INEOS STYROLUTION

INEOS Styrolution India Ltd. 5th Floor, Ohm House-II, Ohm Business Park, Subhanpura, Vadodara – 390 023 Gujarat, India

ineos-styrolution.com

16 November 2018

To,
BSE Limited
Dept. DSC_CRD
Phiroze Jeejeebhoy Towers,
Dalal Street
Bandra (E)
Mumbai 400 001
Stock code No. 506222

National Stock Exchange of India Limited Exchange Plaza, Plot No. C/1, 'G' Block, Bandra- Kurla Complex, Bandra (E) Mumbai 400 Q51 Stock code. INEOSSTYRO

Subject: Investors Presentation

Dear Sir,

In continuation to our letter dated 25.10.2018 informing about the earnings call organized by the Company on 16 November 2018, please find the attached Investor Presentation relating to the Unaudited Financial Results for the second quarter ended on 30 September 2018.

You are requested to kindly take the above information on your records.

Thanking you.

Yours faithfully,

For INEOS Styrolution India Limited

Compliance Officer

Fax No: +91 265-2303203



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Notes

- Revenue from operations for period up to June 30, 2017 include excise duty, which is discontinued effective from July 01, 2017 upon implementation of Goods and Services Tax in India. In accordance with Ind AS 18, Revenue, GST is not included in revenue from operations. In view of the aforesaid restructuring of indirect taxes, revenue from operations for the quarter Apr Jun 2018 is not comparable with the quarter Apr Jun 2017. Similarly, revenue from operations for period Apr Sep 2018 is not comparable with the period Apr Sep 2017.
- Segment Information :
 - Segment reporting in financial results: Based on the "management approach" as defined in Ind AS 108 'Operating Segments', the Chief Operating Decision Maker (CODM), as represented by Chairman, Managing Director and CFO, evaluates the Company's performance and allocates resources based on an analysis of various performance indicators by business segments. The accounting principles used in the preparation of these financial results are consistently applied to record revenue and expenditure in individual segment.



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Contents

Executive summary

Company information

Financial review

Outlook 2018

Executive summary

Jul - Sep 18 Performance summary

- Profit Before Tax (PBT) is 107 Mio INR in Jul Sep 18 as compared to 266 Mio INR in Apr Jun 18
- Profit Before Tax (PBT) is 107 Mio INR in Jul Sep 18 as compared to 256 Mio INR in Jul - Sep 17

Jul - Sep 18 Market update

- Automotive market slowed down after Aug
- Sep onwards, slowdown observed across all segments
- Higher imports in seen in PS segment

Jul - Sep 18 Business update

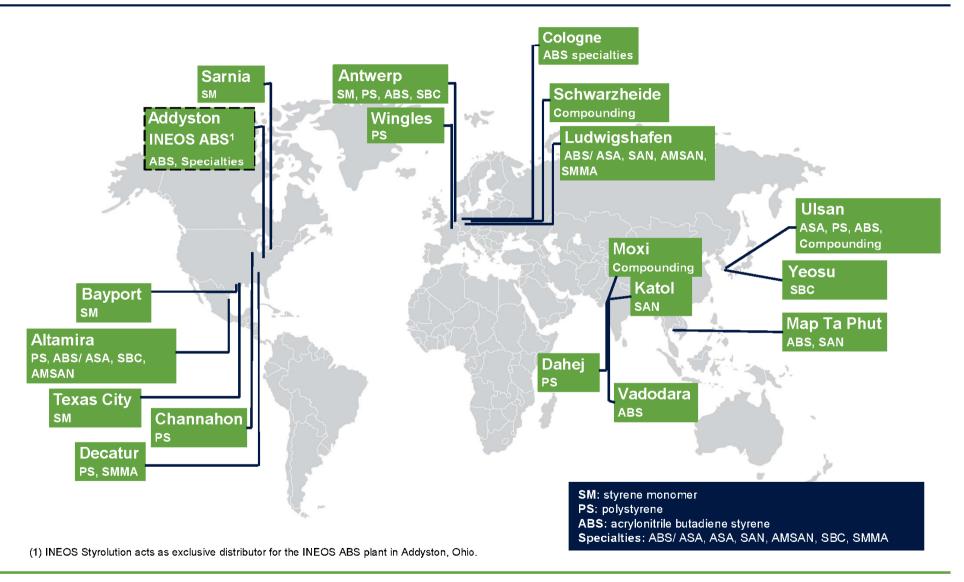
- Maintained market share
- Lean period expected with low demand after festive season
- Demand further impacted due to weak INR keeping input cost high

INEOS Styrolution at a glance



Global reach and proximity

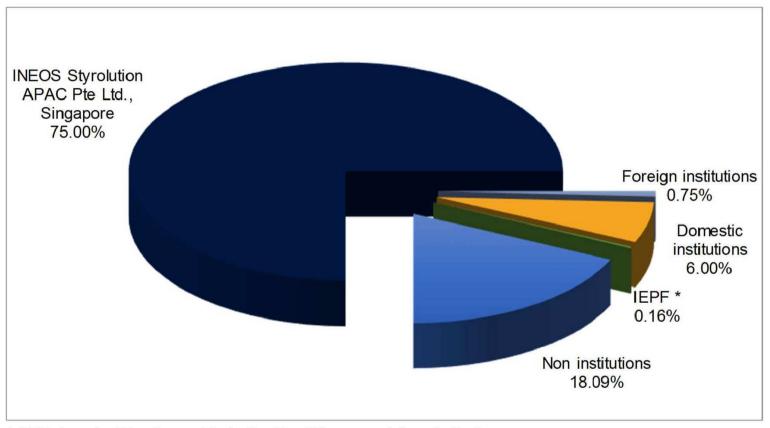
to customer markets





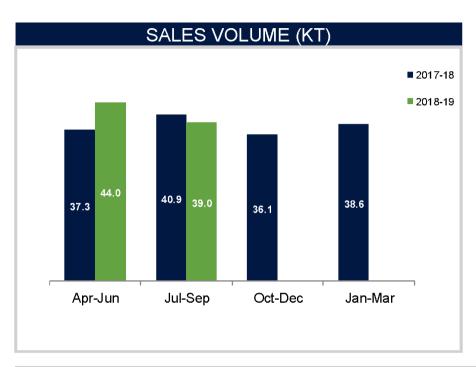
Shareholding pattern

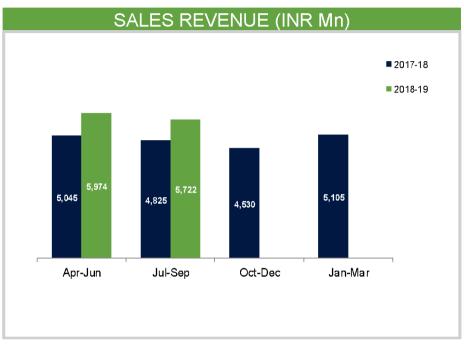
as on Sep 30, 2018



* IEPF : Investor Education and Protection Fund [Government Organization]

Sales performance





• Sales revenue - refer note below.

Revenue from operations for periods up to June 30, 2017 include excise duty, which is discontinued effective from July 01, 2017 upon implementation of Goods and Services Tax (GST) in India. In accordance with Ind AS 18, Revenue, GST is not included in revenue from operations. In view of the aforesaid restructuring of indirect taxes, revenue from operations for the period Apr – Jun 18 is not comparable with period Apr – Jun 17.

Financial review

Q2 2018-19 (Jul - Sep) results highlights

(Unit: INR Mn except volumes & EPS)

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Particulars	Jul-Sep 18	Apr-Jun 18	Jul-Sep 17	% vs Apr-Jun 18	% vs Jul-Sep 17	
Volumes (kt)	39.1	43.8	40.6	(10.7)	(3.7)	
Sales revenue	5,675	5,937	4,825	(4.4)	17.6	
Other income	46	37	6	27.0	647.7	
Cost of goods sold	4,690	4,784	3,735	(2.0)	25.6	
Depreciation & amortization	64	62	61	3.1	5.2	
Other expenses	860	861	779	(0.1)	10.4	
Profit before tax	107	266	256	(59.7)	(58.0)	
Profit after tax	70	169	170	(58.5)	(58.7)	
Other comprehensive income	0	(1)	(1)	(148.4)	(131.2)	
Total comprehensive income	70	168	169	(58.1)	(58.2)	
EPS (Rs.)	3.99	9.60	9.65	(58.5)	(58.7)	

