

October 23, 2019

To,

The Compliance Department, BSE Limited, P. J. Towers, Dalal Street, Fort, Mumbai – 400 001 Scrip Code – 522295	The Compliance Department, National Stock Exchange of India Limited, Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E), Mumbai – 400 051 Symbol - CONTROLPR
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Sub: Presentation on Investor Meeting

**Ref: Disclosure under Regulation 30 read with para A of part A of Schedule III of SEBI
(Listing Obligations and Disclosure Requirement, Regulation, 2015)**

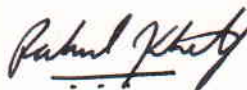
Please find enclosed herewith the Investor Presentation for the Conference Call with the Investors / Shareholders of Control Print Limited (the Company) fixed through Asian Markets Securities Private Limited (AMSEC) on **Thursday, October 24, 2019 at 3.00 P.M. on Q2FY20** of the Company.

Further, the said Presentation will be made available on Company's website at www.controlprint.com

This is for your information and record.

Yours sincerely,

For Control Print Limited


Rahul Khetry
Chief Financial Officer



INVESTOR PRESENTATION

OCTOBER 24, 2019



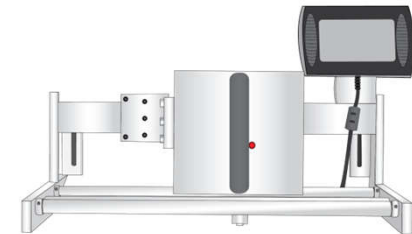
Continuous InkJet Printer



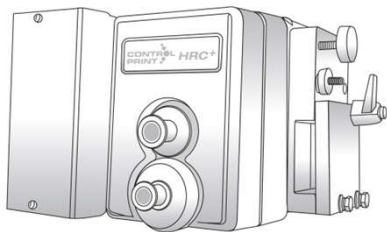
Thermal Inkjet Printer



High-Resolution Printer



Thermal Transfer Overprinter



Hot Roll Coder



Laser Printer



Large Character Printer



Consumables

DISCLAIMER

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This document contains statements about future events and expectations that are forward-looking statements. These statements typically contain words such as "expects" and "anticipates" and words of similar import. Any statement in this document that is not a statement of historical fact is a forward looking statement that involves known and unknown risks, uncertainties and other factors which may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. None of the future projections, expectations, estimates or prospects in this document should be taken as forecasts or promises nor should they be taken as implying any indication, assurance or guarantee that the assumptions on which such future projections, expectations, estimates or prospects have been prepared are correct or exhaustive or, in the case of the assumptions, fully stated in the document. The Company assumes no obligations to update the forward-looking statements contained herein to reflect actual results, changes in assumptions or changes in factors affecting these statements.

You acknowledge that you will be solely responsible for your own assessment of the market and the market position of the Company and that you will conduct your own analysis and be solely responsible for forming your own view of the potential future performance of the business of the Company.

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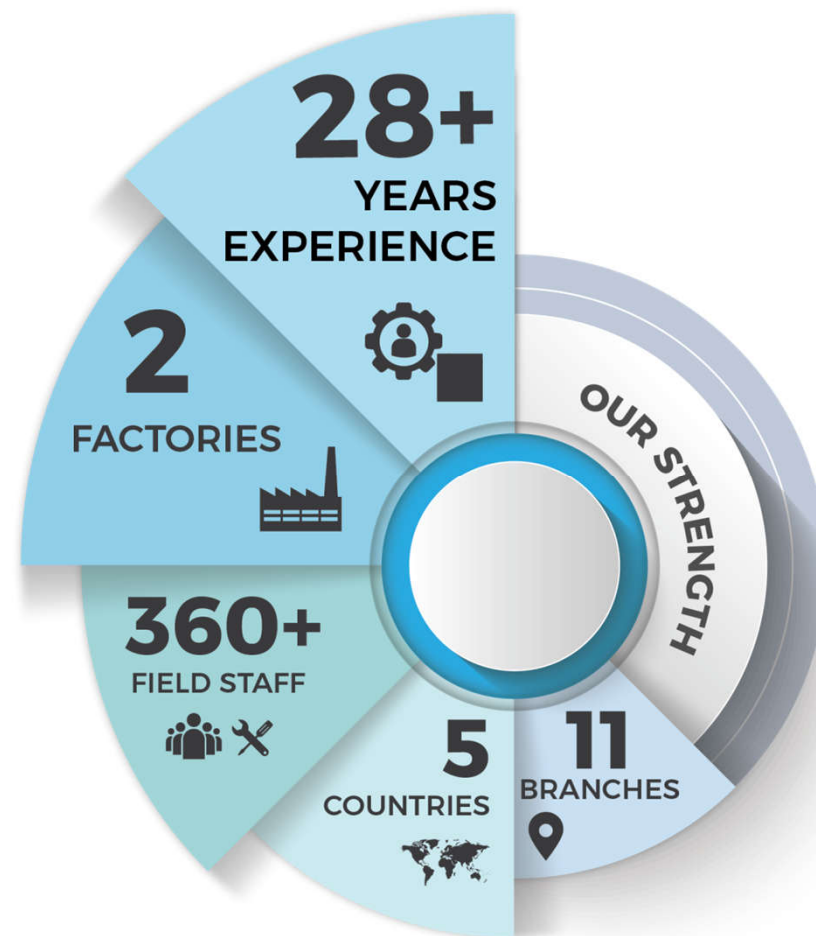
Download Latest Investor Presentation from below link

<https://www.controlprint.com/wp-content/uploads/Investor-Presentation.pdf>

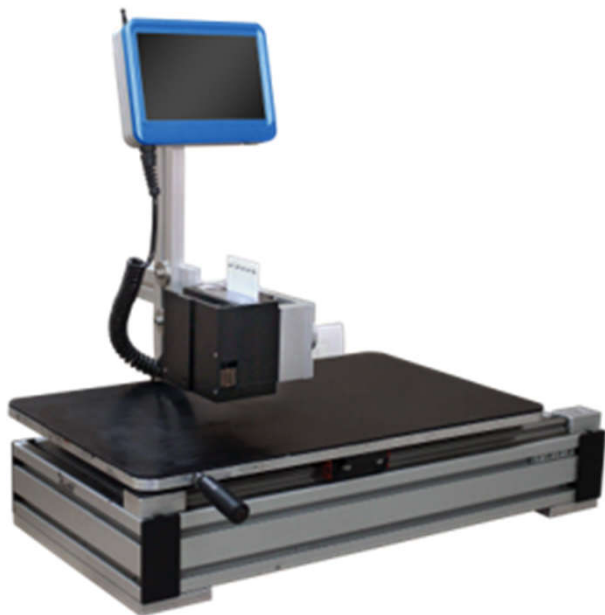
COMPANY OVERVIEW

Control Print has over 28 years of operational experience in the Indian coding and marking industry. With over 360 field staff and two state of the art factories, we are India's strongest and most reliable partner to you our customers.

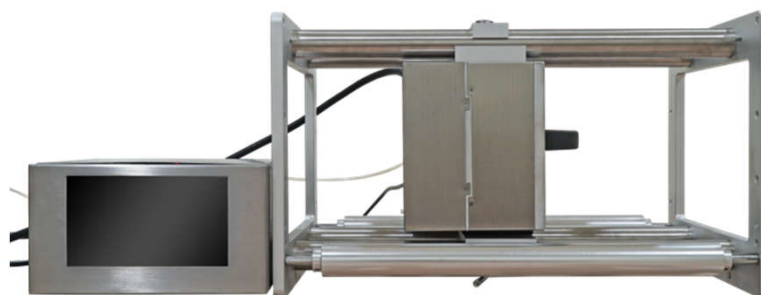
Our representatives tailor their purchase advice based on your needs as a customer. We are committed to ensuring that with Control Print you the customer will have one less thing to worry about.



NEW PRODUCT LAUNCHES



Thermal Inkjet Printer



Thermal Transfer Overprinter



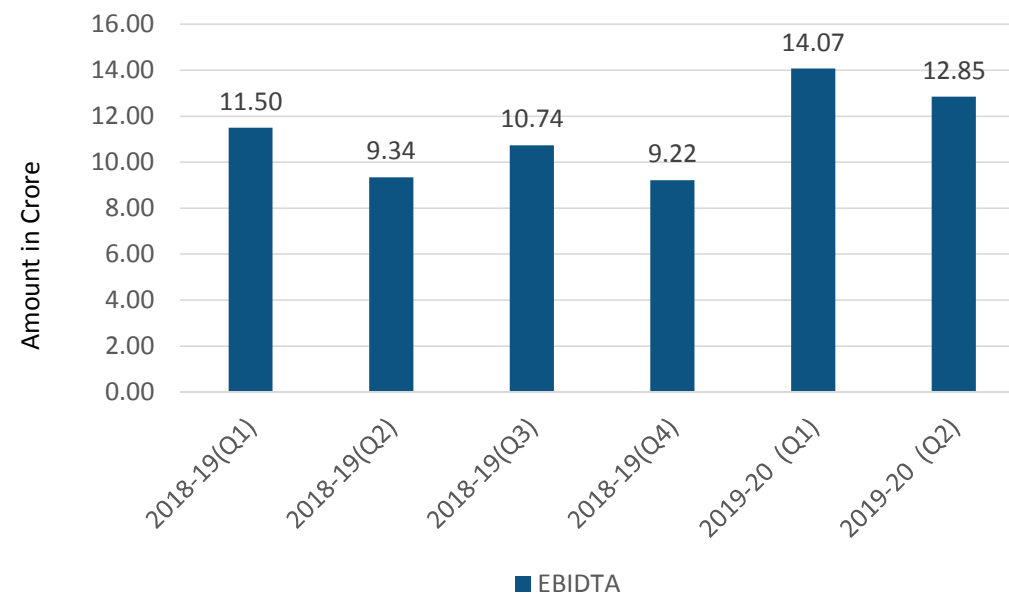
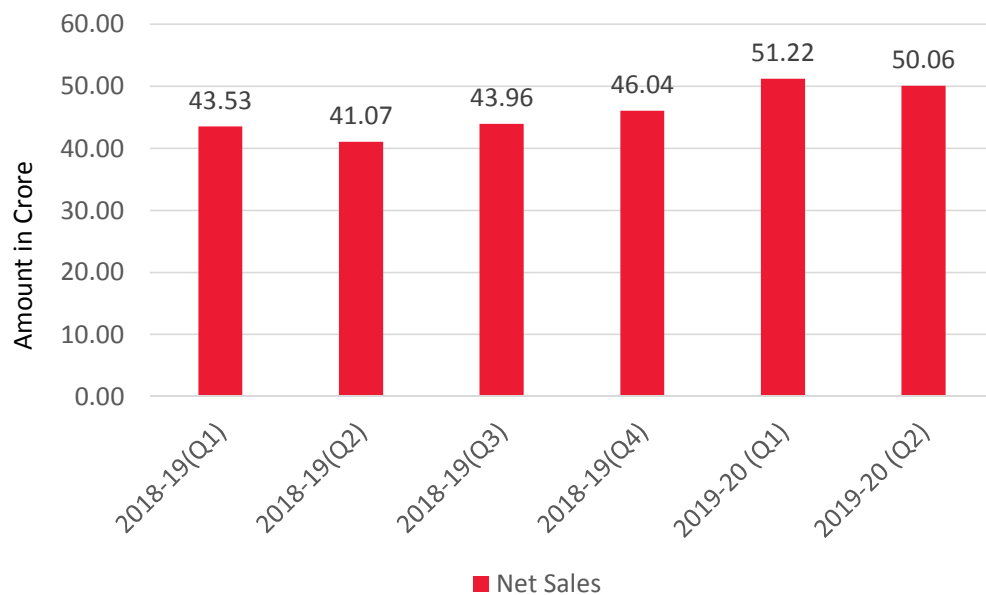
High Resolution Printer

BRIEF FINANCIALS

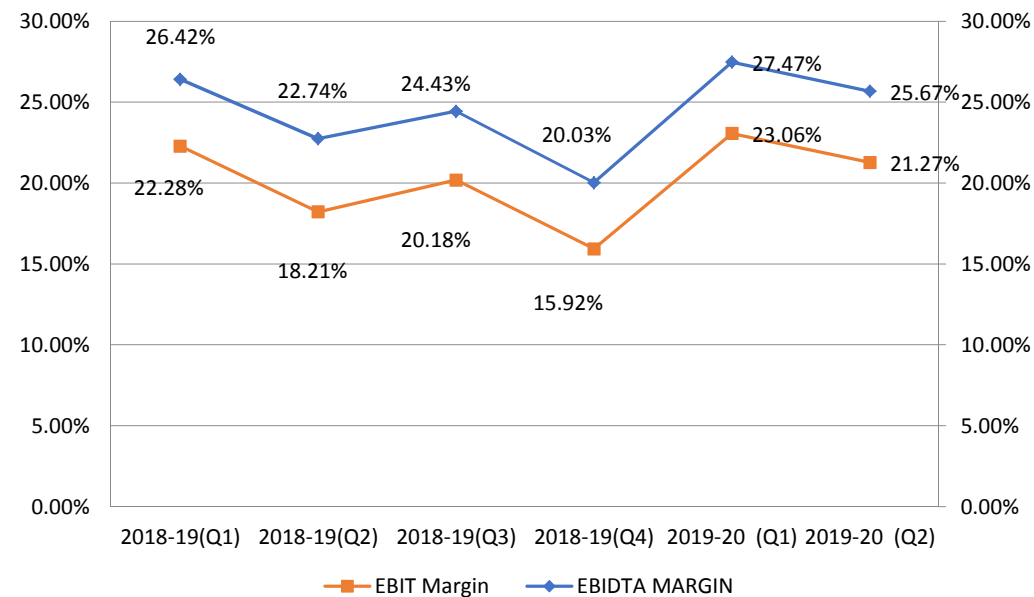
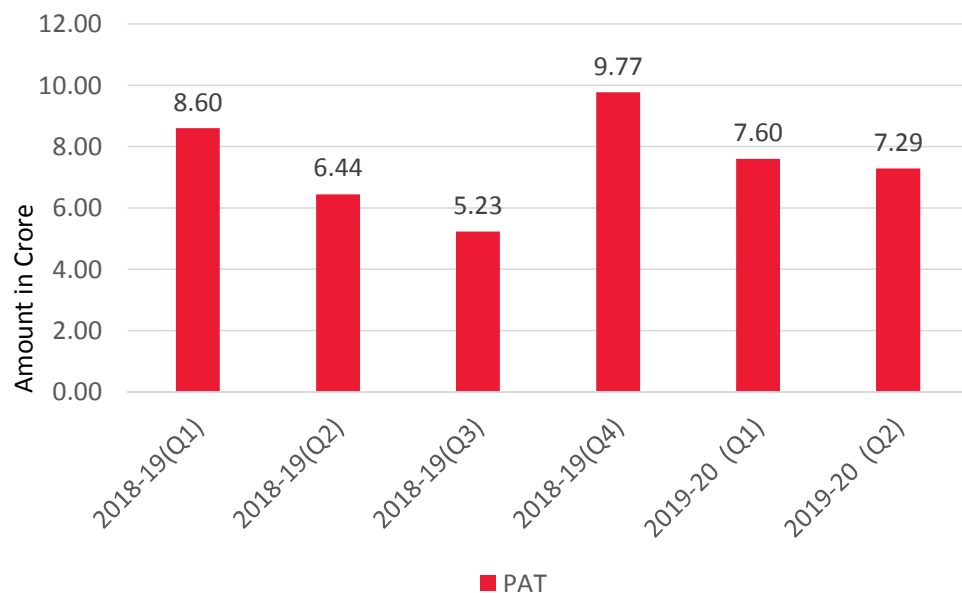


				(Rs. in Cr.)
Particulars	Quarter ended Sept 19	Quarter ended June 19	Quarter ended Sept 18	Year ended March 2019
Net Sales	50.06	51.22	41.07	174.6
Gross Profit	29.77	29.93	24.78	106.27
Gross Margin (%)	59.47	58.43	60.34	60.86
EBITDA	12.85	14.07	9.33	40.82
EBITDA Margin (%)	25.67	27.47	22.72	23.38
EBIT	10.65	11.81	7.47	33.39
PBT	8.93	9.74	8.14	37.62
PAT	7.29	7.60	6.44	30.05
Earning Per Share (Rs.)	4.47	4.66	3.95	18.40
Dividend Per Share (Rs.)				6.50
Share Capital	16.33	16.33	16.33	16.33

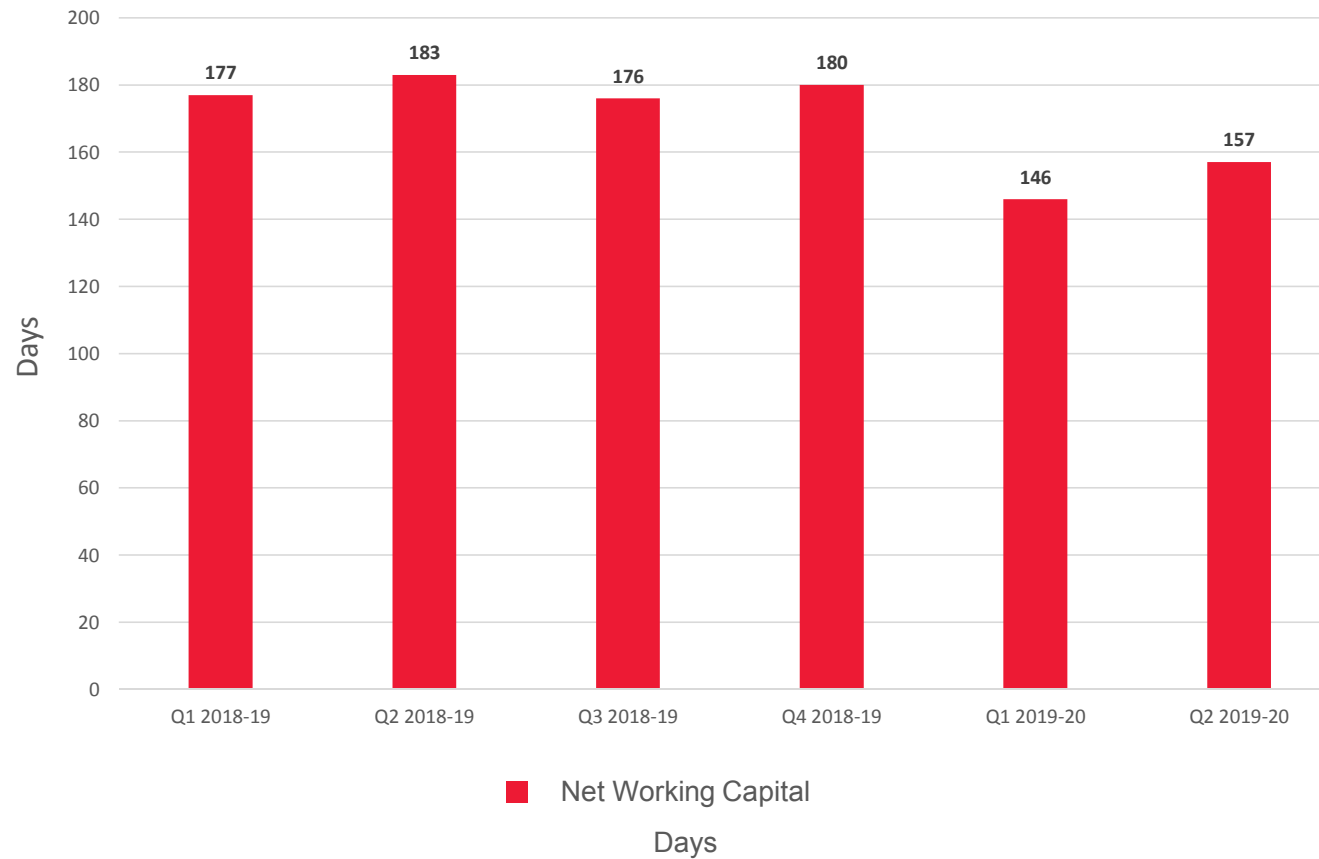
SYNOPSIS OF FINANCIAL PERFORMANCE



SYNOPSIS OF FINANCIAL PERFORMANCE



SYNOPSIS OF FINANCIAL PERFORMANCE



HIGHLIGHTS

IMPROVEMENTS IN MULTIPLE DIMENSIONS



➤ **Revenue Growth**

- Revenue Growth of 21.88%
- Good Industrial Production in most of the industries
- Flagship division (CIJ) witnessed strong traction
- Volume growth in printers as well as consumables



➤ **Profitability Upside**

- Healthy margins with Operational Profits @ 21% and EDITDA @ 25.67%
- Higher sale of consumables
- Higher realizations
- Stringent cost control

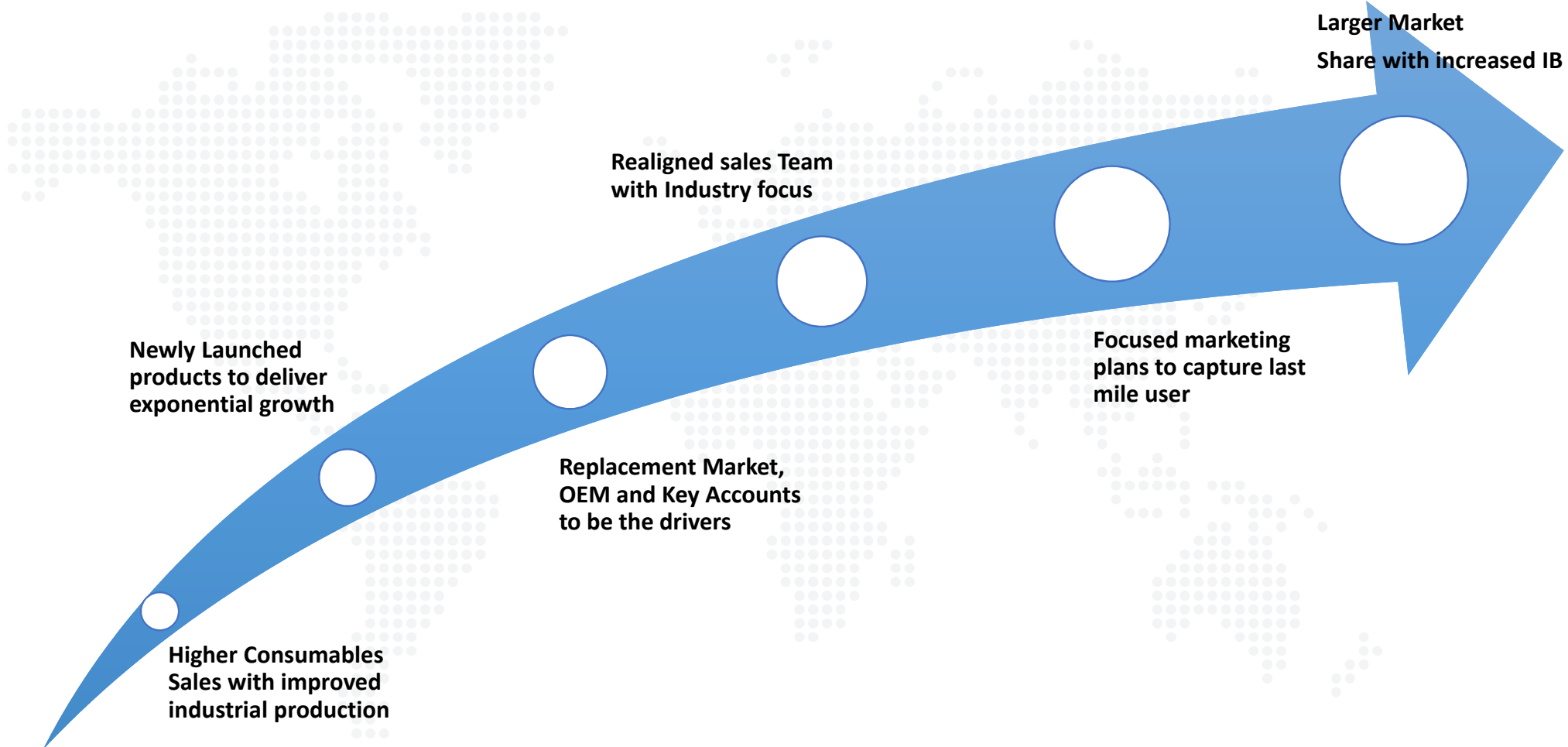


➤ **Positives**

- Strong half year leads the way for the year
- New product launches well accepted by the market
- Multiple verticals delivering results
- Strong free cash flow with increasing trend
- Man, Machine, Material, Finances, Technology are in place to deliver as per business plan



WAY FORWARD



Newly Launched products to deliver exponential growth

Higher Consumables Sales with improved industrial production

Replacement Market, OEM and Key Accounts to be the drivers

Realigned sales Team with Industry focus

Focused marketing plans to capture last mile user

Larger Market Share with increased IB

Спасибо 多謝 Gracias
Russian Traditional Chinese Spanish

Thank You Obrigado
Brazilian Portuguese

Grazie
Italian

Danke
German

Merci
French

شكراً 多谢
Arabic Simplified Chinese

감사합니다
Korean

ありがとうございました
Japanese

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