

February 11, 2022

Τo,

The General Manager – DCS,	The Manager,
Listing Operations-Corporate Services Dept.	Listing Department,
BSE Ltd.	National Stock Exchange of India Ltd.,
1 <sup>st</sup> Floor, New Trading Ring, Rotunda	Exchange Plaza, 5th Floor, Plot No. C/1, G
Building, 'P J. Towers, Dalal Street, Fort,	Block, Bandra-Kurla Complex, Bandra (E),
<u>Mumbai 400 001.</u>	Mumbai
corp.relations@bseindia.com	<u>cc_nse@nse.co.in</u>
Stock Code: 532891	Stock Code: PURVA

Dear Sir / Madam,

Sub: Presentation on the operation and financial results

Ref: Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

The Board of Directors approved the Consolidated and Standalone – Un-Audited Financial Results for the Quarter and nine months ended December 31, 2021 as reviewed and recommended by the Audit Committee at its meeting held today. In this connection please find attached herewith Presentation on the operation and financial results of the Company in terms of Regulation 46 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015

Yours faithfully For Puravankara Limited

Bindu D Company Secretary

#### PURAVANKARA LIMITED

Investor Presentation Q3 FY22

PURAVANKARA

PURVA PALM BEACH



### **Table of Contents**

* Company Overview	3 - 6
* Development Bank	7 - 9
* Operational Overview – Area and Sales	10 – 15
* Launch pipeline	16
* Update of Financials	17 – 20
* Cash Flow Statements	21 – 22
* Debt	23
* Debt * Appendix 1 : Project Status	23 24 – 28
* Appendix 1 : Project Status	24 – 28
<ul> <li>* Appendix 1 : Project Status</li> <li>* Appendix 2 : Other corporate information</li> </ul>	24 – 28 29 – 34



### **Company Overview**





### **Company Overview – 2 Iconic Brands in Real Estate**

- Leading real estate enterprise providing diversified premium and affordable residential housing and commercial spaces
- Over 4 decades of domain expertise, completed 75 projects measuring over 43.07msft
- Land Bank at 58.34 msft and ongoing projects at 24.28 msft
- Partnership with IFC, IFC EAF for USD 76 million for affordable housing development in India
- ICRA upgraded the rating for Puravankara Ltd to "A-" Stable from "BBB+" positive





area (economic interest) of 5.24 msft

Puravankara	Provident
Luxury residential housing and commercial solutions	Premium affordable housing
Focus on superlative and contemporary lifestyle	Focus on aspirational and first time home buyer seeking value homes
Projects in cities of Bengaluru, Chennai, Hyderabad, Pune, Mumbai, Kochi, Goa, Kolkata, Coimbatore	Projects in cities of Bengaluru, Hyderabad, Mumbai, Pune, Chennai, Kochi, Goa, Coimbatore and Mangalore
Land assets $-18.38$ msft (Developable area) and saleable	Land assets – 9.96 msft (Developable area) and saleable

Land assets – 48.38 msft (Developable area) and saleable area (economic interest) of 39.56 msft



#### **World Class Technology**

- Starworth Infrastructure and Construction Limited wholly owned subsidiary focussed on technology enabled construction solutions
  - Design-build, Civil and MEP Capabilities for a wide variety of real estate and infrastructure projects
  - 100% precast solutions –construction speed, one stop shop and best in class quality standards
  - Order book of more than Rs 1000 Cr , growing third party clients
  - Technology focussed pre cast factory, fully operational at Bangalore
  - Pre-cast advantages quality, reliability, cost and timelines









#### **Purva Land – Plotted development**

• Dedicated arm for plotted development

Kanakpura (Tree Haven)

- To cater to the evolving needs of homebuyers and offer a highly lucrative investment opportunity
- To enable our customers to benefit from a fruitful investment, as well as enjoy greater flexibility with respect to the layout, design, and function of the space
- Currently 7 projects across 3 cities cumulating upto ~5 msft





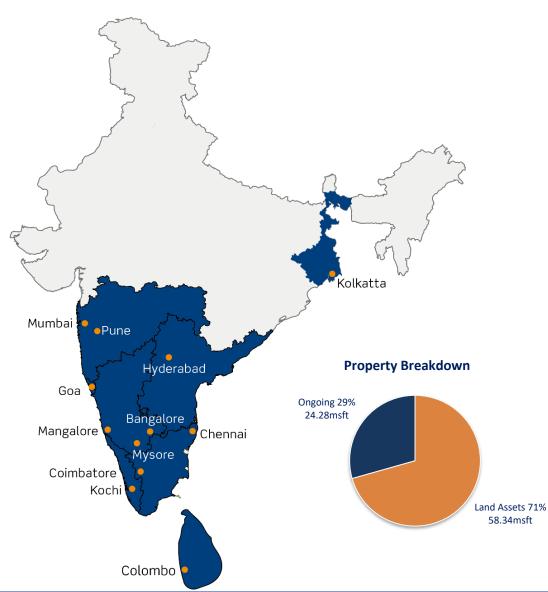
#### **Development Bank**





in million sq. ft.

#### **Diversified across markets, brands and stages of development**



	Completed	Ongoing	Land Assets	Total
		(A)	(B)	(A)+(B)
South India				
Bengaluru	30.25	13.35	38.29	51.64
Chennai	6.26	2.53	7.05	9.58
Hyderabad	2.26	0.68	-	0.68
Kochi	1.89	3.43	4.21	7.64
Others	1.57	0.23	1.01	1.24
West India	0.14	4.06	3.55	7.61
Colombo	-	-	4.23	4.23
Kolkata	0.70	-	-	-
Total	43.07	24.28	58.34	82.62
Puravankara*	31.00	13.58	48.38	61.96
Provident	12.07	10.70	9.96	20.66
Group's economic interest	37.35	20.75	44.80	65.55
Puravankara*	26.34	10.97	39.56	50.53
Provident	11.01	9.78	5.24	15.02

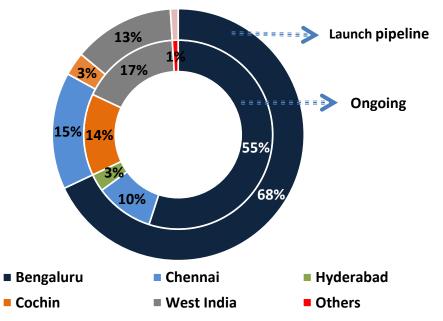
Note: 1.\* Includes JVs and other subsidiaries

2. Group's economic interest is estimated developer's share after reducing economic interest of JD/JV partners

**PURAVANKARA<sup>®</sup>** 

### **Ongoing and New Launches**

Non-Bengaluru projects now account for 45% of the share of ongoing and 32% of launch pipeline

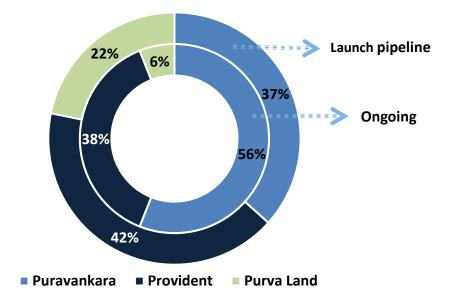


in msft	Ongoing <sup>#</sup>	Launch Pipeline
Bengaluru	13.35	12.41
Chennai	2.53	2.68
Hyderabad	0.68	0.00
Cochin	3.43	0.54
West India	4.06	2.34
Others	0.23	0.15
Total	24.28	18.12

Note: :1. Based on Developable Area in msft

2.<sup>#</sup> Ongoing projects includes 10.34 million saft of area not open for sale.

Provident accounts for 42% of the launch pipeline; in line with the market trends and the Group's strategy



in msft	Ongoing <sup>#</sup>	Launch Pipeline
Puravankara	13.58	6.67
Provident	9.28	7.54
Purva Land	1.42	3.91
Total	24.28	18.12



# **Operational Overview – Area and sales**





### **Project Delivery**

(numbers in million sq. ft.)	FY17	FY18	FY19	FY20	FY21	9MFY22
Opening Area	23.64	24.92	20.82	23.08	22.93	22.37
Add: Launches/Revisions during the period <sup>1</sup>	4.77	1.96	3.95	2.29	1.20	2.31
Less: Completed during the period <sup>2</sup>	-3.49	-6.06	-1.69	-2.44	-1.75	-0.40
Closing Area	24.92	20.82	23.08	22.93	22.37	24.28

#### Some of our Completed Projects



**Purva Westend** 



stend

**Purva Windermere** 



Purva Season



**Provident Tree** 

Notes:

- 1. Revisions represent corrections on account of errors / round off
- 2. Represents area completed based on receipt of Occupancy Certificate or such other equivalent permission
- 3. \* Includes 10.34 million sqft of area not open for sale



# Some of the launches planned for FY 22/FY23



Launch date – Q4FY22, Kochi





#### Launch date – Q1 FY23, Pune



Launch date – Q4 FY22, Bangalore



LALBAGH, BANGALORE

Launch date – Q4FY22, Bangalore



PLOTTED DEVELOPMENT | OFF KANAKAPURA ROAD

Launch date – Q4 FY22, Bangalore



### Sales Q3FY22 Vs Q3FY21

Based on Bookings										Qı	uarter End	ed	
		Area Sold			Units Sold			Sale Value			Sale Realization		
	Dec-21	Dec-20	%	Dec-21	Dec-20	%	Dec-21	Dec-20	%	Dec-21	Dec-20	%	
	msft	msft		Nos.	Nos.		Rs.in crs	Rs.in crs		Rs.psft	Rs.psft		
Puravankara	0.33	0.61	-46%	169	368	-54%	303	420	- <b>28</b> %				
Completed Projects	0.07	0.31	-77%	20	211	-91%	53	167	-68%	7,634	5,382	42%	
Ongoing Projects	0.26	0.30	-13%	149	157	-5%	250	253	-1%	9,617	8,435	14%	
Provident	0.66	0.30	<b>120%</b>	521	293	<b>78%</b>	362	150	<b>142%</b>				
Completed Projects	0.05	0.12	-58%	51	120	-58%	27	55	-52%	5,342	4,599	16%	
Ongoing Projects	0.61	0.18	239%	470	173	172%	336	95	254%	5,504	5,262	5%	
Total Gross	0.99	0.91	<b>9%</b>	690	661	4%	666	570	17%	6,727	6,262	7%	

- Group's gross sales include economic interest attributable to Land owners under revenue share arrangement which was 0.07 msft during Q3FY22, and 0.10 msft during Q3FY21
- Market consolidation and general economic development continues to enable strong sales performance; and the same is expected to continue in the near future
- Our launches are on track to capture this favourable market conditions

\*Area sold, units sold and sales values are net of Cancellations: Sales value include taxes but does not include Registration Charges



### Sales Q3FY22 Vs Q2FY22

Based on Bookings										Qu	uarter End	ed
		Area Sold			Units Sold			Sale Value		Sale Realization		
	Dec-21	Sep-21	%	Dec-21	Sep-21	%	Dec-21	Sep-21	%	Dec-21	Sep-21	%
	msft	msft		Nos.	Nos.		Rs.in crs	Rs.in crs		Rs.psft	Rs.psft	
Puravankara	0.33	0.33	0%	169	181	-7%	303	276	10%			
Completed Projects	0.07	0.05	40%	20	33	-39%	53	30	80%	7,634	5,954	28%
Ongoing Projects	0.26	0.28	-7%	149	148	1%	250	246	1%	9,617	8,798	9%
Provident	0.66	0.58	14%	521	449	16%	362	320	13%			
Completed Projects	0.05	0.08	-38%	51	79	-35%	27	37	-27%	5,342	4,583	17%
Ongoing Projects	0.61	0.50	22%	470	370	27%	336	284	18%	5,504	5,676	-3%
Total Gross	0.99	0.91	9%	690	630	10%	666	597	12%	6,727	6,556	3%

- Group's gross sales include economic interest attributable to Land owners under revenue share arrangement which was 0.07 msft during Q3FY22, and 0.09 msft during Q2FY22
- We continue to see improved price realization along with sustained growth in sales volumes across our brands

\*Area sold, units sold and sales values are net of Cancellations: Sales value include taxes but does not include Registration Charges



### Sales 9MFY22 Vs 9MFY21

Based on Bookings											9MFY	
		Area Sold			Units Sold			Sale Value		Sale Realization		
	Dec-21	Dec-20	%	Dec-21	Dec-20	%	Dec-21	Dec-20	%	Dec-21	Dec-20	%
	msft	msft		Nos.	Nos.		Rs.in crs	Rs.in crs		Rs.psft	Rs.psft	
Puravankara	0.95	1.51	-37%	517	958	-46%	822	1,020	-19%			
Completed Projects	0.19	0.77	-75%	<i>98</i>	556	-82%	126	419	-70%	6,615	5,445	22%
Ongoing Projects	0.76	0.74	3%	419	402	4%	696	600	16%	9,162	8,112	13%
Provident	1.37	0.91	51%	1,099	860	28%	754	430	76%			
Completed Projects	0.18	0.28	-36%	176	272	-35%	84	113	-26%	4,683	4,053	16%
Ongoing Projects	1.19	0.63	89%	923	588	57%	670	316	112%	5,631	5,020	12%
Total Gross	2.32	2.42	-4%	1,616	1,818	-11%	1,576	1,449	9%	6,795	5,989	13%

- Group's gross sales include economic interest attributable to Land owners under revenue share arrangement which was 0.21 msft during 9MFY22, and 0.21 msft during 9MFY22
- We continue to see improved price realization across our brands

\*Area sold, units sold and sales values are net of Cancellations: Sales value include taxes but does not include Registration Charges



### **Launch Pipeline**

Sr. n	D Location/ Project Name	City	Development Model	Development Type	Developable Area	PPL Share in JD	Saleable area (msft)	Expected launch date
Purav	ankara							
1	Lalbagh (Purva Orient Grand)	Bengaluru	Joint Development	Residential	0.21	55%	0.12	Q4FY22
2	Sound Of Water II*	Bengaluru	Joint Development	Residential	0.32	58%	0.19	Q4FY22
3	Zenium II*	Bengaluru	Joint Development	Residential	0.48	70%	0.34	Q1FY23
4	Windermere 4*	Bengaluru	Owned	Residential	2.17	100%	2.17	Q2FY23
5	Purva Zentech Business park	Bengaluru	Joint Development	Commercial	0.76	70%	0.53	Q4FY22
6	Kadiganahalli	Bengaluru	Owned	Residential	0.53	100%	0.53	Q1FY23
7	Bellandur	Bengaluru	Owned	Residential	0.47	100%	0.47	Q2FY23
8	HSR Layout	Bengaluru	Owned	Residential	0.12	100%	0.12	Q4FY22
9	Amaiti 2	Bengaluru	Owned	Residential	1.07	100%	1.07	Q2FY23
10	Magadi Road	Bengaluru	Joint Development	Residential	0.54	64%	0.35	Q2FY23
				Total	6.67		5.89	
Provid	lent							
1	Edapally (Provident Winworth)	Cochin	Owned	Residential	0.54	100%	0.54	Q4 FY22
2	Kondwa (Provident Kenvista)	Pune	Joint Development	Residential	1.09	69%	0.75	Q1FY23
3	Thirumazhsai (Provident Amaya)	Chennai	Joint Venture	Residential	1.56	25%	0.39	Q1FY23
4	Mundhwa	Pune	Joint Venture	Residential	1.25	32%	0.40	Q4 FY23
5	KIADB Hardware Park	Bengaluru	Joint Development	Residential	1.40	85%	1.19	Q3 FY23
6	IVC Road	Bengaluru	Owned	Residential	1.70	100%	1.70	Q3 FY23
				Total	7.54		4.97	
Purva	Land							
r ui va 1	Purva Land - Southbay plots	Chennai	Owned	Plotted	0.22	100%	0.22	Q4 FY22
2	Purva Land - Coimbatore plots	Coimbatore	Owned	Plotted	0.15	100%	0.15	Q4 FY22
3	Purva Land - Rampura, Vaderahalli	Bengaluru	Joint Development	Plotted	1.14	38%	0.43	Q1FY23
4	Thirumazhsai (Provident Amaya)	Chennai	Joint Venture	Plotted	0.90	25%	0.23	Q1FY23
5	Tree Haven	Bengaluru	Joint Development	Plotted	0.10	45%	0.05	Launched in Q4FY22
6		Bengaluru	Joint Development	Plotted	1.40	87%	1.22	Q3FY23
0		Dengalaru	Joint Development	Total	3.91	0770	2.30	001120
					0.01			
			Grand	l Total	18.12		13.16	

Notes:

- 1. Developable and Saleable Areas are tentative and is subject to approval from authorities
- 2. Launch dates are subject to change
- 3. Launch dates are in relation to financial year April March
- 4. All the projects are at different stages of approval
- 5. Some of the projects will be launched in phases
- \* New phases on existing projects which were not open for sale



# **Update on financials**





#### Consolidated Statement of Profit & Loss for the quarter ended December 31, 2021

All numbers in INR Cr

Particulars	Q3FY22 Un Audited	Q2FY22 Un Audited	Q3FY21 Un Audited
Income from operations			
Revenue from projects	220.60	255.53	256.41
Other Income	25.11	16.62	47.41
Total Income from operations	245.71	272.15	303.82
Expenses			
Sub-contractor cost	135.07	141.31	115.94
Cost of raw materials and components consumed	30.42	22.47	14.87
Land purchase cost	34.19	28.08	190.99
(increase)/decrease in inventories of stock of flats, land cost and work-in-progress	-147.67	-104.35	-200.87
Employee benefit expense	33.74	33.84	27.58
Finance expense	79.51	81.06	88.38
Depreciation and amortization expense	4.22	4.47	5.15
Other expenses	74.36	46.73	39.69
Total expenses	243.84	253.61	281.73
Profit from operations before tax expense share of profit/(loss) of associates and joint ventures (1-2)	1.87	18.54	22.09
Share of profit/(loss) of associates and joint ventures, net	-0.89	-0.78	-0.89
Profit before tax	0.98	17.76	21.20
ax expense	-0.25	5.63	7.88
Net Profit for the period	1.23	12.13	13.32
Other Comprehensive Income/(Loss) (net of tax expense)	0.42	-0.59	-0.57
Total Comprehensive Income/(Loss) for the period	1.65	11.54	12.75



#### **Income Statement for the 9M Year ended 31<sup>st</sup> December 2021**

All numbers in INR Cr

Particulars	9MFY22 Un Audited	9MFY21 Un Audited
Income from operations		
Revenue from projects	657.12	650.58
Other Income	402.35	63.84
otal Income from operations	1,059.47	714.42
Expenses		
Sub-contractor cost	378.97	226.35
Cost of raw materials and components consumed	65.79	33.31
Land purchase cost	71.43	333.77
(increase)/decrease in inventories of stock of flats, land cost and work-in-progress	-320.56	-332.48
Employee benefit expense	98.69	80.31
Finance expense	247.77	260.16
Depreciation and amortization expense	13.51	15.63
Other expenses	189.25	109.94
otal expenses	744.85	726.99
rofit from operations before tax expense share of profit/(loss) of associates and joint ventures (1-2)	314.62	-12.57
hare of profit/(loss) of associates and joint ventures, net	-2.57	-2.55
rofit before tax	312.05	-15.12
ax expense	144.55	-1.70
et Profit for the period	167.50	-13.42
ther Comprehensive Income/(Loss) (net of tax expense)	0.41	-0.36
otal Comprehensive Income/(Loss) for the period	167.91	-13.78



All numbers in INR Cr

#### **Consolidated Balance Sheet as at 31<sup>st</sup> December 2021**

8,594

Total

Equity and Liabilities	Dec-21	Mar-21	Assets	Dec-21	Mar-21
	Un Audited	Audited		Un Audited	Audited
Shareholders' Funds			Non-Current Assets		
Equity Share Capital	119	119	(a) Property, plant and equipment	60	67
Other Equity	1,967	1,790	(b) Capital work-in-progress	2	
	2,086	1,909	(c ) Investment properties	33	33
			(d) Other Intangible assets	10	11
Liabilities			(e) Intangible assets under development	-	-
Non-current liabilities			(f) Financial assets		
(a) Financial liabilities			(i) Investments	140	138
(i) Borrowings	709	542	(ii) Loans	14	336
(ii) Lease liabilities		6	(iii) Other financial assets	360	39
(iii) Other financial liabilities	26	18	(g) Deferred tax liabilities (net)	142	244
(b) Provisions	10	12	(h) Assets for current tax (net)	37	46
(c) Other current liabilities	17	0	(i) Other non-current assets	146	147
(d) Deferred tax liabilities (net)		20			
	762	578		944	1,061
			Current Assets		
Current liabilities			(a) Inventories	6,559	6,407
(a) Financial liabilities			(b) Financial assets		
(i) Borrowings	1,936	2,279	(i) Trade receivables	245	306
(ii) Lease liabilities		7	(ii) Cash and cash equivalents	380	160
(iii) Trade payables	504	557	(iii) Bank balances other than (ii) above	5	4
(iv) Other financial liabilities	23	40	(iv) Loans	89	84
(b) Other current liabilities	3,255	3,041	(v) Other financial assets	46	52
(c) Provisions	26	10	(c) Other current assets	326	368
(d) Current tax liabilities (net)	1	1			
	5,746	5,935		7,650	7,381

Total

8,422

8,442

8,594

All numbers in INR Cr

### **Cash Flow**

	Cash Flow Statement	FY 2021	Q1 FY 22	Q2 FY 22	Q3 FY 22	9 MFY 22
Α	Operating Inflows	1,289.2	817.4	382.7	455.9	1,656.1
В	Operating Outflows	(793.8)	(271.8)	(300.1)	(330.4)	(902.3)
C=A-B	Operating Surplus	495.5	545.7	82.6	125.5	753.8
	Less					
	Interest Cost( Net )	(218.0)	(75.3)	(65.9)	(74.3)	(215.5)
	Tax Paid	(23.8)	(18.2)	(16.4)	(17.1)	(51.8)
D	Operating Surplus after tax and interest	253.6	452.2	0.3	34.0	486.5
	Investment Activity					
	Land Payments including advances & deposits	(250.3)	(0.6)	(4.7)	(20.1)	(25.4)
	Purchase of Fixed Assets	(0.8)	(0.3)	(0.2)	(0.6)	(1.1)
	Other Assets & Investments	(0.3)	(0.0)	(0.0)	(11.0)	(11.0)
Е	Total from Investing Activity	(251.3)	(0.8)	(5.0)	(31.7)	(37.5)
	Financing Activity					
	Loan Drawal/(Repayments)	(265.5)	(366.4)	51.6	97.5	(217.3)
	Investment by IFC	322.0	0.0	0.0	0.0	0.0
	Loan to Associates/Subsidiaries- Inflow/(Repayment)	(0.3)	(0.1)	(5.8)	(3.4)	(9.3)
	Dividend including DDT	(0.0)	0.0	(0.0)	0.0	(0.0)
F	Total from Financing Activity	56.2	(366.5)	45.8	94.1	(226.7)
G=D+E+F	Net Operating Surplus	58.5	84.8	41.1	96.5	222.3
	Opening Cash and Bank Balances	144.6	203.1	287.8	328.9	203.1
	Closing Cash and Bank Balances	203.1	287.8	328.9	425.4	425.4

Note: Numbers have been regrouped & reclassified and does not strictly confirm to the presentation under audited INDAS 7 Cash Flow format

\* Numbers does not include capitalization of moratorium interest



#### **Projected Cash Flow**

All numbers in INR Cr

		Puravankara	Provident	Total
Balance collections from sold units <sup>1</sup>	(A)	1,080	1,198	2,278
Value of Inventory open for sale <sup>2</sup>	(B)	2,740	1,913	4,652
Balance cost to go <sup>3</sup>	(C)	1,493	1,198	2,692
Surplus (A) + (B) – (C)	(D)	2,327	1,912	4,239
Surplus from Inventory not open for sale (F)-(G+H)	(E)	1,551	442	1,993
Value of Inventory not open for sale	(F)	3,069	1,254	4,323
Balance cost to complete	(G)	1,418	712	2,130
Contingencies <sup>4</sup>	(H)	100	100	200
Total Estimated Surplus (D +E )		3,878	2,354	6,232

Note:

1. Includes debtors and unbilled amount

2. Value of inventory has been arrived based on current selling rates

3. Balance cost to go is based on estimates and subject to review on periodic basis

4. The cost does not include sales & marketing , GST, general overheads and interest costs

5. Contingencies provided for escalation in prices of cement, steel and other cost related to construction of properties

6. The projects that are yet to be launched are not included

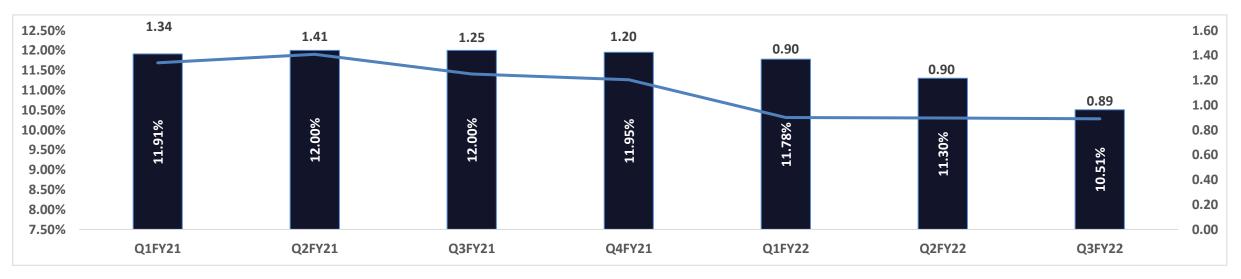


#### Debt Profile – Consistent improvement in debt to equity ratio; now at 0.89; returned to FY18 levels

All numbers in INR Cr

in Rs. Cr	Q3 FY22	Q2FY22	Q1FY22	Q4FY21	Q3FY21	Q2FY21	Q1FY21
Opening Balance	2,189	2,136	2,502	2,613	2,834	2,680	2,681
Net Addition (Repayment)	94	53	-366	-111	-221	154	-1
Debt Outstanding	2283	2189	2,136	2,502	2,613	2,834	2,680
Less: Cash and Cash Equivalents	425	329	288	203	241	176	131
Net debt	1,857	1,860	1,848	2,299	2,372	2,658	2,549
Cost of Debt	10.51%	11.30%	11.78%	11.95%	12.00%	12.00%	11.91%
Net Worth	2,085	2,075	2,064	1,909	1,901	1,887	1,901
Net Debt / Equity Ratio	0.89	0.90	0.90	1.20	1.25	1.41	1.34

#### Weighted Average Cost of Debt & Net Debt / Equity Ratio



Debt does not include NCD/OCD worth INR 464 Cr, repayment of which is dependent on project specific surplus; and not as periodic or fixed obligation



# **Appendix 1 – Project Status**





# Project Status – Completed Projects as on December 31, 2021

S.No.	Project	Location	Developable Area	Total Flats	JD / JV Share for Developer	Purava s Sha Develo Ar	are - opable	Area Launched	Solo	l Cumulati	ive	I	nventory	
			Msft	Units	%	Msft	Units	Msft	Nos	Msft	%	Nos	Mn sft	%
COMPLET	ED													
Puravank	ara													ľ
1	Coronation Square	Kotnur, Bengaluru	0.14	48	71%	0.10	34	0.10	29	0.06	63%	5	0.04	37%
2	Palm Beach	Hennur Road, Bengaluru	1.73	1,325	70%	1.22	933	1.22	921	1.20	99%	12	0.02	1%
COMMER	CIAL													
3	Primus	OMR, Chennai	0.18		60%	0.10		0.11	0	0.04	42%	0	0.07	66%
4	Gainz	Hosur Road, Bengaluru	0.27		73%	0.19		0.19	0	0.18	95%	0	0.01	5%
Provident	t													ĺ
5	Cosmo City - I,II	Pudupakkam, Chennai	2.24	2,174	100%	2.24	2,174	2.24	2,142	2.20	98%	32	0.04	2%
6	Kenworth - I	Rajendra Nagar, Hyderabad	1.27	1,160	73%	0.93	850	0.93	834	0.91	98%	16	0.02	2%
7	Kenworth - IB	Rajendra Nagar, Hyderabad	0.40	360	73%	0.29	261	0.29	209	0.23	79%	52	0.06	21%
8	Skyworth I	Derebail, Mangalore	0.18	144	73%	0.13	105	0.13	59	0.07	54%	46	0.06	46%
9	Sunworth - I,II	Mysore Road, Bengaluru	2.74	2,784	100%	2.74	2,784	2.74	2,726	2.67	98%	58	0.06	2%
10	The Tree	Off Magadi Main Road, Bengaluru	0.57	560	70%	0.40	388	0.40	355	0.36	91%	33	0.03	8%
	Total Completed - (A)		9.72	8,555	100%	8.34	7,530	8.34	7,275	7.94	95%	254	0.40	5%

#### **Project Status – Under Construction as on December 31, 2021**

S.No.	Project	Location	Developable Area	Total Flats	JD / JV Share for Developer	Puravanka ra's Share - Developabl e Area	Area Launched	Sold C	Cumula	tive	In	ventory	γ
			Msft	Units	%	Msft Units	Msft	Nos	Msft	%	Nos	Mn sft	t %
UNDER													
Purava	nkara												
1	Aspire	Bavdhan, Pune	0.33	236	90%	0.29 212	0.29	24	0.04	13%	188	0.26	87%
2	Atmosphere	Thanisandra, Bengaluru	1.59	1,042	87%	1.39 912	1.39	317	0.51	36%	595	0.88	64%
3	Clermont	Chembur, Mumbai	0.27	260	100%	0.27 260	0.27	45	0.05	21%	215	0.21	79%
4	Emerald Bay	Keshavnagar, Pune	0.35	280	100%	0.35 280	0.35	52	0.07	20%	228	0.28	80%
5	Marine Drive I	Kochi	1.68	586	50%	0.84 293	0.84	194	0.57	68%	100	0.27	32%
6	Promenade	Hennur Road, Bengaluru	0.20	152	70%	0.14 107	0.14	64	0.06	44%	43	0.08	56%
7	Silversand - I	Keshavnagar, Pune	0.77	821	100%	0.77 821	0.77	681	0.63	82%	140	0.14	18%
8	Somerset House	Guindy Chennai	0.36	181	100%	0.36 181	0.36	24	0.05	14%	157	0.31	86%
9	Westend-Phase2	Hosur Road, Bengaluru	0.09	55	78%	0.07 43	0.07	43	0.07	100%	0	0.00	0%
10	Zenium - I	Airport Road Bengaluru	0.65	436	70%	0.45 305	0.45	211	0.22	48%	94	0.24	52%
Provide	ent												ļ
11	Adora De Goa	Zuari Nagar, Goa	1.63	2,346	84%	1.37 1,630	1.37	1,240	0.95	69%	390	0.43	31%
12	Capella	Soukya Rd, Bengaluru	0.65	763	74%	0.48 565	0.48	192	0.18	38%	373	0.30	62%
13	Equinox	Mysore Road, Bengaluru	0.66	672	100%	0.66 672	0.66	214	0.21	32%	458	0.45	68%
14	Kenworth - II	Rajendra Nagar, Hyderabad	0.63	790	73%	0.46 576	0.46	366	0.30	65%	210	0.16	35%
15	Kenworth Commercial	Rajendra Nagar, Hyderabad	0.05	0	73%	0.04 0	0.04	0	0.00	9%	0	0.03	91%
16	Neora	Sampigehalli, Bengaluru	0.23	249	100%	0.23 249	0.23	130	0.12	52%	119	0.11	48%
17	Park Square	Judicial Layout, Bengaluru	1.90	2,082	87%	1.66 1,817	1.66	1,071	1.00	60%	745	0.66	40%
18	Tivoli Hills	Devanahalli, Bengaluru	1.42	839	100%	1.42 839	1.42	485	0.75	52%	354	0.68	48%
19	Woodfield	Electronic City, Bengaluru	0.48	356	100%	0.48 356	0.48	296	0.39	82%	60	0.09	18%
	Total Under Construction (B	)	13.93	12,146		11.74 10,118	3 11.74	5,649	6.18	53%	4,469	5.56	47%



# Project Status – Not yet open for Sale as on December 31, 2021

S.No.	Project	Location	Developable Area	Total Flats	JD / JV Share for Developer	Puravar Shai Develo Are	re - pable	Area Launched	Sold C	umulat	ive	Inv	ventory	
			Msft	Units	%	Msft	Units	Msft	Nos	Msft	%	Nos	Mn sft	: %
	S NOT OPEN FOR SALE													
Purava					1000/						<b>.</b>			
1	Amaiti II	Trichy Road, Coimbatore	0.47	288	100%	•••••	288	0	0	. (	0%	288	0.00	
2	Clermont	Chembur, Mumbai	0.09	52	100%	0.09	52	0	0		0%	52		
3	Highlands III	Mallasandra, Bengaluru	0.83	492	100%		492	0	0	. (	0%	492	0.00	0%
4	Marine Drive II	Kochi	1.53	555	50%		278	0	0		0%	278	0.00	0%
5	Moonreach II	Airport-Seaport Rd, Kochi	0.23	119	100%		119	0	0	. (	0%	119	0.00	0%
6	Silversand - II	Keshavnagar, Pune	0.42	372	100%		372	0	0		0%	372	0.00	0%
7	Sound of Water	Kammanahalli, Bengaluru	0.32	113	58%	0.18	65	0	0	. (	0%	65	0.00	0%
8	Windermere IV	Medavakkam, Chennai	2.17	1,910	100%		1,910	0	0		0%	1,910	0.00	0%
9	Zenium - II	Airport Road Bengaluru	0.48	326	70%	0.33	228	0	0	0	0%	228	0.00	0%
Commo	ercial													
10	Zentech Business Park	Kanakapura, Bengaluru	0.76	0	70%	0.53	0	-	-	-	0%	0	-	0%
Provide	ent													
11	Skyworth II	Derebail, Mangalore	0.23	180	73%	0.17	131	0	0	0	0%	131	0.00	0%
12	Sunworth III,IV	Mysore Road, Bengaluru	2.62	2,496	100%	2.62	2,496	-	0	-	0%	2,496	-	0%
Comm	ercial													
13	Adora De Goa	Zuari Nagar, Goa	0.20		100%	0.20					0%	-		0%
	Total - Phases to be launche	2d (C)	10.34	6,903		9.01	6,431				0%	6,431		0%
	Total Ongoing - (B) + (C)		24.28	19,049		20.74 1	L6,549	11.74	5,649	6.18	53%	10,900	5.56	47%

Notes:

1. The Company also holds inventory of 0.13 msft under "Properties Held for sale" as on the reporting date.

2. The economic interest in Silversands is profit sharing but the Company is the development manager and hence disclosed at 100%



# **Appendix 2: Other Corporate Information**





#### **Governance Structure to drive long term growth**

#### **Executive Team**



#### **Ravi Puravankara** Chairman

- Over 44 years of experience in real estate industry
- Former president of the International Real Estate Federation, Indian Chapter, Paris





Tech • Master's degree in Business Administration from Willamette University in Salem, Oregon



#### **Nani R. Choksey** Vice Chairman

- Experience of over 44 years in the real estate development, construction and finance sector
- Associated with the company since inception and responsible for finance and construction function



#### **Abhishek Kapoor** Executive Director & CEO

- Experience of over 22 years in the real estate development, construction, project optimization, private equity deals, strategic planning and implementation
- Master degree from NMIS, Mumbai

#### Non Executive Directors



Anup Shah Sanmukh Non- Executive Independent Director

- Bachelor's degree in Commerce and Law Over 39 years of experience in field of law, specifically real estate law.
- Founder Partner of Anup S
   Shah Law Firm in Bengaluru



*Non- Executive Independent Director* 

- MMS Degree from BITS, Pilani and PMI certified Project Management Professional
- Over 30 years of experience in IT global consulting experience
- After clearing the UPSC, served GOI as a civil servant for almost a decade



#### **K G Krishnamurthy** Non- Executive Independent Director

- Alumnus of IIT Kharagpur with a Management degree from Jamnalal Bajaj Institute of Management,
- Experience of over three decades in the real-estate sector
- Served as the Managing Director & CEO of HDFC Property Ventures Limited

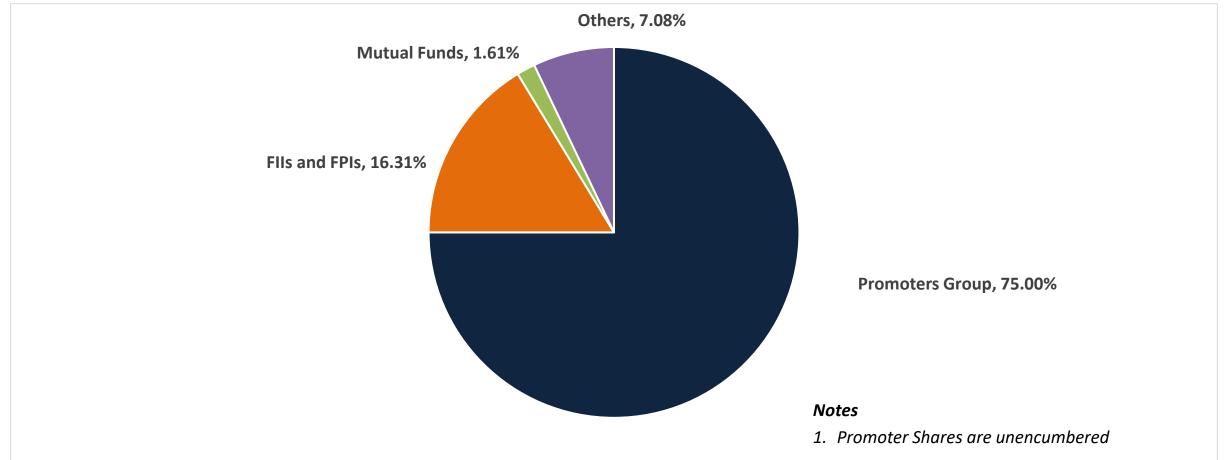
#### Sanjeeb Chaudhuri Non- Executive Independent Director

- Over four decades of senior multinational business experience across global banks and consumer companies
- Listed among the Top 25 Media Visionaries in Asia Pacific in 2016
- Has first-hand experience generating multi-million-dollar efficiencies





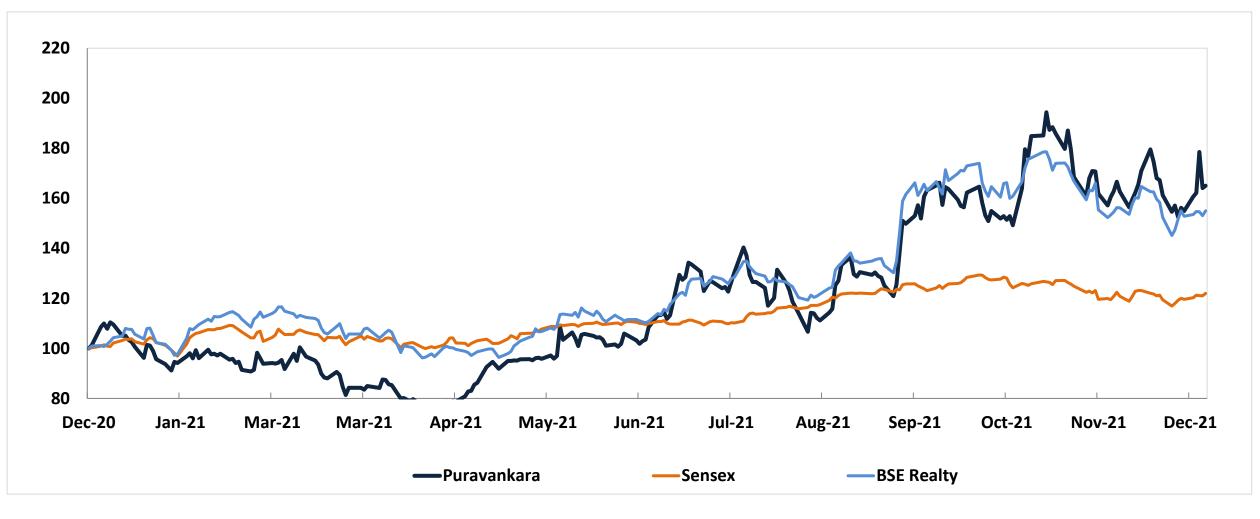
#### Shareholding Pattern as of December 31, 2021



FPIs	Insurance and Bodies Corporate	Mutual Funds	
Gothic Corporation	Life Insurance Corporation	Franklin Templeton	
Atyant Capital	General Insurance Corporation	LIC Mutual Fund	



#### **Share Price Movement**



Notes: Graph rebased to 100



#### **Awards and Accolades**



12th Annual Estate Awards 2020 - Themed Project of the Year - (West) - Adora De Goa by Provident



Construction Week Awards - Real Estate Person of the Year – Mr. Ashish Puravankara



Real Estate Thought Leader of the Year 202: India - Ashish Puravankara



12th Annual Estate Awards - Developer of the Year - Residential (South) - Puravankara Limited



India Property Awards 2019 - For Best Developer of the Year - South - Puravankara Limited



Realty+ 40 Under 40 Awards - Certificate of Excellence - Ms. Amanda Puravankara



Women in Corporate Awards 2019 for being recognized among the top 20 for Innovation - Ms. Amanda Puravankara



Earlier this year, Puravankara

₹450 crore

#### **Media & Capital Market Recognition**

Mumbai

HANDA

URAVANKARA

#### Companies

OMEN

ICON

Puravankara to add 14 million sg ft of developable space in

next 6-9 months, reduce debt

#### Abhishek Law | New Deihi | Updated on December 22, 2021.

#### 0000000



ite a part of the NSE Realty WOMEN ACHIEVER IN invativities lyteric moleculti women across of company division RESIDENTIAL REALTY Animate regulation or garvers Thereing success for an examination interval this on hadden the roles AMAGINE THE FACE OF Appendiate and acculations, contract VENANT SUSPECTIVE nic design, to market strategies, the en also led fire coderer economic WED OUTSTONE WICH'S NULTE OF THE ADVESTIG ment and co-anonoried the AS-3 Foart AND DEMONSTRATING ON BUILDING OF BUILDING ON BUILDING seconds introduced her Bachalor's give with the way from the University of Seal Wangton, Knipheid Astropada Nacamaticana han bere KIR the company price 2014 and it the present into allow 2018. Annuality teaching leadership faction a positive of the standard strength representation and the ran outpute market and became home-survey, show he headenship proprietable interactions within Antipatriane Tree sup and anestal in for the set of the set of the second constructivity and incrementation Wittenstories. The sighten wid point in y marked to must be m presidented PFC property - Adventor Courds Gear and Pask Search (1) Emproved. The Company eccession table RCS exemptory write: write perithere with a fact interest north beyond experience. Exignation a charge in to trainabling monter framerica yes, while

to use on the hand day to holl the deving includes loaders to which the Amainten multi-hold leaderman chillionies to enable more comments. As a stoner in power within a applying weight a post of particle apportance, on alchaive and domesters work patries and surprisingly about relation of a relation address of the Arrundo stoutdays the resignmentation at an effective survey leader and e frechadar for decimal some Affect-K are anothering a renoticu coded territy ware key in the stratements the sharety soleses w while table is very sittering of had the design of eterics beyond its frace posts, lerve The win even of all inside the having highlight and a large that months e total of a flat the extendition and in maniph in month of

Annual Land



Puravankara's sales bookings up 20% in

September quarter to Rs 597 crore



THE ECONOMIC TIMES Industry

English Edition | E-Page



The family in the samplue is of a multi-ethnic background. Mother is a Bengati, father a kompation ro ROB, the doughter is a Ohoni fair suggesting CSX in IPI, and the toddler, well, is thankfully, still position to understand its own dantity. The maid-servant Joe, a Tamil Christian, Identity brings joy to It by helping them calebrate the testival. The lady of the house is dually, while the main-servant is fair." of the house more formula milt and crears up while the tack is lowe with her new born and simulta managing work from home



'People over process — that's how organisations gain an advantage'

Amanda Puravankara, Executive Director, Puravankara, writes



Provident Housing Limited to provide homes to children from unprivileged communities under CSR initiative 'Har Ghar Roshan' By The CSR (s. Journal - December 7, 202



#### Puravankara to invest ₹420 cr for 2 projects, eyes ₹1,250-cr revenue

PRESS TRUST OF INDIA New Delhi, October 13

these properties on the back of rising hous-

located near Shill Phata, Mumbai with one

ankara CEO Abhishek Kapoor told PTL

about 1.4 million square feet.

ing demand.

t0 lakh

re-entered the Mumbai market to develop a premium mixed-use REALTY FIRM PURAVANKARA will invest around \$420 crore for construction of two project in the city at a cost of residential projects in Mumbai and Bensaluru and is targeting over ₹1,250 crore ales revenue over the next four years from

brand. In the project 'Purva Ciermon' The company on Wednesday launched located in Chembur, the company is develwo projects - 'Provident Palm Vista' oping four residential towers with 233 units and one commercial tower of 7 million square feet of saleable area and

Tivoli Hills' located near Devanahalli, Ben-That apart, Puravankara is launching a pluru, having a total saleable plot area of new project in Bengaluru where it would sell plots, which have been in great demand o "We are introducing our affordable late across the country, in a price range of ousing brand 'Provident' in Mumbai mar-₹50 lakh to ₹1.5 crore.

et. We will build this project in JDA (Joint Asked about the project cost, Kapoor Development Agreement) model," Purasaid the total investment on construction is estimated at nearly ₹70 crore for the Ben The company's economic interest in the galuru project and around ₹350 crore for the Mumbai project. Provident Palm Vista' project is nearly 69%.

In this project, Kapoor said the company The total sales value of these two prolikely to sell units in a price range of Rs 40jects are estimated at over ₹1,250 crore, he infelies?

Earlier this year, Puravankara re-entered Kapoor said the company is looking t he Mumbai market to develop a premium nixed-use project in the city at a cost of ₹450 crore. The group had developed real

acquire more projects through outright purchase of land and [DAs across five focus markets - Bengaluru, Mumbai, Pun-



Enhancing the overall customer experience and ensuring employee well-being, along with robust long term growth strategy have helped us strengthen our position as a thought leader for Q3



# **Appendix 3: Our Completed Projects**



PURVA VENEZIA Bengaluru PURVA SKYWOOD Bengaluru PURVA SKYDALE Bengaluru



### **Appendix 3: Our Completed Projects**



PURVA BLUEMONT Coimbatore PURVA PALM BEACH Bengaluru PURVA ETERNITY Kochi



### **Appendix 4 : Select Ongoing Projects**



PURVA ZENIUM Bengaluru



PURVA ASPIRE Pune



PROVIDENT PARKSQUARE Bengaluru



PROVIDENT KENWORTH Hyderabad



### **Appendix 4 : Select Ongoing Projects**







PROVIDENT CAPELLA Bengaluru PROVIDENT ADORA DE GOA Chicalim PROVIDENT SKYWORTH Ph 2 Mangaluru



# **Appendix 4 : Completed commercial projects**





PURVA PRIMUS Chennai PURVA SUMMIT Hyderabad



# **Appendix 4 : Ongoing commercial projects**



PURAVANKARA BUSINESS PARK Bengaluru MUNDHWA Pune



## Disclaimer

This presentation has been prepared by Puravankara Limited ("Company") solely for providing information about the Company. It contains certain forward looking statements concerning Puravankara Ltd.'s future business prospects and business profitability, which are subject to a number of risks and uncertainties and the actual results could materially differ from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties, regarding fluctuations in earnings, our ability to manage growth, competition, economic growth in India, ability to attract and retain highly skilled professionals, time and cost over runs on contracts, government policies and actions with respect to investments, fiscal deficits, regulation etc., interest and other fiscal cost generally prevailing in the economy. The company does not undertake to make any announcement in case any of these forward looking statements become materially incorrect in future or update any forward looking statements made from time to time on behalf of the company.



# **THANK YOU**

Puravankara Limited 130/1, Ulsoor Road, Bengaluru - 560042 Tel: 080-25599000/43439999 Corporate Identification Number : L45200KA1986PLC051571 Website:- <u>www.puravankara.com</u>

**Investor Relations Contact:** 

Mr. Neeraj Gautam, Executive Vice President Email – <u>Neeraj.Gautam@Puravankara.com</u>; Tel: +91-80-4343 9999