

November 18, 2018

| BSE Limited | National Stock Exchange of India Limited |
|--|--|
| Corporate Relationship Department, | Exchange Plaza, 5 th Floor, |
| 1 st Floor, New Trading Ring, | Plot No. C/1, G Block |
| Rotunda Building, P J Towers, | Bandra-Kurla Complex, Bandra (E), |
| Dalal Street, Fort, Mumbai - 400 001 | Mumbai-400051 |
| corp.relations@bseindia.com | <u>cmlist@nse.co.in</u> |
| <u>Scrip Code : 532286</u> | Symbol : JINDALSTEL |

Dear Sir/ Madam,

Subject:Intimation under Regulation 30(6) of Securities and Exchange Board of India
(Listing Obligations and Disclosure Requirements), Regulations 2015 - Investor
Presentation

Please find enclosed herewith Investor Presentation for the information of the Stakeholders.

Submitted for your kind information and record please.

Kindly host the same on your website.

Thanking you.

Yours faithfully, For Jindal Steel & Power Limited

Jagaetish Patra Vice President & Company Secretary

Encl: as above







Jindal Steel and Power Ltd

Investor Presentation

2Q FY19 (Nov' 18)









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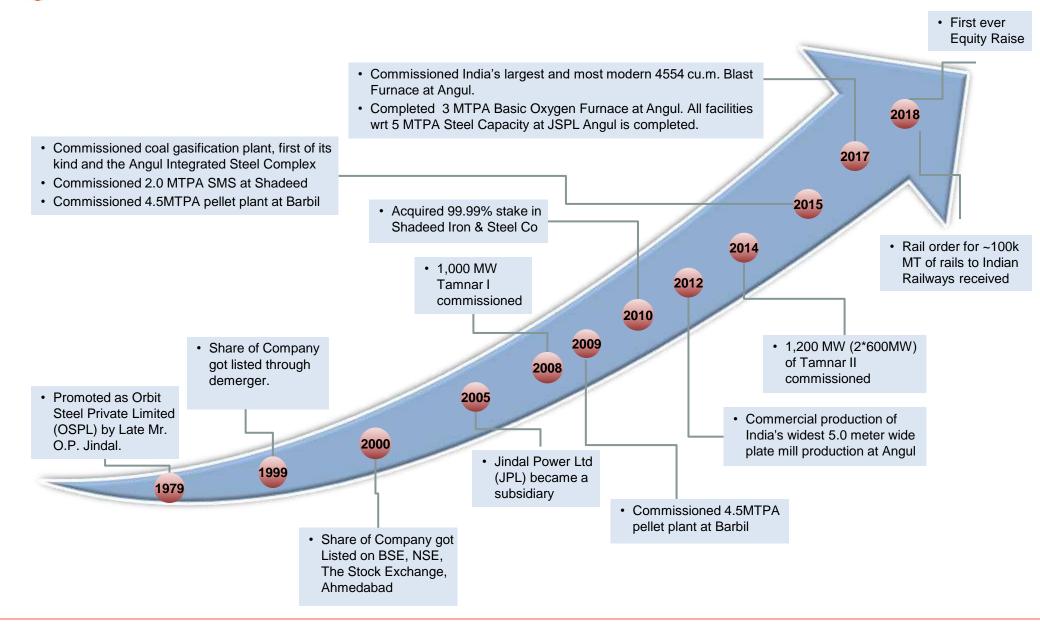
Ownership Structure - O P Jindal Group



JINDAL











JSPL - Formidable Steel & Power player



Capex cycle completed – on path to achieve multifold earnings growth



Projects at strategic locations – in proximity to raw materials, end markets and evacuation infrastructure



A comprehensive diversified long products portfolio with several unique high value added products



Amongst the lowest cost producers of steel and power in India



3,400 MW IPPs set up at extremely competitive project cost



Experienced Board Of Directors





Naveen Jindal Chairman

- Experience: 21 years
- Qualification: MBA
- (University of Texas)





- Experience: 38 years
- Qualification: MSc



- Hardip Singh Wirk Independent Director
- Experience: >11 • vears
- Qualification: LLB •





- Experience: >33 years
- Qualification: MBA
- Former Power Secretary



Arun Kumar Purwar Independent Director

- Experience: >30 years •
- Qualification: M.Com
- Former CMD, SBI •







- Sudershan Kumar Garg Independent Director
 - Experience: 39 years
 - Qualification: Bcom & CA



Dinesh Kumar Saraogi Wholetime Director

- Experience: 32 years
- Qualification: Mechanical Engineering



Rajeev Bhadauria Whole time director

Experience: 28 Qualification: LLB



Anjan Barua Nominee Director







...& Best in Class Management





N.A. Ansari*CEO - Steel*Experience: >38 years.



Deepak Sogani*CFO*Experience: >30 years



Bharat Rohra MD & CEO - Power

• Experience: >30 years



Ashish Kumar Head – Mines & Minerals

• Experience: >20 years

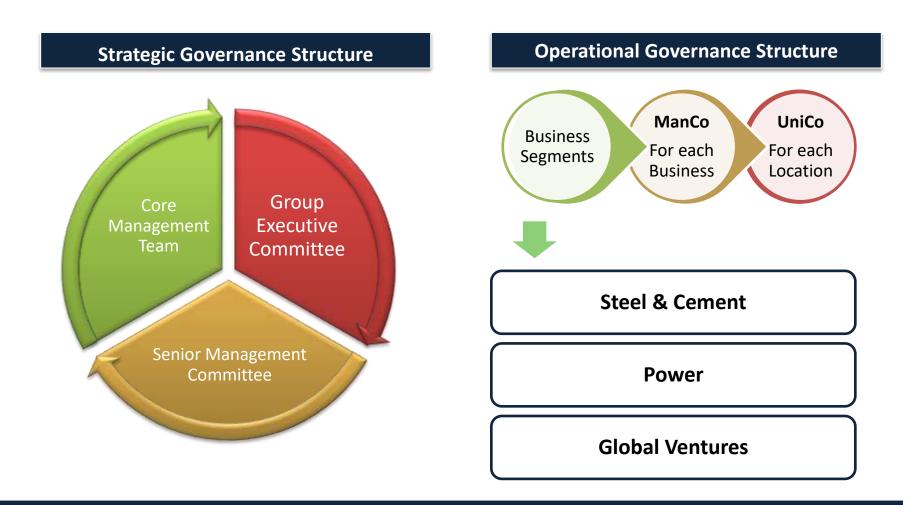


Rajeev Jain CFO - JPL • Experience: >23 years)



JINDAL

Moving Towards Plural Leadership

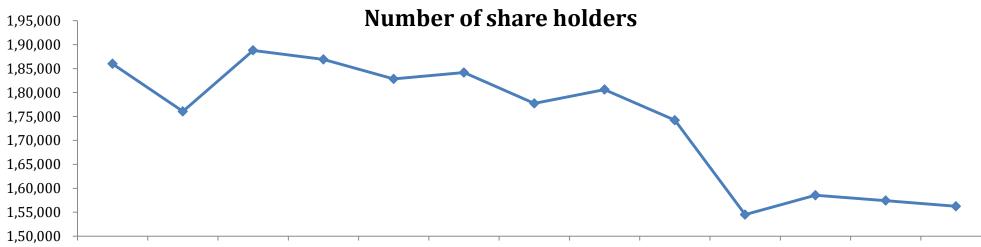


Implementation of Strategic & Operational Governance Structure



Shareholding of JSPL from FY16

| | 31-Dec-15 | 31-Mar-16 | 30-Jun-16 | 30-Sep-16 | 31-Dec-16 | 31-Mar-17 | 30-Jun-17 | 30-Sep-17 | 31-Dec-17 | 31-Mar-18 | 30-Jun-18 | 30-Sep-18 |
|--------------------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Promoters | 61.89% | 61.89% | 61.89% | 61.89% | 61.89% | 61.89% | 61.89% | 61.89% | 61.96% | 58.66% | 58.66% | 58.66% |
| Institutional Investors* | 22.35% | 21.08% | 21.33% | 20.00% | 19.39% | 19.57% | 18.91% | 21.22% | 23.60% | 28.76% | 28.85% | 29.01% |
| Public and other share holding | 15.76% | 17.03% | 16.77% | 18.11% | 18.72% | 18.54% | 19.20% | 16.89% | 14.44% | 12.58% | 12.49% | 12.33% |
| Total | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% | 100.00% |
| No. of share holders | 176,047 | 188,805 | 186,912 | 182,833 | 184,184 | 177,719 | 180,617 | 174,223 | 154,489 | 158,544 | 157,421 | 156,226 |



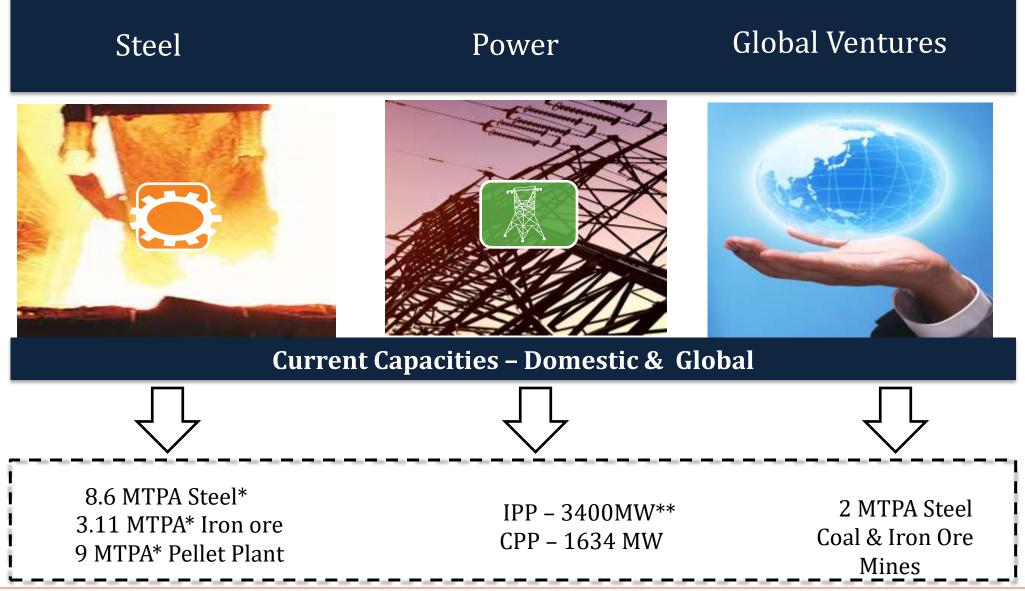
30-Sep-15 31-Dec-15 31-Mar-16 30-Jun-16 30-Sep-16 31-Dec-16 31-Mar-17 30-Jun-17 30-Sep-17 31-Dec-17 31-Mar-18 30-Jun-18 30-Sep-18

Highest institutional shareholding in the past 5 years

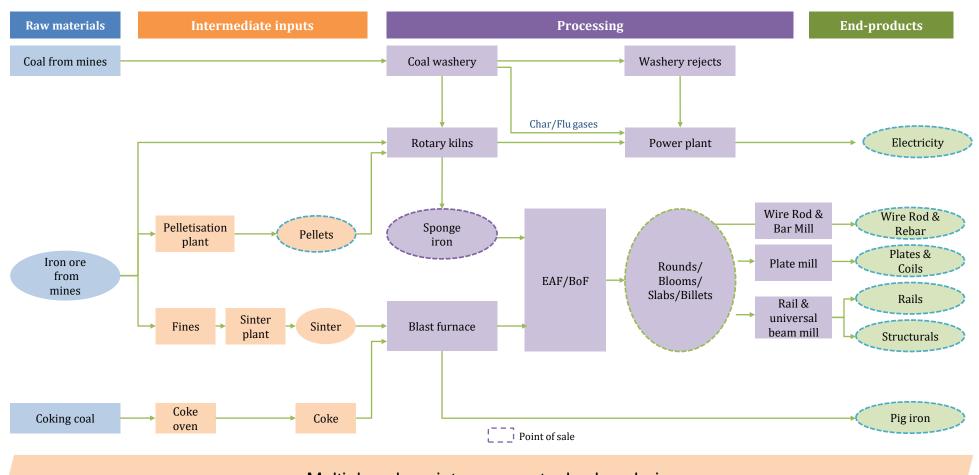


Business Segments





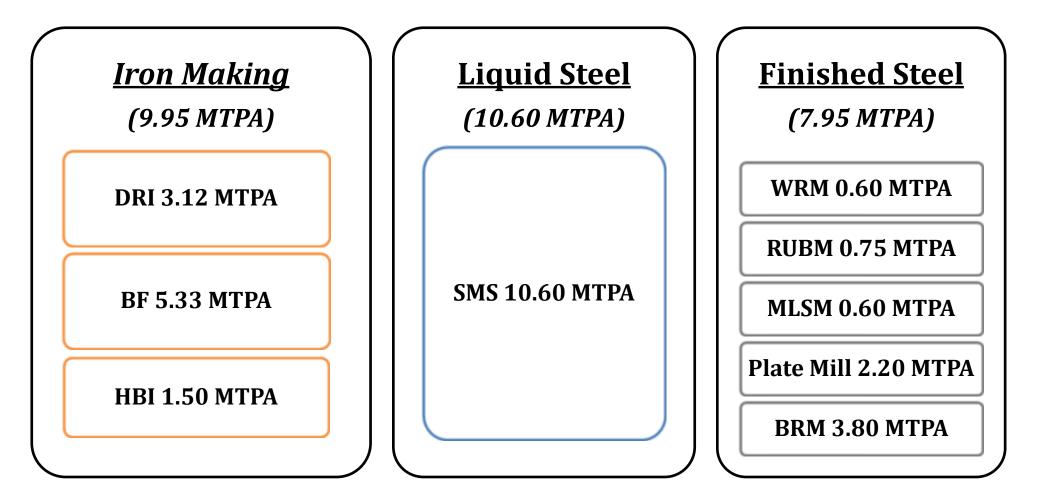
PANTHER Integrated Operations with multiple point of sale



Multiple sale points across steel value chain



Steel Capacities across Life Cycle

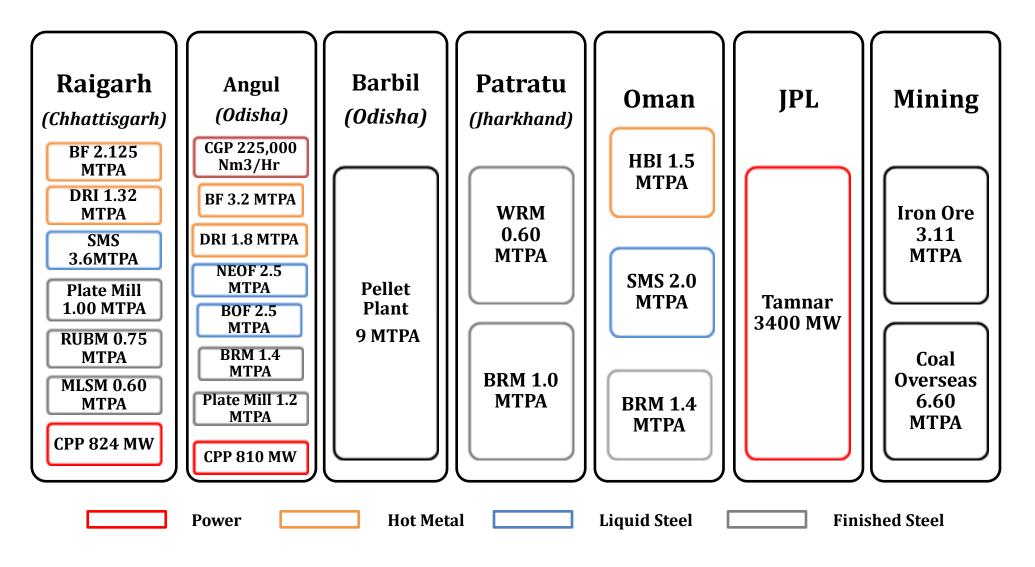






Detailed plant wise capacities



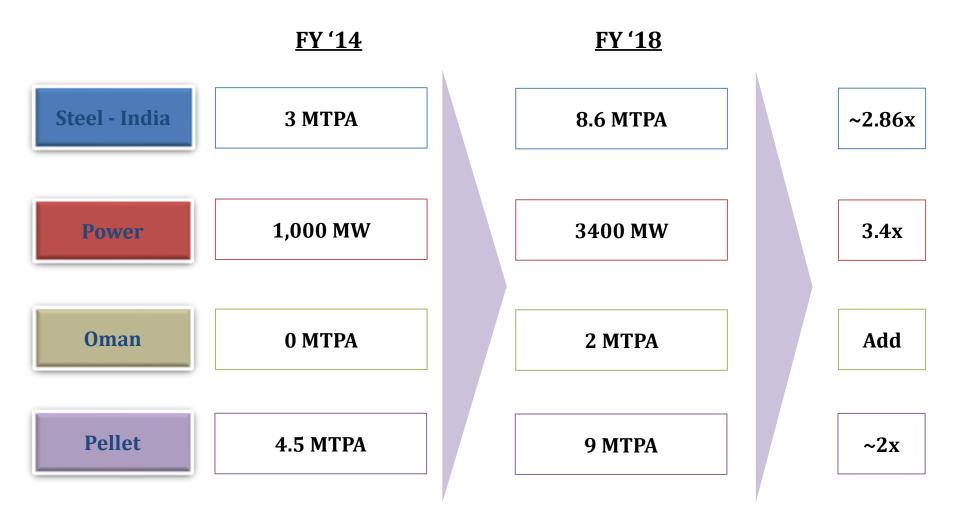


*Plant capacities shown above are completed but not all are commissioned





Manifold Growth in the Last 5 Years

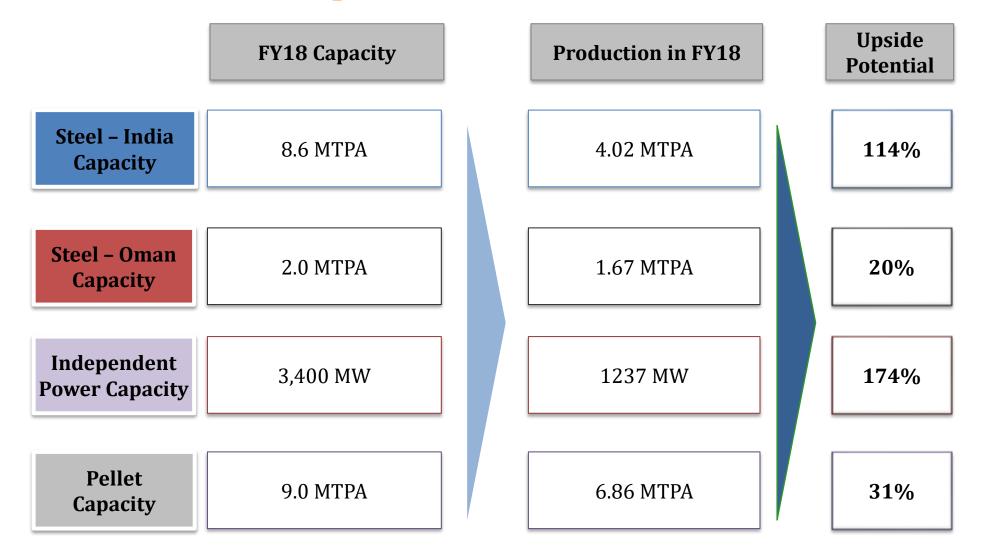


All major capex completed – scale of growth is approximately 3x





..... potential for BIG LEAP





JSPL Product Range





Rail Track Rail: IRS 52, UIC 60(E1&E2), UIC 54E Crane Rails: CR 80, CR 100





Parallel Flange Beams & Columns Sections: UB, UC, NPB, WPB, IPE and HE series. Size range: 180m to 900mm



Channel Sizes: 75mm to 400mm



Angles Sizes: 50mm to 250mm



Wire Rods Grades: MS, MC & HC, EO, Boron and other Alloy Steel Size range: 5.2mm, 5.5mm to 22mm



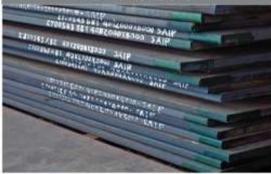
Jindal Panther TMT Rebars Grades: 500, 500D, 550, 550D, 600 and CRS Size range: 6mm to 40mm, 45*, 50*



JSPL Product Range



FLAT PRODUCTS



Plates Width: 1500mm to 4900mm Thickness: 5mm to 150mm



Coils Width: 1500mm to 2500mm Thickness: 5mm to 25mm



Fabricated Structures Sections: H-type Beam, I-type Beams, Box Sections and Star Coulums Sections: Depth: 350mm - 3000mm, Flange Width: 250mm - 1000mm, Length: 3 to 18 meters

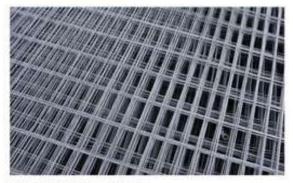
INNOVATIVE PRODUCTS



Cut & Bend Customized and Ready to Use TMT Rebars



Speed Floor Available Joist Depth: 200mm, 250mm, 300mm, 400mm

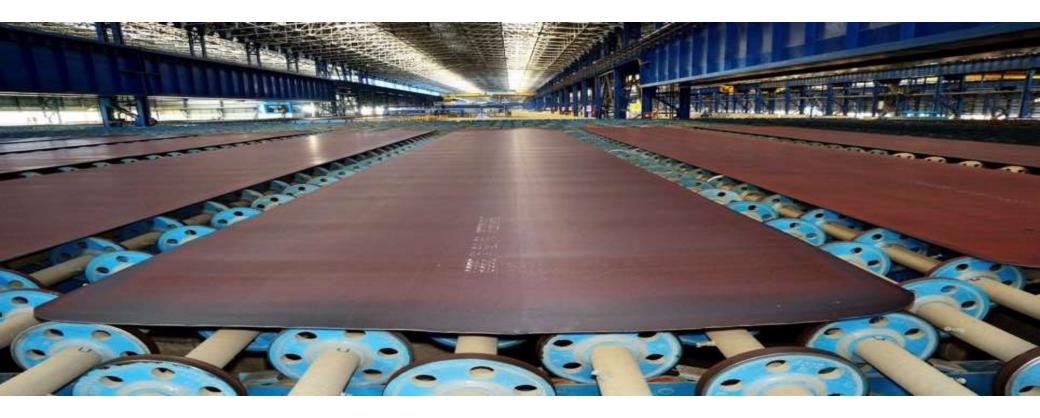


Welded Wire Mesh Width: 1200mm to 3200mm Length: 2000mm to 6000mm



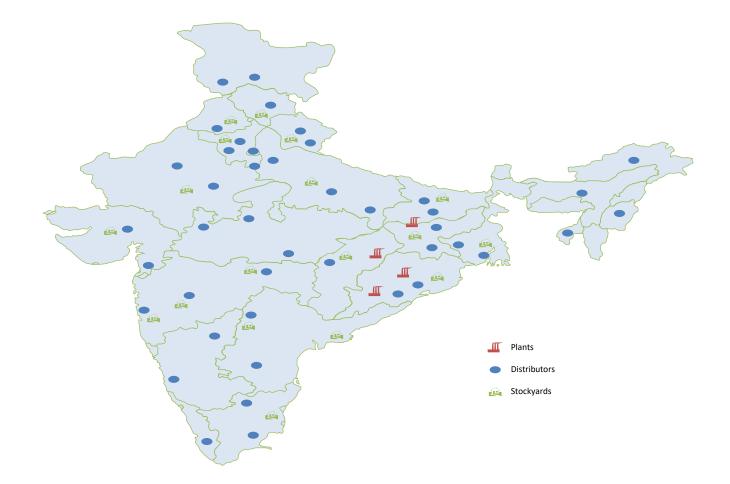
Special Grade Plates – Angul





 Developed steel grades for various critical applications like boilers, ship building, petroleum pipes, high strength grades for automotive and earth movers, structural steel for oil exploration platforms, grades for making warships, ballistic launch applications and bullet proof vehicles, stainless steel low thickness plates for nuclear application

PANTHER Extensive Sales and Distribution Network JINDAL



Pan India presence with multiple customer touch points



JSPL Standalone Key Financials



(Figures in Rs. Crores)

| Parameter(in Crores of INR) | Q2 FY 2018-19 | Q1 FY 2018-19 | Q2 FY 2017-18 | %QoQ | %YoY |
|-----------------------------|---------------|---------------|---------------|------|------|
| Turnover | 6,849 | 6,734 | 3,668 | +2% | +87% |
| EBITDA | 1,452 | 1,645 | 784 | -12% | +85% |
| EBITDA % | 21% | 24% | 21% | | |
| Depreciation + Amortization | 583 | 577 | 496 | +1% | +18% |
| Interest | 676 | 605 | 578 | +12% | +17% |
| PBT (Before Exceptional) | 194 | 463 | (290) | -58% | |
| Exceptional | (255) | | 150 | | |
| PBT | 449 | 463 | (440) | -3% | |
| PAT | 383 | 332 | (255) | +15% | |

(Figures in Rs. Crores)

| Parameter(in Crores of INR) | H1 FY 2018-19 | H1 FY 2017-18 | %YoY |
|-----------------------------|---------------|---------------|-------|
| Turnover | 13,583 | 7,041* | +93% |
| EBITDA | 3,097 | 1,533 | +102% |
| EBITDA % | 23% | 22% | |
| Depreciation + Amortization | 1,159 | 976 | +19% |
| Interest | 1,281 | 1,111 | +15% |
| PBT (Before Exceptional) | 657 | (554) | |
| Exceptional | (255) | 150 | |
| PBT | 912 | (703) | |
| РАТ | 715 | (433) | |





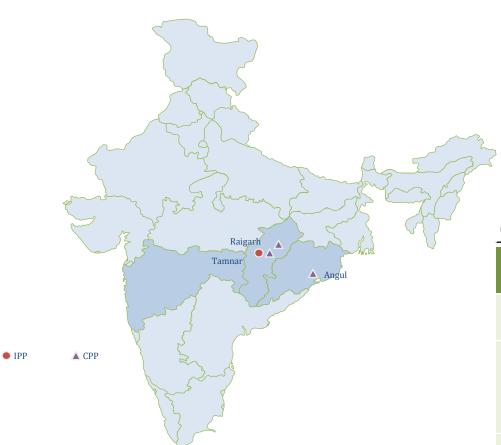
POWER BUSINESS





Power Capacities at a glance





Independent Power Projects (IPP)

| Project | Capacity (MW) | Fuel | Configuratio n | Status |
|-----------|------------------|------|-------------------|-------------|
| Tamnar 1* | 1,000 | Coal | 4x250 MW | Operational |
| Tamnar 2 | 2,400 | Coal | 4x600 MW | Operational |

Captive power projects (within JSPL)

| Project | Capacity (MW) | Fuel | Configuration | Status |
|---------------|------------------|-------------------------|---|-------------|
| DCPP, Raigarh | 540 | Coal | 4x135 MW | Operational |
| JSPL, Raigarh | 284 | Coal & waste heat | 1x24 MW (Waste heat) 2x55 MW 6x25 MW | Operational |
| Angul, Odisha | 810 | Coal | 6 x135 MW | Operational |

One of the largest & cost-efficient thermal portfolios in India



IPP - JINDAL POWER LIMITED





EUP -I 1000MW (4 X 250) **EUP -II** 1200MW (2 X 600) **EUP -III** 1200MW (2 X 600) Key Contractual Arrangements for JPL



Raw materials, transmission & PPAs in place for achieving higher PLF



PPA Arrangements



| | | | Per | riod | Quantum |
|------------------------|--------------|-------------|---|--------|---------|
| Project | Buyer | Туре | From | То | (MW) |
| Tamnar II (Phase 1) | Tamil Nadu | Long Term | Feb-14 | Sep-28 | 400 |
| Tamnar I | Tailli Nauu | Medium Term | Sep-17 | Aug-19 | 200 |
| Tamnar II (Phase 1) | KSEB | Long Term | Jun-16 | May-41 | 200 |
| Tamnar II (Phase 1) | KSED | Long Term | Oct-17 | Sep-42 | 150 |
| Tamnar II (Phase 1) | Chhattiagarh | Long Term | After commercial operation of Unit and for complete life of plant | | 60 |
| Tamnar II (Phase 2) | Chhattisgarh | Long Term | | | 60 |

Over 30% of total capacity tied up *

* Out of 3400 MW (IPP)



-

-

JPL Key Financials



(Figures in Rs. Crores)

| Parameter(in Crores of INR) | Q2 FY 2018-19 | Q1 FY 2018-19 | Q2 FY 2017-18 | %QoQ | %YoY |
|-----------------------------|---------------|---------------|---------------|------|------|
| Turnover | 911 | 968 | 878 | -6% | +4% |
| EBITDA | 302 | 314 | 345 | -4% | -12% |
| EBITDA % | 33% | 32% | 39% | | |
| Depreciation + Amortization | 333 | 329 | 377 | +1% | -12% |
| Interest | 222 | 216 | 227 | +3% | -2% |
| PBT | (183) | (163) | (190) | | |
| PAT | (153) | (134) | (176) | | |
| Cash Profit | 150 | 167 | 187 | -10% | -20% |
| Generation (million units) | 2,427 | 2,751 | 2,427 | -12% | |

(Figures in Rs. Crores)

| Parameter(in Crores of INR) | H1 FY 2018-19 | H1 FY 2017-18 | %YoY |
|-----------------------------|---------------|---------------|------|
| Turnover | 1,879 | 1,958 | -4% |
| EBITDA | 616 | 813 | -24% |
| EBITDA % | 33% | 42% | |
| Depreciation + Amortization | 663 | 750 | -12% |
| Interest | 438 | 454 | -4% |
| PBT (Before Exceptional) | (346) | (252) | |
| Exceptional | (287) | (208) | |
| PBT | 317 | 497 | -36% |
| РАТ | 5,178 | 5,613 | -8% |



JPL Financials



| Particulars | Net Sales (Rs. Cr.) | PAT (Rs. Cr.) | Generation (MU) | Cash Profit (Rs. Cr.) |
|--------------|------------------------|------------------|--------------------|--------------------------|
| Year 2017-18 | 4,081 | (673) | 10,905 | 778 |
| Year 2016-17 | 3,119 | (668) | 9,176 | 656 |
| Year 2015-16 | 2,997 | (766) | 9,542 | 706 |
| Year 2014-15 | 3,228 | (171) | 10636 | 523 |
| Year 2013-14 | 2,457 | 1,107 | 8282 | 1,386 |
| Year 2012-13 | 2,510 | 1,113 | 7973 | 1,420 |



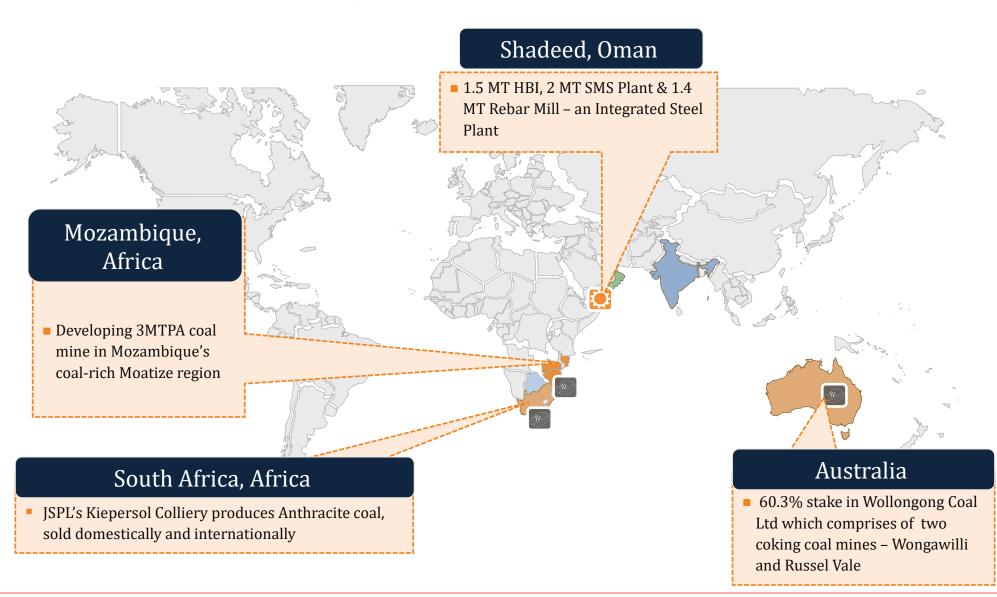




GLOBAL VENTURES





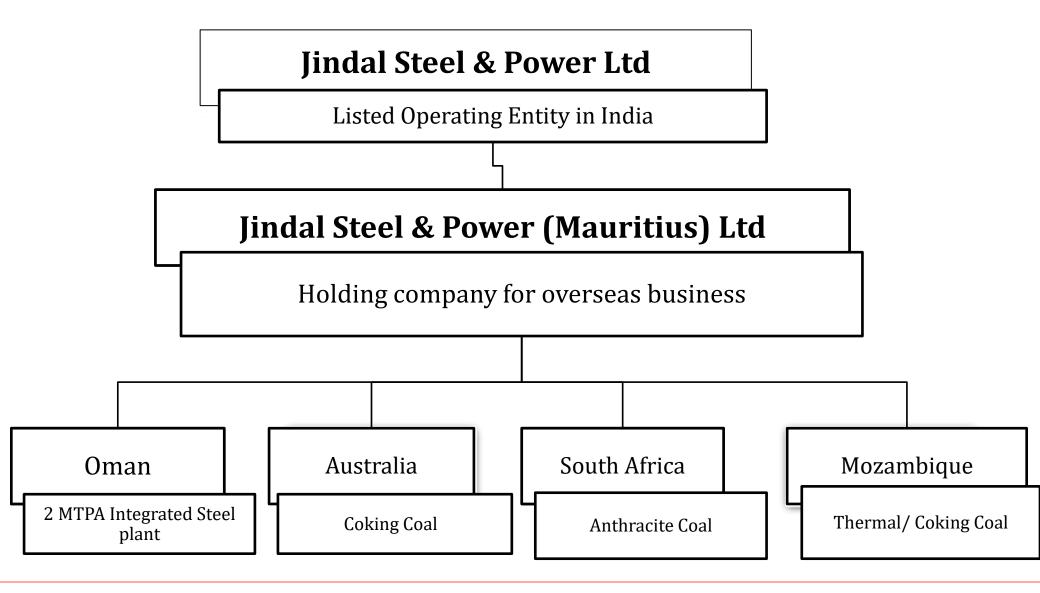


JINDA





Holding structure for global operations







Jindal Shadeed Iron & Steel, Oman

Marching towards becoming a Fully Integrated Steel Plant









Oman - Salient Features

- First & Largest Integrated steel plant of Oman
- Second largest in Arabian Peninsula
- Port based steel plant
- Largest Arc furnace in Arabian Peninsula, with contracted natural gas
- One of the World's Best Performing Midrex plant (category 1.5MTPA)
- Products : TMT Rebars, HBI, Blooms & Billets

Sourcing of Raw Materials - Oman Plant

- Iron Ore Pellets from Vale (Next door plant)
- Natural Gas from Oman Government through long term contract (at concessional prices)
- Scrap from External Sources



Kiepersol Colliery, South Africa



An Underground Anthracite and Lean Bituminous Coal mine



- > Location: Piet Retief in Mpumalanga province, South Africa
- **Resources :** Up to 40 MT
- ➢ Reserves: 22 MT
- Products : Anthracite coal
- Mining Capacity : Can be expanded to 1.2 MTPA capacity annually



Chirodzi Mine - Mozambique, Africa



Open Cut Coking & Thermal Coal Mine



- Location: Chirodzi, Mozambique (105 kms from Tete)
- **Resources :** 2,000 MT
- ➢ Reserves: 132 MT
- Products : Semi Hard coking coal , High Grade Thermal Coal
- Mining Capacity : 3 MTPA



Wollongong Coal Ltd., Australia



Two Mines with Unique unmatched location & strategic advantages

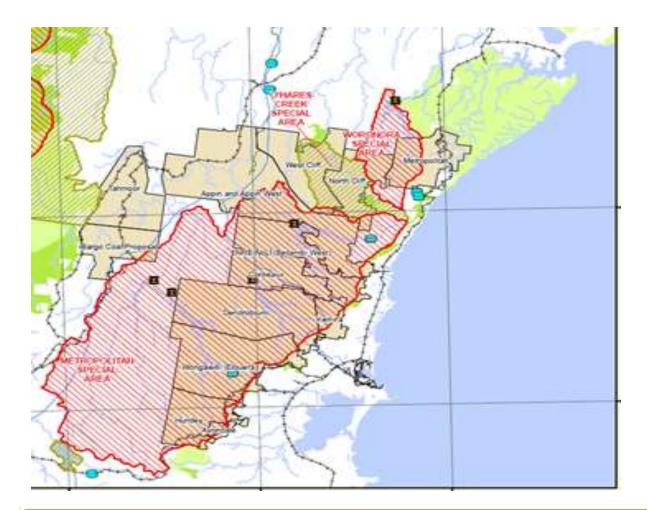


- Location: Russell Vale & Wongawilli (Wollongong 80 kms. South of Sydney)
- ➢ Reserves : 125 MT
- Products : High Quality Coking Coal
- Mining Capacity : Targeting 2 MTPA
- Logistics : Port Kembla Less than 20 kms





Australia - Salient Features



- > Unique Geographic Location
 - Wollongong (80 kms. South of Sydney)
 - Experienced mining community available
 - Port Kembla: Less than 20 kms with sufficient coal handling and Cape size capacity
 - Easy and reliable connectivity through Rail and Road

Unique unmatched location with strategic advantages



Operational Performance



1.75

0.47

1.28

1.66

0.42

0.94

■ JSPL

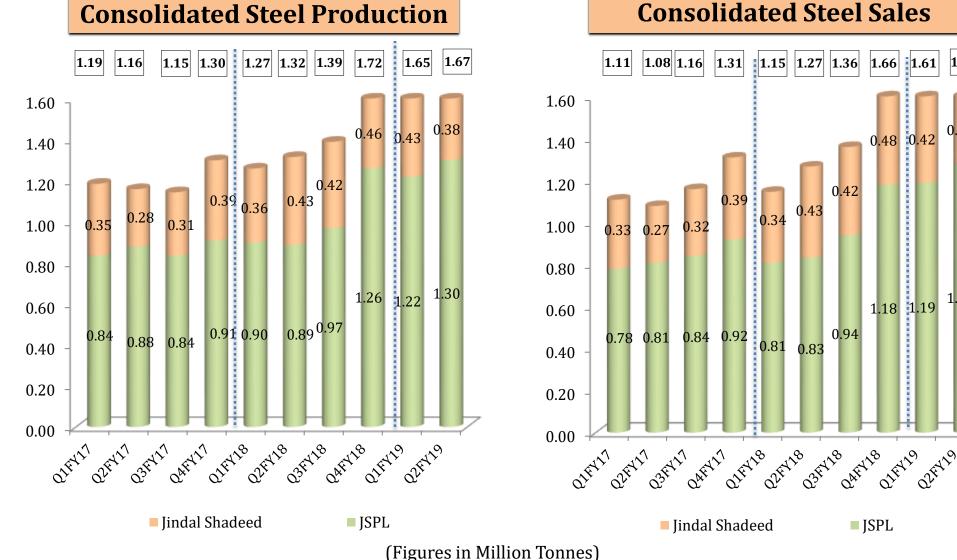
0.43

0.83

1.61

0.48 0.42

1.18 1.19



Consolidated Steel Sales



JSPL Consolidated Key Financials



(Figures in Rs. Crores)

| Parameter(in Crores of INR) | Q2 FY 2018-19 | Q1 FY 2018-19 | Q2 FY 2017-18 | %QoQ | %YoY |
|-----------------------------|---------------|---------------|---------------|-------|------|
| Turnover | 9,982 | 9,665 | 6,123 | +3% | +63% |
| EBITDA | 2,207 | 2,277 | 1,373 | -3% | +61% |
| EBITDA % | 22% | 24% | 22% | | |
| Depreciation + Amortization | 1,031 | 1,040 | 998 | -1% | +3% |
| Interest | 1,086 | 973 | 927 | +12% | +17% |
| PBT (Before Exceptional) | 91 | 264 | (550) | -65% | |
| Exceptional | (255) | | 150 | | |
| PBT | 347 | 264 | (699) | +31% | |
| РАТ | 279 | 110 | (499) | +154% | |

(Figures in Rs. Crores)

| Parameter(in Crores of INR) | H1 FY 2018-19 | H1 FY 2017-18 | %YoY |
|-----------------------------|---------------|---------------|------|
| Turnover | 19,648 | 11,792* | +67% |
| EBITDA | 4,484 | 2,726 | +64% |
| EBITDA % | 23% | 23% | |
| Depreciation + Amortization | 2,071 | 1,960 | +6% |
| Interest | 2,059 | 1,827 | +13% |
| PBT (Before Exceptional) | 355 | (1,060) | |
| Exceptional | (255) | 150 | |
| PBT | 610 | (1,209) | |
| РАТ | 389 | (921) | |



JSPL Consolidated Financials



| Particulars | Net Sales (Rs. Cr.) | EBITDA (Rs. Cr.) | EBITDA % | Interest (Rs. Cr.) | PAT (Rs. Cr.) |
|--------------|------------------------|---------------------|-------------|-----------------------|------------------|
| Year 2017-18 | 27,841 | 6,469 | 23% | 3,866 | (1,624) |
| Year 2016-17 | 22,696 | 4,709 | 21% | 3,441 | (2,540) |
| Year 2015-16 | 20,368 | 3,437 | 17% | 3,254 | (3,086) |
| Year 2014-15 | 19,359 | 5,440 | 28% | 2,606 | (1,455) |
| Year 2013-14 | 18,218 | 5,456 | 30% | 1,181 | 1,894 |
| Year 2012-13 | 19,974 | 5,994 | 30% | 758 | 2,912 |



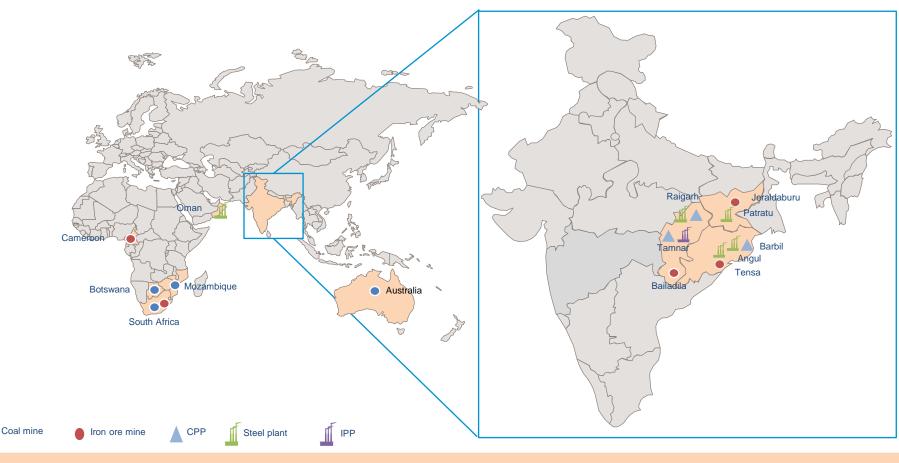


Facilities at a glance





Global Presence in attractive markets



Presence in resource rich regions well connected with evacuation infrastructure





INDIA





Chhattisgarh State



Raigarh







Tamnar,3400 MW Power plant









Odisha State



JSPL, Angul





Pellet Plant, Barbil







Jharkhand State

















Jindal Shadeed, Oman







Making Sustainability A Focus Priority





A Responsible Corporate Citizen



9 PILLARS OF CSR





A Responsible Corporate Citizen



| Health | Education & Skill development | Infrastructure | Women empowerment | Environment |
|--|--|---|--|---------------------------------|
| 85,000 | 15,000 | 2,50,000 | 1,000 | 87,000+ |
| Adolescent Girls benefited from our healthcare initiatives | Students empowered through quality education | People provided with safe and clean drinking water | Women entrepreneurs developed | Saplings planted |
| 200,000 | 24,000+ | 10,000 | 1,500+ | 343 |
| People benefited from our health initiatives | People provided with vocational training | People benefited by 1,000 sanitation facilities | Women benefited by 150+ Self Help Groups through income generation activities | Acres of watershed developed |



Health & Safety Best Practices





SAFETY INDUCTION



ON-THE-JOB SAFETY TRAINING



SAFETY REVIEWS



SAFETY AUDITS / INSPECTIONS



Health & Safety Best Practices





TOOL BOX MEETINGS



SAFETY AWARDS/REWARDS



Es MOCK DRILLS





- JSPL was awarded "Odisha Excellence Award, 2018", for its sustainable social development in the state.
- Jindal Panther was awarded "Iconic Brand of the Year" by Economic Times
- JSPL has been ranked by Institutional Investor Magazine in 2018:
 - #1 in Asia in Best IR Professionals Rankings (Sell Side) in Basic Material Sector
- Jindal Panther bagged "India's Most Trusted Brand Award" organised by IBC Info Media Corp USA
- Jindal Shadeed Sultan QABOOS award for Industrial Excellence & Innovation 2017-18
- JSPL Tensa was conferred with 23 prizes during 55th Annual Mines Safety Week celebration 2017
- Jindal Shadeed won Frost and Sullivan's '2017 GCC Ferrous Company of the Year Award' for Business Excellence best practices.
- JSPL Barbil and Patratu won the "Golden Bird Safety Awards in Platinum Category" for implementing the best health and safety practices during the year 2016-17
- JSPL honoured with the prestigious Odisha INC Award for its innovative CSR activities in Odisha.
- JSPL-Barbil Pellet Plant awarded with most prestigious JIPM award for TPM –Excellence
 - First pellet plant in the world to be conferred with this JIPM award
- JPL was awarded 2nd rank amid the top 25 'Best in Industry' companies in Dale Carnegie Global Leadership Award
- The signature initiative "NIPUN" of JPL- Tamnar won the prestigious People Matters L&D League Awards 2017
- JPL was also awarded as the 2nd Best in "Best in Accelerating Leadership Development" in 2017
- Mr. Naveen Jindal, Chairman, JSPL received the 'Steelie Award 2016' for being the "Industry Communicator of the Year"





For any information please contact: -

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This presentation may contain certain forward looking statements concerning JSPL's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements.

The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and the target countries for exports, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions with respect to investments, fiscal deficits, regulations, etc., interest and other fiscal costs generally prevailing in the economy. Past performance may not be indicative of future performance. We do not undertake to update our forward-looking statements.

This presentation is not intended, and does not, constitute or form part of any offer, invitation or the solicitation of an offer to purchase, otherwise acquire, subscribe for, sell or otherwise dispose of, any securities in JSPL or any of it's subsidiary undertakings or any other invitation or inducement to engage in investment activities, neither shall this presentation nor the fact of it's distribution form the basis of, or be relied on in connection with, any contract or investment decision. The numbers & the contents in this presentation are purely indicative and subject to change.





THANK YOU