

रजिस्टर्ड ऑफिस/Regd.Office: इंजीनियर्स इंडिया हाऊस/Engineers India House, 1, भीकाजी कामा प्लेस/Bhikaji Cama Place, नई दिल्ली/New Delhi – 110066

सीआईएन/CIN: L74899DL1965GOI004352

COMPANY SECRETARIAT

कंपनी सचिवालय

सं.सचिव/No. Secy/906/9/10

21.05.2019

The BSE Limited Phiroze Jeejeebhoy Towers Dalal Street, Fort Mumbai - 400 023 The National Stock Exchange of India Limited Exchange Plaza, 5th Floor Bandra Kurla Complex Bandra (East), Mumbai-400051

विषय:

निवेशक प्रस्तुतिः वार्षिक परिणाम वित्तीय वर्ष 2018-19 पर हाइलाइट्स

Sub:

Investor Presentation: Highlights on Annual Results FY 2018-19

प्रिय महोदय/महोदया, Dear Sir/Madam,

Pursuant to the provisions of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, the Investor Presentation on highlights of the Annual Results for the Financial Year 2018-2019 is enclosed herewith for the purpose of dissemination of information widely to the members.

धन्यवाद/Thanking you,

भवदीय/Very truly yours,

नरेंद्र कुमार/Narendra Kumar अनुपालन अधिकारी/Compliance officer

संलग्नकः यथोक्त /Encl: As above

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ईमेल/e-mail: <u>company.secretary@eil.co.in</u>

वैवसाइट/website: http://www.engineersindia.com







Investor Presentation Annual Results: FY 18-19

17th May 2019

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Delivering Excellence through People

Orders in hand and Outlook





Overview of Engineers India Limited ("EIL")



Company Background

EIL

- India's leading engineering consultancy & EPC company
- Over 6000 Projects worth 200 Bn USD executed.
- Five decades of experience on landmark projects
- Significant track record across entire oil & gas value chain
- In-house and collaborative R&D (26 registered patents)
- International presence : Middle East, Africa & South East Asia
- Around 2,800 employees
- Zero debt firm
- Focused diversification: Strategic crude oil storage, Water & Waste Water Management, Fertilizer, Nonferrous Metallurgy, Ports and LNG

Marquee Projects







Bina Refinery







Panipat Naphtha Cracker Unit



Guru Gobind Singh Refinery, Bathinda





Evolution & Key Milestones – Over 5 decades

1970-72







1967

- Commenced first international assignment
- Entered
 Fertilizer and
 Non-ferrous
 metallurgical
 sector

1969

- Expansion in Hydrocarbons value chain
 - **♥** Offshore
 - **⋄** Pipelines
 - Onshore oil and gas

 Diversified into Infrastructure





2001

2006

- Commenced services in subsurface crude storages (Vizag Padur & Mangalore)
- Largest overseas order from Nigeria
- Awarded the Navratna Status
- 20% stake offloaded by Gol (FPO/OFS) in 2016
- Buy back of EIL Shares



1965

- Incorporated pursuant to a formation agreement between Gol and Bechtel
- Commenced work in refineries
- Expansion to Petrochem with IPCL (now Reliance Industries Ltd)



 R&D centre in Gurgaon

1989

18 Patents

1975-78

Process
 Technologies
 in Refining and
 Gas Processing

Listed on the BSE and NSE

1997

 Accorded the Mini Ratna status



 Successful FPO of 3.36 Cr shares of Rs. 5 each

2010

2011-13

Diversification into water

2014 -18

- Overseas expansion in fertilizer
- Asset Ownership in Fertilizer

Lines of Business



Oil & Gas



Oil and Gas Processing



Refinery

Petrochemicals & Metallurgy



Petrochemicals



Mining and Metallurgy

Infrastructure



Smart Cities



Water and Waste Management

Storages and Fertilizers



Strategic Storage, Terminals and Pipelines



Fertilizer

Service Offering - From Concept to Commissioning



Process Design

- Pre-feasibility studies
- Technology and licensor selection
- Conceptual design & feasibility
- Process design package

Engineering

- Residual engineering and FEED
- Detailed engineering
 - Engineering for procurement
 - **♦** Engineering for construction

Procurement

- Supplier and contractor management
- Expediting and inspection
- Vendor development

Project Management

 Integrated project management services with focus on cost, quality and schedule

Commissioning

- Pre-commissioning and commissioning assistance
- Safety audit
- Hazard and operability studies
- Risk analysis

Construction Management

- Materials /warehouse management
- Quality assurance and health, safety & environment
- Progress monitoring/ Scheduling
- Mechanical completion
- Site closure

Specialized Services

- Environment engineering
- Heat and mass transfer
- Plant operations and safety management
- Specialist materials and maintenance services

Certification

- Certification and re-certification services
- EIL subsidiary Certification
 Engineers International Limited
 (CEIL)
- Third party inspection

Modes of Contracts Managed



Consultancy Contracts



EPCM

 Engineering, Procurement and Construction Management Services 2 FEED

3

PMC

- Front-end Engineering & Design for complete definition of scope for selection of EPC contractor
- Project Management Consultancy Services for managing EPC contractors

Turnkey Contracts



• Fixed price Lump Sum Turnkey Contracts also referred to as EPC contracts



Open book estimate - Also known as Cost plus contracts

Asset Ownership



Acquisition of Assets through Equity Participation.

Technology at the forefront of Consultancy Services



- R&D Center at Gurugram
- Developed more than 30 process technologies
- 26 Patents, 22 pending Patent applications
- Technology collaboration with IOCL/Indian Institute of Petroleum
- > 60% of process technologies in refineries already indigenized
- 100% Engineering indigenization in high tech domain of oil & gas achieved
- This helps in achieve more indigenous manufacturing





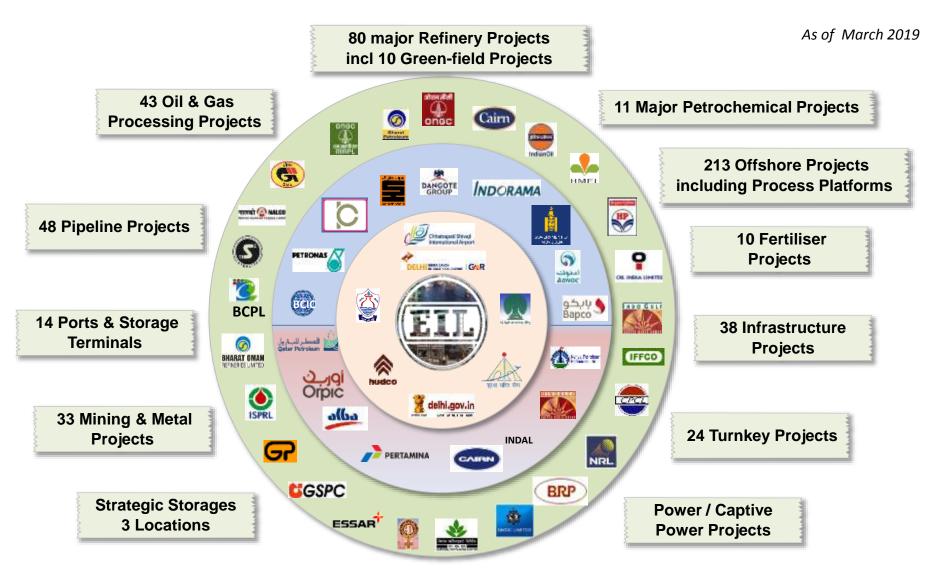


Track record and Credentials



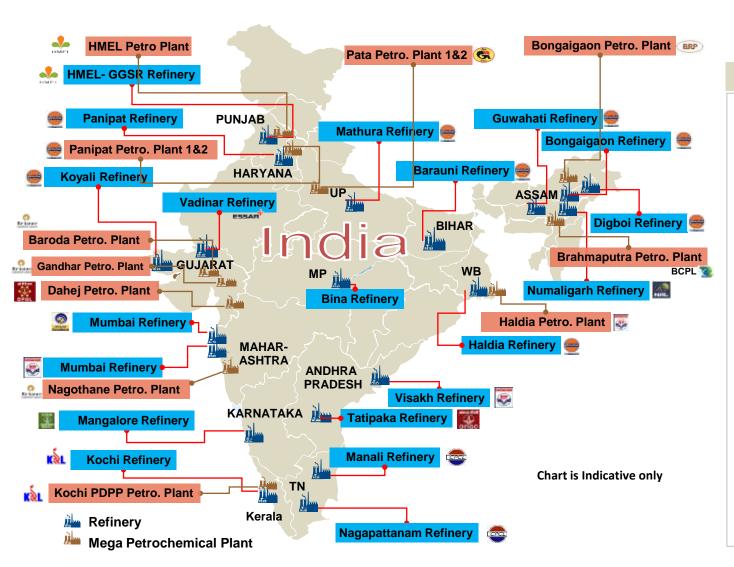
Strong Track Record with diverse client base





Leadership Position in Refineries & Petrochemicals in India





Milestones

- 20 out of 23 Refineries in India have EIL Footprints
- Installed 10 out of the 11 mega petrochemical complexes in India.
- Built combined refining capacity of more than 150 MMTPA (3 million BPD) in India
- Engineered 10 grass-root refineries.
- Work in progress on Rajasthan Refinery, and HMEL Cracker.

Increased Focus in Overseas Geographies



Select Overseas Projects across various segments

Sector	Country	Client
Refinery	Nigeria	Dangote
Refinery	Bangladesh	ERL
Refinery	Algeria	Sonatrach
Refinery	Kenya	KPRL
Refinery	Oman	Sohar

Sector	Country	Client
Fertilizers	Nigeria	Indo Rama
Fertilizers	Nigeria	Brass Fertilizer
Fertilizers	Bangladesh	BCIC
Fertilizers	Malaysia	Petronas Fertilizer (Kedah) Sdn. Bhd.
Non Ferrous	Bahrain	ALBA

Sector	Country	Client
Oil & gas	UAE	NPCC, ADCO
Pipelines	UAE	GASCO
Pipelines	UAE	NPCC, ADCO

Sector	Country	Client
LNG	Algeria	Sonatrach
Petrochemicals	UAE	BOROUGE
Petrochemicals	Oman	Orpic

EIL Manpower Resources



Qualification	Count
Graduates in Engineering	1934
Post Graduates/ Doctorates in Engineering	257
Diploma in Engineering	49
Total Personnel with Engineering Qualification (Technical Manpower)	2204
Other Professionals (MBA/MCA/CA/ICWA/CS)	135

17	12% 2% 11%		60%
■ 0 to 10	■ 10 to 20	2 0 to 30	■ 30 & above

PERSONNEL EXPERIENCE

Count
416
1297
498
267
324
2802

- 4.6 Million Man-hours are available annually in EIL offices.
- 1.2 Million Man-hours are available annually at various construction sites.
- Average Age 40 years.
- Average Attrition Rate < 1.5% per year (Past 3 Fys)

Experienced Leadership: Executive Directors (as on 31st Mar 2019)





Mr. J.C.Nakra Chairman & Managing Director

- He has varied experience of about 36 years in the fields of Projects, Construction & Marketing
- He has served in Marketing and Project Divisions. He has steered the Marketing initiatives of EIL for business development in India and abroad and has also led Project Management teams for implementation of major projects



Mr. Sunil Bhatia

Director (Finance)

- He has varied experience of over 32 years in a wide array of domains including Projects, Finance, Manufacturing & Marketing.
- He joined NFL in 1986 and worked in various capacities in the Finance Department. Thereafter, he served in various capacities at the NFL's Corporate Office and was made Finance Head in August 2013. Subsequently, in August, 2015, he was posted as CFO at Ramagundam Fertilizers and Chemicals Limited (RFCL)



Mr. R.K.Sabharwal Director (Commercial)

- More than 33 years of rich experience. Well conversant with various aspects of international trade, EXIM procedures, taxation, legal aspects etc. and has proven competence in systems development.
- He has been involved in finalizing e-enabling strategies including e-procurement, development of suitable commercial procedures, finalization of detailed contractual terms for domestic and global commerce.



Mr. V C Bhandari Director (HR)

- About 35 years of experience in EIL covering wide spectrum of Engg. Design, Project Management and HR.
- He has been involved in implementation of mega projects in Refineries and other Hydrocarbon areas. Also spearheaded EIL's diversification into Nuclear and Renewable Energy Projects. He has been deeply involved in various strategic exercises and developing the Mentoring Process and Management Pipeline program at EIL.



Mr. L.K.Vijh Director (Technical)

 Over 36 years of wide spectrum of experience in areas of process design, technology development and its commercialization, plant operation & process safety and other specialist design and engineering services across the entire hydrocarbon value chain



Mr. S K Handa

Director (Project)

- More than 35 years of experience in the field of Process Design, Technology Development & its commercialisation, Engineering Services & Business Development
- He has been associated with many green field & brown field projects across entire hydrocarbon value chain in midstream & downstream sectors.

Experienced Leadership: Non-Executive Directors (as on 31st Mar 2019)





Mr. Sandeep Poundrik, Govt Nominee

Mr. Sandeep Poundrik has been appointed as a Government Nominee Director on the Board effective July 14th '2015 .He is presently posted as Joint Secretary (Refineries), MoPNG. As JS (R), he looks after the matters related to Refineries, Auto Fuel Policy, Petrochemicals, Import / Export of crude oil and other petroleum products etc.



Mr. Ashish Chatterjee, Govt Nominee

• Shri Ashish Chatterjee is a Government Nominee Director of our Company. He is an IAS Officer born on Tamil Nadu cadre (1999), who joined Government of India in 2014 and is currently posted as Joint Secretary in the Ministry of Petroleum and Natural Gas and holding charge of Secretary OIDB.



Ms. Arusha Vasudev, Nonofficial

 Ms. Arusha Vasudev has been a Non-Official Part-Time Independent Director of Engineers India Limited since December 15, 2015. A highly capable officer with 37 years of extensive experience of dealing with various strata of bureaucratic work force as well as interaction with the trade and industry.



Mr. Umesh Chandra Pandey, Non-official

 Shri Umesh Chandra Pandey as Non-official part-time (Independent) Directors on the Board of Engineers India Limited (EIL) since November 20 '2015. He is a fellow member of the ICAI and is having more than 25 years of experience in the field of statutory audit of listed and public limited companies, banks and PSU's etc.



Mr. Vikas Khushalrao Deshpande, Nonofficial

 Shri Vikas Khushalrao Deshpande has been a Non-Official Part-Time Independent Director at Engineers India Limited since November 20, 2015.He has 43 years of rich experience in the fields of Project Management, planning and coordination, Tender bid preparation and contracts management, budgeting and costing of Infrastructure Projects.



Mr. Rajesh Kumar Gogna, Nonofficial

Mr. Rajesh Kumar Gogna is a Non-official Independent Director of Engineers India Limited. He is a practicing lawyer and has experience of more than 28 years in the field of law. He has vast experience of handling matters relating to Constitutional Law, Administrative Law, Service/ Industrial Law, Extradition and Deportation, Contract and Arbitration in various Tribunals, High Courts and the Hon'ble Supreme Court of India.

Experienced Leadership: Non-Executive Directors (as on 31st Mar 2019)





Ms. Shazia Ilmi Malik, Non-official

Ms. Shazia Ilmi Malik is a Non-official Part-time Independent Director of Engineers India Limited . She has16 years of experience in electronic journalism,. She had regularly anchored daily news bulletins and specials, covering a large spectrum from international politics to local elections. This included travelogues, election specials, developmental news reports and several exclusive interviews. She produced and directed several current affairs shows as part of her television career.



Mr. Chaman Kumar, Non-official

 Mr. Chaman Kumar is a Non-official Independent Director of Engineers India Limited. He is a retired officer of Indian Administrative Service. Holds Master's degree in Physics from Kanpur University and Diploma in Forestry & Allied Services from National Forest Academy, Dehradun. He joined Indian Forest Service on1st April, 1975 and served as Assistant Conservator of Forests in Andhra Pradesh from April 1977 to July 1978. Thereafter, he joined Indian Administrative Service in July, 1978.



Dr. (Prof.) Mukesh Khare, Non-official

 Prof. Mukesh Khare has been Non-Official Part-Time Independent Director of Engineers India Limited since November 20, 2015.He is a chartered Engineer with a specialization in air quality modelling, his experience has covered R & D studies, teaching, consulting, modelling and editorial activities.

EIL's Board of Directors comprise of qualified & reputed individuals with long-standing experience across industry verticals

Awards and Accolades (2018-19)



- CII National Energy Efficiency Circle Awards in two categories: Energy Efficient Technology Implementation of Oxygen Enrichment Technology in SRU and Best Energy Efficient Case Study - combined Heat & Power Optimisation of a Refinery in May, 2018
- IEI Industry Excellence Award 2018 instituted by The Institution of Engineers (India) was received on December 21, 2018
- 6th Governance Now 2019 award in the categories for Outreach (Communications) and Technology Adaption conferred on January 17, 2019
- Petrotech Special Technical Award 2019 in the Greening of Oil and Gas Business and Sustainability category
 jointly with IOCL conferred on February 11, 2019
- Petrotech Special Technical Award 2019 in the Women Executive in Hydrocarbon Sector category to Ms. R.
 Priyamvada, GGM, Technical conferred on February 11, 2019
- Sh. V.C. Bhandari, Director (Human Resource) was conferred with the "Pride of HR Professional" Award by World HRD Congress on February 15, 2019
- 11th CIDC Vishwakarama Awards for Best Construction Projects to DHDT Project, Numaligarh Refinery, Assam on 7 March, 2019
- 11th CIDC Vishwakarama Awards for Best Practices in Construction Health, Safety & Environment to BS-VI Quality Fuel Project, HMEL Guru Gobind Singh Refinery, Bathinda (Punjab) on 7 March, 2019

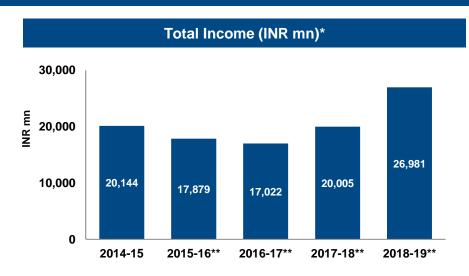


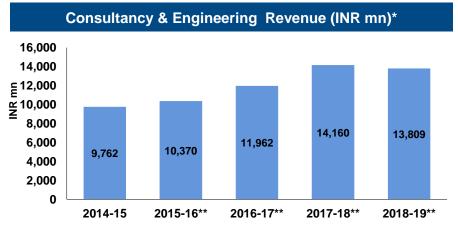


Financials and Order Book Overview

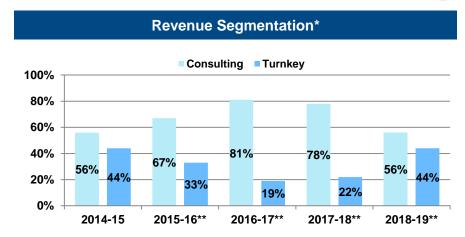




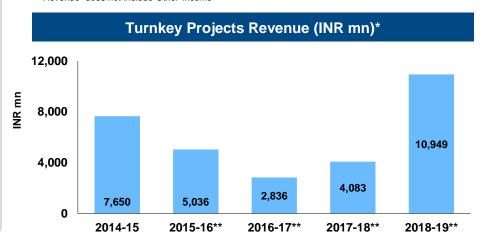




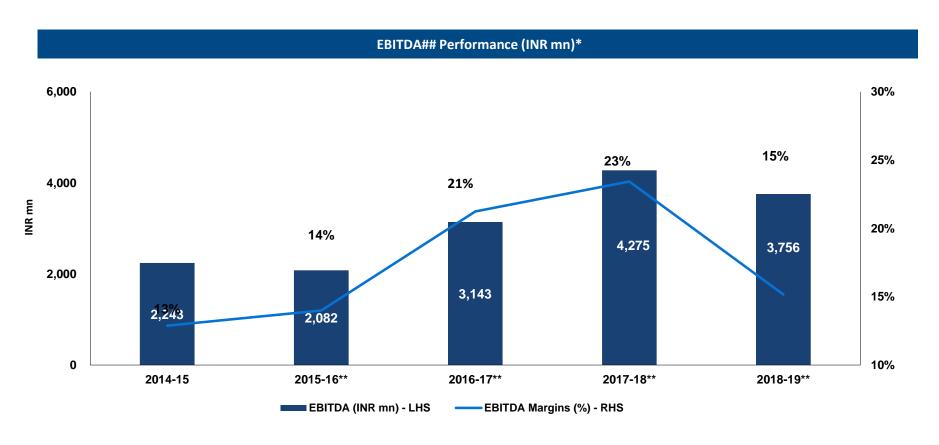
- Note: All figures have been taken on a consolidated basis
- ** As per IND AS



** Revenue does not include Other Income

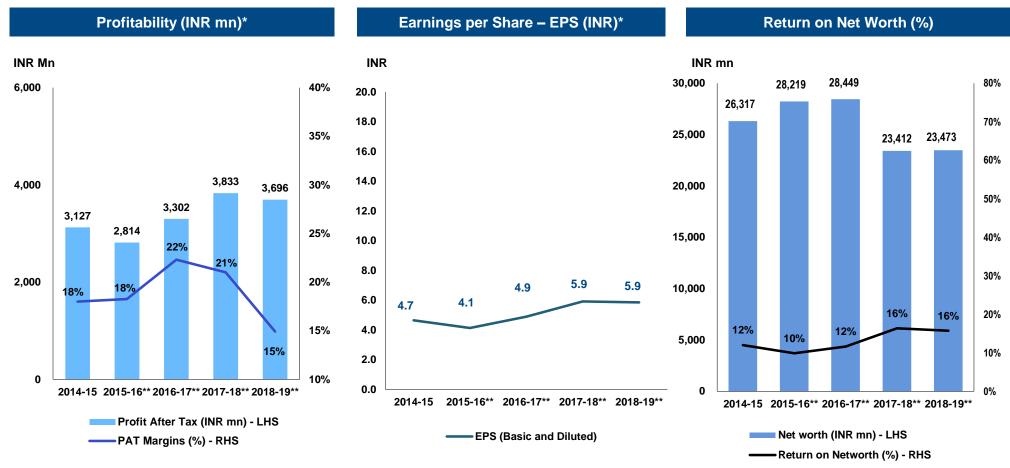






^{*} Note: All figures have been taken on a consolidated basis ## EBITDA: Earnings Before Interest, Tax, Depreciation and Amortization (does not include Other Income) ** As per IND AS



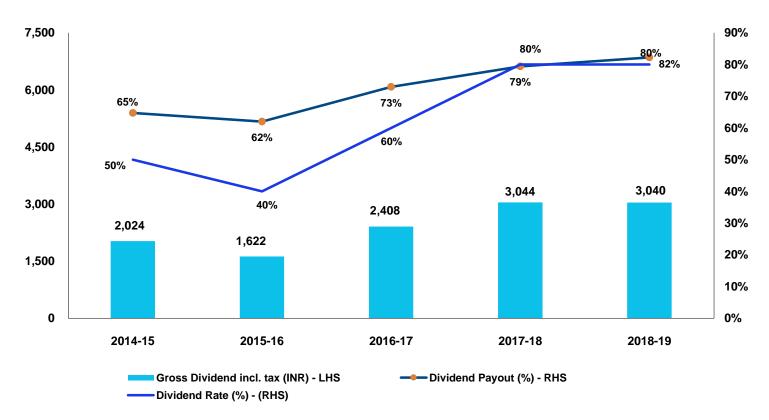


- Note: All figures have been taken on a consolidated basis
- ** As per IND AS
- EPS Based on new number of shares after Bonus Issue of 1:1



Dividend Distribution (INR mn)*

INR Mn



^{*} Note: All figures have been taken on a consolidated basis
Dividend Payout calculated as a percentage of Profit After Tax (PAT)
Dividend Rate calculated using net dividend (excluding dividend tax):
Dividend Rate- Based on New Number of Shares after Bonus issue 1:1



Consistent Dividend Track Record

Annual Performance Summary – Standalone



Rs Mn

TURNOVER	2018-19**	2017-18**	2016-17**	2015-16**	2014-15	2013-14	2012-13
Consultancy	13,494	13,793	11,650	10,074	9,480	11,091	12,342
Turnkey	10,949	4,083	2,836	5,036	7,650	7,145	12,717
Consultancy + Turnkey	24,443	17,876	14,486	15,110	17,130	18,236	25,060
Other Income	2,251	1,795	2,237	2,478	2,731	2,321	2,618
Total Income	26,694	19,671	16,723	17,588	19,861	20,557	27,678

SEGMENT PROFITS	2018-19**	2017-18**	2016-17**	2015-16**	2014-15	2013-14	2012-13
Consultancy	3894	4,303	3,592	2,646	2,465	4,920	5,646
Turnkey	628	754	1036	122	560	403	1,275
Consultancy %	29%	31%	31%	26%	26%	44%	46%
Turnkey %	6%	19%	37%	2%	7%	6%	10%

PAT	2018-19**	2017-18**	2016-17**	2015-16**	2014-15	2013-14	2012-13
PAT	3701	3779	3250	2762	3080	4798	6286
PAT %	15%	21%	22%	18%	18%	26%	25%

[·] Note: All figures are on standalone basis and rounded off to nearest digit

 ^{**} Figures as per IND AS

Quarterly Performance Summary – Standalone 2018-19



Rs Mn

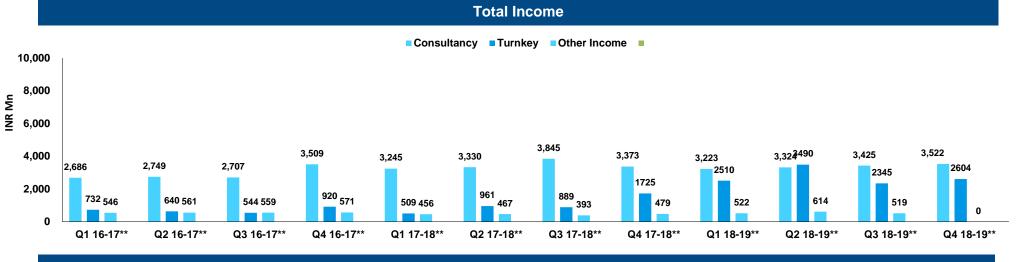
TURNOVER	Q1**	Q2**	Q3**	Q4**	H1**	H2**	9M**	Annual**
Consultancy – Domestic	2790.2	2889.5	2950.1	3066.4	5679.7	6016.5	8629.8	11696.2
Consultancy - Overseas	433.0	434.4	475.1	456.0	867.4	931.1	1342.5	1798.5
Consultancy Total	3223.2	3323.9	3425.2	3522.4	6547.1	6947.6	9972.3	13494.7
Turnkey	2510.0	3490.2	2344.8	2603.6	6000.2	4948.4	8345.0	10948.7
Consultancy + Turnkey	5733.2	6814.1	5770.0	6126.1	12547.3	11896.1	18317.3	24443.4
Other Income	521.9	614.3	518.6	596.0	1136.2	1114.6	1654.8	2250.8
Total Income	6255.1	7428.4	6288.6	6722.1	13683.5	13010.7	19972.1	26694.2
SEGMENT PROFIT	Q1	Q2	Q3	Q4	H1	H2	9M	Annual
Consultancy	899.9	964.0	1018.7	1011.1	1863.9	2029.8	2882.6	3893.7
Turnkey	147.3	174.9	142.6	163.1	322.2	305.7	464.8	627.8
Total	1047.2	1138.9	1161.3	1174.3	2186.1	2335.6	3347.4	4521.7

Note: All figures are on standalone basis and rounded off to nearest digit

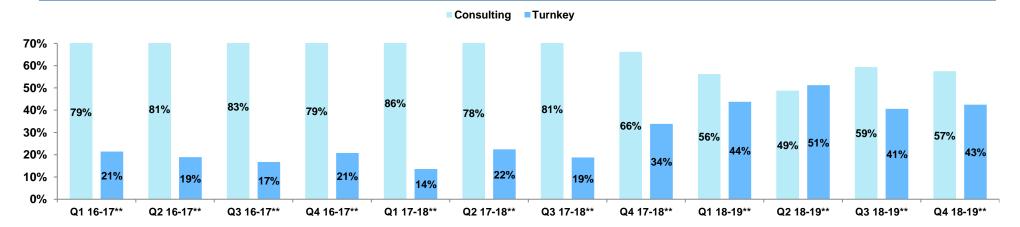
 ^{**} Figures as per IND AS

Quarterly Performance Track Record - Standalone









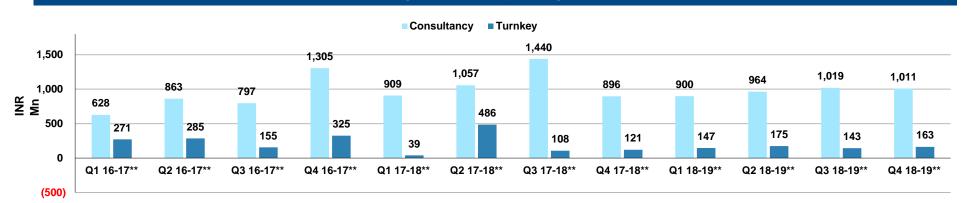
Note: All figures have been taken on a standalone for EIL

^{**} Figures as per IND AS

Quarterly Performance Track Record – Standalone

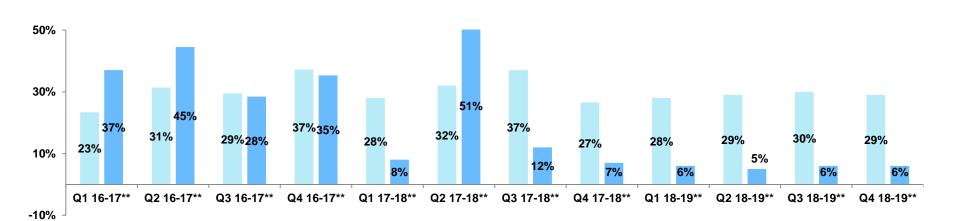






Segment Wise Profit %

■ Consulting ■ Turnkey



Note: All figures have been taken on a standalone for EIL

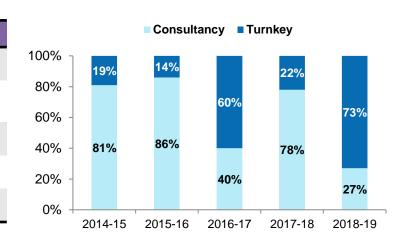
^{**} Figures as per IND AS

Business Secured and Order Book – Standalone



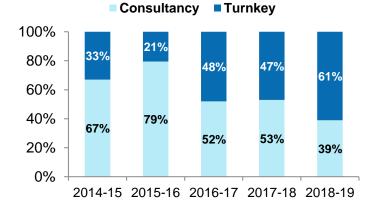
Rs Mn

Business Secured	FY 18-19	FY 17-18	FY 16-17	FY 15-16	FY 14-15
Consultancy (domestic)	14,942	13,572	20,319	9,900	6,103
Consultancy (overseas)	911	3,036	2,644	3,860	12,533
Consultancy Total	15,853	16,608	22,963	13,760	18,636
Turnkey	43,052	4,797	34,118	2,200	4,420
Total Business secured	58,905	21,405	57,081	15,960	23,057



Rs Mn

Order Book	March 19	March 18	March 17	March 16	March 15
Consultancy	43,124	41,739	40,208	30,100	24,543
Turnkey	68,763	36,992	37,411	7,786	11,866
Total Order Book	1,11,887	78,731	77,619	37,887	36,409
Consultancy %	39%	53%	52 %	79%	67%
Turnkey %	61%	47%	48%	21%	33%

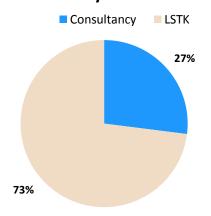


Note: Data on unconsolidated basis

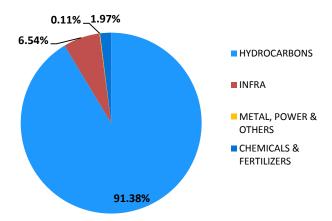
Orders Secured Break up - Standalone



Consultancy Vs LSTK

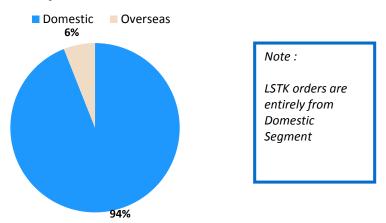


Consulting Segmental Break up

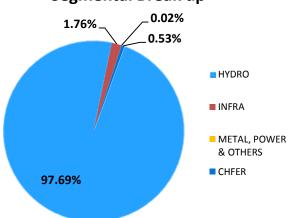


Note: Data on unconsolidated basis

Consultancy Domestic Vs Overseas



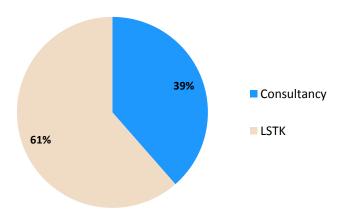
Total Orders Segmental Break up



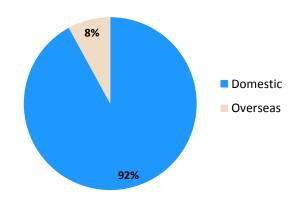
Order Book Break up - Standalone



OBP: Consultancy Vs LSTK



OBP: Domestic Vs Overseas



Note: Data on unconsolidated basis





Orders in Hand and Outlook



Major ongoing Projects



Project	Client	Project Location					
Refinery Projects							
BS VI Project	IOCL	Five different locations across India					
BS-VI Project	CPCL	Chennai					
BS VI Project at Bhatinda, HMEL	HMEL	Bhatinda					
BS-VI Project	MRPL	Mangalore					
Visakh Refinery Modernization Project	HPCL	Visakhapatnam					
Rajasthan Refinery Project	HPCL	Rajasthan					
Mumbai Refinery Expansion Project	HPCL	Mumbai					
MS Block Project	BPCL	Kochi					
Bio Refinery Project	NRL	Numaligarh					

Major ongoing Projects



Project	Client	Project Location				
Petrochemical Project						
Propylene Derivative Petrochemical Project	BPCL	Kochi				
Guru Gobind Singh Polymer Addition Project	HMEL	Bhatinda				
Methanol & Formalin Plant	APL	Namrup, Assam				
Fertilizer Project						
Revival of Ramagundam Fertilizer Complex	RFCL	Ramagundam				
Pipeline Projects						
Dobhi-Durgapur-Haldia Pipeline Project	GAIL	Dobhi-Durgapur-Haldia				
Vijaipur Auraiya Pipeline Project	GAIL	Vijaipur Auraiya				
Kochi-Salem LPG Pipeline Project	KSPPL	Kochi				
South Jetty Pipeline Project	IOCL	Paradip				

Major ongoing Projects

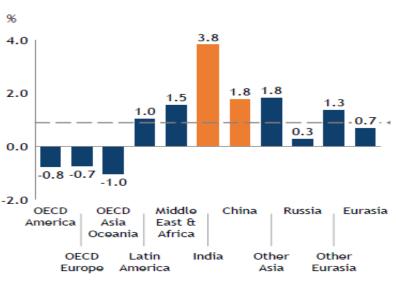


Project	Client	Project Location				
Infrastructure Projects						
Condition Assessment & Feasibility Study, Entry Level Activities Under Namami Gange Programme, NMCG	NMCG	UP & Bihar				
Laying of Interceptor Sewers for Yamuna at Delhi (DJB)	DJB	Delhi				
Atal Mission For Rejuvenation And Urban Transformation (AMRUT)	Govt. of Odisha	Different locations across Odisha				
Construction of UIDAI Data Centre Complex at Manesar and Bengaluru and Office Building at Delhi	UIDAI	Different locations across India				
Overseas Projects						
Eastern Refinery Limited Unit –II Project	BPC	Bangladesh				
Dangote Refinery & Petrochemical Project	DORC	Nigeria				

Global OIL Outlook & Refining Capacity Outlook India

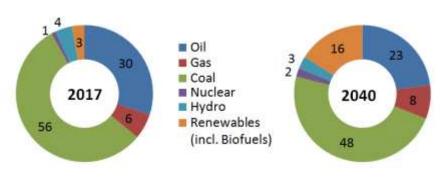


China and India to drive global oil demand (2015-2040)



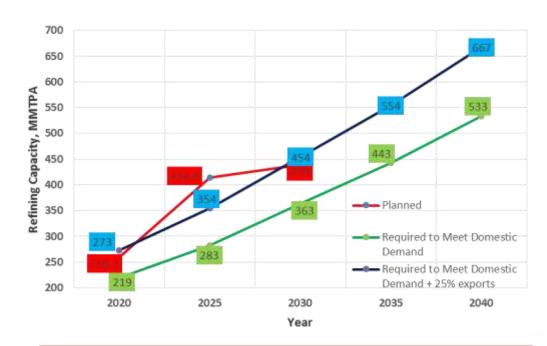
Source: OPEC/IEA

Energy Mix (%): India



Source: BP Outlook 2019

Indian Refining Capacity-Outlook



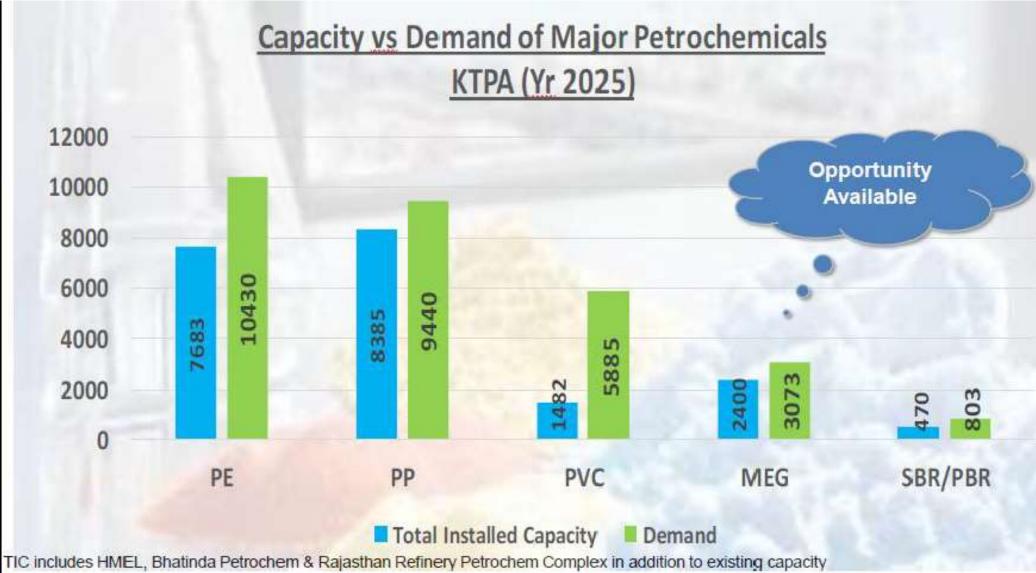
India to exhibit strong growth in APAC Region

Robust POL Demand driving Indian refining capacity (247 MMT) to projected 533 MMT by 2040

NG and Renewable share in Energy Mix to Rise to 22% by 2040

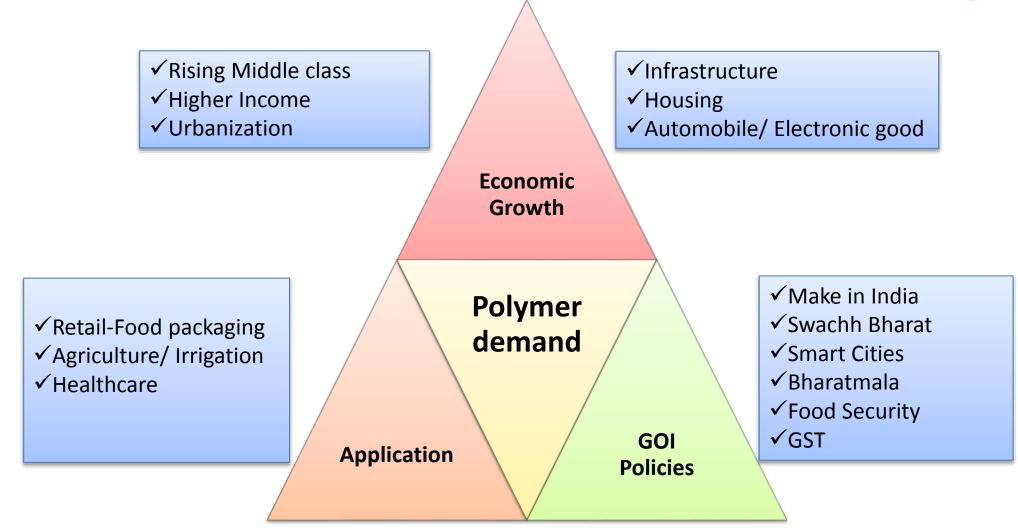
Petrochemicals Deficit to Drive the investment





Polymer Demand Drivers (PE/PP/PVC)





Opportunities In Diversified Sectors



URBAN INFRASTRUCTURE

- India has a requirement of investment worth Rs 50 trillion (US\$ 777.73 billion) in infrastructure by 2022 to have sustainable development in the country.
- India is witnessing significant interest from international investors in the infrastructure space.
- Educational Sector: New IITs, IIM
- Health Care Sector: New AIIMS & Similar Hospitals

Data Centers

- Planned Investment is expected to reach approx \$4 billion by 2024, growing at CAGR of 9% during 2018-2024.
- Digitization of records & adoption in Banking, Financial & Insurance sector. Push from Central Govt

Water & Waste Water Management

- Projected Investment Potential of about Rs 2,00,00 Cr by 2022
- Existing WWTP's, ETP's need refurbishment in Tier II & Tier III

Defence

- Modernization of Defence Installations
- To pursue "Make In India" initiative in NICHE explosive manufacturing process

Alternative Fuels

- New Bio Fuel Policy Announced by Gol
- GOI mandate to implement E5/E10/E20 by 2022
- Ethanol Plants under implementation
- Drop in Transport Fuels -Plants in Planning Stage
- EIL has engaged with the technology providers for its venture in to the Ethanol and Bio Fuels sector.

Airports

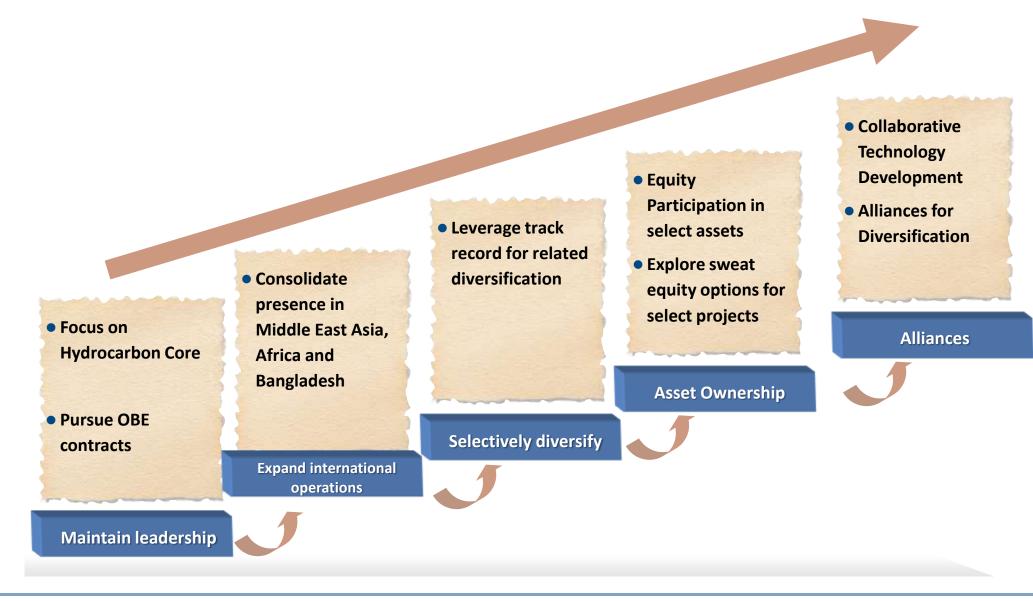
- The national capital Delhi with 66 million passengers in FY 2018 is now the seventh largest airport in Asia. The fourth runway and fourth terminal will get commissioned in 3-4 years.
- Second airports are being planned for Mumbai, Goa, Vizag and Pune.

Ports led Infrastructure and Terminals

- Total investment in Indian ports by 2020 is expected to reach US\$ 43.03 billion.
- 10 coastal economic regions (CER) and 2 coastal smart cities planned to revive the country's Sagarmala (string of ports) project.

Strategizing for Growth





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