

Gujarat Alkalies and Chemicals Limited

P.O. Ranoli - 391 350 (Promoted by Govt. of Gujarat)

Ref. : SEC/SE/2021/

19th November, 2021

| The General Manager | The General Manager |
|---|---------------------------------------|
| Corporate Relations Department | Listing Department |
| BSE Ltd. | National Stock Exchange of India Ltd. |
| 1 st Floor, New Trading Ring | "Exchange Plaza", C-1, Block 'G' |
| Phiroze Jeejeebhoy Towers | Bandra-Kurla Complex |
| Dalal Street | Bandra (East) |
| MUMBAI : 400 001 | MUMBAI : 400 051 |
| | |
| Ref. : Company Code No. : 530001 | Ref. : Company Code No. : GUJALKALI |

Dear Sir/Madam,

Sub: Updated Presentation

We have uploaded an updated Presentation on Company's website <u>www.gacl.com</u> for the benefit of Investors / Shareholders at large. A copy of the updated Presentation is enclosed herewith for information.

Thanking you,

Yours faithfully, For GWARAT ALKALIES AND CHEMICALS LIMITED 2021 (SSBBATT) 19 COMPANY SECRETARY & CGM (LEGAL & CC)





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GUJARAT ALKALIES AND CHEMICALS LIMITED

Regd. Office : P.O. RANOLI : 391350 DIST. VADODARA, GUJARAT. www.gacl.com



Board of Directors

- Shri Pankaj Kumar, IAS, Chairman
- Shri M K Das, IAS, Director
- Shri Tapan Ray, IAS (Retd.), Independent Director
- Shri Rajiv Lochan Jain, Independent Director
- Smt. Vasuben Narendrabhai Trivedi, Independent Director
- Shri S B Dangayach, Independent Director
- Shri Milind Torawane, IAS, Managing Director



Shareholding Pattern as on 30th September 2021

| Sr. No. | Name | No. of Shares | % of Total Share Capital |
|------------|--|---------------|-----------------------------|
| 1. | Promoters (7 Promoters) | 3,39,86,310 | 46.28 |
| 2. | Domestic Institutional Investors (DIIs) | 12,18,299 | 1.66 |
| 3. | Foreign Institutional Investors (FIIs) | 10,88,385 | 1.48 |
| 4. | Bodies Corporate | 2,07,56,335 | 28.26 |
| 5. | Others | 1,63,87,599 | 22.32 |
| | Total | 7,34,36,928 | 100.00 |



GACL- Basic details

Two complexes

- Vadodara, started in 1976
- Dahej, started in 1995
- Major products in Vadodara
 - Caustic Soda group, Caustic Potash group, Hydrogen Peroxide, Chloromethanes, Poly Aluminium Chloride
- Major products in Dahej
 - Caustic Soda group, Hydrogen Peroxide, Phosphoric Acid, Anhydrous Aluminium Chloride, Poly Aluminium Chloride, Sodium Chlorate, Stable Bleaching Powder
- Other investments
 - GIPCL, GCPL (Formerly known as GCPTCL), Gujarat Guardian Ltd and GACL-NALCO Alkalies & Chemicals Pvt. Ltd. (JV Company incorporated by GACL 60% & NALCO 40% share).



GACL- Basic details

TOLL MANUFACTURING

- Chlorinated Paraffin (CPW)
- Anhydrous Aluminium Chloride (ALC)
- **Chlorotoluene Products**
 - Benzyl Chloride
 - Benzyl Alcohol
 - Benzyldehyde
- 171.45 MW Wind Farms at various locations of Kutchh & Saurashtra and 35 MW Solar Power Plant at Charanka Solar Park – Patan & 640 kW (AC) Floating Solar Power Plant on the reservoir of captive power plant @ Dahej Complex.
- Started transporting Caustic Soda Lye under multimodal logistics through Railway Racks as well as through Sea to Eastern & Central India, since Dec.'2014.



Glimpse of Growth Journey

| Projects Commissioned | Present Capacity (MTPA) | Commissioned / Expanded in |
|---|----------------------------|---------------------------------|
| Caustic Chlorine Plant (Baroda) Initial Capacity 37,425 MTPA | 153,450 | 1976, 1981, 1984, 1989, 1994 |
| Caustic Chlorine Plant (Dahej) Initial Capacity 143,550 MTPA | 259,050 | 1998, 2007, 2010 |
| Caustic Potash Plant Initial Capacity 16,500 MTPA | 39,600 | 1994, 2016 |
| Chloromethane Plant Initial Capacity 10,560 MTPA | 56,100 | 1986, 1990, 2007, 2010, 2018 |
| Phosphoric Acid Plant | 26,730 | 1995 |



Glimpse of Growth Journey

| Projects Commissioned | Present Capacity (MTPA) | Commissioned in |
|---|----------------------------|---|
| Hydrogen Peroxide Plant Initial Capacity 10,890 MTPA | 53,080 | 1996, 2002, 2007, 2010, 2011, 2012, 2014, 2018 |
| Poly Aluminium Chloride Plant (P18) Initial capacity 41,250 MTPA | 73,250 | 2006, 2008, 2018 |
| Stable Bleaching Powder Plant | 30,000 | 2011, 2020 |
| Anhydrous Aluminium Chloride Plant Initial Capacity 16,500 MTPA | 49,450 | 2008, 2010, 2016, 2020 |
| Sodium Chlorate Plant | 19,000 | 2014 |
| Wind Mill Projects (Various locations) | 171.45 MW | 2008, 2017 |
| Solar Power Plant | 35 MW | 2018, 2019 |
| Floating Solar Power Plant @ Dahej Complex | 640 kW | 2021 |



Figures in Rs. Crores

| Sr. No. | Particulars | 2016-17 | 2017-18 | 2018-19 | 2019-20 | 2020-21 | 2021-22 (H1) |
|------------|-------------------------------------|----------|----------|----------|----------|----------|-----------------|
| 1 | Net External Sales Value | 2,020.25 | 2,417.70 | 3,102.32 | 2,654.20 | 2,344.49 | 1,506.91 |
| 2 | Gross Profit (EBITDA) | 505.54 | 892.44 | 1,175.93 | 667.49 | 425.62 | 306.23 |
| 3 | Profit Before Tax (PBT) | 381.78 | 750.22 | 1,015.02 | 491.62 | 235.80 | 207.06 |
| 4 | Profit After Tax (PAT) | 308.10 | 535.02 | 689.65 | 332.84 | 166.85 | 138.54 |
| 5 | Equity Share Capital | 73.44 | 73.44 | 73.44 | 73.44 | 73.44 | 73.44* |
| 6 | General Reserve | 2,500.41 | 2,996.87 | 3,637.04 | 3,901.76 | 4,013.59 | 4,093.09* |
| 7 | Net Worth | 2,573.85 | 3,070.31 | 3,710.48 | 3,975.20 | 4,087.03 | 4,166.53* |
| 8 | Other Comprehensive Income (OCI) | 737.01 | 723.32 | 566.11 | 609.51 | 1,283.13 | 1,509.48* |
| 9 | Total Reserve | 3,283.34 | 3,749.19 | 4,223.22 | 4,524.07 | 5,304.15 | 5,608.68* |
| 10 | Loans Outstanding | 353.38 | 290.63 | 247.45 | 204.81 | 496.92 | 612.61* |

* As at 30th Sept, 2021

FINANCIAL RATIOS



| Sr. No. | Particulars | 2016-17 | 2017-18 | 2018-19 | 2019-20 | 2020-21 | 2021-22 (H1) (Annualized) |
|------------|-------------------------|---------|---------|---------|---------|---------|------------------------------|
| 1 | Earning per Share | 41.95 | 72.85 | 93.91 | 45.32 | 22.72 | 37.74 |
| 2 | Dividend per Share | 5.00 | 6.50 | 8.00 | 8.00 | 8.00 | N.A. |
| 3 | Book Value per Share | 350.48 | 418.09 | 505.26 | 541.31 | 556.54 | 567.36 |

HIGHLIGHTS OF Q2 - F.Y. 2021-22



(Figures in Rs. LakhS)

| | | | Standalone | | | | | Consolidated | | | |
|-----|--|------------|------------|------------|-----------------------------|------------|---------------|--------------|------------------|------------|---------------|
| Sr. | Particulars | | | Six Month | Six Months Ended Year Ended | | Quarter Ended | | Six Months Ended | | Year Ended |
| No. | Particulars | 30/09/2021 | 30/09/2020 | 30/09/2021 | 30/09/2020 | 31/03/2021 | 30/09/2021 | 30/09/2020 | 30/09/2021 | 30/09/2020 | 31/03/2021 |
| | | (Unau | dited) | (Unau | dited) | (Audited) | (Unau | idited) | (Unau | dited) | (Audited) |
| [1] | [2] | [3] | [4] | [5] | [6] | [7] | [8] | [9] | [10] | [11] | [12] |
| 1 | Total Income from Operations | 82,576 | 63,825 | 1,54,220 | 1,10,786 | 2,42,948 | 82,576 | 63,825 | 1,54,220 | 1,10,786 | 2,42,948 |
| 2 | Net Profit for the period before Tax | 11,394 | 8,780 | 20,706 | 13,381 | 23,580 | 11,347 | 8,749 | 20,621 | 13,331 | 23,469 |
| 3 | Net Profit for the period after Tax | 7,504 | 6,636 | 13,854 | 9,836 | 16,685 | 7,457 | 6,605 | 13,769 | 9,786 | 16,574 |
| 4 | Equity Share Capital (Face Value of Rs.10/- Each) | 7,344 | 7,344 | 7,344 | 7,344 | 7,344 | 7,344 | 7,344 | 7,344 | 7,344 | 7,344 |
| 5 | Reserves (excluding Revaluation Reserve) as shown in the Audited Balance Sheet of previous year | - | - | - | - | 5,30,415 | - | - | - | - | 5,30,121 |
| 6 | Earning Per Equity Share (of Rs. 10/- each) : (Before Other Comprehensive Income) (Not Annualised) | | | | | | | | | | |
| | a) Basic (in Rs.) | 10.22 | 9.03 | 18.87 | 13.39 | 22.72 | 10.15 | 8.99 | 18.75 | 13.32 | 22.57 |
| | b) Diluted (in Rs.) | 10.22 | 9.03 | 18.87 | 13.39 | 22.72 | 10.15 | 8.99 | 18.75 | 13.32 | 22.57 |
| | | | | | | | | | | | 10 |



As On 30.09.2021

Installed Capacity at GACL

| PRODUCTS | VADODARA | DAHEJ | TOTAL CAPACITY |
|--|----------|----------|----------------|
| Caustic Soda Lye (On 100% Basis) | 1,53,450 | 2,59,050 | 4,12,500 |
| Caustic Soda Flakes/Prills | 53,000 | 1,65,000 | 2,18,000 |
| Chloromethane | 56,100 | - | 56,100 |
| Caustic Potash Lye (On 100% Basis) | 39,600 | - | 39,600 |
| Potassium Carbonate | 13,200 | - | 13,200 |
| Hydrogen Peroxide (On 100% Basis) | 12,540 | 40,540 | 53,080 |
| Phosphoric Acid | - | 26,730 | 26,730 |
| A. Aluminium Chloride (Job work/O&M) | 9,900 | 39,550 | 49,450 |
| Poly Aluminium Chloride | 32,000 | 41,250 | 73,250 |
| Chlorinated Paraffin (CPW) - (Jobwork) | 12,000 | - | 12,000 |
| Stable Bleaching Powder | - | 30,000 | 30,000 |
| Sodium Chlorate | - | 19,000 | 19,000 |

* Membrane Cell of CSL & CPL are interchangeable & production is optimized as per market requirement 11



Alkali Industry V/s. GACL Capacity Utilization

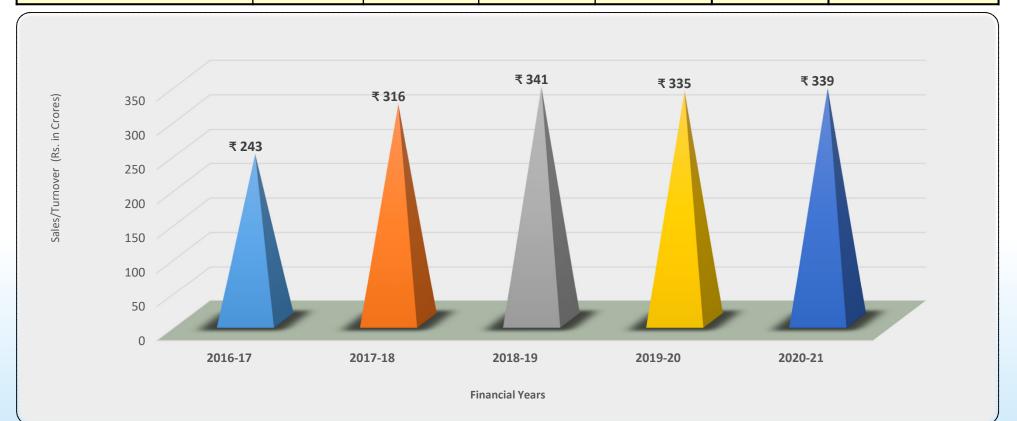
| Financial Year | Installed Capacity Of Industries (Qty. in Lakhs MT) | Capacity Utilization Of Industries (Qty. in Lakhs MT) | Capacity Utilization Of Industries (%) | Capacity Utilization of GACL (%) |
|-------------------|---|---|--|--|
| 2016-17 | 36.62 | 30.22 | 83% | 94% |
| 2017-18 | 38.80 | 32.42 | 84% | 94% |
| 2018-19 | 42.78 | 35.39 | 83% | 105% |
| 2019-20 | 45.44 | 36.05 | 79 % | 106% |
| 2020-21 | 47.63 | 35.60 | 75% | 101% |

Source: AMAI (Alkali Manufacturers Association of India)

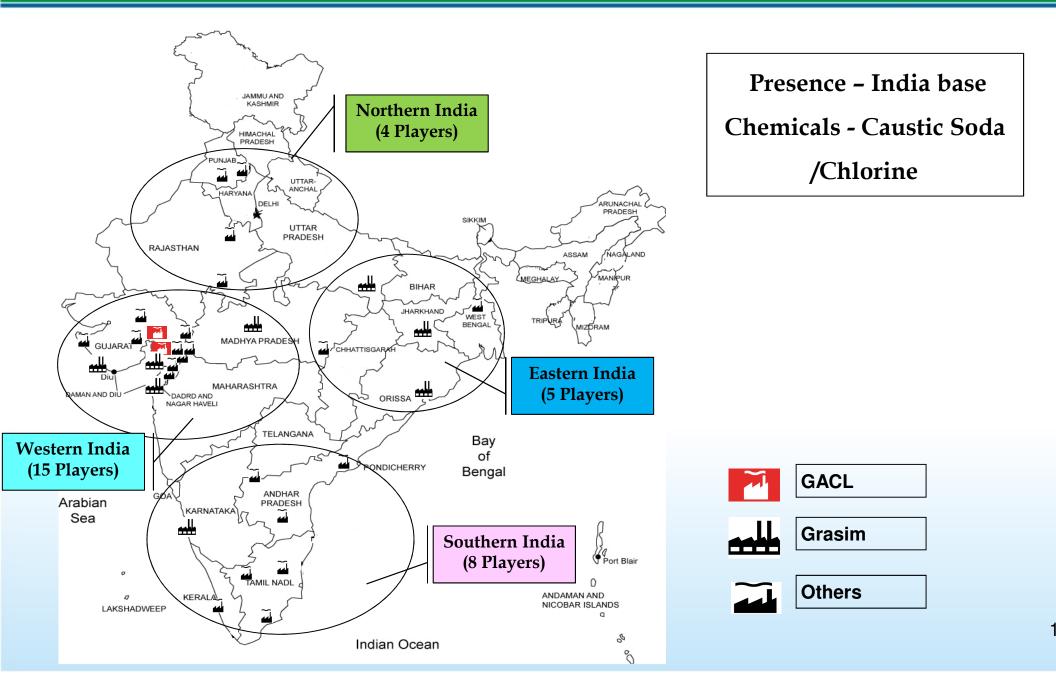


(Rs. In Crores)

| FINANCIAL YEAR | FY | FY | FY | FY | FY | H1 |
|------------------------------------|---------|---------|---------|---------|---------|------------|
| | 2016-17 | 2017-18 | 2018-19 | 2019-20 | 2020-21 | FY 2021-22 |
| Export of various products by GACL | 243 | 316 | 341 | 335 | 339 | 218 |









GACL- Strategic advantages

| Land | Expansion at Dahej in 600 acres of land |
|------------------------------|--|
| Rail connectivity | Across boundary limits at Dahej Complex |
| Port connectivity | GCPL (Formerly known as GCPTCL) 4 km from Dahej Complex |
| Dealer network | Strong, with best companies |
| Clean power | 171.45 MW Wind Power (Installed) 35 MW (AC) Solar park (Installed) 640 kW (AC) Floating Solar Power Plant at Dahej |
| Co-promoted companies | GCPL (Formerly known as GCPTCL) – Chemical Port at Dahej |
| | GIPCL – Power Company at Vadodara |
| | GNAL – A Joint Venture with NALCO for Caustic Soda Production |
| Product basket | Multiple products from basic Chemicals to value added chemicals |
| Customer proximity | Bulk Consumers situated in nearby area |



| Projects | Capacity | Cost (Rs. Crs.) | Progress Status as of 25.10.2021 |
|---------------------------------|----------|--------------------|--------------------------------------|
| CS New plant with Coal | 800 TPD | 2300 | CS Plant 98% |
| based Power plant (A JV | + | | Power Plant 86% |
| with NALCO) | 130 MW | | (Including Common Infrastructure) |
| Cholromethanes Plant at Dahej | 300 TPD | 850 | 95% |
| CH-17 Tank Farm | | 80 | 94% |
| Hydrazine Hydrate | 30 TPD | 405.50 | 88% |
| Caustic Soda expansion at Dahej | 525 TPD | 550 | 74% |
| Phosphoric acid (New) | 100 TPD | 520 | 61% |
| Coal based power plant at Dahej | 65 MW | 325 | EPC contract yet to be awarded. |
| | Total | 5030.50 | |



Thank You

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