

एनएमडीसी



NMDC

एन एम डी सी लिमिटेड NMDC Limited

(भारत सरकार का उद्यम) (A GOVT. OF INDIA ENTERPRISE)

पंजीकृत कार्यालय : 'खनिज भवन', 10-3-311/ए, कैसल हिल्स, मासाब टैंक, हैदराबाद - 500 028.
Regd. Office : 'Khanij Bhavan' 10-3-311/A, Castle Hills, Masab Tank, Hyderabad - 500 028.

नैगम पहचान संख्या / Corporate Identity Number : L13100AP1958 GOI 001674

No. 18(1)/2008- Sectt

13th November 2018

1) The BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai- 400001	2) National Stock Exchange of India Ltd., Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051
3) The Calcutta Stock Exchange Limited, 7, Lyons Range, Kolkata - 700001	

Dear Sir / Madam,

**Sub: Corporate Investors Presentation on Company's Performance in the FY 2018-19
(H1) - Reg**

**Ref: Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements)
Regulations, 2015; Security ID: NMDC**

Reference the captioned subject, kindly note that Corporate Investors Presentation on Company's Performance in the FY 2018-19 (H1) has been uploaded on NMDC website, a copy of which is enclosed herewith for kind reference.

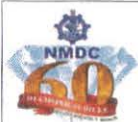
Please take note of the above information.

Thanking you

Yours faithfully,
For **NMDC Limited**

A S Pardha Saradhi
Company Secretary

Encl: As above



NMDC Limited

Corporate Investors Presentation on Performance in F/Y 2018-19 (H1)

Disclaimer:

Cautionary Statement:

The statements contained in the Presentation may be forward looking statements and progressive within the meaning of applicable laws and regulations. Actual results may vary from those expressed or implied, depending upon economic conditions, Govt. policies and other incidental factors that may arise. Readers are cautioned not to place undue reliance on the forward looking statements.



Summary of Quarterly Performance

Particulars	Quarter Ended			Variance	
	30-Sep-18	30-Jun-18	30-Sep-17	Q2 vs Q2	Q2 Vs Q1
	Q2	Q1	Q2		
Physical - Iron Ore (Qty in LT)					
Production	52.63	69.75	71.78	(19.15)	(17.12)
Export Sales	-	-	5.23	(5.23)	-
Domestic Sales	67.06	67.78	77.73	(10.67)	(072)
Total Sales	67.06	67.78	82.96	(15.90)	(0.72)
Financial Rs. In crore					
1. Revenue from operations	2,437.92	2,421.99	2,421.33	(16.59)	15.93
%				(1%)	1%
2. Other Income	130.95	125.14	109.85	21.10	5.81
%				19%	5%
3. Total Income	2,568.87	2,547.13	2,531.18	37.69	21.74
%				1%	1%
4. Total Expenses	1,255.68	1,070.48	1,290.45	(34.77)	185.20
%				(3%)	17%
5. EBITDA	1,390.17	1,548.95	1,312.70	(74.47)	(158.78)
%				(6%)	(10%)
6. Profit before tax	1,313.00	1,476.56	1,240.57	72.43	(163.56)
%				6%	(11%)
7. Profit after tax	636.37	975.27	844.30	(207.93)	(338.90)
%				(25%)	(35%)

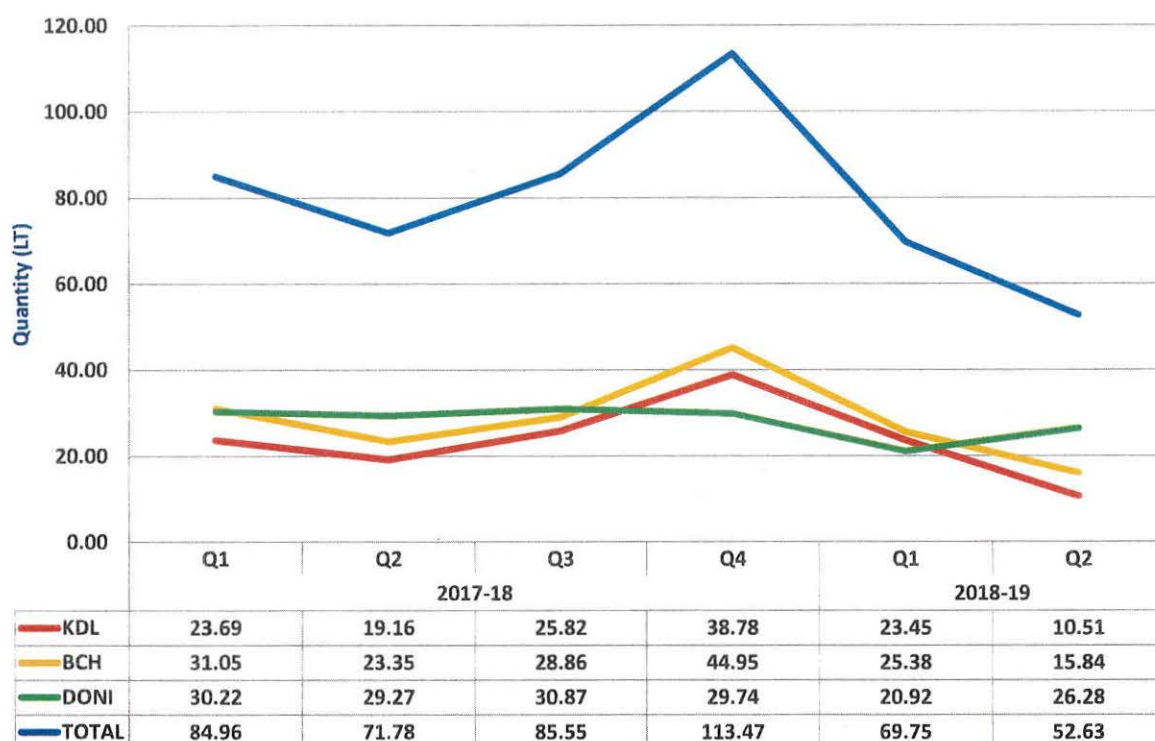


UNITWISE AND QUARTERLY PHYSICAL TREND OF IRON ORE (LT)

PRODUCTION

2018-19 (H1) – 122.38 LT

2017-18 (H1) – 156.74 LT

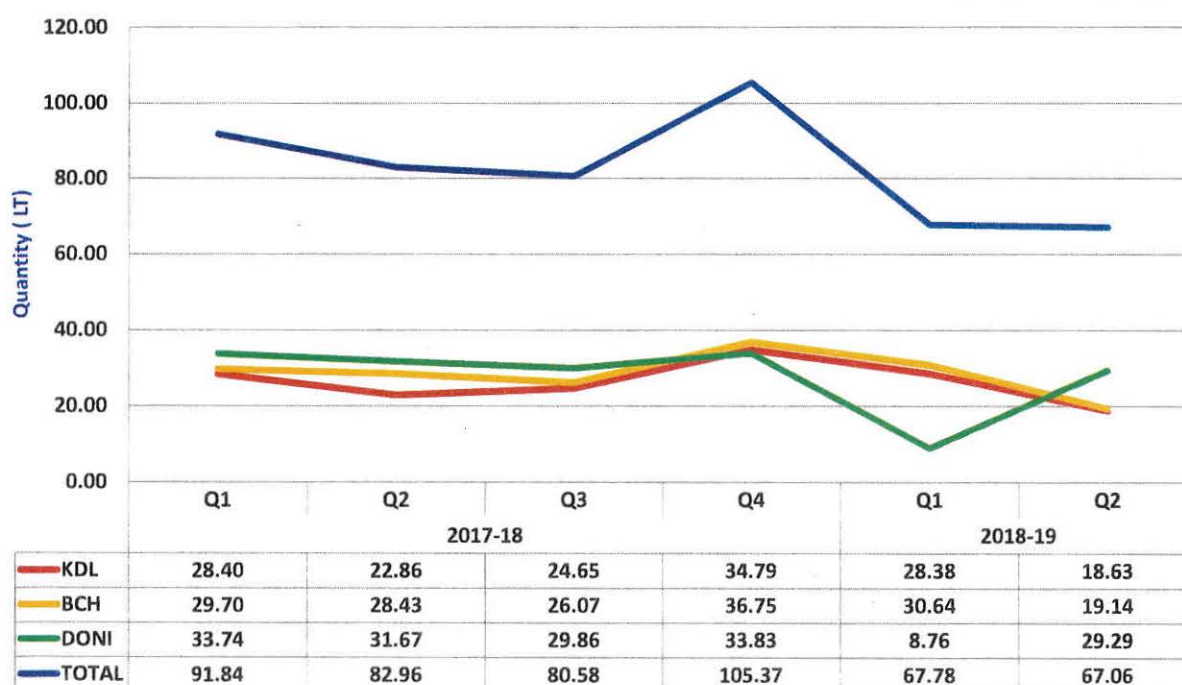


UNITWISE AND QUARTERLY PHYSICAL TREND OF IRON ORE (LT)

SALES

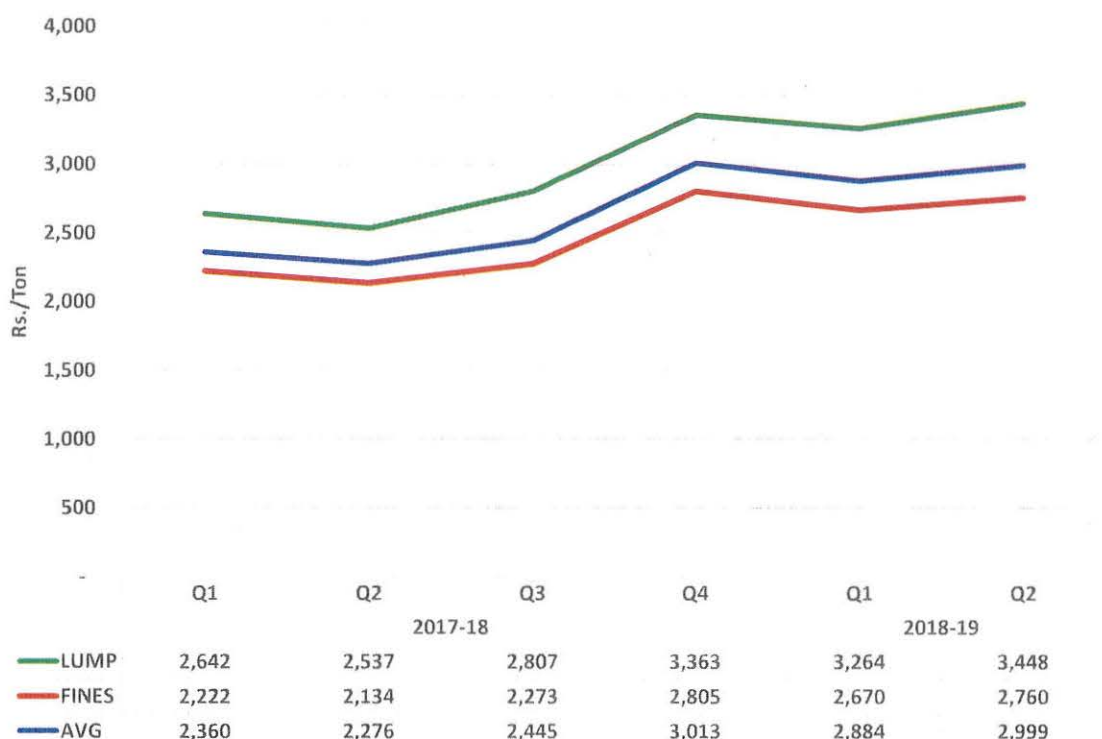
2018-19 (H1) – 134.84 LT

2017-18 (H1) – 174.80 LT





PRODUCT WISE BASIC AVERAGE DOMESTIC PRICES OF IRON ORE (EXCL STATUTORY LEVIES)

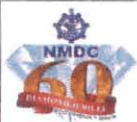


SALES VARIANCE ANALYSIS

Q2 (2018-19) Vs Q2 (2017-18)

- **Turnover** increased to **Rs 2,438 crore** from **Rs 2,421 crore** (1%)
- Analysis of Variance in Iron Ore Sales: (Rs. 3 Crore)
 - i) Increase due to domestic prices **Rs. 519 crore**
 - ii) Decrease due to domestic sales quantity **Rs. 301 crore**
 - iii) Decrease due to export sales **Rs. 215 crore**

Avg. Basic Domestic Iron Ore price increased to Rs. 2,999 from Rs. 2,276 (32%)



SALES VARIANCE ANALYSIS

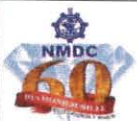
Q2 (2018-19) Vs Q1 (2018-19)

- Turnover increased to Rs 2,438 crore from Rs 2,422 crore (1%)
- Analysis of Variance in Iron Ore Sales: (Rs. 2 Crore)

i) Increase due to domestic prices Rs. 33 crore

ii) Decrease due to domestic sales quantity Rs. 31 crore

Avg. Basic Domestic Iron Ore price increased to Rs. 2,999 from Rs. 2,884 (4%)



Significant Issues in 2018-19 (H1)

1. An amount of Rs. 19.77 crore is provided towards Mine Closure Obligation during the current year and included in other expenses.
2. An amount of Rs. 103.22 crore is provided towards Expected Credit Loss (ECL) during the current year and included in other expenses.
3. An amount of Rs. 77.45 crore is included in other expenses towards expenditure on enabling facilities towards doubling of railway line between Jagdalpur to Ambagaon, required for augmentation of evacuation capacity at Bailadila Sector.
4. The Company has been legally advised that there is no impact of the Hon'ble Supreme Court of India Judgement with reference to the Writ Petition (Civil) No. 114 of 2014 dated 02nd August, 2017 on NMDC. However, in case it is found applicable to NMDC at a later date, it may impact the profits of the Company.
Subsequently, the Bailadila Projects of NMDC have received Show Cause Notices dated. 31.07.2018 from Dist. Collector, South Bastar Dantewada as to why NMDC should not be asked to deposit an amount of Rs.7241.35 crore as compensation as calculated by Collector based on the above judgement. The Company has contested the Show Cause Notices.
5. Ind-AS 115 "Revenue from Contracts with Customer" is mandatory for reporting period beginning on or after 1st April, 2018 and has replaced existing Ind AS related thereto. Application of Ind AS 115 does not have any material impact on the financial statement of the company.



Details of Top 25 shareholders as on 2nd Nov 2018

Sl. No.	Shareholder	No. of Shares	% Holding
1	PRESIDENT OF INDIA	2291571551	72.43
2	LIFE INSURANCE CORPORATION OF INDIA	394591074	12.47
3	LIC OF INDIA HEALTH PROTECTION PLUS FUND	67149740	2.12
4	ADITYA BIRLA SUN LIFE TRUSTEE PRIVATE LIMITED A/C ADITYA BIRLA SUN LIFE BALANCED ADVANTAGE FUND	38935179	1.23
5	EDGBASTON ASIAN EQUITY TRUST	15921513	0.50
6	VANGUARD EMERGING MARKETS STOCK INDEX FUND, A SERIES OF VANGUARD INTERNATIONAL EQUITY INDEX FUNDS	13047969	0.41
7	STATE BANK OF INDIA	11680466	0.37
8	VANGUARD TOTAL INTERNATIONAL STOCK INDEX FUND	11385605	0.36
9	UTI - DUAL ADVANTAGE FIXED TERM FUND SERIES II - I (1998 DAYS)	11320904	0.36
10	SOCIETE GENERALE	11161338	0.35
11	CANARA BANK-MUMBAI	10772388	0.34
12	RELIANCE CAPITAL TRUSTEE COMPANY LIMITED A/C RELIANCE GROWTH FUND	10732967	0.34
13	THE NEW INDIA ASSURANCE COMPANY LIMITED	10466508	0.33
14	NATIONAL INSURANCE COMPANY LTD	7200721	0.23
15	NPS TRUST- A/C SBI PENSION FUND SCHEME - CENTRAL GOVT	6656891	0.21
16	UNITED INDIA INSURANCE COMPANY LIMITED	6566033	0.21
17	PINEBRIDGE GLOBAL FUNDS - PINEBRIDGE INDIA EQUITY FUND	6089696	0.19
18	BANK OF INDIA	4898396	0.15
19	THE ORIENTAL INSURANCE COMPANY LIMITED	4848751	0.15
20	THE EDGBASTON ASIAN EQUITY (JERSEY) TRUST	4549677	0.14
21	GENERAL INSURANCE CORPORATION OF INDIA	4325000	0.14
22	WISDOMTREE INDIA INVESTMENT PORTFOLIO, INC.	4295691	0.14
23	ROBECO CAPITAL GROWTH FUNDS - ROBECO QI EMERGING CONSERVATIVE EQUITIES	4271190	0.13
24	T. ROWE PRICE REAL ASSETS FUND, INC.	3213157	0.10
25	PGGM WORLD EQUITY B. V. (GEPFEEM)	3099411	0.10
TOTAL		2958751816	93.50



THANK YOU