

#### MSEL/SE/2020-21/44

November 12, 2020

The Manager
Listing Department
National Stock Exchange of India
Limited
'Exchange Plaza', C - 1,
Block G,
Bandra-Kurla Complex,
Bandra (E),
Mumbai 400051

The Manager Listing Department BSE Ltd. 1st Floor, New Trading Ring, Rotunda Building P.J. Towers, Dalal Street, Fort Mumbai-400 001 The Secretary
The Calcutta Stock
Exchange Ltd.
7, Lyons Range
Kolkata 700 001

SYMBOL - MAGADSUGAR STOCK CODE - 540650

SCRIP CODE - 23935

Dear Sirs/Madam,

Subject: Disclosure of information pursuant to Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

In compliance with Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and the Company's Code of Practices and Procedure for Fair Disclosure of Unpublished Price Sensitive Information, please find enclosed herewith a copy of the Investor Presentation with respect to the unaudited financial results of the Company for the quarter and half year ended 30<sup>th</sup> September, 2020.

Please take the same on record.

Thanking you,

Yours faithfully, For Magadh Sugar & Energy Limited

S Subramanian Company Secretary FCS – 4974

Encl - as above



# <u>Agenda</u>

Q2/H1 FY21 - Quarter Highlights

Operational Highlights – Q2/H1 FY21

**Industry Scenario** 

**Growth Strategy** 





# **Business Updates Q2/H1 FY21**

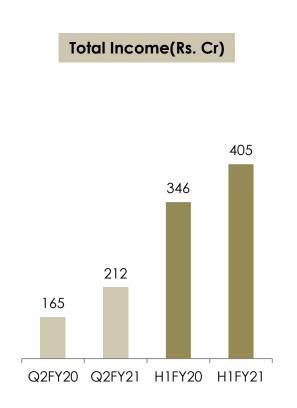


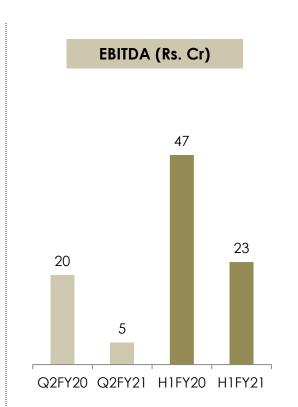
- Sugar Stock as on 30<sup>th</sup> September 2020, 14.92 lakh quintals
- Average realization in Q2FY21 Rs. 3,359/- per quintal against Q2FY20 Rs. 3,376/- per quintal
- The expansion of crushing capacity at Hasanpur sugar unit from 5,000 TCD to 6,500 TCD is on track
- Obtained Environmental Clearance Certificate for our upcoming molasses-based Distillery at "Sidhwalia"
  - The capacity of proposed Distillery is 75 KLPD
  - Will aid the Company to benefit from changing market dynamics (increased government focus on ethanol)
- Augmentation of Capacity at Existing NSSM Distillery will enable it to run at 80 KLPD with B heavy molasses, resulting in higher volume by 50 lac litres per year
- Outstanding Cane dues as on 30th Sep 2020 was of Rs. 2.43 Cr only.
- Receivable from Government department as on 30th Sep 2020 was Rs. 74.49 Cr (i.e. mainly Export subsidy and Buffer Stock interest subsidy)
- Company's credit rating has improved from BBB+ to A- for long-term bank facilities

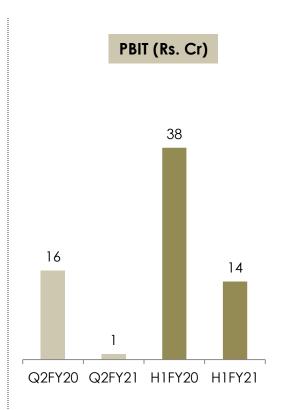
Stock Position (Qtls)				
Opening stock as on 30 <sup>th</sup> June 2020 20.48 Lakh				
Production	-			
Sold	5.55			
Closing stock as on 30 <sup>th</sup> September 2020 14.92				



# Q2/H1FY21 Result Highlights









# **Profitability Highlights**

Rs. Crore	Q2FY21	Q2FY20	Q1FY21	H1FY21	H1FY20
Total Income	212	165	193	405	346
Raw Material Cost	183	121	152	335	250
Employee Cost	10	10	11	21	20
Total Expenditure	14	14	12	26	29
EBITDA	5	20	18	23	47
Depreciation	4	4	5	9	9
PBIT	1	16	13	14	38
Interest	15	13	13	28	26
Profit Before Tax	-15	3	0	-14	12
Tax	-5	1	0	-5	4
Profit After Tax	-10	2	0	-9	8
EPS (Rs)	-6.79	1.26	0.15	-6.64	5.60

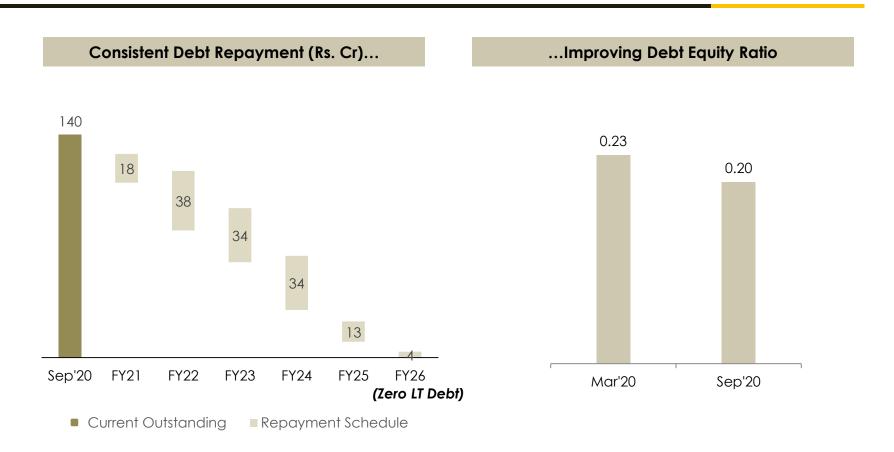


# **Balance Sheet Highlights**

Rs. Crore	Sep-20	Mar-20	Rs. Crore	Sep-20	Mar-20
Shareholder's Funds	521	536	Non-current assets	693	680
Share capital	14	14	Fixed assets	664	670
Other Equity	507	522	Capital W.I.P	24	7
Non-current liabilities	124	147	Other non-current assets	5	3
Long term borrowings	103	123			
Long-Term Provisions	4	3	Current Assets	576	864
Deferred tax liability	17	21	Inventories	477	770
Current liabilities	624	861	Biological Assets other then bearer plants	2	1
Short Term Borrowings	538	489	Trade receivables	6	9
Trade Payables	28	313	Bank, Cash & Cash equivalents		1
Other Financial Liabilities	48	42	Loans & advances	0	0
Short-term provisions	6	6	Other financial assets	0	6
Other Current liabilities	4	5	Other Current Assets	83	75
Current tax liability	0	6	Current Tax Assets (net)	7	3
Total Equities & Liabilities	1,269	1,544	Total Assets	1,269	1,544



# Disciplined Debt Repayment







# **Sugar Segment Performance**

	Segmental Revenues (Rs. lakhs)	PBIT (Rs. Lakhs)		
Q2FY21	19,565	(237)		
Q2FY20	15,273	1,598		
H1FY21	37,146	20		
H1FY20	31,691	2,983		
	Sugarcane Crushed (lakh quintals)	Sugar Recovery (%)	Sugar Sold (Lakh quintals)	Average Realization (Rs. Per kg)
Q2FY21	-	-	5.55	3,359
Q2FY20	-	-	4.30	3,376
H1FY21	13.25	11.35%	10.52	3,288
H1FY20	21.55	10.54%	8.95	3,355

Finished Sugar inventory as on 30th September 2020 was 14.92 lakh quintals valued @ average rate of Rs. 29.95 per kg



# **Distillery Segment Performance**

	Segmental Revenues (Rs. In lakhs)	PBIT (Rs. lakhs)	
Q2FY21	1,688	559	
Q2FY20	1,083	324	
H1FY21	3,990	1,646	
H1FY20	2,831	1,156	
	Total Alcohol Production (Lakh litres)	Total Alcohol Sales (Lac litres)	Average Realizat (Rs./litre)
Q2FY21			
Q2FY21 Q2FY20	(Lakh litres)	(Lac litres)	(Rs./litre)
	(Lakh litres)	(Lac litres) 33.53	47.70

\*including B heavy



# **Co-Generation Segment Performance**

	Segmental Revenues (Rs. lakhs)	PBIT (Rs. lakhs)	
Q2FY21	-	(206)	
Q2FY20	-	(270)	
H1FY21	582	(99)	
H1FY20	1,297	96	
	Power Generation (lakh units)	Power Sales (Lakh units)	Average Realization (Rs. Per Unit)
Q2FY21	_		
	_	-	-
Q2FY20	<u>-</u>	-	- -
Q2FY20 H1FY21		43.78	- - 5.86

<sup>\*</sup>due to lower crushing





#### **Company Overview**

- Incorporated in 1932 (Group in Sugar Business over 7 decades), consequent upon various schemes of merger and demerger this company formed in 2015
- · Company's core business includes
  - Sugar and sugar products, Spirits and alcohol, Co-Generation of power
- Company has 3 sugar mills with a combined crushing capacity of 17,500 TCD
- Company has 1 distillery at Narkatiaganj with a total capacity of 80 KLPD
- Cogeneration facility generate 38 MW power
- Company is located in Bihar
- Narkatiaganj plant of the company showed highest recovery in Bihar

Region	Plant (Bihar)	Capacity
	New Swadeshi Sugar Mills	7,500 TCD
Pashchim Champaran	New Swadeshi Distillery	80 KLPD
·	New Swadeshi Co-generation	10 MW
	Bharat Sugar Mills	5,000 TCD
Gopalganj	Bharat Co-generation	18 MW
	Hasanpur Sugar Mills	5,000 TCD
Samastipur	Hasanpur Co-generation	10 MW





# **Sugar Industry Updates**

As per recent report, world sugar production in SS 20-21 is expected to increase by 21.8 mln tonnes compared to last season to 188 mln tonnes

Consumption is expected to increase by 6.2 mln tonne year-over-year to 177 mln tonnes. Consumption is forecasted to recover slowly, due to the impact of the coronavirus on economies of different countries

**Sugar Production:** ISMA estimated total sugar production at 31 million tons for SS 2020-21; estimated sugar production is after consideration the sugar diversion of 2 million tons for production of Ethanol using B heavy molasses / juice / syrup

**Total Acreage under sugarcane:** As per industry estimates, the total acreage under sugarcane in the country is estimated to be around 52.68 lakh hectares in SS 2020-21, which is about 9% higher than SS 2019-20 sugarcane area of around 48.41 lakh hectares

Source: ISMA & sugar-asia.com



# **Sugar Industry Updates**

**FRP:** Fair and Remunerative Price (FRP) for sugar season 2020-21 has been increased by Rs.10/Qtl to Rs. 285 per quintal linked to a basic recovery rate of 10%; providing a premium of Rs. 2.85 per quintal for every 0.1% increase in recovery above that level

MSP: The government has announced increased the minimum selling price (MSP) of sugar from Rs 31 per kg has yet not been made effective; awaiting for the approval from the cabinet

**Ethanol Price revision:** CCEA has raised base prices of Ethanol derived out of B heavy molasses by Rs. 3.34/ltr to Rs. 57.61/ltr, C heavy molasses by Rs. 1.94/ltr to Rs. 45.69/ltr and Sugarcane juice by Rs. 3.17/ltr to Rs. 62.65/ltr for supply period from '1st December 2020 to 30th November 2021'

**Long-term contract for Ethanol procurement:** OMCs had floated EoI for enrolment of vendors for supply of Ethanol for blending and has indicated the quantity to be procured for the next five years; providing long-term visibility for ethanol procurement

Source: ISMA & indiansugar.com



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# Let's Connect



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