

Karnataka Bank Ltd.

Your Family Bank, Across India

Regd. & Head Office
P. B. No.599, Mahaveera Circle
Kankanady
Mangaluru – 575 002

Phone : 0824-2228222
E-Mail : investor.grievance@ktkbank.com
Website : www.karnatakabank.com
CIN : L85110KA1924PLC001128

SECRETARIAL DEPARTMENT

October 29, 2021
HO/SEC/148/2021-22

To:

The Manager
Listing Department
National Stock Exchange of India Limited
Exchange Plaza,C-1, Block G
Bandra-Kurla Complex, Bandra (E)
MUMBAI-400051

The General Manager
BSE Limited
Corporate Relationship Dept.
Phiroze Jeejeebhoy Towers
Dalal Street
MUMBAI-400001

Scrip Code: KTKBANK

Scrip Code: 532652

Dear Sir/Madam,

Reg.: Presentation-'Analysis of Financial Results Q2FY22'- Revised

Pursuant to Regulation 30 read with Schedule III of SEBI (LODR) Regulations, 2015 and in continuation to the publication of unaudited results for the quarter ended September 30, 2021, we enclose herewith the revised 'Presentation on Analysis of Financial Results Q2FY22' due to some change in Slide No.23 of the presentation.

The above document has been hosted on our Bank's website also at www.karnatakabank.com under Investor Portal Section.

Kindly take the above on record.

Thank You,
Yours faithfully,


Prasanna Patil
COMPANY SECRETARY



Karnataka Bank
Your Family Bank Across India

Analysis of Financial Results
September 2021

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Highlights - Q2 FY22

3 Months

6 Months

| KPAs | Q2 FY 22 | Q2 FY 21 | Y-o-Y | Q1 FY 22 | H1 FY 22 | H1 FY 21 | Y-o-Y | (₹ crs) |
|--|----------|----------|------------|----------|----------|----------|------------|---------|
| Turnover | 131389 | 127028 | ↑ 3.43% | 128006 | 131389 | 127028 | ↑ 3.43% | |
| Asset size | 89216 | 83389 | ↑ 6.99% | 86506 | 89216 | 83389 | ↑ 6.99% | |
| Operating profit | 389.44 | 447.17 | ↓ -12.91% | 384.65 | 774.09 | 1102.88 | ↓ -29.81% | |
| Net profit | 125.45 | 119.35 | ↑ 5.11% | 105.91 | 231.36 | 315.73 | ↓ -26.72% | |
| Return on Asset | 0.57% | 0.56% | ↑ +1 bps | 0.49% | 0.53% | 0.75% | ↓ -22 bps | |
| Earning per Share (₹) (not annualized) | 4.04 | 3.84 | ↑ 0.20₹ | 3.41 | 7.44 | 10.16 | ↓ -2.72₹ | |
| Return on Equity | 7.41% | 7.45% | ↓ -4 bps | 6.34% | 6.89% | 10.15% | ↓ -326 bps | |
| Net Interest Income | 637.10 | 574.87 | ↑ 10.83% | 574.79 | 1211.89 | 1109.98 | ↑ 9.18% | |
| Net Interest Margin | 3.31% | 3.08% | ↑ 23 bps | 2.98% | 3.15% | 2.99% | ↑ 16 bps | |
| Gross NPA - Amount | 2,501.12 | 2,188.80 | ↑ 14.27% | 2549.06 | 2,501.12 | 2188.80 | ↑ 14.27% | |
| - % | 4.50% | 3.97% | 53 bps | 4.82% | 4.50% | 3.97% | 53 bps | |
| Net NPA - Amount | 1,546.11 | 1,194.60 | ↑ 29.42% | 1552.95 | 1,546.11 | 1194.60 | ↑ 29.42% | |
| - % | 2.84% | 2.21% | 63 bps | 3.00% | 2.84% | 2.21% | 63 bps | |
| Cost to Income | 51.79% | 47.48% | ↑ 9.07% | 50.75% | 51.28% | 41.47% | ↑ 23.65% | |
| PCR | 71.75% | 75.44% | ↓ -369 bps | 72.24% | 71.75% | 75.44% | ↓ -369 bps | |
| CRAR (Basel III) | 14.48% | 13.41% | ↑ 107 bps | 14.58% | 14.48% | 13.41% | ↑ 107 bps | |

The above figures pertain to the Consolidated Financial results of the Group comprising the financial results of The Karnataka Bank Ltd and its wholly owned subsidiary KBL Services Ltd.

KBL – VIKAAS: Impact on Key Parameters

| Particulars | Sept '21 | June '21 | March '21 | March '20 | March '19 | March '18 |
|--|----------|----------|-----------|-----------|-----------|-----------|
| PCR | 71.75% | 72.24% | 70.05% | 64.70% | 58.45% | 54.56% |
| PCR for NPAs of Rs 25 cr & above | 95.88% | 96.84% | 93.78% | 75.25% | 70.30% | 60.57% |
| CRAR | 14.48% | 14.58% | 14.85% | 12.88% | 13.54% | 12.04% |
| Operating Profit (in crore) | 774.42 | 384.83 | 1736.72 | 1,656.77 | 1,449.81 | 1,473.17 |
| Turnover per Branch (in crore) | 153.31 | 149.19 | 148.42 | 151.83 | 147.46 | 137.65 |
| Turnover per Employee (in crore) | 15.52 | 15.40 | 15.12 | 15.14 | 14.90 | 13.46 |
| Operating Profit per Employee (in lakh) * Not annualized | * 9.15 | * 4.63 | 20.62 | 19.48 | 17.52 | 18.00 |
| GNPA – Amount (in crore) | 2501.12 | 2,549.06 | 2,588.41 | 2,799.93 | 2,456.38 | 2,376.07 |
| - % | 4.50% | 4.82% | 4.91% | 4.82% | 4.41% | 4.92% |
| NNPA – Amount (in crore) | 1546.11 | 1,552.95 | 1,642.10 | 1,755.01 | 1,616.71 | 1,400.51 |
| - % | 2.84% | 3.00% | 3.18% | 3.08% | 2.95% | 2.96% |
| NIM * Quarterly | * 3.31% | 2.98% | 2.91% | 2.84% | 2.93% | 3.18% |
| ROA * Quarterly | * 0.57% | 0.49% | 0.57% | 0.53% | 0.64% | 0.49% |
| ROE * Quarterly # Not annualized | ** 7.41% | # 6.34% | 7.65% | 7.35% | 8.53% | 6.17% |

The above figures are based on Standalone financials of the Bank

KBL - VIKAAS: Impact on Key Parameters

| Particulars | Sept '21 | June '21 | March '21 | March '20 | March '19 | March '18 |
|---|-------------|--------------|--------------|--------------|--------------|--------------|
| CASA | 30.88% | 30.82% | 31.49% | 28.91% | 28.06% | 27.98% |
| Digital transactions | 91.86% | 91.63% | 91.07% | 83.50% | 77.86% | 65.34% |
| Retail: Mid Corporate: Large Corporate (%) | 50: 33 : 17 | 52 : 34 : 14 | 53 : 34 : 13 | 45 : 29 : 26 | 43 : 27 : 30 | 45 : 28 : 27 |
| Digital underwriting: | | | | | | |
| Home loans | 57% | 72% | 71% | 32% | - | - |
| Car loans | 53% | 29% | 71% | - | - | - |
| MSME loans (OD+TL) | 30% | 40% | 26% | - | - | - |
| MSME loans (Micromitra+BQL) | 63% | 86% | 73% | - | - | - |
| Salary loans | 100% | 100% | 100% | - | - | - |
| Book value of shares (Rs.) | 219.32 | 217.08 | 213.67 | 192.06 | 204.71 | 191.44 |
| Networth | 6818.10 | 6,748.44 | 6,642.36 | 5,970.45 | 5,785.18 | 5,410.15 |

The above figures are based on Standalone financials of the Bank
Reduction in Digital underwriting is due to issues with Income Tax website

Company Overview

- 01 97 years of banking history with Pan-India presence.
- 02 Strong & Robust technology and digital platforms.
- 03 Satisfactory productivity & Capital adequacy ratios.
- 04 Experienced management team & Professional Board with highest Standards of Corporate Governance.
- 05 Diversified credit portfolio and strong retail deposit base.
- 06 Ever increasing CASA - share of CASA at 30.88%.
- 07 Powered by KBL - VIKAAS for Total Transformation.

History

2017-21

- ❑ Laid Foundation Stone for Centenary Building of the Bank
- ❑ Digital Transformation- Kbl Nxt journey commenced
- ❑ Wholly owned non-financial subsidiary of the Bank, KBL Services Ltd, started its operation.
- ❑ Initiated Bank's transformation journey KBL-VIKAAS & Digital journey for retail and MSME loan products
- ❑ Bonus issue in the ratio of 1:10
- ❑ Successful migration to Finacle10
- ❑ Business turnover crossed the historic milestone of ₹ 1,00,000 crore & Customer base crossed the milestone of 1 crore.

2012-16

- ❑ Completed 1:2 rights issue to raise ₹ 658.96 crs.
- ❑ Unveiled KBL - VISION 2020 & adopted Vision Statement.
- ❑ No. of branches crossed 500 & No. of ATMs crossed 1,000.
- ❑ Secured ISO 27001 : 2005 Certificate from NQA.
- ❑ Launched ASBA facility

2007-11

- ❑ Right issue of ₹ 457.03 crore in the ratio of 2:5.
- ❑ Launched Online Trading facility.
- ❑ Maiden QIP aggregating ₹ 160.83 crs.
- ❑ Completion of 100% core banking

2002-06

- ❑ Floated general insurance JV along with Allahabad Bank, Indian Overseas Bank, Dabur Investments and Sompo Japan Insurance.
- ❑ Launched CDSL-DP services at select branches .
- ❑ Rights issue in the ratio of 2:1 to raise ₹ 160 crs.
- ❑ Right issue in the ratio of 1:2.
- ❑ Bancassurance tie-up with MetLife.
- ❑ Maiden bonus issue in the ratio of 1:1

1997-2002

- ❑ Implementation of "Finacle" CBS in 2000

1977-96

- ❑ Public issue of 45 lakh equity shares in October 1995
- ❑ Became an authorised dealer of foreign exchange in 1977

1960-66

- ❑ Took over Sringeri Sharada Bank Ltd, Chitaldurg Bank & Bank of Karnataka, Hubli.

1924

- ❑ Incorporated on 18th February 1924 at Mangalore by Late B R Vyasarayachar & other leading members of the South Kanara Region

Evolution

First generation private sector Bank

Offers wide variety of Banking products

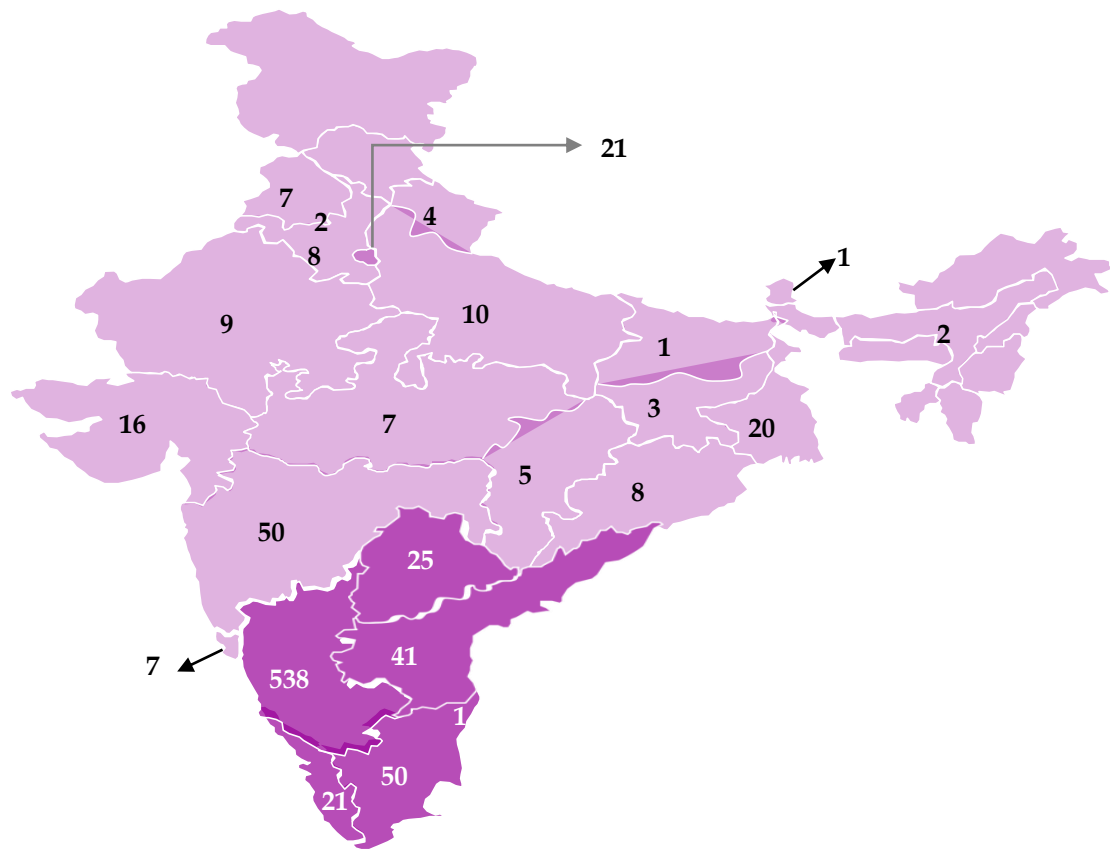
Digital loan initiatives & Tab Banking for SB a/c opening launched

2,288 Outlets all over India

₹ 1,31,390 Cr business turnover

- Business Turnover of ₹ 1,31,390 crore for the quarter ended 30.09.2021.
- 2,288 service outlets with 857 branches, one Extension Counter, 952 ATMs and 479 recyclers across India as on 30.09.2021. All 36 e-Lobbies & 428 mini e-Lobbies empowered through Recyclers.
- Digital loan underwriting for Retail & MSME loans.
- Offers wide variety of corporate and retail banking products and services to over **11 million** customers.
- Incorporated in **1924**, one of the first generation time tested private sector Banks.

Pan-India footprint



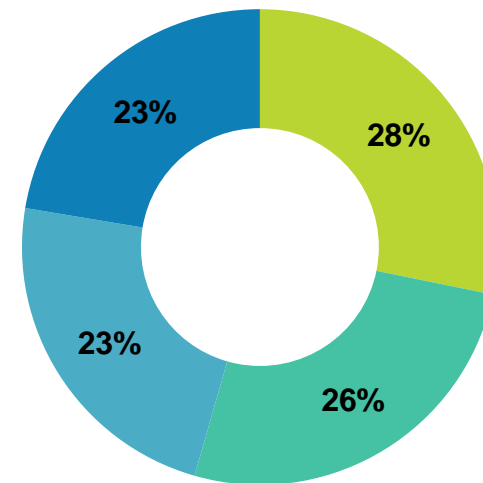
Has the strongest presence in South India with 676 branches

Top 5 States:

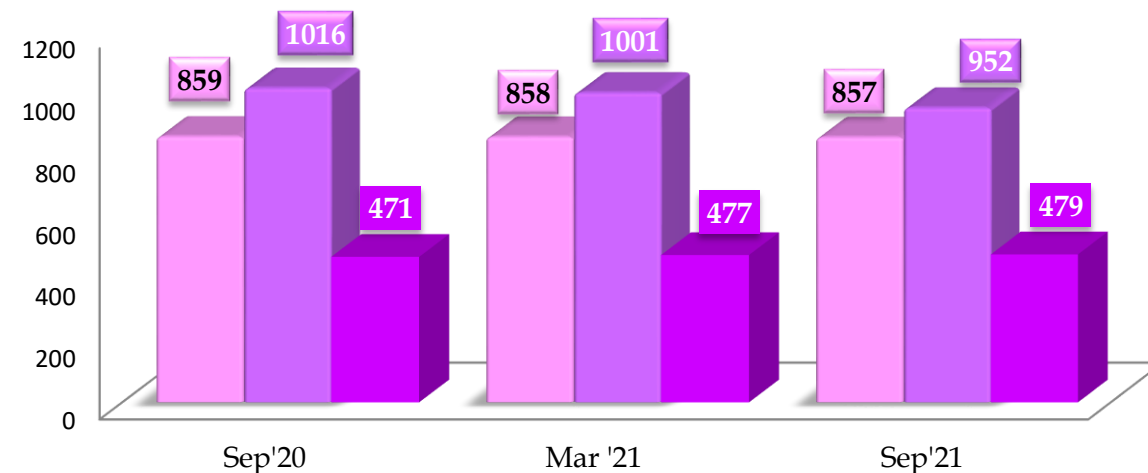
Karnataka (538), Maharashtra (50), Tamilnadu (50), Andhra Pradesh (41), Telangana (25)

Area wise distribution of Branches

Metro Urban Semi Urban Rural



Branches ATMs Recyclers



Robust technology and digital platforms



Strong technology platform

The existing “ISO 27001:2013” certificate encompassing the Information Security Management System (ISMS) at the Bank’s Data Centre/ IT Cell, Near line Site [NLS] and Information Technology Department including the DR site [IT & DR], has been renewed by AJA Registrars, UK, for a further period of three years up to March 2022, reflecting the Bank’s continued commitment to technology adoption.



Pioneer in implementing “Finacle” (CBS) amongst the first generation private sector banks

State-of-art IT set up which has enabled Anytime Anywhere Banking through alternate delivery channels such as ATMs, VISA International Debit Card, RUPAY Debit Card, Internet Banking, Mobile Banking, IMPS, e-lobby etc.

Implemented ‘KBL-Mobile Plus’ (Mobile Banking) app, ‘BHIM KBL UPI’ app on Unified Payment Interface, Cardless cash withdrawal, switch on/off debit card usage, enable/disable international transactions, etc. as additional facilities for the convenience of customers

Implemented Lending Automation Processing System (LAPS) software for efficient life cycle management of loan accounts and improved monitoring.

Established Centralized Account Opening Cell for opening of CASA.

Implemented an Enterprise Level Fraud Risk Management System (ELFRMS) for effective, cyber fraud prevention across delivery channels.

Established DCOE for developing Digital underwriting capabilities & for better risk management in credit portfolio.

Launch of KBL Fastag
Digital sanction of Home loans, Personal loans, Car loans, 2-wheeler loans & MSME loans.

Opening of Savings accounts with pre-activated debit card, through Tab provided to branches.

Opening of SB a/cs through Web banking enabled.

Digital sales of insurance policies through Mobile Banking and Internet Banking platform.

Sales of Mutual Fund products of all the AMCs in a single platform ‘FISDOM’.

Online opening of Demat & Trading account through KBL-Smart Trade.

DCoE : Accelerating Digital Transformation Catalyst

C : Cost Optimization

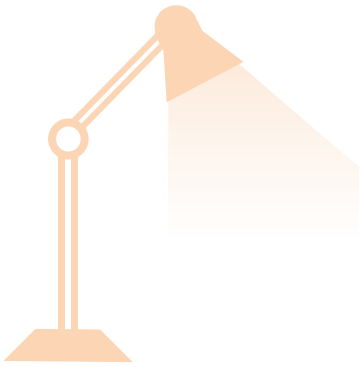
A : Adoption

R : Risk Profile

E : Experience



Effective Risk management systems



1

Periodical monitoring & reviewing of risk profile of the Bank.

2

Internal Credit Rating of all the borrowers: Credit exposure above ₹ 25 lakh are rated borrower-wise and credit facilities below ₹ 25 lakh & all schematic advances including agri-credit proposals are rated under 'Pool based approach'. Also, 'KBL96' rating model is developed for all sanctions under digital journey.

3

Continuous offsite surveillance of Borrower accounts.

4

Effective ALM/mid office set up to monitor Liquidity risk/ Market risk on a continuous basis.

5

Enterprise level fraud risk management system (ELFRMS) to effectively control / prevent online suspicious transactions done by customers & other digital channel transactions.

6

Effective Operational risk management by:

- building up a database of internal Loss data, near- miss cases and other Operational risk events, since Sept 2007.
- AML monitoring system to scrutinize the customer transactions to ensure compliance to the extant guidelines.

7

Complied with the extant 'Basel III' guidelines of RBI.

8

Implemented a scientific Fund Transfer Pricing (FTP) & Customer Profitability Management System (CPMS) to assess the performance of branches / products / portfolios / customers.

9

Setup a dedicated Market Intelligence Unit (MIU) for sourcing intelligence from Monitoring departments, audit reports and external sources on borrowers with exposure ₹100 Crores and above

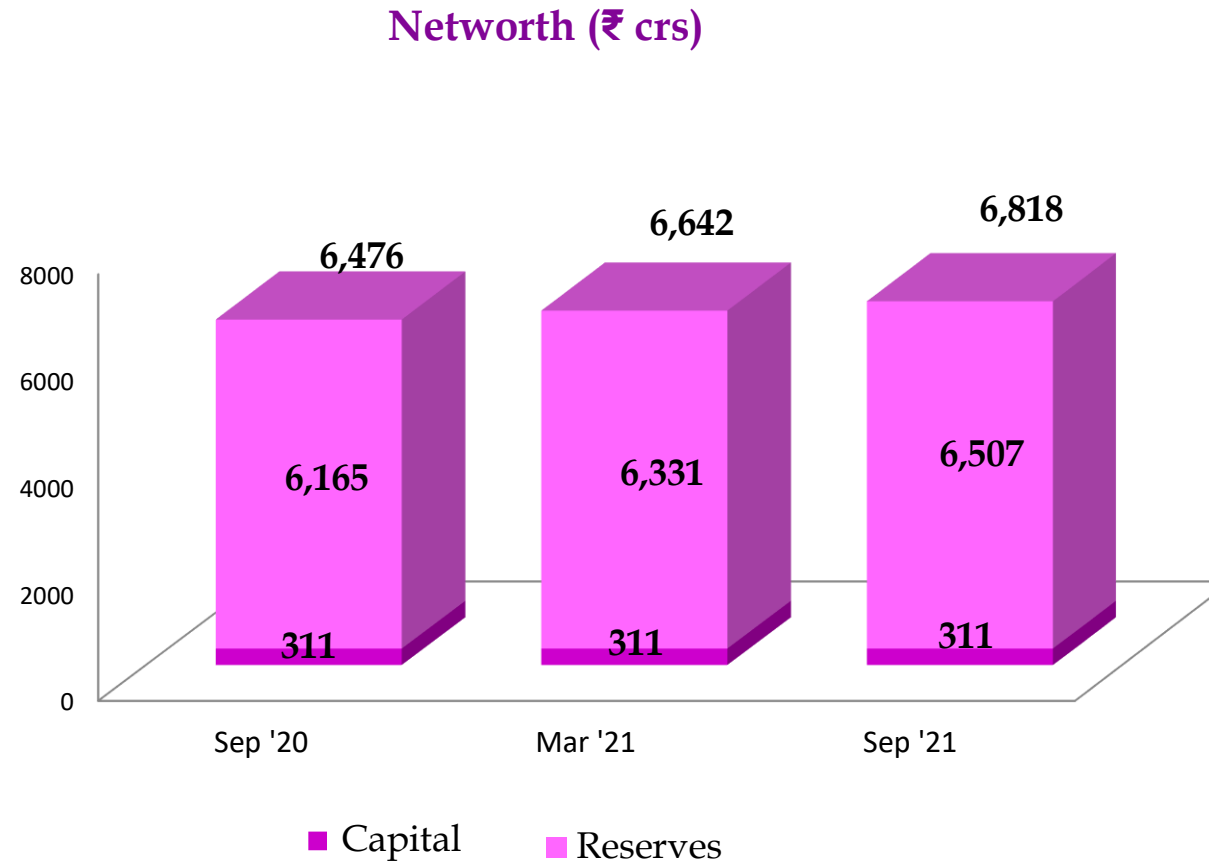
10

Centralized Payments and Reconciliation Cell (CPRC) to handle Reconciliation, Settlement and Disputes of all Digital Channels transactions.

Financial Performance

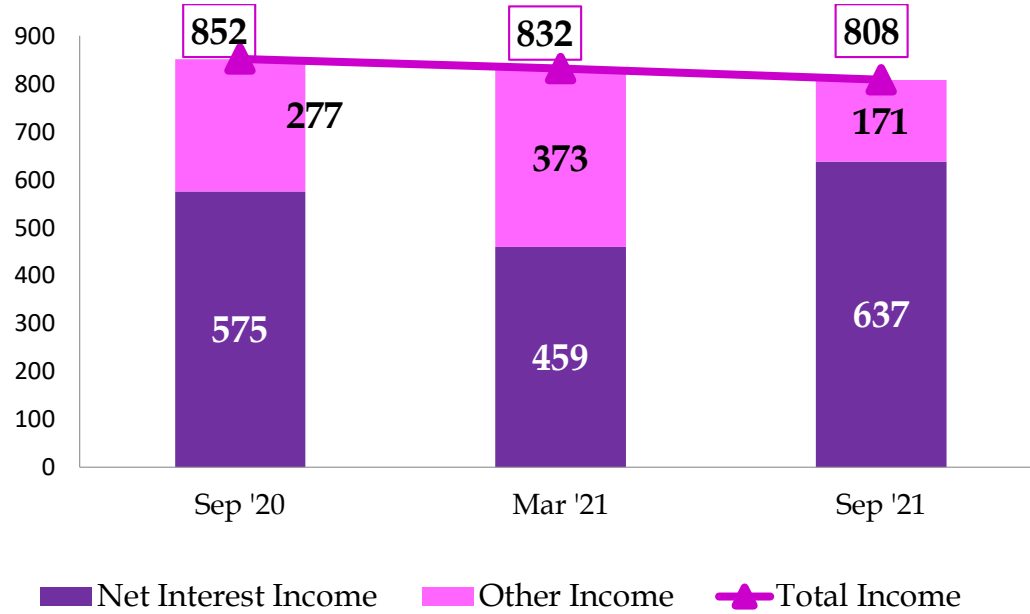


Financial strength of the Bank

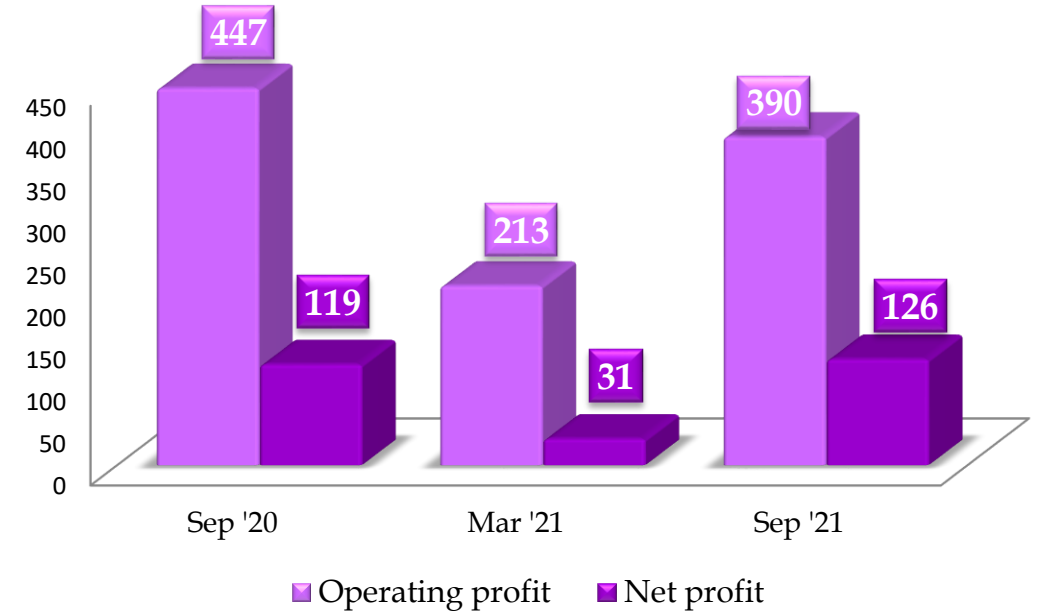


Income & Profit - Quarterly

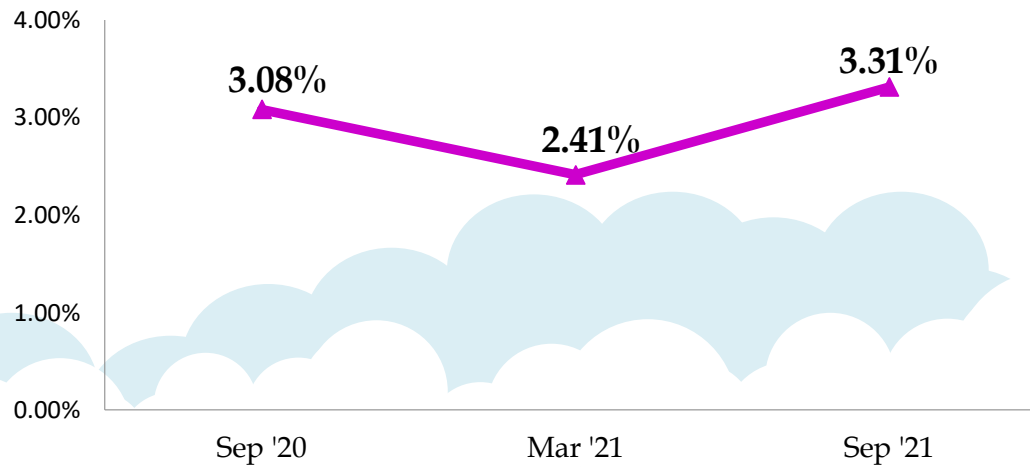
Net Income (₹ crs)



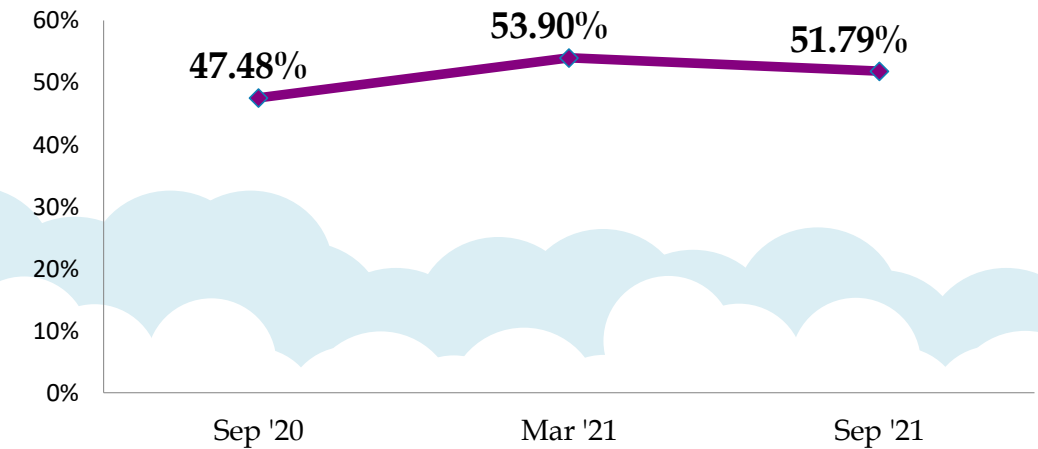
Operating and Net Profit (₹ crs)



Net Interest Margins (%)

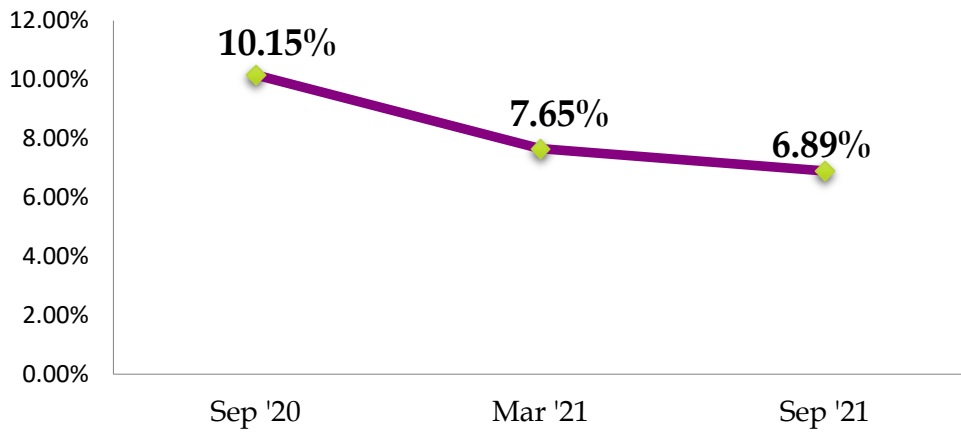


Cost to Income Ratio (%)

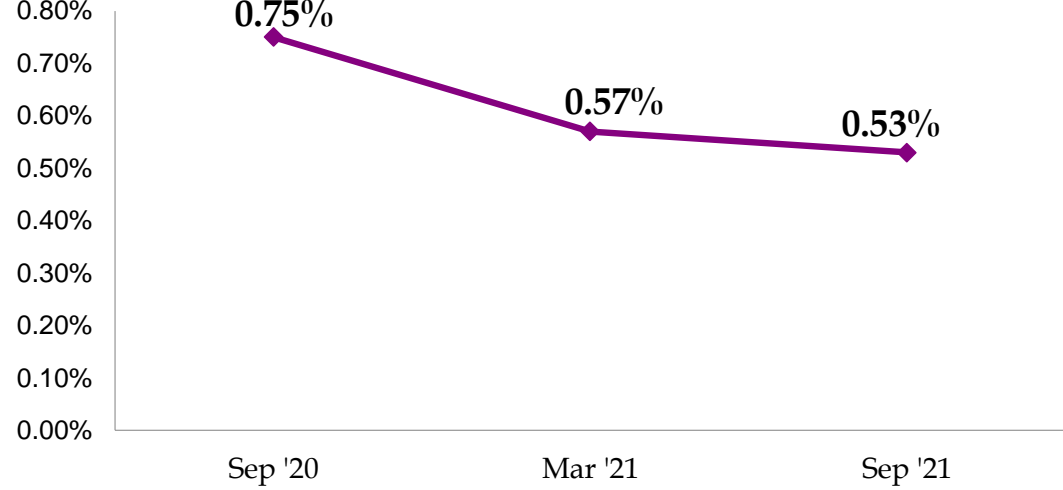


Return and Capital Adequacy Ratios

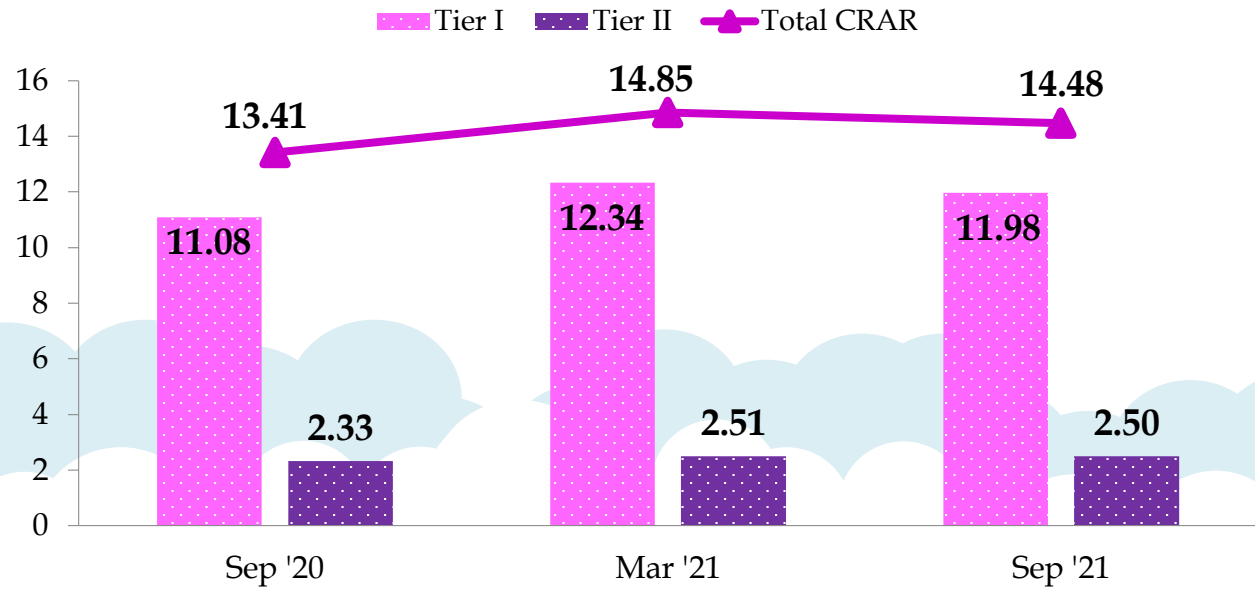
Return on Equity (%) (after tax)



Return on Assets (%) (after tax)



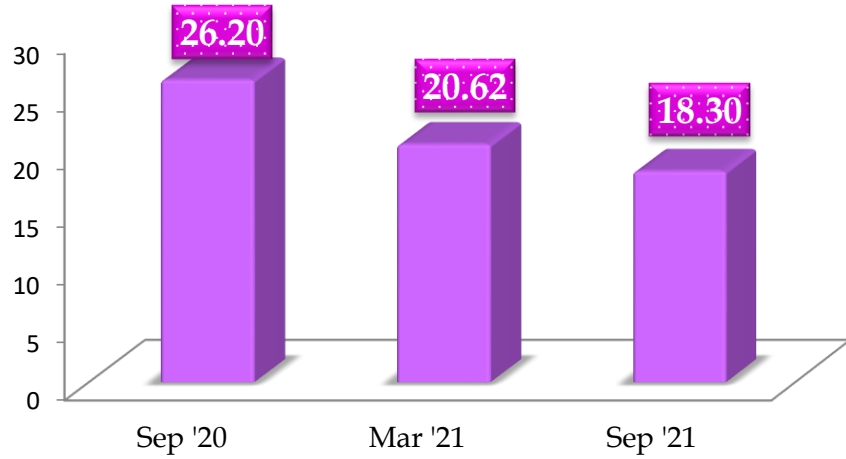
Capital Adequacy (%) - Basel III



* Recomputed by including full eligible Tier II Capital

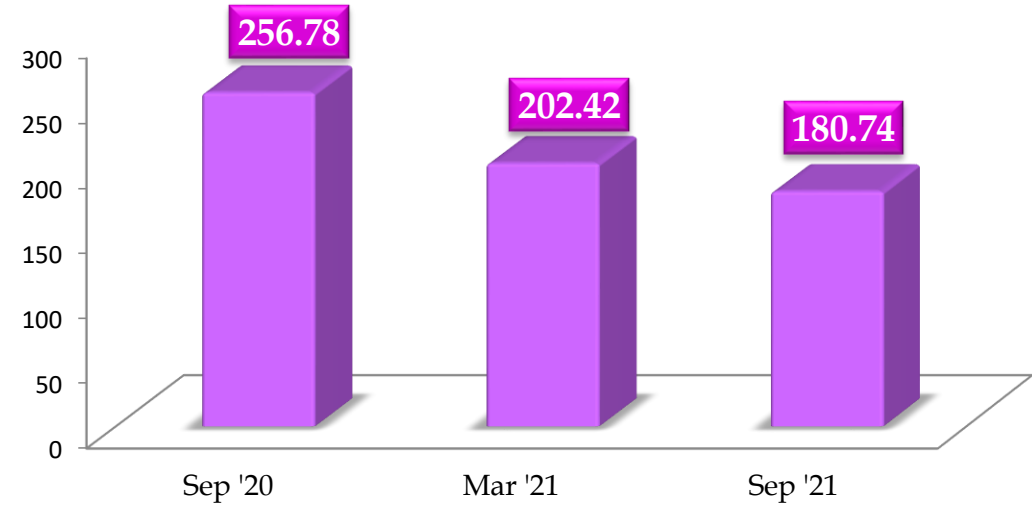
Productivity ratios

Operating Profit per employee (₹ lakh) *

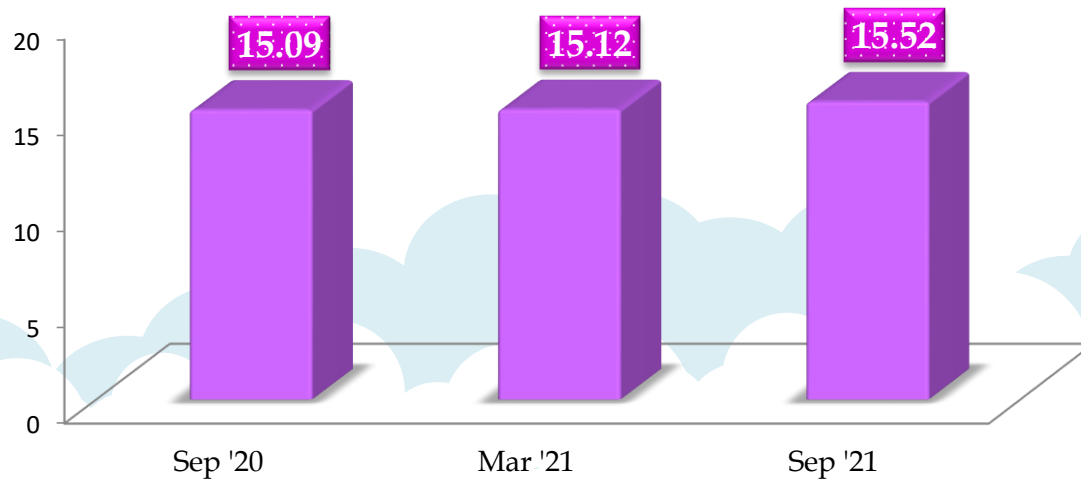


* annualized

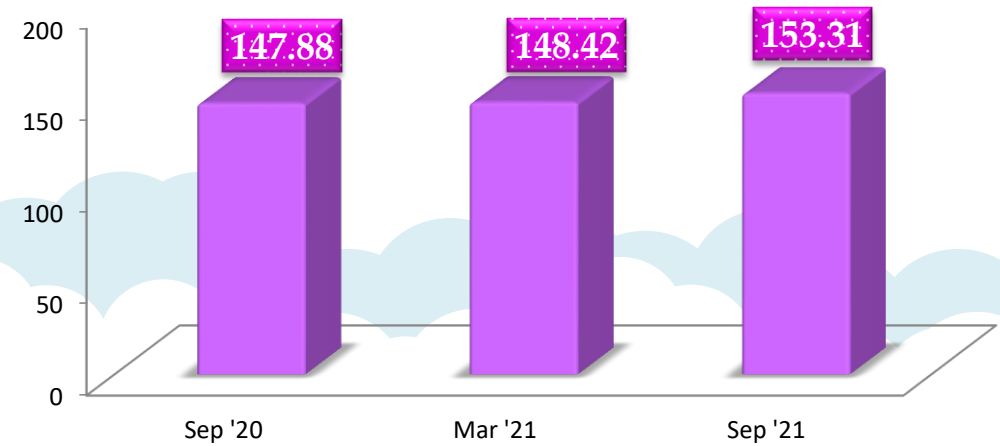
Operating Profit per branch (₹ lakh) *



Business per employee (₹ crs)

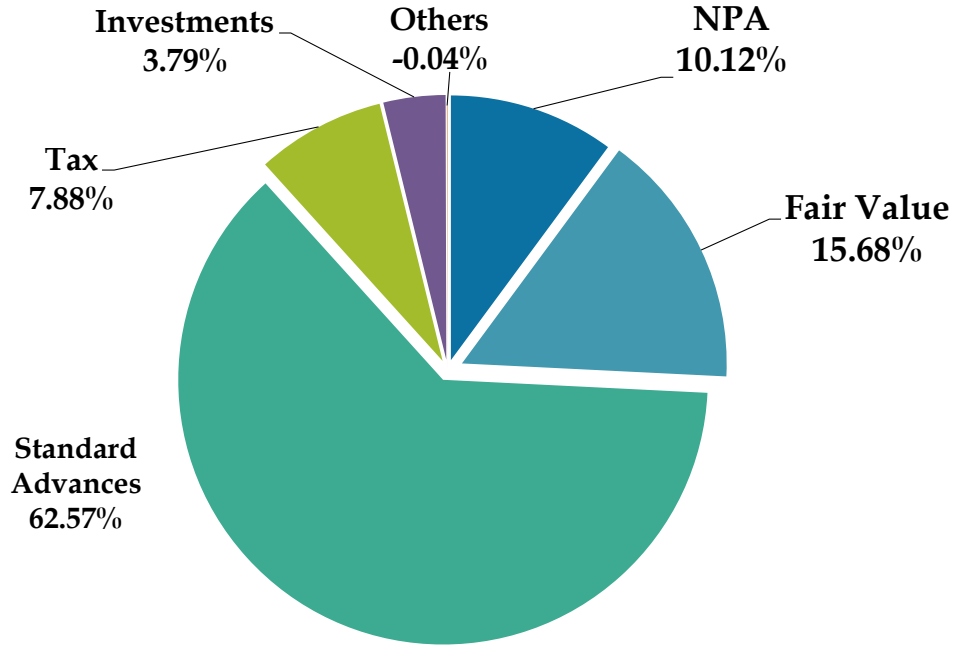


Business per branch (₹ crs)

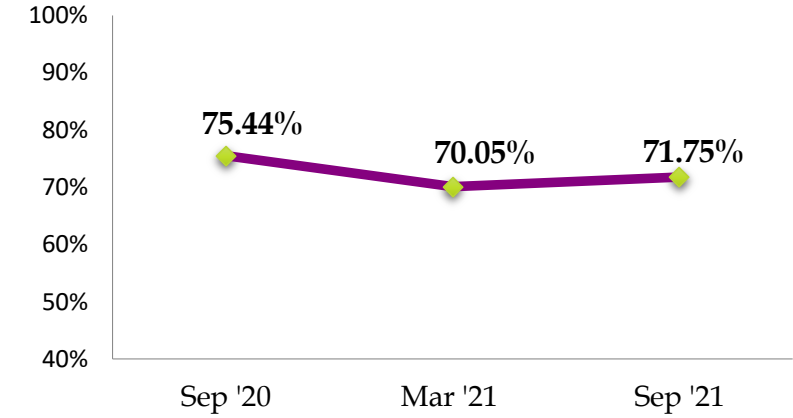


Provisions

Provisions & Contingencies during the quarter

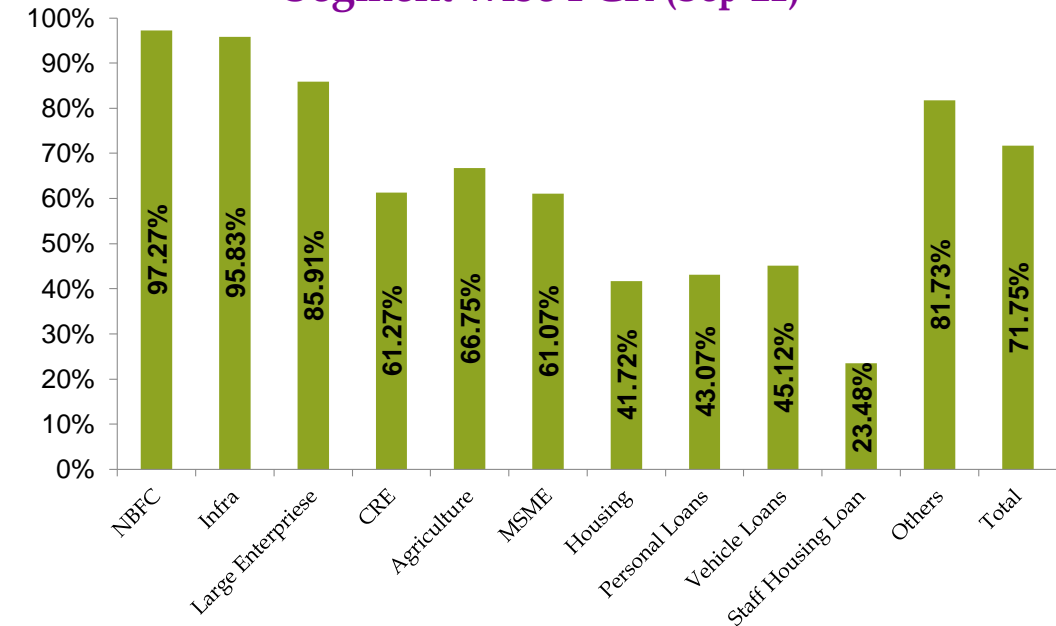


Provision Coverage Ratio



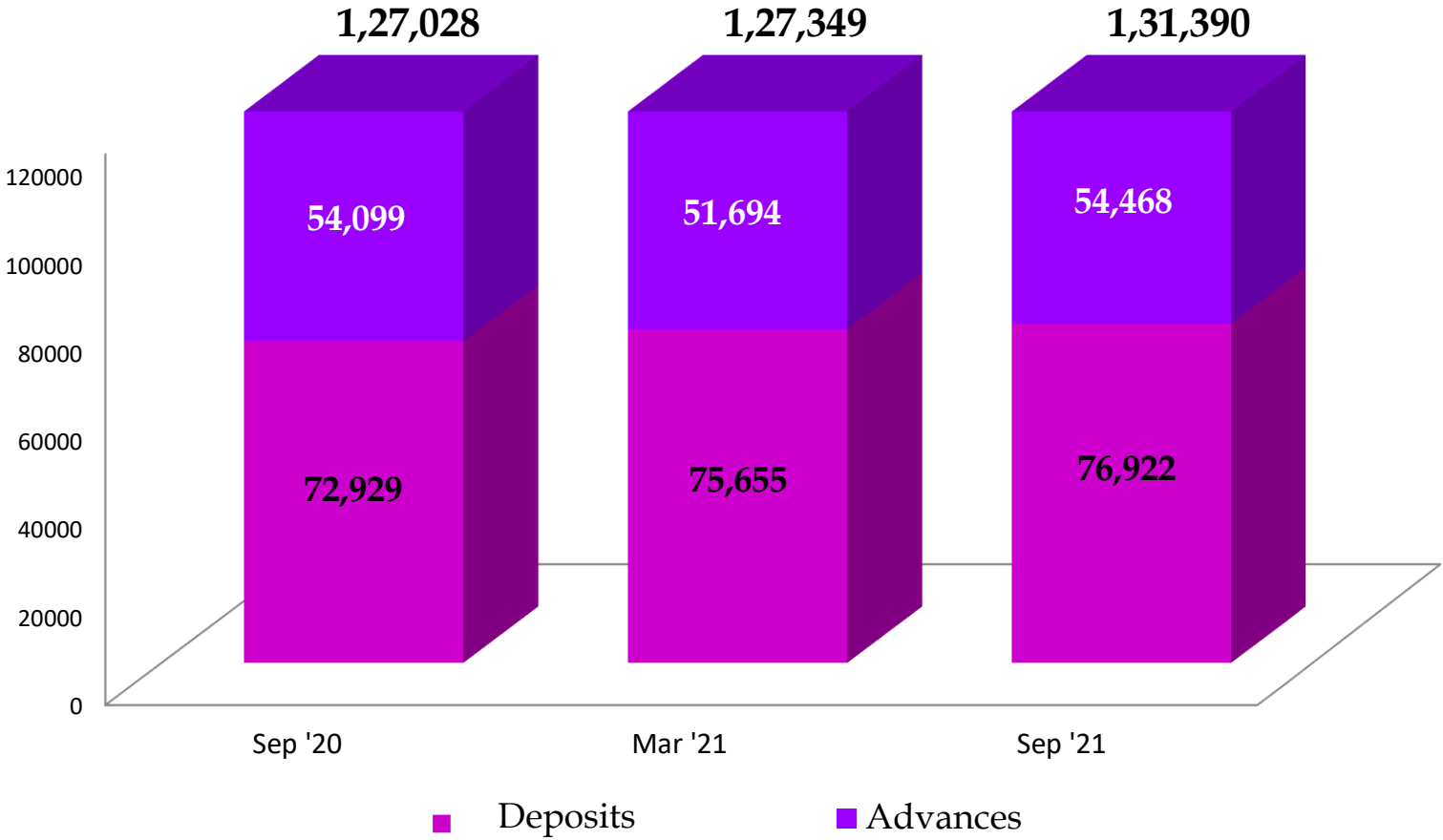
| As on 30.09.2021 | No. of cases | Amount (in crore) | Provision held (in crore) | % provision held |
|---------------------|--------------|-------------------|---------------------------|------------------|
| NCLT Referred cases | 36 | 1300.07 | 1289.16 | 99.16% |
| SR Portfolio | - | 390.92 | 189.04 | 48.35% |

Segment wise PCR (Sep'21)



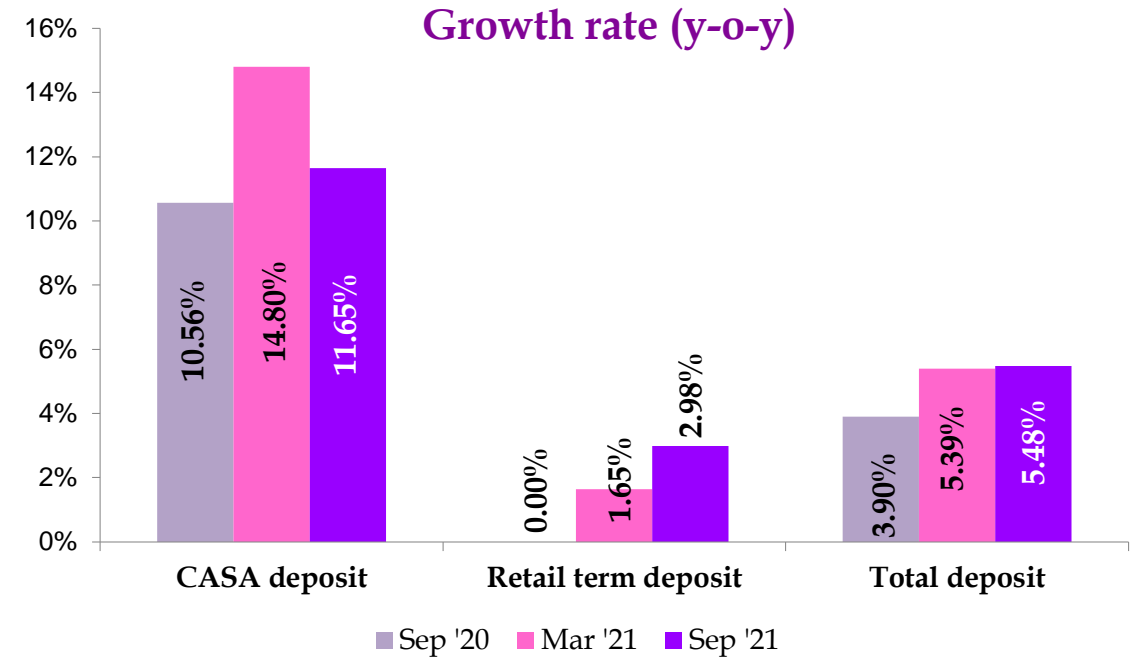
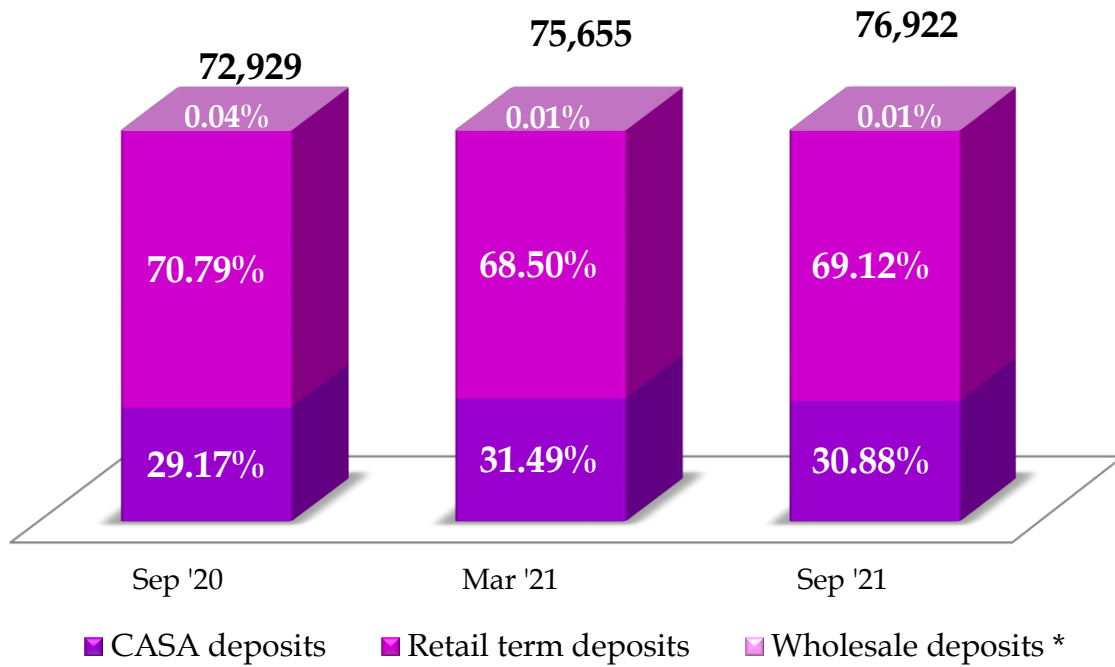
Business size

Business Turnover (₹ crs)

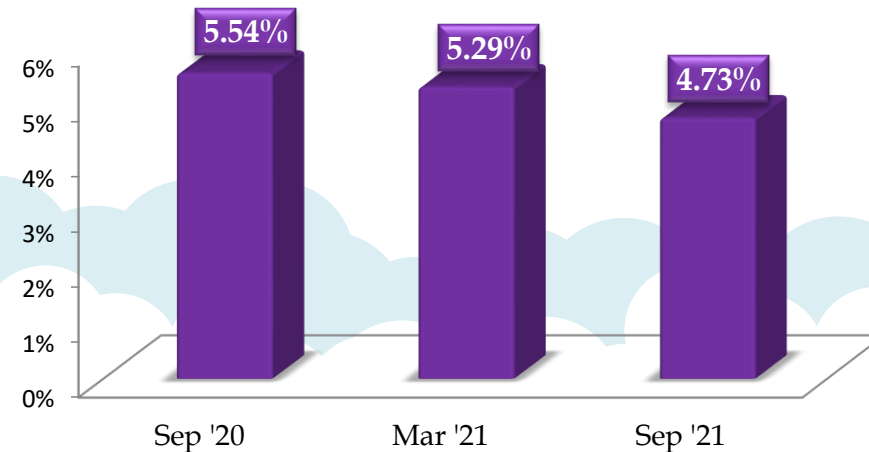


Deposits

Deposits (₹ crs)

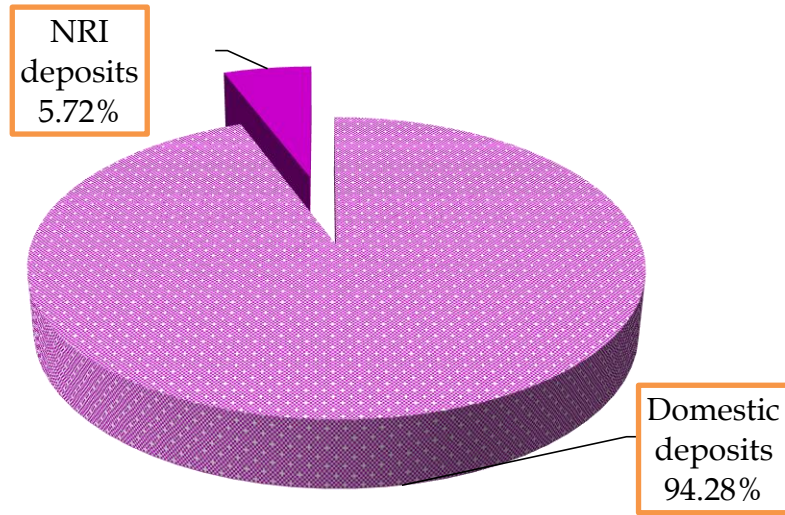


Cost of Deposits

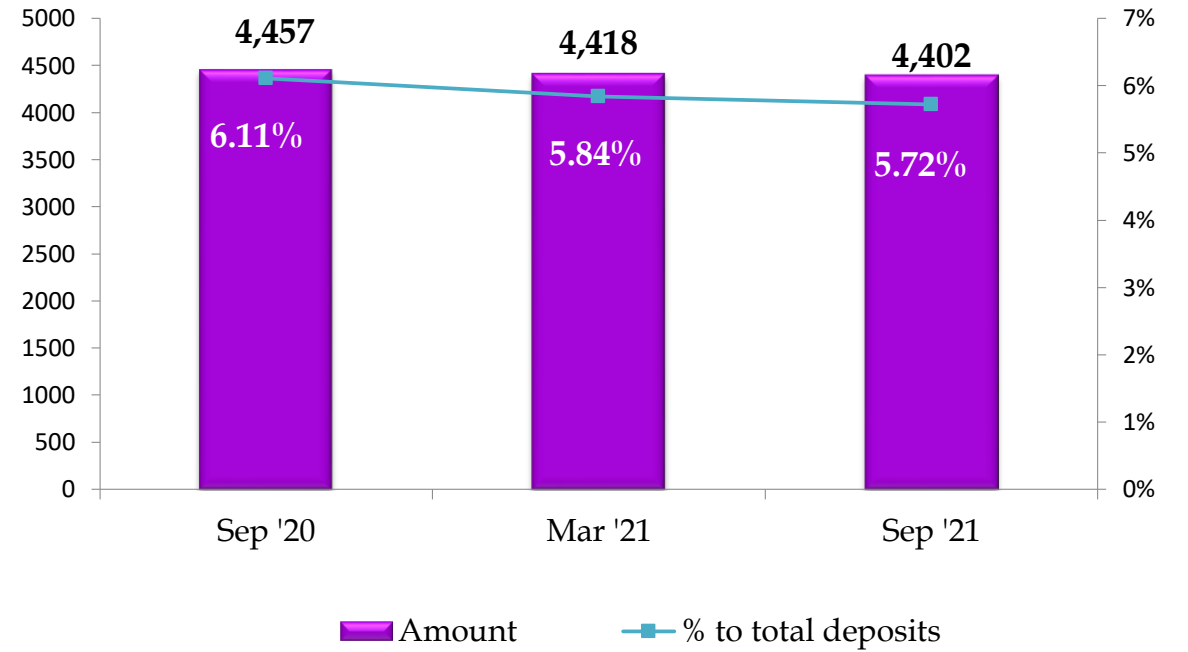


* Wholesale deposits = Purchase liability + Certificates of deposit + Interbank deposits

Deposits

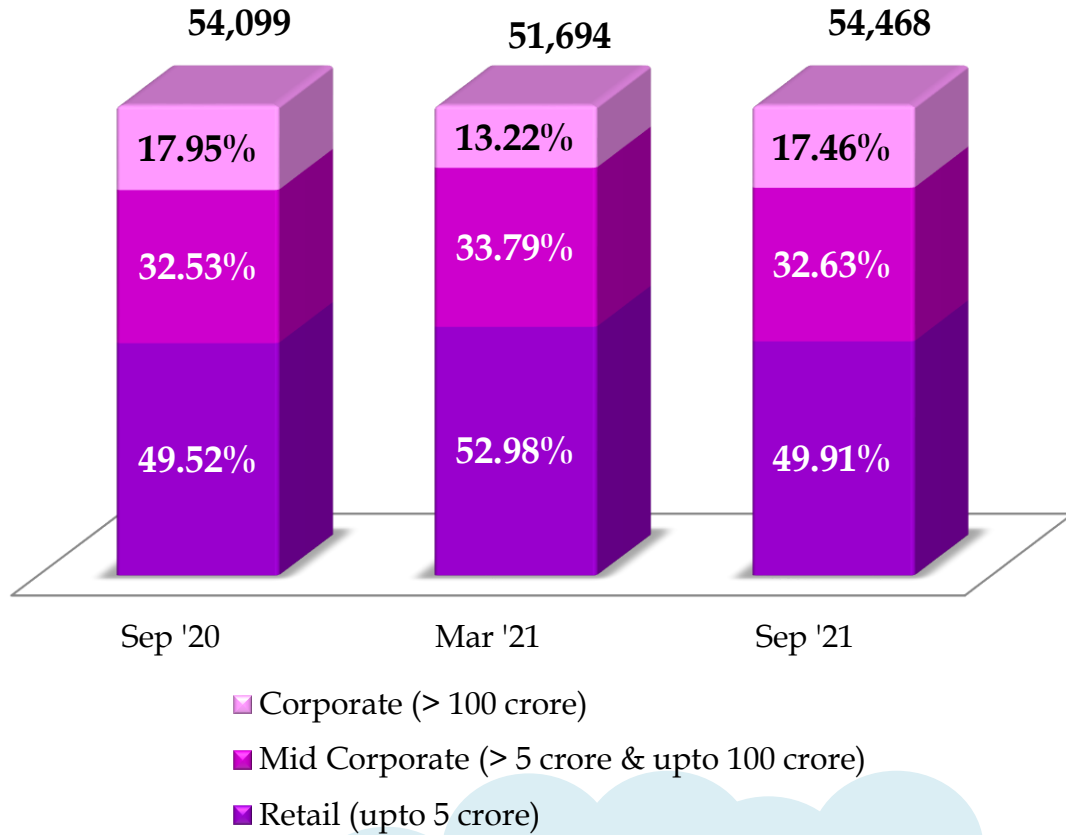


NRI Deposits (₹ crs)

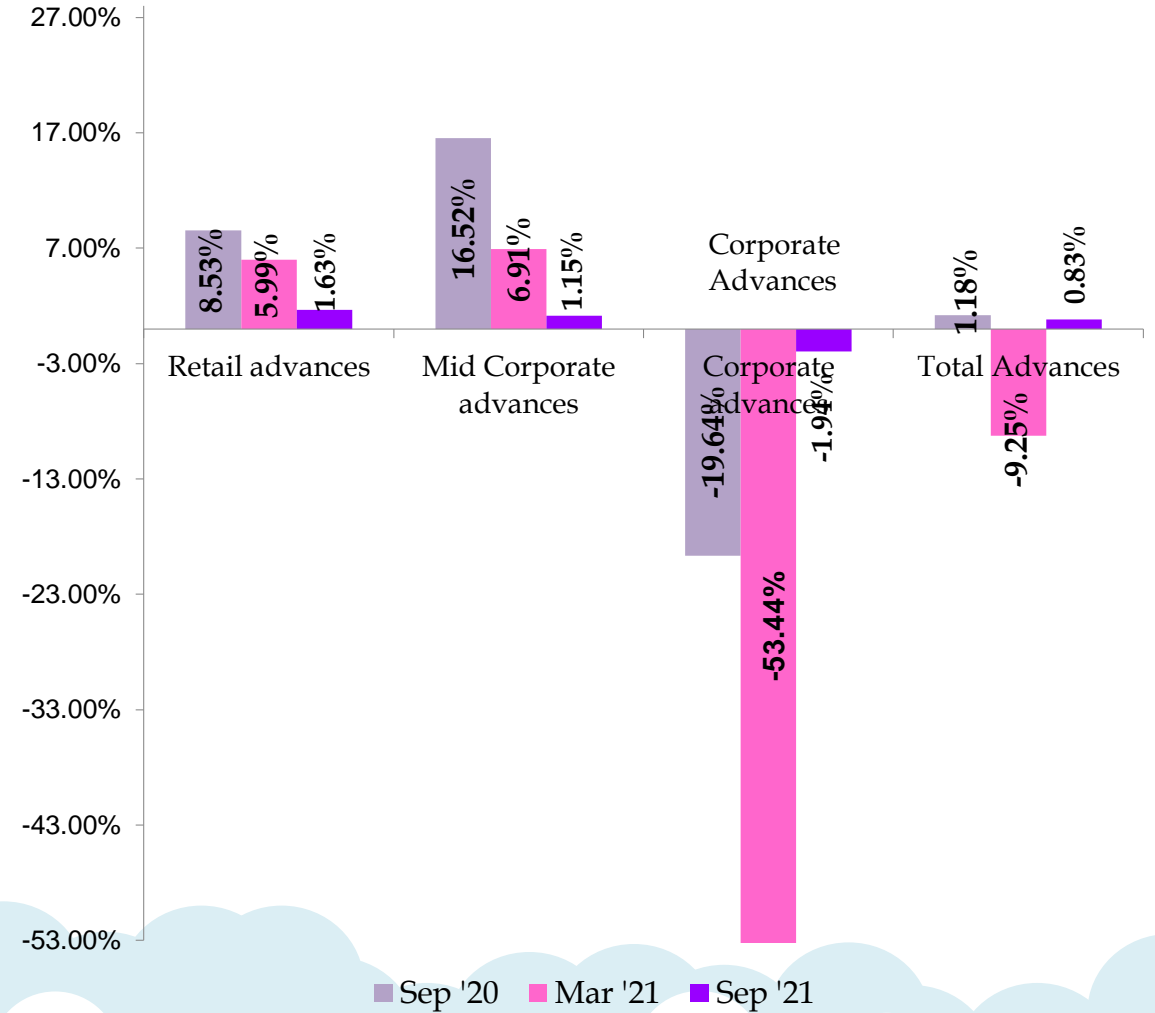


Advances

Advances [Net] (₹ crs)



Growth rate (y-o-y)



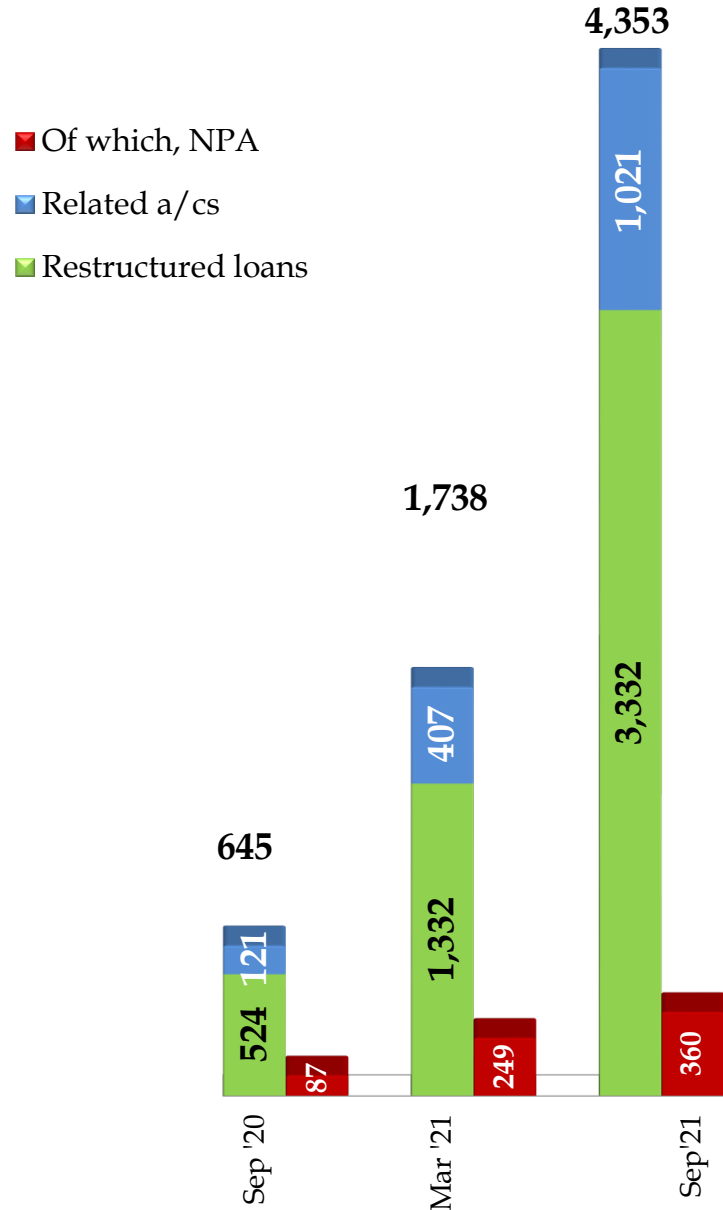
Top Credit Sectors

(₹ crs)

| Particulars | Position as on 30.09.2021 | | | | | | | | |
|--------------------------------------|---------------------------|----------|---------|-------------|--------------|------|--------------------------|----------------------|--|
| | Total balance o/s | % to GBC | NPA | | SMA 2 # | | | | |
| | | | Amount | % to sector | Total Amount | % | Due to financial reasons | Due to other reasons | |
| MSME | 16979.45 | 30.54 | 1191.11 | 7.02 | 681.49 | 4.47 | 294.47 | 387.02 | |
| Housing Loans (Residential Mortgage) | 8616.24 | 15.50 | 264.20 | 3.07 | 224.69 | 2.60 | 160.60 | 64.09 | |
| Agriculture | 9319.55 | 16.76 | 515.63 | 5.53 | 218.60 | 2.96 | 100.86 | 117.74 | |
| NBFC | 6422.37 | 11.55 | 12.04 | 0.19 | 0.00 | 0.00 | 0.00 | 0.00 | |
| Lease Rental Discounting | 2618.42 | 4.71 | 43.78 | 1.67 | 89.61 | 4.20 | 72.55 | 17.06 | |
| Gold Loans | 2916.58 | 5.25 | 11.47 | 0.39 | 19.62 | 2.58 | 14.41 | 5.21 | |
| Banking Arrangement | | | | | | | | | |
| Consortium | 1510.51 | 2.72 | 12.04 | 0.80 | 90.98 | 6.02 | 73.23 | 17.75 | |
| Multiple banking | 9525.19 | 17.13 | 85.71 | 0.90 | 12.09 | 0.13 | 2.77 | 9.32 | |

This includes both ₹ 5 crore & above and below ₹5 crore as well as the main accounts & related accounts

Restructured loans & related accounts



Movement in Restructured Portfolio

(₹ crs)

| | Q2FY21 | Q3FY21 | Q4FY21 | FY21 | Q1FY22 | Q2 FY22 |
|------------------------|---------------|---------------|-----------------|-----------------|-----------------|----------------|
| Opening balance | 601.28 | 644.57 | 689.80 | 536.49 | 1,738.41 | 2617.24 |
| Addition | 77.59 | 86.22 | 1100.54 | 1366.50 | 968.16 | 1814.02 |
| Reduction | 34.30 | 40.99 | 51.93 | 164.58 | 89.33 | 77.77 |
| Closing balance | 644.57 | 689.80 | 1,738.41 | 1,738.41 | 2,617.24 | 4353.49 |
| % to Gross Adv | 1.17% | 1.28% | 3.30% | 3.30% | 4.95% | 7.82% |
| NPA | 87.40 | 80.02 | 248.64 | 248.64 | 271.67 | 360.49 |
| NPA % | 13.56% | 11.60% | 14.30% | 14.30% | 10.38% | 8.28% |
| Provision held | 96.86 | 112.73 | 291.56 | 291.56 | 432.38 | 694.61 |
| Provision % | 15.03% | 16.34% | 16.77% | 16.77% | 16.52% | 15.96% |

Restructured loans & Stress position

(₹ crs)

| Particulars | Total Restructured | | Out of which SMA-1 | | Out of which SMA-2 | | Out of which NPA | |
|--------------------|--------------------|----------------|--------------------|---------------|--------------------|---------------|------------------|---------------|
| | No of Accounts | Amount | No of Accounts | Amount | No of Accounts | Amount | No of Accounts | Amount |
| RF-1 | 2316 | 1348.65 | 115 | 27.03 | 273 | 194.56 | 190 | 56.66 |
| RF-2 | 7718 | 2390.02 | 452 | 119.92 | 457 | 146.02 | 186 | 73.29 |
| Others** | 997 | 614.82 | 84 | 20.84 | 145 | 60.85 | 280 | 230.54 |
| Grand Total | 11031 | 4353.49 | 651 | 167.79 | 875 | 401.43 | 656 | 360.49 |

RF- Resolution Framework

**including OTR/Natural Calamities/MSME etc.

External rating wise Advances

External rating wise Credit Portfolio as of Sep'21 [Figures in brackets - as of Sep'20]

| Rating | No of Borrowers | Balance O/s (in cr) | % to GBC | Of which, NPA | | SMA2 | | Restructured book | | |
|--------------------|------------------|------------------------|----------------------|------------------|-----------------|------------------|--------------|-------------------|--------------|------------------------|
| | | | | No. of borrowers | Bal o/s (cr) | No. of borrowers | Bal o/s (cr) | No. of borrowers | Bal o/s (cr) | % share to Std. Adv. @ |
| AAA | 15 (19) | 4,291 (4,467) | 7.72 (8.10) | - | - | - | - | - | - | - |
| AA | 40 (29) | 2,874 (2,859) | 5.17 (5.19) | - | - | - | - | - | - | - |
| A | 51 (42) | 1,776 (1,572) | 3.19 (2.85) | - | - | - | - | - | - | - |
| BBB | 84 (78) | 2,663 (2,198) | 4.79 (3.99) | - | - | - | - | 1 | 93 | 3.49 |
| Sub total | 190 (168) | 11,604 (11,096) | 20.87 (20.13) | - | - | - | - | 1 | 93 | 0.80 |
| BB | 30 (50) | 806 (1,005) | 1.45 (1.82) | - | - | * 1 | * 16 | 3 | 51 | 6.33 |
| B | 8 (13) | 58 (428) | 0.11 (0.78) | - | - | - | - | - | - | - |
| C | 1 (1) | 161 (6) | 0.29 (0.01) | - | - | - | - | - | - | - |
| D | 9 (9) | 625 (586) | 1.13 (1.06) | 2 (4) | 30 (371) | # 1 | # 75 | 1 | 316 | 53.11 |
| Sub total | 48 (73) | 1,650 (2025) | 2.98 (3.66) | 2 (4) | 30 (371) | 2 | 91 | 4 | 367 | 22.65 |
| Grand Total | 238 (241) | 13,254 (13,121) | 23.85 (23.79) | 2 (4) | 30 (371) | 2 | 91 | 5 | 460 | 3.48 |

Gross Bank Credit: ₹ 55,601 crore (PY Sep'20: ₹ 55,142 crore).

* Arrears in the account recovered and accounts are now regular. #Borrower has currently moved to SMA-1

@ Under respective rating category

NBFC portfolio

NBFC Portfolio as of Sep '21

[Figures in brackets - as of Sep '20]

| Rating | No of Borrowers | Balance O/s (in cr) | % to GBC | Of which, NPA | | SMA2 | | Restructured book | | |
|-------------------------|-----------------|----------------------|----------------------|------------------|-----------------|------------------|--------------|-------------------|--------------|------------------------|
| | | | | no. of borrowers | Bal o/s (cr) | no. of borrowers | Bal o/s (cr) | no. of borrowers | Bal o/s (cr) | % share to Std. Adv. * |
| AAA | 14 (14) | 3,791 (2881) | 6.82 (5.22) | - | - | - | - | - | - | - |
| AA | 23 (17) | 1,900 (2113) | 3.42 (3.83) | - | - | - | - | - | - | - |
| A | 22 (14) | 699 (343) | 1.26 (0.62) | - | - | - | - | - | - | - |
| BBB | 1 (3) | 9 (30) | 0.02 (0.05) | - | - | - | - | - | - | - |
| Sub total | 60 (48) | 6,399 (5,367) | 11.52 (9.72) | - | - | - | - | - | - | - |
| BB | - (1) | - (14) | - (0.02) | - | - | - | - | - | - | - |
| B | - | - | - | - | - | - | - | - | - | - |
| C | - | - | - | - | - | - | - | - | - | - |
| D | 1 (2) | 12 (149) | 0.02 (0.27) | 1 (2) | 12 (149) | - | - | - | - | - |
| Sub total | 1 (3) | 12 (163) | 0.02 (0.29) | 1 (2) | 12 (149) | - | - | - | - | - |
| Without External rating | 5 (3) | 11 (27) | 0.02 (0.05) | - (1) | - (23) | - | - | - | - | - |
| Grand Total | 66 (54) | 6,422 (5,557) | 11.55 (10.06) | 1 (3) | 12 (172) | - | - | - | - | - |

Gross Bank Credit: ₹ 55,601 crore (PY Sep'20: ₹ 55,142 crore).

Top 50 borrowers

Top 50 borrowers as of Sep '21

[Figures in brackets – as of Sep'20]

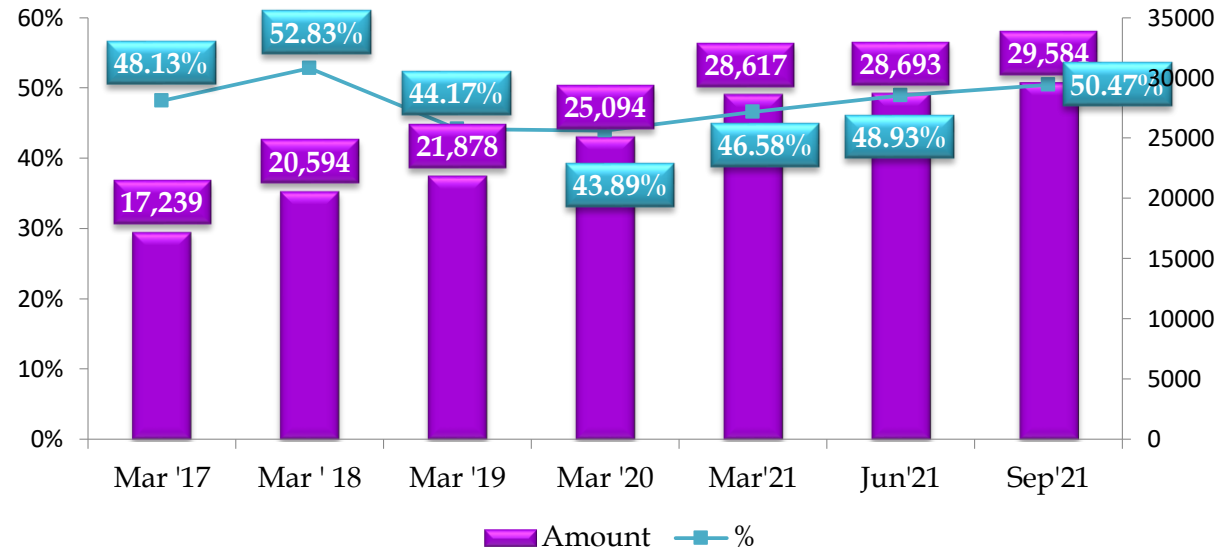
| Rating | No of Borrowers | Balance O/s (in cr) | % to GBC | Of which, NPA | | SMA2 | | Restructured book | | |
|-------------------------|-----------------|----------------------|----------------------|------------------|----------------|------------------|--------------|-------------------|------------------|------------------------|
| | | | | no. of borrowers | Bal o/s (cr) | no. of borrowers | Bal o/s (cr) | no. of borrowers | Bal o/s (cr) | % share to Std. Adv. * |
| AAA | 7 (13) | 2,386 (4188) | 4.29 (7.60) | - | - | - | - | - | - | - |
| AA | 6 (9) | 967 (2030) | 1.74 (3.68) | - | - | - | - | - | - | - |
| A | 5 (6) | 387 (583) | 0.70 (1.06) | - | - | - | - | -(1) | -(85) | - |
| BBB | 13 (8) | 873 (832) | 1.57 (1.51) | - | - | - | - | -(1) | -(36) | - |
| Sub total | 31 (36) | 4,613 (7,633) | 8.30 (13.85) | - | - | - | - | -(2) | -(121) | - |
| BB | 1 (2) | 179 (116) | 0.22 (0.21) | - | - | - | - | - | - | - |
| B | 1 (1) | 17 (303) | 0.03 (0.55) | - | - | - | - | - | - | - |
| C | 1 (-) | 153 (-) | 0.28 (0.00) | - | - | - | - | - | - | - |
| D | 2 (2) | 432 (250) | 0.78 (0.45) | - (2) | - (250) | - | - | 1(-) | 316(-) | 73.15 |
| Sub total | 5 (5) | 781 (669) | 1.40 (1.21) | - (2) | - (250) | - | - | 1(-) | 316(-) | 40.46 |
| Without External rating | 14 (9) | 2,171 (1,116) | 3.90 (2.02) | - | - | - | - | - | - | - |
| Grand Total | 50 (50) | 7,565 (9,418) | 13.61 (17.08) | - (2) | - (250) | - | - | 1(2) | 316 (121) | 4.18 |

All the top 50 borrowers are in Standard category as of Sep'21.
Gross Bank Credit: ₹ 55,601 crore (PY Sep'20: ₹ 55,142 crore).

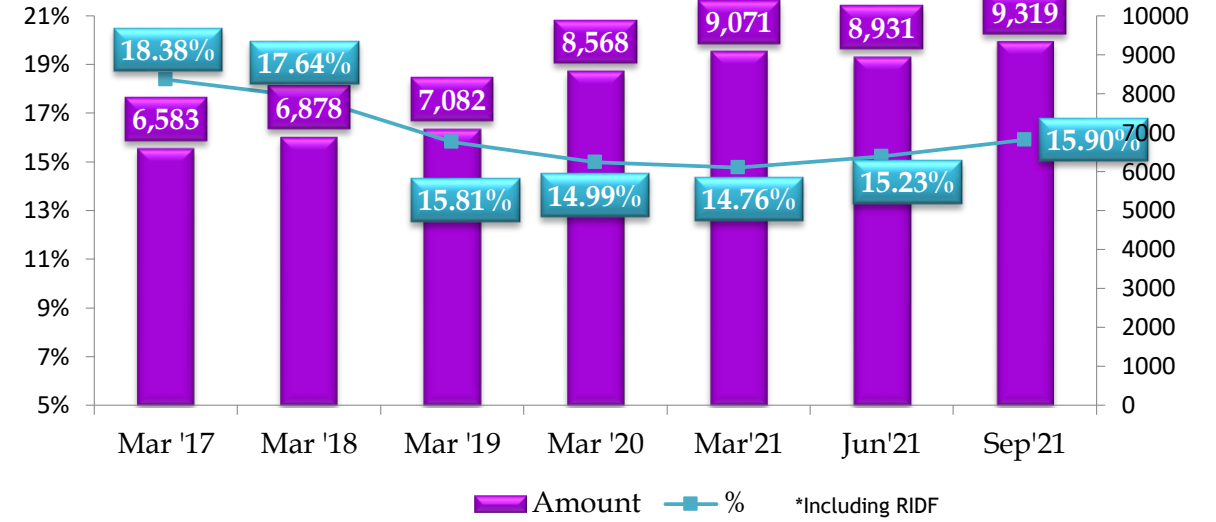
* Under respective rating category

Advances to Priority sectors

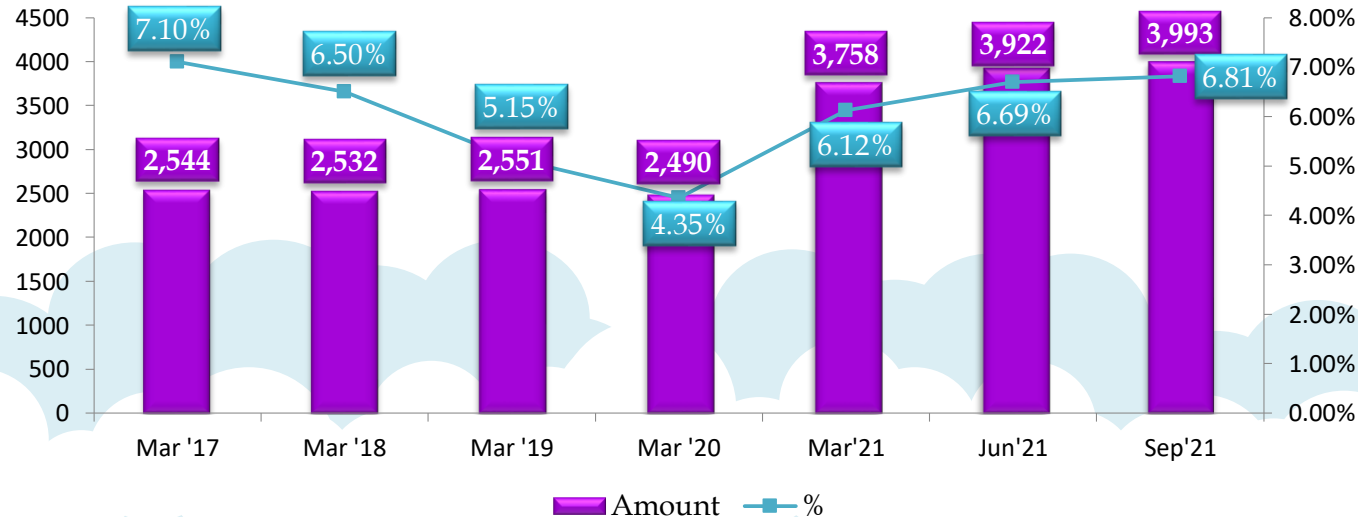
Priority Sector Advances (₹ crs)



Agriculture Advances* (₹ crs)

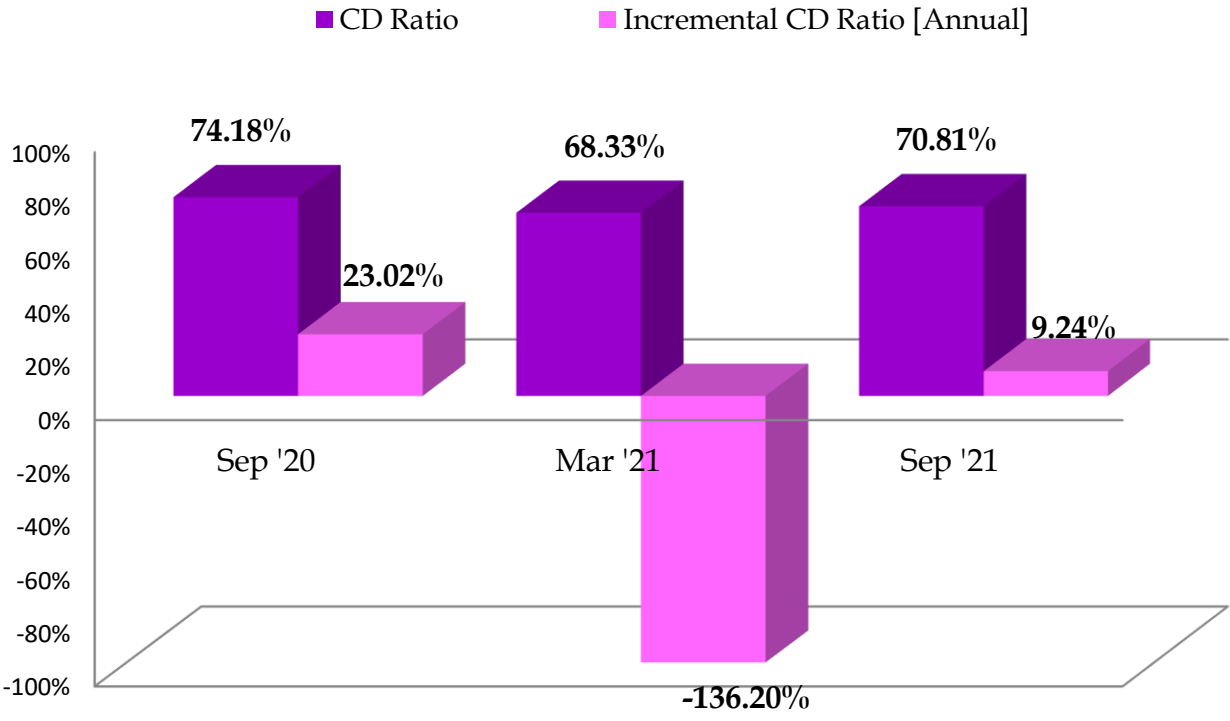


Advances to Weaker Section (₹ crs)

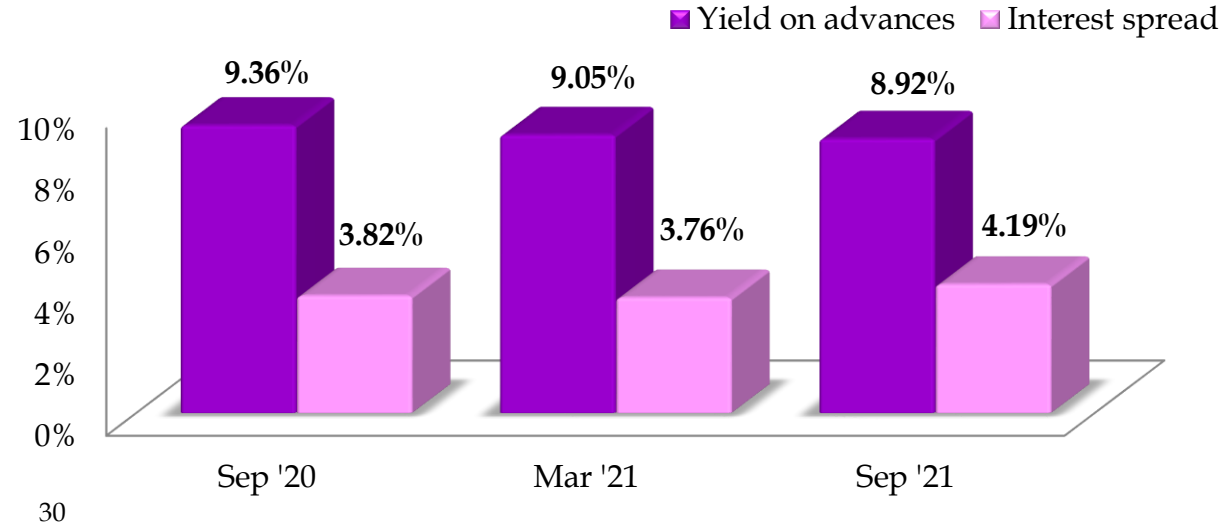


CD Ratio & Yield on Advances

Credit Deposit ratio (%)

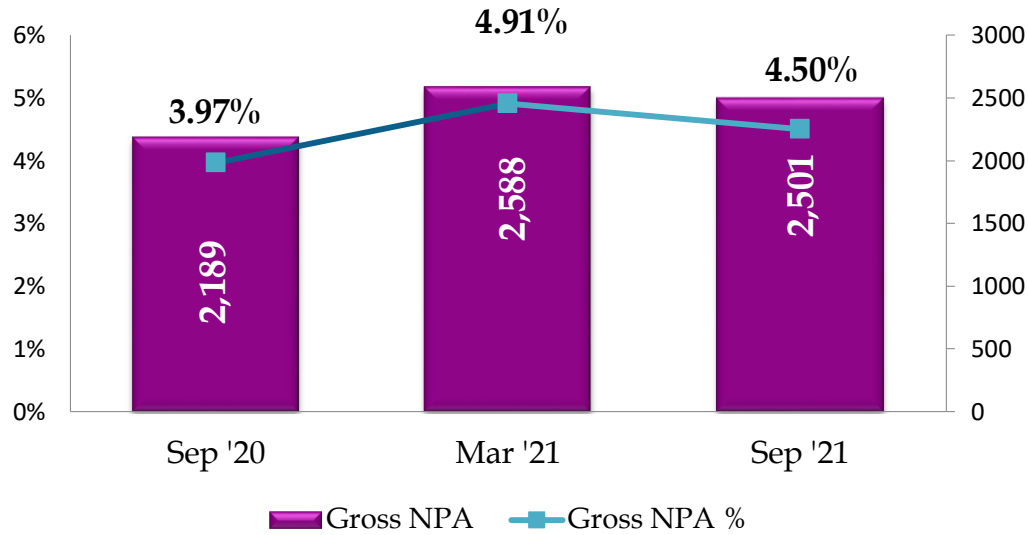


Yield on Advances & Interest Spread (%)

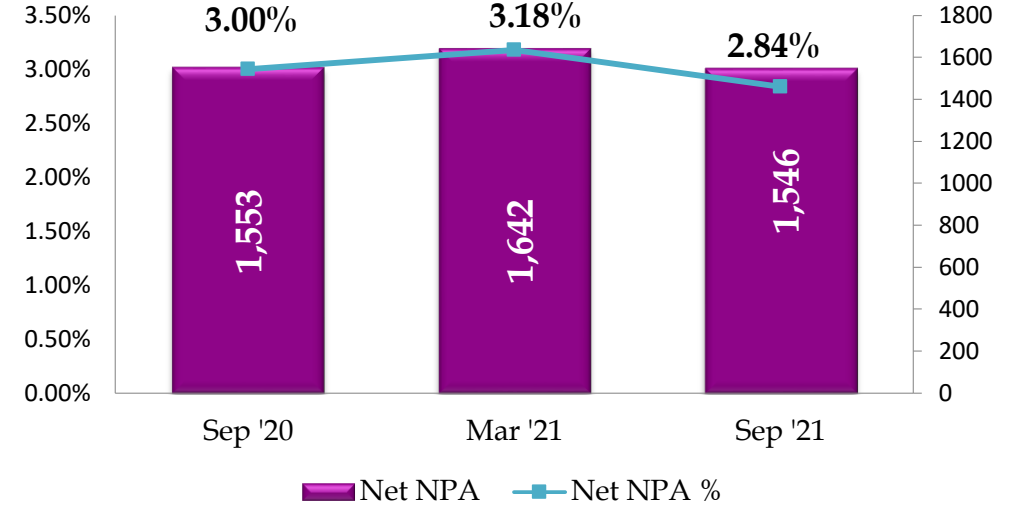


Asset Quality

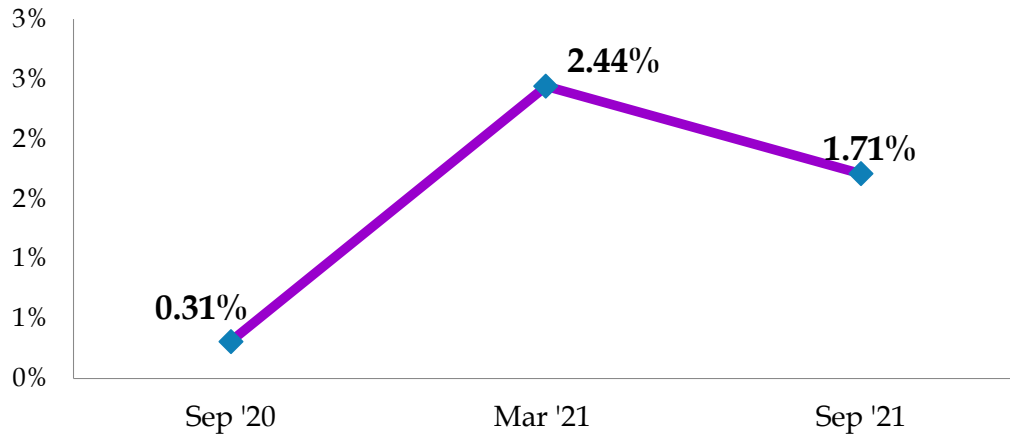
Gross NPAs (₹ crs)



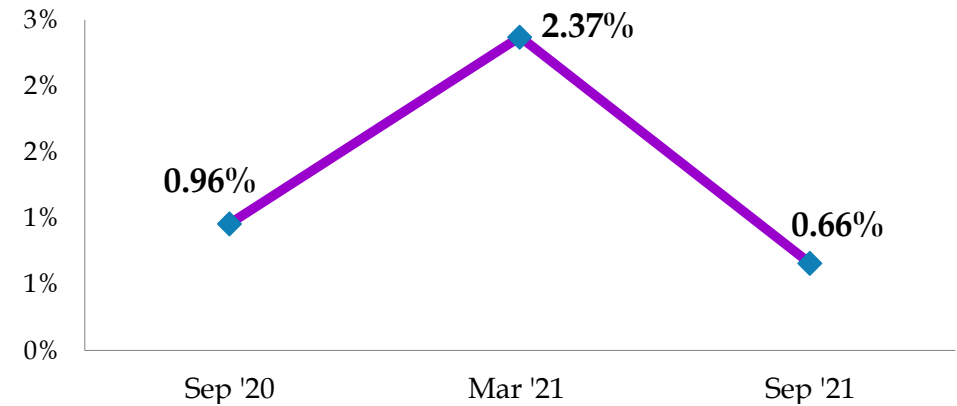
Net NPAs (₹ crs)



Slippage ratio



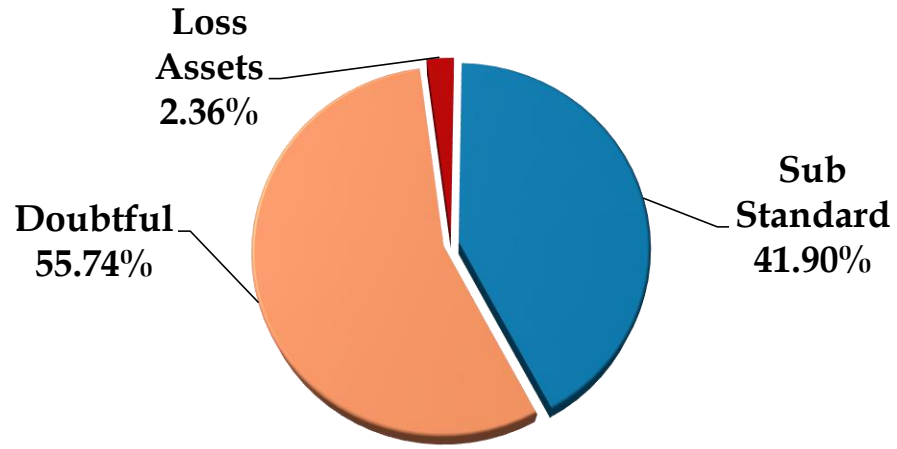
Credit cost



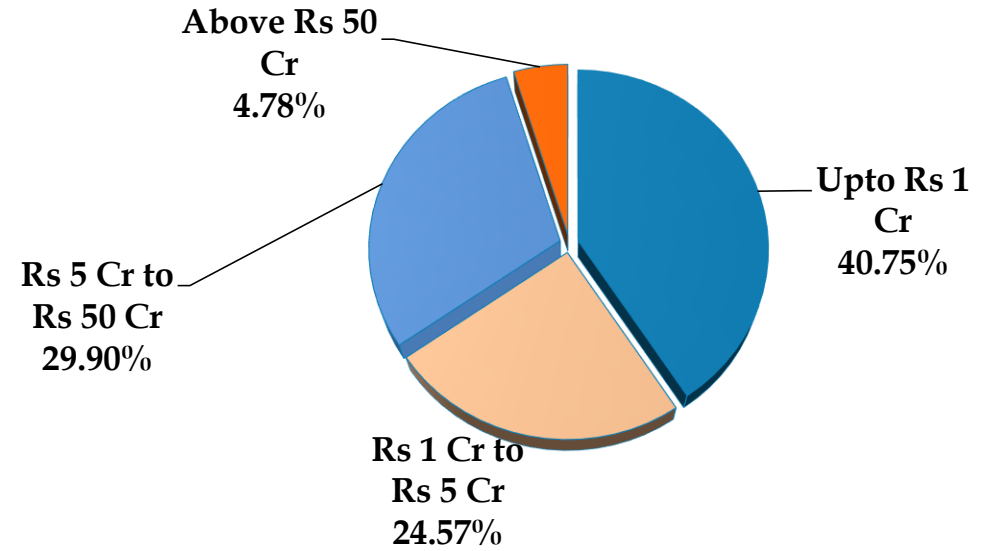
* cumulative

Asset Quality

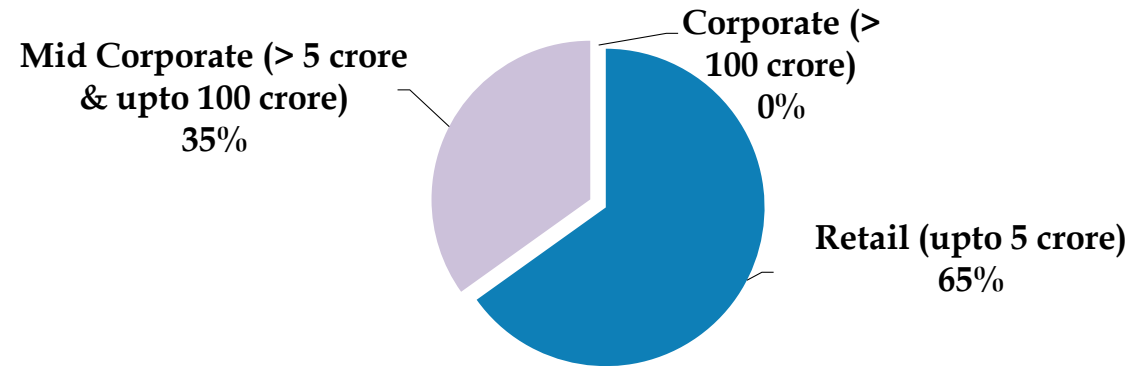
Composition of NPA



Size wise NPA



Credit portfolio wise NPA



Asset Quality

| (₹ crs) | Q2FY20 | Q3FY20 | Q4FY20 | FY20 | Q1FY21 | Q2FY21 | Q3FY21 | Q4FY21 | FY21 | Q1FY22 | Q2 FY22 |
|--|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|----------------|----------------|----------------|----------------|
| Opening GNPA | 2437.53 | 2594.27 | 2777.46 | 2456.38 | 2799.93 | 2557.64 | 2188.80 | 1706.57 | 2799.93 | 2588.41 | 2549.06 |
| Addition | 530.95 | 637.54 | 304.07 | 1998.58 | 166.84 | 2.21 | 1.40 | 1175.92 | 1346.37 | 414.24 | 445.36 |
| Fresh slippages | 494.80 | 606.55 | 304.07 | 1931.40 | 155.65 | 1.49 | 0.27 | 1174.29 | 1331.70 | 409.67 | 442.00 |
| Slippages from existing NPA a/cs | 36.15 | 30.99 | 0.00 | 67.18 | 11.19 | 0.72 | 1.13 | 1.63 | 14.67 | 4.57 | 3.36 |
| Reduction | 374.21 | 454.35 | 281.60 | 1655.03 | 409.13 | 371.05 | 483.63 | 294.08 | 1557.89 | 453.59 | 493.30 |
| Recoveries | 74.99 | 70.74 | 74.77 | 322.87 | 33.89 | 137.46 | 85.14 | 94.29 | 350.78 | 182.07 | 106.19 |
| Upgradation | 70.69 | 56.29 | 62.37 | 241.32 | 12.40 | 18.57 | 5.76 | 16.98 | 53.71 | 88.32 | 208.34 |
| Write off | 228.53 | 327.32 | 144.46 | 1090.84 | 362.84 | 215.02 | 392.73 | 182.81 | 1153.40 | 183.20 | 178.77 |
| Closing GNPA | 2594.27 | 2777.46 | 2799.93 | 2799.93 | 2557.64 | 2188.80 | 1706.57 | 2588.41 | 2588.41 | 2549.06 | 2501.12 |
| Technical write off (cumulative) | 1971.10 | 2284.07 | 2172.34 | 2172.34 | 2526.83 | 2674.46 | 3033.87 | 2893.76 | 2893.76 | 3044.35 | 2972.17 |
| Total GNPA (incl Technical write off) | 4565.37 | 5061.53 | 4972.27 | 4972.27 | 5084.47 | 4863.26 | 4740.44 | 5482.17 | 5482.17 | 5593.41 | 5473.29 |
| NPA Provision (cumulative) | 711.28 | 687.62 | 1017.31 | 1017.31 | 896.39 | 960.51 | 740.10 | 901.95 | 901.95 | 949.24 | 895.62 |
| Total Provisions (incl Technical write off) | 2682.38 | 2971.69 | 3189.65 | 3189.65 | 3423.22 | 3634.97 | 3773.97 | 3795.71 | 3795.71 | 3993.57 | 3867.79 |
| Closing NNPA | 1863.11 | 2058.04 | 1755.01 | 1755.01 | 1630.65 | 1194.60 | 923.98 | 1642.10 | 1642.10 | 1552.95 | 1546.11 |
| PCR (%) incl Technical write off | 59.19% | 59.34% | 64.70% | 64.70% | 67.93% | 75.44% | * 75.09% | 70.05% | 70.05% | 72.24% | 71.75% |
| PCR (%) excl Technical write off | 28.18% | 25.90% | 37.32% | 37.32% | 36.24% | 45.42% | 45.86% | 36.56% | 36.56% | 39.08% | 38.18% |
| GNPA % | 4.78% | 4.99% | 4.82% | 4.82% | 4.64% | 3.97% | 3.16% | 4.91% | 4.91% | 4.82% | 4.50% |
| NNPA % | 3.48% | 3.75% | 3.08% | 3.08% | 3.01% | 2.21% | 1.74% | 3.18% | 3.18% | 3.00% | 2.84% |

Asset Quality

Top 25 NPA accounts & provisions held thereon -Sep '21

₹ crs)

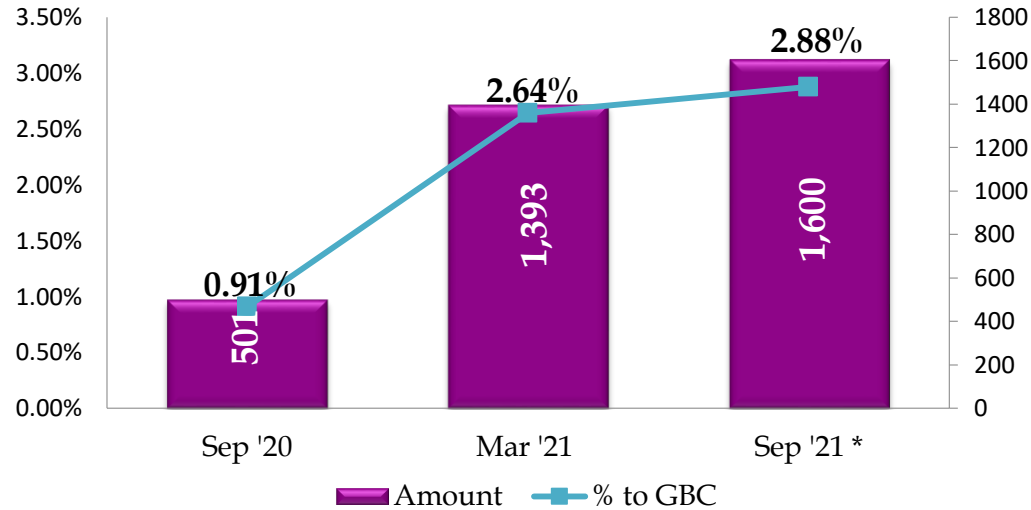
| NPA Classification | No. of Borrowers | Net Balance | Provision held | Provision % |
|-------------------------------|------------------|---------------------------|---------------------------------|----------------------|
| SS | 5 (6) | 97.06 (323.60) | 14.56 (48.56) | 15.00 (15.01) |
| DS 1 | 9 (7) | 156.37 (168.74) | 70.47 (76.29) | 45.07 (45.21) |
| DS 2 | 10 (8) | 250.67 (251.50) | 165.43 (164.71) | 66.00 (65.49) |
| DS 3 | 1 (0) | 14.49 (0) | 14.49 (0) | 100 (0) |
| LOSS | 0 (4) | 0 (192.63) | 0 (192.63) | 0 (100) |
| Total | 25 (25) | 518.59 (936.47) | 264.95 (482.19) | 51.09 (51.49) |
| Total Gross NPA Amount | | 2501.12 (2188.80) | Gross NPA % 4.50 (3.97) | |

[Figures in brackets - as of Sep '20]

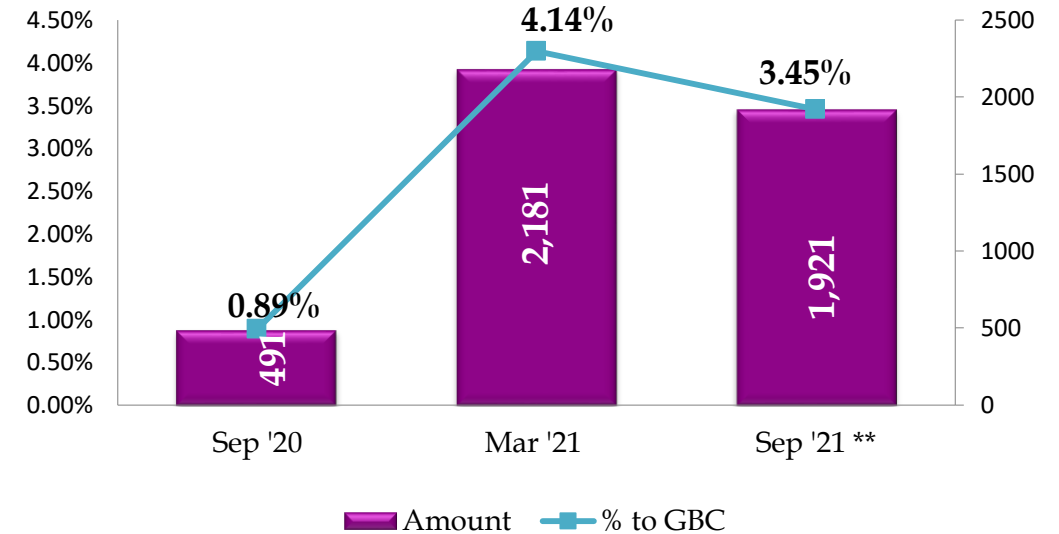
Top 25 NPA Accounts constitute 20.73% of Gross NPA as of Sep'21 (42.78% as of Sep'20)

SMA accounts

SMA 2 (₹ crs)



SMA 1 (₹ crs)

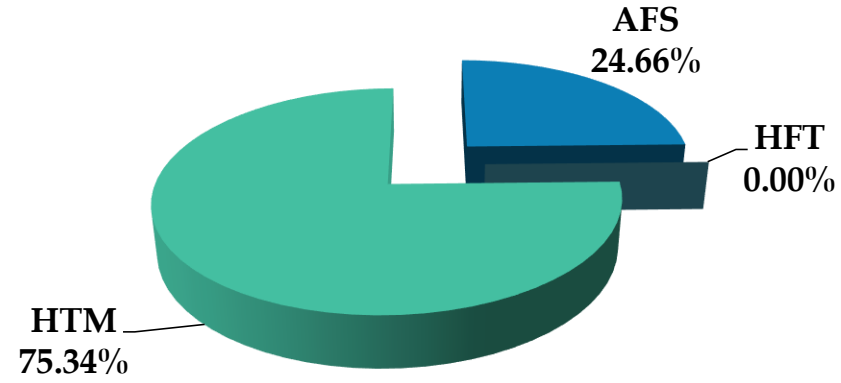
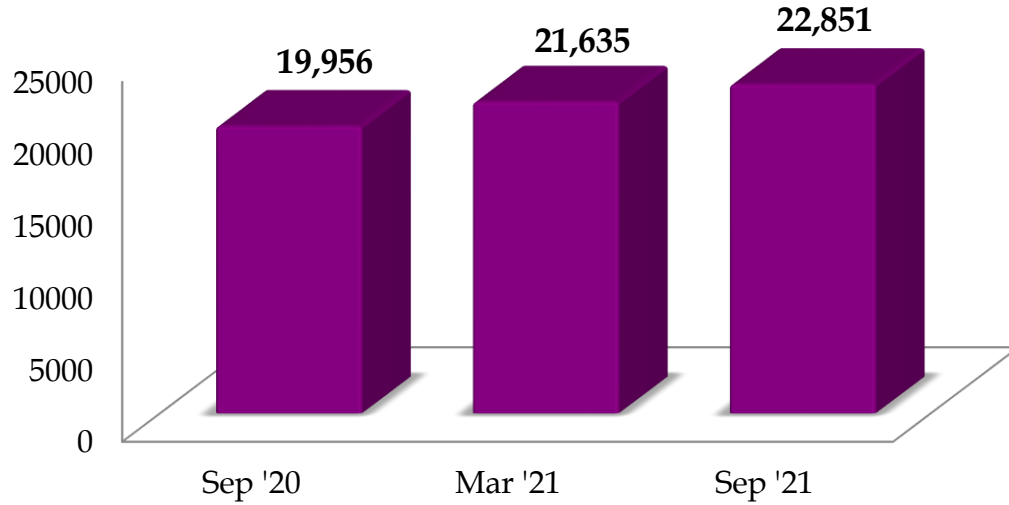


* Of which, ₹ 5 crore & above is ₹ 606.11 crore (consisting of main accounts ₹ 379.23 crore and related accounts ₹226.88 crore). Below ₹ 5 crore, is ₹ 993.62 crore (consisting of main accounts ₹ 707.67 crore and related accounts of ₹285.95 crore).

**Of which, ₹ 5 crore & above is ₹ 755.99 crore (consisting of main accounts ₹ 334.78 crore and related accounts ₹421.21 crore). Below ₹ 5 crore, is ₹ 1165.00 crore (consisting of main accounts ₹ 807.64 crore and related accounts of ₹357.36 crore).

Investments

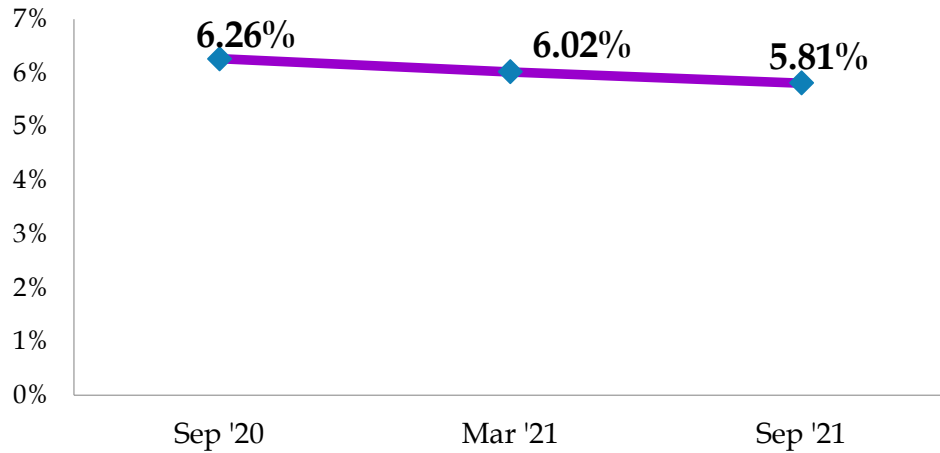
Investments [excl. RIDF] (₹ crs)



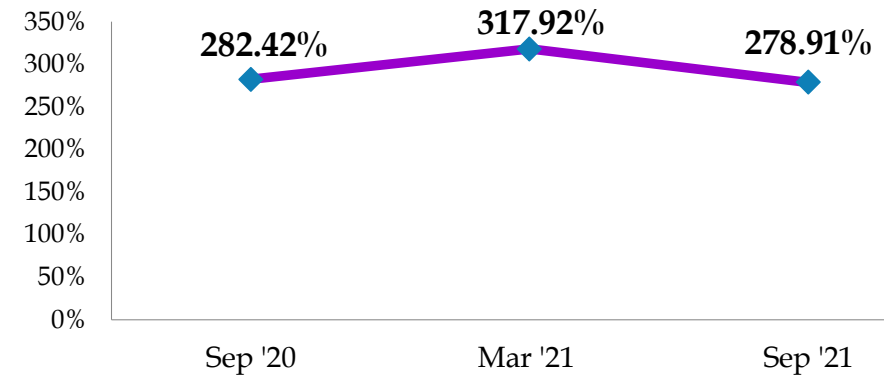
Duration

| AFS | HFT | HTM | TOTAL |
|------|------|------|-------|
| 3.43 | 0.00 | 5.69 | 5.15 |

Yield on Investments (%)



Liquidity Coverage Ratio


















Topline numbers

| ₹ crs | Sep-21 | Jun-21 | Q-o-Q variation | Sep-20 | Y-o-Y variation |
|------------------------------|--------|--------|--------------------|--------|--------------------|
| Total Deposits | 76,922 | 76,215 | ↑ 0.93% | 72,929 | ↑ 5.48% |
| CASA Deposits | 23,752 | 23,490 | ↑ 1.12% | 21,275 | ↑ 11.65% |
| Retail Deposits | 53,165 | 52,720 | ↑ 0.84% | 51,629 | ↑ 2.98% |
| Wholesale Deposits | 5 | 5 | ↓ - | 25 | ↓ -80.00% |
| Total Advances | 54,468 | 51,791 | ↑ 5.17% | 54,099 | ↑ 0.68% |
| Priority Sector Advances | 29,584 | 28,693 | ↑ 3.11% | 26,970 | ↑ 9.69% |
| - Agri Advance | 9,319 | 8,931 | ↑ 4.34% | 8,916 | ↑ 4.52% |
| - Advances to Weaker Section | 3,993 | 3,922 | ↑ 0.03% | 2,531 | ↑ 45.04% |
| Non-priority sector Advances | 24,884 | 23,098 | ↑ 7.73% | 27,129 | ↓ -8.28% |

Headline numbers

3 Months

6 Months

| ₹ crs | Q2 FY 22 | Q2 FY 21 | Y-o-Y % | Q1 FY 22 | H1 FY 22 | H1 FY 21 | Y-o-Y % |
|---|----------|----------|--|----------|----------|----------|---|
| Interest Income | 1554.28 | 1603.71 | -3.08  | 1523.50 | 3077.78 | 3219.41 | -4.40  |
| Interest Expense | 917.18 | 1028.84 | -10.85  | 948.71 | 1865.89 | 2109.43 | -11.55  |
| Net Interest Income | 637.10 | 574.87 | 10.83  | 574.79 | 1211.89 | 1109.98 | 9.18  |
| Fee Income | 164.37 | 121.46 | 35.33  | 181.18 | 345.55 | 263.60 | 31.09  |
| Treasury Income | 6.50 | 155.18 | -95.81  | 25.34 | 31.84 | 510.55 | -93.76  |
| Non-Interest Income | 170.87 | 276.64 | -38.23  | 206.52 | 377.39 | 774.15 | -51.25  |
| Total Income (Net of Interest Expense) | 807.97 | 851.51 | -5.11  | 781.31 | 1589.28 | 1884.13 | -15.65  |
| Operating Expenses | 418.38 | 404.25 | 3.50  | 396.48 | 814.86 | 781.25 | 4.30  |
| Operating Profit | 389.59 | 447.26 | -12.89  | 384.83 | 774.42 | 1102.88 | -29.78  |
| Provision for loan losses in Adv. / losses in Invt. / Taxes / other | 263.98 | 327.82 | -19.47  | 278.75 | 542.73 | 787.06 | -35.89%  |
| Net Profit | 125.61 | 119.44 | 5.17  | 106.08 | 231.69 | 315.82 | -26.64  |

Headline numbers

3 Months

6 Months

| ₹ crs | Q2 FY 22 | Q2 FY 21 | Y-o-Y % | Q1 FY 22 | H1 FY 22 | H1 FY 21 | Y-o-Y % |
|-----------------------------------|----------|----------|----------|----------|----------|----------|----------|
| <u>Interest Income</u> | | | | | | | |
| Interest Income | 1554.28 | 1603.71 | -3.08 | 1523.50 | 3077.78 | 3219.41 | -4.40 |
| Interest on Advances | 1169.77 | 1294.01 | -9.60 | 1161.29 | 2331.06 | 2592.66 | -10.09 |
| Interest on Investments | 334.15 | 273.35 | 22.24 | 316.68 | 650.83 | 551.15 | 18.09 |
| Other interest | 50.36 | 36.35 | 38.54 | 45.53 | 95.89 | 75.61 | 26.82 |
| Yield on Advances | 8.91% | 9.40% | -49 bps | 8.93% | 8.92% | 9.36% | -44 bps |
| Adjusted yield on Investments | 5.97% | 8.59% | -262 bps | 5.95% | 5.94% | 11.04% | -510 bps |
| <u>Interest Expense</u> | | | | | | | |
| Interest Expense | 917.18 | 1028.84 | -10.85 | 948.71 | 1865.89 | 2109.43 | -11.55 |
| Interest on Deposits | 881.93 | 972.96 | -9.36 | 912.58 | 1795.51 | 1993.07 | -9.91 |
| Other interest | 35.25 | 55.88 | -36.92 | 36 | 70.38 | 116.36 | -39.52 |
| Cost of Deposits | 4.64% | 5.38% | -74 bps | 4.82% | 4.73% | 5.54% | -81 bps |
| <u>Net Interest Income</u> | | | | | | | |
| Net Interest Income | 637.10 | 574.87 | 10.83 | 574.79 | 1211.89 | 1109.98 | 9.18 |
| Interest Spread in Lending | 4.27% | 4.02% | 25 bps | 4.11% | 4.19% | 3.82% | 37 bps |
| Net Interest Margin % | 3.31% | 3.08% | 23 bps | 2.98% | 3.15% | 2.99% | 16 bps |

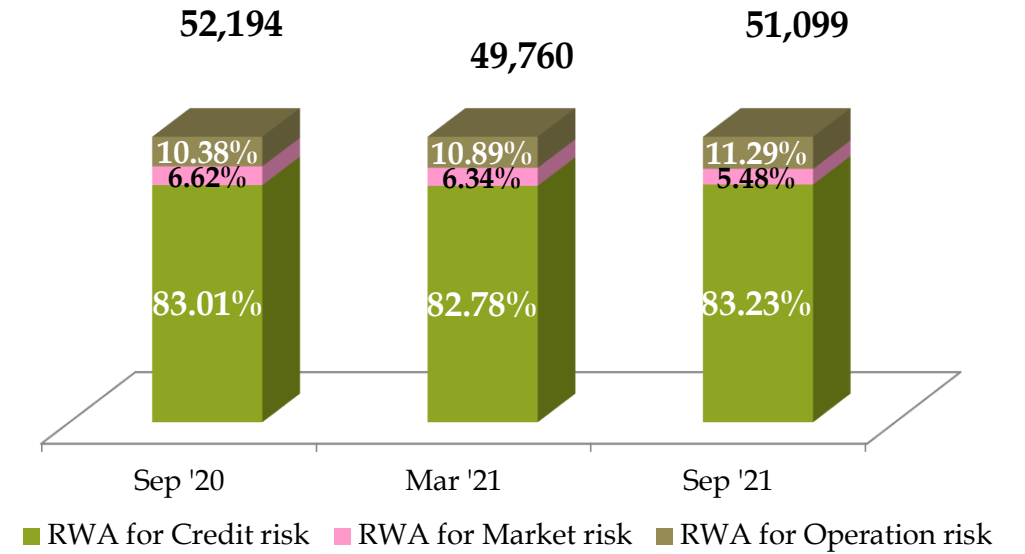
Capital Adequacy

(₹ crs)

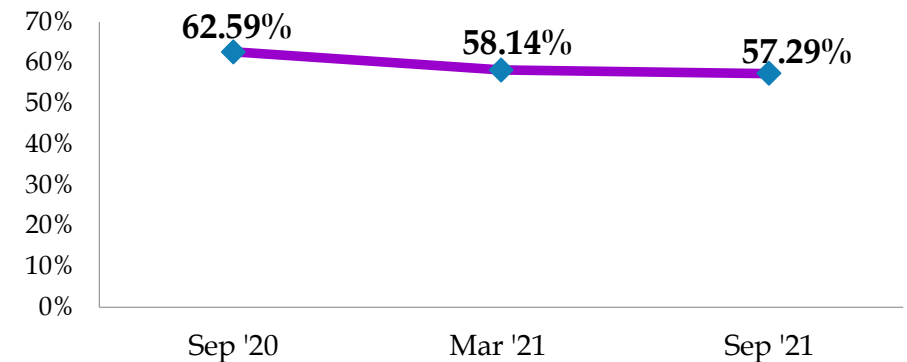
| Particulars | 30.09.2021 | 30.06.2021 | 31.03.2021 | 30.09.2020 |
|--------------------------------|------------|------------|------------|------------|
| Risk Weighted Assets | 51099.27 | 51,061.91 | 49,759.61 | 52194.16 |
| Total Capital Fund (Basel III) | 7400.67 | 7,445.16 | 7,387.05 | 6824.81 |
| Total Tier I Capital | 6124.05 | 6,178.00 | 6,140.39 | 5780.92 |
| Paid up Equity Capital | 310.88 | 310.88 | 310.88 | 310.88 |
| Reserves under Tier I Cap. | 5813.17 | 5,867.12 | 5,829.51 | 5470.04 |
| Eligible Tier II Capital | 1276.61 | 1,267.16 | 1,246.65 | 1043.89 |
| General Provisions & Reserves | 531.61 | 522.16 | 501.65 | 273.89 |
| Subordinated Debts | 745.00 | 745.00 | 745.00 | 770.00 |
| CRAR under Basel III | 14.48% | 14.58% | 14.85% | 13.41% * |
| CRAR Tier I Capital | 11.98% | 12.10% | 12.34% | 11.08% |
| CRAR Tier II Capital | 2.50% | 2.48% | 2.51% | 2.33% * |

* Recomputed by including full eligible Tier II Capital

Risk Weighted Assets

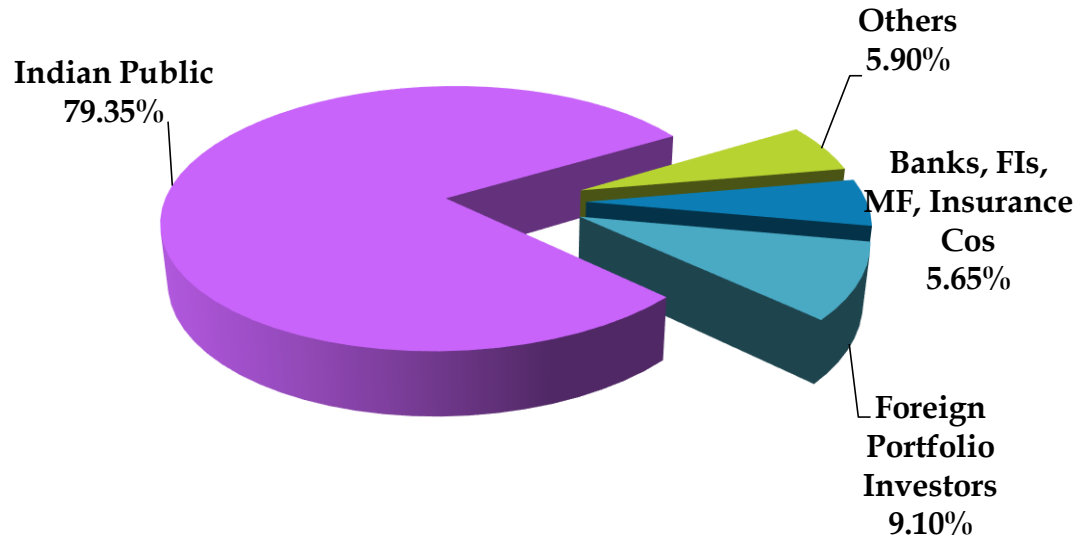


RWA to Total Assets

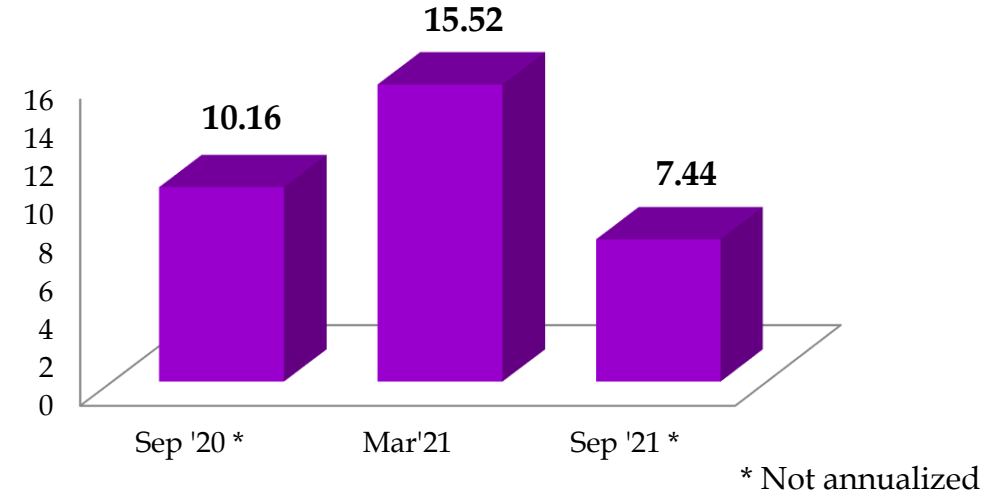


Share holders' value

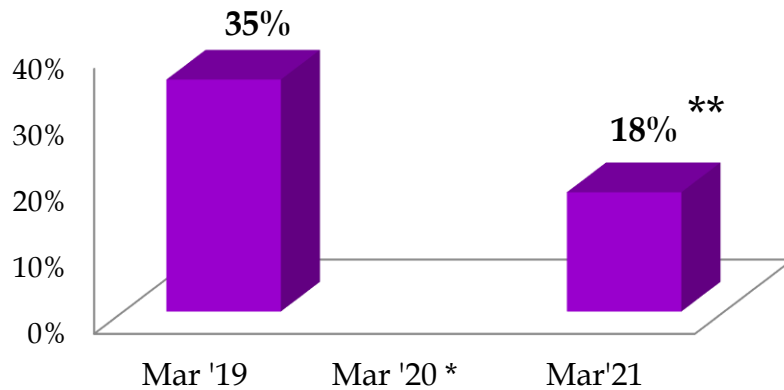
Share holding pattern (Sep '21)



Earning Per Share (₹)



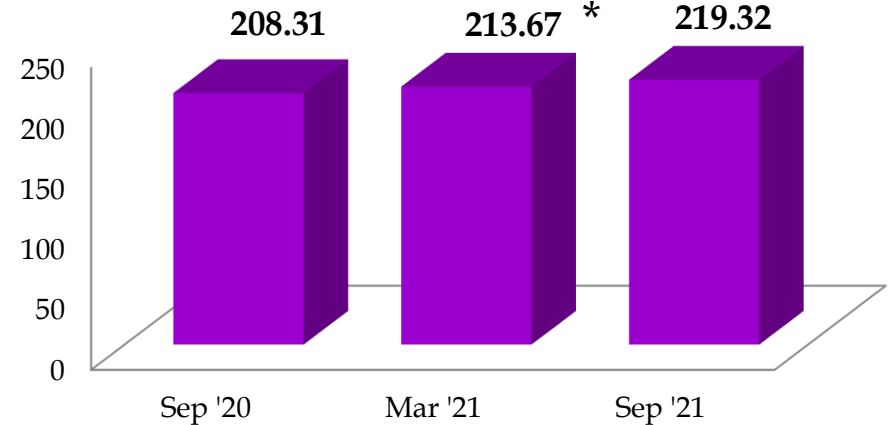
Dividend



* No dividend for the financial year 2019-20 due to RBI restriction on account of COVID-19 pandemic.

** Recommended by the Board as per the extant guidelines of RBI.

Book value (₹ in Cr)

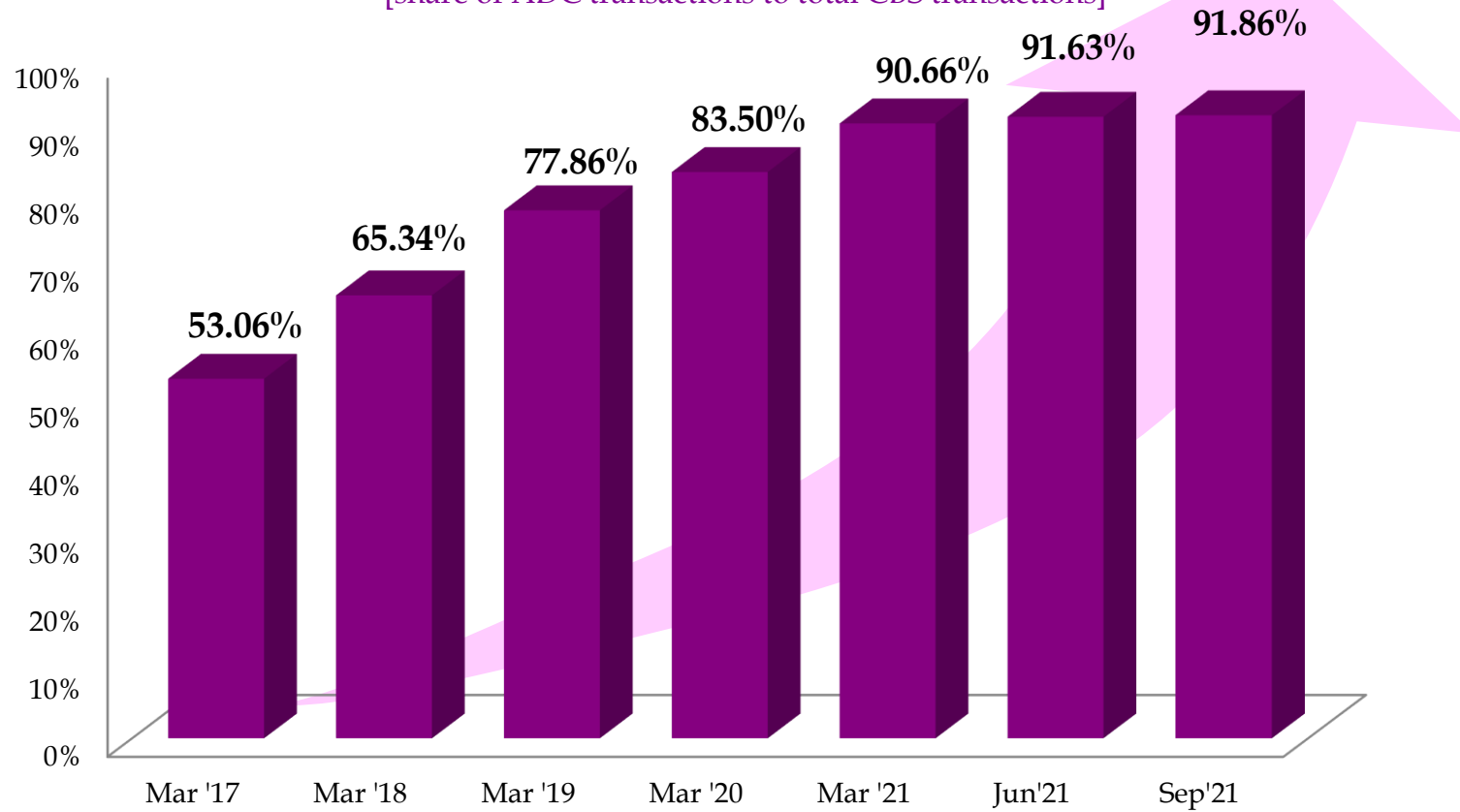


* After considering the bonus shares issued during the FY ended 31.03.2020

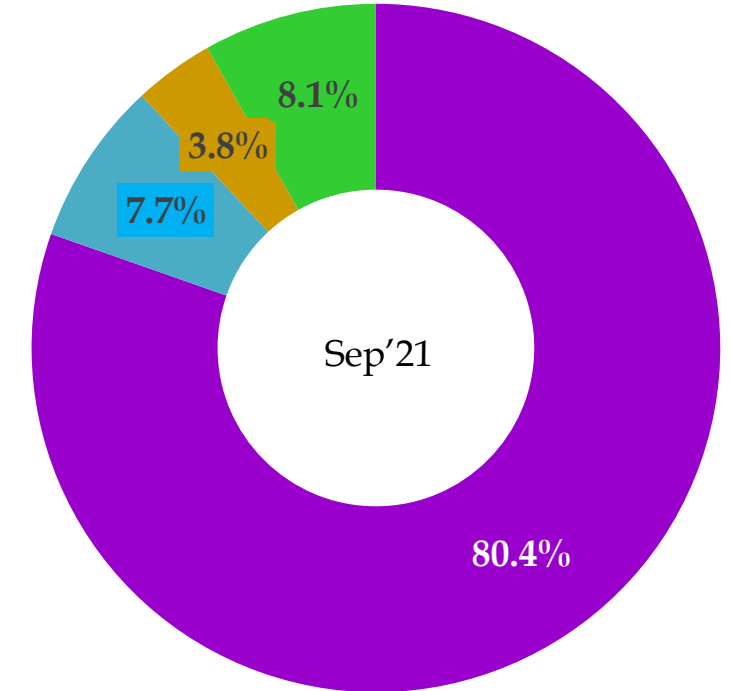
Digital capabilities

Migration to Digital Channel

[share of ADC transactions to total CBS transactions]



Digital Adoption

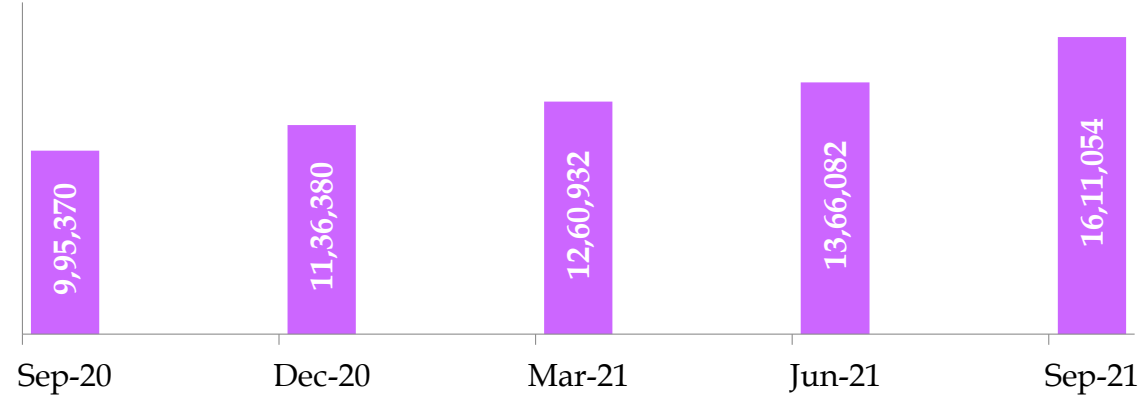


■ Digital * ■ ATM/BNA ■ POS ■ Branch

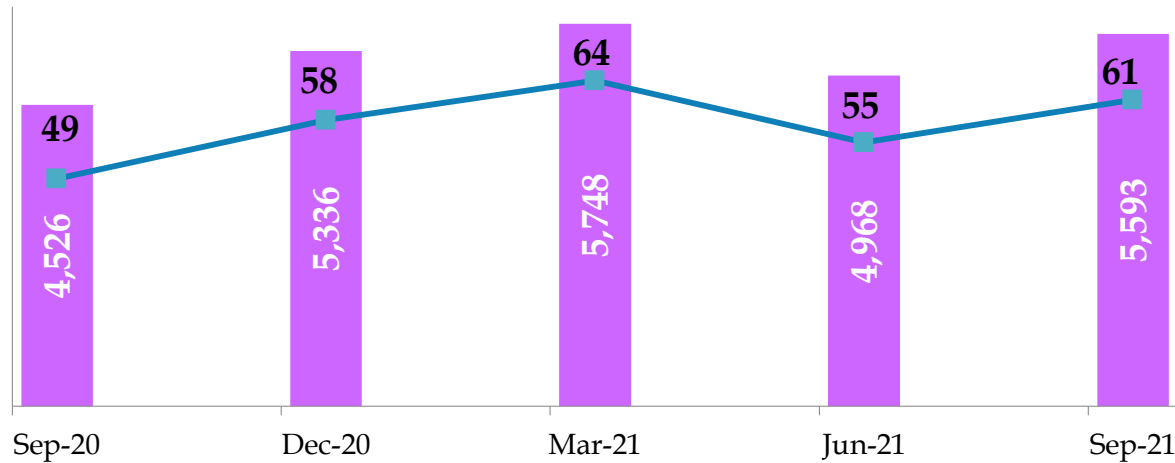
* Internet Banking, Mobile Banking, IMPS, UPI transactions

Mobile Banking

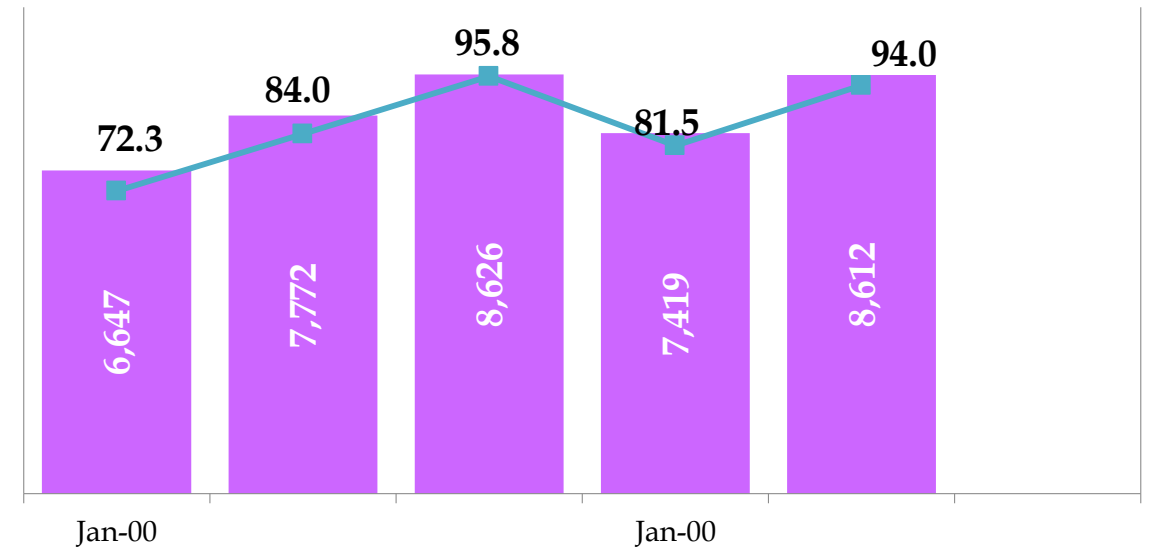
No. of Regd users (Actuals as at the end of the quarter)



No. of transactions during the quarter



Value of transactions during the quarter

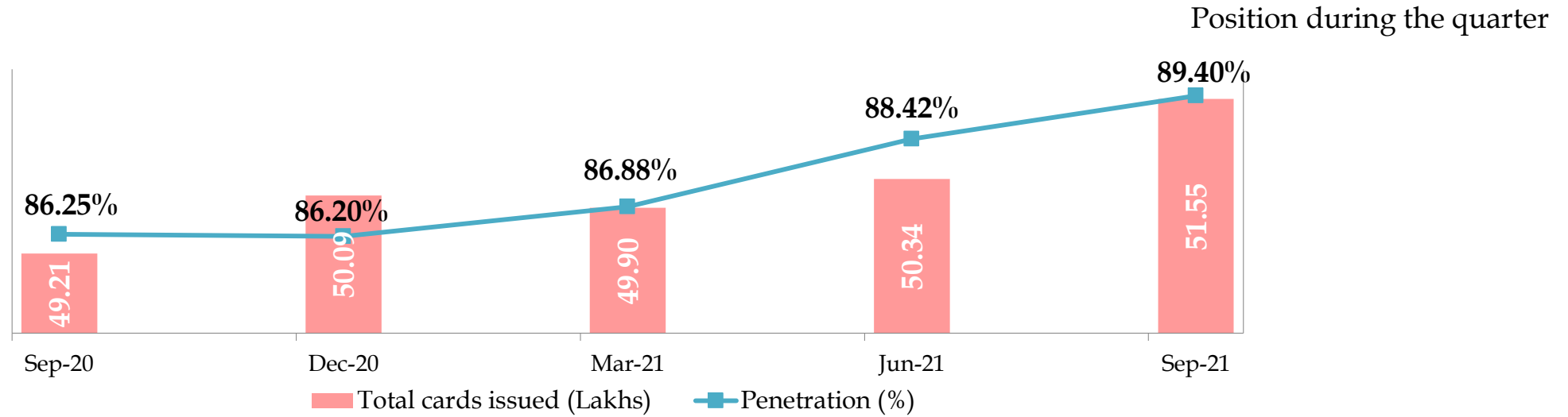


■ No. of Transactions (in 000's) ■ Avg. Transactions per day (in 000's)

■ Value of Transactions (in Cr) ■ Avg. value of Transactions per day (in Cr)

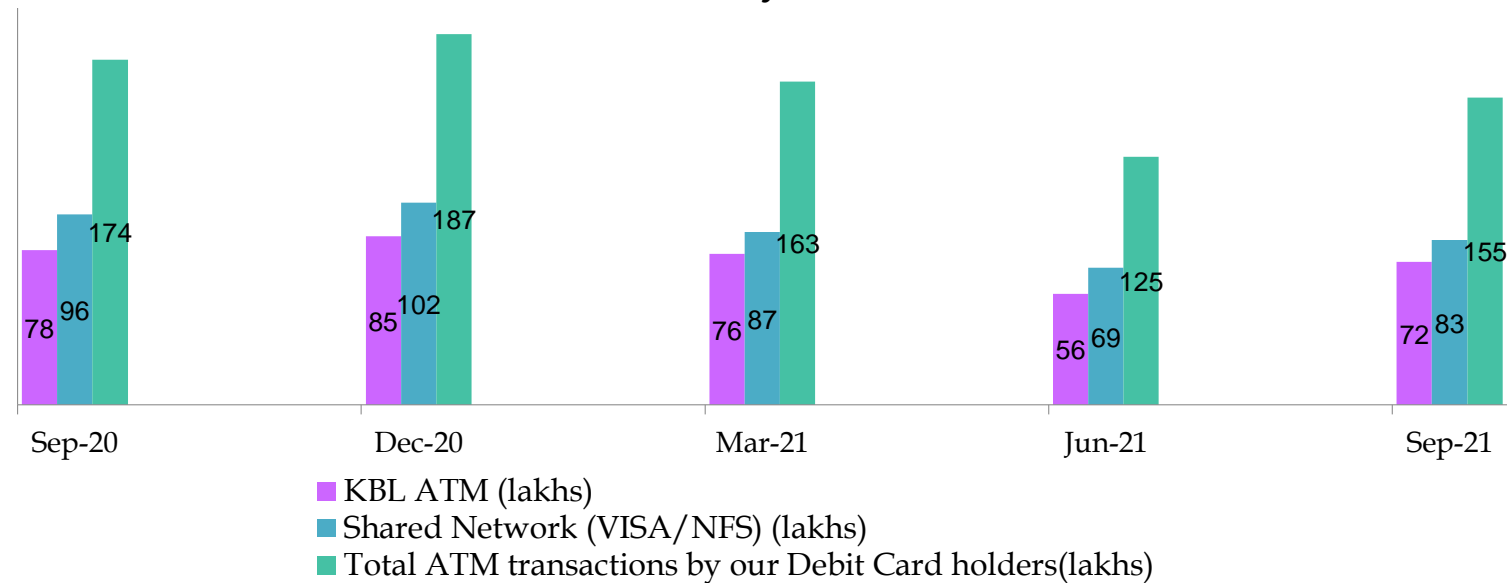
Debit Cards

Debit cards Penetration



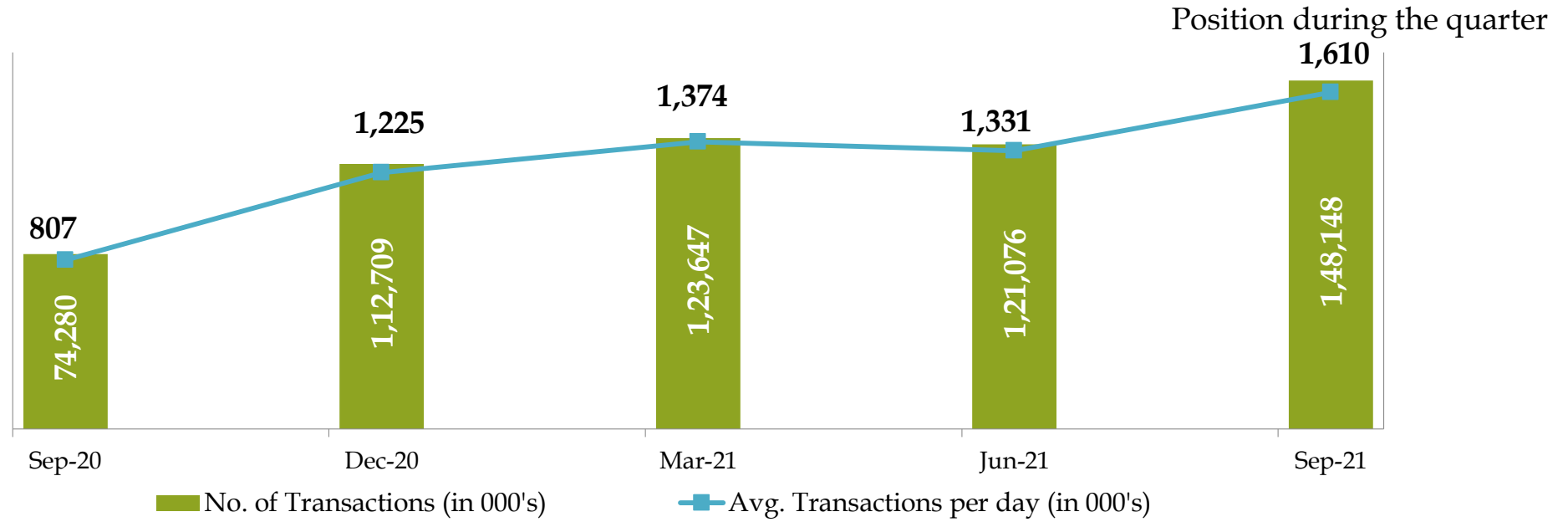
Cards Usage

Total ATM transactions by our Debit Card holders

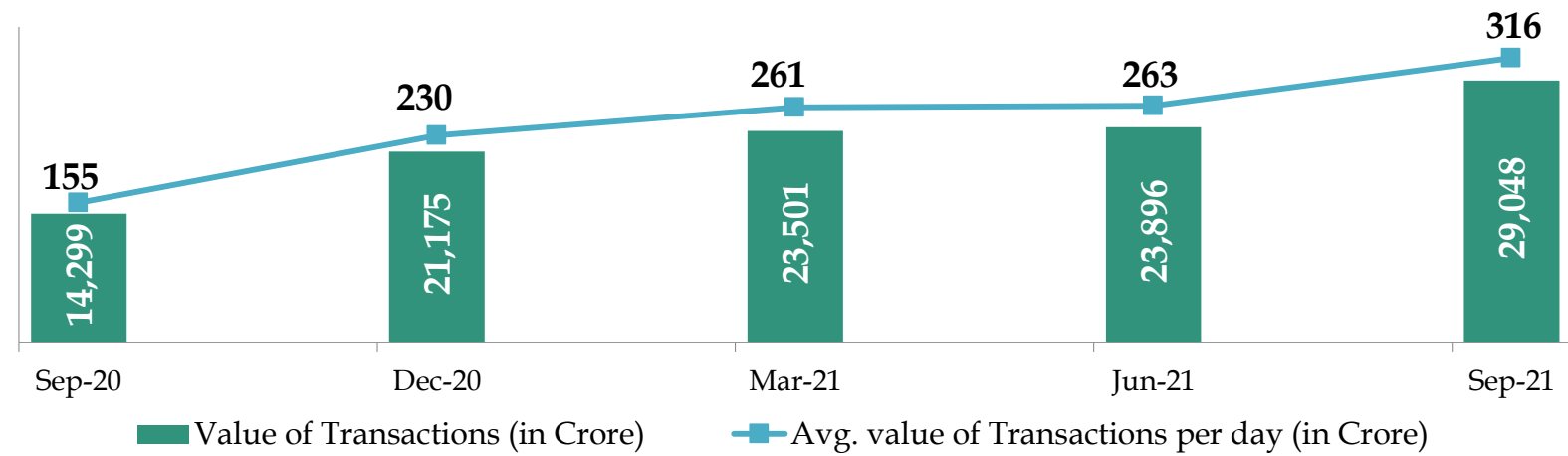


UPI transactions

BHIM KBL UPI Txns count

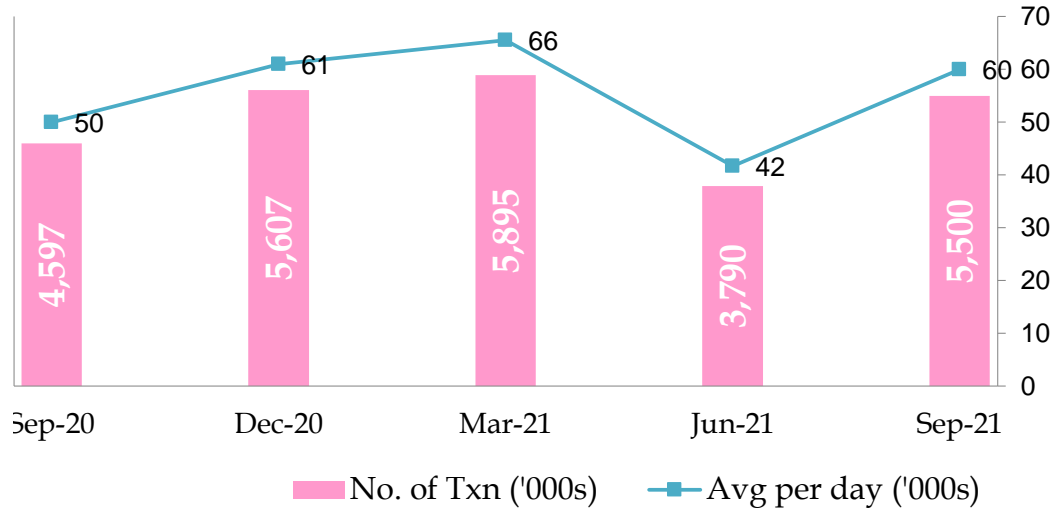


BHIM KBL UPI Txn Value

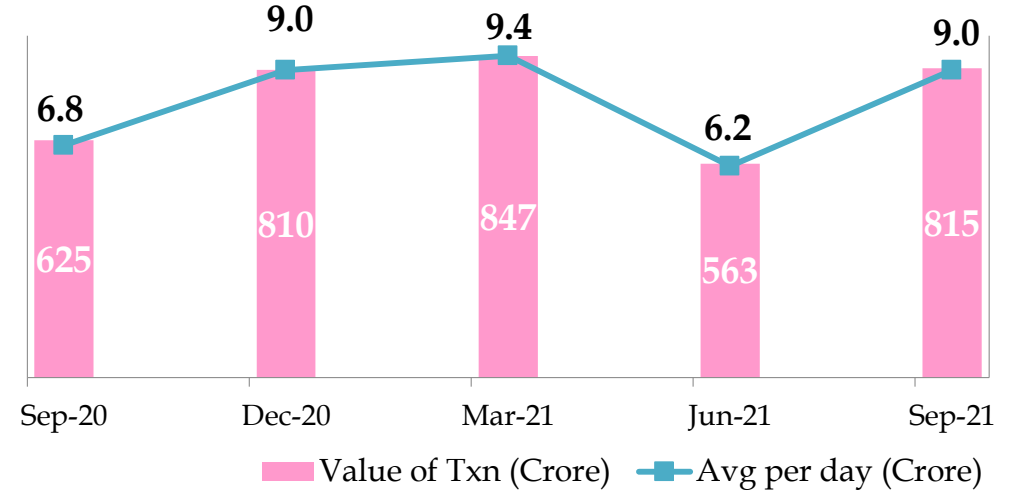


POS & ECOM transactions

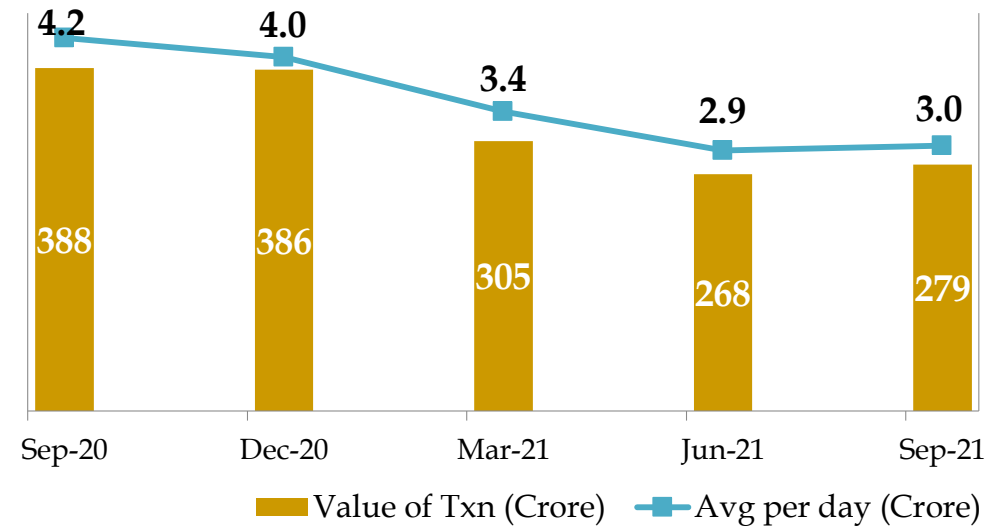
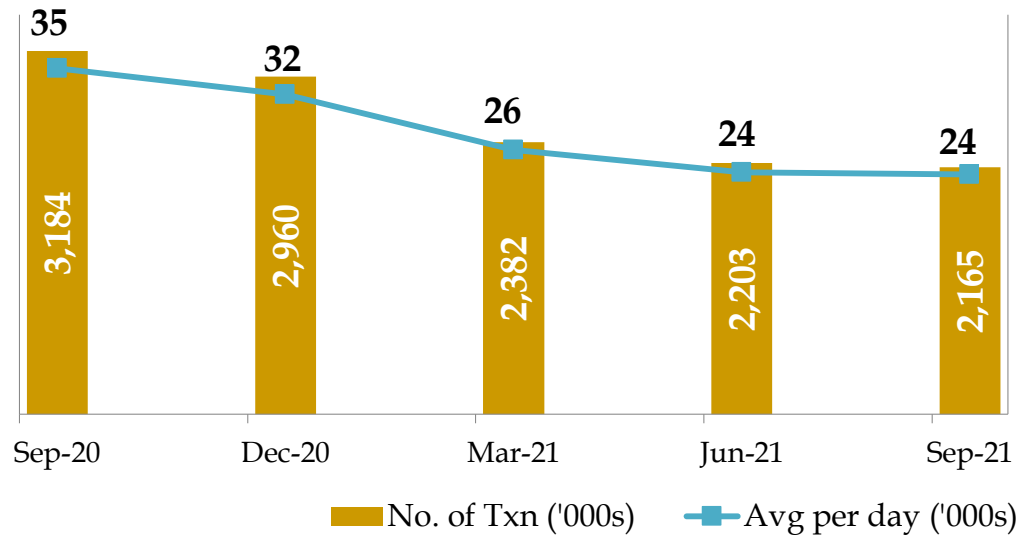
POS Transactions



Position during the quarter



ECOM Transactions



Digital Lending

Banking on Digital First Approach....



KBL Xpress Home Loans

Digital Adoption
% of fresh sanctions



KBL Xpress Car Loans



KBL Xpress Cash



KBL Xpress MSME Loans



Risk Reduction
Improving Asset
Quality
(Cibil V3 >701 Score
Portfolio)



Strong foundation of digital capabilities and enablers

Digital Channels

Mobile Banking



Internet Banking



KBL BHIM UPI



KBL- mPassBook



Xpress lending Journeys

Xpress Home Loan



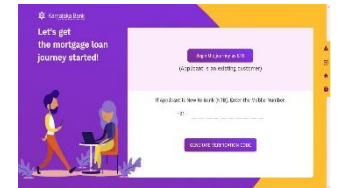
Xpress Car Loan



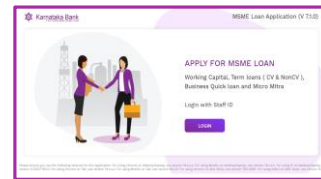
Xpress Cash Loan



Xpress Mortgage Loan



Xpress MSME



Term Loan



CV Loan



Xpress SB



Sustainability driven by Digital Tools



Collection activities



E-Connect
Loan Payment
Portal

| Lead ID | Lead Name | Lead Status | Lead Type |
|---------|------------------|-------------|-------------|
| 1001 | Mr. Ramesh Kumar | Active | Residential |
| 1002 | Ms. Priya Singh | Completed | Commercial |
| 1003 | Mr. Anand Reddy | Pending | Residential |
| 1004 | Ms. Neha Sharma | Active | Commercial |
| 1005 | Mr. Vikram Singh | Completed | Residential |
| 1006 | Ms. Anjali Singh | Pending | Commercial |
| 1007 | Mr. Arjun Singh | Active | Residential |
| 1008 | Ms. Divya Singh | Completed | Commercial |
| 1009 | Mr. Harish Singh | Pending | Residential |
| 1010 | Ms. Isha Singh | Active | Commercial |

Digital calling tool

Lead calling status
tracking

Xpress Analytics

Annual Branch Customer Dashboard (ABCD)

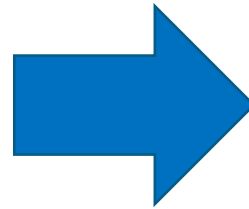


Xpress Profile for Wallet Share (XPAWS)



Information on branch finger tips

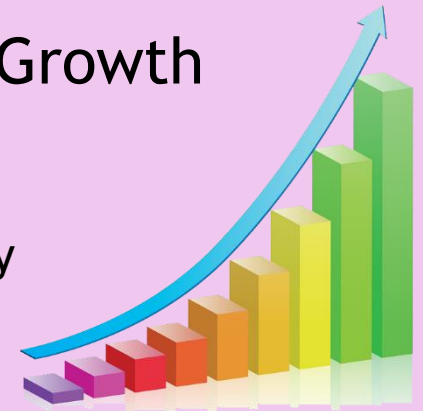
- Customer Profile & Segment
- Products & Services Usage
- ADC Adoption
- Repayments
- Profitability



Analyzing Customer Relationship

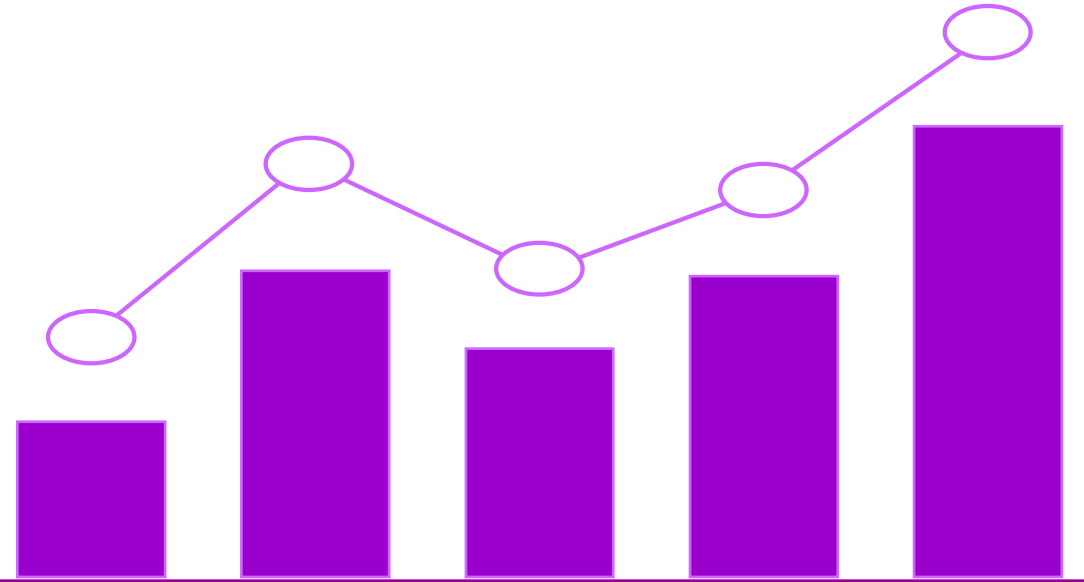
Accelerating Quality Growth

- ADC Adoption & Usage
- Re-KYC and Contactability
- CASA Share
- Product Recommendation
- Quality of Business
- Customer Satisfaction
- Branch Productivity



Driving Quality & Wallet Share

Business Strategy



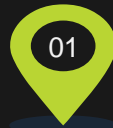
Corporate Goal for 2021-22

Business Turnover

₹ 1,42,500 crore

Road Ahead →

Digital journey for many more retail loan products



Digital opening of CASA accounts in Web Portal



Customer onboarding through V-CIP



Construction of an iconic building 'KBL Centenary Tower'



Digital Transformation- Kbl Nxt journey



Setting up of ACoE (Analytical Centre of Excellence)



Implementation of Data Analytics

Enhancement of existing Mobile Banking & Internet Banking features



Risk Management Dept to be covered under 'QMSS-ISO 9001'



Further strengthening of sales verticals



Roadmap - Upcoming Lanes

Xpress Journey



- Digital Insurance platform.
- Valuation & BIR Automation in digital lending.
- DSA / BSA channel platform.
- KBL Xpress Accounts : SB Quick, VCIP, Digital Re-KYC

Digital Marketing



- Marketing & Campaign Automation.
- In-house Survey Tool for market research and NPS management.
- Website & MB Modernization with Analytics

Incubating Future Tech



- ACoE (Analytics Centre of Excellence) incubation - Platform, Skills & Use cases
- Fintech Onboarding - Agri Tech, Co-lending, Whatsapp Banking, Trade Automation
- API Platform: CEDIR (Central Ext Directory of Identity Records)
- NLP Bot : DhIRA (Digi Human Interactive Relationship Assistant) on Xpress Journey
- MSME Neo Bank enabled through Partnerships

Business Strategy

CASA deposits

- ❑ Focusing on customer onboarding to increase CASA as well as cross selling
- ❑ RSE approach to CASA marketing.
- ❑ SB account opening through TAB banking, Web portal.

Minimum space maximum business.

Credit augmentation

- ❑ Focusing on MSME sector
- ❑ Focusing on mid-corporate & retail sectors
- ❑ Flow based lending and an exclusive personal loan product.

NPA & Stressed Assets management

- ❑ Minimizing slippages and improving recovery management.
- ❑ A comprehensive collection mechanism.

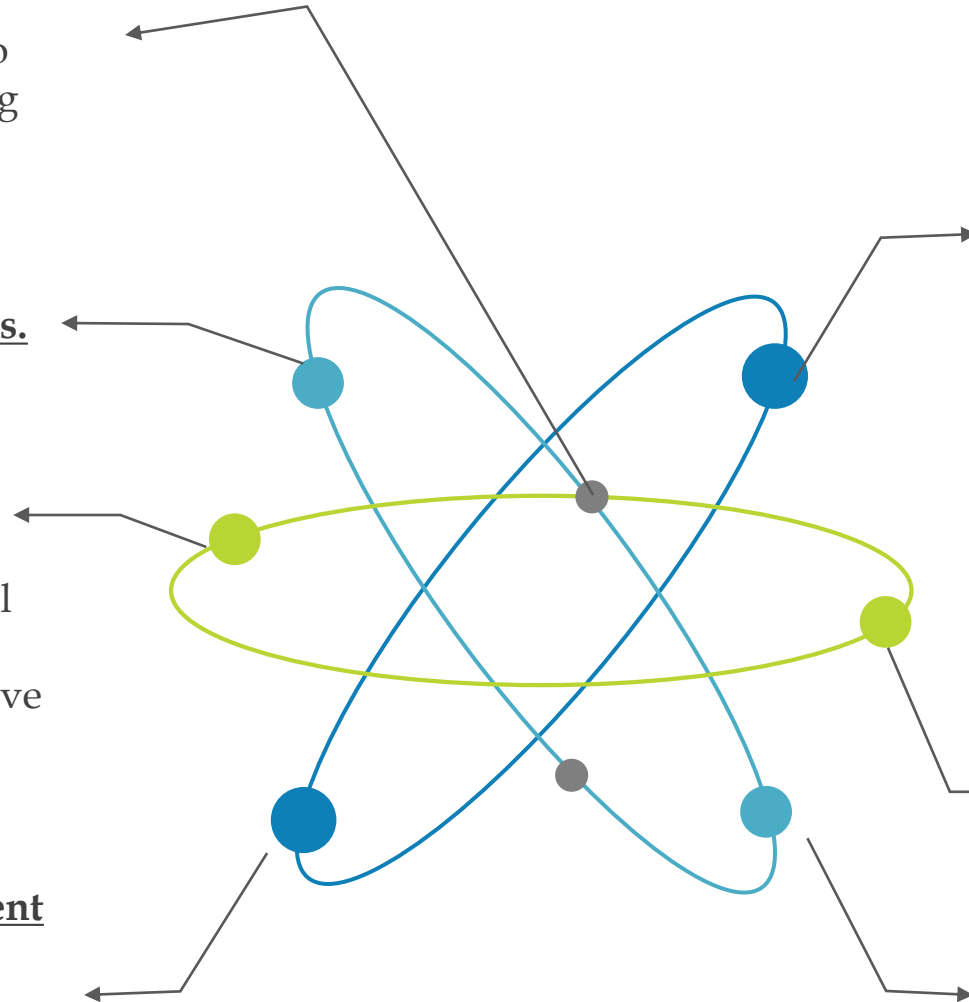
Digital Banking initiatives

- ❑ Focusing on digital marketing of Bank's products & services
- ❑ Digital loan sanctions for HL, PL, Auto loans and other retail & MSME loans
- ❑ Value addition to Bank's existing Mobile Banking & Internet Banking channels
- ❑ Installation of self service kiosks
- ❑ Comprehensive IT and Digital Strategy - Making available critical applications and IT infrastructure
- ❑ Focusing on ABCD, a 360° review of customer data.

Para banking activities

encompassing Insurance & Mutual Funds.

Partnered with efficient contact center for handling both in-bound & outbound calls.



Corporate Social Responsibility



Four wheeler vehicle donated for the malaria control programme of Udupi District Administration



Two Ventilators donated by the Bank to Srinivas Hospital, Mukka, Surathkal



Financial assistance to procure two plastic bailing machines with conveyor system for the Pachanady Solid Waste Management Plant of Mangaluru City Corporation.

Board of Directors



P Jayarama Bhat
Non Executive Chairman



Mahabaleshwara M S
Managing Director & CEO



Keshav Krishnarao Desai
Hubballi
Businessman



Justice A V Chandrashekar
Bengaluru

Former Judge, High Court of Karnataka
and former Judicial Member, Karnataka
State Administrative Tribunal



Mrs Mythily Ramesh,
Bengaluru
IT Professional and Co-Founder &
CEO of NextWealth



B R Ashok
Chartered Accountant
Partner in M/s. MSKC & Associates,
Chartered Accountant, Chennai



Mr D S Ravindran,
Bengaluru

Former Principal Secretary to the
Government Khajane-2, Finance Dept,
Govt of Karnataka.



Pradeep Kumar Panja
Bengaluru
Former MD (Corporate Banking),
SBI



Mrs Uma Shankar,
Bengaluru
Former ED, RBI



Mr Balakrishna Alse,
Mangaluru
Former ED, OBC



Thank You

WE EXPRESS OUR
HEARTFELT GRATITUDE
TO ALL OUR STAKE
HOLDERS FOR THEIR
TRUST & SUPPORT AND
SOLICIT THEIR
CONTINUED PATRONAGE,
AS WE CONTINUE OUR
JOURNEY WITH RENEWED
DEDICATION &
COMMITMENT TO MAKE
OUR BELOVED
KARNATAKA BANK
"A DIGITAL BANK OF THE
FUTURE".

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