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Indag Rubber Limited

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Works :Village Jhiriwala,Tehsil, Nalagarh,Distt. Solan, Himachal Pardesh - 174101,India Phone :09736000123

November 28, 2023

BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400001 (Company code-1321) (Scrip code-509162)

Sub.: Investor Presentation – Q2 FY24.

Dear Sir,

Enclosed please find the Investor Presentation of Q2 FY24, for the information of the investors and public at large.

Thanking you.

Yours faithfully,

For Indag Rubber Limited

Sonal Garg Company Secretary & Compliance Officer



INVESTOR PRESENTATION – Q2 FY24

November 2023



SAFE HARBOR



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Q2FY24 FINANCIAL HIGHLIGHTS

- CEO's Message
- Highlights H1 & Q2 FY24
- Strategic Investment Update
- Future Outlook
- Standalone Financials H1 & Q2 FY24



CEO'S MESSAGE



SINCE 1978



Mr. Vijay Shrinivas CEO & Whole Time Director, Indag Rubber Ltd.

Commenting on the result:

"The Company has maintained its sales momentum over the past two quarters, continuing its strong performance in H1FY24. Total revenue grew by 8% to ₹133 crores on a YoY basis. On the profitability front, EBITDA surged by 1.4 times to ₹15.2 crores, while PAT experienced a nearly threefold increase, reaching ₹9.7 crores. This increase in profitability is attributed to a combination of volume growth and stable input costs, which stand in stark contrast to the abnormal input costs experienced in the first half of fiscal year 2023.

We hold a strong conviction that the growth path of India will offer us noteworthy opportunities, and we are proactively formulating strategies, while keeping a close watch on the global and domestic market dynamics in order to expedite our progress in the upcoming years."



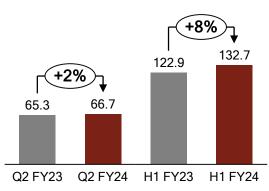
H1 & Q2 FY24 HIGHLIGHTS

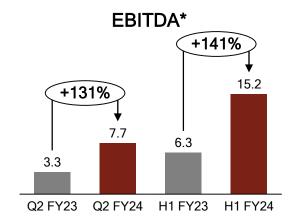
THE ONLY ALTERNATIVE TO NEW TYRES

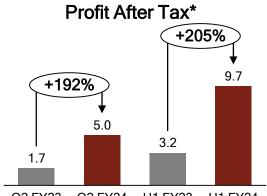


SINCE 1978



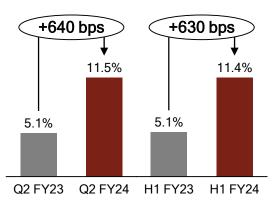


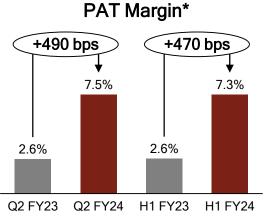




Q2 FY23 Q2 FY24 H1 FY23 H1 FY24

EBITDA Margin*





(Rs. In Crs.) *Includes Other Income, On Standalone Basis

STRATEGIC INVESTMENT UPDATE

Diversification – Indag's foray into Green Energy Sector

Investment in Millennium Manufacturing Systems Pvt. Ltd. (erstwhile Indergy Power Systems Pvt. Ltd.)

- On 14th July'23 the Board of Directors of Indag approved a strategic investment in Millenium Manufacturing Systems Pvt. Ltd (erstwhile Indergy Power Systems Pvt. Ltd.) marking a foray into green energy sector.
- In this strategic investment, Indag has joined hands with Elcom Innovations Pvt. Ltd. and Sun Renewables WH Pvt. Ltd. to establish a technologically advanced manufacturing facility in Mohali, Punjab, for the production of power conversion systems for Battery Energy Storage Systems (BESS) projects worldwide.
- Indag will hold 51% stake in this strategic alliance and will be investing ₹11.1 Crores by March 31, 2026, in one or more tranches through a combination of equity and preference shares. Till date, Indag has invested ₹3.1 Crores.
- The manufacturing unit is currently under development and is expected to begin commercial operations by the end of Q4 FY24.



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HIGHLY UNDERPENETRATED INDUSTRY - POISED FOR GROWTH

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NDA



Improved Road Infrastructure

- More distance travelled in lesser time
- Higher tonnage vehicles with more tyres
- Less Downtime & longer tread life
- Less Damage to vehicles & tyres



GST & Favorable Regulatory guidelines

- Fewer stopovers at check posts due to E-waybills
- Less overloading due to increasing regulations
- End of Tyre life norms and labelling norms.
- Elimination of smaller, unorganized players and formalization of value chains .
- Extended Producer Responsibility (EPR) Policy will drive growth in retreading industry
- Restrictions on Overloading



Growing Environmental consciousness

- Retreading prevents landfill waste and pollution caused due to incineration of discarded tyres.
- Retreading promotes sustainability and reusability, providing lesser carbon footprint.



Increasing Radialization Trend

- Truck and Bus tyre segment has reached a radialization of ~60% and growing continuously.
- Radial tyres are structurally stronger and supports multiple retread



Inclination to Electric Vehicles

- While IC engines will become redundant over time, tyres will not!
- Emerging tyre designs focussed on Electric Vehicles



INDAG POISED FOR STRONG GROWTH

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Indag continues to be a leading player in the retreading industry, demonstrating a robust recovery post-COVID-19 and amidst global and domestic market challenges. Our compelling value proposition and unwavering commitment to product innovation are propelling our leadership in this highly competitive landscape.

Key Strengths Driving Indag's Success:

- Unparalleled Product Portfolio: Indag boasts a best-in-class product range, catering to diverse customer needs across various tyre segments.
- **Cutting-Edge R&D**: Indag's recently established state-of-the-art research and development facility at Nalagarh, Himachal Pradesh which spearheads innovation, ensuring the delivery of best-in-class products.
- **Pan-India Network**: Indag's expansive network spanning over 200 dealers, 1400 retreaders, and 15 strategically located depots ensures comprehensive market coverage and customer proximity, guaranteeing pan-India availability.
- Expert On-ground team: Indag's team of over 50 highly trained on-ground personnel, comprising sales executives, technical engineers, and dedicated fleet engineers, ensures timely solutions and services tailored to customer needs.
- Dedicated Fleet Support: Indag's dedicated assistance to fleet owners and operators helps them reduce tyre cost per kilometer (CPKM), enhancing fleet profitability.
- Indag Consultancy Services: Indag's consultancy services offer expert guidance to retreaders, covering retreading processes, machinery, and troubleshooting, ensuring efficient and cost-effective operations.



STANDALONE P&L STATEMENT – H1 & Q2 FY24



INDAG

| Particulars (₹ In Crs.) | Q2FY24 | Q2FY23 | Y-o-Y | H1 FY24 | H1 FY23 | Y-o-Y |
|-----------------------------------|--------|--------|---------|---------|---------|---------|
| Revenue from Operations | 64.2 | 63.2 | 1% | 127.5 | 119.4 | 7% |
| Other Income | 2.5 | 2.1 | | 5.2 | 3.5 | |
| Total Revenue (incl Other Income) | 66.7 | 65.3 | 2% | 132.7 | 122.9 | 8% |
| Total Raw Material | 42.5 | 48.5 | | 85.4 | 89.8 | |
| Gross Profit | 24.1 | 16.9 | 43% | 47.3 | 33.1 | 43% |
| Gross Profit % | 36.2% | 25.8% | | 35.6% | 26.9% | |
| Employee Expenses | 6.1 | 5.4 | | 12.0 | 10.7 | |
| Other Expenses | 10.4 | 8.1 | | 20.1 | 16.0 | |
| EBITDA | 7.7 | 3.3 | 131% | 15.2 | 6.3 | 141% |
| EBITDA % | 11.5% | 5.1% | 640 bps | 11.4% | 5.1% | 630 bps |
| Depreciation | 1.3 | 1.0 | | 2.6 | 2.1 | |
| EBIT | 6.4 | 2.3 | 181% | 12.6 | 4.2 | 193% |
| EBIT (%) | 9.6% | 3.5% | | 9.5% | 3.4% | |
| Finance Cost | 0.1 | 0.0 | | 0.3 | 0.1 | |
| Profit before Tax | 6.2 | 2.2 | | 12.3 | 4.2 | |
| Тах | 1.2 | 0.5 | | 2.6 | 1.0 | |
| Profit after Tax | 5.0 | 1.7 | 192% | 9.7 | 3.2 | 205% |
| PAT % | 7.5% | 2.6% | 490 bps | 7.3% | 2.6% | 470 bps |
| EPS | 1.90 | 0.65 | | 3.71 | 1.21 | |

INDAG

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STANDALONE BALANCE SHEET

| Liabilities (₹ In Crs.) | Sep-23 | Mar-23 |
|--------------------------------|--------|--------|
| Equity | | |
| Share Capital | 5.3 | 5.3 |
| Other Equity | 214.6 | 206.6 |
| Total Equity | 219.9 | 211.8 |
| Non Current Liabilities | | |
| Financial Liabilities | | |
| Lease Liabilities | 5.7 | 5.9 |
| Provisions | 1.0 | 0.9 |
| Deferred Tax Liabilities (Net) | 3.2 | 3.0 |
| Total Non Current Liabilities | 9.9 | 9.9 |
| Current Liabilities | | |
| Financial Liabilities | | |
| Lease Liabilities | 0.4 | 0.4 |
| Trade Payables | 23.6 | 22.8 |
| Other Financial Liabilities | 3.7 | 3.4 |
| Provisions | 0.1 | 0.2 |
| Other Current Liabilities | 2.1 | 2.7 |
| Total Current Liabilities | 29.9 | 29.4 |
| Total Equity and Liabilities | 259.7 | 251.1 |

| Assets (₹ In Crs.) | Sep-23 | Mar-23 |
|--------------------------------|--------|--------|
| Non Current assets | | |
| Property, Plant and Equipments | 24.3 | 24.2 |
| Capital Work-In-Progress | 3.1 | 0.4 |
| Investment Property | 20.4 | 21.0 |
| Right of Use Assets | 5.9 | 6.3 |
| Other Intangible Assets | 0.5 | 0.1 |
| Financial Assets | | |
| Investments | 101.9 | 95.7 |
| Loans | - | - |
| Other Financial Assets | 1.9 | 1.3 |
| Income Tax Assets (net) | 0.2 | 0.3 |
| Other Non-Current Assets | 0.7 | 1.4 |
| Total Non Current Assets | 158.9 | 150.8 |
| Current Assets | | |
| Inventories | 43.8 | 42.2 |
| Financial Assets | | |
| Investments | 15.3 | 17.0 |
| Trade Receivables | 27.8 | 29.3 |
| Cash and Cash Equivalents | 2.2 | 1.7 |
| Other Bank Balances | 0.7 | 0.6 |
| Loans | 0.2 | 0.2 |
| Other Financial Assets | 2.0 | 1.8 |
| Other Current Assets | 8.8 | 7.5 |
| Total Current Assets | 100.8 | 100.3 |
| Total Assets | 259.7 | 251.1 |





| Particulars (₹ In Crs.) | Sep-23 | Sep-22 |
|---|--------|--------|
| Net Profit Before Tax | 12.3 | 4.2 |
| Adjustments for: Non Cash / Other Items | 0.3 | 1.0 |
| Operating profit before working capital changes | 12.7 | 5.2 |
| Changes in working capital | -2.6 | -7.6 |
| Cash generated from operations | 10.1 | -2.4 |
| Direct taxes paid | -2.7 | -1.2 |
| Net Cash from Operating Activities | 7.3 | -3.7 |
| Net Cash from Investing Activities | -2.4 | 8.4 |
| Net Cash from Financing Activities | -4.5 | -4.0 |
| Net Decrease in cash and cash equivalents | 0.4 | 0.7 |
| Add: Cash & Cash equivalents at the beginning of the period | 1.7 | 0.7 |
| Cash & Cash equivalents at the end of the period | 2.2 | 1.4 |

THE ONLY ALTERNATIVE TO NEW TYRES



ABOUT THE RETREADING INDUSTRY

- What is Retreading?
- Why Retreading?
- Highly Underpenetrated Industry Poised for Growth



WHAT IS RETREADING?

INDAG

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INDAG PIONEERED COLD RETREADING IN INDIA

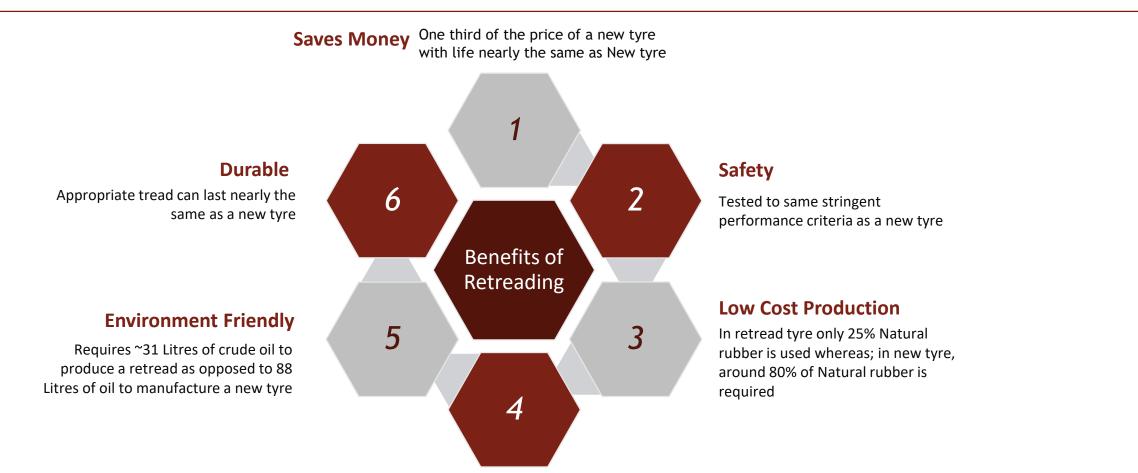


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WHY RETREADING?

INDAG[®] SINCE 1978



Recycle Extends the life of used tyres thus saving even more energy, CO2 and raw materials with each product cycle

THE ONLY ALTERNATIVE TO NEW TYRES INDAG® **SINCE 1978**

ABOUT THE COMPANY

- Our Journey
- Focused Management
- State of the Art Manufacturing Facility
- Our Presence
- Our Products
- Ensuring Quality & Reliability to Fleet Operators
- Voice of Customers
- CSR Initiatives H1 FY24

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ABOUT THE COMPANY







THE ONLY ALTERNATIVE TO NEW TYRES

VISION & MISSION

To be No.1 company in every market served, by offering best- in- class tyre Retreading products and services through largest network of trained Channel partners committed to offer most reliable, economical and sustainable tyre solutions for commercial transport industry.

VALUES

- Excellence
- Customer Satisfaction
- Commitment ٠
- Social Responsiveness ٠
- Creativity
- **Openness and Diversity** ٠







Experience in Excellence

YEARS



Technology



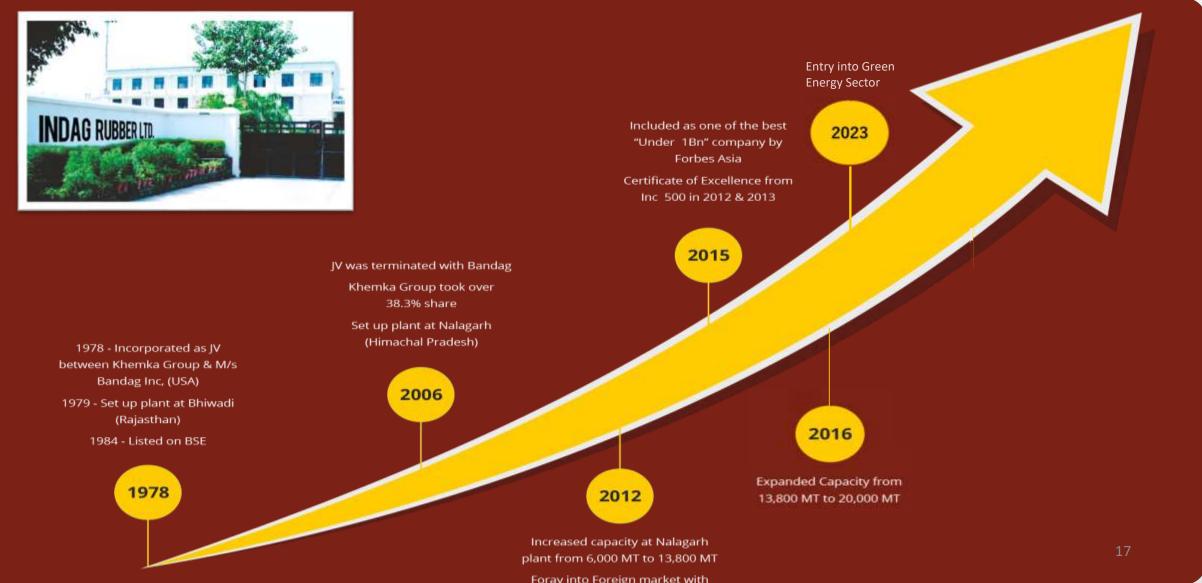
Highly Certified Products

AN EXCELLENT **HISTORY OF PROVIDING BEST-IN-CLASS** RETREADING **MATERIALS** & **SERVICES**



OUR JOURNEY







FOCUSED MANAGEMENT

THE ONLY ALTERNATIVE TO NEW TYRES



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Mr. Nand Khemka Chairman & Managing Director

- M.S. in Foreign Trade & MBA in Production Management from Columbia University, New York, U.S.A.
- Over 40 years of experience in promoting and running successfully various organizations



Mr. Vijay Shrinivas CEO & Whole Time Director

- With the company since 2018. He was last working with Arvind Ltd. as Chief Sales & Marketing Officer. Prior to that, he was with E I DuPont India Pvt Ltd, Bharat Shell Ltd and Larsen & Toubro Ltd in various operating and leadership roles
- MBA in International Business from Indian Institute of Foreign Trade, New Delhi ,with 21 years of experience



Mr. Uday Khemka Director

- Son of Mr. Nand Khemka having more than 24 years of Investment Banking & Entrepreneurial experience in Emerging markets
- Vice-Chairman of the SUN Group of companies
- Educated at Eton College, he received his undergraduate and Master's degrees at Cambridge University and received an MBA with distinction from Harvard Business School (Baker Scholar)



Mr. Shiv Khemka Director

- Vice-Chairman of SUN Group, founded in the early 90's
- Educated at Eton College, Brown University, and the Lauder program at The Wharton School, University of Pennsylvania



FOCUSED MANAGEMENT

THE ONLY ALTERNATIVE TO NEW TYRES



Ms. Bindu Saxena Non-Executive Director (Independent)



Mr. Raj Kumar Agrawal Non-Executive Director (Independent)



Mr. P R Khanna Non-Executive Director (Independent)



Mr. Anil Bhardwaj G.M.(Accounts) & CFO



Mr. Sushil Kumar Dalmia Non-Executive Director (Independent)



Ms. Sonal Garg Company Secretary



STATE OF THE ART MANUFACTURING FACILITY



SINCE 1978





State of the art manufacturing unit Located at Nalagarh Industrial Estate in Himachal Pradesh

- Advanced Technology in terms of machinery and equipment -Indag Training centre to impart high quality of training







THE ONLY ALTERNATIVE TO NEW TYRES



OUR PRESENCE





PAN India Presence since 1978 18+ Depots 200+ Dealers 1,200+ Retreaders 15,00,000+ Tyres Retreaded every year

50+ Team on-ground Dedicated Sales, Service & Fleet Engagement Team







OUR PRODUCTS





PRECURED TREAD RUBBER



- Capacity of 20,000 MT p.a.
- Servicing different vehicle types
 M&HCVs, LCVs, Passenger
 vehicles and Off-road vehicles
- Specialized patterns for varied road applications such as highways, hills, mining, off-road

UN-VULCANIZED RUBBER STRIP GUM



- Capacity of 1,800MT p.a.
- Strong bonding between casing and tread
- Shortest curing time
- High retreading productivity

UNIVERSAL SPRAY CEMENT



- Capacity of 1,800 KL p.a. with availability of 3 variants
- Provides protection to tyre buffed surface from oxidation
- Good cured bonding between casing and cushion

TYRE RETREADING ENVELOPES



- Heat resistive compound
- Lowest cost per cure envelopes
- Longer retreaded life



ENSURING QUALITY & RELIABILITY TO FLEET OPERATORS

INDAG CONSULTANCY SERVICES

It cannot be emphasized more that retreading is a highly technical process and requires the best quality retreading materials and an impeccable retreading process. Untrained and ill equipped small and fragmented retreaders are the biggest threat to the evolving and growing Retreading Industry in India.

We have designed INDAG Consultancy Services to help our retread partners win this battle. We extend the following training and services under this program -





NDA (



VOICE OF THE CUSTOMERS

& LOGISTICS



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R. R. LOGISTICS

Jaipur, Rajasthan

INDAG ZZYL TREAD PATTERN TO RUN 1.4 LAKH KMs

We are a prominent fleet with 80 vehicles primarily running on Ambala - Mumbal & Ambala-Hyderabad route. We had retreaded 88 tyres in the last 6 Months with Indag Tread (ZZYL & ZZE2 Patterns). We are using Retreaded Tyre fixed on Dummy Axle of Size: 10.00R20. We anticipate a mileage of 1.4 Lakh KM at 80% Wear, which is 32% better than competitor. I would strongly advocate the use of Indag Tread to my fellow transporters as well. **

Application: Truck

NEW JAISHANKAR TRANSPORT COMPANY

Jaipur, Rajasthan

INDAG ZZA1 PROVIDES 14% MORE MILEAGE ON STEER AXLE

- (S
- ⁶⁶ We are a prominent feet of 600+ vehicles, plying on the Janagar-Uttarakhand and Nimbahera-Gujarat route. We are highly satisfied with ZZY3, ZM657 and ZZA1 Patterns, providing 14% better Mileage on Steering Axle than competition. Timely recommendations by Indag Team helped us in achieving better performance. We strongly advocate the use of Indag Treads to our fellow transporters as weit.⁹⁹

Application: Multi-axle Truck Trailer



1.25 LAKH KM MILEAGE ACHIEVED WITH ICON ZZE2 - 250 TREAD PATTERN

⁶⁶ Chartered Speed Ltd. is a bus transport service and currently operating 1200+ buses in long distance high speed application. I am using Indag from last 3 years, I am very happy with the excellent performance of Indag Tread which are of Premium Quality & their retreading process is among the best in Industry. I use ICON ZZE2 - 250 which specially designed for Good Traction & Lower Resistance. I achieved an average mileage of 1.25 Lakh KM which provides the Lowest Cost per KM in the Industry ⁹⁹

Application: High Speed Volvo Bus



BHAGWATI AIR EXPRESS PVT. LTD.

INDAG ZZYL TREAD PATTERN RUNS

New Delhi

1.6 LAKH KMs



We, M/S Bhagwati Transport have a fleet of 90 Trucks plying PAN -India, mostly in medium to long haulage catering to the e-commerce industry. We used indag's retreaded tyres on Dummy Axle of size: 295/90R22.5 and achieved to Lakh Km Mileage at 85% Wear. After getting 100+ tyres retreaded through Indag's Iranchisee Haryana Cold Retreads, we are pleased to confirm that indag's Retreads performed almost 85% of New Tyre Mileage. **

Application: Truck

JYOTI TRANSPORT SERVICE

Mumbai, Maharastra



INDAG TREADS PERFORM EXCEPTIONALLY WELL ON BOTH KACHA AND PAKKA ROADS

⁶⁶ Our vehicles operate across India in mixed road conditions (20 % bad and 80 % good) running 61500kms per month. We tace a problem of cutting and chipping in tyres leading to low mileage. Indag's offerings exceeded our expectations and provided an excellent performance of up to 85% of New Tyre Mileage.⁹⁹

Application: Truck + Trailer



VOICE OF THE CUSTOMERS





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PERFORMANCE OF 4219 ULTIMA ENVELOPE

We are very much with performance of 4219 Ultima. We used this Envelope from August 2022. We have cured 150 tyres as on average in every month & this Envelope cured around 500 tyres. We are very much satisfied with INDAG 4219 Ultima Envelope.

We would urge everyone to try 4219 Ultima Envelope of INDAG once. 99

REGARDING APPRECIATION FOR YOUR PRODUCT ULTIMA ENVELOPE

We have been working with you since decade and we are happy with your quality products and service your provide. As INDAG is the only company I believe, is making IN 30 bonding gum and Ultima Envelope specially developed is really praiseworthy. 39

4219 ULTIMA ENVELOPE PERFORMANCE

We are very much satisfied with the performance of 4219Ultima Performance, till date we have taken 225 Cures without any repair and still by seeing its current condition we are expecting more cures. 99

INDAG CONSULTANCY SERVICES

I would like to appreciate the INDAG Consultancy Services received from your Company recently. 7 Chambers, Buffers and builders are repaired properly. We are satisfied and move. A Diff so - sthing for its obg Gillori Links of - following of soft software states SAINI TYRE RETREAD

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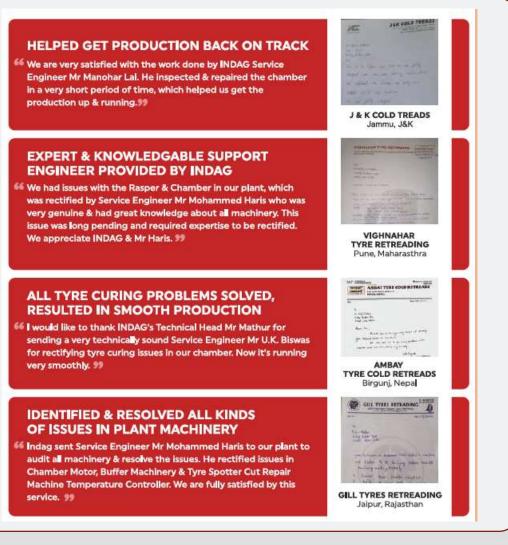
NEW GRIP Pune, Maharasthra

Advances on the Descention of the United Street Stree

RADHA COLD RETREADS PVT. LTD. Mehsana, Gujarat

AND AND THE APPEARING

BAWA AMBO COLD RETREADERS Udhampur, J&K





CSR INITIATIVES







Indag is committed to empowering underprivileged communities through education and skill development.

We have partnered with The Nabha Foundation to provide literacy programs in primary and senior secondary schools, ensuring that every child has access to quality education and the opportunity to reach their full potential.

KEY INITIATIVES UNDER THE PROGRAM

- Innovative Teaching Methods
- Door-to-door teacher visits
- Board exam support and mentorship
- Books and stationary distribution

- Community Engagement
- Cultural programs for students and their families
- Regular Teacher Trainings
- Extra-curricular activities for students



MORE THAN 500 STUDENTS AND 300 FAMILIES ARE DIRECT BENEFICIARIES UNDER THE EDUCATION PROGRAM



HISTORICAL FINANCIALS

- Last 4 Year Standalone Financials
- Consistent Dividend Payout



STANDALONE FINANCIALS



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| Particulars (Rs. In Crs.) | FY23 | FY22 | FY21 | FY20 |
|-----------------------------------|-------|-------|-------|-------|
| Revenue from Operations | 243.9 | 166.9 | 169.8 | 186.8 |
| Other Income | 8.4 | 6.4 | 4.0 | 4.6 |
| Total Revenue (incl Other Income) | 252.2 | 173.3 | 173.9 | 191.4 |
| Total Raw Material | 174.3 | 120.2 | 107.6 | 121.1 |
| Gross Profit | 77.9 | 53.2 | 66.3 | 70.3 |
| Gross Profit (%) | 30.9% | 30.7% | 38.1% | 36.7% |
| Employee Expenses | 22.1 | 20.7 | 21.0 | 20.6 |
| Other Expenses | 33.8 | 25.3 | 25.0 | 29.0 |
| EBITDA | 22.0 | 7.2 | 20.3 | 20.7 |
| EBITDA (%) | 8.7% | 4.2% | 11.7% | 10.8% |
| Depreciation | 4.5 | 4.2 | 3.3 | 3.7 |
| EBIT | 17.6 | 3.0 | 17.0 | 17.0 |
| EBIT (%) | 7.0% | 1.7% | 9.8% | 8.9% |
| Finance Cost | 0.3 | 0.2 | 0.3 | 0.3 |
| Profit before Tax | 17.2 | 2.9 | 3.5 | 16.7 |
| Тах | 4.0 | 0.3 | 0.8 | 3.4 |
| Profit after Tax | 13.2 | 2.6 | 2.8 | 13.3 |
| PAT % | 5.2% | 1.5% | 1.6% | 6.9% |
| EPS | 5.04 | 0.99 | 1.05 | 5.06 |

* Exceptional Item of Rs 13.24 cr as the Company opted for the Himachal Pradesh{Legacy Cases Resolution) Scheme, 2019 on January 21, 2021 for settlement of Entry Tax matter of earlier years which was pending decision before Honorable High Court of Himachal Pradesh.



| Liabilities (Rs. In Crs.) | Mar-23 | Mar-22 | Mar-21 | Mar-20 |
|--------------------------------|--------|--------|--------|--------|
| Equity | | | | |
| Share Capital | 5.3 | 5.3 | 5.3 | 5.3 |
| Other Equity | 206.6 | 201.3 | 191.9 | 181.3 |
| Total Equity | 211.8 | 206.5 | 197.2 | 186.6 |
| Non Current Liabilities | | | | |
| Financial Liabilities | | | | |
| Lease Liabilities | 5.9 | - | - | - |
| Provisions | 0.9 | 0.9 | 0.9 | 0.7 |
| Deferred Tax Liabilities (Net) | 3.0 | 3.5 | 2.8 | 2.5 |
| Total Non Current Liabilities | 9.9 | 4.4 | 3.7 | 3.2 |
| Current Liabilities | | | | |
| Financial Liabilities | | | | |
| Lease Liabilities | 0.4 | - | - | - |
| Trade Payables | 22.8 | 16.6 | 15.2 | 15.5 |
| Other Financial Liabilities | 3.4 | 4.4 | 3.3 | 3.1 |
| Provisions | 0.2 | 0.1 | 0.5 | 0.3 |
| Other Current Liabilities | 2.7 | 1.8 | 2.3 | 1.8 |
| Total Current Liabilities | 29.4 | 22.9 | 21.3 | 20.6 |
| Total Equity and Liabilities | 251.1 | 233.8 | 222.2 | 210.3 |

| Assets (Rs. In Crs.) | Mar-23 | Mar-22 | Mar-21 | Mar-20 |
|--------------------------------|--------|--------|--------|--------|
| Non Current assets | | | | |
| Property, Plant and Equipments | 24.4 | 23.3 | 25 | 25.2 |
| Capital Work-In-Progress | 0.4 | 1.0 | 19.3 | 10.1 |
| Investment Property | 21.0 | 21.6 | - | - |
| Right of Use Assets | 6.3 | - | - | - |
| Other Intangible Assets | 0.1 | 0.2 | 0.1 | 0.2 |
| Financial Assets | | | | |
| Investments | 95.7 | 85.7 | 87.3 | 77.1 |
| Loans | 0.0 | 0.0 | - | - |
| Other Financial Assets | 1.3 | 0.5 | 1 | 0.6 |
| Income Tax Assets (net) | 0.3 | 2.3 | 2.8 | 0.8 |
| Other Non-Current Assets | 1.4 | 0.2 | 2.3 | 2.1 |
| Total Non Current Assets | 150.8 | 134.8 | 137.9 | 116.1 |
| Current Assets | | | | |
| Inventories | 42.2 | 39.2 | 36 | 36.9 |
| Financial Assets | | | | |
| Investments | 17.0 | 26.7 | 7.3 | 5.3 |
| Trade Receivables | 29.3 | 22.6 | 29.5 | 37.2 |
| Cash and Cash Equivalents | 1.7 | 0.7 | 1.7 | 1.1 |
| Other Bank Balances | 0.6 | 1.7 | 1.9 | 2.1 |
| Loans | 0.2 | 0.2 | 0.2 | 0.2 |
| Other Financial Assets | 1.8 | 1.5 | 1.5 | 5.4 |
| Other Current Assets | 7.5 | 6.3 | 6.2 | 5.9 |
| Total Current Assets | 100.3 | 99.0 | 84.3 | 94.2 |
| Total Assets | 251.1 | 233.8 | 222.2 | 210.3 |

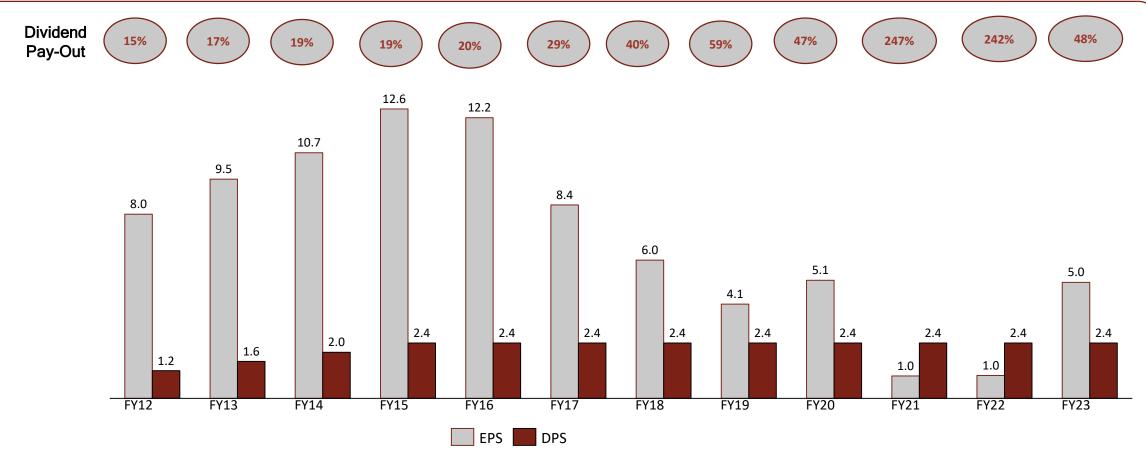




| Particulars (Rs. In Crs.) | Mar-23 | Mar-22 | Mar-21 | Mar-20 |
|---|--------|--------|--------|--------|
| Net Profit Before Tax | 17.2 | 2.9 | 3.5 | 16.7 |
| Adjustments for: Non Cash / Other Items | 1.8 | 0.7 | 13.1 | -0.2 |
| Operating profit before working capital changes | 19.0 | 3.6 | 16.6 | 16.6 |
| Changes in working capital | -6.6 | 6.0 | 7.8 | -3.6 |
| Cash generated from operations | 12.5 | 9.6 | 24.4 | 13.0 |
| Direct taxes paid | -2.8 | -1.1 | -11.7 | -4.7 |
| Net Cash from Operating Activities | 9.7 | 8.5 | 12.7 | 8.3 |
| Net Cash from Investing Activities | -1.8 | -3.0 | -9.4 | 2.5 |
| Net Cash from Financing Activities | -6.8 | -6.5 | -2.6 | -12.2 |
| Net Decrease in cash and cash equivalents | 1.0 | -1.0 | 0.7 | -1.5 |
| Add: Cash & Cash equivalents at the beginning of the period | 0.7 | 1.7 | 1.1 | 2.5 |
| Cash & Cash equivalents at the end of the period | 1.7 | 0.7 | 1.7 | 1.1 |



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For further information, please contact

Company :

Investor Relations Advisors :

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