

#### SHRI BAJRANG ALLIANCE LIMITED

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Dist.-Raipur 493116 (C.G.)

CIN No.: L27103CT1990PLC005964



Dated: 12.08.2023

To, BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, MUMBAI – 400 001

Ref: BSE Scrip Code- 526981

Dear Sirs,

Sub: Corporate Presentation on Q1 & FY24

Ref: Equity Shares - BSE: - 526981

Pursuant to Regulation 30 read with Part A of Schedule III of SEBI (Listing Obligations and Disclosure Requirements) Regulation 2015, we are enclosing herewith the Corporate Presentation on Q1 & FY24 of the Company.

The copy of the said presentation is also being hosted on the website of the company.

Kindly acknowledge the same.

Thanking you

Yours faithfully For, Shri Bajrang Alliance Limited

(YASH SHAH) Company Secretary & Compliance Officer

Encl: As above

# SHRI BAJRANG ALLIANCE LIMITED

Q1 & 3M FY 24

INVESTOR PRESENTATION

#### **Disclaimer**

This presentation and the accompanying slides (the "Presentation"), which have been prepared by Shri Bajrang Alliance Limited (the "Company") solely for the information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

Certain statements in this presentation concerning our future growth prospects are forward looking statements which involve a number of risks and uncertainties that could cause actual results to differ materially from those in such forward-looking statements. The Risk and uncertainties relating to the statements include, but are not limited to, risks and uncertainties regarding fiscal policy, competition, inflationary pressures and general economic conditions affecting demand / supply and price conditions in domestic and international markets. The company does not under take to update any forward -looking statement that may be made from time to time by or on behalf of the company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded. The Company does not make any promise to update/provide such presentation along with results to be declared in the coming years

#### Operating and Financial Highlights Q1 & 3M FY 23

#### **Operating and Financial Performance**

- QoQ increase in Sales with 193% increase in Sales from Q1FY23 to Q1FY24.
- QoQ increase in Production with 49% increase in Production from Q4FY23 to Q1FY24 in Agro Division.
- YoY increase in Revenue with 35% increase in Revenue from Q4FY23 to Q1FY24.

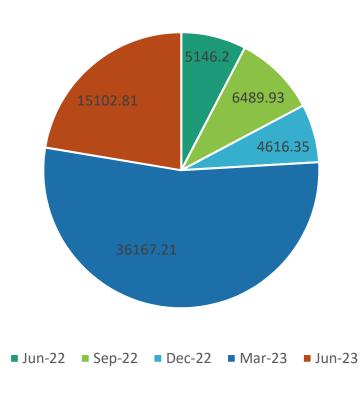
#### **Strategic Update**

- Repayment of all the Term Loans by the Company's Agro Division.
- Approved Supplier with Dominos and Hong's Kitchen of Jubilant Food Works.
- Approved Supplier with Kentucky Fried Chicken (KFC) of Yum Brands.
- 4 container exported of 2 each for the Middle East Countries and the USA.
- Approx 20,00,000 Parathas- Met daily dispatch targets and maintained Supply Chain and Data Base Network strongly across the country.

QoQ increase in Sales with 193% increase in Sales from Q1FY23 to Q1FY24.

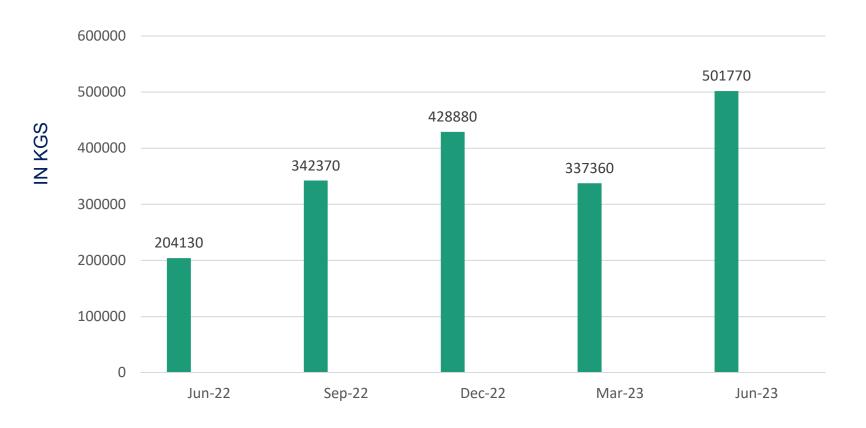
#### **SALES GROWTH (IN LAKHS)**





#### **PRODUCTION GROWTH**

 $\circ \text{QoQ}$  increase in Production with 49% increase in Production from Q4FY23 to Q1FY24 in Agro Division.

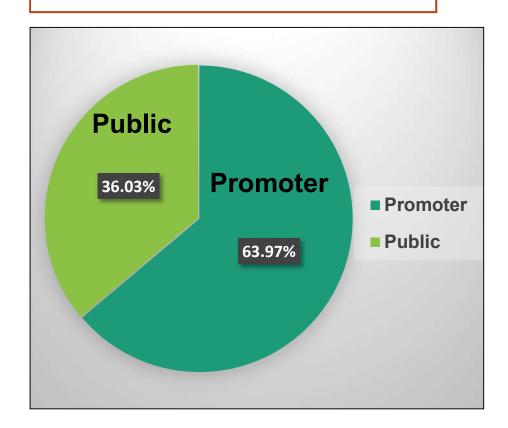


# **Q1 & Three Month FY24 Financial Performance Highlights**

(Rs Lakhs)	Consolidated			Standalone		
	Q1 FY 24	Q4 FY 23	Q1 FY 23	Q1 FY 24	Q4 FY 23	Q1 FY 23
Turnover	15128.13	36182.21	5199.04	15128.13	36167.21	5193.14
EBITDA	492.42	323.52	615.24	492.62	308.68	609.65
PBDT (Cash Profit)	453.75	361.52	538.58	453.95	347.51	533.21
PBT	377.56	294.67	470.28	377.76	280.66	464.91
PAT	1207.73	1369.19	1695.17	270.80	249.20	339.56
EPS (Rs)	13.42	15.21	18.84	3.01	2.77	3.77

# **Shareholding Pattern as on 30th June 2023**

#### **Shareholding Pattern**



#### **Break up of Shareholding Pattern**

Shareholding	% of Total Sh.
Promoter	63.97%
Public	36.03%

#### **FOCUSING ON CREATING SUSTAINABLE VALUE**

LEADERSHIP IN SUSTAINABILITY





GLOBAL COST LEADER

LEADERSHIP IN FROZEN FOOD INDUSTRY







ROBUST FINANCIAL HEALTH

LEADERSHIP POSITION IN TECHNOLOGY





BECOME CULTURALLY FUTURE READY

## **GOELD SPOTTED AT VITAFOOD EUROPE 2023**



We are thrilled to announce that Goeld Essential Oils had the incredible opportunity to showcase our products at Vitafood Europe 2023.







### **BREAKING BARRIERS, SAVORING SUCCESS**

At Goeld we understand the significance of providing products that align with various dietary requirements and cultural practices. Our newly-acquired compliance of HALAL certification for multiple products further reinforces our dedication to ensuring that our offerings meet the stringent guidelines and requirements set forth by HALAL certification authorities.

GO:LD



# SPREADING LIFE, ONE DROP AT A TIME

GO:LD

A Goelden initiative for World Blood Donors Day

We take immense pride in sharing a heartfelt moment that exemplifies the spirit of giving and compassion within the GOELD family. In collaboration with Narayana Hospital, Raipur we recently organized a remarkable Blood Donation

Camp.



#### **EMPOWERING YOUNG MINDS**



#### **GOELD Opens Doors to a Delightful Factory Tour!**

At GOELD, we believe in empowering the next generation and fostering knowledge sharing. We had the privilege of hosting 35 students from NH Goel Finishing School, Raipur, a renowned institute dedicated to equipping women with valuable skills for personal and professional growth. During their visit, we provided an immersive tour of our state-of-the-art factory, sharing insights into our inspirations and background.



# THANK YOU

#### **Company Contact:**

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