



COMPANY UPDATE | Q2-FY 2022-23

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These forward-looking statements represent only the Company's current intentions, beliefs or expectations, and any forward-looking statement speaks only as of the date on which it was made. The Company assumes no obligation to revise or update any forward looking statements.

ABOUT US



Optiemus Infracom Limited, a public listed company, is a diversified, award - winning, high-performance telecommunications enterprise with over 25 years of multi-domain experience including Distribution & Marketing of mobile & Telecom Products in the Indian subcontinent.



We hail technology as the great equalizer, the core of a revolution that has the right to empower the next billion. To see it happening, we have taken it upon ourselves to make the technology accessible to the masses through different channels and at different stages of its lifecycle – Design, Manufacturing, Distribution, Retail & After-sales.

THE TEAM



Ashok Gupta

Chairman

Mr. Ashok Gupta - Visionary first-generation founder with over two decades experience in creating a world-class mobile phone ecosystem in India. Instrumental in scaling up businesses of MNCs such as Nokia, Samsung, HTC and LG in India in the past



A. Gururaj

Managing Director

Mr. A. Gururaj - MD of OEL, Ex MD of Wistron India. Demonstrated track record in setting up and running large scale plants for customers such as Apple. Previously with Flextronics, Chennai



Neetesh Gupta

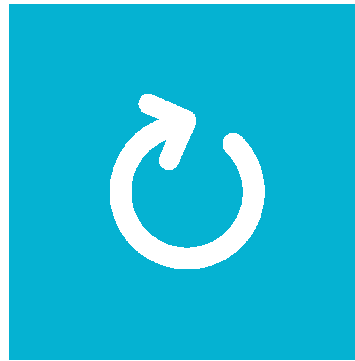
Director

Mr. Neetesh Gupta - Director, OEL. Instrumental in setting up Hearables/ Wearables vertical including onboarding new customers, New product R&D, setting up strong network of vendors across India and other countries

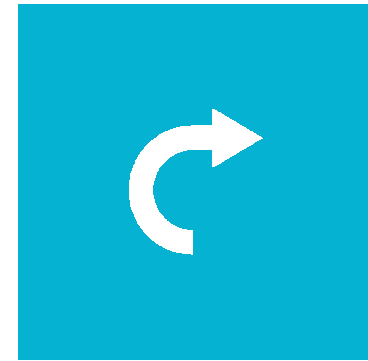
AGENDA



**Quarterly
Financials**



Recent Updates



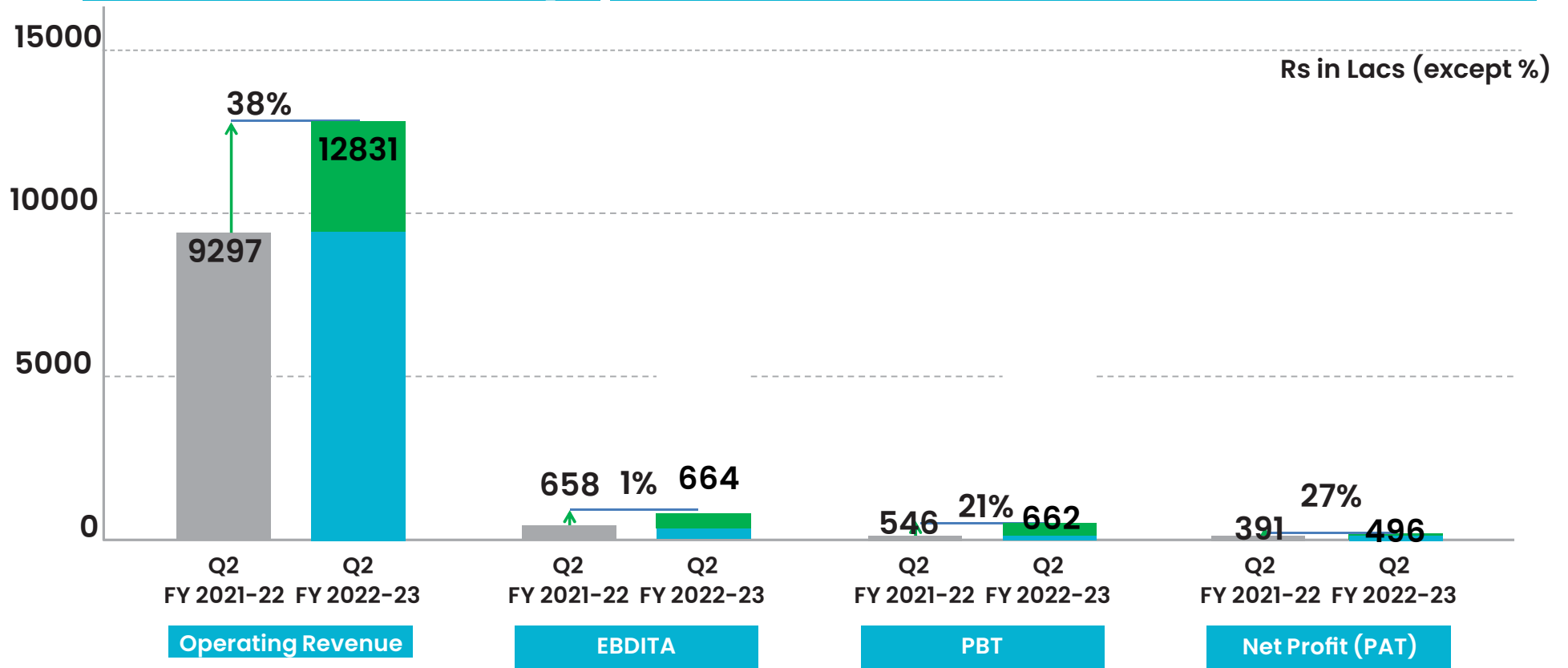
Way Forward

Key Highlights- Q2 Standalone

Particulars	Q2-FY2022-23	Q2-FY2021-22	Growth (%)
Operating Revenue	12831	9297	38% ↑
EBDITA	664	658	1% ↑
PBT	662	546	21% ↑
Net Profit (PAT)	496	391	27% ↑

Rs in Lacs (except %)

Key Highlights- Q2 Standalone

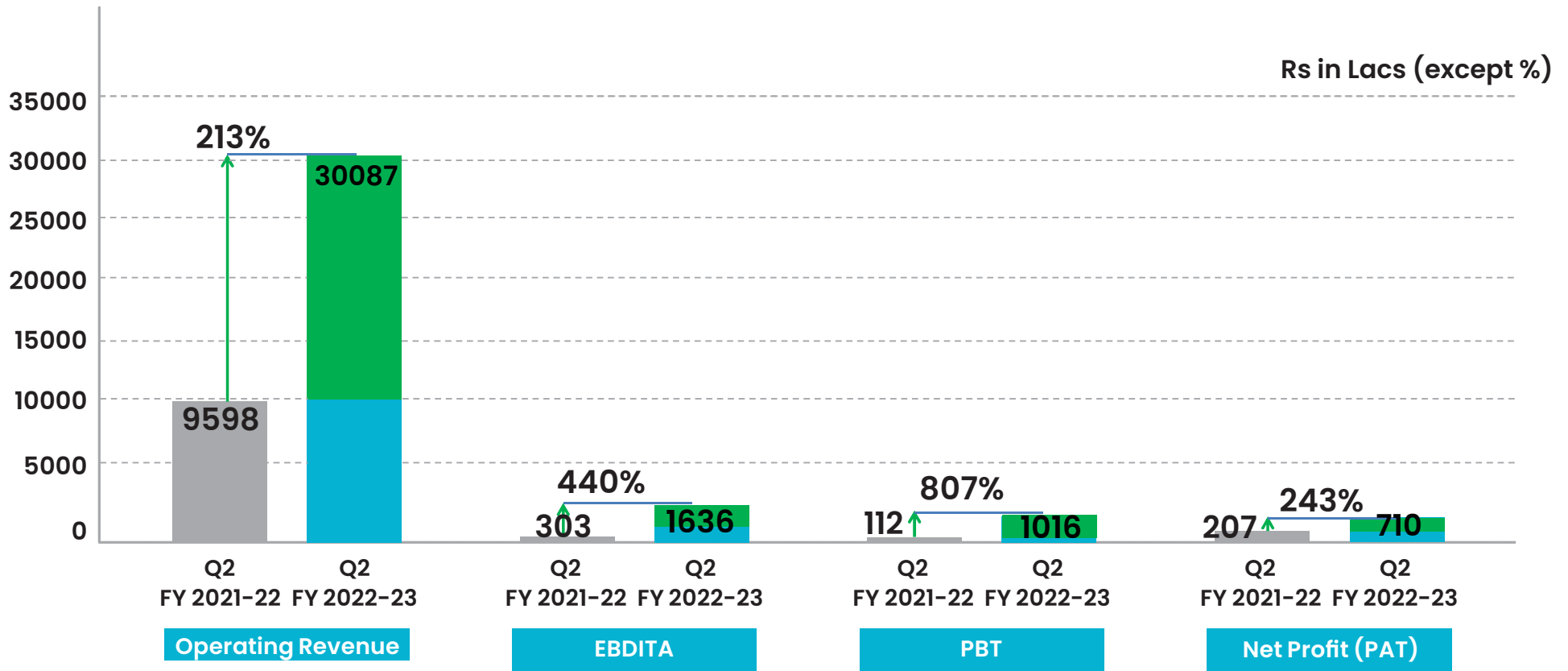


Key Highlights- Q2 Consolidated

Particulars	Q2-FY2022-23	Q2-FY2021-22	Growth (%)
Operating Revenue	30087	9598	213% ↑
EBDITA	1636	303	440% ↑
PBT	1016	112	807% ↑
Net Profit (PAT)	710	207	243% ↑

Rs in Lacs (except %)

Key Highlights- Q2 Consolidated

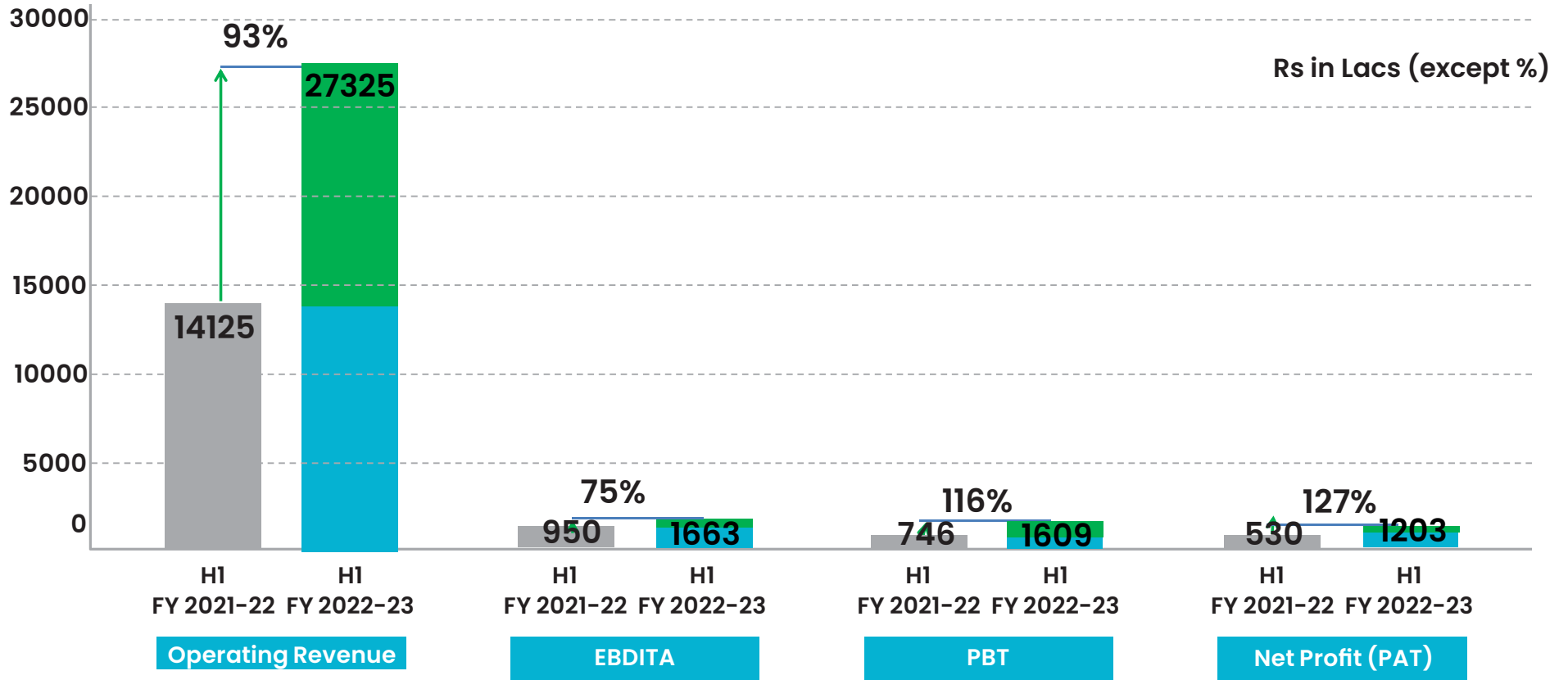


Key Highlights-H1 Standalone

Particulars	H1-FY2022-23	H1-FY2021-22	Growth (%)
Operating Revenue	27325	14125	93% ↑
EBDITA	1663	950	75% ↑
PBT	1609	746	116% ↑
Net Profit (PAT)	1203	530	127% ↑

Rs in Lacs (except %)

Key Highlights- H1 Standalone

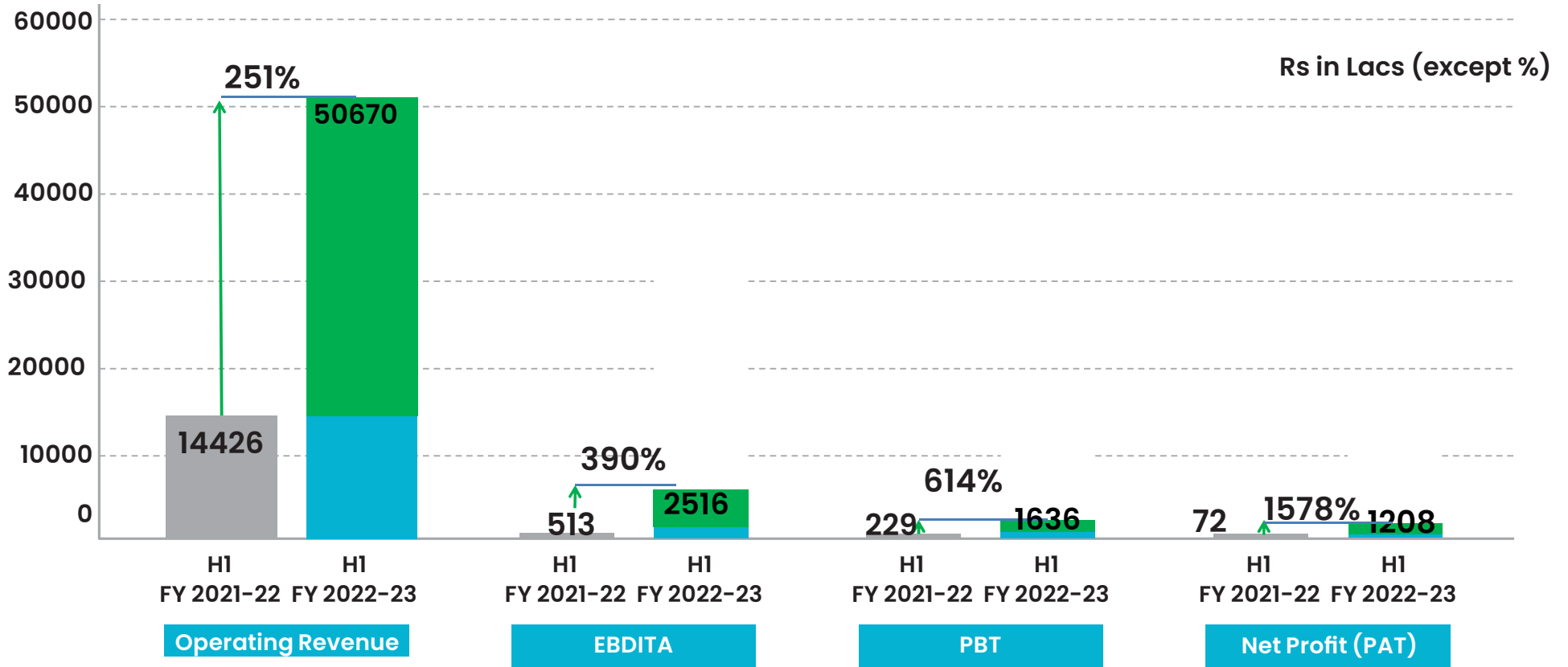


Key Highlights-H1 Consolidated

Particulars	H1-FY2022-23	H1-FY2021-22	Growth (%)
Operating Revenue	50670	14426	251% ↑
EBDITA	2516	513	390% ↑
PBT	1636	229	614% ↑
Net Profit (PAT)	1208	72	1578% ↑

Rs in Lacs (except %)

Key Highlights- H1 Consolidated



Recent Updates

- The Company had got an **order of amendment/re-assessment of Bills of Entry to the extent of Rs. 45 Crores** with respect to refund of excess countervailing duty “CVD” paid by MPS Telecom Private Limited (Erstwhile Entity merged with the Company) during the period 22.02.2014 to 18.02.2015. The Company, now entitles to file an refund application to get **refund of such excess CVD to the extent of Rs. 45 Crores in due course.**
- Optiemus Electronics Limited, Wholly owned subsidiary of the Company, has achieved a milestone of production of **1 Million Hearable/Wearable devices in a single month i.e. September 2022.**
- Department of Telecommunications has **extended PLI Scheme** for Telecom and Networking Products by shifting 1 year from FY 2021-22 to 2022-23. Now the benefit under this **PLI will be started from FY 2022-23 to 2026-27.** **GDN Enterprises Private Limited**, wholly owned subsidiary of the Company **will get the benefit of such shifting/extension of Telecom PLI.**

Way Forward

- Optiemus Electronics Limited, Wholly owned subsidiary of the Company, after achieving a milestone of production of 1 Million Hearable and Wearable devices in a single month, is increasing its **production capacity of Hearable/Wearable devices from 1 Million to 2 Million per month.**
- Optiemus Electronics and GDN Enterprises, both the companies are having **strong orders book for Hearable & Wearable and Telecom products.**
- Recently, the Government of India has proposed to **increase the financial outlay from INR 7350 crores to around INR 19000 crores** under the production link incentive scheme of IT and Hardware along with increase of incentive rates. **Optiemus Electronics Limited, wholly owned subsidiary of the Company is the approved applicant of such PLI Scheme.**

THANK YOU

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