

August 12, 2021

**National Stock Exchange of India Ltd**  
Exchange Plaza, 5th Floor  
Plot No: C/1, G Block  
Bandra Kurla Complex, Bandra (E)  
Mumbai – 400 051

**Corporate Relationship Department**  
BSE Ltd.,  
Phiroze Jeejeebhoy Towers  
Dalal Street, Mumbai – 400 001

Dear Sir/Madam,

**Sub: Submission of the copy of Investor presentation under regulation 30 of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015.**

**Ref: BSE Scrip code: 540704 / NSE Symbol: MATRIMONY**

Pursuant to Regulation 30 of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, please find enclosed the copy of Investor presentation for the quarter ended June 30, 2021.


The aforesaid presentation is also being hosted on the website of the Company viz., [www.matrimony.com](http://www.matrimony.com).

Submitted for your information and records.

Thanking you

Yours faithfully,

For **Matrimony.com Limited**



**S.Vijayanand**  
Company Secretary & Compliance Officer  
ACS: 18951  
No.94, TVH Beliciaa Towers, Tower II, 5<sup>th</sup> Floor,  
MRC Nagar, Raja Annamalaipuram  
Chennai – 600028

matrimony.com

---

INVESTOR PRESENTATION | AUGUST 2021





## matrimony.com

Founded by Mr. Murugavel Janakiraman in the year 2000 as a community portal for Indians living and working abroad, and since then become the largest Indian matchmaking service.

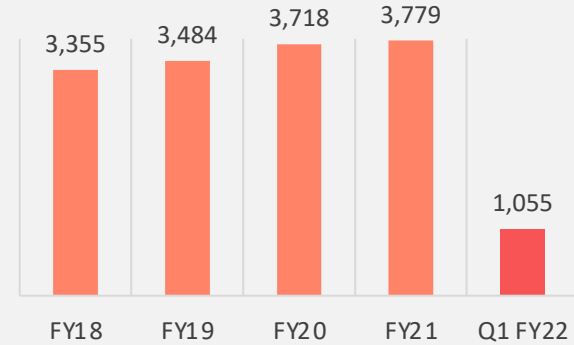
Pioneer and leader in the Indian online matchmaking space.

Providing diversified online matchmaking services both online and offline to cater to the unique requirements of Indian origin consumers like regional, community, and also tailor made services for the elite.

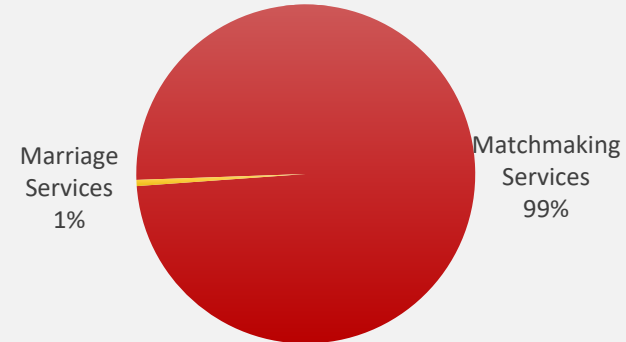
Forward integrated into providing marriage services by aspiring to become a one stop shop for our customers in an asset light vendor platform for venue bookings, catering, decorations, etc.

The market cap of the company as on 30<sup>th</sup> June 2021 ~ INR 22,049.32 Mn

Consolidated Revenue Growth  
(INR Mn)



Business Mix – Q1-FY22





# Our Leadership Position



Market Leader: Highest market share pan India



Paid subscription base of 8,40,000 profiles in FY2021



Zero Debt company



5 Mn Active profiles



Strong Free Cash Flow generation



Profitable consumer internet company with healthy Balance Sheet



Customised and personalised approach for every community and preferences



Strong Offline presence through retail stores



Robust Technology and Data Analytics



Well known and established brand



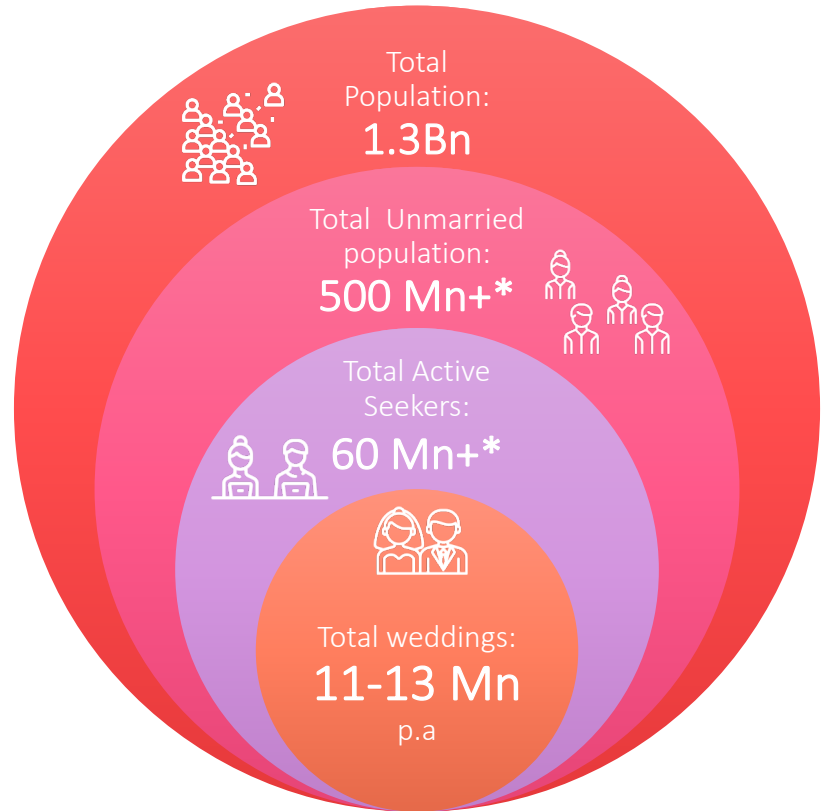
Strong Return Ratios



Marquee Investors



## Sector



## Country

Arranged marriages in India in 2016  
**80%+**

Online Matchmaking industry  
**6%** of marriages in India

Total marriage related spends every year pre-covid  
**USD 50 Bn**

Estimated Revenue of Matchmaking/Dating segment  
**USD 260 Mn**  
(2024)

\* World Bank, Census, Medium.com, KPMG report, Indian Express, Statista, Company Sources

# COMPANY OVERVIEW



# Notable milestones over the last 20 years

**1997**

- As a young programmer in New Jersey Mr. M Janakiraman launches a community portal

**2000**

- Incorporated Matrimony.com
- Launched flagship brand Bharatmatrimony

**2002**

- Launched the largest matrimony meet in the world 'Mega Swayamvaram'

**2006**

- Received first round of funding of 8.65 Mn from various PE investors

**2008**

- Received second round of funding of 11.75Mn from various PE Investors
- Launched "Elite Matrimony", an exclusive matchmaking services for premium customers

**2009**

- Launched "Community Matrimony"

**2010**

- Launched "Assisted Matrimony"

**2011**

- "Bharatmatrimony" made available on iPhone, iPad, Android, Blackberry, Nokia devices.

- 140+ Matrimony retail outlets across in India

**2015**

- Professional wedding photography service launched – Matrimonyphotography.com

**2016**

- Launched matrimonybazaar.com

**2017**

- Company listed on stock exchanges and Launched matrimonymandaps.com

**2018**

- Dubai office launched
- Cricketer MS Dhoni brand ambassador of BharatMatrimony

**2020**

- Launched RajasthaniMatrimony and BihariMatrimony
- Launched DoctorsMatrimony exclusively for medical professionals

**2021**

- Launched BojpuriMatrimony - Launched IIMITMatrimony.com
- Created a new brand identity - WeddingBazaar.com, one of India's largest wedding marketplace from the earlier avatar of MatrimonyBazaar.com
- Acquired 100% stake in Boatman Tech Private Limited, promoters of ShaadiSaga.com.

1997-2005

2006-2010

2011-2017

2018-2021



**Murugavel**

**Janakiraman**

Chairman and  
Managing Director

---

Graduated in statistics from Presidency college, MCA from University of Madras

---

Worked as a software engineer and consultant in USA before starting Tamil Matrimony

---

Received an award of top 5 Asian Indian businessmen in USA by Asian Indian Chamber of Commerce, Business Icon of the year award by India Today, Nominated twice for the 'Entrepreneur of the year' award by Economic Times

## Deepa Murugavel – Non Executive Woman Director

- Holds a bachelor's degree of science in biochemistry (special) from Gujarat University and a master's degree in business administration from California Coast University
- Associated with the company since 2006

## Milind Sarwate – Non Executive Independent Director

- Holds a bachelor's degree in commerce from University of Bombay, and is a Chartered Accountant, Cost Accountant and Company Secretary.
- He is currently the Founder and CEO of Increate Value Advisors LLP, which is engaged in facilitating organisations and individuals to discover, develop and deliver business and social value

## S M Sundaram – Additional Independent Director

- Mr. S. M. Sundaram is a Chartered Accountant, a Cost Accountant, a Company Secretary, a Chartered Financial Analyst and an MBA from IIM Ahmedabad, with several all-India ranks.
- He has about 33 years of professional experience, most of them in senior roles in Finance and Investment Management. He is currently a Partner & CFO at Creaegis, an asset management platform for private equity investments for global endowments and institutional investors.

## Akila Krishnakumar – Additional Independent Director

- An alumna of the Birla Institute of Technology and Sciences (BITS), Pilani
- Has over 30 years of experience in software product development for financial services. Until 2013, Akila was President - Global Technology and Country Head for SunGard in India - a Fortune 500 company and global leader in financial services software
- Has won several awards and accolades was among the top 5 women leaders in the Indian technology industry for many years

## C K Ranganathan – Non Executive Independent Director

- Holds a bachelor's degree in Chemistry
- Founder of Cavinkare Private Limited, a company engaged in the business of personal care, food, beverages, dairy and snacks
- Conferred the prestigious, Entrepreneur of the Year Award by Economic Times in 2004
- Currently serves as an independent Non-Executive Director on several Boards such as EID Parry, TVS Logistics amongst others

## George Zacharias – Non Executive Independent Director

- Holds a bachelor's degree of technology in chemical engineering and a post graduate diploma in business management from the Xavier Labour Relations Institute, Jamshedpur
- Earlier associated with the Company as Nominee Director of Yahoo! Netherlands B.V.
- Was also associated with Mindtree Ltd as Sr. Vice President.



# Awards & Accolades



- Special jury mention for gender sensitivity (2013-2014) for a TVC (Bharat Matrimony-Career) at the National Laadli Media and Advertising Awards, 2015



- Received Certificate of Excellence from NASSCOM for 'Innovative Application of Analytics for Business Solution, 2015'



- BharatMatrimony Mobile App- Best app in the social category. Global mobile app summit and awards- July 2016 and July 2017



- Bharatmatrimony.com awarded 'India's most trusted online matrimony' by Brand Trust Report India Study 2014



- 'Most used matrimonial search website' in the year 2013-14 by Juxt Consult



- 'Find Your Equal' campaign, award for 'Gender Sensitivity' at the International Advertising Association's IndiAA regional awards – July 2019



- BharatMatrimony has been conferred with the prestigious 'Superbrand 2019' status by leading independent brand arbiter Superbrands India



- Matrimony.com featured in ET India growth champions list, 2020



- Mr. Murugavel Janakiraman was featured in the Top Technology Leaders 2020 List by Exchange4Media's Impact Magazine.



- Mr. Murugavel was also featured on the Cover page of Stimulus Magazine where he talks about, the journey of our company delivering 20 years of happy marriages



## Catering to the Indian Diaspora across the Globe



Nationwide coverage



Offices in 2 international cities



Corporate headquarters and technology  
operations in Chennai, TN



3,500+ number of associates as on FY21



On-ground retail presence 130+

# BUSINESS OVERVIEW



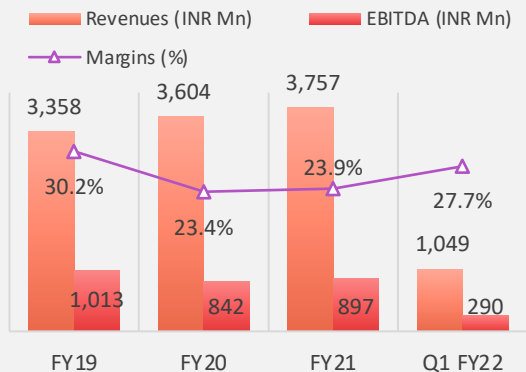
Matrimony.com has the largest number of matchmaking online platforms to suit a person's choice and preference

Differentiates itself from other players in India by following a micro-market strategy, offering a range of targeted and customized products and services that are tailored to meet the requirements of customers

Dominant market share in Southern India.

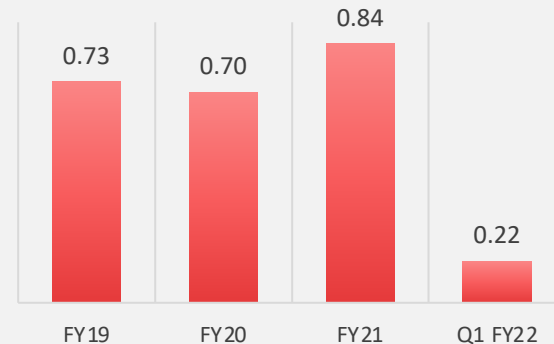
Pioneer in Community based, Assisted and Elite Matrimony services.

### Matchmaking Performance



\* Restated as per IndAS 116

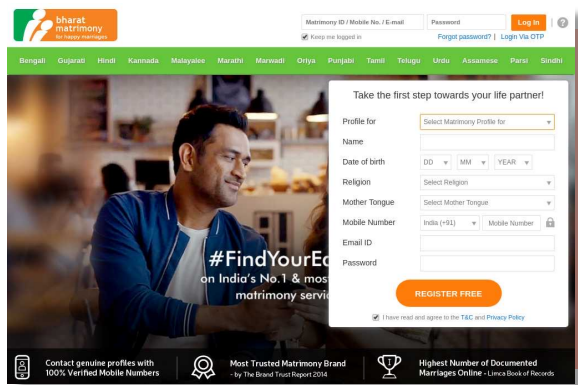
### Paid Subscription (in Mn)





Launched in the year 2000, BharatMatrimony is the flagship brand of Matrimony.com

Comprises a network of 17 different regional portals based on varied regions such as TamilMatrimony, KeralaMatrimony, TeluguMatrimony, BengaliMatrimony, HindiMatrimony, etc.

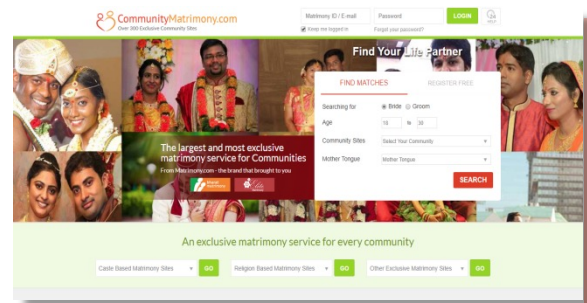


- ### Key features
- ☆ 17 Regional sites
  - ☆ Flexible subscription packages for 3,6 & 12 months



95% of Indians get married within their own community\*  
 CommunityMatrimony.com is an exclusive matrimony platform consisting of over 300 different community websites

It has been further sub-divided into categories like ChristianMatrimony, MuslimMatrimony, SikhMatrimony, JainMatrimony, AgarwalMatrimony, YadavMatrimony, MarathaMatrimony, etc. Added IIMIITMatrimony.com and DoctorsMatrimony services.



- ### Key features
- ☆ 300+ Community sites
  - ☆ Flexible subscription packages for 3,6 & 12 months



Source : [http://www.ncaer.org/news\\_details.php?nID=188](http://www.ncaer.org/news_details.php?nID=188)

Assisted Matrimony – Matrimony.com also provides value added services for the users who are busy and need assistance in matchmaking.

Involves matchmaking services supported by relationship managers who provide personalized assistance to subscribed users. Relationship managers contact the prospects on behalf of the customer after taking the customer's consent and facilitate communication and meetings based on mutual interest.

## Happy Assisted Marriages



*"Thanks a lot for the sincere help in search of my life time partner. My marriage has been fixed with Shobha Viswanath / E1859318. My engagement is on november 2nd, and my marriage is on november 29th."*  
 - Ashwin Rajendran & Sobha Viswanath

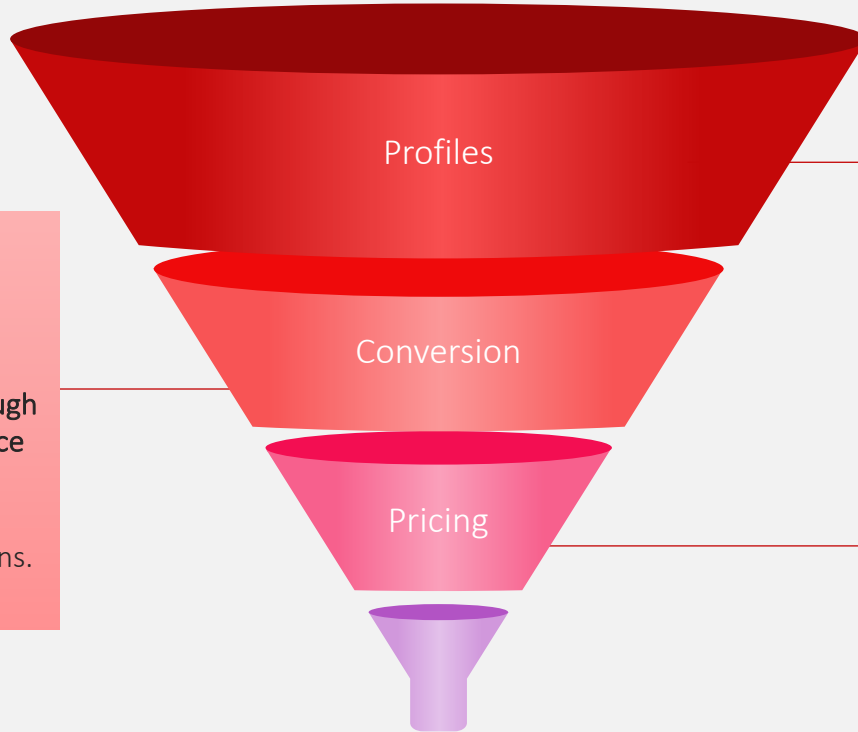
**Elite**  
Matrimony - From BharatMatrimony

## Elite Marriages

Some of the stories that we made happen...

Elite Matrimony – A personalized matchmaking service for the affluent.





Technology such as AI, insights through data analytics and strong tele-service channel aid in enhancing user experience and converting them to paid subscriptions.



Marketing efforts result in increasing leads and registrations of user profiles



Flexible packages for 3,6 or 12 month subscriptions at customized and affordable rates

Revenues



Celebrity Brand Ambassador : MS Dhoni

Micro market strategy to captivate maximum audience



Offline advertising through TV, Print and Online Digital campaigns, SEO and SEM



Marketing Strategy

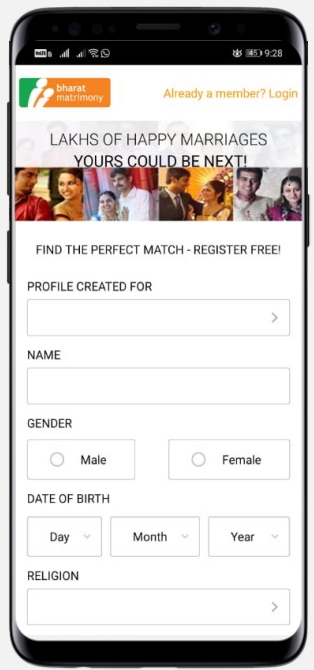


On-ground retail presence 130+



Customer service team of 1,500+ as on FY21 to convert free profile into paid



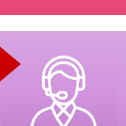
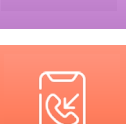





## Culture of Innovation

-  Providing seamless and superior experience at all touch points
-  Innovating the product consistently based on customer preferences and behavior
-  Continuously enhancing the user experience by live testing with customers
-  Investing in Big data platform and analytical database to get insights helping in strategic decision
-  Adapting to changes in technology such as AI to improve partner search experience, calling campaigns, productivity

## Great Outcomes


-  Multiple methods to find a match : emails, Telephone, SMS
-  Multiple platforms to operate : Mobile site, Mobile App, Website
-  24\*7 customer service support to find a relevant match
-  Phone call verification and trust badge for more authenticated profile listings
-  Secure connect : facilitating safe use for women



**TamilMatrimony**

Love bloomed through WhatsApp for Ishwarya & Arun

A loving family member, friend, or even a co-worker can register on the site to help a person find their partner.




“My sister registered my profile on the site and showed me Arun’s profile. When I went through it, I really liked it because he was very frank about himself and what he is looking for.”

**BengaliMatrimony**

Atreyee and Shounak - “I found Shounak in 15 days”, says Atreyee


Placing a premium on value systems



“I found Shounak within 15 days of my registration on BharatMatrimony and within a month, everything was fixed. It was indeed quick. What attracted me the most was that family was his priority.”

**KeralaMatrimony**


Rakhee and Vineeth - A Tale of Long Distance Love



“Mere distance does not have the power to shatter unconditional love. Long distance love also works when you truly love someone.”

**OriyaMatrimony**

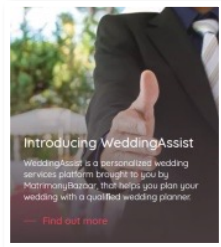
Saswatee and Ramakanta – “I found Ramakanta in just 4 days”



“I found my life partner here in four days. The site gives you region specific profiles to look through. many of my own family members have had happy and successful marriages through BharatMatrimony.”

# Forward Integration - Marriage Services

Complementing the online matchmaking business by providing customers a one stop shop asset light vendor platform for marriage services



## WeddingBazaar

Online marketplace providing wedding related services whereby 10,000+ vendors, catering and decoration etc. are listed, more than 18,000 weddings planned. Services Available in more than 36 cities

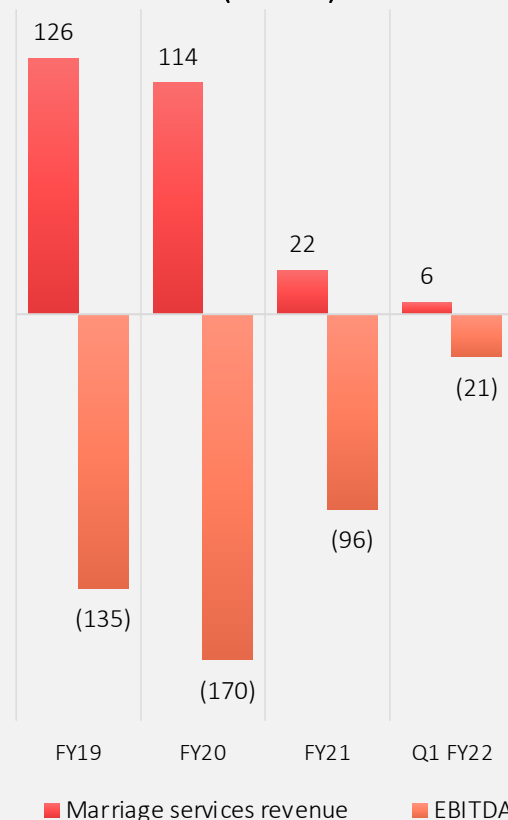
**mandap.com**  
from BharatMatrimony



## Mandap

A wedding venue booking platform with more than 10,000+ mandaps, banquet halls, convention halls, etc.

Marriage Services Performance (INR Mn)



\* Restated as per IndAS 116

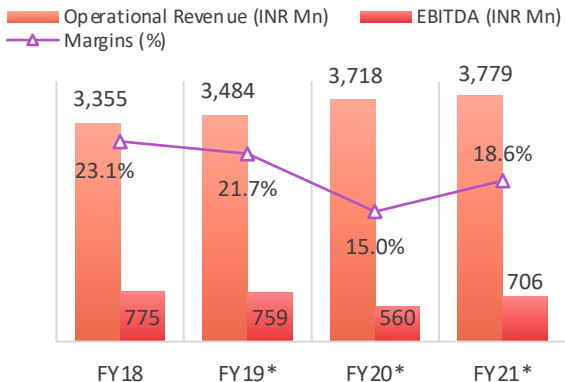
# FINANCIAL OVERVIEW



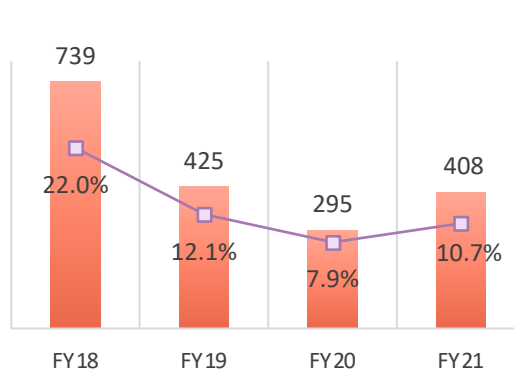


# Financial Highlights

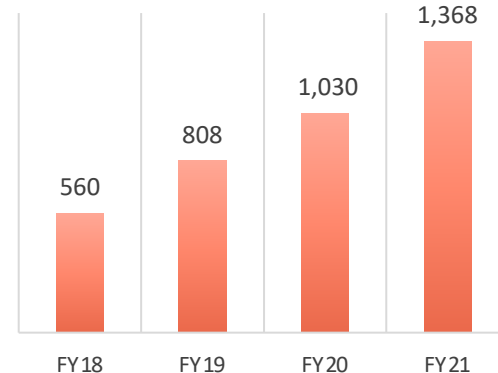
### Consolidated Performance



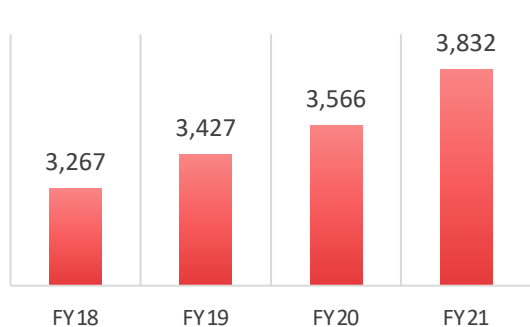
### Net Profit (INR Mn) and PAT Margins (%)



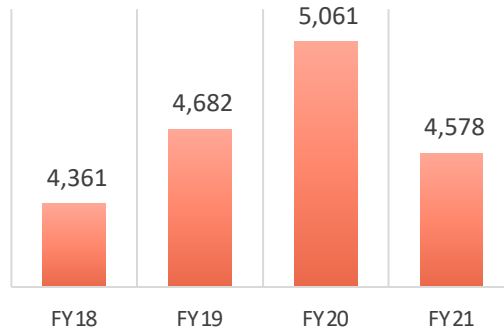
### Marketing Expense (INR Mn)



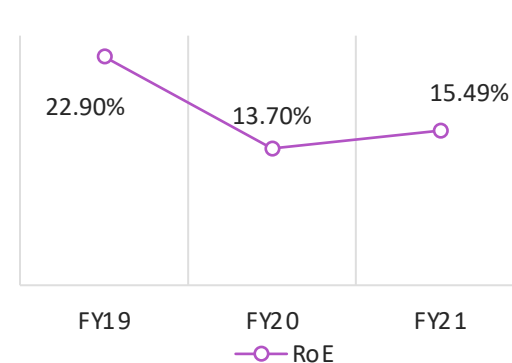
### Matchmaking Billings (INR Mn)



### ATV (INR)

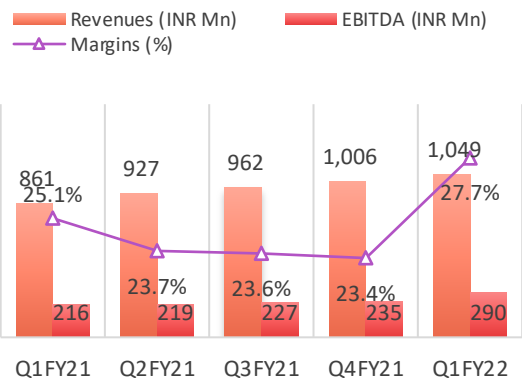


### RoE (%)

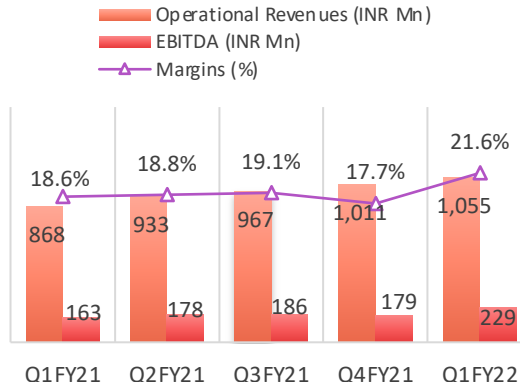


\* Restated as per IndAS 116

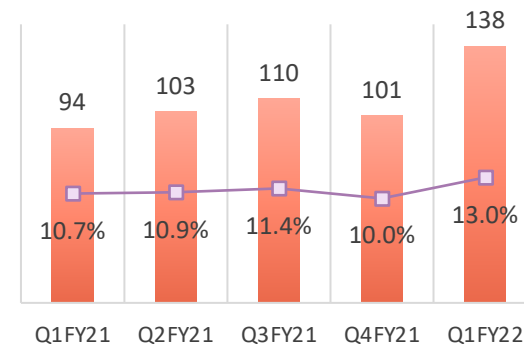
## Matchmaking Performance



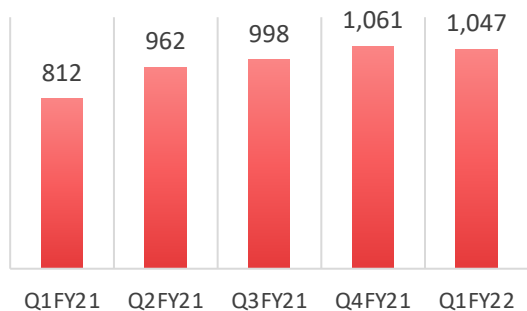
## Consolidated Performance



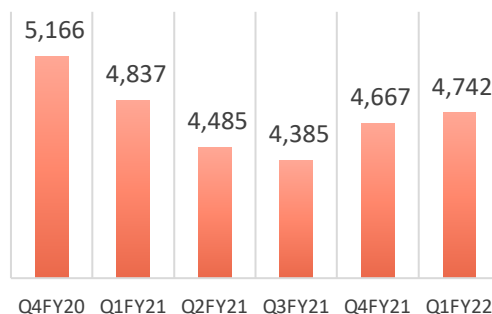
## Net Profit (INR Mn) and PAT Margins (%)



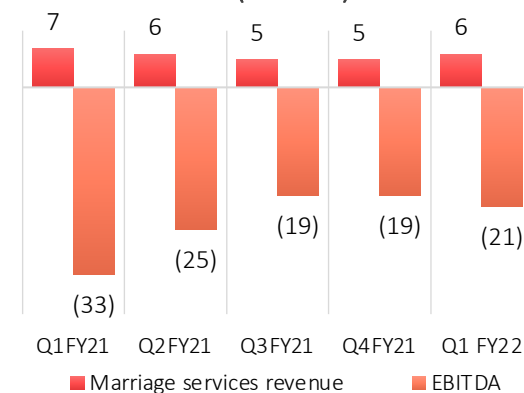
## Matchmaking Billings (INR Mn)



## Matchmaking ATV (INR)



## Marriage Services Performance (INR Mn)





# Operational Highlights For The Quarter

Consolidated Billings

**INR 1,052 Mn**

Revenues

**INR 1,055 Mn**

---

A good start to FY22: Billing growth of 29% and revenue growth of 21.5% YoY; Net Profit growth of 36.5% QoQ and 47.6% YoY

Matchmaking Billings

**INR 1,047 Mn**

Revenues

**INR 1,049 Mn**

---

Free cash generation for the quarter has been robust at INR 16 Crores indicating i.e. 0.84 times to EBITDA; cash balance is at INR 302 Crores; ROE is at 21%

**0.22 Mn**

paid Subscriptions

32% YoY Growth

---

EBITDA margin for the match making business in Q1 has improved significantly to 27.7% as compared to 23.4% in Q4 and 25.1% a year ago

Average transaction value for the matchmaking business

**INR 4,742**

---

Excluding marketing expenses, our margins in matchmaking were at 63% in Q1 as compared to 62% in Q4 and 56% a year ago

**26,485**

success stories created



- During July 2021, the Company has signed definitive agreements to acquire a 100% stake in Boatman Tech Private Limited, promoters of ShaadiSaga.com, as approved by its Board of Directors.
- The acquisition will be by way of share purchase from the existing shareholders for an aggregate consideration of Rs 11 crores (subject to adjustments at the time of closing). The transaction is subject to customary closing conditions and regulatory approvals.
- Founded in 2015, ShaadiSaga is a leading player in the Wedding Services industry, with over 40,000 vendors across multiple services and catering to customers across 15 major cities in the country. Through a robust digital presence built with strong social media and content marketing capabilities, ShaadiSaga has garnered consistent demand (over 1 million MAU) and with its technology-focused approach, ShaadiSaga offers a differentiated product experience.
- Following this acquisition, ShaadiSaga's founders will join Matrimony.com in senior leadership roles. With this strategic acquisition, the company will accelerate growth through supply enhancement and superior product capabilities. We intend to integrate ShaadiSaga's product, technology and social media assets with our offerings i.e., WeddingBazaar.com and Mandap.com. With this approach, we believe that this deal will significantly strengthen the positioning of Wedding Bazaar.com and Mandap.com in the industry and will enable both brands to become the #1 wedding services brands pan India





*No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information or opinions contained in this presentation. Such information and opinions are in all events not current after the date of this presentation. Certain statements made in this presentation may not be based on historical information or facts and may be "forward looking statements" based on the currently held beliefs and assumptions of the management of Matrimony.com Limited, which are expressed in good faith and in their opinion reasonable, including those relating to the Company's general business plans and strategy, its future financial condition and growth prospects and future developments in its industry and its competitive and regulatory environment.*

*Forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause the actual results, financial condition, performance or achievements of the Company or industry results to differ materially from the results, financial condition, performance or achievements expressed or implied by such forward-looking statements, including future changes or developments in the Company's business, its competitive environment and political, economic, legal and social conditions. Further, past performance is not necessarily indicative of future results. Given these risks, uncertainties and other factors, viewers of this presentation are cautioned not to place undue reliance on these forward-looking statements. The Company disclaims any obligation to update these forward-looking statements to reflect future events or developments.*

*This presentation is for general information purposes only, without regard to any specific objectives, financial situations or informational needs of any particular person. This presentation does not constitute an offer or invitation to purchase or subscribe for any securities in any jurisdiction, including the United States. No part of it should form the basis of or be relied upon in connection with any investment decision or any contract or commitment to purchase or subscribe for any securities. None of our securities may be offered or sold in the United States, without registration under the U.S. Securities Act of 1933, as amended, or pursuant to an exemption from registration there from.*

*This presentation is confidential and may not be copied or disseminated, in whole or in part, and in any manner.*

**Valorem Advisors Disclaimer:**

*Valorem Advisors is an Independent Investor Relations Management Service company. This Presentation has been prepared by Valorem Advisors based on information and data which the Company considers reliable, but Valorem Advisors and the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded. Valorem Advisors also hereby certifies that the directors or employees of Valorem Advisors do not own any stock in personal or company capacity of the Company under review.*

**For further information please contact our Investor Relations Representatives:**



**Valorem Advisors**  
**Mr. Anuj Sonpal, CEO**

Tel: +91-22-49039500

Email: [matrimony@valoremadvisors.com](mailto:matrimony@valoremadvisors.com)

# ANNEXURE



Particulars (INR Mn)	Q1-FY22	Q1-FY21	Y-o-Y	Q4-FY21	Q-o-Q
Revenues	1,055	868	21.5%	1,011	4.3%
Total Expenses*	826	705	17.2%	832	(0.7)%
EBITDA	229	163	40.5%	179	27.9%
<i>EBITDA Margin (%)</i>	<i>21.6%</i>	<i>18.6%</i>	<i>300 Bps</i>	<i>17.7%</i>	<i>390 Bps</i>
Depreciation	64	68	(5.9)%	65	(1.5)%
Finance Cost	12	12	NA	12	NA
Other Income*	36	42	(14.3)%	33	9.1%
Share of Profit/(loss) of associate	(3)	(2)	NA	-	NA
PBT	186	123	51.2%	135	37.8%
Tax	48	29	65.5%	34	41.2%
Profit After Tax	138	94	46.8%	101	36.6%
<i>PAT Margin (%)</i>	<i>13.0%</i>	<i>10.7%</i>	<i>230 Bps</i>	<i>10.0%</i>	<i>300 Bps</i>
Diluted EPS	6.03	4.10	47.1%	4.43	36.1%

\*operational income adjusted with total expenses to calculate EBITDA

# Historical Consolidated Income Statement

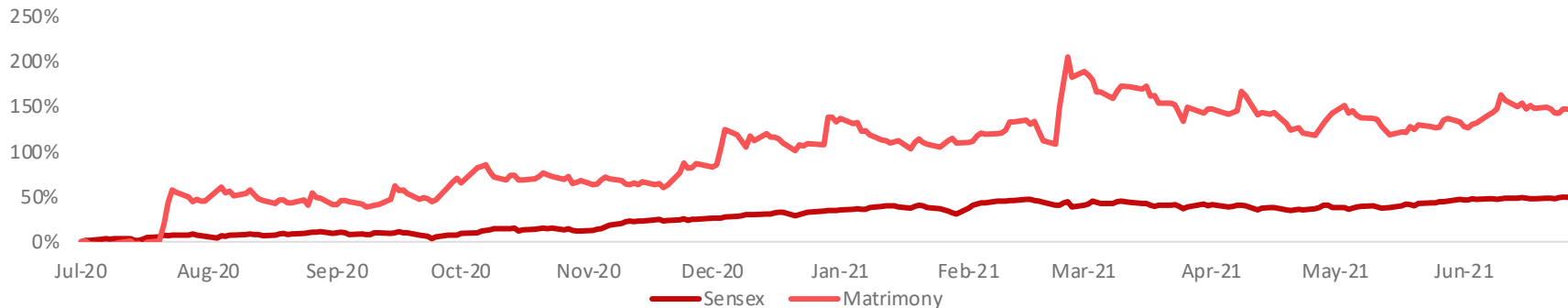
Particulars (INR Mn)	FY17	FY18	FY19#	FY20#	FY21#
Revenues	2,928	3,354	3,484	3,718	3,779
Total Expenses*	2,339	2,579	2,725	3,158	3,073
<b>EBITDA</b>	<b>589</b>	<b>775</b>	<b>759</b>	<b>560</b>	<b>706</b>
<b>EBITDA Margin (%)</b>	<b>20.1%</b>	<b>23.1%</b>	<b>21.7%</b>	<b>15.0%</b>	<b>18.6%</b>
Depreciation	104	96	265	280	259
Finance Cost	56	15	48	52	48
Other Income*	45	65	139	163	144
Exceptional Items	44	(128)	-	-	-
Share of Profit/(loss) of associate	-	-	-	(1)	(6)
<b>PBT</b>	<b>430</b>	<b>857</b>	<b>585</b>	<b>390</b>	<b>537</b>
Tax	0	118	160	95	129
<b>Profit After Tax</b>	<b>430</b>	<b>739</b>	<b>425</b>	<b>295</b>	<b>408</b>
<b>PAT Margin (%)</b>	<b>14.6%</b>	<b>22.0%</b>	<b>12.1%</b>	<b>7.9%</b>	<b>10.7%</b>
Diluted EPS	20.02	33.40	18.59	12.95	17.88

# Historical Consolidated Balance Sheet

Particulars (INR Mn)	FY19	FY20	FY21	Particulars (INR Mn)	FY19	FY20	FY21
<b>EQUITY AND LIABILITIES</b>				<b>ASSETS</b>			
<b>EQUITY</b>				<b>Non-Current Assets</b>			
Share Capital	114	114	114	Property, Plant & Equipment	727	730	703
Other Equity	1,911	2,168	2,519	Rights of use assets	479	569	535
<b>Total Equity</b>	<b>2,025</b>	<b>2,282</b>	<b>2,633</b>	Intangible Assets	31	32	29
<b>Non Current Liabilities</b>				Intangible Assets under development	-	1	-
Lease liabilities	413	463	479	Investment in associate	-	61	55
Other non current liabilities	4	2	-	<b>Financial Assets</b>			
<b>Sub Total Non Current Liabilities</b>	<b>417</b>	<b>465</b>	<b>479</b>	Security Deposits	81	86	60
<b>Current Liabilities</b>				Bank Balances other than Cash and Cash equivalents	-	-	-
Financial liabilities				Deferred tax assets (Net)	38	18	20
1.Trade payables				Income tax assets (Net)	34	38	35
- Total outstanding dues of creditors other than micro and small enterprises	210	310	386	Other Non-current assets	10	15	25
2. Other payables	6	21	1	<b>Sub Total Non Current Assets</b>	<b>1,400</b>	<b>1,550</b>	<b>1,462</b>
3. Lease liabilities	107	149	118	<b>Current Assets</b>			
Other current liabilities	790	744	839	<b>Financial Assets</b>			
Provisions	61	76	68	1.Security Deposits	39	20	41
Liabilities for current tax (Net)	2	3	3	2.Cash and Cash Equivalents	54	45	90
<b>Sub Total Liabilities</b>	<b>1,176</b>	<b>1,303</b>	<b>1,415</b>	3.Bank Balances other than Cash and Cash equivalents	621	1,101	1,909
<b>TOTAL EQUITY AND LIABILITIES</b>	<b>3,618</b>	<b>4,050</b>	<b>4,527</b>	4.Investments	1,368	1,204	850
				5.Trade Receivables	35	36	75
				6.Derivative instruments	5	-	-
				7.Other financial assets	41	46	57
				Other current assets	55	48	43
				<b>Sub Total Current Assets</b>	<b>2,218</b>	<b>2,500</b>	<b>3,065</b>
				<b>TOTAL ASSETS</b>	<b>3,618</b>	<b>4,050</b>	<b>4,527</b>



## Share Price Data as on 30<sup>th</sup> June, 2021



### Price Data (30<sup>th</sup> June 2021)

Face Value (INR)	5.0
Market Price (INR)	964.05
52 Week H/L (INR)	1,242.0/366.0
Market Cap (INR Mn)	22,049.32
Equity Shares Outstanding (Mn)	22.87
1 Year Avg. trading volume ('000)	51.0

### Shareholding Pattern as on 30<sup>th</sup> June 2021

