

Date:-10.05.2017

To,
The Manager,
Listing Department
The National Stock Exchange of India Ltd.
Exchange Plaza, BKC, Bandra (E)
Mumbai- 400051.

To,
The Manager,
Listing Department
The BSE Ltd.
Phiroze Jeejeebhoy Towers,
Dalal Street, Mumbai 400001.

ISIN:-INE908D01010

NSE Symbol SHAKTIPUMP, BSE Code: - 531431

Subject: -Intimation of Participation in Investors Meet under SEBI (Listing Obligations and Disclosure Requirements), Regulation 2015.

Dear Sir/Mam,

With reference to above mentioned subject, this is to inform you pursuant to Regulation 30(6) of the SEBI (Listing Obligations and Disclosure Requirements), Regulation 2015 the Company is going to meet with Investors & Analysts on 11.05.2017 and 12.05.2017 in Singapore.

The Investor Presentation is attached herewith and also available / uploaded on the Company's website. The said presentation will be shared with the Investor & Analysts during the meeting.

Kindly note the above information in your record.

For Shakti Pumps (India) Limited

Ravi Patidar Company Secretary



SHAKTI PUMPS (INDIA) LIMITED

ENERGY EFFICIENT PUMPS-FROM AN ENERGY DRIVEN TEAM

Globally acclaimed Shakti Stainless Steel Pumps & Motors are the result of dedicated and focused efforts of more than 1100 of our employees. Right from the use of state-of-the-art technology at the manufacturing level to stringent quality tests of the pumps before the final dispatch, there is a strong team spirit reflected at every stage. Not surprising that our pumps & motors are of the best quality. And yet this is not enough. With the coming of Shakti Solar Pumps, our list of superior quality pumps & motors has become still longer. Despite this our pumps continue to have one thing in common! Our entire range of pumps & motors consume 40% less electricity as compared to other brands. This is the reason why, we are the only Indian company to be honored with maximum no. of 5 star ratings for our products from the Bureau of Energy Efficiency. But most importantly, the biggest achievement lies in the fact that our pumps & motors are in great demand across 100 countries today.

We at Shakti are proud of the mammoth achievement of our energy driven team, whose concentrated efforts has helped us attain great heights in the world pump market.



Mr. Dinesh Patidar Chairman & Managing Director

Best Wishes.

Timesh

VISION

To become a company that constantly strives for quality and customer satisfaction by providing best pumping solutions with global benchmarks and to be a company which integrates Health, Safety and Environmental considerations into all its business decisions and activities, such there will be Zero accident

- Zero liquid discharge
- •Zero carbon foot print.
- •To excel with an emphasis on best business and ethical practice with strong organizational values justifying the interest of all stakeholders.

MISSION

To work relentlessly towards coming closer to our vision statement by offering best working environment and training focusing on integrity and ethics.

To empower the workforce to offer products and services that exceeds customer expectations by providing value for money and ensure handsome return to our employees and shareholders.

To create a safe workplace by reducing injuries, accidents and environmental impact for current and future generations.

THE SPRAWLING STATE-OF-ART PLANT

It was a small dream by Shri Manoharlal Patidar that took the shape of Shakti Pumps (I) Ltd. in 1982. Today, our state-of-the-art plant is located on several acres of land at Pithampur, near Indore (M.P.). The sprawling unit is a witness to the manufacturing of a wide variety of 100% stainless steel pumps which successfully meet the diverse needs of both domestic & export markets. The wide range includes-Submersible Pumps & Motors, Self-Priming Pumps CRP Series, Openwell Pumps SHOS M Series, Monoblock End-Suction Pumps SNB & SNK Series, Domestic Water Pressure Booster Pumps SJP Series, Pressure Booster Pumps SH Series, Vertical Multistage Centrifugal Pumps, Sewage Pumps, Hydro Pumps & now the latest Solar Pumps.

Plant	Infrastructure
DTA Unit	Plant Plot No. 401, 402-413, Sector III, Pithampur 454775 District Dhar (Madhya Pradesh)
SEZ Unit	Plot No. F-14 & 15, Sector III, SEZ, Pithampur - 454775 District Dhar (Madhya Pradesh)

Plants

• An infrastructure at par with the best in the world. One of the most advanced assembly line • Tool room with high efficiency equipment together with AutoCAD designing facility • Die-shop equipped with sophisticated CNC machines, Wire cut, Spark erosion machine, Milling machine and other die finishing facilities • SAP Environment – machineries imported from Japan, Germany and USA • Divided into diverse sections where specialized stages of manufacturing are given shape • Manned by highly efficient manpower

SEZ Benefits

• Exemption of customs duty on import and export • Exemption from entry tax on raw materials • No service tax by the service providers • DTA suppliers will get all the benefits of exporters • Exemption from Central Excise Duty on all goods • Exemption from Income Tax

STATE-OF THE-ART TECHNOLOGY

The presence of robots ensure the manufacturing of superior quality products. This in turn contributes to increased precision, accuracy & enhanced performance.



WORLD CLASS MACHINERY



Journey over the years

- 1982 Started as SSI unit by Patidar Family
- 1985 Mr Dinesh Patidar (CMD) joined the company with a vision to manufacture world class pumps
- 1986 Commencement of full fledged manufacturing unit
- 1989 Received BIS Certificate
- 1995 becomes a public limited company and got listed on BSE
- 1998 Received ISO 9001:2000 certification, focus on direct exports
- 2003 Received quality marking system 'CE mark' Exports extended to 20 countries
- 2006 Received One-Star-Export House Status, Re-certification ISO 9001:2000
- 2007 SAP Implementation Started across all verticals, Geographical reach upto 50 Countries
- 2008 Put Up a Separate SEZ Unit, expansion of main DTA UNIT, total capacity of 4.5 Lacs Pumps
- 2009 First company to received 5 Star Rating from BEE in pumping segment
- 2010 Introduced New Booster Pumps and Resin Cooled Motors, Widened pump range up to 250HP
- 2012 Completion of Separate Booster Pump Unit, Launched Solar Pumping Solutions
- 2013 Awarded as "Best SEZ Exporter" ECGC & "Outstanding Pump Company" EPC Award
- 2013 Mr Amitabh Bachchan, super star of millennium becomes the face of our brand
- 2014 Corporate Excellence Award at National Conclave 'Make In India', for Excellence in Industry
- 2015 ECGC D & B INDIAN EXPORTER'S EXCELLENCE AWARD 2015 BEST FOCUS PRODUCT EXPORTER
- 2015 Received ISO 14001:2004 and OHSAS 18001: 2007 Certifications
- 2016 Emerges as one of the largest solar pumping manufacturer,

KEY MANAGEMENT

Shakti Pumps was promoted by reputed **Patidar Family headed by Shri Dinesh Patidar,** CMD, aged 54 years is a commerce graduate, incorporated 3 decades ago. He has gathered expertise in R & D and put lot of efforts to adopt the latest technology world over to make the quality product compatible with the International standard. He is the person who conceived the project and started manufacturing of Stainless Steel Pumps in India with very limited resources. With his constant efforts today Shakti has presence in 100 Countries with production capacity of 500000 pumps per annum.



Mr. Dinesh Patidar, CMD

A visionary with strong leadership skills having over 3 decades of experience and expertise in engineering products and management.



Mr. Sunil Patidar, Executive Director

A determined professional with innovative approach in people management and industrial relations, ensuring all administrative and legal compliance.



Mr. Ramesh Patidar, Executive Director & Head, International Marketing

He is engaged in international business development activities exploring and expanding new business opportunities across the world.



Mr. B.R. Patidar, Director - FICO

A dynamic professional with a diverse array of skills such as proficiency in legal counseling, lead auditing, resource planning and dispute handling.



Mr. Ankit Patidar, CMD - Shakti Irrigation

With his entrepreneur skills and a strong vision for make in India, he is leading Shakti Irrigation on to his young capable shoulders.



SHAKTI SOLAR PUMP

Innovation is embedded in our DNA. We constantly challenge the limits, think beyond the ordinary and come up with innovative pumping solutions that satisfy the needs of customers in a better and an efficient manner. We have a world class R&D facility with ultra-modern equipment.

We were the first company to present stainless steel pumps in the Indian market, thus bringing a revolution in the sector. Now in an effort to reduce the dependency on the traditional sources of energy, we have come up with Solar Pumps that utilize the energy of the sun to supply water. This way, we are making farmers and Mother Nature both happy.

The advantage of Shakti Solar Pump is that it can run easily & efficiently on both Solar (DC power) & Grid (Conventional AC power), giving a very high discharge for maximum time. Naturally, Shakti Solar Pump scores easily over other DC pumps.

Making a mark, Shakti Solar Pumps: We feel proud to state that the company is a channel partner for MNRE. And that our Shakti Solar Pumps have been greatly appreciated by Madhya Pradesh, Chhattisgarh & Rajasthan Government for their quality and performance. Not surprising that Shakti Solar Pumps are in great demand in France, Germany, Turkey, Sudan, Morocco & Algeria.

Why Shakti Solar Pump?

Shakti Solar Pumps have better hydraulic impeller & casing/diffuser designs and sheet metal stainless steel parts for smooth hydraulic passages; which ensure higher efficiencies in pumps. Shakti Solar Motors are specially designed for high efficiency and long life. That is why they give more discharge than other solar pumps of same rating. An ordinary solar pump is not as efficient as a Shakti Solar Pump. It draws more current than equivalent Shakti Solar Pump with the same water output as Shakti Solar Pump. An ordinary solar pumps start late after sunrise and shut early; or require more solar PV panels, to deliver the same water as a Shakti Solar Pump. Shakti product is also more reliable & more durable than others and are built for long life. It is backed by authorized service centres all around the country, where trained technicians handle service quickly and efficiently.

Benefits of Shakti Solar Pump

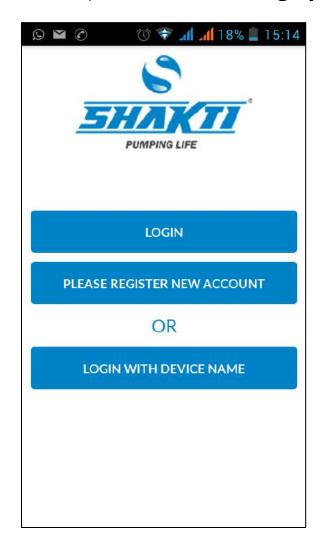
- Max. 5 years extended warranty on pump, motor & controller
- More water discharge than other equivalent pumps due to high efficiency pumps and motors
- All parts of pumps & motors are made of stainless steel; which when in touch with water, stay rust-free
- · Reliable and Durable as the Sun
- Investment payback in less than 4 years and Gain for the next 20 years
- · Backed by nationwide service
- · Indigenously designed and made in India.

Technical Features

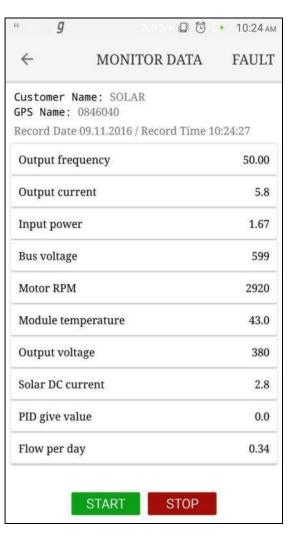
- Starts and stops automatically after sunrise and close to sunset
- Dry Run Protection i.e. controller switches off the motor pump set if there is no water, preventing pump blockage
- Protections against Over-voltage, Under-voltage, Short Circuit, Phase imbalance, Cut cable, Lightening Strike
- · Remote monitoring and control inbuilt.
- Anti theft fasteners, which make it impossible for thieves to remove solar panels from structure unless solar panels are broken or steel frame itself is cut
- One of the widest duty range of pumps from 0.5
 HP to 335 HP with heads upto 600 meters
- Mounting Structure that can withstand wind speeds upto 150 km/hr
- Mounting structure elements made of hot dip galvanized metal with 80 micron thickness for long corrosion free life.

Solar Pump Special Feature

RMS (Remote Monitoring System)









WIDE RANGE, WIDE USES

We have a strong product portfolio, consisting of a wide range of stainless steel pumps and motors to meet the requirements of agriculture, horticulture, industries, domestic scenes such as commercial/residential buildings and bungalows. Our products are fine example of energy efficiency, low maintenance and long life – thereby exemplifying premium quality.



DOMESTIC WATER SUPPLY

Sturdy, long lasting & high performing Shakti Stainless Steel Pumps have become a familiar name for bungalows, high-rise buildings, housing complexes & apartments. The pumps are also greatly trusted for tasks such as gardening, overhead tanks & so on.



AGRICULTURAL USAGE

Be it farming, drip irrigation or horticulture, our Shakti Stainless Steel Pumps can be trusted for ground water supply, groundwater lowering & other such important tasks.



INDUSTRIAL APPLICATIONS

Long lasting & sturdy, our Shakti Stainless Steel Pumps perform the task of liquid transfer, cooling, boiler feeding, fire-fighting, etc. in a very efficient way.



WASTE WATER MANAGEMENT

In the last 3 decades, industries in India & overseas have come to trust our Shakti Centrifugal & Pressure Booster Pumps for all challenging tasks.



HEATING AND COOLING APPLICATION

Our Shakti Vertical Mutistage Centrifugal Pumps, Monoblock End-Suction & Pressure Booster Pumps are considered ideal for airconditioning & other such applications.

SHAKTI'S RANGE OF PRODUCTS



OPENWELL PUMPS (SHOS M Series)

OPENWELL PUMPS

(SOMB Series)



MONOBLOCK & END SUCTION PUMPS (SNB, SNK Series)



END-SUCTION CLOSE COUPLED PUMPS (SHAHENSHAH)



SELF-PRIMING PUMPS (CRP Series)



RAPID SUCTION PUMPS (SRSC Series)



Monoblock Pumps (SMB Twin Series)



SHALLOW WELL PUMPS (SSW Series)



HORIZONTAL OPENWELL

SUBMERSIBLE PUMPS

SLOW SPEED PUMPS (SSS Series)



RAPID SUCTION PUMPS - WITH SS VOLUTE (SRSS Series)



MONOBLOCK PUMPS (SSM Series)



VERTICAL OPENWELL SUBMERSIBLE PUMPS - SS BODY (SVOC Series)



V3, V4, V6, V8, V9, V10 & V12 STAINLESS STEEL SUBMERSIBLE PUMPS (OF Series)



SUBMERSIBLE MOTORS



PRESSURE BOOSTER PUMPS (SH Series)



DOMESTIC WATER PRESSURE BOOSTER PUMPS



PRESSURE BOOSTER PUMPS (SCM Series)



SEWAGE PUMPS (SVX Series)



SEWAGE PUMPS (SDW Series)



VERTICAL MULTISTAGE CENTRIFUGAL PUMPS (SCR, SCRI, SCRN Series)



IMMERSIBLE PUMPS (SMTR Series)



SINGLE SHAFT VERTICAL MULTISTAGE PUMPS



HYDROPNEUMATIC BOOSTER SYSTEMS (HYPN Series)



SUBMERSIBLE PUMPS & MOTORS

QF SERIES

Head, H : Max. 660 m Discharge : Max. 7333 LPM Rating : Max. 0.5 HP to 335 HP





MONOBLOCK & END-SUCTION PUMPS SNB SNK SERIES



Head, H : Max. 95 m Discharge : Max. 2600 LPM Rating : Max. 1.5 HP to 30 HP

SELF-PRIMING PUMPS CRP SERIES





MODEL	HEAD (MAX.)	FLOW	DISCHARGE (MAX.)	RATING
CRP E SERIES	60 m	3.2 m ³ /hr	53.33 LPM	0.5 - 1.0 HP
CRP S SERIES	60 m	3.3 m ³ /hr	55 LPM	0.5 - 1.0 HP
CRP P SERIES	60 m	3.5 m ³ /hr	58 LPM	0.5 - 1.0 HP

MONOBLOCK PUMPS

SMB TWIN SERIES



Suction & Delivery Pipe Size (mm)	50x40	65x50	
Head, H (m)	Max 40.0	Max. 40.0	
Discharge (LPM)	Max. 400	Max. 532	
Flow, Q (m ³ /hr)	24	32	
Rating (HP)	3	4	

END - SUCTION CLOSED COUPLED PUMPS

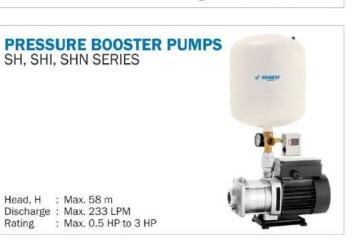
SHAHENSHAH



Head, H : Max. 34 m Discharge : Max. 480 LPM Rating : Max. 1 HP to 2 HP









SJP SERIES



Head, H: Max. 30 m Discharge: Max. 63 LPM Rating: Max. 1 HP

IMMERSIBLE PUMPS

SMTR SERIES



Head, H : Max. 230 m Discharge : Max. 140 LPM

Rating : Max. 0.5 HP to 7.5 HP

SEWAGE PUMPS

SVX SERIES



Head, H : Max. 15 m Discharge : Max. 500 LPM Rating : Max. 1.0 HP to 1.5 HP

SEWAGE PUMPS

SDW SERIES



Head, H: Max. 5 - 34 m Discharge: Max. 34 - 3910 LPM Rating: Max. 1 HP to 10 HP

HYDROPNEUMETIC BOOSTER SYSTEM



FIRE PROTECTION PUMPS



VERTICAL INLINE PUMPS
SCP SERIES



HORIZONTAL SPLIT-CASE PUMPS SHS SERIES



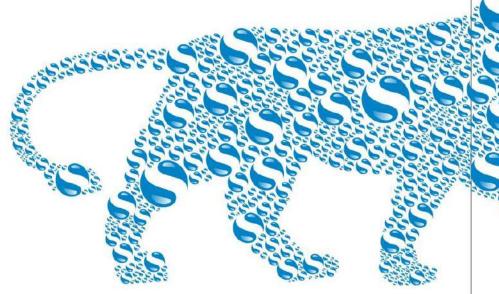
TAKING 'MAKE IN INDIA' FORWARD

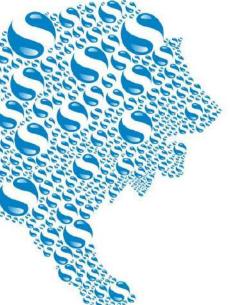
What Shakti began three decades ago has now flowed in perfect consonance with the Government of India's 'Make in India' vision. It is in keeping with the Prime Minister's dream of an 'economic superpower' India which makes cutting edge products that have innovation and new-age concepts as their hallmarks. For example, Shakti's pumping solutions that are globally acclaimed for quality in more than 100 countries are highly energy-efficient. This is especially useful in today's age where the energy crisis constantly rears its head. Being energy efficient translates into lower costs, higher user productivity and greater power availability across the nation, which is again, the need of the hour in today's extremely cost-conscious and competitive world. The fact that Shakti pumps give 40% more discharge is another winning advantage.

There's more. In sync with the PM's vision to make India the renewable energy capital of the world, Shakti has its eco-friendly innovation- Shakti Solar Pumps in place. Its more than 10000 installations all over India have catalyzed the Government's focus in enhancing energy security and conservation.

Shakti takes pride in playing its part in making India a global manufacturing hub and sparking a new industrial revolution. Its efforts towards the 'Make in India' drive have already borne fruit. Shakti Pumps has been awarded the trophy for Excellence in the Field of Industry at the Indian National Conclave "Make in India".







CERTIFICATIONS



VARIOUS CERTIFICATIONS -A PROOF OF OUR **EXCELLENCE**

It is heartening to note that various certifications recognize our commitment to excellence, today. Not surprising that in comparison with other Indian pump companies, Shakti Pumps (I) Ltd. is the only venture to have received maximum number of 5 star ratings for its products, from the Bureau of Energy Efficiency.

This apart, we have also received certification from independent bodies like UL, CE, ISO, BIS. ISI, etc.















AWARDS

EEPC INDIA AWARD, 2015



ECGC-DUN & BRADSTREET AWARD, 2015



EEPC AWARD, 2014



OF INDUSTRY, 2014



INDIAN POWERBRAND AT GLAM ME AWARD, 2013



EPC OUTSTANDING COMPANY AWARD, 2012



INDIAN EXPORTERS' EXCELLENCE AWARD, 2012



BEST SEZ EXPORTER AWARD, 2012



MARKET OVERVIEW- DOMESTIC

➢ GOVT. INITIATIVES

- Higher allocation to Irrigation schemes and Increase in Farm Credit
- Central Gvot's ambitious Solar pumps project in association with State Govt., NABARD, EESL and with other PSU companies will drive the solar segment
- The replacement of existing inefficient pump sets with energy efficient (BEE star labeled)
 pump sets under EESL & MNRE projects
- Government's ambitious projects like "Swachchh Bharat Abhiyan, Ganga Cleaning, River connecting, Housing for all, rural electrifications will fuel the sector growth
- Government focus on Waste water treatment for Industry, big commercial units will also open the doors for waste water pumping solutions
- Good monsoon and increased farm credit will fuel the growth of Industry
- Demands for pumps are expected grow substantially given that the municipal waste disposal facilities of the Country need to modernized
- Emerging new Opportunities Hotel, Hospitals, Malls, Entertainment Parks, Musical and other fountains etc will boost demand for organized sector.
- Need for desalination of water is expected to increase in coming years
- > Improved Capex cycle, Maintenance Capex will boost the demand of Industrial products

MARKET OVERVIEW- WORLD

- Huge potential for Indian products, specially after Make In India campaign
- ➤ Good recognition in USA, EUROPE, Middle East, etc helping broaden export network
- Huge market for domestic and industrial pumps across the world
- > Development in real estate, Hospitality, tourism, agriculture etc will lead the growth
- Investment in municipal wastewater treatment and drinking water facilities will also outstrip all regions
- > Because of aridity in much of the regions, the investment in irrigation pumps will be substantial.
- > No new facilities in last few years in European market, so demand will be fulfilled by Asian players
- Huge untouched area, African economies are yet to open, Dependency on agriculture and mining is high
- Indian Quality products are in demand in Economically rich with high paying capacity Middle East
- Focus on Renewable energy, Low Greenhouse Gas Emission leading the growth of Energy conservative and Solar Energy Products, Like Solar Pumps
- International Solar Alliance, leading world agencies like ADB, World Bank, IMF promoting Solar Pumping solutions, renewable energy products will open the new area for Indian Pumping Companies

FINANCIAL HIGHLIGHTS

Balance Sheet (INR in Mn)	2013-14 A	2014-15 A	2015-16 A
Equity Share Capital	182.44	167.44	167.44
Preference Share Capital	0.00	150.00	150.00
Reserves & Surplus	1176.14	1776.71	1733.20
Share Warrant	30.00	0.00	0.00
Total Shareholders Fund	1358.58	2094.15	2050.64
Long Term Borrowings	441.52	317.18	198.05
Short Term Borrowings	688.27	704.25	823.92
Total Loan Fund	1129.78	1021.43	1021.97
Trade Payables	268.15	265.42	237.40
Other Current Liabilities	132.19	86.97	170.71
Short Term Provisions	159.05	187.47	115.11
Total Current Liabilities	559.39	539.86	523.22
Deferred tax Liabilities	57.51	62.55	69.71
Total Liabilities	3105.27	3718.00	3665.55
Net Block	895.78	1059.72	1100.92
Capital WIP	15.43	46.10	82.01
Non Current Investments	5.54	6.27	6.27
Long Term Loans & Advances	188.72	102.48	103.57
Other Non Current Assets (Misc Exp)	169.97	198.34	275.58
Total Non Current Assets	1275.44	1412.92	1568.35
Inventories	633.12	824.22	840.51
Trade Receivables	936.28	1165.49	942.44
Cash & Bank Balances	65.94	65.76	62.57
Short Term Loans & Advances	194.50	249.61	251.66
Total Current Assets	1829.84	2305.08	2097.19
Total Assets	3105.27	3718.00	3665.55

FINANCIAL HIGHLIGHTS

PARTICULARS	2013-14	2014-15	2015-16	2016-17
(INR IN Mn)	A	A	A	9 months
Sales Domestic	890.38	1420.89	1514.78	1672.41
Sales export	2075.15	1564.34	1123.69	740.45
Total Sales	2965.52	2985.23	2638.47	2412.87
Other Income	101.89	114.52	83.74	51.80
Total Revenue	3067.41	3099.75	2722.22	2464.67
EXPENDITURE				
RM Consumed	1307.51	1367.46	1400.83	1377.50
Employee Remuneration & Benefits	254.27	346.68	410.36	297.10
Other Expenses	952.35	803.09	613.72	426.43
Total Operating Expenses	2514.13	2517.23	2424.91	2101.03
Operating Profit (EBITDA)	553.29	582.52	297.31	363.64
EBITDA %	18.04%	18.79%	10.92%	14.75
Less Depreciation	70.04	100.61	122.96	95.55
Profit Before Interest & Tax	483.25	481.92	174.35	268.08
EBIT %	15.75%	15.55%	6.40%	10.88%
Less Finance Cost	125.86	131.66	140.06	117.35
Profit Before Tax (PBT)	357.38	350.25	34.29	150.72
PBT %	11.65%	11.30%	1.26%	6.11%
Less Current Taxation	91.86	93.04	14.53	46.93
Profit After Tax (PAT)	265.53	257.21	19.76	103.79
PAT %	8.66%	8.30%	0.73%	4.21%

THANK YOU



SHAKTI PUMPS (INDIA) LTD.

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