



IntraSoft Technologies Limited

Regd. Office : 502A Prathamesh, Raghuvanshi Mills Compound, S.B. Marg, Lower Parel, Mumbai - 400 013
T: +91-22-2491-2123 F: +91-22-2490-3123 E: intrasoft@itlindia.com W: www.itlindia.com CIN : L24133MH1996PLC197857
Corp. Office : Suite 301, 145 Rash Behari Avenue, Kolkata - 700 029. Tel: +91-33-4023-1234 Fax: +91-33-2464-6584

November 12, 2021

Corporate Relationship Department
BSE Limited
P.J.Towers, Dalal Street,
Fort, Mumbai

Listing Department
National Stock Exchange of India Ltd
Exchange Plaza, Bandra Kurla Complex
Mumbai

Scrip code: 533181 / ISFT

Dear Sir,

Sub: Presentation on Financial Results and Business Performance

With reference to captioned subject matter, please find enclosed herewith the presentation on Financial Results and Business Performance of the Company for the Quarter and half year ended on September 30, 2021.

This is for your information and records.

Thanking You,

Yours faithfully,
For IntraSoft Technologies Limited

Pranvesh Tripathi
Company Secretary & Compliance Officer



Encl: as above

IntraSoft Technologies Limited



**Investor Presentation
12th November, 2021**

BSE: 533181, NSE: ISFT



123Stores

123Stores

E-Commerce Subsidiary of IntraSoft
Technologies Ltd



About 123Stores

- ✓ Platform for E-Commerce Growth in USA
- ✓ Combining proprietary, best-in-class A.I. -based technology and a 100% data-driven approach, 123Stores empowers brands to maximize their sales on Amazon USA.



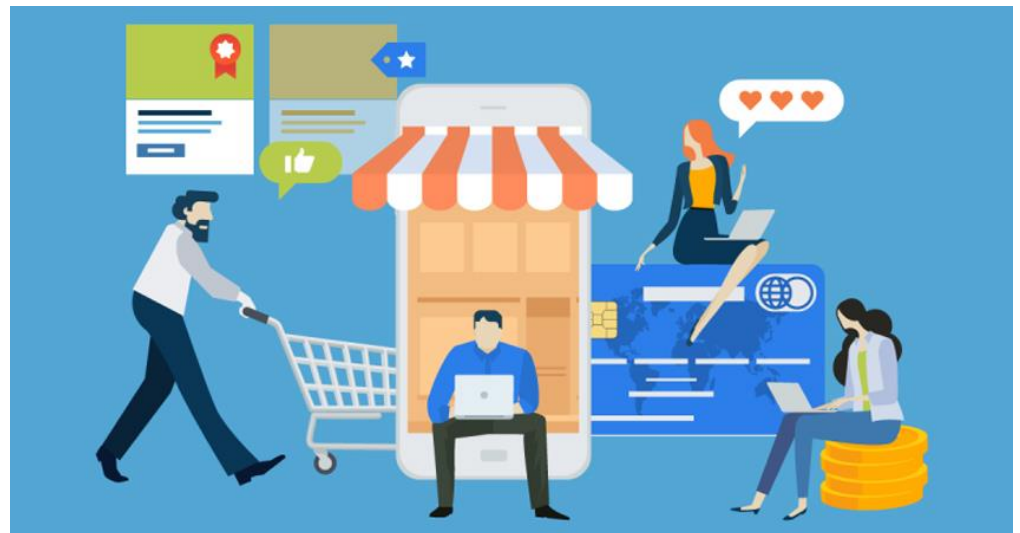


123Stores

Platform for Brands in USA to increase their Online Sales

Single, integrated Technology based solution for brand growth and optimization

- ✓ Showcasing Complete Brand Assortment
- ✓ Digital Marketing & Creative Services
- ✓ Brand Inventory Management and Supply Chain
- ✓ Brand Protection
- ✓ Data & Insights
- ✓ Software & Technology
- ✓ Account Management



123Stores E-Commerce Platform

123Stores E-Commerce platform powers predictive insights, automation, and efficient solutions that grow the online presence of the partner brands.





Financial Performance Of IntraSoft Technologies Ltd



Financial Performance – IntraSoft Technologies Ltd.

Unaudited Consolidated Statement of Profit & Loss

Particulars	Quarter Ended	
	Sep-21	Sep-20
	₹ (In Lakhs)	
Revenue From Operations	10,207.84	16,743.13
Cost of Goods Sold (Incl. Shipping)	7,797.81	13,758.51
Gross Profit	2,410.03	2,984.62
Sales & Marketing Expenses	1,391.26	2,123.59
Employee Benefit Expense	495.34	436.06
General & Administrative Expenses	284.48	302.35
Earnings From Operations	238.95	122.62
Other Income (Net)	222.62	125.81
Earnings Before Interest, Tax, Depreciation & Amortization	461.57	248.43
Depreciation & Amortization	34.92	103.34
Earnings Before Interest & Tax	426.65	145.09
Finance Costs	81.21	81.72
Profit Before Tax (PBT)	345.44	63.37
Tax Expense	0.31	1.16
Profit After Tax (PAT)	345.13	62.21



Financial Performance – IntraSoft Technologies Ltd.

Unaudited Consolidated Statement of Assets & Liabilities

Particulars	As at	As at
	Sep – 21	Sep – 20
ASSETS	₹ (In Lakhs)	
Non-current assets		
Property, plant and equipment	1,477.05	1,588.47
Right of use assets	0.17	1,024.22
Other intangible assets	7.98	11.43
Other intangible assets under Development	8,497.37	3440.16
Financial assets		
(i) Investments	325.75	682.01
(ii) Other financial assets	3.47	5.40
Deferred tax assets (net)	1,976.51	2,058.38
Income tax assets (net)	22.52	51.34
Other non-current assets	37.13	241.05
	12,347.95	9,102.46
Current assets		
Inventories	9,150.33	12,007.16
Financial assets		
(i) Investments	7,227.92	5,736.91
(ii) Trade receivables	387.93	327.12
(iii) Cash and cash equivalents	1,016.28	1,943.29
(iv) Other bank balances	56.61	338.21
(v) Loans	0.50	0.00
Other current assets	240.47	223.73
	18,080.04	20,576.42
TOTAL ASSETS	30,427.99	29,678.88



Financial Performance – IntraSoft Technologies Ltd.

Unaudited Consolidated Statement of Assets & Liabilities

Particulars	As at	As at
	Sep – 21	Sep – 20
EQUITY AND LIABILITIES	₹ (In Lakhs)	
Equity		
Equity share capital	1,473.17	1,473.17
Other equity	14,428.76	13,498.01
	15,901.93	14,971.18
Liabilities		
Non-current liabilities		
Financial liabilities:		
(i) Borrowings	10,642.96	10,300.69
(ii) Lease Liability	0.00	869.62
(iii) Other Financial liabilities	1.19	2.01
Provisions	149.68	151.72
Deferred tax liabilities (net)	136.48	101.83
Other non-current liabilities	98.50	100.49
	11,028.81	11,526.36
Current liabilities		
Financial liabilities		
(i) Trade payables	2,684.10	2,027.39
(ii) Lease Liability	0.26	226.75
(iii) Other Financial liabilities	371.96	222.65
Provisions	6.69	4.64
Current tax liabilities (net)	18.54	31.05
Other current liabilities	415.70	668.86
	3,497.25	3,181.34
TOTAL EQUITY AND LIABILITIES	30,427.99	29,678.88



IntraSoft Technologies Ltd

For Further Information, Please Contact

Company :

IntraSoft Technologies Ltd.
CIN - L24133MH1996PLC197857

Ms. Purvangi Jain
purvangi.jain@itlindia.com
91-22-4004-0008

www.itlindia.com

Investor Relations Advisors :

Valorem Advisors

Mr. Anuj Sonpal
anuj@valoremadvisors.com
91-9930609010

www.valoremadvisors.com

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