



May 14, 2024

Listing Department

BSE LIMITED

P. J. Towers, Dalal Street,

Mumbai-400 001

Code: 531 335

Listing Department

NATIONAL STOCK EXCHANGE OF INDIA LIMITED

Exchange Plaza, C/1, Block G,

Bandra Kurla Complex,

Bandra (E),

Mumbai-400 051

Code: ZYDUSWELL

Sub: **Press Release**

Dear Sir / Madam,

Please find enclosed a copy of press release dated May 14, 2024 proposed to be published in the newspapers in the matter of audited financial results for the quarter and year ended on March 31, 2024.

Thanking you,

Yours faithfully,

For, **ZYDUS WELLNESS LIMITED**

NANDISH P. JOSHI

COMPANY SECRETARY

Encl.: As above

Zydus Wellness Limited

Regd. Office: 'Zydus Corporate Park', Scheme No. 63, Survey No. 536, Khoraj (Gandhinagar), Nr. Vaishnodevi Circle, S. G. Highway, Ahmedabad – 382481, India.

Phone No.: +91-79-71800000; **Website:** www.zyduswellness.com

CIN: L15201GJ1994PLC023490

Zydus Wellness Ltd Q4 Net Sales up by 9.6% to Rs. 778 crores

Ahmedabad, May 14, 2024

For the fourth quarter ended March 31, 2024, Zydus Wellness Ltd. reported Net sales of Rs. 778 crores, up by 9.6%. The company registered growth in EBIDTA of 12.2% y-o-y basis to Rs. 162 crores. The Company reported Profit after Tax of Rs.150 crores. Adjusted PAT after eliminating exceptional items and one-time deferred tax assets impact from comparable quarter of previous year, grew by 24.7% on a year-on-year basis.

Total income from operations increased by 3.2 % y-o-y to 2328 crores during the financial year. Reported net profit stood at 267 crores for the financial year.

With the continued thrust on marketing initiatives, several key brands including Glucon-D, Everyuth, and Nycil continued to perform well during the quarter.

The personal care portfolio comprising of Everyuth and Nycil brand drove the growth for the quarter with 23% growth on a year-on-year basis. The Food and Nutrition portfolio also registered a mid-single digit growth. All brands contributed to the performance with overall volume growing by close to 6 percent.

The Sugar Free brand maintained its leadership in the sugar substitute category with a market share of 95.9 %*. The Group has launched a new brand, I'mlite, a unique formulation of sugar blended with stevia to offer consumers 50% less calories than regular sugar.

Glucon-D continues to maintain its number one position with 59.5%* market share at MAT level. The brand has entered the Ready to Drink beverage category with the pilot launch of Glucon-D Activors Electrolyte Energy drink in couple of key states during the quarter.

During the quarter, the Nutrition Drink Category has registered a growth of 6.4 %* at MAT level. Complan's market share stood at 4.3%*.

Nycil continues to be at number one position with a market share of 35%* in the prickly heat powder category. Everyuth Scrub has maintained its leadership position with a market share of 45.6 %* in the facial scrub category which is an increase of 369 basis points over the same period last year. Everyuth Peel off has held on to its number one position with a market share of 80.2%*, in the Peel off category which is an increase of 174 basis points over the same period last year. In the facial cleansing segment, Everyuth stood at the 5th position with a market share of 6.5%*.

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Sources: *As per MAT March '24 report of IQVIA and Nielsen.

For further information please contact :
The Corporate Communications Department

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