legal restrictions on raising capital or acquiring companies and unauthorized use of our intellectual property and general economic conditions affecting our industry. The company does not undertake to update any forward-looking statement that may be made from time to time by or on behalf of the company.

Investor/Analyst contact: abhinandan.singh@niit-tech.com | Ph: +91 22 4010-3212

www.niit-tech.com