

rankaishna forgings limited

REGD. & CORPORATE OFFICE:

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Date: 29th January 2018

The Listing Department

Bombay Stock Exchange

Pd Towers Dalal Street

Mumbai - 400 001

The Liding Department

National Stock Exchange of India Limited

"Exchange Plaza" C-1, Block G

Bandra- Kurla Complex, Bandra (E)

Mumbai- 400051

BSE SCRIP CODE: 532527

NSE SYMBOL: RKFORGE

Dear Sir / Madam,

Sub: Corporate Presentation for the Quarter ended 31st December, 2017

Please find enclosed herewith the corporate presentation for the quarter ended 31st December 2017.

Kindly acknowledge receipt of the same and oblige.

Thanking You, Yours truly,

For Ramkrishna Forgings Limited

Raiesh Mundhra Company Secretary

Encl: As above











RAMKRISHNA FORGINGS LIMITED

EARNING Q3 FY17

January 2018









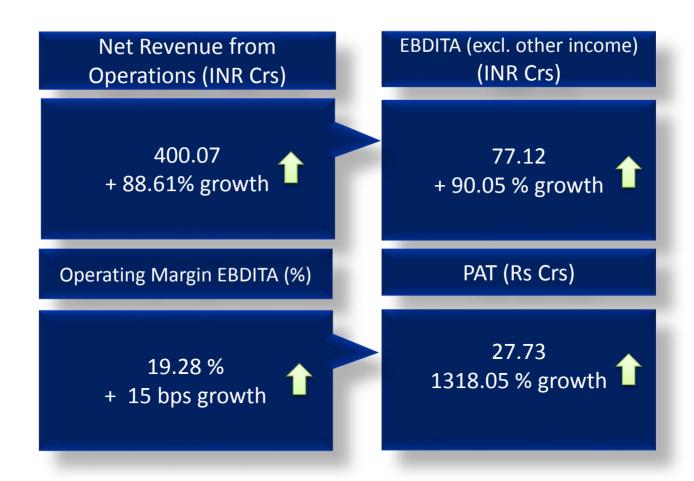


Stock Code: **BSE:** 532527 | **NSE:** RKFORGE

BLOOMBERG: RMKF:IN | Reuters: RKFO.NS

Performance – Q3





Note: % change of YoY basis

Tonnage & Revenue Details



Particulars	Q3FY18	Q2FY18	Q3FY17	% Change
Total Tonnage (in Tons)	33107	29738	20360	62.61
Domestic Tonnage	25749	23112	15760	63.38
Export Tonnage	7358	6626	4600	59.96
Total Net Revenue (INR in Cr)	400.73	334.41	212.34	88.72
Domestic Revenue	286.61	239.77	144.27	98.66
Export Revenue	108.09	89.34	56.70	90.63
Other operating Income	5.38	4.15	11.16	(51.79)
Other Income	0.65	1.15	0.21	209.52

Note: % change of YoY basis

Income Statement



(Rs in Cr)

Q3		Particulars	9M	
FY18	FY17		FY18	FY17
400.07	212.12	Net Revenue from Operations (TOI)	990.94	585.26
77.12	40.58	EBIDTA (excl. other Income)	193.02	111.06
19.28%	19.13%	EBDITA/TOI	19.48%	18.98%
14.59	20.79	Interest	52.12	56.76
20.50	18.93	Depreciation	59.79	55.60
42.69	1.08	PBT	84.03	0.77
27.73	1.96	PAT	60.34	2.24



Why we did well in Q3?

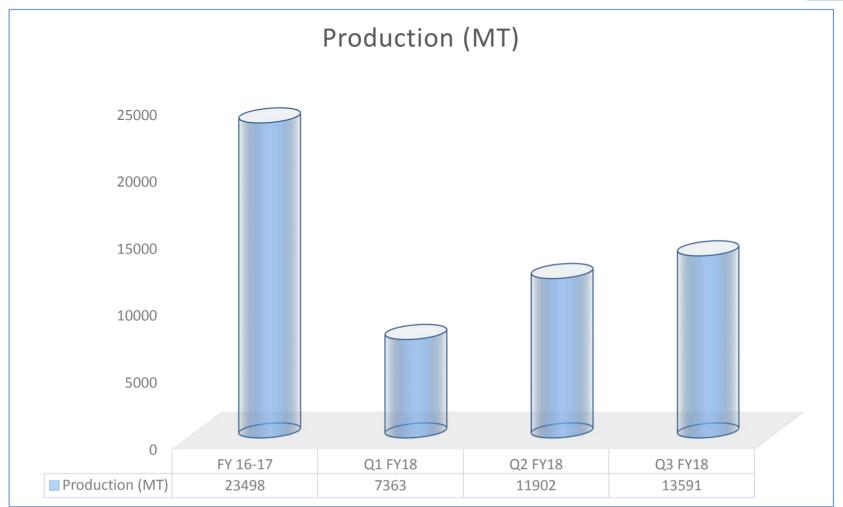
Controlled processing charges, finance & employee cost.

We could have done Better in Q3?

➤ Increase in alloy Steel @ 4000 per MT from December 01, 2017. Pass through with our customers getting delayed.

Performance of Press Plant





Capacity-80000T

ENCOURAGING – Economic and Internal Factors



Demand forecast of Class 8 Trucks in North American Market moving into CY19 is predicted to be extremely Good.

Continuous enrichment of the product mix with leading OEM customers.

Foray in Oil & Gas sector. Expect considerable growth in FY19.

Demand in domestic market extremely robust, expect further improvement in Q4.

Received sample approvals for 139 new items as on 31- Dec-17, out of which 83 items are for leading OEM's in India and 56 items towards export.



We are happy to serve you



Precision Rules Production

RKFI

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