

7/Govt/SE-14  
8<sup>th</sup> November, 2021

**BSE Limited**  
Department of Corporate Service  
Phiroze Jeejeebhoy Towers,  
Dalai Street,  
Mumbai - 400 001  
Fax No.(022) 22722061,41, 39, 37

**Scrip Code: 516030**  
**Trading Symbol: YASHPAKKA**

Dear Sir/Madam,

***Sub: Investor / Analysts Presentation***


Dear Sir/Madam,

Please refer to our letter dated November 8, 2021 wherein we have intimated the schedule of Investors/ Analysts call on November 9, 2021. In this connection, we enclose herewith the presentation that would be used in the Investors / Analysts call on the Un-audited Financial Results of the Company for the second quarter and half year ended September 30, 2021.

Kindly take the above on your record and bring it to the notice of all concerned.

Thanking you,

Yours faithfully,  
**For Yash Pakka Limited**





**Bhavna Patel**  
**Company Secretary & Compliance Officer**

**Encl: As above**





# ASH PAKKA

Packaging with a Soul



# Investor Presentation Q2 2022

# Who is Yash Pakka?

A Company deeply  
committed to transforming  
packaging to contribute  
towards a cleaner planet

# Summary

Summary

From a thriving kraft paper manufacturer to a sustainable packaging solutions provider by primarily using agri-residue						<div>Point of Inflection</div> <div>A vertically integrated player in sustainable and food service packaging</div>																								
Modest Start	IPO on BSE	Capacity Enhancement	Follow-on Public offer	Pulp Molulding Project																										
1981	1992	1995	2005	2016	2022																									
Products	<ul style="list-style-type: none"><li>Low grammage kraft paper</li></ul>	<ul style="list-style-type: none"><li>Low grammage kraft paper</li></ul>	<ul style="list-style-type: none"><li>Low grammage kraft paper</li></ul>	<ul style="list-style-type: none"><li>Low grammage kraft paper</li></ul>	<ul style="list-style-type: none"><li>Low grammage kraft paper<ul style="list-style-type: none"><li>Poster paper</li></ul></li><li>Investment towards Pulp Moulding</li><li>Sugar cane pulp sale</li></ul>	<ul style="list-style-type: none"><li>Low grammages kraft paper<ul style="list-style-type: none"><li>Poster Paper</li></ul></li><li>Specialised value added products<ul style="list-style-type: none"><li>Compostable flexible packaging Grease proof paper</li><li>Biodegradable tableware</li></ul></li></ul>																								
Capacity	<ul style="list-style-type: none"><li>1,940 tons</li></ul>	<ul style="list-style-type: none"><li>10,000 tons</li></ul>	<ul style="list-style-type: none"><li>16,000 tons</li><li>2.5 MW power plant</li></ul>	<ul style="list-style-type: none"><li>39,100 tons</li><li>2.5 MW+ 6.0 MW power plant</li><li>42,900 tons pulp plant</li><li>47,850 Caustic Recovery Plant</li></ul>	<ul style="list-style-type: none"><li>39,100 tons</li><li>2.5 MW+ 6.0 MW power plant</li><li>42,900 tons pulp plant</li><li>47,850 Caustic Recovery Plant</li><li>3,750 tons pulp mould line</li><li>6,600 tons pulp drying line</li></ul>	<table><tr><td>Paper Plant</td><td>63,000 tons</td></tr><tr><td colspan="2">Includes kraft, poster, and glassine</td></tr><tr><td>Tableware:</td><td>5,343 tons</td></tr><tr><td colspan="2">Also, additional capacity through outsourcing model</td></tr><tr><td>Power Plant</td><td>15 MW</td></tr><tr><td colspan="2">Biomass plant uses paddy husk, pith as fuel</td></tr><tr><td>Pulp Plant</td><td>42,900 tones</td></tr><tr><td colspan="2">Uses sugar cane bagasse, an agri residue; most paper companies depend on outside supply for pulp</td></tr><tr><td>Caustic Recovery</td><td>47,850 tons</td></tr><tr><td colspan="2">Above average recovery</td></tr><tr><td>ETP and others</td><td>Top grade</td></tr><tr><td colspan="2">Multiple measures in the plant to stay green</td></tr></table>	Paper Plant	63,000 tons	Includes kraft, poster, and glassine		Tableware:	5,343 tons	Also, additional capacity through outsourcing model		Power Plant	15 MW	Biomass plant uses paddy husk, pith as fuel		Pulp Plant	42,900 tones	Uses sugar cane bagasse, an agri residue; most paper companies depend on outside supply for pulp		Caustic Recovery	47,850 tons	Above average recovery		ETP and others	Top grade	Multiple measures in the plant to stay green	
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Funding	<ul style="list-style-type: none"><li>INR 2.5 mn</li></ul>	<ul style="list-style-type: none"><li>INR 31.5 mn</li></ul>		<ul style="list-style-type: none"><li>INR 283.3 mn</li></ul>	<ul style="list-style-type: none"><li>INR 500 mn</li></ul>																									
Revenues		<ul style="list-style-type: none"><li>INR 77.3 mn</li></ul>	<ul style="list-style-type: none"><li>INR 150.45 mn</li></ul>	<ul style="list-style-type: none"><li>INR 275 mn</li></ul>	<ul style="list-style-type: none"><li>INR 1,730 mn</li></ul>																									

# Summary

## From a thriving kraft paper manufacturer to a sustainable packaging solutions provider by primarily using agri-residue



**A vertically integrated  
player in sustainable and  
food service packaging**

## Modest Start

## IPO on BSE

## Capacity Enhancement

## Follow-on Public offer

## Pulp Moulding Project

## 1981

1992

1995

2005

2016

2022

## Products

- Low grammage kraft paper

- Low grammage kraft paper

- Low grammage kraft paper

- Low grammage kraft paper

- Low grammage kraft paper
  - Poster paper
- Investment towards Pulp Moulding
  - Sugar cane pulp sale

- **Compostable flexible packaging Grease proof paper**
  - **Biodegradable tableware**

## Capacity

- 1,940 tons

- 10,000 tons

- 16,000 tons
- 2.5 MW power plant

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- 3,750 tons pulp mould line
- 6,600 tons pulp drying line

- Capacity Paper – 40500 Tons PA
- Capacity Molded Products – 4800 Tons (Annualized )
- Power 15MW

## Funding

- INR 2.5 mn

- INR 31.5 mn

- INR 283.3 mn

- INR 500 mn

## Revenues

- INR 77.3 mn

- INR 150.45 mn

- INR 275 mn

- INR 1,730 mn

# Recap



# Global leadership in sustainable packaging alternates

Tonnage in MT			Goal 2025			Amount in INR		
Moulded Products			Paper for Bags			Compostable Flexible Packaging		
Tonnage	Turnover	Profit	Tonnage	Turnover	Profit	Tonnage	Turnover	Profit
30,000	5 bn	1 bn	80,000	5.6 bn	840 mn	16,500	3 bn	600 mn
Total			1,26,500	13.60 bn	2.4 bn			

# Key updates

## US Subsidiary

- US subsidiary operational – Name changed to Pakka Inc
- First team member on Board
- Collaboration , US Market exploration and R& D activities background work started

## Promoters Pledge

- Process is started and will be completed by end of year

## Tableware Business

- Business gradually picking subject to no third wave of corona. 100% growth as compared with the previous quarter

## Merger

- Merger between Yash Pakka and Yash Compostable – NCLT Meetings done with positive outcome, filling done to NCLT. Merger approval expected by December 2021

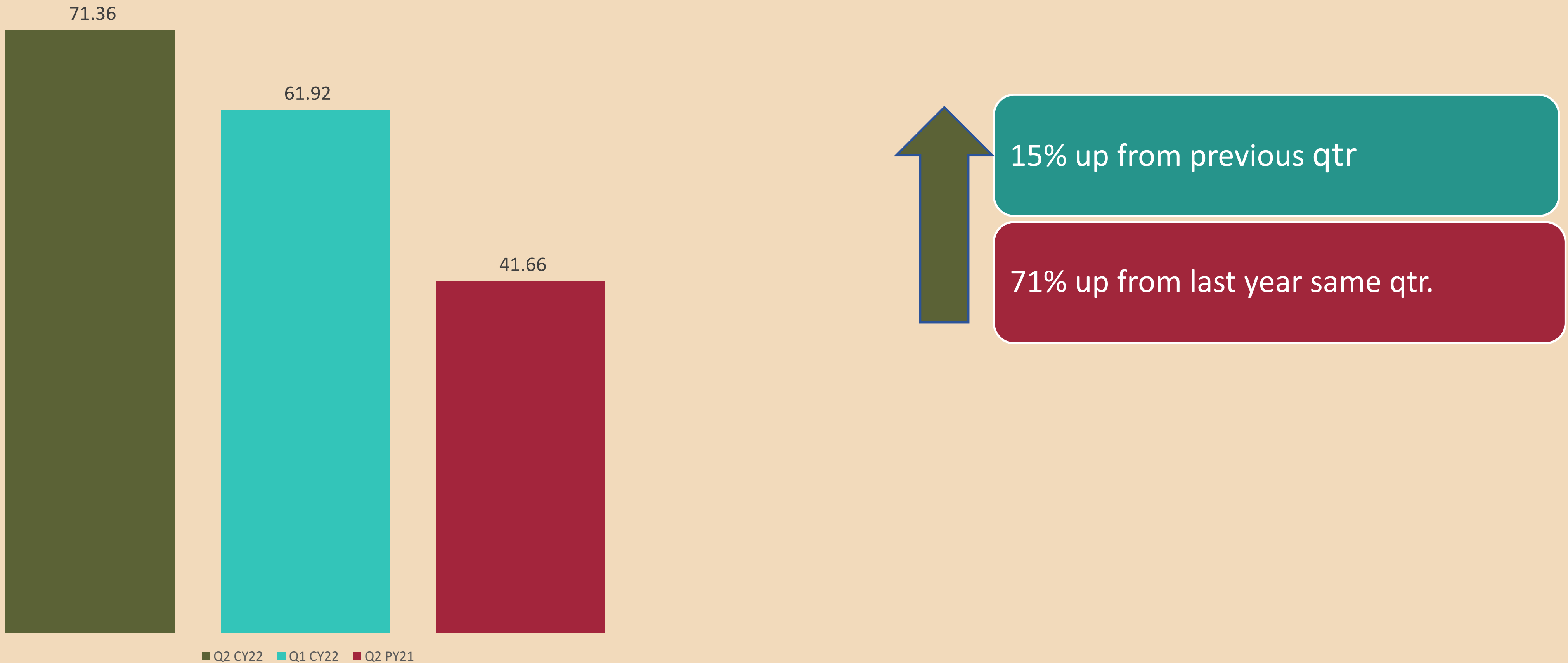
## Expansion Project

- Expansion Project revised and reconsidered keeping in mind the changing business need. New Project will be announced in Q3



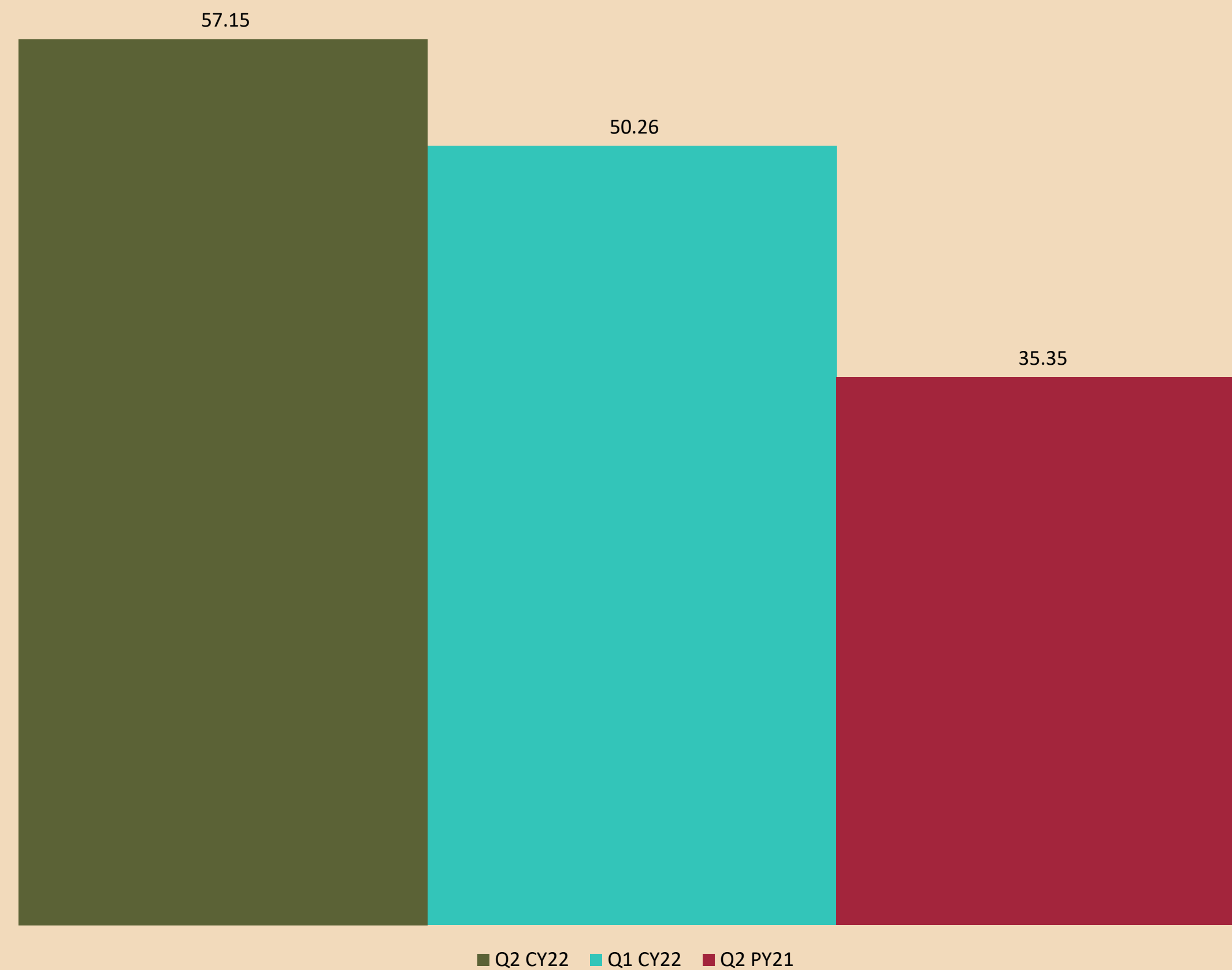
## Performance – Q2 - 2022

# Revenue : Consolidated (In Cr.)





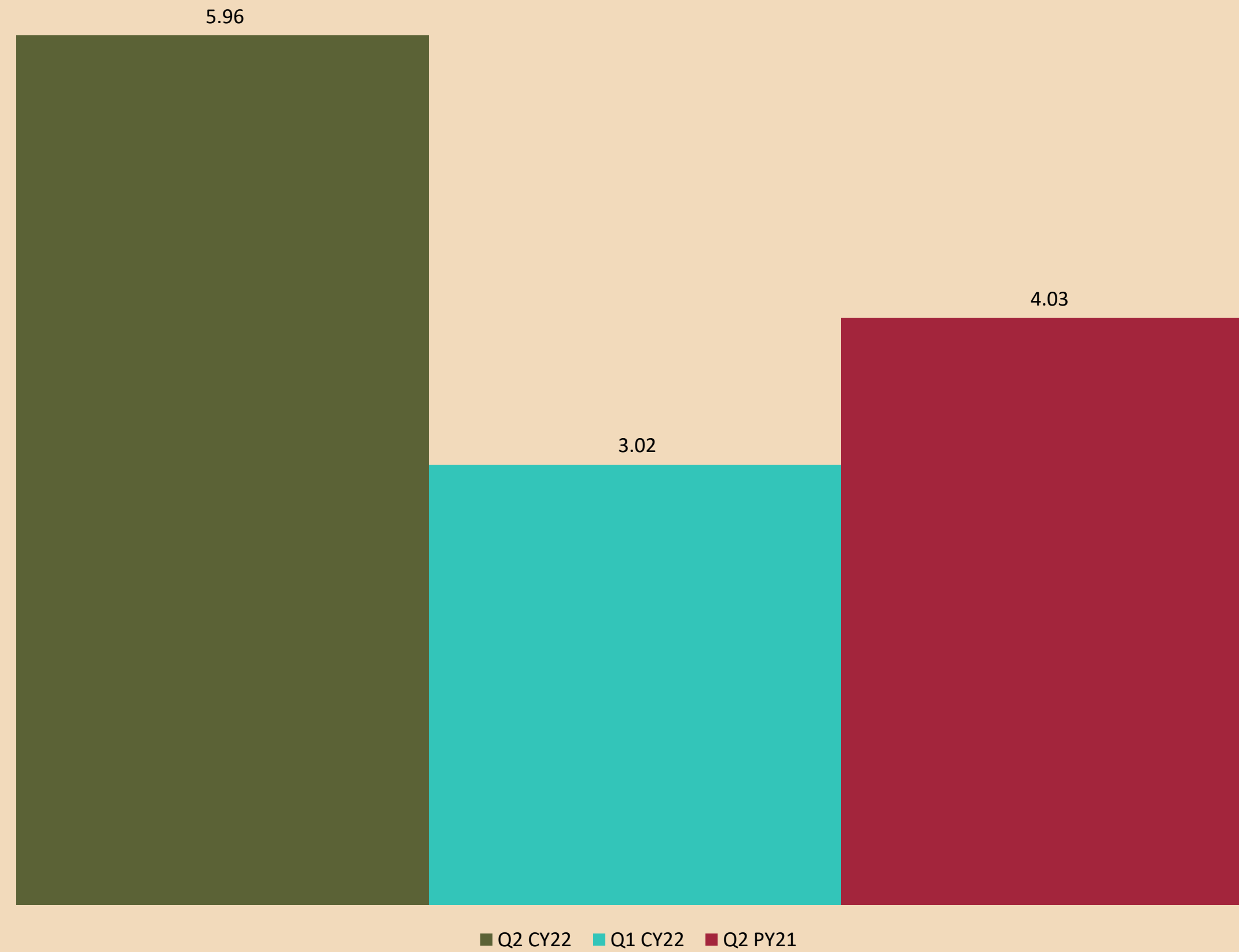
# Revenue : Paper (In Cr.)



14% up from previous qtr.

61% up from last year same qtr.

# Revenue : Moulded Products (In Cr.)

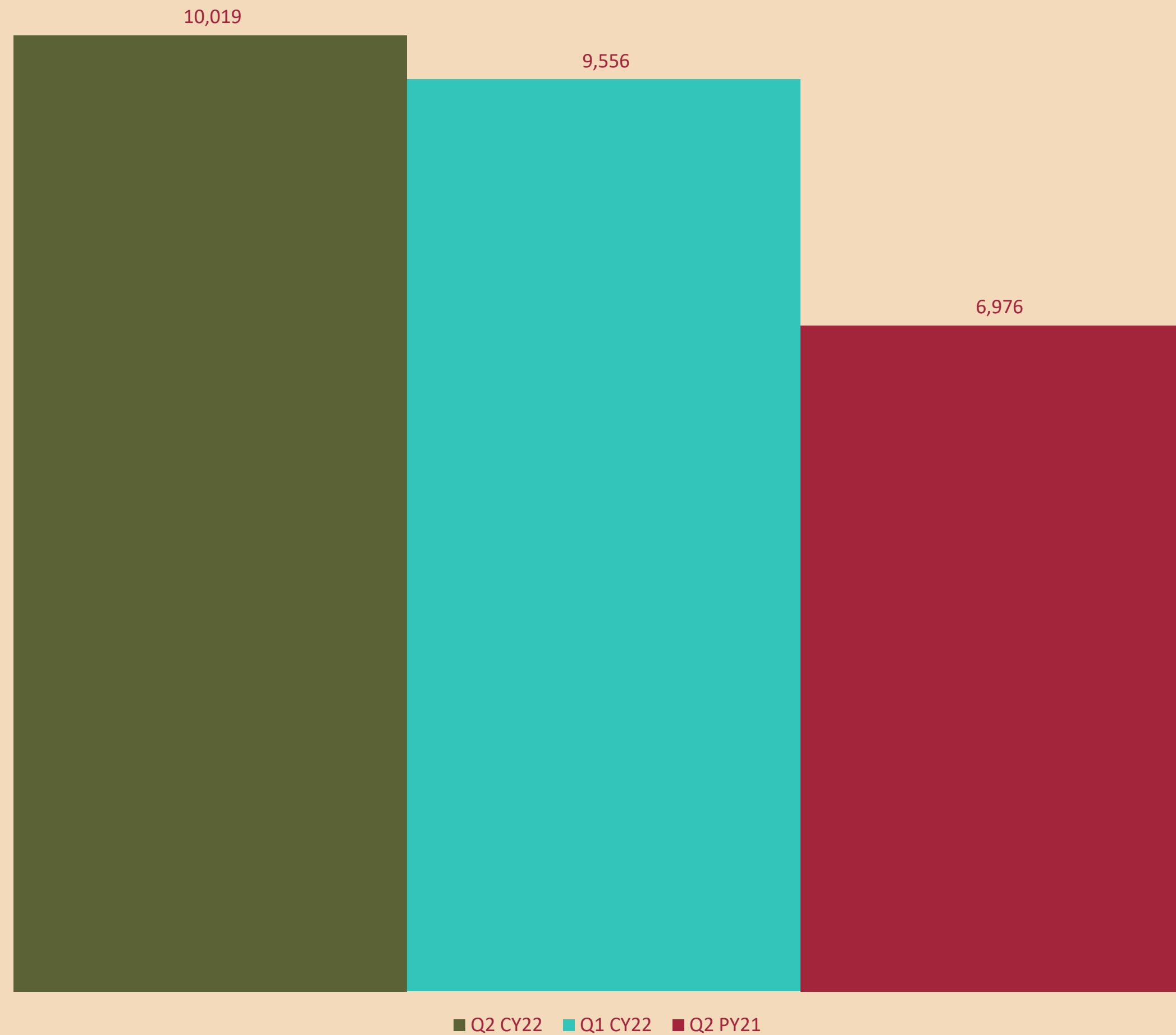


2X up from previous qtr.

53% Up from last year same qtr.



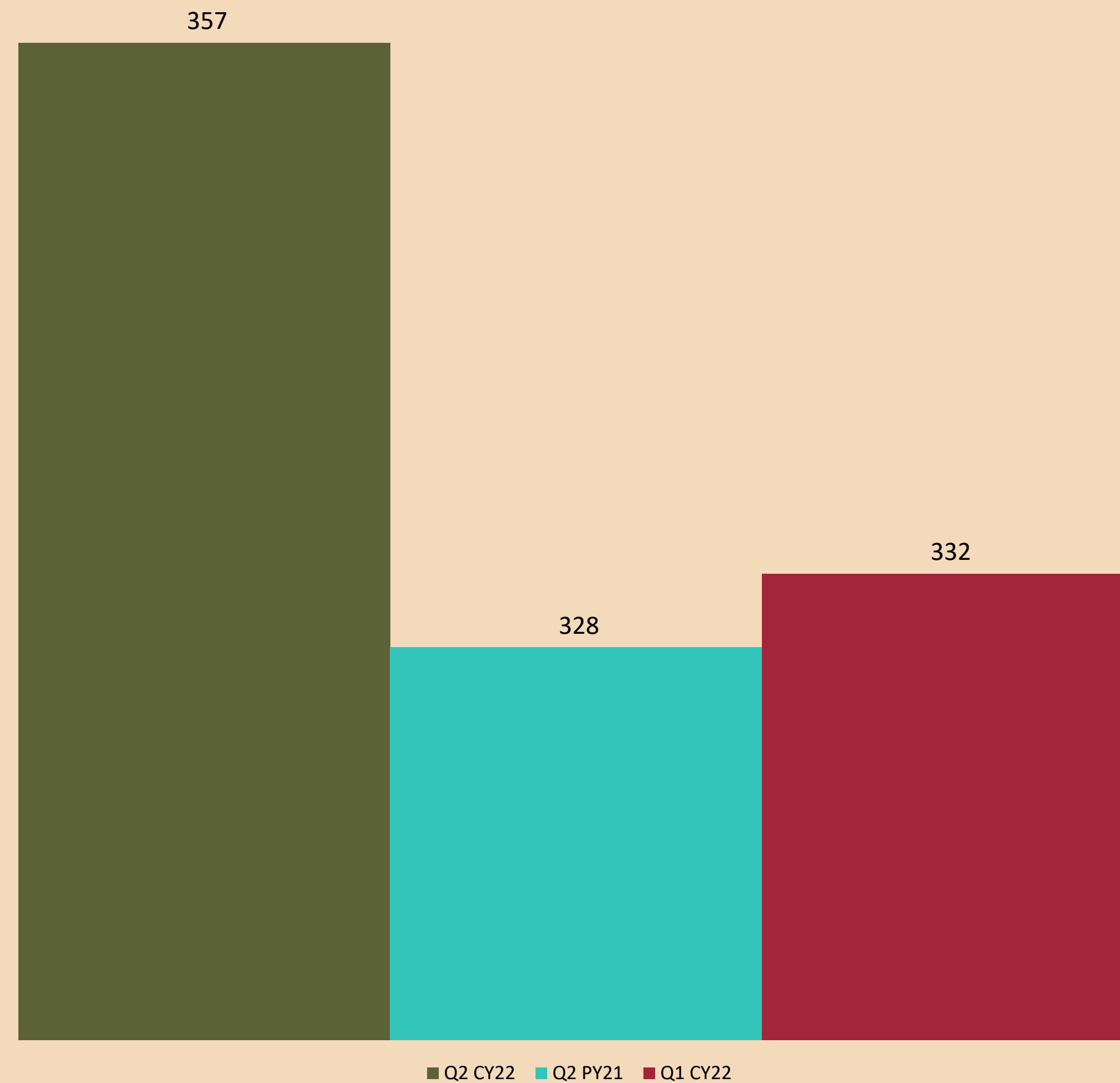
# Production : Paper (In MT)



5% up from previous qtr.

44% up from last year  
same qtr.

# Production : Moulded Products (In MT)

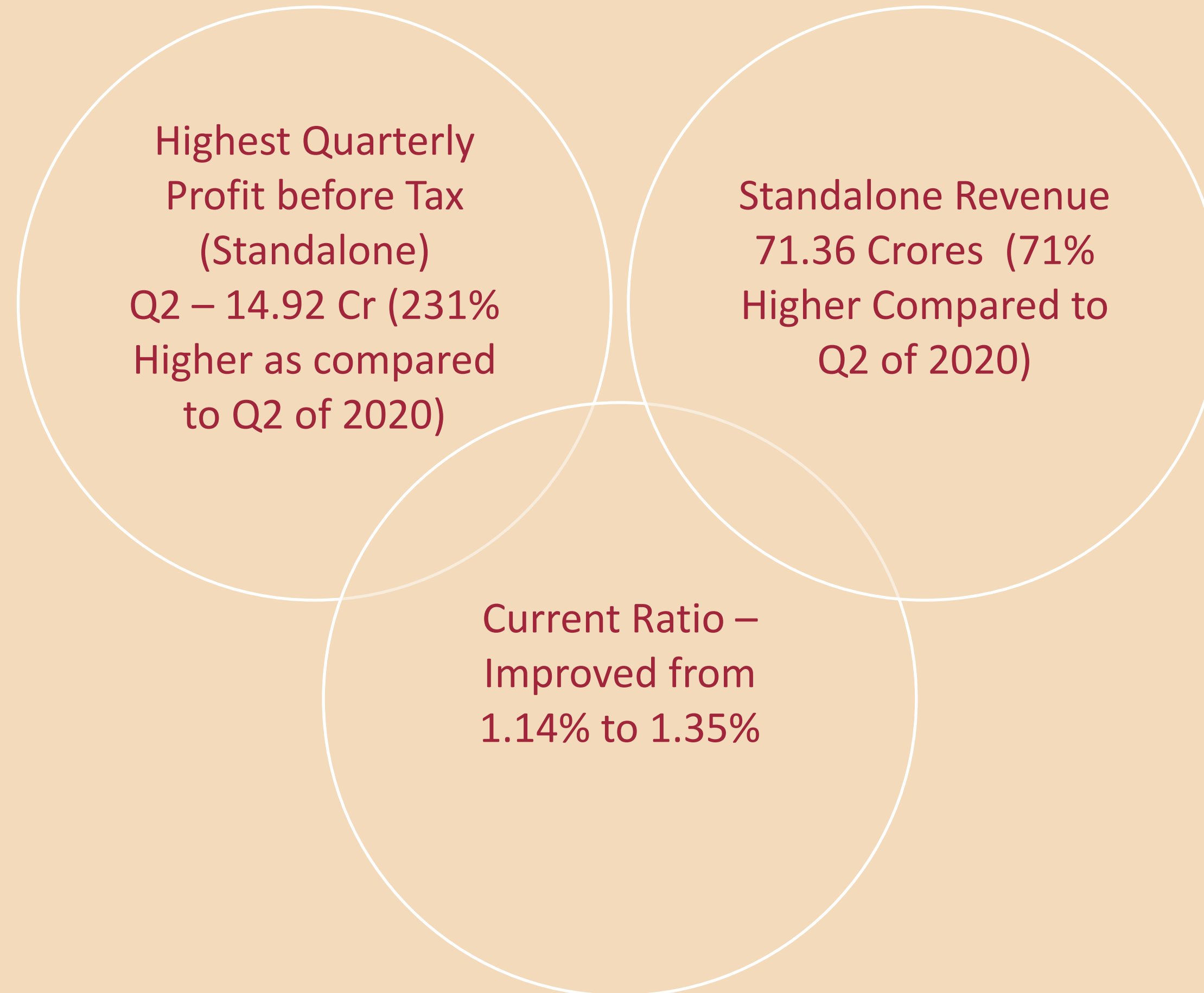


7% up from previous qtr.

7% up from last year same qtr.



# Q2 Financial Highlights



Segment wise Revenue, Results, Assets and Liabilities							
Sr No.	Particulars	(Rs. In lakhs)					
		30.09.2021	30.06.2021	30.09.2020	30.09.2021	30.09.2020	31-Mar-21
		Reviewed	Reviewed	Reviewed	Reviewed	Reviewed	Audited
1	<b>Segment Revenue (Sales and Other operating income)</b>						
	- Paper & Pulp	6,531.98	5,889.73	3,763.76	12,421.71	6,892.85	17,150.84
	- Moulded Products	604.07	302.06	402.58	906.13	570.74	2,347.12
	<b>Sub-total</b>	<b>7,136.05</b>	<b>6,191.79</b>	<b>4,166.34</b>	<b>13,327.84</b>	<b>7,463.59</b>	<b>19,497.96</b>
	Less: Unallocable Revenue		-			-	-
	<b>Total Revenue</b>	<b>7,136.05</b>	<b>6,191.79</b>	<b>4,166.34</b>	<b>13,327.84</b>	<b>7,463.59</b>	<b>19,497.96</b>
2	<b>Segement Results</b>						
	Profit before tax from each segment						
	- Paper & Pulp	1,597.58	1,621.58	544.37	3,219.16	900.99	2,187.97
	- Moulded Products	(66.86)	(117.02)	(72.73)	(183.88)	(241.09)	215.79
	<b>Sub-total</b>	<b>1,530.72</b>	<b>1,504.56</b>	<b>471.64</b>	<b>3,035.28</b>	<b>659.90</b>	<b>2,403.76</b>
	Less:						
	Other un-allocable expenditure	(39.01)	(26.56)	(21.06)	(65.57)	(44.79)	(110.64)
	Add:						
	Other un-allocable income	-	-	-			
	<b>Profit/ Loss Before Tax</b>	<b>1,491.71</b>	<b>1,478.00</b>	<b>450.58</b>	<b>2,969.71</b>	<b>615.11</b>	<b>2,293.12</b>
3	<b>Segment Assets</b>						
	- Paper & Pulp	22,701.23	23,003.84	20,338.31	22,701.23	20,338.31	21,773.56
	- Moulded Products	3,765.53	3,908.16	4,691.72	3,765.53	4,691.72	4,432.11
	<b>Sub-total</b>	<b>26,466.76</b>	<b>26,912.00</b>	<b>25,030.03</b>	<b>26,466.76</b>	<b>25,030.03</b>	<b>26,205.67</b>
	Add:						
	Un-allocable assets	17.36	17.38	38.63	17.36	38.63	35.23
	<b>Total Assets</b>	<b>26,484.12</b>	<b>26,929.38</b>	<b>25,068.66</b>	<b>26,484.12</b>	<b>25,068.66</b>	<b>26,240.90</b>
4	<b>Segment Liabilities</b>						
	- Paper & Pulp	4,895.50	6,311.44	5,821.77	4,895.50	5,821.77	6,739.49
	- Moulded Products	4,842.96	4,918.73	5,766.49	4,842.96	5,766.49	5,050.00
	<b>Sub-total</b>	<b>9,738.46</b>	<b>11,230.17</b>	<b>11,588.26</b>	<b>9,738.46</b>	<b>11,588.26</b>	<b>11,789.49</b>
	Add:						
	Un-allocable liabilities	2,073.10	1,683.94	1,383.71	2,073.10	1,383.71	1,446.09
	<b>Total Liabilities</b>	<b>11,811.56</b>	<b>12,914.11</b>	<b>12,971.96</b>	<b>11,811.56</b>	<b>12,971.96</b>	<b>13,235.58</b>
5	<b>Capital Employed</b>						
	- Paper & Pulp	17,805.73	16,692.41	14,516.54	17,805.73	14,516.54	15,034.07
	- Moulded Products	(1,077.43)	(1,010.58)	(1,074.77)	(1,077.42)	(1,074.76)	(617.89)
	Unallocable assets less liabilities	(2,055.74)	(1,666.56)	(1,345.08)	(2,055.74)	(1,345.07)	(1,410.86)
	<b>Capital Employed</b>	<b>14,672.56</b>	<b>14,015.27</b>	<b>12,096.70</b>	<b>14,672.57</b>	<b>12,096.70</b>	<b>13,005.32</b>

YASH PAKKA LIMITED							
Regd. Office : IInd Floor, 24/57, Birhana Road, Kanpur - 208 001, Uttar Pradesh							
Corp. Office : Yash Nagar, Ayodhya - 224135, Uttar Pradesh							
CIN: L24231UP1981PLC005294   T: +91 5278 258174							
E: info@yashpakka.com   Website : www.yashpakka.com							
Statement of Unaudited Financial Results for quarter and half year ended 30th September, 2021							
(Rs. In lakhs)							
Sr No.	Particulars	Quarter ended			Half year ended		Year ended
		30.09.2021	30.06.2021	30.09.202	30.09.2021	30.09.2020	31-Mar-21
		Reviewed	Reviewed	Reviewed	Reviewed	Reviewed	Audited
<b>1</b>	<b>Income</b>						
	(a) Revenue from Operations	7,047.47	6,060.01	4,044.96	13,107.48	7,261.75	18,365.09
	(b) Other Income	88.58	131.78	121.38	220.36	201.84	1,132.87
	<b>Total Income</b>	<b>7,136.05</b>	<b>6,191.79</b>	<b>4,166.34</b>	<b>13,327.84</b>	<b>7,463.59</b>	<b>19,497.96</b>
<b>2</b>	<b>Expenses</b>						
	(a) Cost of materials consumed	2,656.32	2,389.80	1,667.00	5,046.12	2,918.81	7,009.69
	(b) Purchase of stock-in-trade	0.02	-	1.10	0.02	3.88	3.87
	(c) Changes in inventories of finished goods, work in progress and stock-in-trade	(30.26)	-351.39	(344.23)	-381.65	-459.06	157.37
	(d) Employee Benefits expenses	786.80	708.08	671.09	1,494.88	1,248.85	2,794.32
	(e) Finance Costs	241.75	266.29	247.13	508.04	536.49	1,094.53
	(f) Depreciation and Amortisation expense	253.28	246.26	243.55	499.54	482.14	965.93
	(g) Power and Fuel	814.62	696.41	753.02	1,511.03	1,307.89	2,758.13
	(h) Other expenses	921.81	758.34	477.10	1,680.15	809.48	2,421.00
	<b>Total Expenses</b>	<b>5,644.34</b>	<b>4,713.79</b>	<b>3,715.76</b>	<b>10,358.13</b>	<b>6,848.48</b>	<b>17,204.84</b>
<b>3</b>	<b>Profit/ (Loss) before tax [1-2]</b>	<b>1,491.71</b>	<b>1,478.00</b>	<b>450.58</b>	<b>2,969.71</b>	<b>615.11</b>	<b>2,293.12</b>
<b>4</b>	<b>Tax Expense</b>						
	Current	247.72	257.32	82.44	505.04	110.48	411.50
	Deferred	192.60	185.65	50.55	378.25	72.46	209.51
<b>5</b>	<b>Profit/ (Loss) for the year [3-4]</b>	<b>1,051.39</b>	<b>1,035.03</b>	<b>317.59</b>	<b>2,086.42</b>	<b>432.17</b>	<b>1,672.11</b>
<b>6</b>	<b>Other Comprehensive income</b>						
	Items that will not be reclassified to profit or loss						
	(i) remeasurements of defined benefit	(58.84)	(35.38)	13.74	(94.22)	2.14	31.91
	(ii) Income taxes related to items that will not be reclassified to profit or loss	17.14	10.30	(4.00)	27.44	(0.62)	(9.29)
	<b>Total Other Comprehensive Income</b>	<b>(41.70)</b>	<b>(25.08)</b>	<b>9.74</b>	<b>(66.78)</b>	<b>1.52</b>	<b>22.62</b>
<b>7</b>	<b>Total Comprehensive Income for the year [5+6]</b>	<b>1,009.69</b>	<b>1,009.95</b>	<b>327.33</b>	<b>2,019.64</b>	<b>433.69</b>	<b>1,694.73</b>
<b>8</b>	<b>Paid-up equity share capital (FV per share Rs. 10/- each)</b>	<b>3,524.00</b>	<b>3,524.00</b>	<b>3,524.00</b>	<b>3,524.00</b>	<b>3,524.00</b>	<b>3,524.00</b>
<b>9</b>	<b>Earnings per share (FV per share Rs. 10/-)</b>						
	(a) Basic (Rs)	2.98	2.94	0.90	5.92	1.23	4.74
	(b) Diluted (Rs)	2.98	2.94	0.90	5.92	1.23	4.74



# THANK you

Lets connect  
[finance@yashpakka.com](mailto:finance@yashpakka.com)

## PACKAGING WITH A SOUL

means we celebrate our oneness