

12th August, 2023

To,

Manager

Dept. of Corporate Services

**Bombay Stock Exchange Limited** 

Phiroze Jeejeebhoy Tower, Dalal Street, Mumbai – 400001 Fax:022- 22723121/2037/2039/2041

corp.relations@bseindia.com

Scrip Code: 532906

To,

Manager

Dept. of Corporate Services

The National Stock Exchange of India Limited

Exchange Plaza,

Bandra Kurla Complex, Bandra, Mumbai - 400051

Fax: 022-26598237/38,26598347/48

cmlist@nse.co.in

Scrip Code: MAANALU

<u>Subject: Disclosure under Regulation 30 of SEBI (Listing Obligations and Disclosures Requirements) Regulations, 2015</u>

Dear Sir / Madam,

In compliance with Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, Please find attached herewith Investor Presentation.

The above information is also available on the website of the Company: - www.maanaluminium.com.

Kindly take the same on your records.

Thanking you,

Yours faithfully,

For Maan Aluminium Limited

SANDEEP KUMAR AGARWAL

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RC CHILL POSTAGODIA 13200, LERBANCHIMA.

REVELLE PALMARCHA NASCAR.

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REVELLE PALMARCHA NASCAR

Sandeep

**CFO & Company Secretary** 

CIN: L30007DL2003PLC214485

Phone: 91-7292-472500



# MAAN ALUMINIUM LIMITED

Investor's Presentation

Q1 - FY: 2023-24

# Safe Harbor

- This presentation and the accompanying slides (the "Presentation"), which have been prepared by Maan Aluminium Limited(the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment whatsoever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.
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- This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded. This presentation contains certain forward looking statements concerning the Company's future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, competition (both domestic and international), economic growth in India and abroad, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, our ability to manage our international operations, government policies and actions regulations, interest and other fiscal costs generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time by or on behalf of the company.

### **About Us**



The company is one of the pioneers in the Aluminium extrusion industry in India. The manufacturing unit is in central India was one of the first to be commissioned in the year 1989. In the year 2009, the company was rebranded as Maan Aluminium Ltd.; the new entity now includes trading of Ingot/Billets. Listed in Stock Exchange in India NSE and BSE.

- Annual Production FY 2021 6960 MTs , FY 2022 7569 MTs, FY 2023 9127 MTs
- We cater to India, USA, UK, Middle East, Sri Lanka, Israel, Hong Kong
- Export Ratio Solar 34%, Hardware 58% and others 8%
- Green Energy we use 25 % of Total Power consumption from Solar Energy

# **Management Team**



MR. RAVINDER NATH JAIN Chairman & Managing Director



MS. PRITI JAIN
Executive Director



MR. ASHISH JAIN Executive Director



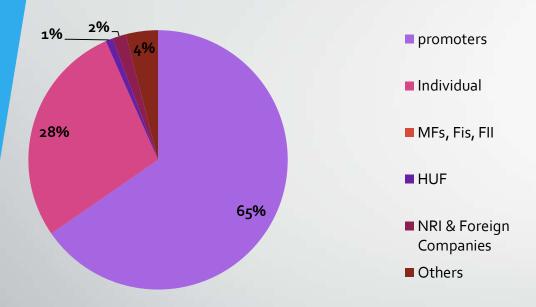
To become the leading Aluminium Extrusion Brand, by consistently delivering the best-inclass products and services and making our customers, partners and stakeholders proud to be associated with us.

- Our mission is to provide our customers with a quality product, deliver satisfaction and build strong partnerships.
- To ensure we deliver goods and services as safely, effectively and as efficiently as possible, keeping our social responsibilities in mind while additionally building on our green initiatives.
- To provide opportunities for our internal and external customers, and help them build a better future for themselves. Achieving these deliverables profitably and timely and in turn providing value to our stakeholders.



### Shareholder value creation

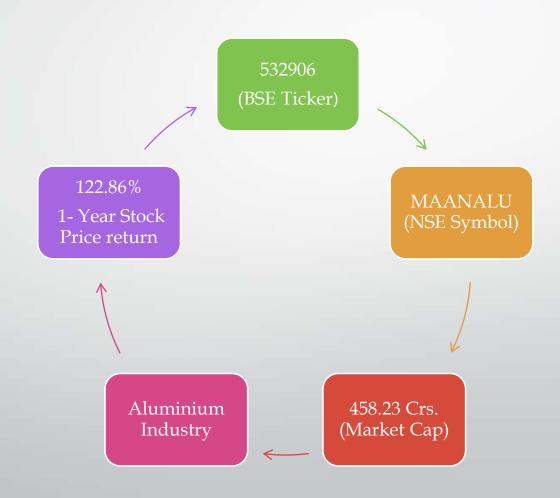
### Shareholding Pattern as of June 30, 2023\*



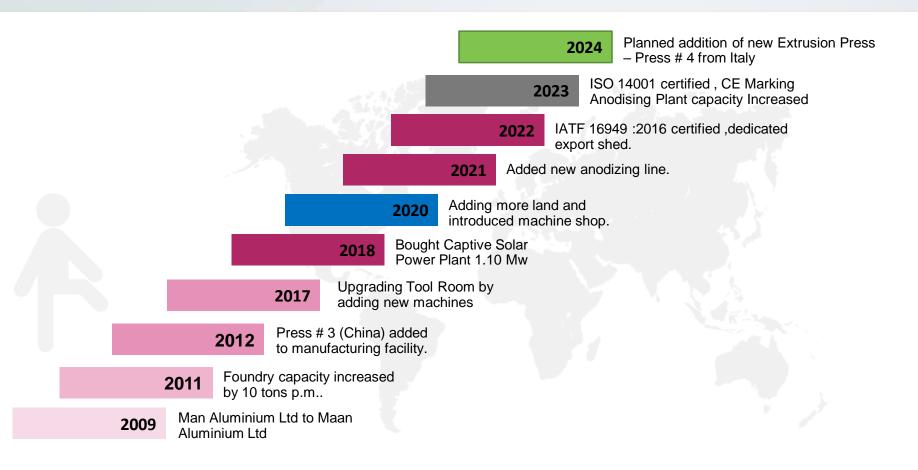
### 1-Year Stock Price Movement\*



# Shareholder Information as on June 30, 2023



## **OUR JOURNEY**



### Do you Know?

Aluminium is **infinitely** recyclable. In fact, nearly **75**% of all Aluminium ever produced is still in use today.

Aluminium is the second most widely used metal in the world after Iron. This is owing to its unique properties such as low weight, high strength, superior malleability, easy achining, excellent corrosion resistance and good thermal and electrical conductivity. Aluminium is also very easy to recycle.



### **Health Safety & Environment**

- Maan Aluminium Limited is committed towards health safety & environment. Following the best industry practices and ensure zero tolerance.
- Believes in a policy for **no compromise** on safety parameters.









### **Our Quality**

With time, the name Maan has become synonymous with quality and reliability in the industry. Today, the brand frequently commands prices at a premium compared to its competitors. Quality and Service being our management commitments, we wish to continue with our past success and ensure the highest standards.

### **Quality Testing Equipment Used:**

- Computerized spectrometer for metal analysis
- Universal Testing Machine & hardness tester
- Profile projector
- Conductivity meter
- Brinell Hardness Tester
- Rockwell Hardness Tester
- Webster Hardness Tester
- Barcol Hardness Tester

### **Corporate Social Responsibility**

At Maan Aluminium Ltd., Corporate Social Responsibility (CSR) means aligning our values with a greater good and taking actions to have a positive effect.

Here, it is often done through joining forces with nonprofit organizations and focusing on activities within the organization that work towards creating a dynamic workplace for employees, while maintaining a sustainable environment by following ethical business practices. Some activities taken up so far also include –

- Work towards education & training of women belonging to below poverty lines.
- Old age home day spend activities.
- Visiting and donating toward animal protection and welfare.
- Helped out the needy during covid times.
- Blood Donation Camp





### **Awards and Recognition**

- "Fastest growing company Award 2017" in MSME sector by MTLEXS
- "Niryat Shree" Bronze Trophy under MSME Category from Federation of Indian Export Organization (Government Of India) From President of India
- "Quality Mark Award-2015" for having best quality amongst manufacturers.
- Maan was also awarded a "Certificate of Excellence in Recognition of Exemplary growth" by Inc. India 500.
- Awarded as "Top Exporter of Madhya Pradesh MSME Category" by Federation Of Indian Export Organization (FIEO) for the year 2012-13.
- "Award of Excellence in Corporate World" from University of Engineering & Management & WEBCON, Govt. of West Bengal, Kolkata.
- "Two Star Export House Status" in accordance with the provisions of the Foreign Trade Policy 2015-2020.
- **Bharat Shiromani** award 2019 by Lord Swraj Paul.
- Award of CEO with HR orientation from **Asia Pacific HRM Congress** on 17<sup>th</sup> Sept. 2019

### **Associations**

- Aluminium Association of India.
- Federation of Indian Export Organization (Govt Of India).
- Aluminium Secondary Manufacturers Association.
- Indo German Chamber of Commerce





# Key Financial Highlights



# **Financial Performance Summary**

Rs. in lacs	Q1FY24	Q4FY23	Q1FY22	Q-o-Q Growth
<b>Operating Revenue</b>	20736	26287	17316	19.75%
PBT	1357	1936	1128	20.32%
PBT Margin %	6.55%	7.36%	6.51%	4 bps
EBITDA	1557	2230	1326	17.42%
EBITDA Margin %	7.51%	8.48%	7.65%	-14 bps
PAT	1015	1446	840	20.83%
PAT Margin %	4.89%	5.51%	4.85%	4 bps
EPS	7.51	10.7	6.21	20.93%

# Financial Summary - Profit and Loss Statement

Year Ended		ed	<b>Profit and Loss Statement</b>	<b>Quarter Ended</b>		
FY23	FY23	Growth YoY %	(Rs. Cr.)	Q1 FY24	Q4 FY23	Q1 FY23
813.85	572.29	42%	Revenue from operations	207.36	262.87	173.16
5.15	5.25	-2%	Other Income	2.16	1.50	1.06
819.00	577.54	42%	Total Income	209.52	264.37	174.22
76.43	38.09	101%	EBITDA	15.57	22.30	13.26
4.46	3.46	29%	Depreciation and amortization expenses	1.12	1.32	0.98
71.97	34.63	108%	EBIT	14.45	20.98	12.28
4.94	4.88	1%	Finance costs	0.88	1.62	1.00
67.03	29.75	125%	Profit before tax	13.57	19.36	11.28
17.06	7.77	120%	Tax Expenses	3.42	4.90	2.88
49.97	21.97	127%	PAT	10.15	14.46	8.40
36.96	16.26	127%	EPS	7.51	10.70	6.21

### Key highlights of Q1FY24

- For Quarter ended June 30, 2023 Net Sales at Rs 207.36 crore up 19.75% from Rs. 173.16 crore in June 30, 2022.
- For quarter ended June 30, 2023 EBITDA stands at Rs. 15.57 crore up 17.42% from Rs. 13.26 crore in June 30, 2022.
- Quarterly Net Profit after tax at Rs. 10.15 crore in June 30, 2023 up 20.83% from Rs. 8.40 crore in June 30, 2022.
- For quarter ended June 30, 2023 EPS has increased to Rs. 7.51 from Rs. 6.21 in June 30, 2022.

# Photo Gallery













### **Company Information**

### **Registered Office:**

Maan Aluminium Limited

4/5, 1st Floor, Asaf Ali Road, New Delhi 110002, India

### **Factory Address:**

Maan Aluminium Limited

Plot No 67, 68-A & 75, Sector 1, Pithampur Industrial Area,

District Dhar 454775, Madhya Pradesh, India

### **Investor Contact**

Mr. Sandeep Agarwal

**CFO & Company Secretary** 

M. No. +91- 9910347840

Email: cs@maanaluminium.in

For more information: www.maanaluminium.com