

February 10, 2024

The Listing Department
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot No. C/1
G Block, Bandra-Kurla Complex, Bandra (E)
Mumbai - 400 051

Dept. of Listing Operations
BSE Limited,
P J Towers, Dalal Street,
Mumbai -400001, India

Symbol: YATHARTH

Scrip Code: 543950

Dear Sir/Ma'am,

Sub:-Investor's presentation- Q3 & FY24 Results.

Please find enclosed Investor's Presentation for Q3 & FY24 Results pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements), Regulation 2015.

Kindly take the same in your records.

Thanking you,

Your faithfully,
For **Yatharth Hospital and Trauma Care Services Limited**



Ritesh Mishra
Company Secretary & Compliance Officer
Enclosed: As above

Registered Office

JA-108, DLF Tower A, Jasola District Centre, New Delhi - 110025
Tel: 011-49967892

Corporate Office

HO- 01, Sector - 01, Greater Noida West, 201306
Tel: 08800797947 | Fax: 0120-2973444 | Email: cs@yatharthhospitals.com

Our Hospitals

- 📍 Sector 110, Noida, Uttar Pradesh-201304
- 📍 Sector Omega -01, Greater Noida, Uttar Pradesh-201308
- 📍 Sector -01, Greater Noida West, Uttar Pradesh-201306
- 📍 Orchha-Jhansi Madhya Pradesh-472246

🌐 www.yatharthhospitals.com



YATHARTH
SUPER SPECIALITY HOSPITALS
GET BETTER



YATHARTH
HOSPITAL

Q3 & 9M FY24 Earnings Presentation

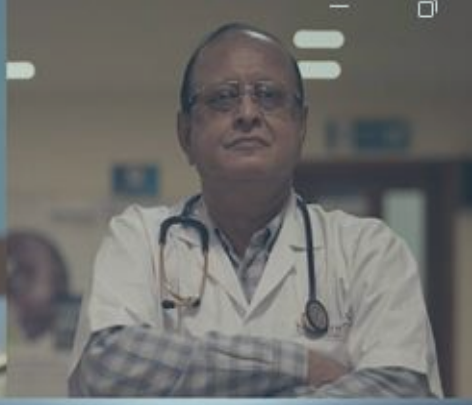
February 10, 2024

www.yatharthhospitals.com

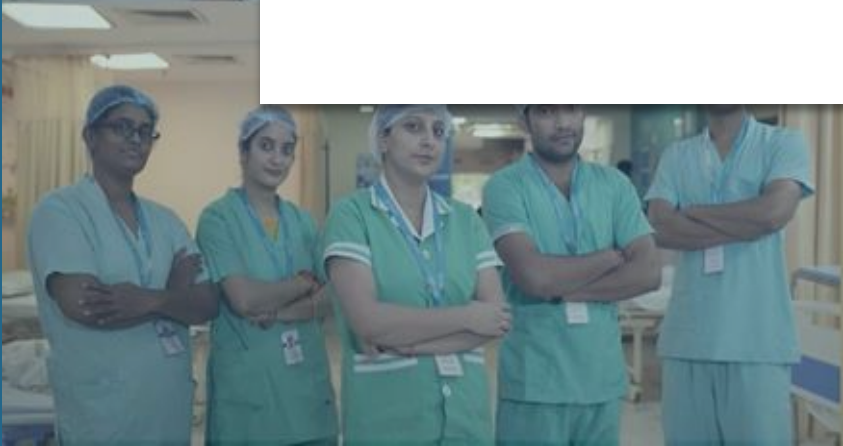


Disclaimer

Certain matters discussed in this Presentation may contain statements regarding the company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements doesn't guarantee future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the economy, industry, competition, the company's ability to successfully implement its strategy, technological implementation, changes and advancements, the company's market preferences and its exposure to market risks, as well as other risks. The company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this presentation. The company assumes no obligation to update any forward-looking information contained in this presentation. Any forward-looking statements and projections made by third parties included in this presentation are not adopted by the company and the company is not responsible for such third-party statements and projections. You are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of the management of the Company on future events.



Q3 & 9M FY24 Performance Highlights



Q3 & 9M FY24 Financial Highlights

Q3

9M

Rs. 1,668 mn
+21% YoY



Revenue

Rs. 4,926 mn
+31% YoY

Margin
27.8%
+160bps YoY

Rs. 464 mn
+29% YoY



EBITDA

Rs. 1,334 mn
+40% YoY

Margin
27.1%
+177bps YoY

Margin
17.7%
+223bps YoY

Rs. 295 mn
+39% YoY



PAT

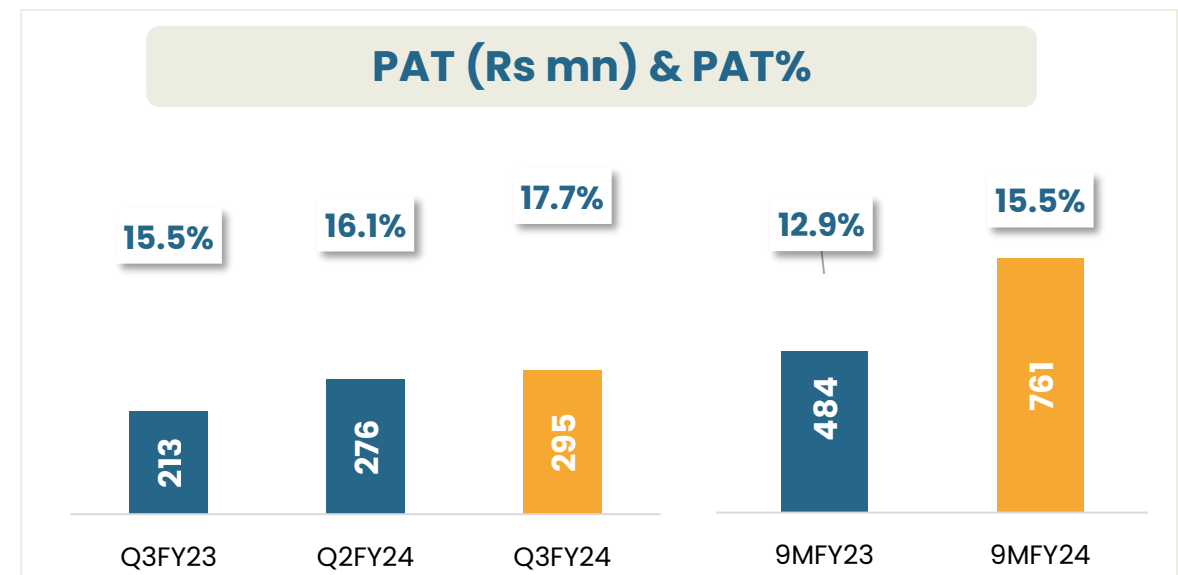
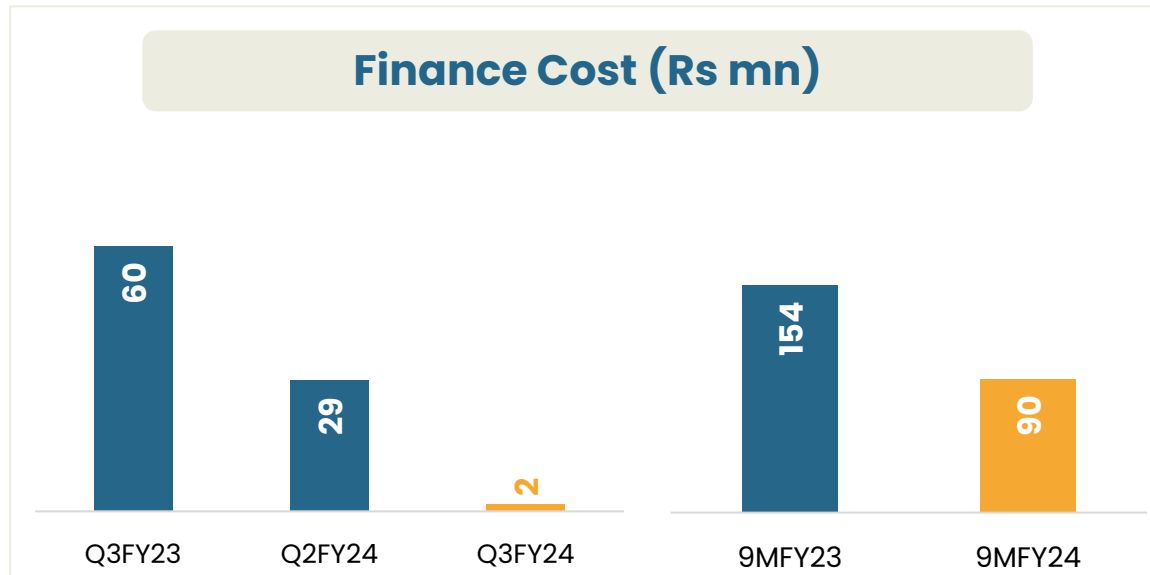
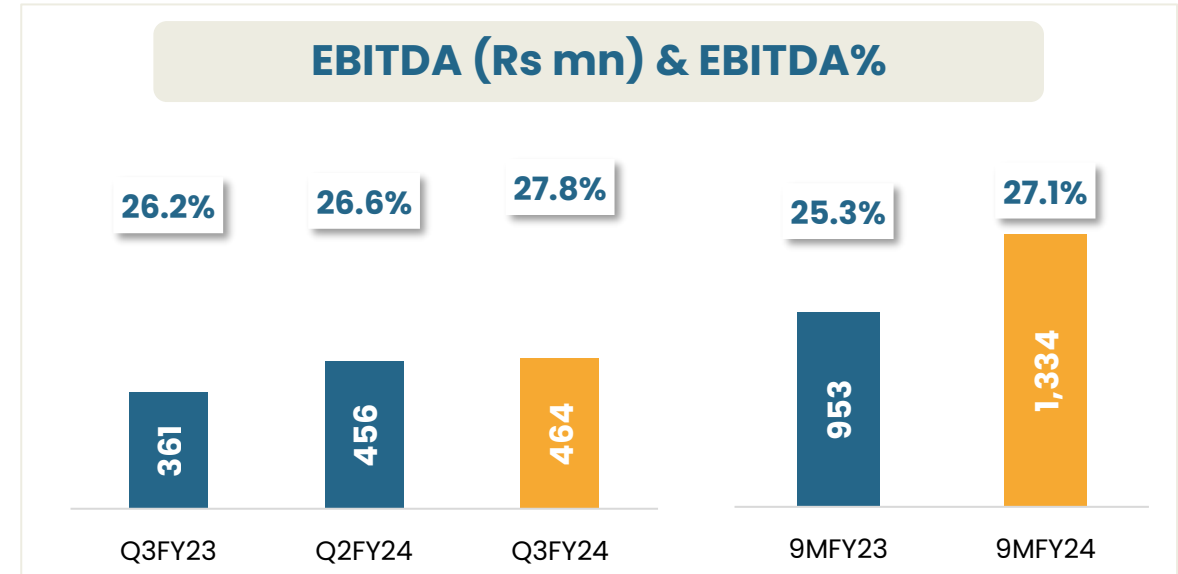
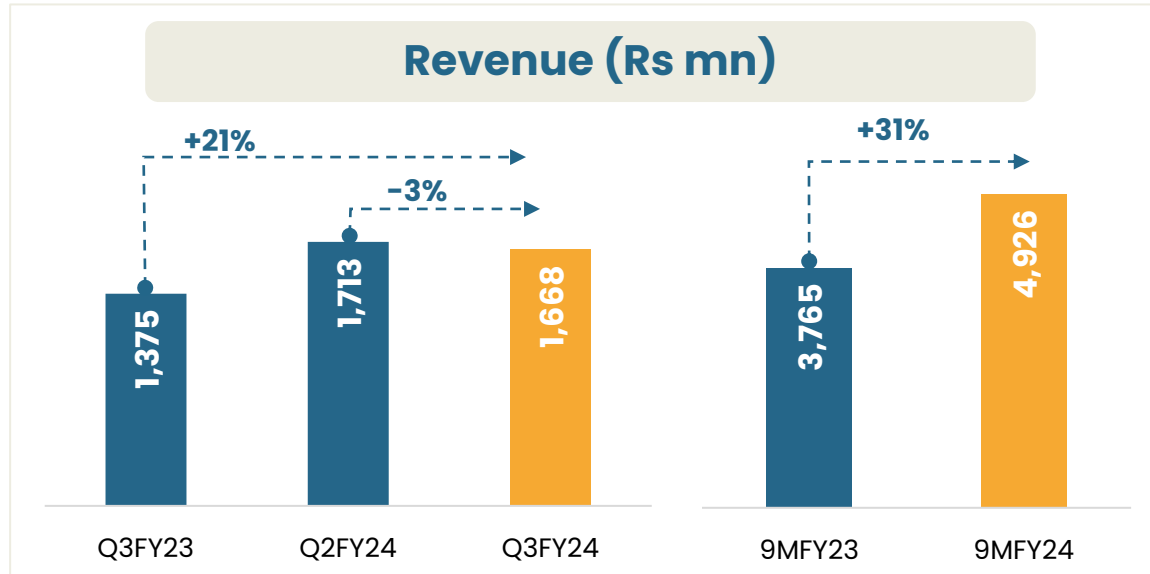
Rs. 761 mn
+57% YoY

Margin
15.5%
+259bps YoY

- Revenue up by 21% YoY, aided by an improvement in ARPOB
- Finance cost reduced by 97% YoY to Rs. 2 mn during the quarter as Yatharth turns net debt free
- Net cash stood at INR 2,814 mn as on December 31, 2023

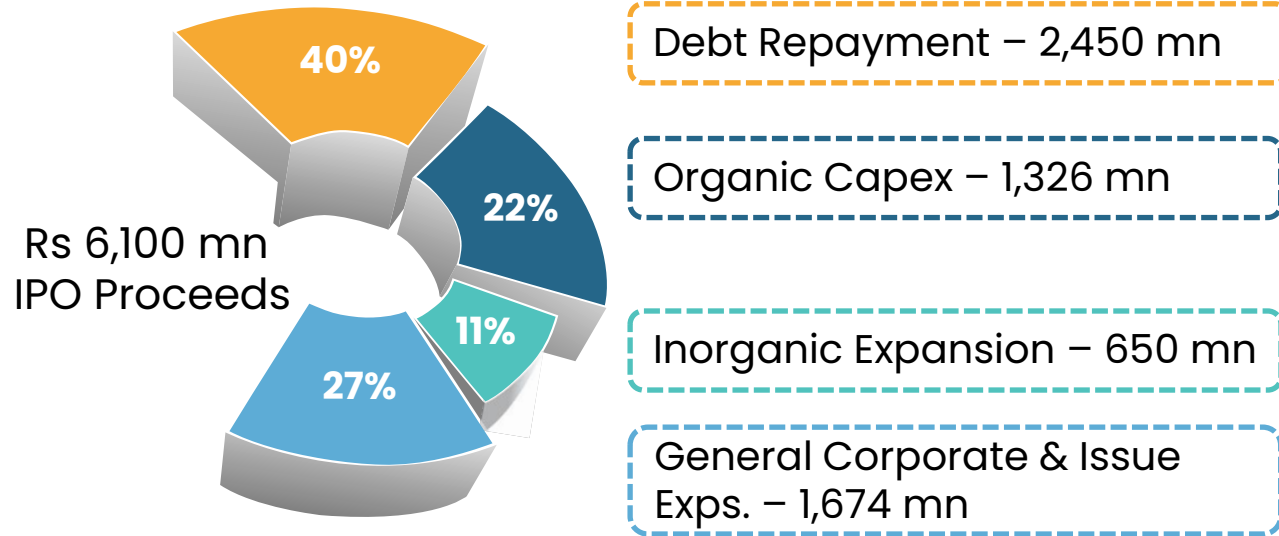


Financial Highlights

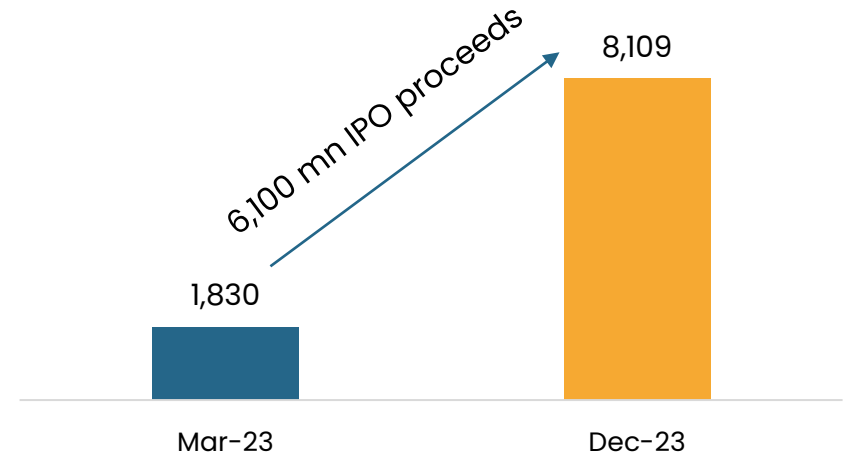




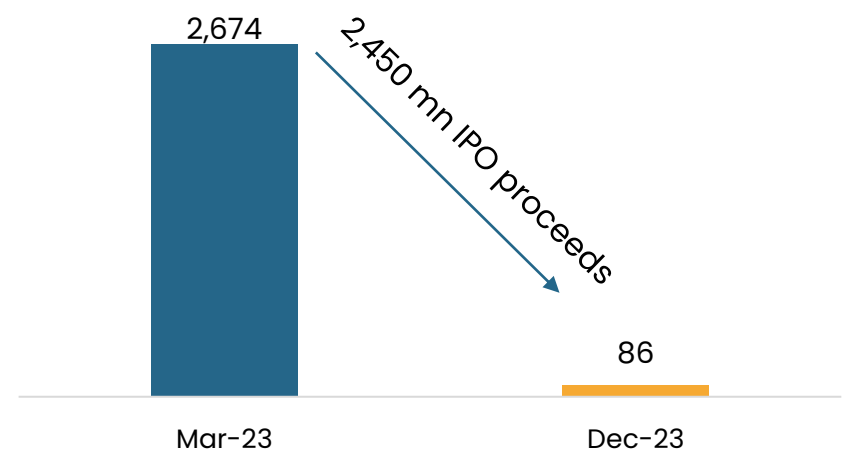
Strengthened Balance Sheet



Equity Base Expansion (Rs mn)



Debt Repayment (Rs mn)



Ongoing Capex (Rs mn)

Particulars	Amount paid against Capex till Dec 31, 2023
Machinery & Equipment purchase at all hospitals	313 mn
Land purchase adjacent to Noida Extension hospital	100 mn



Profit & Loss Summary

Particulars (Rs Mn)	Q3FY24	Q3FY23	Change YoY	Q2FY24	Change QoQ	9MFY24	9MFY23	Change YoY
Revenue from Operations	1,668	1,375	21%	1,713	(3%)	4,926	3,765	31%
Medical Consumables & Pharmacy items	315	228	38%	360	(13%)	956	672	42%
Employee Expenses	299	236	27%	284	5%	852	669	27%
Other Expenses	589	550	7%	613	(4%)	1,784	1471	21%
EBITDA	464	361	29%	456	2%	1,334	953	40%
EBITDA Margin %	27.8%	26.2%	160 bps	26.6%	123 bps	27.1%	25.3%	177 bps
Depreciation and amortisation	79	69	14%	69	14%	216	192	12%
Financial Cost	2	60	(97%)	29	(94%)	90	154	(41%)
Other Income	54	8	572%	38	41%	100	21	367%
Profit Before Tax (PBT)	438	240	82%	396	11%	1,127	627	80%
Tax	143	28	416%	120	19%	366	143	156%
Profit After Tax (PAT)	295	213	38%	276	7%	761	484	57%
PAT Margin %	17.7%	15.5%	223 bps	16.1%	156 bps	15.5%	12.9%	259 bps



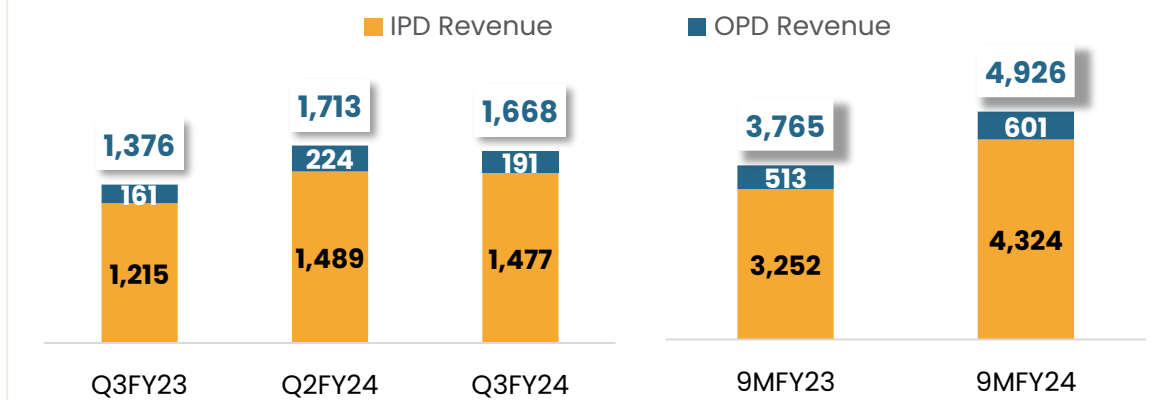
Operational Highlights

- ❑ Occupancy increased to 52% in Q3FY24 vs 49% in Q3FY23; Noida hospital reported highest occupancy levels of 83% during the quarter
- ❑ Inpatient revenue up by 22% YoY for the quarter, and 33% YoY for the nine-month period
- ❑ ALOS stood at 4.66 days in Q3FY24 compared to 4.95 days in the immediately preceding quarter
- ❑ ARPOB for the quarter stood at Rs. 29,309, up by 14% YoY and 6% QoQ -
 - Improvement in ARPOB witnessed across all the hospitals
 - **Noida extension hospital registered highest share of super specialties (~60%);** with highest ARPOB level of Rs. 34,287 in Q3FY24
 - Robotic surgeries and liver transplant operations started during Q3, while radiation oncology line has arrived at Noida extension, and will start operations in Mar-24, offering full spectrum of oncology treatment
 - Gastroenterology and Pulmonology grew 50%+, Nephrology & urology and Cardiology grew 30%+, while Oncology revenues grew over 10x on a YoY basis
 - Share of internal medicine is down to 26% in the revenue mix, compared to 32-33% earlier

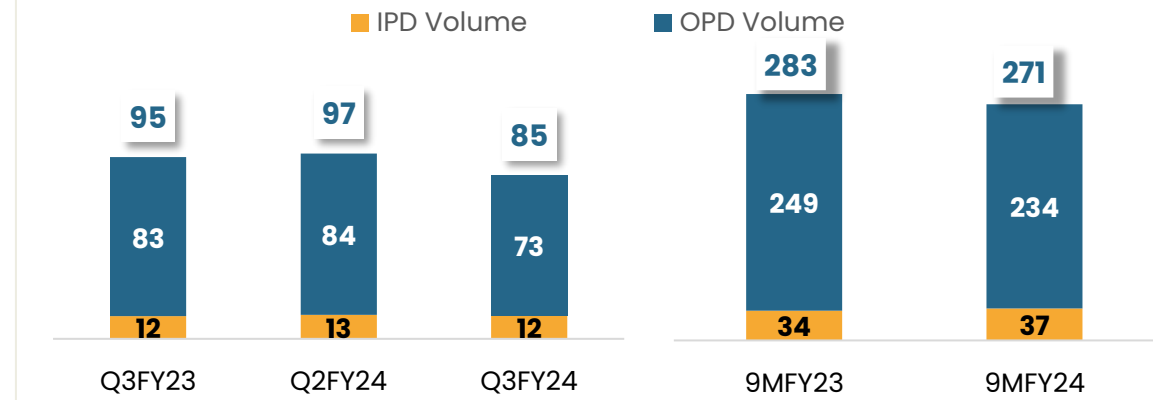


Operational KPIs

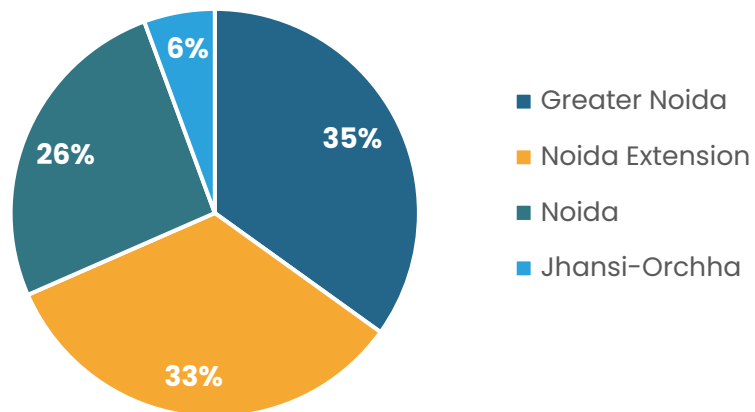
IPD & OPD Revenue (Rs mn)



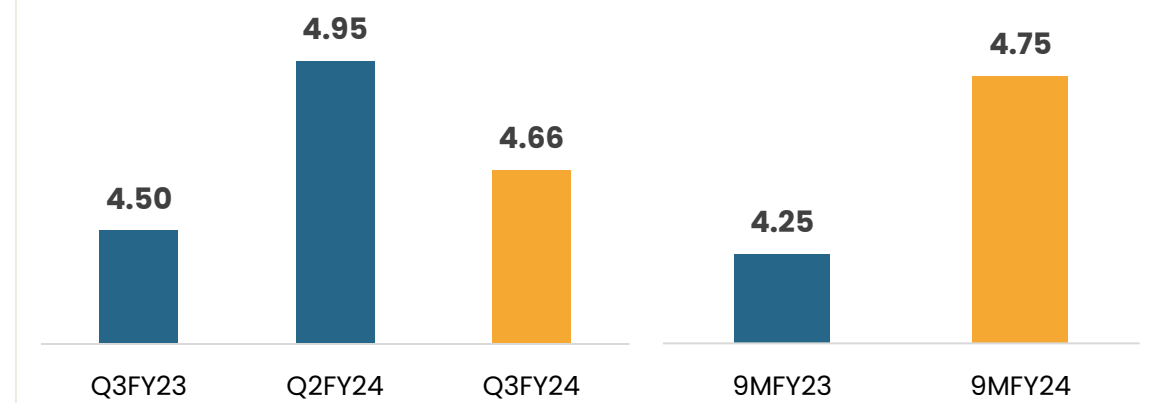
IPD & OPD Volumes (in '000s)



Revenue Mix – Q3 FY24 (%)



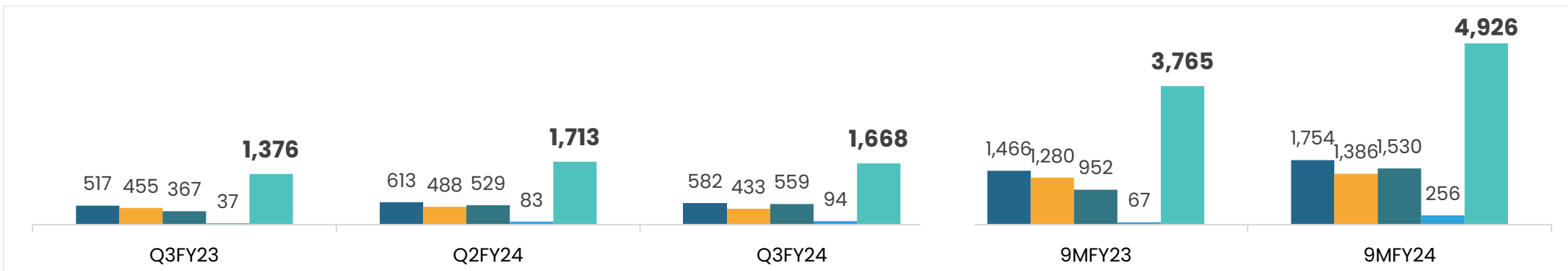
ALOS (days)



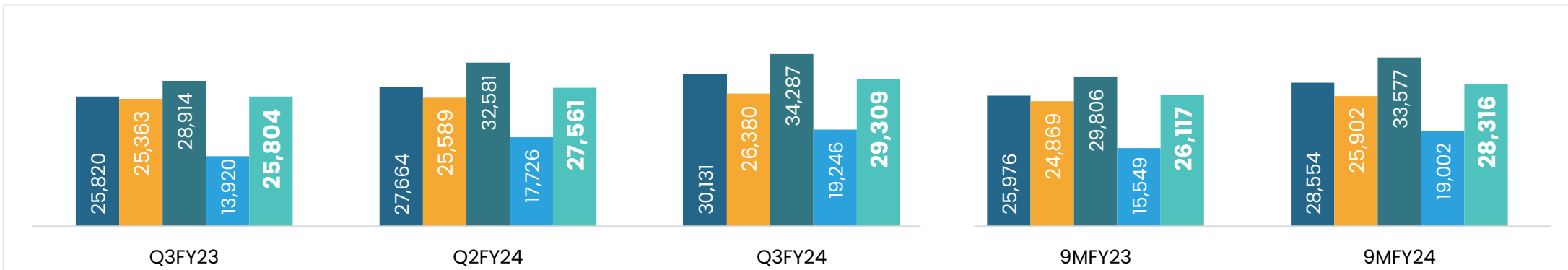


Operational KPIs

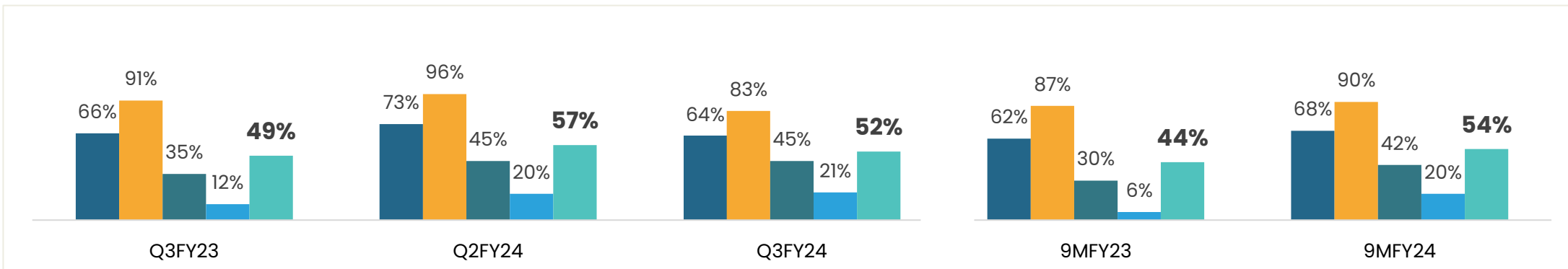
Revenue (Rs mn)



ARPOB (Rs)



Occupancy (%)

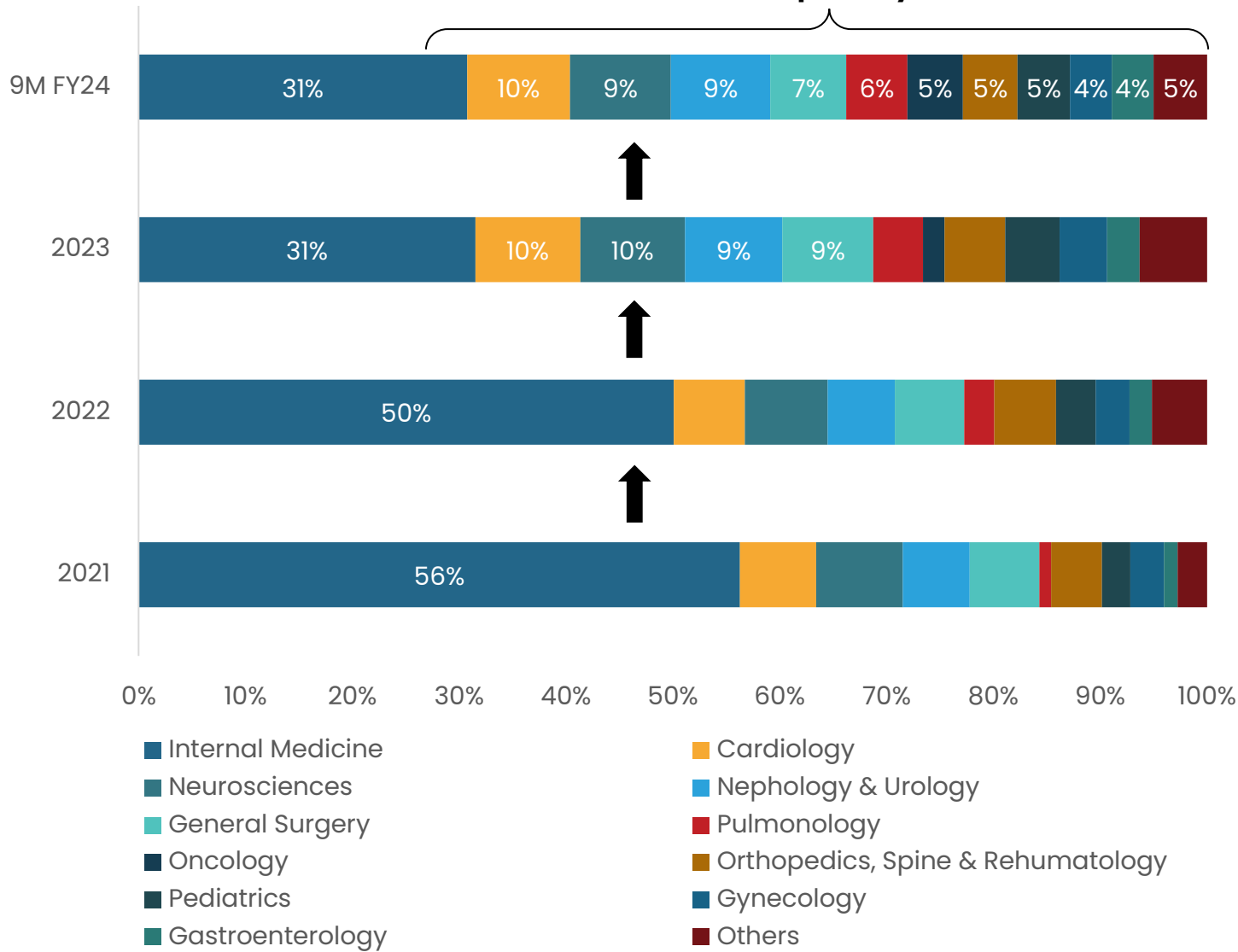


■ Greater Noida ■ Noida ■ Noida Extension ■ Jhansi-Orchha ■ Consolidated

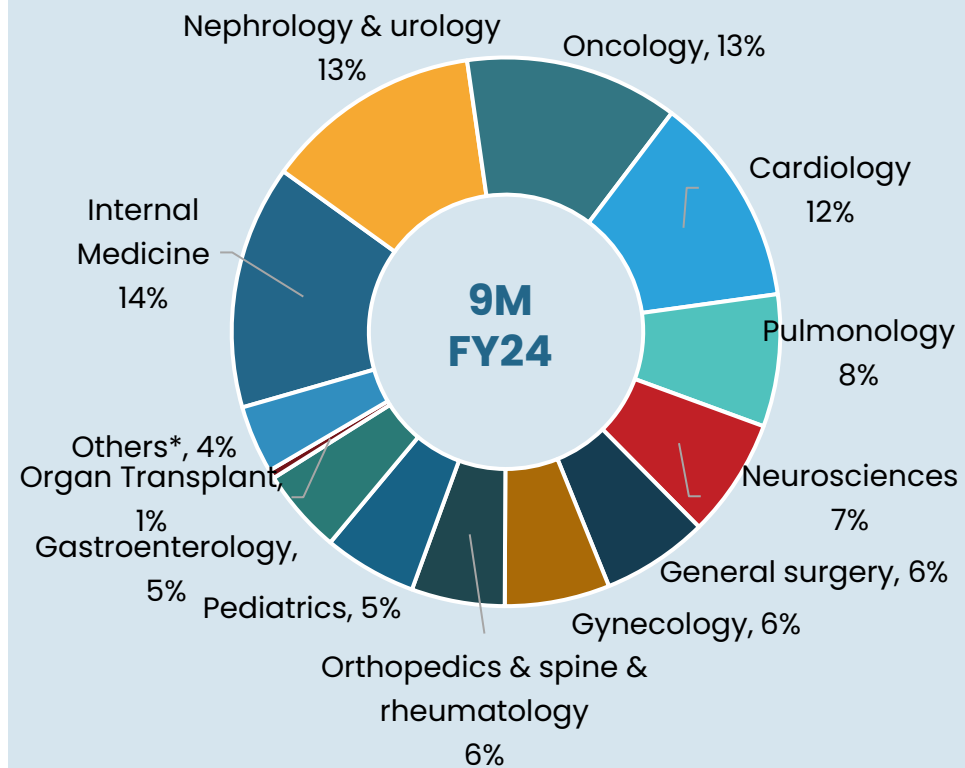


Our Specialties

Diversified specialty services



Noida extension hospital registered highest share of super specialties





Business Highlights

- ❑ On Feb 9, 2024, Yatharth Hospitals signed a definitive agreement for the acquisition of Asian Fidelis Hospital in Faridabad, Haryana for a consideration of INR 1,160 mn
- ❑ During Q3 FY2024, Company started its Robotic Surgeries with installation of a Surgical and an Orthopedic Robot. The company also started its liver transplant operations during the quarter
- ❑ Company has been allotted the adjacent land parcel at Noida Extension facility, which will accelerate its brownfield expansion plan of increasing its bed capacity to 700 from 450 presently
- ❑ With respect to Ramraja Hospital land takeover directive, Yatharth Hospitals has successfully secured a court-granted stay order. There is no impact on the operations of the hospital



Acquisition of 200-bedded super specialty Asian Fidelis Hospital in Faridabad, Delhi NCR

- ✓ On Feb 9, 2024, Company signed a definitive agreement with Pristine Infracon Pvt Ltd and its shareholders for 100% acquisition of Asian Fidelis Hospital in Faridabad, Haryana for a purchase consideration of INR 1,160 mn
- ✓ The hospital was built 3 years ago with all the latest facilities on a 1.25-acre land and has an operational bed capacity of 175 beds (expandable to 200 beds)
- ✓ Aforesaid acquisition fits well with the Company's stated approach of expanding its presence in North India region, and further enhance Yatharth's positioning in the Delhi NCR market
- ✓ The transaction is expected to consummate by March-2024. The said hospital is ready to be operationalized immediately, as necessary approvals, NABH accreditations and empanelment with all major insurance/TPAs are in place





Yatharth Hospitals starts Robotic Surgeries

- ✓ Company has installed Da Vinci X Surgical Robot and Stryker's Orthopedic Robot at its Noida extension hospital during the quarter
- ✓ Yatharth Hospitals has taken a lead in conducting region's first robotic surgery

YATHARTH HOSPITAL INSTALLS DA VINCI X SURGICAL ROBOT & STRYKER'S ORTHOPEDIC ROBOT



Yatharth Hospital, Noida Extension (Greater Noida West) launches Da Vinci X & Mako Robots

NOIDA EXTENSION (GREATER NOIDA WEST): Yatharth Super Speciality Hospitals installs da Vinci X and Mako robotic surgical systems at its Noida Extension branch. This launch of a cutting-edge robotic surgery program will provide patients access to better minimally invasive care and precise treatment from seasoned experts. The healthcare provider aims to add one more Da Vinci robot in its Greater Noida branch by the end of this financial year,

surgical disciplines such as Urology, Gynaecology, Oncology, Minimal Access, Bariatric Surgery, and General Surgery etc. The versatile Mako robot opens new possibilities for knee and hip replacement needing enhanced accuracy. Therefore, in the realm of orthopedic surgeries, the Mako robot emerges as a transformative force. It aids surgeons in executing joint replacement procedures with unparalleled precision and minimal tissue damage, paving

I believe robots will not replace surgeons, but surgeons who use robots will replace surgeons who don't use robots.

Yatharth Tyagi,
Director, Yatharth Group of Hospitals

YATHARTH HOSPITAL NOIDA EXTENSION (GREATER NOIDA WEST) PERFORMS ROBOTIC KNEE REPLACEMENT



56-year-old patient after robotic knee replacement surgery with orthopaedic team

NOIDA EXTENSION (GREATER NOIDA WEST): Yatharth Hospitals recently installed Mako Orthopaedic Robot at its Noida Extension branch. The launch was an important milestone for the hospital in its endeavour to bring the most advanced technology for patients suffering from knee and hip joint disorders.

Marking a significant advancement in orthopaedic care, doctors at Yatharth Hospital, Noida Extension have successfully performed robotic knee replacement surgery on a 56-year old female patient. This first-of-its-kind procedure in Noida Extension demonstrates the hospital's

“ We are extremely proud to be pioneering advanced robotic knee replacement surgery here at Yatharth Hospitals. The successful completion of this landmark procedure demonstrates our commitment to leveraging the latest medical technologies to truly make a positive difference in patients' lives.

Mr. Yatharth Tyagi,
Director, Yatharth Group of Hospitals

surgical precision. This system surgery to our orthopedics prog



Yatharth Hospitals expands its transplant operations

- ✓ Noida Extension hospital performed its first living donor liver transplant during the quarter
- ✓ Till date, Yatharth Hospitals completes 100 successful kidney transplants

YATHARTH HOSPITAL NOIDA EXTENSION (GR. NOIDA WEST) PERFORMS CITY'S FIRST LIVER TRANSPLANT



Yatharth's Doctors and team with Patient after Successful Liver Transplant

NOIDA EXTENSION (GR. NOIDA WEST): In a remarkable achievement, Yatharth Hospital, Noida Extension has performed Greater Noida's first living donor liver transplant on a 37 year old male. This marks a significant milestone in the field of organ transplantation in the city.

An experienced team of healthcare experts including Dr. Ankur Garg, Director & HOD - Liver



Liver Transplant is one of the most complex procedures in healthcare and starting this department for the first time in the city is a proud moment for us. We continue to raise the standards of medical treatment in the region with our world class infrastructure and team of most renowned surgeons.

Mr. Yatharth Tyagi, Director, Yatharth Group of Hospitals

100 SUCCESSFUL KIDNEY TRANSPLANTS AT YATHARTH

Wife gives new lease of life to husband by donating her kidney



Yatharth's Doctors and team with Patient after Successful Kidney Transplant

GREATER NOIDA: Yatharth Group of Hospitals has emerged as one of the leading healthcare institutions for organ transplants. Recently, 100 kidney transplants have been successfully performed at their hospitals, located at Noida Extension and Greater Noida, in a short span.

The 100th kidney transplant has been done at Yatharth Hospital, Greater Noida on a 39-year-old man suffering from high blood pressure over 5 years. He had a sudden



We see this milestone as a testament to the advancement of our clinical excellence practices at our hospitals. As we strive to keep our people healthy, we will continue to remain committed to delivering quality healthcare that matches international standards, while maintaining an emphasis on results and care.

—**Dr. Kapil Tyagi**, Managing Director, Yatharth Group of Hospitals



Yatharth Hospitals secures ET Now Best Brands 2023 award

- ✓ Yatharth Hospitals has been awarded Best Brand for Excellence in Healthcare at the prestigious Economic Times (ET) Edge Best Brands Conclave 2023. This coveted recognition celebrates brands that consistently innovate and set the bar for customer-centricity in their fields





About The Company

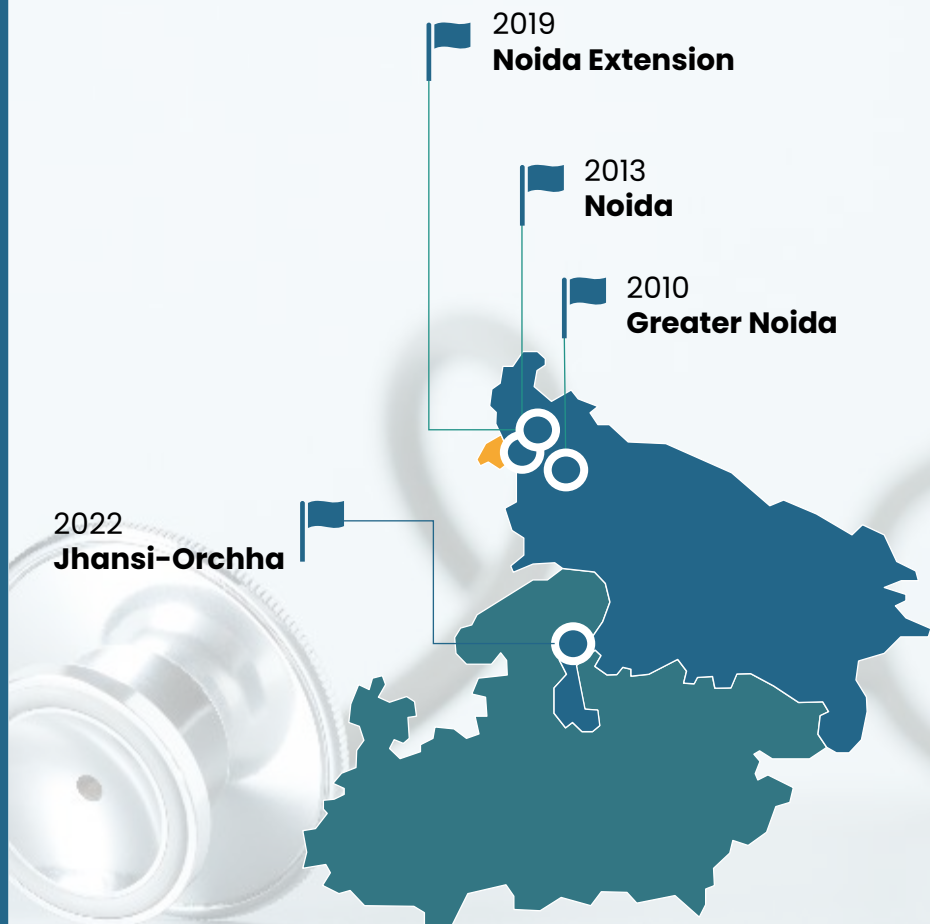


At a Glance

Leading super specialty hospital in Delhi-NCR



Among top **10** largest private hospitals of Delhi NCR region in terms of number of beds



*9MFY24 figures

One-stop destination for patient needs providing all levels of healthcare services from primary to tertiary

4 Hospitals

10 Center of Excellence

1,405 Operational Beds

Rs. 28,316
ARPOB*

4.75 days
ALOS*



Revenue



EBITDA



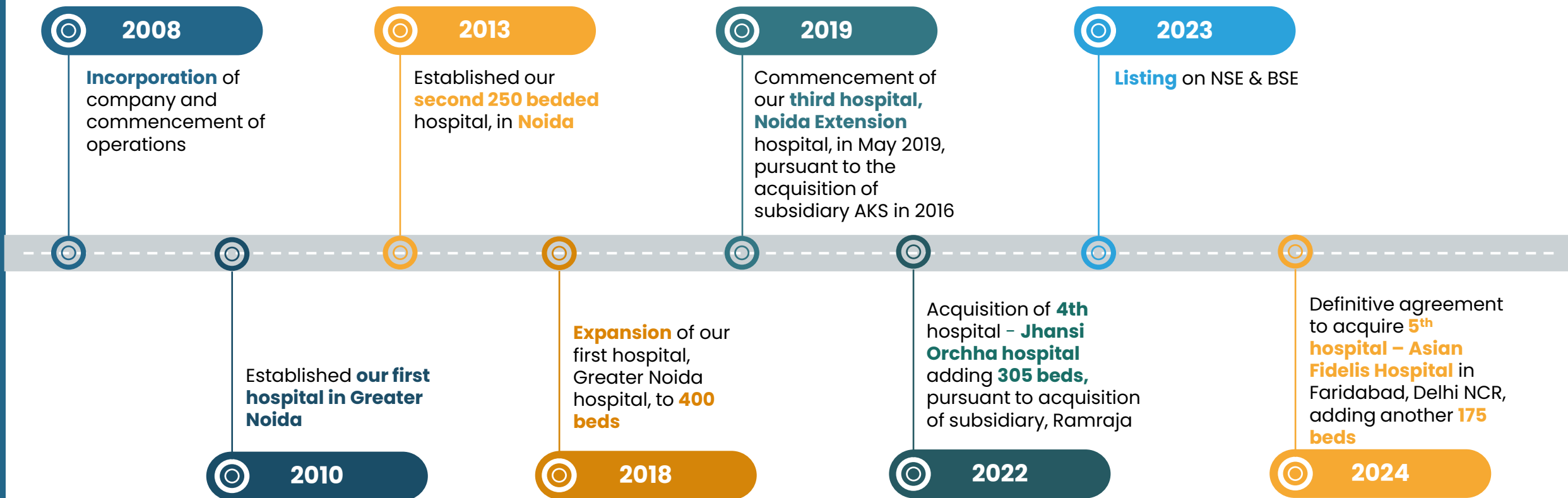
PAT

	Revenue	EBITDA	PAT
FY23	Rs 5,203mn FY21-23 CAGR +51%	Rs 1,338mn Margin 25.7% FY21-23 CAGR +41%	Rs 658mn Margin 12.6% FY21-23 CAGR +90%
9M FY24	Rs 4,926mn +31% YoY	Rs 1,334mn Margin 27.1% +177bps YoY	Rs 761mn Margin 15.5% +259bps YoY



Our Journey

Growing presence across regions and services



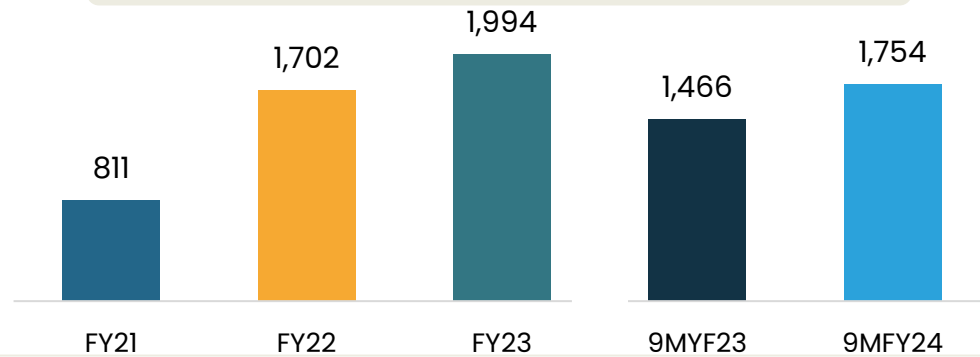
Continued expansion into specialized services – Robotics, Organ Transplant, Neurology, Cardiology, Nephrology, and Oncology

Expanded its suite of transplant procedures to liver transplant; radiation oncology operations to start soon

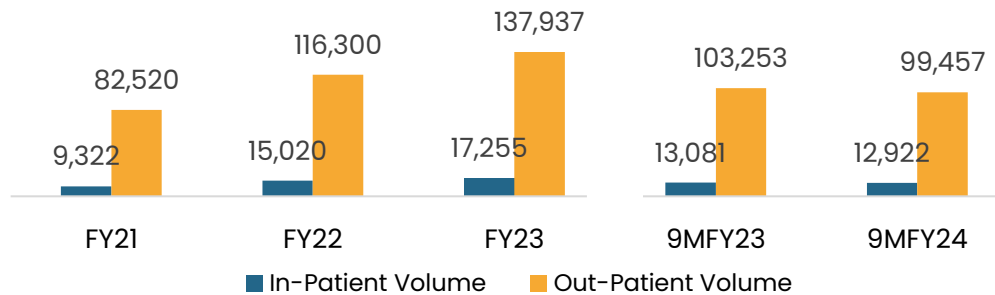


Greater Noida Hospital Overview

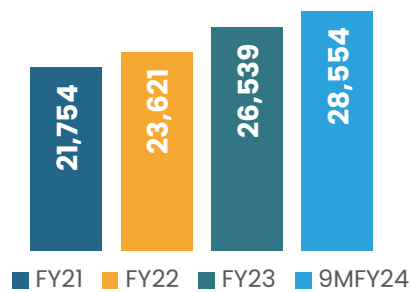
Revenue from Operations (Rs mn)



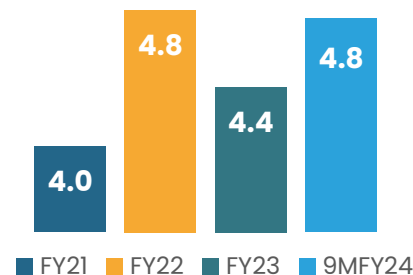
In-Patient and Out-Patient Volume



ARPOB (Rs)



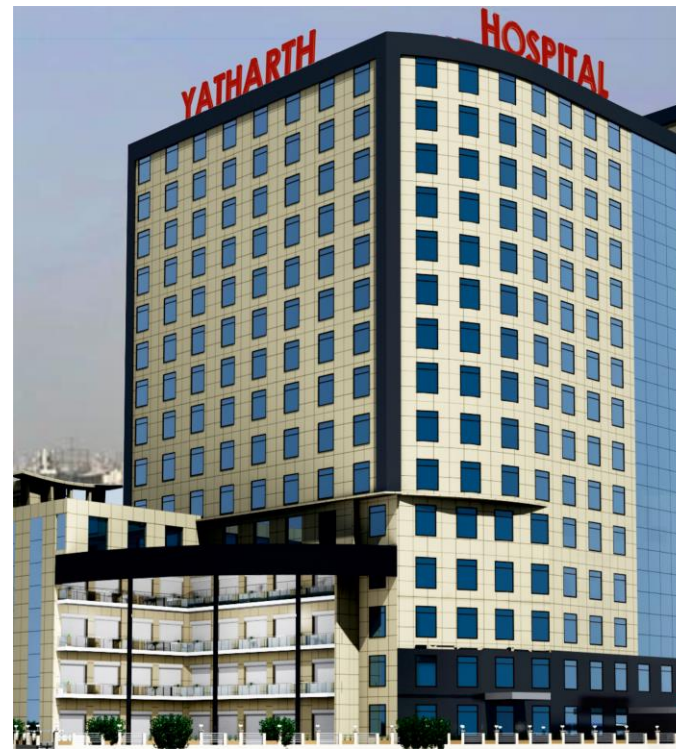
ALOS (days)



Provides a wide spectrum of super specialty services in the field of cardiology, cardiovascular and thoracic surgery, neurology, neurosurgery, urology, nephrology, oncology, gastroenterology etc.

Strategy to develop this hospital as the Centre of Excellence for Human Organ Transplant and as a major center for medical tourism

Company has acquired land parcel of 1,885 sq mt adjacent to hospital, aimed towards expansion of bed capacity to 600 from 400 presently



2010 Incorporated



400 Bed Capacity



112 ICU



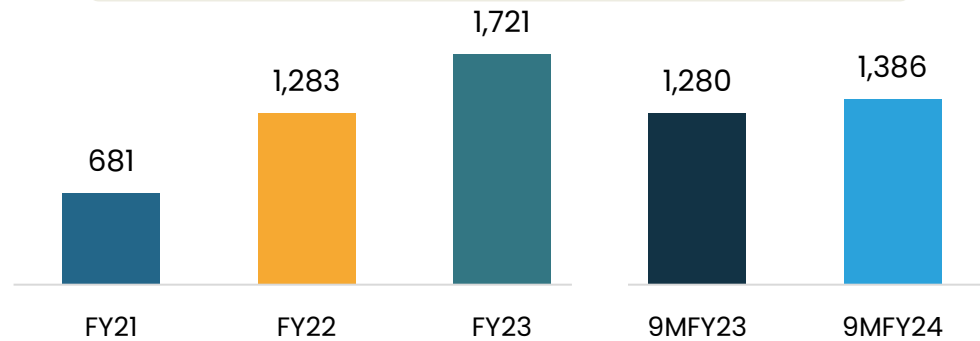
68% Occupancy

Note: 9MFY24 figures

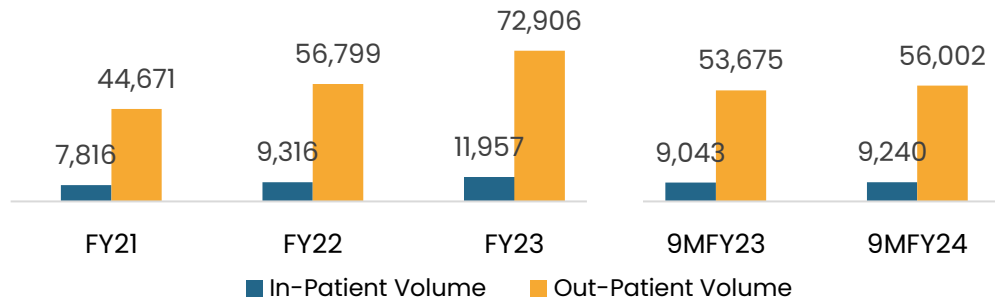


Noida Hospital Overview

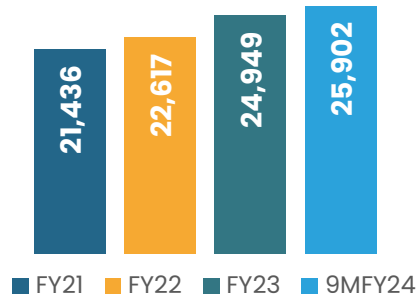
Revenue from Operations (Rs mn)



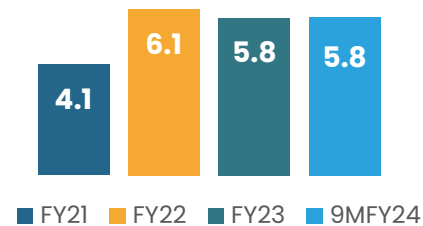
In-Patient and Out-Patient Volume



ARPOB (Rs)

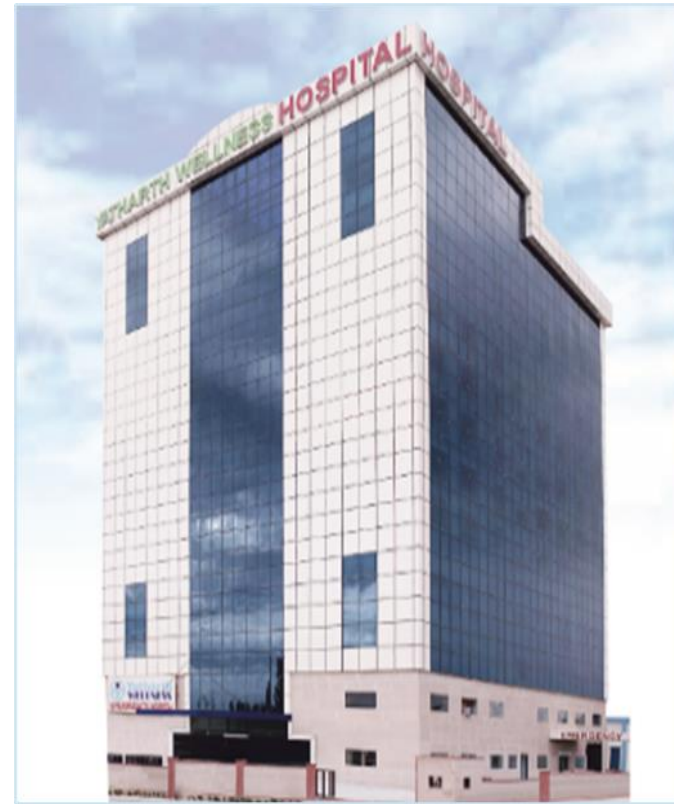


ALOS (days)



Provides services across 30 specialties, including cardiac sciences, orthopedics, nephrology, urology, neurosciences, gastroenterology, etc.

Strategy to improve ALOS and improve the combination of super specialties, for better ARPOB



2013 Incorporated



250 Bed Capacity



81 ICU



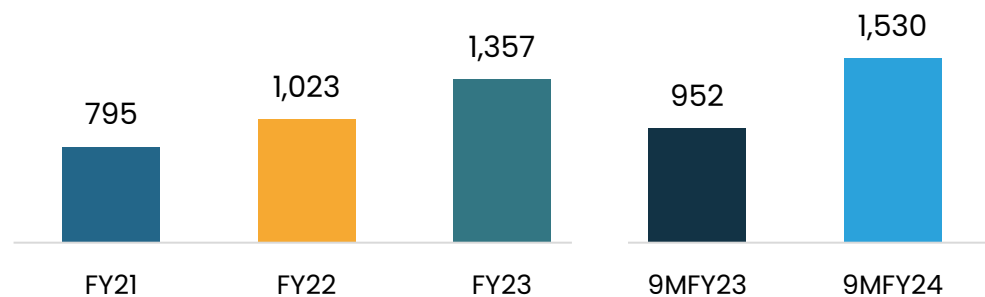
90% Occupancy

Note: 9MFY24 figures

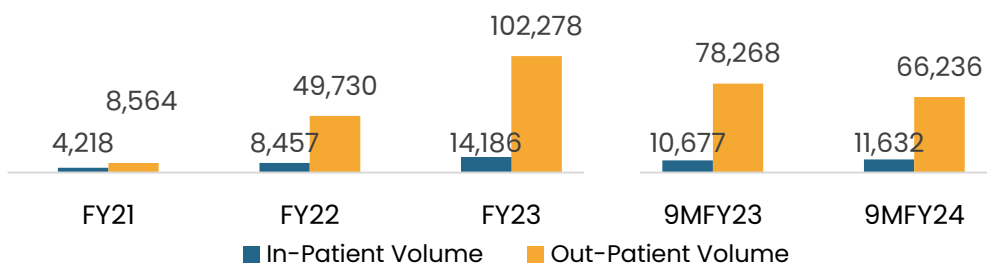


Noida Extension Hospital Overview

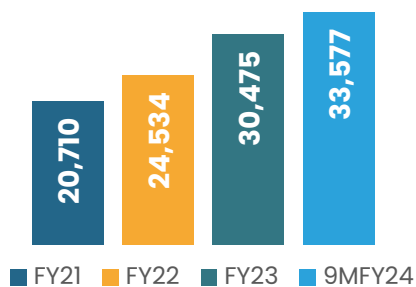
Revenue from Operations (Rs mn)



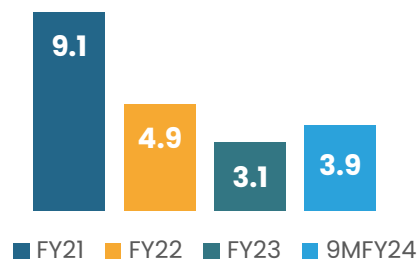
In-Patient and Out-Patient Volume



ARPOB (Rs)



ALOS (days)



Super specialties contribute 70% of the overall business at this hospital; continued efforts to develop this hospital as a Centre of Excellence for oncology and robotic surgeries

Liver transplant and robotic surgeries already operational in Q3 FY24, while radiation oncology line has arrived and will be inaugurated by March-24, offering full spectrum of oncology treatments.

Company has acquired land parcel adjacent to the hospital, aimed towards expansion of bed capacity to 700 from 450 presently



2019 Incorporated



450 Bed Capacity



125 ICU



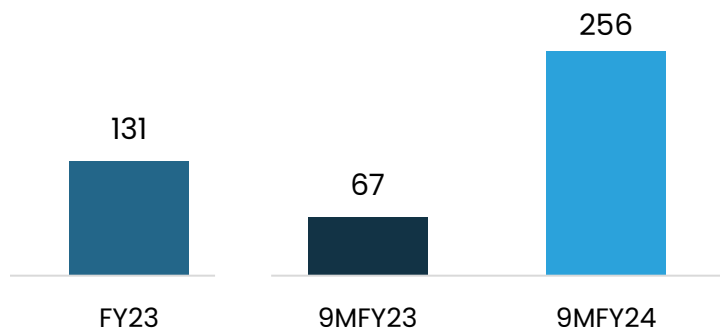
42% Occupancy

Note: 9MFY24 figures

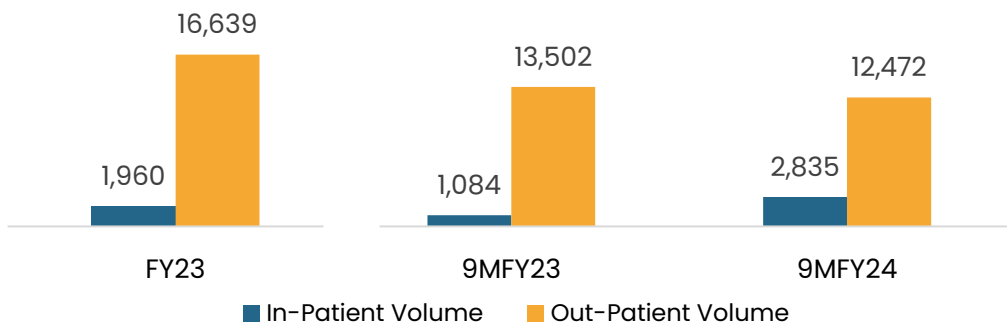


Jhansi – Orchha Hospital Overview

Revenue from Operations (Rs mn)



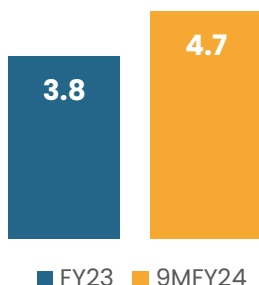
In-Patient and Out-Patient Volume



ARPOB (Rs)



ALOS (days)



One of the largest hospital in Jhansi-Orchha-Gwalior region, has infrastructure to operate all the major super specialties

Acquired in FY22, aimed at further expanding into new geographies and growing presence in the regional healthcare market

Successfully secured a court-granted stay order against the land takeover directive. No impact on the operations of the hospital



2022 Incorporated



305 Bed Capacity



76 ICU



20% Occupancy

Note: 9MFY24 figures



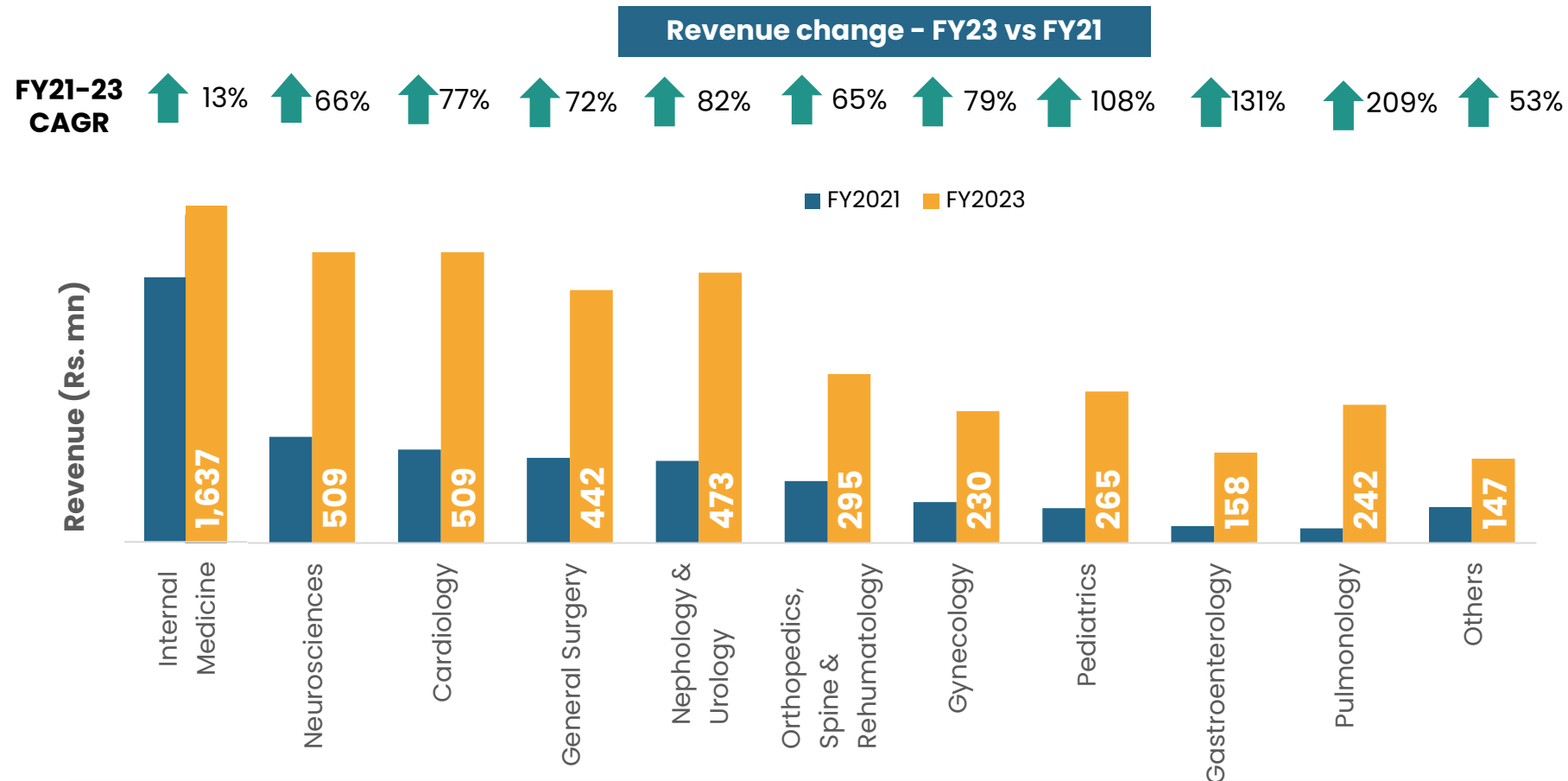
Our Specialties

Expanding share of high value specialties

30 Specialties and Super specialties including **10** Centers of Excellence (COE)

Our COEs

- Centre of Internal Medicine
- Centre of Cardiology
- Centre of Neurosciences
- Centre of General surgery
- Centre of Nephrology & Urology
- Centre of Pediatrics
- Centre of Gastroenterology
- Centre of Pulmonology
- Centre of Gynecology
- Centre of Orthopedics & Spine & Rheumatology

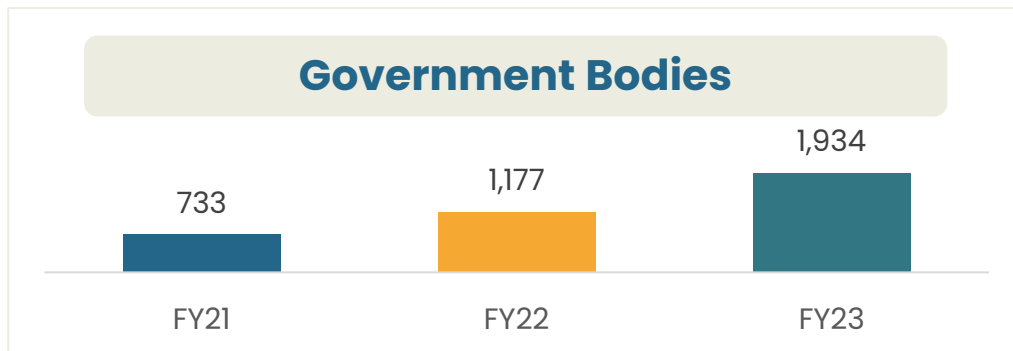
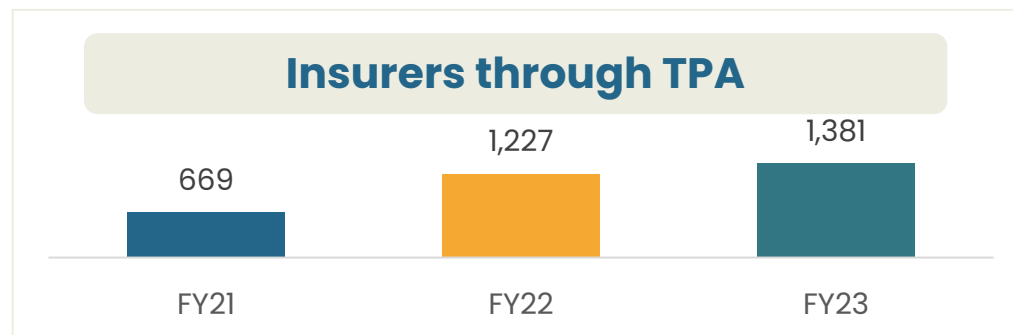
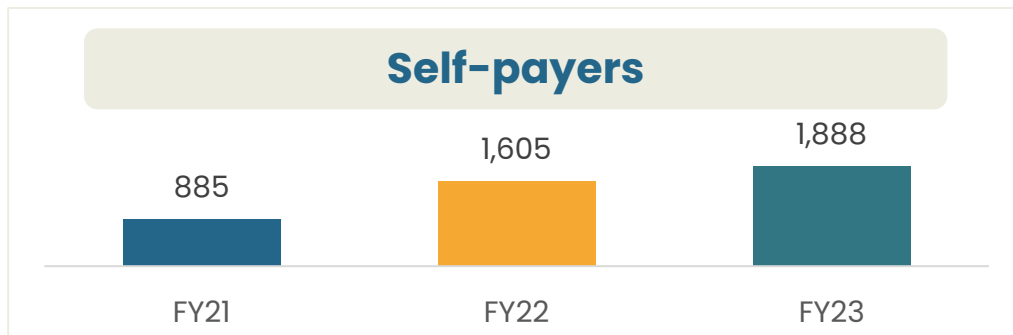


- Increase in share of higher value specialties such as Cardiology and Neurosciences, leading to higher ARPOB
- Organ transplant operations started in December 2022; expanded to liver transplant during Q3 FY2024
- Robotic surgeries started in December 2023, while Radiation oncology line to start in March 2024

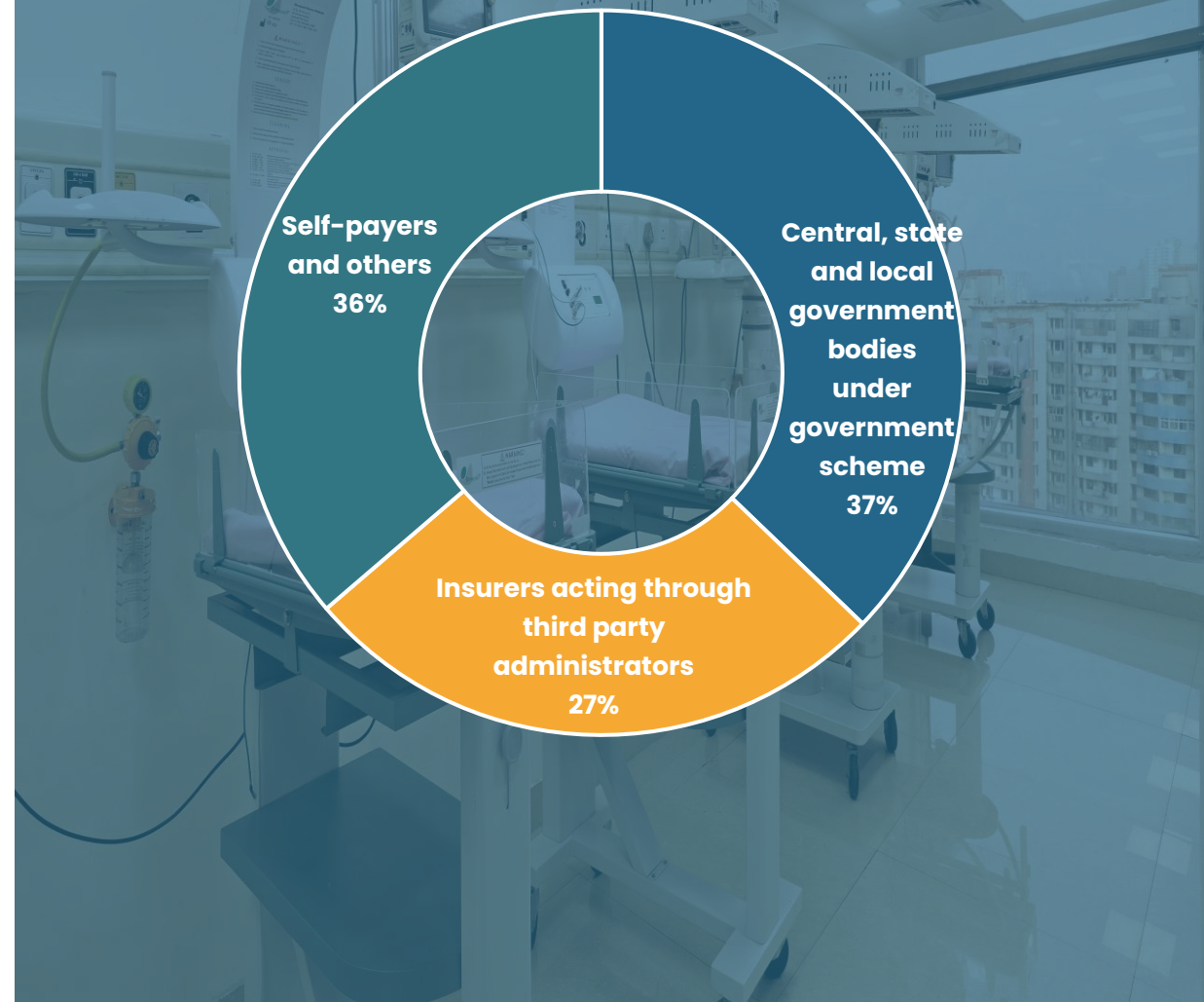


Payer mix

Balanced revenue split between payer categories



FY2023





**OUR
STRENGTHS**



Strengths

Among the leading super-specialty hospital in Delhi NCR



Regional advantage

Advanced and high-end medical equipment and technology



Experienced and professional management team

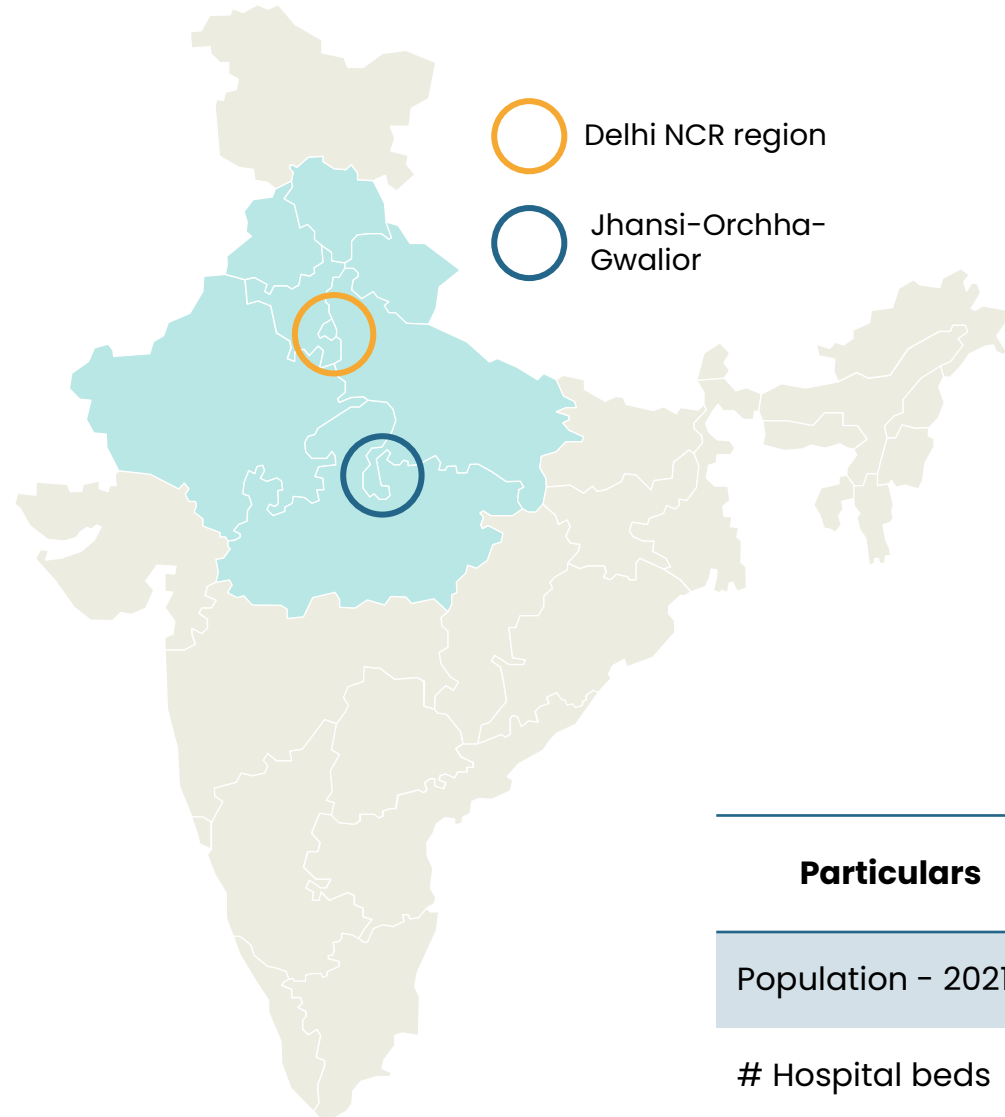
Team of highly qualified medical professionals



Track record of stable operating & financial performance



Leading hospital in Delhi NCR, attracts patients from adjoining states with inadequate healthcare facilities



2 of Yatharth's hospitals are amongst top 10 largest private hospitals in Delhi NCR*

- Noida, Greater Noida and Noida extension attract patients from the NCR region, other nearby states and even internationally
- Even with high bed densities, hospitals in the region have shown high occupancy rates indicating potential for further growth and expansion
- Opportunity to expand in other tier II cities of Northern India
- Diversified mix in terms of specialties, hospitals and customers allows to maintain a relatively de-risked business proportions

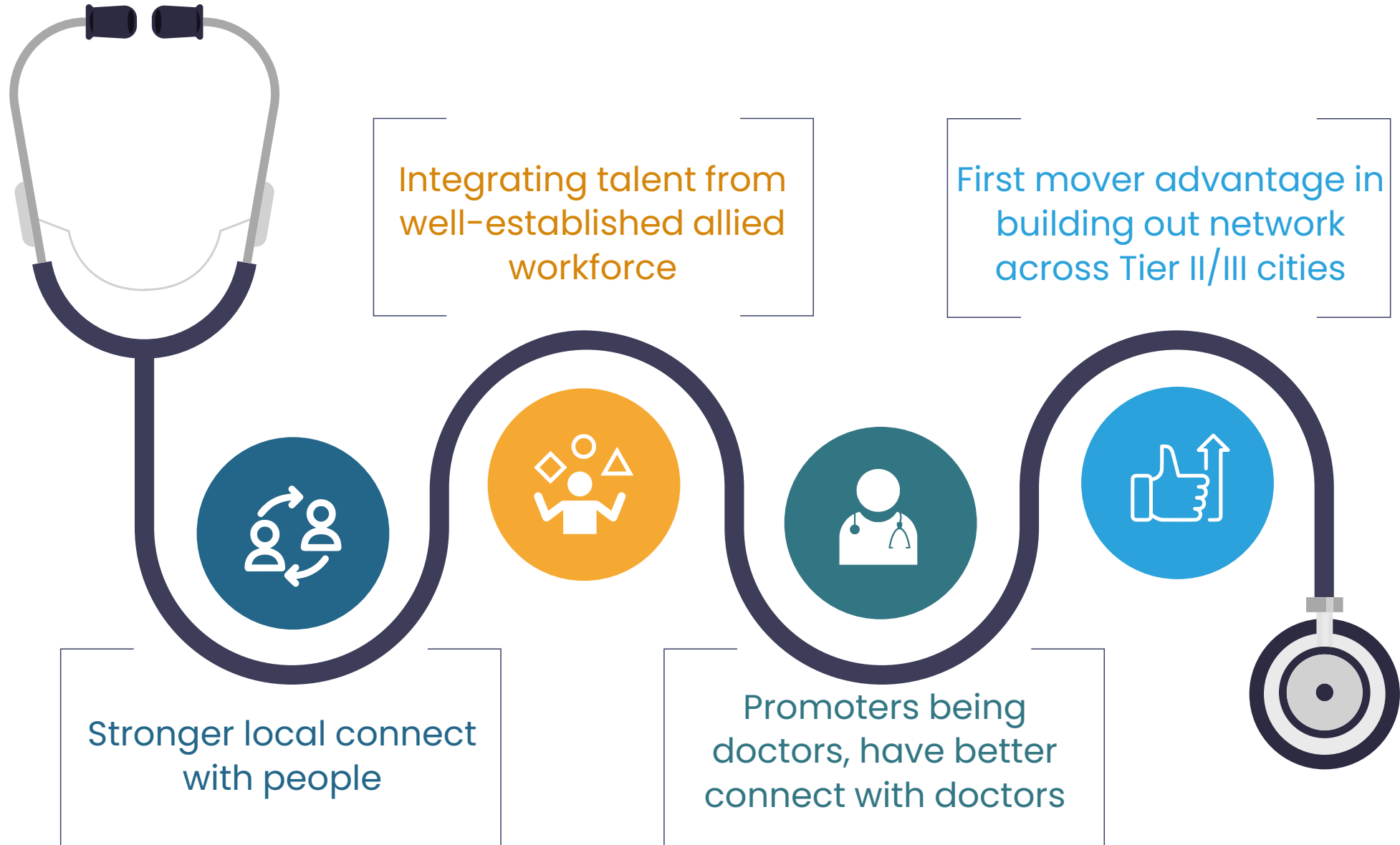
Particulars	Delhi-NCR	Noida	Greater Noida	Noida Extension	Ghaziabad	Jhansi-Orchha-Gwalior
Population - 2021	~70 million	~0.8 million	~0.8 million	~0.4 million	~6.5 million	~3.7 million
# Hospital beds	~163,000	~4,300	~2,500	~1,000	~7,200	~7,900

*In terms of number of beds in FY2023

Source: CRISIL



Regional Advantage





Advanced and high-end medical equipment and technology

- Hospitals are equipped with machines and devices with **sophisticated technology**
- Strive to **introduce cutting-edge medical technology** and **state-of-the-art equipment**

- Catheterization Laboratory
- Computerized Tomography Scan (CT Scan)
- Magnetic Resonance Imaging (MRI)
- State of the art imaging equipment – Mammography, Advanced EEG, Nerve conduction velocity, advanced surgical equipment etc.

Diagnostic Equipment



Certifications



- All hospitals are NABH accredited
- Received NABL certification for Noida Extension hospital, and Greater Noida hospital

- Well-equipped modular and other operation theatres with three stage air filtration and laminar flow
- Operating microscopes, image intensifiers, and laparoscopic equipment

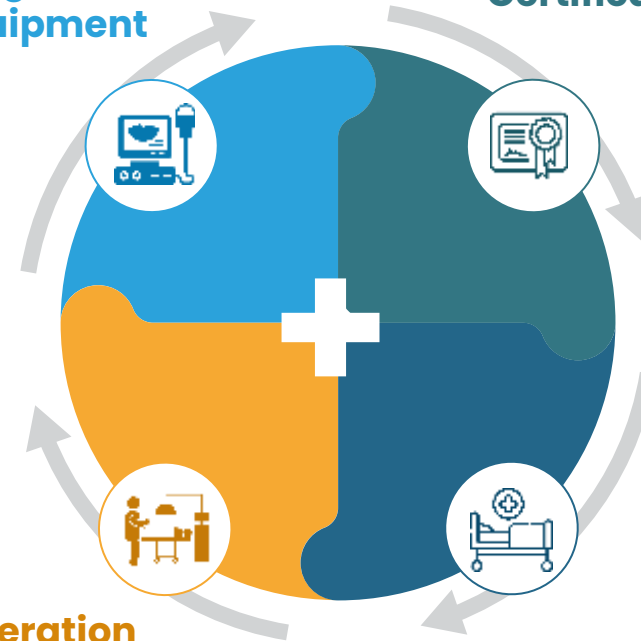
Operation Theatres



Critical care Equipment



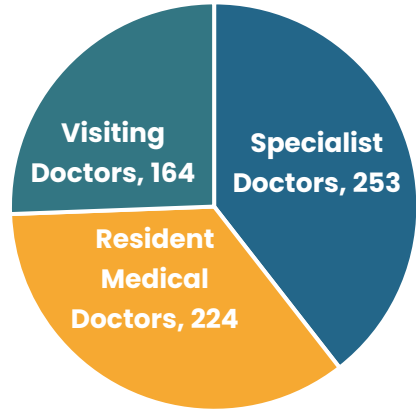
- Critical care units are equipped with high-end patient monitoring devices, ventilators and dedicated isolation rooms
- Facilities for haemodialysis, sustained low-efficiency dialysis, endoscopy and bronchoscopy are available 24x7 by the bedside



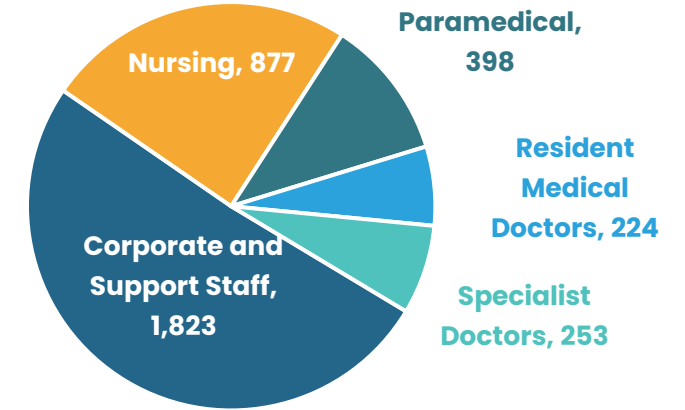


Team of highly qualified medical professionals

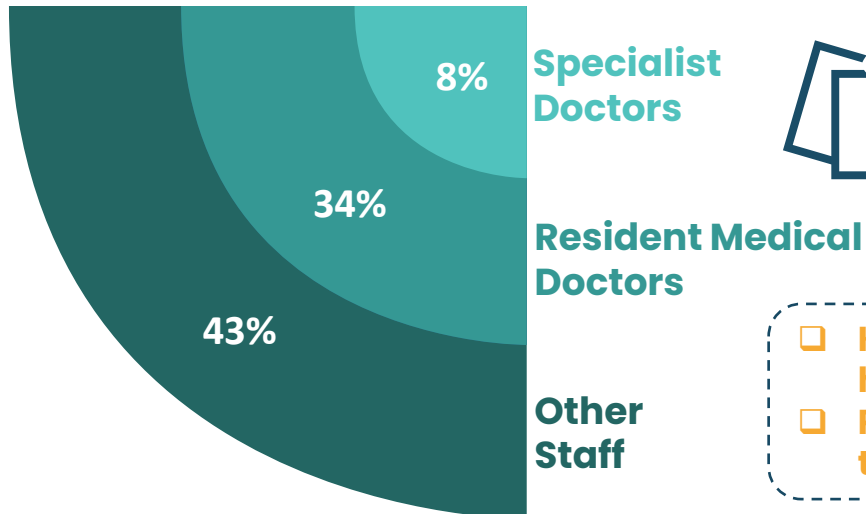
Number of Doctors (Sep'23)



Full Time Employees (Sep'23)



Attrition to ease amidst strategic initiatives



- Introduced DNB program across 8 specialties in 2 of the hospitals
- DNB program to reduce attrition of Resident Medical Doctors
- Total 24 resident doctors have joined the DNB program till date

- Keep staff abreast with global developments concerning the health sector
- Provide better doctor visibility amongst the potential patients through marketing and awareness campaigns





Experienced and professional management team



Leadership

Promoted by experienced medical professionals, Dr. Ajay Kumar Tyagi and Dr. Kapil Kumar



Management

Led by experienced and qualified professional management team



Brand

Strong brand equity led by

- ✓ *First mover advantage in regional territories*
- ✓ *One of the best healthcare infra*
- ✓ *Personalized connect with patients*



Dr. Ajay Kumar Tyagi
Chairman & Whole-time Director



Dr. Kapil Kumar
Managing Director



Yatharth Tyagi
Whole-time Director



Amit Kumar Singh
Chief Executive Officer



Deepak Kumar Tyagi
President, Strategy and Finance



Pankaj Prabhakar
Chief Financial Officer



Track record of stable operating and financial performance



- 1. Stable** operating & financial **performance**
- 2. Continued growth** over the past three fiscals



Growth led by **strong operational efficiency**:

1. Streamlining clinical and administrative functions
2. Continually introducing process innovations
3. Maintaining economies of scale

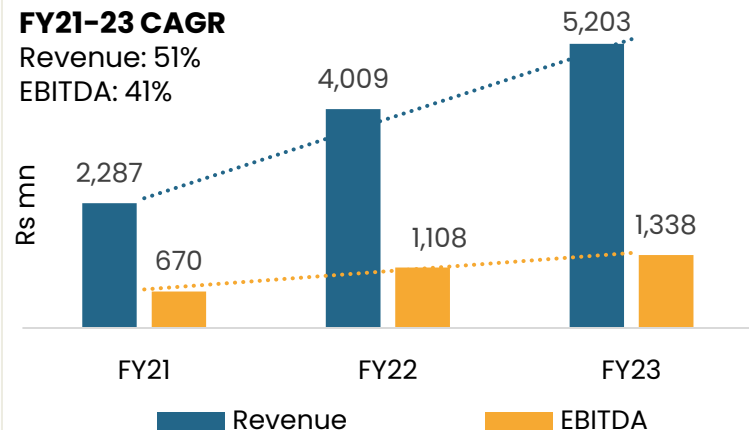


Optimizing Capex Allocation

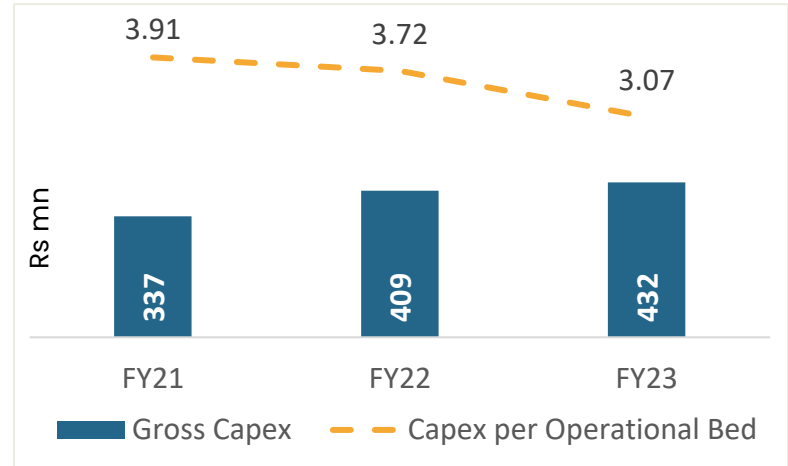
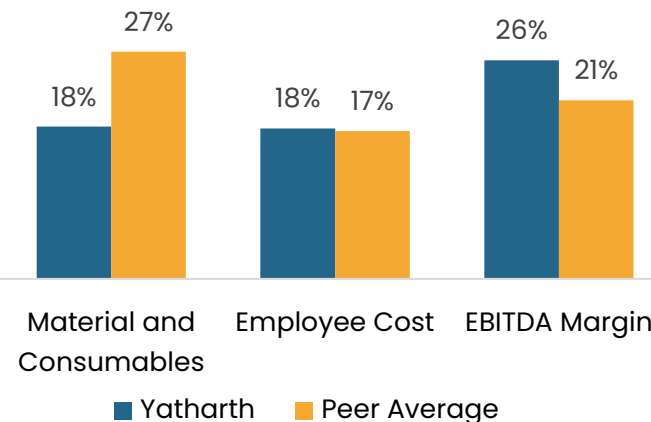
1. Reinvesting in increasing bed capacity and opening new hospitals
2. Incurring lower capital expenditure per operational bed
3. Making optimal use of the available area in our hospitals and working better with equipment suppliers

FY21-23 CAGR

Revenue: 51%
EBITDA: 41%



FY23 (% of revenue)





Growth Strategy



Continue to improve our quality of care and operational efficiencies



Introduce new specialties at existing hospitals



Grow medical tourism segment to attract international patients



Augment scale through organic and inorganic manner in current markets and expand into adjacent regions



Further leverage technology to grow operations



Key Growth Drivers (1/2)



Improving specialty mix towards high value specialties

- Increase in share of higher value specialties such as Neurology, Cardiology, Nephrology, Orthopedics and Oncology, resulting in higher ARPOB
- Further strengthening of super-specialties by on-boarding new reputable and experienced doctors
- Incremental share of organ transplant in Greater Noida & Noida Extension to enhance mix of high value specialties

Introduce new specialties at existing hospitals

- Noida Extension taking the lead by offering radiation line for oncology treatments
- Kidney Transplant already started at Noida Extension & Greater Noida, and liver transplant started in December 2023

Grow medical tourism segment to attract international patients

- Close proximity to the upcoming Asia's largest airport at Greater Noida
- Focus on orthopedics, cardiac sciences, gastrointestinal surgery and urology for international patients
- Align marketing strategies to target medical tourists
- Started soft marketing of radiation line



Key Growth Drivers (2/2)



Targeting Balanced Growth

- Augment scale through organic and inorganic manner in current markets and expand into adjacent regions
- Expand in Tier II cities of Northern India
- Acquired adjacent land parcels in Greater Noida & Noida extension, to support future growth opportunities

Leverage technology to grow operations

- Adopt the latest medical technologies and equipment to improve the quality of care and augment success rates of surgeries
- Robotic surgeries started in Q3, plan to add more robots in the coming quarters

Improving utilization & Jhansi hospital stabilization

- Focus towards increasing ARPOB and better management of ALOS in Noida, Greater Noida & Noida Extension
- Jhansi operations began in FY23, and is presently 20% utilised. With stabilization of Jhansi hospital, ARPOB & utilization to improve in the coming quarters



Appendix





Board of Directors (1/2)



Dr. Ajay Kumar Tyagi
Chairman & Whole-time Director

- Over 17 years of experience in medical care and hospital management
- Associated with the Company since its incorporation
- Previously associated with Medical Health Family Welfare U.P. L.K.O
- Holds a degree of bachelor of medicine, bachelor of surgery, and diploma in orthopaedics



Dr. Kapil Kumar
Managing Director

- Over 17 years of experience in medicine and healthcare
- Associated with the Company since its incorporation
- Previously associated with Lady Hardinge Medical College, Smt. Sucheta Kriplani Hospital and Noida Orthopedic Hospital
- Holds a degree of bachelor of medicine, bachelor of surgery, and master of surgery in orthopedic surgery. Also completed magister chirurgie in orthopedics



Yatharth Tyagi
Whole-time Director

- Associated with the company since 2019
- Holds a bachelor's degree in business and management from Leeds Beckett University, United Kingdom and holds a master of science degree in International Health Management from Imperial College, London
- Responsible for overall operations and business development for the company



Board of Directors (2/2)



Promila Bhardwaj
Independent Director

- Over 35 years of experience in public administration
- Joined Indian revenue services in the year 1979, and retired as DGIT (Systems) from Directorate of Income Tax (systems)
- Holds a degree of bachelor of arts and master's of arts in English, master of philosophy in social sciences, and master's diploma in public administration



Mukesh Sharma
Independent Director

- Over 35 years of experience in banking
- Previously associated with Bank of Baroda
- Holds a bachelor's degree in science agriculture & animal husbandry, master's degree in business administration and post graduate diploma in labour law, labour welfare and personnel management, also holds a degree of bachelor's of law



Sanjeev Upadhyaya
Independent Director

- Over 20 years of experience in community medicines
- Previously associated with E.S.I. Hospital, Aga Khan Foundation Project, United Nations' Children's Fund and other organizations
- Holds a bachelor's degree in medicine and bachelor of surgery, and doctor of medicine in community medicine



Management Team



Amit Kumar Singh
Chief Executive Officer

- Over 17 years of experience in hospital management
- Previously associated with Centre for Sight, Raksha Medicare Private Limited, Veeda Clinical Research Private Limited, Indira Gandhi Eye Hospitals, Radiant Life Care Private Limited
- Holds bachelor's degree in art, postgraduate diploma in Hospital and Health Management



Pankaj Prabhakar
Chief Financial Officer

- Over 16 years of experience incorporate finance of several healthcare institutions
- Previously associated with Rockland Hospital, Max Devki Devi Heart & Vascular Institute, Fortis Flt. L.T. Rajan Dhall Hospital, Artemis Medicare Services Private Limited, Max Healthcare Institute Limited and Asian Institute of Medical Sciences
- Holds a bachelor's degree and is an associate member of the Institute of Chartered Accountants of India



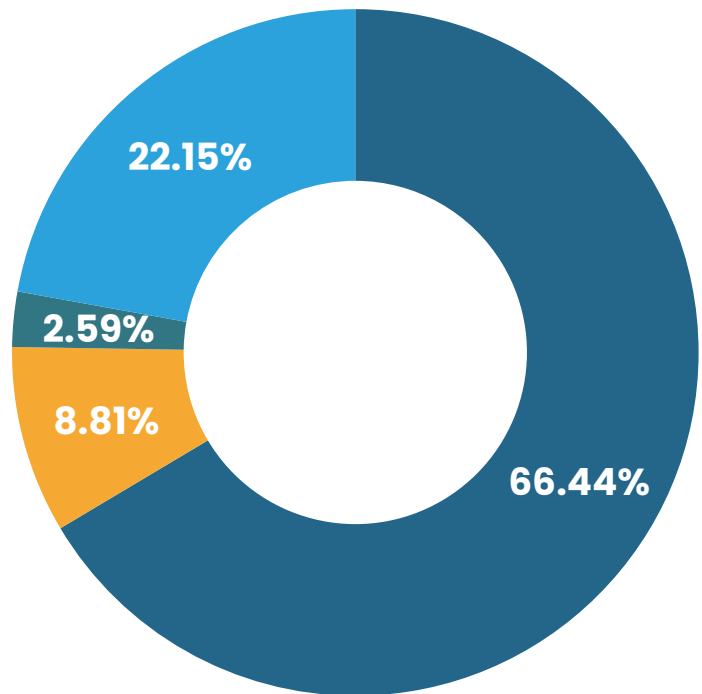
Deepak Kumar Tyagi
President, Strategy and Finance

- Approximately 14 years of experience incorporate finance
- Previously associated with Prometric Testing Private Limited and Mind Shapers Technologies Private Limited
- Holds a Bachelor's degree in commerce and completed course of study in French from University of Delhi
- Associate member of the Institute of Company Secretaries of India and the Institute of Chartered Accountants of India



Shareholding Pattern

Shareholding Pattern*



■ Promoter Group ■ DII ■ FII ■ Others

BSE Ticker

543950



NSE Ticker

YATHARTH



Market Capitalization*

Rs. 32,357 mn



No. of shares outstanding

8,58,50,233



* As on December 31, 2023



Thank You

Yatharth Hospital & Trauma Care Services Ltd

CIN: L85110DL2008PLC174706

www.yatharthhospitals.com

Investor Relations

investor.relations@yatharthhospitals.com