

April 02, 2024

To,

National Stock Exchange of India Limited BSE Limited
(NSE: RATEGAIN) (BSE: 543417)

Sub: Press Release on ‘RateGain is Now Available on Oracle Cloud Marketplace ’

Dear Sir / Ma'am,

In accordance with Regulation 30 read with Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the press release on ‘RateGain is Now Available on Oracle Cloud Marketplace ’.

Please take the above information on record.

Thanking you.

Yours faithfully,

For RateGain Travel Technologies Limited



(Thomas P. Joshua)
Vice President – Legal & Company Secretary
Memb. No.: F9839

RateGain®

RateGain is Now Available on Oracle Cloud Marketplace

Dallas, 2nd April 2024: RateGain Travel Technologies Limited, a global provider of SaaS solutions for travel and hospitality and a member of Oracle Partner Network (OPN), today announced that its connectivity platform is available on the [Oracle Cloud Marketplace](#) and can be deployed on Oracle Cloud Infrastructure (OCI) and integrated with the Oracle OPERA Cloud via the Oracle Hospitality Integration Platform (OHIP). Oracle Cloud Marketplace is a centralized repository of enterprise applications offered by Oracle and Oracle partners.

The [RateGain Connectivity platform](#) with OPERA Cloud will offer OCI customers these additional benefits:

- **Access to Global Demand:** Convenient access to new regional opportunities for revenue growth while leveraging OCI's global footprint.
- **Increased Online Revenue:** Opportunities to boost online revenue through a single platform that manages third-party and direct distribution on Metas and GDS.
- **On-Demand Scalability and Faster Time-to-Value:** OPERA Cloud and RateGain Enterprise Connectivity integration can be scaled on-demand and can typically be deployed and live within one to two days, delivering accelerated time-to-value.
- **Reliable and Affordable Services:** A cost-efficient, flat-fee subscription model provides access to products with high uptime.

Oracle Cloud Marketplace is a one-stop shop for Oracle customers seeking trusted business applications and services offering unique solutions, including ones that extend Oracle Fusion Cloud Applications. OCI is a deep and broad platform of cloud infrastructure services that enables customers to build and run a wide range of applications in a scalable, secure, highly available, and high-performance environment. From application development and business analytics to data management, integration, security, AI, and infrastructure services including Kubernetes and VMware, OCI delivers comprehensive security, performance, and cost savings. In addition, with multicloud, hybrid cloud, public cloud, and dedicated cloud options, OCI's distributed cloud offers customers the benefits of cloud with greater control over data residency, locality, and authority, even across multiple clouds. As a result, customers can bring enterprise workloads to the cloud quickly and efficiently while meeting the strictest regulatory compliance requirements.

"This integration with RateGain demonstrates our commitment to providing innovative, forward-looking technology solutions for hotels and hospitality companies around the world," said **Fabricio Titiro, Director of Product Management Partnerships, Oracle Hospitality**. "Oracle OPERA Cloud is a reliable way to employ new technologies as quickly as possible."

"This collaboration with OHIP marks a significant milestone in broadening the reach for OPERA users around the world, offering our clients a near seamless experience and a faster time to value with RateGain Enterprise Connectivity," said **Peter Strebel, President of Americas, RateGain**. "RateGain's participation in Oracle Cloud Marketplace further extends our commitment to the Oracle community and enables customers to easily reap the benefits of RateGain's vast demand

network and dependable infrastructure. We look forward to leveraging the power of OCI to help us achieve our business goals.”

About Oracle PartnerNetwork

Oracle PartnerNetwork (OPN) is Oracle’s partner program designed to enable partners to accelerate the transition to cloud and drive superior customer business outcomes. The OPN program allows partners to engage with Oracle through track(s) aligned to how they go to market: Cloud Build for partners that provide products or services built on or integrated with Oracle Cloud; Cloud Sell for partners that resell Oracle Cloud technology; Cloud Service for partners that implement, deploy and manage Oracle Cloud Services; Oracle Industry Healthcare for partners that provide commercially available products and/or services built with Oracle Cloud and Oracle Health technologies; and License & Hardware for partners that build, service or sell Oracle software licenses or hardware products. Customers can expedite their business objectives with OPN partners who have achieved Expertise in a product family or cloud service. To learn more visit: <http://www.oracle.com/partnernetwork>

About RateGain

RateGain Travel Technologies Limited is a global provider of AI-powered SaaS solutions for travel and hospitality that works with 3,200+ customers and 700+ partners in 100+ countries helping them accelerate revenue generation through acquisition, retention, and wallet share expansion. RateGain today is one of the world’s largest processors of electronic transactions, price points, and travel intent data helping revenue management, distribution and marketing teams across hotels, airlines, meta-search companies, package providers, car rentals, travel management companies, cruises and ferries drive better outcomes for their business. Founded in 2004 and headquartered in India, today RateGain works with 26 of the Top 30 Hotel Chains, 25 of the Top 30 Online Travel Agents, 4 of the Top 5 Airlines, and all the top car rentals, including 16 Global Fortune 500 companies in unlocking new revenue every day. For more information, please visit www.rategain.com.

Forward-looking Statements

Certain statements in this release are forward-looking statements, which involve some risks, uncertainties, assumptions and other factors that could cause actual results to differ materially from those in such forward-looking statements. All statements, other than statements of historical fact are statements that could be deemed forward-looking statements, including but not limited to the statements containing the words ‘planned,’ ‘expects,’ ‘believes,’ ‘strategy,’ ‘opportunity,’ ‘anticipates,’ ‘hopes’, or other similar words. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding impact of pending regulatory proceedings, fluctuations in earnings, our ability to manage growth, intense competition in IT services, data services, and consulting services including those factors which may affect our cost advantage, wage increases in India, customer acceptance of our services, products and fee structures, our ability to attract and retain highly skilled professionals, our



ability to integrate acquired assets in a cost-effective and timely manner, time and cost overruns on fixed-price, fixed-timeframe contracts, client concentration, restrictions on immigration, our ability to manage our international operations, reduced demand for technology in our key focus areas, disruptions in telecommunication networks, our ability to successfully complete and integrate potential acquisitions, the success of our brand development efforts, liability for damages.

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Global Head-Marketing

Trademark

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