

November 4, 2022

To,
BSE Limited
Corporate Relationship Department,
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai-400001.

Scrip Code: 543284
Symbol: EKI

Subject: Investor Presentation

Dear Sir(s),

Pursuant to regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith a copy of Investor Presentation of the Company on the Unaudited Standalone and Consolidated Financial Results for the quarter and half year ended September 30, 2022.

The Investor Presentation may also be accessed on the website of the Company at www.enkingint.org

Kindly take the above information on records.

Thanking you,

Yours Faithfully
For EKI Energy Services Limited

Itisha Sahu
Company Secretary & Compliance Officer

Encl: a/a

CARBON NEUTRAL
COMPANY



EKI Energy Services Limited
(Brand name- “EnKing International”)

Investor Presentation – November 2022

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EKI AT A GLANCE



3,000+
Clients
40+ Countries

1000+
Projects

200+
Employees with
14+ years of
experience

180+ Mn
credits mobilised

1.5X

Growth in
Revenues YoY

1.7X

Growth in
EBITDA YoY

1.7X

Growth in PAT
YoY

₹ 151.3 Cr.
Cash flow from
Operations

H1 & Q2 FY23 FINANCIAL RESULTS UPDATE

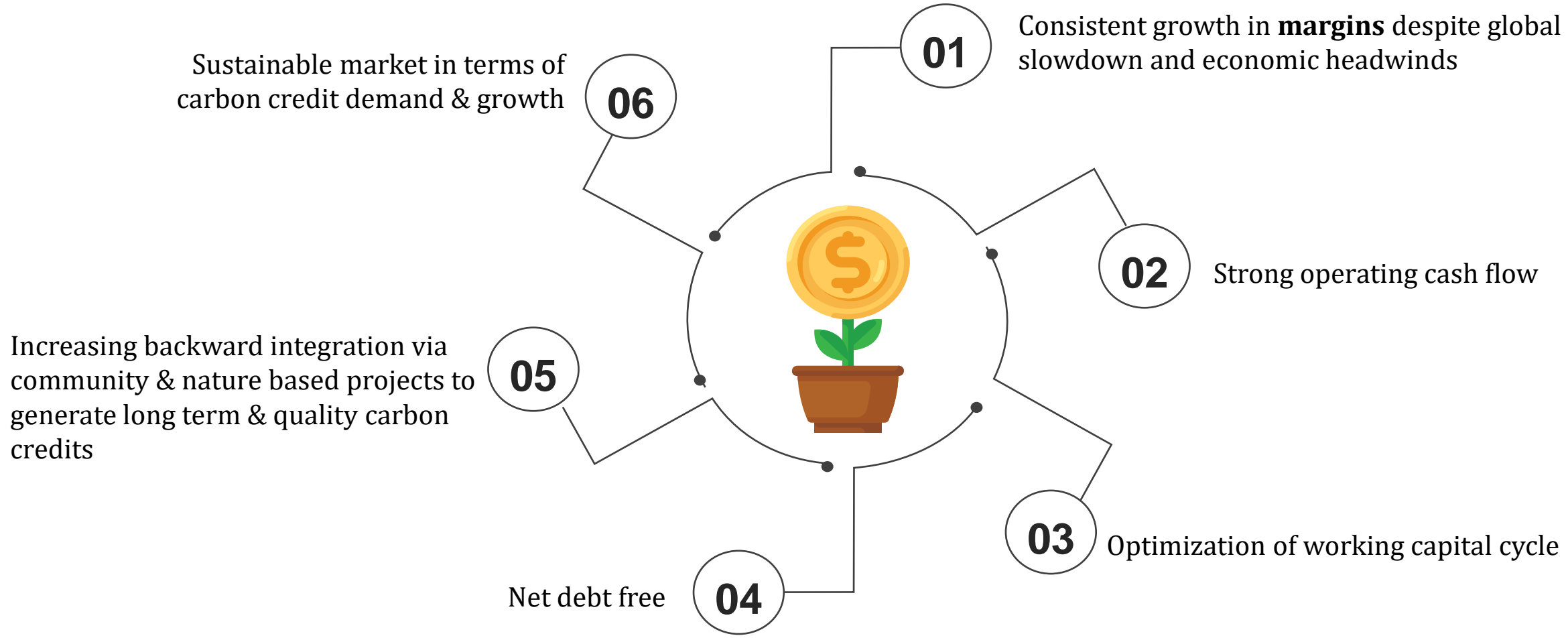
BALANCED ROADMAP

FOCUSSING ON

PLANET AND PROFITS



KEY FINANCIAL AND OPERATIONAL HIGHLIGHTS

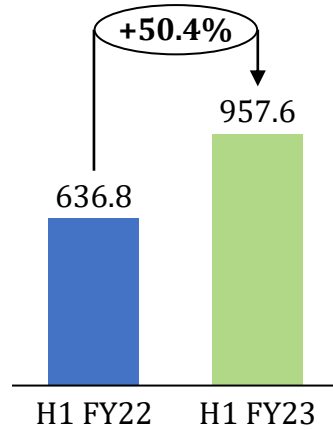


ROBUST GROWTH IN STANDALONE REVENUES AND PROFITABILITY



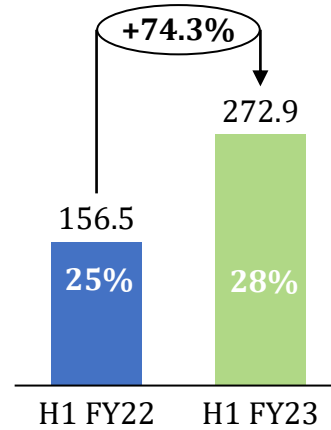
Revenue from Operations

(₹ Cr)



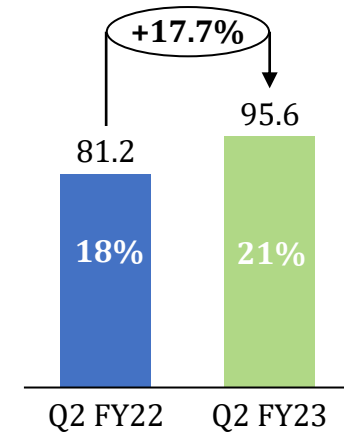
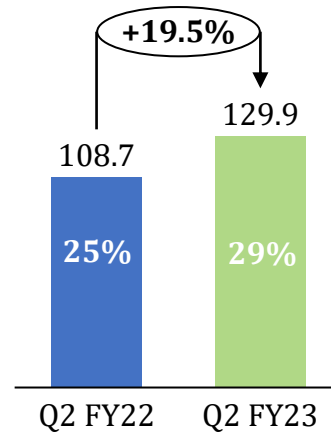
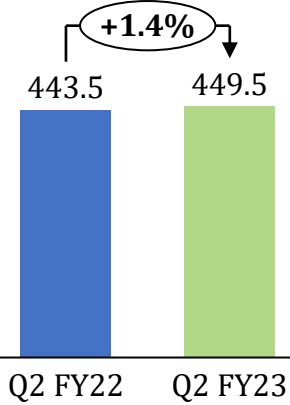
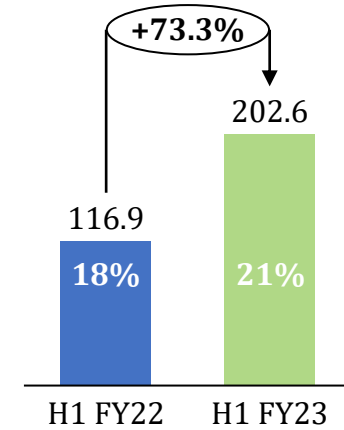
EBITDA & Margins

(₹ Cr)



PAT & Margins

(₹ Cr)

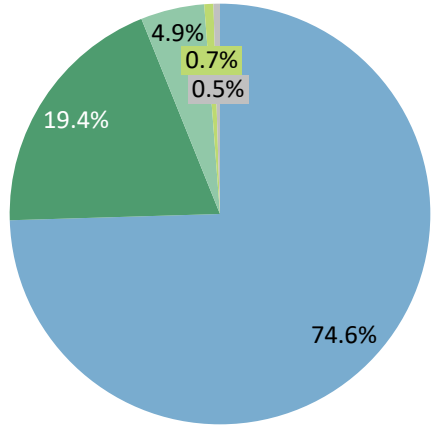


Notes:

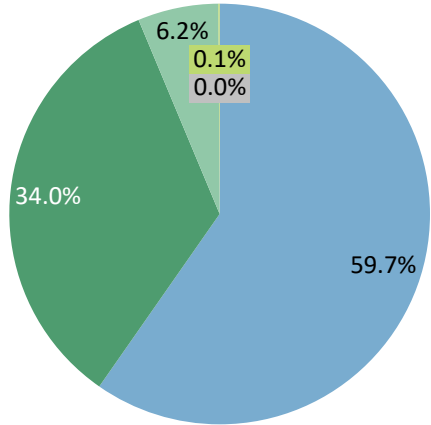
1. Other income has been excluded from EBITDA calculations

HEALTHY PIPELINE OF CREDITS

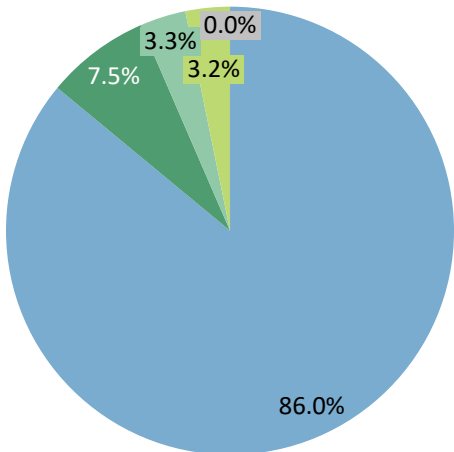
Credit Pipeline visibility till FY24 - ~375.6 Mn



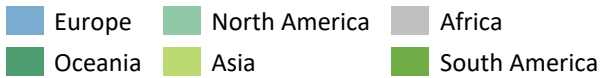
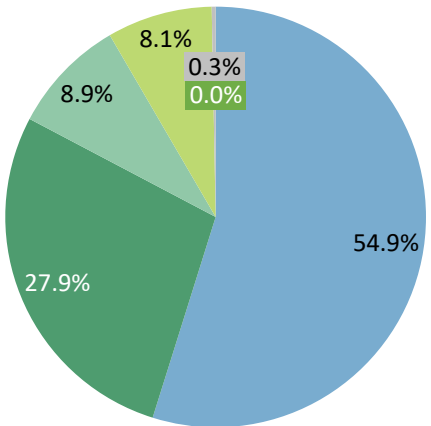
Stock in hand – 9.99 Mn Credits



Credits sold in H1 FY23 - ~38 Mn



Geographic dispersion of Sales – H1 FY23



Note: Technology include Wind, Solar & Hydro projects; Community include energy efficient improved cookstoves, access to clean drinking water, etc.

LAUNCH OF CLIMATE IMPACT FUND

EKI has partnered with –Impact Capital Asset Management Pte. Ltd. (ICAM), a Monetary Authority of Singapore licensed Fund Management Company, to launch INR 1000 crores (USD 125 Mn) Climate Impact Fund

EKI will invest up to INR 200 crores (USD 25 Mn) as an anchor investor

Geographically, the projects will be implemented in Asia, Africa, and LATAM

EKI will act as an implementation partner & will have share of credits generated from such projects



- Focus on community development projects such as:
- deployment of energy efficient improved cook stoves (ICS),
 - access to clean drinking water through water filtration systems
 - energy-saving lighting solutions like LED Bulbs and waste management, etc.

Enhancement of EKI's global reach and strengthen its network of global clientele

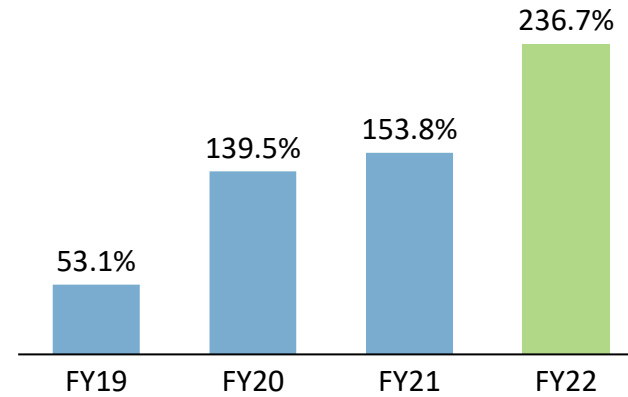
EKI will receive 100% of credits from projects created through its own investment of INR 200 crores (USD 25 Mn)

FOCUSSED ON CAPITAL EFFICIENCY

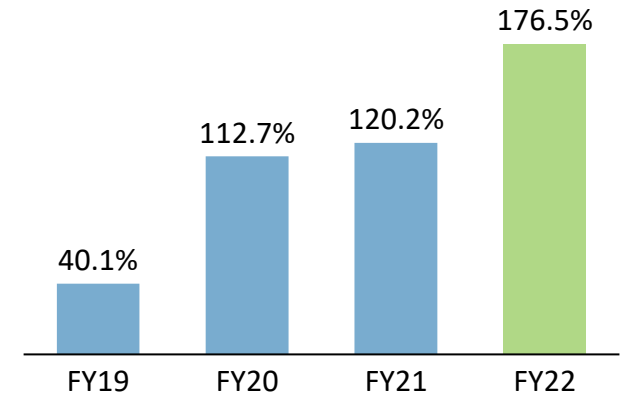
SATISFACTION AND SUSTAINABILITY KEY TO GROWTH



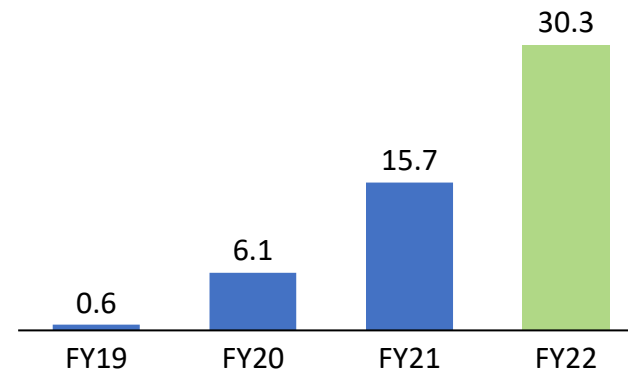
Return on Capital Employed (%) #



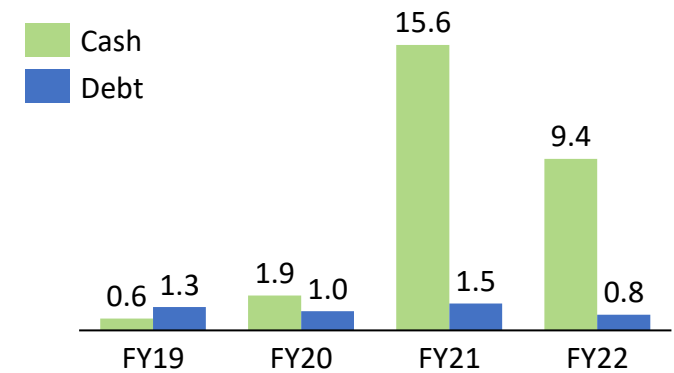
Return on Equity (%) *



Cash Flow from Operations (₹ Cr)



Cash & Debt Balance (₹ Cr)



For H1 FY23 : CFO : ₹ 151.3 Cr. ; Liquid funds - ₹ 186.5 Cr.

ROCE = EBITDA / Average Capital Employed

* ROE = PAT / Average Net worth

STANDALONE FINANCIAL PERFORMANCE

Particulate (₹ Cr)	Q2 FY23	Q2 FY22	Y-o-Y	H1 FY23	H1 FY22	Y-o-Y
Revenue from Operations	449.5	443.5	1.4%	957.6	636.8	50.4%
Purchase of stock-in-trade	217.8	352.7		519.5	488.8	
Changes in Inventories	42.0	-66.6		54.0	-81.0	
Employee Benefits Expense	14.6	4.8		24.8	8.6	
Other Expenses	45.2	43.8		86.4	63.8	
EBITDA	129.9	108.7	19.5%	272.9	156.5	74.3%
EBITDA %	28.9%	24.5%		28.5%	24.6%	
Depreciation and Amortisation Expense	0.5	0.1		1.2	0.3	
Finance Costs	2.5	0.3		2.8	0.4	
Other Income	0.8	0.2		1.2	0.4	
PBT	127.7	108.5	17.7%	270.2	156.2	72.9%
PBT Margin	28.4%	24.5%		28.2%	24.5%	
Exceptional Items		-			-	
Tax Expenses	32.1	27.3		67.6	39.3	
PAT	95.6	81.2	17.7%	202.6	116.9	73.3%
PAT %	21.3%	18.3%		21.2%	18.4%	

Notes:

1. Other income has been excluded from EBITDA calculations

CONSOLIDATED FINANCIAL PERFORMANCE

Particulate (₹ Cr)	Q2 FY23	H1 FY23	FY22
Revenue from Operations	460.4	970.1	1800.1
Purchase of stock-in-trade	209.8	510.3	1333.1
Changes in Inventories	38.9	48.5	-195.9
Employee Benefits Expense	17.1	28.1	25.3
Other Expenses	51.5	94.6	122.1
EBITDA	143.0	288.5	515.5
EBITDA %	31.1%	29.7%	28.6%
Depreciation and Amortisation Expense	1.0	1.8	1.0
Finance Costs	2.6	2.9	0.6
Other Income	0.8	1.3	1.3
PBT	140.2	285.1	515.3
PBT Margin	30.5%	29.4%	28.6%
Exceptional Items	-	-	-
Tax Expenses	34.1	70.1	132.4
PAT	106.1	215.0	382.9
PAT %	23.1%	22.2%	21.3%

Notes:

1. Other income has been excluded from EBITDA calculations

STANDALONE BALANCE SHEET STATEMENT

Equity & Liabilities (₹ Cr)	Sept'22	Mar'22	Sept'21
Equity Share Capital	27.5	6.9	6.9
Other Equity	584.1	402.4	149.8
Total Equity	611.6	409.3	156.6
Non Current liabilities			
1. Borrowing	-	-	0.7
2. Lease Liabilities	-	-	-
Provisions	6.0	0.4	0.2
Other Non-Current Liabilities	0.1	0.1	-
Total Non-Current Liabilities	6.0	0.5	0.9
Current Liabilities			
Financial Liabilities			
(i) Borrowings	0.7	0.8	0.2
(ii) Lease Liabilities	0.0	0.0	-
(iii) Trade Payables	162.7	106.5	69.1
Other Current Liabilities	4.5	1.7	9.6
Provisions	0.0	0.0	0.0
Other financial liabilities	0.4	14.2	0.0
Current tax liabilities	37.2	27.2	15.6
Total Current Liabilities	205.6	150.4	94.6
Total Equity & Liabilities	823.3	560.2	252.1

Assets (₹ Cr)	Sept'22	Mar'22	Sept'21
Property, plant and equipment	2.1	1.5	1.3
Capital Work-in-Progress	0.1	0.1	0.1
Intangible Assets	3.6	0.0	0.0
Intangible Assets under development	0.5	3.9	3.1
Investment Property	23.8	24.2	6.1
Financial Assets			
(i) Investments	3.4	0.9	-
(ii) Other Financial Assets	0.8	0.9	1.4
Deferred tax assets (net)	0.2	0.2	0.1
Non Current Tax Assets	-	-	0.0
Total Non-Current Assets	34.6	31.7	12.1
Current Assets			
Short-term loans and advances	0.1	0.0	0.0
Inventories	142.0	195.9	81.0
Financial Assets			
(i) Investments	60.6	22.1	33.5
(ii) Trade Receivable	313.9	139.5	46.9
(iii) Cash and Cash Equivalents	73.8	9.4	25.5
(iv) Bank balances other than (iii) above	52.0	3.9	0.0
(v) Loans	1.1	0.2	0.2
(vi) Other Current Assets	145.1	157.4	52.9
Total Current Assets	788.7	528.5	240.0
Total Assets	823.3	560.2	252.1

CONSOLIDATED BALANCE SHEET STATEMENT

Equity & Liabilities (₹ Cr)	Sept'22	Mar'22
Equity Share Capital	27.5	6.9
Other Equity	591.4	402.2
	618.9	409.1
Non-controlling Interest	7.8	0.6
Total Equity	626.7	409.7
Non Current liabilities		
1. Borrowing		
2. Lease Liabilities	3.0	1.2
Provisions	6.0	0.4
Other Non-Current Liabilities	0.1	0.1
Total Non-Current Liabilities	9.0	1.7
Current Liabilities		
Financial Liabilities		
(i) Borrowings	0.7	0.8
(ii) Lease Liabilities	0.0	0.0
(iii) Trade Payables	158.3	106.7
Other Financial Liabilities	0.6	14.1
Other Current Liabilities	5.8	1.7
Provisions	1.1	0.0
Current tax liabilities	37.2	27.2
Total Current Liabilities	203.6	150.5
Total Equity & Liabilities	839.3	562.0

Assets (₹ Cr)	Sept'22	Mar'22
Property, plant and equipment	4.4	2.8
Capital Work-in-Progress	0.1	0.3
Right of Use Assets	2.5	-
Intangible Assets	3.6	0.0
Intangible Assets under development	0.5	3.9
Investment Property	23.8	24.2
Financial Assets		
(i) Investments	0.6	0.6
(ii) Other Financial Assets	1.0	1.0
Deferred tax assets (net)	0.2	0.2
Non Current Tax Assets	-	-
Total Non-Current Assets	36.8	33.0
Current Assets		
Short-term loans and advances	0.8	56.9
Inventories	147.4	195.9
Financial Assets	0.0	0.0
(i) Investments	60.7	22.1
(ii) Trade Receivable	315.0	139.6
(iii) Cash and Cash Equivalents	79.5	9.7
(iv) Bank balances other than (iii) above	52.0	3.9
(v) Loans	6.7	0.0
(vi) Other Current Assets	140.4	100.8
Total Current Assets	802.5	528.9
Total Assets	839.3	562.0

BUSINESS OVERVIEW

STEERING THE
PLANET TO NET ZERO



OUR GROWTH JOURNEY

WHO?



2008

- EKI was founded as a sole proprietorship firm in Indore, Madhya Pradesh

2009

- Started first project in Verified Carbon Standard(VCS) mechanism

2011

- Company became closely held Public Limited Company

2013

- Initiated the first project under the Gold Standard

2014

- After analyzing the carbon credit market and realizing its necessity, Company ventured in supplying carbon credits

2017

- 5+ Million credits supplied within the first six months of the financial year with an immutable climb in the number of clients to 700+

2019

- Entered South-East Asian Markets.

2020

- Sold 40M+ Credits

2021

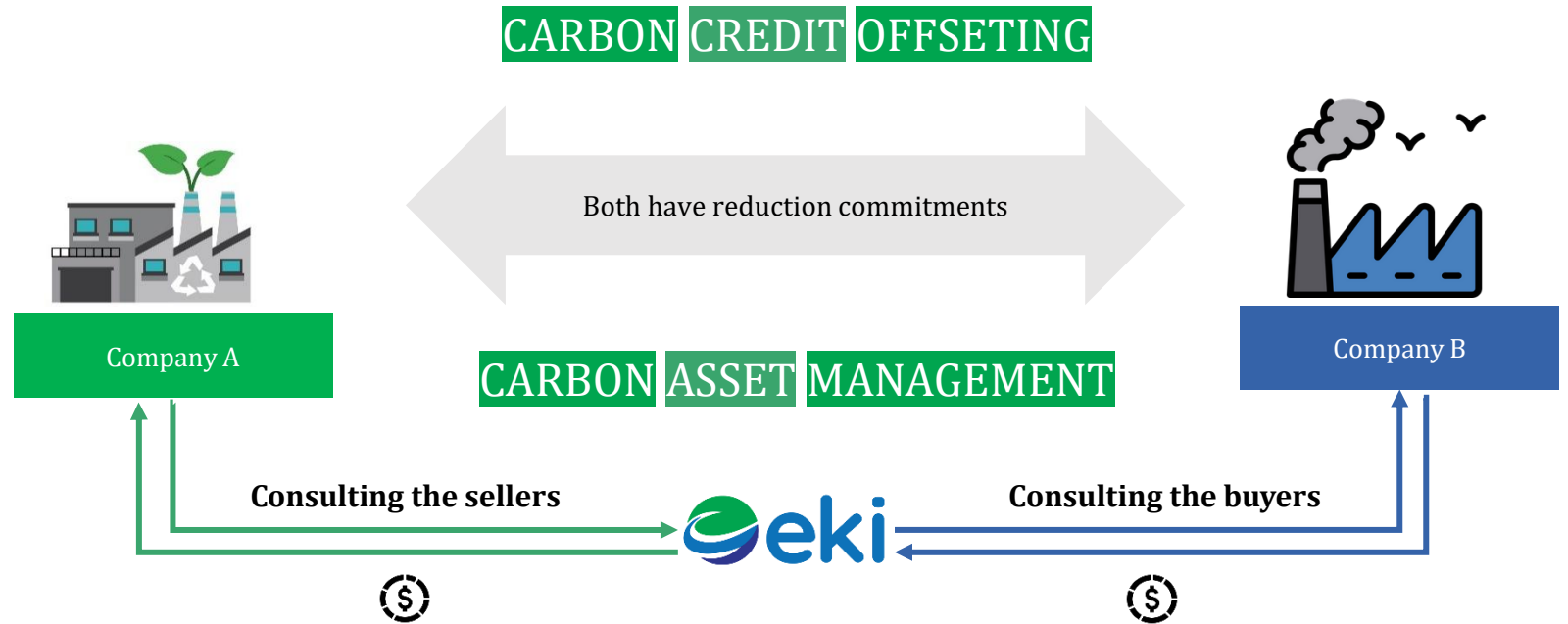
- Listed on BSE (SME Segment)
- JV agreement with Shell Overseas Investments B.V (The Netherlands) for NBS projects
- Started new business verticals of sustainability reporting

2022

- Became first ever company to list a Plastic project from India with Verra- a global accreditation standard located in WA, USA
- Launched first-of-its-kind INR 1000 crores (125 Mn USD)
- Launched India's first Climate EdTech and Climate Finance company
- Committed to become net-zero by 2030
- Continued strong focus on community-based projects
- Migrated to BSE Main Board
- Bonus issue in ratio of 3:1 (three shares for every one share held)
- Expanding global presence – offices in Switzerland, Singapore

OUR OFFERINGS

WHAT?



We offer carbon sustainability advisory services to a wide range of projects such as bio-methanation, renewable power, waste management, energy efficiency and water purification.

We provide advisory services for the validation, registration, monitoring, verification and issuance and supply of eligible carbon credits.

A carbon credit is a tradable certificate, which permits its holder, a right to emit, over a certain period, carbon dioxide or other greenhouse gases. One carbon credit is equal to one ton of carbon dioxide.

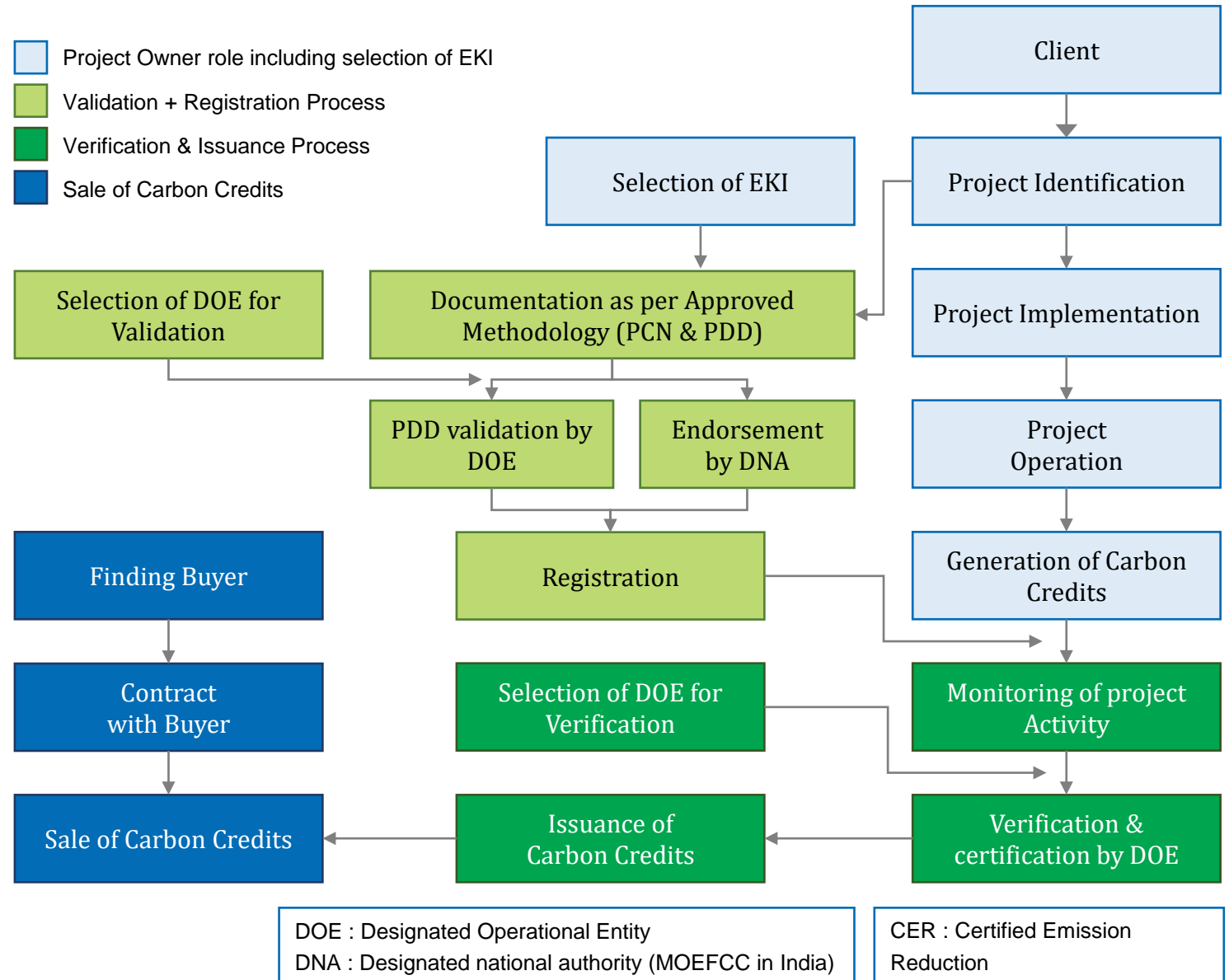
Once companies have decided to acquire carbon offsets to achieve their carbon neutrality goals, the next decision is to select the appropriate type of carbon offset.

We identify buyers of carbon credits across countries and corresponding suitable supplier. The company studies the project requirements, credibility, quantum and profile of the buyer to offer the suitable credits at a competitive price and complete the transaction.

We also locate sellers internationally with the requisite carbon credits. Before executing any contract, it is ensured that the credits are quantifiable and verified by a third party.

OUR BUSINESS PROCESS

HOW?



WHERE?



We have a widespread global presence which makes carbon credit supply easy and performs towards sustaining global environment

Working with leading brands and leaders across the world, EKI is dedicated towards crafting a healthier happier future to live in.

OUR TARGET MARKET

WHY?



137 Countries have committed to work toward net zero emissions by 2050 and to enhance their international climate pledges

Corporates around the World are aiming for carbon neutrality on Compliance and Voluntary basis

*Global Compliance
Carbon Credit
Market Size
€238 Bn*



*Global Voluntary
Carbon Credit
Market Size
\$1 Bn+*

*Data are as per online websites

India, Target Date - 2070 to reduce its amount of goods produced per unit of energy by 45% by 2030 & achieve net zero by 2070

UK, Target Date - 2050 The UK already passed a framework law for cutting emissions in 2008, setting a net zero target by 2050

Germany, Target Date - 2045 net zero emissions by 2045. The cabinet adopted a 65% emissions reduction by 2030, 85-90% by 2040 & net zero emissions by 2045



USA, Target Date - 2050 On a climate platform committed to aim for net zero emissions by 2050

European Union. Target Date - 2050 The EU is working towards a bloc-wide 2050 net zero emissions target

China, Target Date - 2060 China would strive to achieve carbon neutrality by 2060. The country would adopt “more vigorous policies and measures” to peak emissions before 2030

COMMITMENTS MADE BY DIFFERENT COUNTRIES & CORPORATES

BBVA commits to reduce emissions from its oil and gas client portfolio by 30% by 2030

BBVA is committed to clean energy and will support the energy industry in its transition. The bank has therefore announced it will reduce emissions from its oil and gas portfolio by 30% by 2030. This commitment is in addition to the bank's 2021 targets in four other carbon-intensive sectors and the decision to stop financing coal companies, in line with the zero net emissions banking alliance (NZBA).



Nissan strengthens its commitment to reduce carbon footprint

MEXICO – Aware of the need to move towards a world with zero carbon emissions, Nissan is working to continue offering more sustainable mobility alternatives, as part of its global strategy Nissan Ambition 2030. In addition, the company aims to reduce its carbon footprint across the entire value chain to achieve carbon neutrality in all its operations and the life cycle of its products by 2050



Towards a Greener Footprint: Prioritising Carbon-Neutrality Makes Good Business Sense! Are Indian Firms Making the Transition?

Indian corporations' journey towards carbon neutrality:

Reliance Industries (RIL) -2035, Tata Consultancy Services (TCS)- reduce greenhouse emissions by 70% by 2025 and to achieve net zero by 2030, HDFC Bank by 2031-32, Wipro- 2040, ITC by 2030 and Indian railways by 2030 are organisations that have proclaimed net-zero targets



OUR ESTEEMED PARTNERSHIPS

TOGETHER, WE WILL
ACCELERATE SUSTAINABLE
GROWTH



OUR INTERNATIONAL CLIENTS



THE WORLD BANK

World Bank Group



**International
Monetary
Fund (IMF)**

International Monetary Fund



UNOPS

**The United Nations Office
for Project Services**

SIEMENS

Ingenuity for life

Siemens AG, Germany



KenGen

Energy for the nation

**Kenya State Electricity
Generation Company, Kenya**



Shell, Singapore



**Volkswagen,
Germany**



Burgos Wind Farm, Philippines



Pacific Light, Singapore



XUAN THIEN GROUP

Xuan Thien Group



Halcom Vietnam JSC



Southern Hydropower JSC

OUR NATIONAL PRIVATE CLIENTS

OUR NATIONAL PSU'S CLIENTS



NTPC



NHPC



Airports Authority of India



Indore Smart City Development



Oil and Natural Gas Corporation



M.P. Paschim Kshetra Vidyut Vitaran Co.



Varanasi Smart City Development



Rajasthan State Mines and Minerals



Hindustan Petroleum



Indian Oil Corporation



Housing & Urban Development Corporation



India Tourism Development Corporation



Kerala State Electricity Board



Maharashtra State Board of Technical Education



National Research Centre on Camel



Balmar Lawrie & Co.



Gail



Central Water & Power Research Station



Uttarakhand Power Corporation



Bharat Petroleum Oil & Gas Company



Khadi and Village Industries Commission



Ministry of New and Renewable Energy



Ordinance Factory



India Meteorological Department

OUR ASSOCIATION AND EMPANELMENT

International partnerships provides us a platform for product innovation

CMAI
Carbon Markets Association of India

Carbon Markets Association of India
(CMAI)

IETA
CLIMATE CHALLENGES
MARKET SOLUTIONS

Membership with IETA (International
Emissions Trading Association)

ASSOCHAM
INDIA

ASSOCHAM

CDP

Global Gold Consultant of Carbon
Disclosure Project (CDP)

CII
Confederation of Indian Industry

Membership with Confederation of
Indian Industry(CII)

FICCI

Federation of Indian Chambers
Of Commerce and Industry

UNFCCC

Member of UNFCCC CNN

OUR ASSOCIATION AND EMPANELMENT (Cont'd)



Services Exports Promotion Council

RESC International

I am SME of India

BEE ESCO INDIA



Solar Baba Turkey

World Biogas Association

Forum Energy Technology

UNSURPASSED OPPORTUNITY

**WORLD'S NEXT BIG
SUNRISE INDUSTRY**





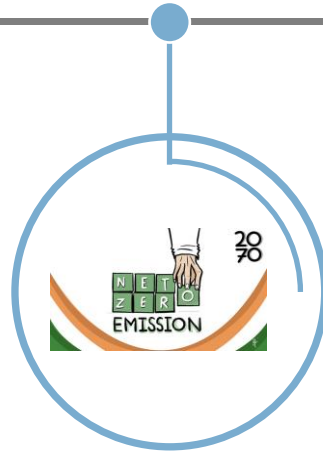
NET ZERO EMISSIONS PLEDGE

- 137 countries have committed to work toward net zero emissions by 2050 and to enhance their international climate pledges under the Paris Agreement
- Corporates around the World are aiming for carbon neutrality



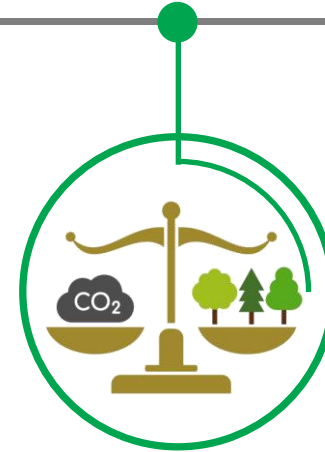
GROWING USAGE

- Companies are increasingly using internal carbon pricing to reduce emissions across their value chains
- Introduction of industry specific emission reduction guidelines such as CORSIA increased global demand for carbon credits
- Maritime initiatives is yet another positive step towards rehabilitating the planet that will enable in the growth of the carbon market



INDIA'S CLIMATE COMMITMENTS

- India's international climate commitments include a reduction goal in GHG emission intensity of GDP by 33-35% until 2030 (compared to 2005 levels) and a target to increase the share of non-fossil fuel energy sources to 40% by 2030. India is pledged to achieve net zero carbon emissions by 2070



CHANGING REGULATIONS

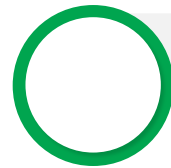
- Stringent regulations and implementation of carbon pricing (emissions trading systems (ETS) and carbon taxes) around the World are expected to drive demand for carbon credits in the near term



NEW BUSINESS AVENUES

- Community (Green cooking, Clean water) & nature-based projects (forest, sustainable agriculture), waste management, green hydrogen, etc.
- Plastic Program is used for consistent accounting and crediting of a variety of plastic collection and recycling activities. It drives investment into projects that increase the collection of plastic waste from the environment and/or its recycling. Each Plastic Credit represents one tonne of plastic waste that would otherwise have not been collected or recycled.

DOMESTIC CARBON CREDIT MARKET DEVELOPMENTS



Carbon credits play an important role

Carbon credits are imperative and integral for climate positive actions



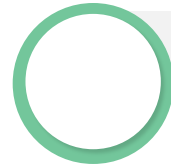
National ETS

Indian carbon market is gearing up for a revolution with the development of National ETS [National Cap & Trade Regulatory Carbon Market]



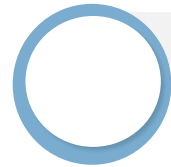
National ETS will enable strong supply

Robust National ETS will enable strong supply of carbon credits in India to meet NDCs and export [under Article 6.2; comprises of bilateral sovereign cooperation] for higher forex / economical / developmental benefits



Climate Finance

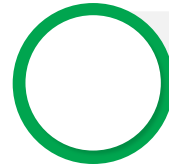
Climate finance influx from credit export to continue growing enabling stronger climate action focus



Energy Conservation Act

Energy Conservation Act, 2022 empower domestic carbon market with a structured policy framework for collating and making fungible all country level existing and upcoming efforts towards low-carbon development into 'Carbon Credit Certificates' and its centralized accounting and reporting, in adherence of international multilateral requirements [CARP of UNFCCC] and participation in bilateral / multilateral cooperation as been provisioned under Article 6.2 of Paris Agreement.

VOLUNTARY CARBON MARKET DEVELOPMENTS



No restriction on Voluntary Carbon exports

No restriction on Voluntary Carbon Exports from India since Voluntary Credits are not governed by Article 6 of Paris Agreement and no issues related to double counting



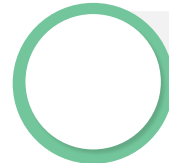
Strong demand for Voluntary Credits

Demand for voluntary carbon credits rising exponentially with substantial climate actions at corporates and businesses, due to climate conscious investment and consumers



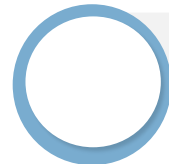
Increased Climate commitments by corporates

Increased climate commitments and net-zero pledges by corporates and businesses to surge the demand further



Market Opportunity

30% of voluntary market carbon credits got retired are from EKI's portfolio



Energy Conservation Act

Future market for EKI will grow substantially with surges in Supply of Credits (origination of credits), Demands of Credit by offtakers (corporates and businesses around the world with NetZero commitments), as well as National ETS in India (expected to be in operation in 3 years)



Robust growth estimates

- Demand for carbon credits to increase by a factor of 15 or more by 2030
- Voluntary Carbon Markets will be worth upward of \$50 - \$150 billion by 2030
- Annual global demand for carbon credits could reach up to 1.5 to 2.0 gigatons of carbon dioxide (GtCO₂) by 2030 and up to 7 to 13 GtCO₂ by 2050

BUSINESS OPPORTUNITIES



The large portfolio and on-the-ground support allow organizations to choose projects aligned with their brand, business and sustainable development goals

Company is constantly identifying projects within & outside Indian territory that reduce carbon emissions, protect biodiversity, and deliver measurable benefits aligned with the aims of the Kyoto Protocol, Paris Agreement and the UN Sustainable Development Goals.

EXISTING

Solar Energy



Wind Energy



Hydro Energy



Energy Efficiency Projects



Waste Management



Sewage Treatment Plant



NEW

Nature-based Solutions



Community based Projects



Green Hydrogen



1,000+ Carbon credit projects in the portfolio as on date, consisting of above

Nature Based Solutions Consultancy



JV agreement with Shell to extend carbon consultancy services in nature-based solutions projects. This JV will provide its expertise in climate sustainability projects.

Community Based Projects



- We provide Improved Cookstoves (ICS) to rural households globally with an aim to empower them with energy-efficient and cleaner cooking alternatives. We offer end-to-end supply chain facility for generation of carbon credits through projects.
- Entered into an agreement with global energy giant for implementation of 1 mn+ Improved Cook Stoves ("ICS") in FY2022-23.
- Fast progressing on implementing new projects like LED, clean drinking water etc

Sustainability



Solutions for sustainability reporting including Sustainability Report Preparation, GRI Reporting and BRSR Reporting.



5,00,000+ cook stoves distributed till date

1 Mn+ cook stoves under implementation

GHG REDUCTION TECHNOLOGIES PVT. LTD.

- ✓ Strengthening the backward integration of carbon credit supply chain through community development-based projects
- ✓ Started manufacturing cook stoves in Nashik plant in April 2022 with capacity of 5 mn+ units per year.
- ✓ Strategic management of the carbon credit supply chain
- ✓ Environment friendly solution to community and helps to reduce GHG emission
- ✓ Conservation of forest and biodiversity; Reduction in firewood consumption
- ✓ Community wellbeing through employment creation, savings in health cost, enhancement of indoor air quality inside homes

Providing Improved Cook stoves (ICS) to discerning households globally

Other future projects like safe & clean water / LED implementation etc projects for community development and further strengthen the carbon credit supply chain

Operations:
Manufacturing of improved cook stoves (ICS)

PARTNER WITH SHELL OVERSEAS INVESTMENTS B. V. (THE NETHERLANDS)

Objectives

- ✓ Providing offsets to emissions through Nature Based Solutions in the areas of forestry, agriculture including agroforestry, horticulture, grasslands, wetlands, blue carbon, peatlands etc.



Operational Highlights

- ✓ Company is providing consultancy services to develop NBS projects
- ✓ **Shell** will provide project finance for the implementation of NBS projects
- ✓ JV is now operational and onboarded two nature-based projects.

JV Corporate Structure	EKI Energy Services Limited	Shell Overseas Investments B.V.
Shareholding Structure	51%	49%
No. of Directors	2	2

LOOKING AHEAD

IMAGINE A NET-ZERO WORLD. A WORLD
WHERE HUMANITY HAS COME TOGETHER
AND DEFEATED THE CLIMATE CRISIS..



SATISFACTION AND SUSTAINABILITY KEY TO GROWTH

In addition, the Company is constantly looking for new growth avenues including acquisitions/partnerships to play a bigger role in global carbon asset management



Addition of new clients & projects across the Globe

With the acquisition of new talent pool and development of existing human capital, Company is aiming to enter into new geographies across the Globe, where it see huge potential for climate change advisory services & acquisition of carbon credits projects

Backward integration to Project Owners

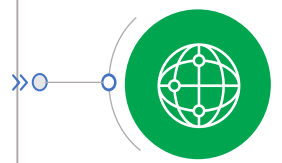
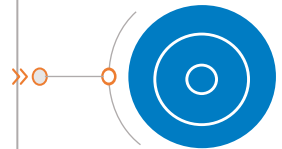
- EKI will further strengthen the backward integration of the carbon credit supply chain through environment-friendly projects that also enable community upliftment i.e., cookstove, biogas, tree plantation, etc., amongst others
- Launch of INR 1000 crore (USD 125 Mn) Climate Impact Fund in partnership with –Impact Capital Asset Management Pte. Ltd. (ICAM), a Monetary Authority of Singapore licensed Fund Management Company

Increasing our international presence in carbon footprint management

Company intends to continue to expand its end-user client base in the developed countries such as Germany, U.S.A, Australia etc. Its strategy to supply carbon offsets directly to the end-users will result in higher profit margins.

Focus on brand building & marketing initiatives

Company has plans to continue investing in various brand building & marketing initiatives i.e., sponsorship in national & international industrial events, media advertisements, enhancing social media presence and creating awareness on carbon credits with Government and public.



KEY TAKEAWAY



14+ years of advisory experience in the innovative and high growth climate change industry



Well established network of 1000+ greenhouse gas efficient projects



Global corporate commitment to become a net-zero company by 2030



Fully integrated end to end solutions for clients to achieve their carbon neutrality goals



Experienced management team leading 200+ professionals across continents



ANNEXURES

VITAL LINK BETWEEN THE CORPORATES AND ENVIRONMENT





Environment

- Our projects are aligned with Kyoto Protocol, Paris Agreement and the UN SDGs
- Committed to protect land, natural resources and biodiversity
- Initiated plantation drive program along with its employees within the nearby community
- Focused on transition to renewable energy; Placed solar panel located at the rooftop of its corporate office
- Introduced "Green Initiative" policy across its business division and departments to reduce paper waste.
- Introduced Cloud based applications to transfer and store files/data

Social

- For social upliftment, contributed ₹ 21.19 lakh in Multi specialty hospital cum medical college for world class medical education facility

Awards

- Best Carbon credit company for the year 2022 by EQ Magazine
- Most promising brand of 2021 by The Economic Times
- The company was also adjudged as the "Best Broker" and "Best Trading Company" in the Environmental Finance Annual Market Ranking Awards of 2020

EKI Participation @ COP 27



- Expect this year to be a step up from last year as more & more countries firm up on their implementation plans, programs & pathways for climate action
- COP 27 is also expected to witness further implementation of Paris Agreement
- COP 27 is expected to bring last mile clarity on interaction between various market segments like International compliance, Voluntary, National regulator, etc.
- Enable bringing together Nations, Corporates and Financial institutions to collaborate & share standardized best practices

Addressing the CBAM Agreement by European council
November 09 - Morocco Pavillion

Article 6: Double Counting & Corresponding Adjustments
November 11 - Namibia Pavillion

Article 6: Double Counting & Corresponding Adjustments
November 14- Turkey Pavillion

Carbon Credit Valuation & Digitalization of the Carbon Markets
November 16- Turkey Pavillion

THANK YOU



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