To,

The Manager (Department of Corporate Services)
Bombay Stock Exchange Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
MUMBAI - 400001

Scrip Code: 517236

Sub: Intimation under Regulation 30 of Securities and Exchange Board of India (Listing obligations and Disclosure Requirements) Regulations, 2015 -Investor Release

In reference to the captioned subject, please find enclosed herewith a copy of "Q2 FY21 and H1 FY21 Result Presentation".

You are requested to take the aforesaid on record.
Thanking you,

Yours sincerely,
For CALCOM VISION LTD.


Enclosed- A/a

## Calcom Vision Limited

## Investor Presentation

Financial Results for quarter and half year ended September 30, 2020


## $>$ Q2 FY21 and H1FY21 Performance Review

>Quarterly \& Half Yearly Results
$>$ Sales Review

## CALCOM - REVENUE FROM OPERATIONS



| Particulars | Quarter Ended |  |  | Half Year Ended |  | Year Ended |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 30.09 .19 | 30.06 .20 | 30.09 .20 | 30.09 .19 | 30.09 .20 | 31.03 .20 |
| Revenue From operations | 1532.46 | 348.48 | 1419.75 | 3048.53 | 1768.23 | 4736.23 |

1) The Revenue for quarter ended 30th Sept, 20 is less by $7.35 \%$ over the previous corresponding quarter because of impact of COVID-19. The Revenue for the quarter is up by $307.41 \%$ over immediate previous quarter, as the Company is now coming back to normalcy post COVID19 lockdown.
2) The Revenue for First Half of FY20 (Q1+Q2) is less by $42 \%$ over the previous corresponding Half Year, as during first quarter the factory was virtually closed and even second quarter performance was also impacted because of COVID-19.

## Calcom Q2 FY21 Performance

## Profitability Highlights

## CALCOM - OPERATING PROFIT



| Profit From operations | 84.02 | (155.28) | 33.27 | 165.11 | (122.01) | 27.71 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| The Profit from Operations for the quarter is less by $60.40 \%$ over the previous <br> corresponding because of COVID-19 Impact. However, the Profit is considerably <br> higher than immediate previous quarter. |  |  |  |  |  |  |

## Calcom Q2 FY21 Performance

## In Lacs



| EBIDTA | $\mathbf{1 4 6 . 4 5}$ | (102.82) | $\mathbf{8 8 . 6 0}$ | $\mathbf{2 8 0 . 5 0}$ | (14.22) | $\mathbf{2 6 7 . 2 3}$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| The Earnings Before Interest, Depreciation ,Tax and amortization (EBIDTA) |  |  |  |  |  |  |
| for current quarter has gone down by 39.50\% over previous year |  |  |  |  |  |  |
| corresponding quarter (Q2FY19) due to impact of COVID-19. However, it is |  |  |  |  |  |  |
| considerably higher than immediate previous quarter. |  |  |  |  |  |  |

## In Lacs

## CALCOM VISION LIMITED

Statement of Financial Results for the Quarter and Half Year ended 30th September, 2020

| Particulars | Quarter Ended |  |  | Half Year Ended | Year Ended |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\mathbf{3 0 . 0 9 . 1 9}$ | $\mathbf{3 0 . 0 6 . 2 0}$ | $\mathbf{3 0 . 0 9 . 2 0}$ | $\mathbf{3 0 . 0 9 . 1 9}$ | $\mathbf{3 0 . 0 9 . 2 0}$ | $\mathbf{3 1 . 0 3 . 2 0}$ |
| Revenue From operations | 1532.46 | 348.48 | 1419.75 | 3048.53 | 1768.23 | 4736.23 |
| Other Income | 5.00 | 0.60 | 0.03 | 6.74 | 0.63 | 13.13 |
| Total Income | 1537.46 | 349.08 | 1419.78 | 3055.27 | 1768.86 | 4749.36 |
| Cost of Goods Sold | 1067.01 | 275.05 | 1067.33 | 2140.81 | 1342.38 | 3369.53 |
| Employee expense | 222.50 | 124.17 | 189.17 | 432.78 | 313.34 | 777.43 |
| Finance costs | 44.67 | 30.28 | 33.29 | 78.53 | 63.57 | 160.63 |
| Depreciation and amortization | 17.76 | 22.19 | 22.04 | 36.86 | 44.23 | 78.89 |
| expenses | 101.50 | 52.68 | 74.68 | 201.18 | 127.36 | 335.17 |
| Other expenses | 1453.44 | 504.36 | 1386.51 | 2890.16 | 1890.87 | 4721.65 |
| Total expenses | 84.02 | $(155.28)$ | 33.27 | 165.11 | $(122.01)$ | 27.71 |
| Operating Profit | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Exceptional Items- (expenses)/income | 84.02 | $(155.28)$ | 33.27 | 165.11 | $(122.01)$ | 27.71 |
| Profit/(loss) after Exceptional Items | $5.48 \%$ | $(44.56 \%)$ | $2.34 \%$ | $5.42 \%$ | $(6.90 \%)$ | $0.59 \%$ |
| Operating Profit as a \% to Sales |  |  |  |  |  |  |

Committed to Individual Respect, Customer Satisfaction and Superior Performance

Statement of Assets and Liabilities as at $30^{\text {th }}$ Sept, 20
(In Lacs)
Calcom



| Particulars | Half Year <br> Ended 30th <br> Sept, 2020 | Half Year Ended 30th Sept, 2019 | Year Ended 31st March, 2020 |
| :---: | :---: | :---: | :---: |
|  | Unaudited | Unaudited | Audited |
| A. CASH FLOW FROM OPERATING ACTIVITIES |  |  |  |
| Net Profit Before Tax and Extra-ordinary items | (122.01) | 165.11 | 27.71 |
| Adjustments for - |  |  |  |
| Depreciation on Property, Plant \& Equipments | 44.23 | 36.86 | 78.89 |
| Loss on Sale of Property, Plant \& Equipments | - |  | 0.54 |
| Interest \& Financial Charges | 63.57 | 78.53 | 157.74 |
| Provision for Gratuity | (0.26) | (2.09) | (6.40) |
| Operating profit before Working Capital Changes | (14.47) | 278.40 | 258.48 |
| Adjustments for - |  |  |  |
| (Increase)/Decrease in Inventories | 168.01 | (87.32) | (432.09) |
| (Increase)/Decrease in Trade Receivables | (199.83) | (571.46) | 85.90 |
| (Increase)/Decrease in Other Financial Assets | 42.43 | 11.39 | (75.25) |
| (Increase)/Decrease in Current Tax Assets | 9.98 | (34.35) | 5.63 |
| (Increase)/Decrease in Other Current Assets | (25.24) | (87.46) | (46.02) |
| Increase/(Decrease) in Trade Payables (excluding Creditor written Off) | 140.40 | 349.63 | 145.29 |
| Increase/(Decrease) in Other Financial Liablilites | 14.83 | 27.68 | (275.61) |
| Increase/(Decrease) in Other Current Liabilities | (95.92) | (7.72) | 214.25 |
| Increase/(Decrease) in Provisions | - | 33.99 | - |
| Increase/(Decrease) in Short Term Borrowings | 126.49 | - | - |
| Cash Generated from Operations | 166.68 | (87.21) | (119.43) |
| Less: Interest \& Financial Charges incurred on Bill Discouting | (63.57) | (78.53) | (157.74) |
| Less: Direct Taxes Paid | - |  |  |
| NET CASH FLOW FROM OPERATING ACTIVITIES | 103.11 | (165.74) | (277.17) |


| Particulars | $\begin{array}{\|c\|} \hline \text { Half Year Ended } \\ \hline \text { 30th Sept, } 2020 \\ \hline \end{array}$ | Half Year Ended 30th Sept, 2019 | Year Ended 31s <br> March, 2020 |
| :---: | :---: | :---: | :---: |
|  | Unaudited | Unaudited | Audited |
| B. CASH FLOW FROM INVESTING ACTIVITIES |  |  |  |
| Purchase of Property, Plant and Equipments <br> Purchase of Other Intangible Assets <br> Capital work in progress <br> Sale of Property, Plant and Equipments <br> (Increase)/Decrease in Loans <br> (Increase)/Decrease in Other Non-Current Assets <br> (Increase)/Decrease in Other Financial Liabilities (Non Current) | $\begin{gathered} (95.54) \\ - \\ (18.31) \\ - \\ - \\ 13.12 \end{gathered}$ | (96.15) 3.89 (1.79) (19.96) | $\begin{array}{r} (272.69) \\ (5.99) \\ 3.89 \\ 10.00 \\ 0.38 \\ (11.12) \\ (37.85) \end{array}$ |
| NET CASH FLOW FROM INVESTING ACTIVITIES | (100.74) | (114.00) | (313.37) |
| C. CASH FLOW FROM FINANCING ACTIVITIES |  |  |  |
| Increase in Borrowings | 73.59 | 312.96 | 596.25 |
| NET CASH FLOW FROM FINANCING ACTIVITIES | 73.59 | 312.96 | 596.25 |
| NET INCREASE IN CASH OR CASH EQUIVALENTS | 75.97 | 33.22 | 5.71 |
| I CLOSING BALANCE OF CASH OR CASH EQUIVALENTS <br> II OPENING BALANCE OF CASH OR CASH EQUIVALENTS | $\begin{array}{r} 135.89 \\ 59.92 \end{array}$ | $\begin{aligned} & 87.43 \\ & 54.21 \end{aligned}$ | 59.92 54.22 |
| NET INCREASE IN CASH OR CASH EQUIVALENTS | 75.97 | 33.22 | 5.71 |

## In Lacs



- The order position is quite healthy and Sale are expected to grow every month.
- Post COVID we have been able to recruit and train manpower and normalcy has since been achieved in operations.



## Thank you.

