

July 27, 2022

#### **BSE Limited**

Corporate Relationship Department, 1st Floor, New Trading Ring, Rotunda Building, P J Towers. Dalal Street, Fort, Mumbai - 400 001 Email: corp.relations@bseindia.com

Security Code No.: 539597

National Stock Exchange of India Ltd.

Exchange Plaza, 5th Floor, Plot no. C/1, G Block Bandra-Kurla Complex, Bandra (E), Mumbai-400051

Email: cmlist@nse.co.in

Security Code No.: JSLHISAR

Subject: Intimation pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015- Earnings presentation

Dear Sirs,

Pursuant to Regulation 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are enclosing herewith the Earnings presentation of Jindal Stainless (Hisar) Limited ("the Company"), for the quarter ended 30th June, 2022. The same is also being uploaded on the website of the Companywww.jshlstainless.com.

You are requested to please take the above information on record

Thanking you,

Yours Faithfully, For Jindal Stainless (Hisar) Limited

Bhartendu Harit Company Secretary

Encl: As above





E. info @jsibsr.com, W. www.indalstainless.com



JINDAL STAINLESS LTD
and
JINDAL STAINLESS
(HISAR) LTD

Q1FY23 Earnings Presentation

July 27, 2022



#### Disclaimer

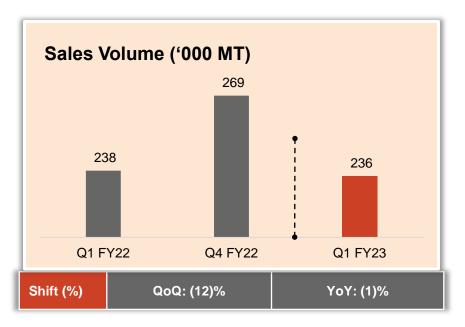


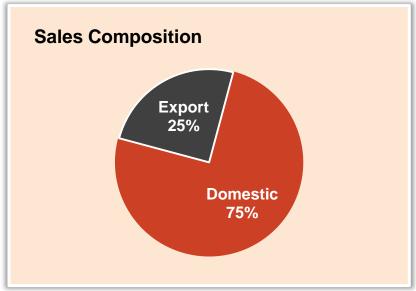
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## JSL: Key Financials Highlights



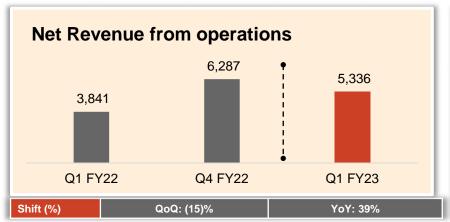


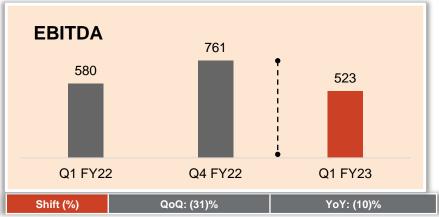


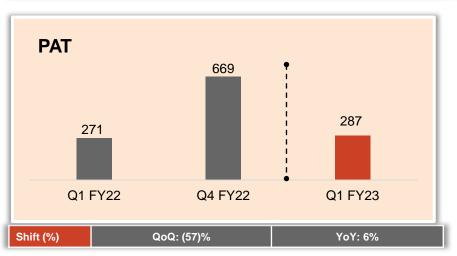
Q1FY23 posed regulatory and unforeseen macro-economic challenges impacting the overall sales volumes

### JSL: Key Financials Highlights





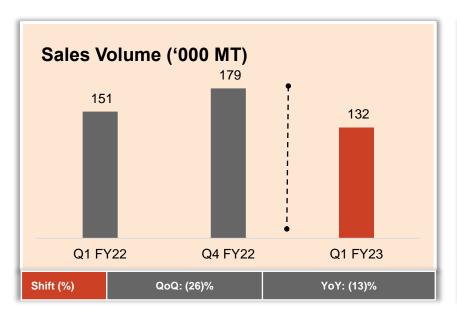


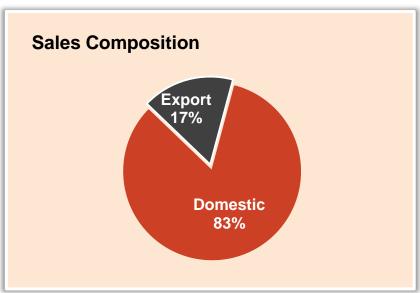


- Despite multiple challenges, EBITDA/ tonne stood at INR 22,216
- Interest cost in Q1FY23 reduced by 17% on YoY basis

## JSHL: Key Financials Highlights



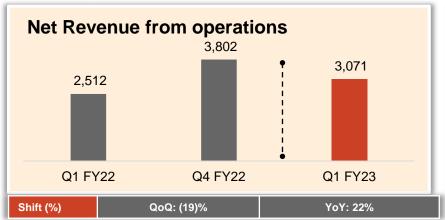


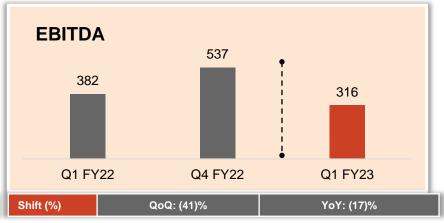


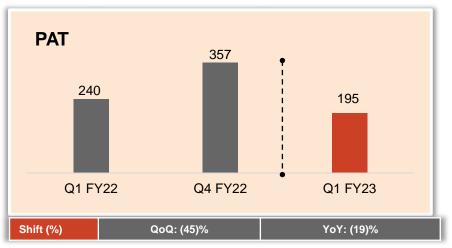
Specialty Products Division (SPD) maintained its focus on exports during Q1FY23 registering a 37% sales growth on YoY basis

### JSHL: Key Financials Highlights









Continuous focus on widening value-added product portfolio helped in reporting EBITDA/tonne of INR 23,898

#### **Market Update**



#### **Process Industry**

 Demand for special grades for critical applications (Duplex, Super Austenitic, Chequered plates) to remain steady

# Railways – wagons, coaches, metros

- New coach production programme and new release of wagon tenders to help strong demand
- Demand outlook from metro segment remains bright

#### Infrastructure

- 3 Stainless steel foot over bridges (FOB) so far commissioned in Naupada, Srikakulam in Andhra Pradesh and Bhayandar in Maharashtra; Good demand visibility for structural applications in bridges & buildings
- Lifts and escalators segment demand outlook remains positive

#### **Automobiles**

- Easing out of semi conductor shortage issue has been supportive.
- Further improvement likely ahead







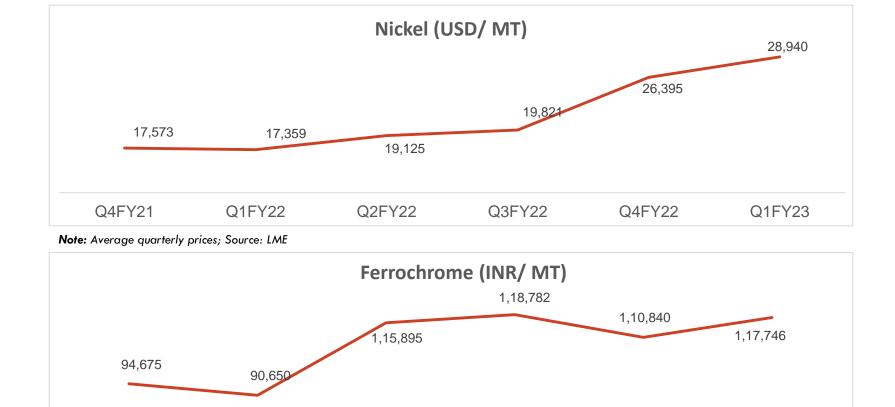
#### Pipes & Tubes

- Lower demand and higher imports have been weighing
- Ensuing festive season is likely to support demand

#### **Key Raw Materials- Price trend**

Q2FY22





Q3FY22

Q4FY22

**Q1FY23** 

Note: Average quarterly prices; Source: Steel Mint

Q1FY22

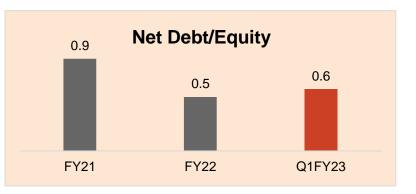
Q4FY21

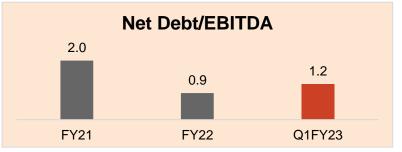
## **JSL: Debt Position & Key Ratios**



Borrowings (Standalone) (INR crore)	As on June2022	As on Mar.2022	As on Mar.2021
Lenders' Debt			
Long term debt	1,644	1,455	1530
Short term borrowing	560	290	319
Total Lenders' Debt	2,204	1,744	1849
Inter corporate loan from related party	1,050	1,050	1,050
Total Debt	3,254	2,794	2,899
Cash & Bank balances	106	199	89
Net Debt	3,148	2,596	2,810

Borrowings (Subsidiaries) (INR crore)	As on June2022	As on Mar.2022	As on Mar.2021
Long-Term Debt	61	59	60
Short-Term Debt	276	272	195
Total	338	331	255





Long term debt ratings of AA-/ Stable & short term debt ratings of A1+/ stable

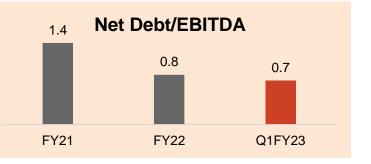
# **JSHL: Debt Position & Key Ratios**



Borrowings (Standalone) (INR crore)	As on June2022	As on Mar.2022	As on Mar.2021
Long term debt	1,199	1,205	1,250
Short term borrowing (less than 12 months)	196	421	127
Total Debt	1,395	1,626	1,376
Cash & Bank balances	23	21	8
Net Debt	1,373	1,605	1,368

<b>N</b>	et Debt/Equi	ty
	0.4	0.4
FY21	FY22	Q1FY23

Borrowings (Subsidiaries) (INR crore)	As on June2022	As on Mar.2022	As on Mar.2021
Long-Term Debt	31	31	40
Short-Term Debt	128	170	64
Total	159	201	104



Long term debt ratings of AA-/ Stable & short term debt ratings of A1+/ stable



## **Complementing Strengths**



Kev	Plant	Loca	ition
		LOUC	ш

Stainless Steel (SS) capacities

Infrastructure, Technology and R&D

**Service Center/Finishing Lines** 

Offerings

JSL	JSHL JSHL			
Jajpur, Odisha Raw Material Hub, Port Proximity	Hisar, Haryana Key Consumption Hub Proximity			
1.1 MTPA Integrated facility along with backward integration (Ferro Chrome and captive power plant)	0.8 MTPA with Specialized Produc Division (SPD) including Blade Stee Precision Strips and Coin Blank			
Latest European 'State-of-the-art' technology. India's largest SS manufacturer. Producing globally competitive SS products  Readily leveragable infrastructure for cost efficient brownfield expansion (800+ acre land)	Pioneer SS manufacturing in India. World's largest producer of SS strips for razor blades and India's largest producer of coin blanks			
International	Domestic			
High volume, wider width offerings. Actively catering to volume oriented sectors like Railways, Auto and Infrastructure	Actively catering to SPD and Niche SS products			

#### Merger: JSL, JSHL



#### **APPOINTED DATE**

• April 1, 2020

#### **MAJOR EVENTS**

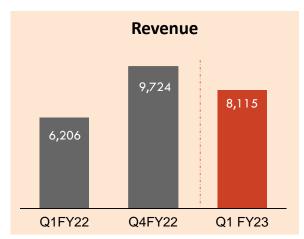
- Board approval of the scheme of arrangement
- Stock Exchanges/SEBI approval
- Shareholders and Creditors approvals
- NCLT approval
- Implementation of Scheme

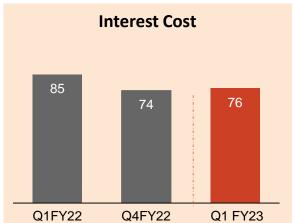
Post approval of the shareholders and creditors of JSL and JSHL on April 23, 2022, both the companies had filed the second motion petition with Hon'ble NCLT. NCLT, while hearing the second motion application on July 13, 2022, has directed to issue notice(s) to the sectoral regulator(s).

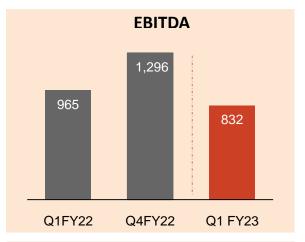
The next date of hearing is 18th October, 2022. The Companies expects the process to be completed in due time in the next 4-5 months.

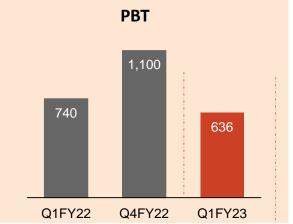
#### **Resilient Operational Performance**





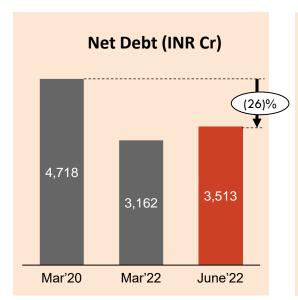


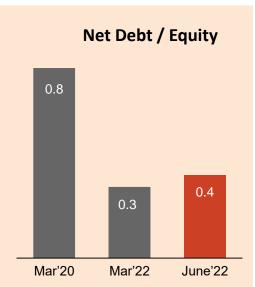


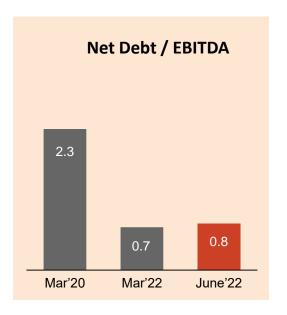


## **Consolidating Balance Sheet Strength**

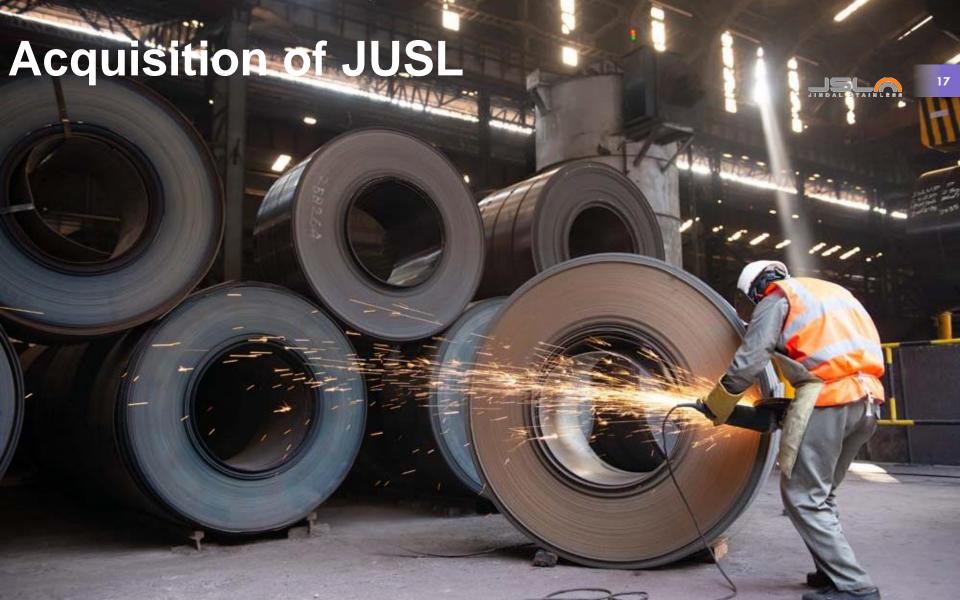








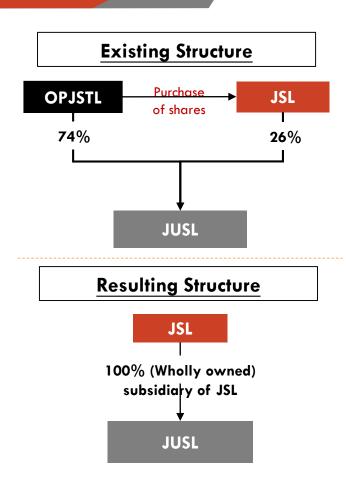
- √ Despite higher RM volatility and ongoing capex, balance sheet remains strong
- ✓ Leverage ratios maintained at attractive levels



### JUSL Acquisition- Simplified Structure



- Jindal United Steel Limited ('JUSL') is a subsidiary of OPJ Steel Trading Private Limited ("OPJSTL"), a promoter group entity of the Company. JUSL is held by OPJ to the extend of 74% with the remainder 26% shares held by JSL. JUSL has been operating the HSM for rolling stainless steel and carbon steel sabs with the total capacity being enhanced to 3.6MTPA. JUSL is also operating cold rolling mill (CRM) with a capacity of 0.2 MTPA for Stainless steel applications
- Considering the interlinkage of business operations of JUSL and JSL, JSL's management is contemplating to make JUSL its wholly owned subsidiary by acquiring the 74% stake held outside
- Pursuant to the acquisition, JSL will became an integrated stainless steel manufacturer which would result in improved synergies between both the companies and preferred governance structure, thereby enhancing value for all the stakeholders



### JUSL Acquisition- Full Integration



#### Fully integrated stainless-steel operations under control of Jindal Stainless Limited

#### **JSL**

SMS - 1.1 MTPA expanding to 2.1 MTPA

HRAP - 0.8MTPA expanding to 1.25MTPA

CRAP - 0.45 MTPA expanding to 0.75MTPA

Ferro Chrome - 0.25MTPA expanding to 0.35MTPA

Captive Power – 264MW

#### JUSL

HSM - 1.6MTPA expanding to 3.6 MTPA

CRAP - 0.2MTPA

#### **Consideration and Timelines**

The proposed acquisition of 74% stake in JUSL shall be made at an aggregating consideration of INR 958 Crore

The acquisition would be done in one or more tranches by June 30, 2023 subject to the requisite approvals



#### JSL: Abridged P&L Statement (Standalone)



Downtian Law (INID arrays)	0.17/00		YoY	0.45700	QoQ
Particular (INR crore)	Q1FY23	Q1FY22	Change (%)	Q4FY22	Change (%)
Revenue from operations	5,336	3,841	39%	6,287	(15%)
Total Expenditure	4,813	3,261	48%	5,526	(13%)
EBITDA	523	580	(10%)	<i>7</i> 61	(31%)
EBITDA/ton	22,216	24,378	(9%)	28,277	(21%)
EBITDA margin (%)	9.8%	15.1%	(529)bps	12.1%	(230)bps
Other Income	16	10	70%	17	(5%)
Finance Cost	67	81	(17%)	68	(2%)
Depreciation	89	91	(2%)	88	1%
PBT	383	418	(8%)	622	(38%)
Тах	96	146	(34%)	(47)	NA
PAT	287	271	6%	669	(57%)
PAT margin (%)	5.4%	7.1%	(169)bps	10.6%	(526)bps
EPS (Diluted) in INR	5.5	5.4	2%	12.9	(58%)

#### JSL: Abridged P&L Statement (Consolidated)



Particular (INR crore)	Q1FY23	Q1FY22	YoY Change (%)	Q4FY22	QoQ Change (%)
Revenue from operations	5,474	4,033	36%	6,564	(17%)
Total Expenditure	4,925	3,432	44%	5,722	(14%)
EBITDA	549	601	(9%)	842	(35%)
EBITDA margin (%)	10.0%	14.9%	(488) bps	12.8%	(280) bps
Other Income	17	10	75%	19	(13%)
Finance Cost	72	85	(15%)	72	1%
Depreciation	92	94	(2%)	92	0%
Share of profit of investments gain/(loss)	27	24	11%	21	27%
PBT	428	456	(6%)	719	(40%)
Тах	99	150	(34%)	(31)	NA
PAT	329	306	8%	750	(56%)
PAT margin (%)	6.0%	7.6%	(157) bps	11.4%	(541) bps
EPS (Diluted) in INR	6.1	6.0	3%	14.2	(57%)

#### JSHL: Abridged P&L Statement (Standalone)



			YoY		QoQ
Particular (INR crore)	Q1 FY23	Q1 FY22	Change (%)	Q4 FY22	Change (%)
Net revenue from operations	3,071	2,512	22%	3,802	(19%)
Total Expenditure	2,755	2,130	<b>29</b> %	3,265	(16%)
EBITDA	316	382	(17%)	537	(41%)
EBITDA/ton	23,898	25,278	(5%)	30,011	(20%)
EBITDA margin (%)	10.3%	15.2%	(492) bps	14.1%	(383) bps
Other Income	24	27	(12%)	31	(22%)
Finance Cost	29	30	(2%)	31	(4%)
Depreciation	49	58	(15%)	55	(10%)
PBT	261	321	(19%)	481	(46%)
Тах	66	81	(19%)	124	(47%)
PAT	195	240	(19%)	357	(45%)
PAT margin (%)	6.3%	9.5%	(320) bps	9.4%	(305) bps
EPS (Diluted) in INR	8.2	10.2	(19%)	15.1	(45%)

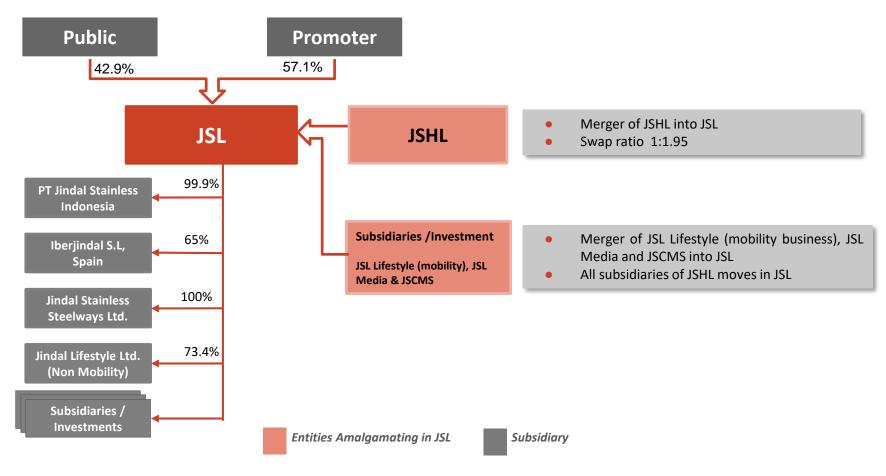
#### JSHL: Abridged P&L Statement (Consolidated)



			YoY		QoQ
Particular (INR crore)	Q1 FY23	Q1 FY22	Change (%)	Q4 FY22	Change (%)
Net revenue from operations	3,454	2,776	24%	4,318	(20%)
Total Expenditure	3,117	2,364	32%	3,714	(16%)
EBITDA	337	412	(18%)	605	(44%)
EBITDA margin (%)	9.8%	14.9%	(508) bps	14.0%	(424) bps
Other Income	28	28	(0%)	32	(13%)
Finance Cost	33	33	(1%)	39	(15%)
Depreciation	55	64	(14%)	61	(9%)
Share of profit from associates gain/(loss)	103	105	(2%)	174	(40%)
РВТ	380	448	(15%)	711	(46%)
Тах	72	89	(19%)	136	(47%)
PAT	308	359	(14%)	575	(46%)
PAT margin (%)	8.9%	12.9%	(399) bps	13.3%	(438) bps
EPS (Diluted) in INR	13.0	15.2	(14%)	24.3	(46%)

#### **Proposed Structure Post Merger**







# Leveraging World class Jajpur Infra & Hisar Speciality Product Leadership



## JSL - Doubling Stainless Steel Capacity

- ✓ Augmenting Stainless Steel Melt capacity from 1.1MTPA to 2.1MTPA
- ✓ Incremental downstream capacity HRAP & CRAP
- ✓ Enhanced backward integration & quality lab
- Brownfield expansion; relevant approvals in place
- ✓ World class European equipments
- ✓ Est. cost of INR 2,150 crore at <1/3<sup>rd</sup> of the greenfield capex cost

### JSHL – Multiplying Speciality Products

- Strengthening product mix with expansion in value added product segment
- ✓ Expanding the Precision Strip by 3x
- ✓ Expanding Blade Steel by 1.7x
- Leveraging leadership position in speciality products (SPD)
- ✓ Est. cost of INR 450 crore

Phase 1 of Precision Strip capacity expansion of 26ktpa commissioned well in time, doubling the total capacity to 48 ktpa

# **Integrated operations for Atmanirbhar Bharat**



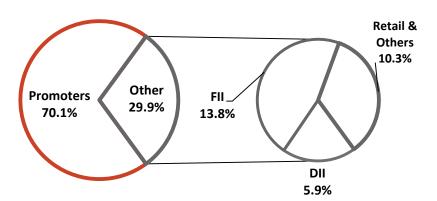
JSL Projects	Existing Capacity MTPA	Incremental Capacity MTPA	Total JSL MTPA	Est. Capex INR Cr	Est. Completion
SMS	1.10	1.00	2.10	530	Q3 FY23
Combo Line				1,250	Q4 FY23
HRAP	0.80	0.45	1.25		
CRAP	0.45	0.30	0.75		
Ferro Chrome	0.25	0.10	0.35	315	Q3 FY24
Quality Lab Expenses and Other balancing				55	
Sub Total JSL				2,150	

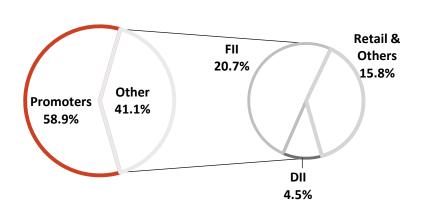
JSHL Projects	Existing Capacity KTPA	Incremental Capacity KTPA	Total SPD KTPA	Est. Capex INR Cr	Est. Completion
Precision Strip	22	38	60	250	
PS Phase -1		26			Q2 FY22
PS Phase-2		12			Q4 FY23
Blade Steel	14	10	24	200	
BS Phase -1		6			Q2 FY23
BS Phase-2		4			Q2FY24
Sub Total JSHL				450	
Total Project Cost				2,600	

### **Shareholding Pattern**









#### **Contact Us**



#### Jindal Stainless Ltd.:

Jindal Stainless Ltd. (JSL) is amongst the leading stainless steel manufacturing companies in the world and India's largest stainless steel manufacturer. The Company operates an integrated stainless steel plant at Jajpur, Odisha. The complex has a total stainless steel capacity of 1.1 million tonnes per annum.

#### Jindal Stainless (Hisar) Ltd.:

Jindal Stainless (Hisar) Ltd. (JSHL) is the largest specialty stainless steel producer in India with a diversified value-added product portfolio. The company operates an integrated stainless steel plant at Hisar, Haryana. JSHL has a total melting capacity of 0.8 million tonnes per annum.

## Goutam Chakraborty / Shreya Sharma Jindal Stainless

**Tel:** +91 11 2618 8345

Email:

goutam.chakraborty@jindalstainless.com

shreya.sharma@jindalstainless.com

