4th August, 2023

HUDCO/CSW/Financial Results/SE/2023

Listing Department BSE Limited Phiroze Jeejeebhoy Towers Dalal Street Mumbai- 400001 Scrip Code- 540530 Listing Department National Stock Exchange of India Ltd. Exchange Plaza, C-1, Block G, Bandra Kurla Complex, Bandra (E) Mumbai- 400051 NSE Symbol- HUDCO

## Sub: Intimation under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015- Investor Presentation.

Dear Sir/ Ma'am,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith Presentation on the financial results of the Company for the quarter ended 30<sup>th</sup> June, 2023.

A copy of the Presentation on the financial results is being made available on website of Company i.e., <u>www.hudco.org.in</u> (Home>>Investors>>Financial Results>>Investors Presentation).

This is for your information and dissemination.

धन्यवाद

भवदीय फॉर हाउसिंग एंड अर्बन डेवलपमेंट कॉर्पोरशन लिमिटेड

22/21/21/25

हरीश कुमार शर्मा कंपनी सेक्रेटरी एंड कंप्लायंस ऑफ़िसर

Encl.: As above



Housing & Urban Development Corporation Ltd . (A Govt. Of India Enterprise)<br/>Core 7 A, HUDCO Bhawan, India Habitat Centre, Lodhi Road, New Delhi - 110 003Core 7 A, HUDCO Bhawan, India Habitat Centre, Lodhi Road, New Delhi - 110 003Tore Restrict view of the standard of the stand

Profitability With Social Justice

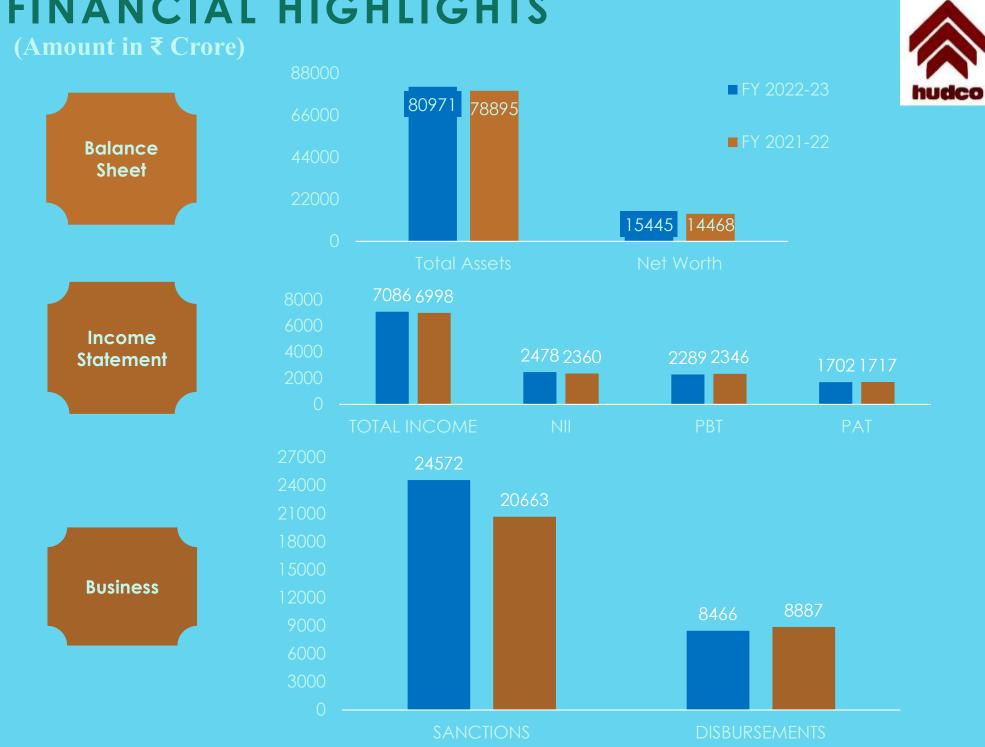
#### HOUSING AND URBAN DEVELOPMENT CORPORATION LIMITED (A Govt. of India Enterprise) An ISO 9001:2015 Certified Company

#### INVESTORS PRESENTATION & PERFORMANCE HIGHLIGHTS Q4 & FY 2022 - 23 (STANDALONE)

Housing and Urban Development Corporation Ltd



Highest Domestic Credit Rating AAA from ICRA, CARE, and India Ratings & Research.



# FINANCIAL HIGHLIGHTS

#### SANCTIONS - COMPOSITION



Discipline- wise	Fi	nancial Ye	ar 22-23		Fi	nancial Y	'ear 21-22		For th	e Financia	l Year
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2022-23	2021-22	2020-21
Housing	29.82	38.60	3,385.00	-	1,601.49	92.30	53.00	-	3,453.42	1,746.79	915.90
	3.10%	0.63%	19.92%	-	13.61%	1.91%	1.31%	-	14.05%	8.45%	9.95%
Urban Infrastruct	925.31	6,111.04	13,606.74	463.10	10,162.73	4,734.98	4,004.46	1.65	21,106.19	18,903.82	8,265.27
ure	96.11%	99.33%	80.07%	99.63%	86.34%	98.04%	98.64%	47.41%	85.90%	91.49%	89.82%
HUDCO	7.61	2.84	0.20	1.72	5.90	2.53	2.33	1.83	12.37	12.59	20.61
Niwas	0.79%	0.04%	0.01%	0.37%	0.05%	0.05%	0.06%	52.59%	0.05%	0.06%	0.22%
Total	962.74	6,152.48	16,991.94	464.82	11,770.12	4,829.81	4,059.79	3.48	24,571.98	20,663.20	9,201.78

#### **DISBURSEMENTS - COMPOSITION**



Discipline- wise		inancial Y	Year 22-2	3	F	<b>`inancial</b>	Year 21-2	2	For th	e Financia	al Year
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2022-23	2021-22	2020-21
Housing	188.50	1,540.95	100.00	-	681.24	30.00	51.30	507.00	1829.45	1,269.54	3,687.89
nousing	5.62%	35.08%	34.93%	-	11.75%	5.99%	3.90%	40.05%	21.61%	14.29%	44.31%
Urban Infrastruc	3,162.91	2,850.28	185.03	429.69	5,116.04	469.41	1,265.65	756.30	6,627.91	7,607.40	4,622.79
ture	94.29%	64.89%	64.63%	99.19%	88.21%	93.78%	96.10%	59.74%	78.29%	85.60%	55.54%
HUDCO	2.87	0.92	1.25	3.51	2.89	1.13	2.85	2.72	8.55	9.59	12.69
Niwas	0.09%	0.03%	0.44%	0.81%	0.04%	0.23%	0.22%	0.21%	0.10%	0.11%	0.15%
Total	3,354.28	4,392.15	286.28	433.20	5,800.17	500.54	1,319.80	1,266.02	8,465.91	8,886.53	8,323.37

#### SECTOR-WISE DISBURSAL - COMPOSITION



Discipline-wise		Fi	nancial	Year 22-	-23	Fir	nancial `	Year 21	-22	For the	e Financia	ıl Year
		Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2022-23	2021-22	2020-21
	Social Housing	150.00	1,500.00	100.00	-	623.54	-	30.00	500.00	1,750.00	1,153.54	3,600.00
	8	4.47%	34.15%	34.93%	-	10.75%	-	2.27%	39.49%	20.67%	12.98%	43.25%
		38.50	40.95	-	-	57.70	30.00	21.30	7.00	79.45	116.00	87.89
Housing	Residential Real Estate	1.14%	0.93%	-	-	1.00%	5.99%	1.61%	0.55%	0.94%	1.30%	1.06%
	HUDCO Niwas	2.87	0.92	1.25	3.51	2.89	1.13	2.85	2.72	8.55	9.59	12.69
	HODCO NIWas	0.09%	0.03%	0.44%	0.81%	0.05%	0.23%	0.22%	0.21%	0.10%	0.11%	0.15%
	Total (A)	191.37	1,541.87	101.25	3.51	684.13	31.13	54.15	509.72	1,838.00	1,279.13	3,700.58
	Water Supply	118.96	35.04	38.25	52.79	4,555.43	25.64	80.16	3.41	245.04	4,664.64	1,169.87
	& sewerage drainage	3.55%	0.80%	13.36%	12.19%	78.54%	5.12%	6.09%	0.27%	2.89%	52.49%	14.06%
	Road and	2,786.66	249.24	128.28	356.54	463.45	429.28	1,131.82	727.89	3,520.72	2,752.44	2,236.56
	Transport	83.08%	5.67%	44.81%	82.30%	7.99%	85.76%	85.94%	57.49%	41.59%	30.97%	26.87%
	Power	-	-	-	-	-	-	-	-	-	-	1,000.00
Urban Infrastructure		-	-	-	-	-	-	-	-	-	-	12.01%
minastructure	Emerging Sector &	257.29	2,566.00	18.50	20.36	95.76	14.49	53.67	25.00	2,862.15	188.92	216.36
	commercial	7.67%	58.42%	6.46%	4.70%	1.65%	2.89%	4.08%	1.97%	33.81%	2.13%	2.60%
	Infra Social Infra					1.40					1.40	
	and Others	-	-	-	-	0.02%	-	-	-	-	0.02%	-
	Total (B)	3,162.91	2,850.28	185.03	429.69	5,116.04	469.41	1,265.65	756.30	6,627.91	7,607.40	4,622.79
Grand To	. ,		4,392.15	286.28	433.20	5,800.17		1,319.80		8,465.91	8,886.53	8,323.37

#### OUTSTANDING LOAN - COMPOSITION



Borrower-wise	I	Financial Y	Year 22-2.	3	ŀ	inancial	Year 21-	-22	For th	ie Financ	ial Year
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2022-23	2021-22	2020-21
Government Agencies	78,266.86	76,738.06	73,643.94	74,703.42	75,934.31	71,718.78	72,807.80	72,884.39	78,266.86	75,934.31	73,195.78
	96.93%	96.78%	96.63%	96.67%	96.72%	96.52%	96.55%	96.55%	96.93%	96.72%	96.58%
Duivata	2,476.46	2,551.70	2,569.41	2,572.08	2,578.67	2,585.48	2,601.54	2,605.96	2,476.46	2,578.67	2,590.81
Private	3.07%	3.22%	3.37%	3.33%	3.28%	3.48%	3.45%	3.45%	3.07%	3.28%	3.42%
Total	80,743.32	79,289.76	76,213.35	77,275.50	78,512.98	74,304.26	75,409.34	75,490.35	80,743.32	78,512.98	75,786.59
Housing	43,521.60	44,314.77	43,378.01	43,926.95	44,521.12	44,610.59	45,209.51	45,748.86	43,521.60	44,521.12	45,827.22
nousing	53.90%	55.89%	56.92%	56.84%	56.71%	60.04%	59.95%	60.60%	53.90%	56.71%	60.47%
Urban Infrastructure	36,982.00	34,731.71	32,587.01	33,094.83	33,735.21	29,432.04	29,929.09	29,465.92	36,982.00	33,735.21	29,679.06
	45.80%	43.80%	42.75%	42.83%	42.97%	39.61%	39.69%	39.03%	45.80%	42.97%	39.16%
HUDCO Niwas	239.72	243.28	248.33	253.72	256.65	261.63	270.74	275.57	239.72	256.65	280.31
HUDCO Niwas	0.30%	0.31%	0.33%	0.33%	0.32%	0.35%	0.36%	0.37%	0.30%	0.32%	0.37%
Total	80,743.32	79,289.76	76,213.35	77,275.50	78512.98	74,304.26	75,409.34	75,490.35	80,743.32	78512.98	75,786.59

DETAILS	OF B	ORROV	WINGS							(Amou	nt in ₹ Cr	ore)			
	Financ	ial Year 22	-23 (At the	e end of)	Financia	al Year 21-	22 (At the	e end of)	I	For the Fin	ancial Yea	2020-21   2019-20     7,388.47   17,388.47     28.49%   28.27%     39,229.39   35,468.74     64.27%   57.67%			
Particulars	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	2022-23	2021-22	2020-21	2019-20			
Long Term Borrowing															
Tax Free Bonds	14,014.04	15,031.76	15,031.76	15,031.76	15,031.76	17,198.18	17,388.47	17,388.47	14,014.04	15,031.76	17,388.47	17,388.47			
Tax Free Donus	22.26%	24.43%	25.74%	25.02%	24.42%	29.75%	29.78%	29.32%	22.26%	24.42%	28.49%	28.27%			
	34,220.00	32,220.00	32,810.00	36,060.00	39,468.47	37,968.47	37,981.67	37,981.67	34,220.00	39,468.47	39,229.39	35,468.74			
Taxable Bonds@	54.36%	52.37%	56.17%	60.00%	64.11%	65.68%	65.04%	64.05%	54.36%	64.11%	64.27%	57.67%			
Refinance from	777.14	2,124.62	2,231.58	2,304.96	2,318.92	2,465.50	2,545.77	2,626.04	777.14	2318.92	2,640.00	4,082.64			
NHB/IIFCL	1.24%	3.45%	3.82%	3.84%	3.77%	4.27%	4.36%	4.43%	1.24%	3.77%	4.33%	6.64%			
	1.71	2.22	2.92	3.11	3.90	8.87	10.99	16.21	1.71	3.90	22.78	168.61			
Public Deposits	0.01%	0.01%	0.01%	0.01%	0.01%	0.02%	0.02%	0.03%	0.01%	0.01%	0.04%	0.27%			
Foreign Currency	77.36	95.68	94.69	108.88	140.71	158.07	190.00	209.51	77.36	140.71	236.90	340.03			
Borrowings	0.12%	0.16%	0.16%	0.18%	0.23%	0.27%	0.33%	0.35%	0.12%	0.23%	0.39%	0.55%			
Banks *	12,088.15	9,341.49	6,839.00	5,500.00	2,006.37	6.37	12.59	12.59	12,088.15	2006.37	18.64	30.17			
	19.20%	15.18%	11.71%	9.15%	3.26%	0.01%	0.02%	0.02%	19.20%	3.26%	0.03%	0.05%			
Sub Total ( A ) Average Cost of Funds	61,178.40	58,815.77	57,009.95	59,008.71	58,970.13	57,805.46	58,129.49	58,234.49	61,178.40	58,970.13	59,536.18	57,478.66			
(Long Term)	7.73%	7.64%	7.55%	7.51%	7.58%	7.76%	7.76%	7.76%	7.73%	7.58%	7.76%	7.92%			
Short Term Borrowing	S														
Commercial											1,500.00	1,200.00			
papers#	-	-	-	-	-	-	-	-	-	-	2.46%	1,200.00			
Short Term Loan from															
Banks#*	1,769.50 2.81%	2,705.30 4.40%	1,397.00 2.39%	1,079.50 1.80%	2,582.50 4.20%	-	267.25 0.46%	1,066.00 1.80%	1,769.50 2.81%	2,582.50 4.20%	-	2,820.00 4.59%			
Sub Total (B)	<b>1,769.50</b>	<b>2,705.30</b>	1,397.00	1,079.50	<b>2,582.50</b>	-	267.25	1,066.00	1,769.50	<b>2,582.50</b>	1,500.00	4.39%			
Average Cost of Funds (Short Term)	6.99%	6.50%	5.58%	4.73%	3.94%	-	3.80%	4.05%	6.99%	3.94%	4.34%	6.07%			
Total (A+B)	62,947.90	61,521.07	58,406.95	60,088.21	61,552.63	57,805.46	58,396.74	59,300.49	62,947.90	61,552.63	61,036.18	61,498.66			
Average Cost of Funds	7.71%	7.60%	7.51%	7.46%	7.43%	7.76%	7.75%	7.68%	7.71%	7.43%	7.68%	7.80%			

Note: Figures in above table indicates borrowings outstanding at quarter/half year/nine month/year end and does not include IND-AS adjustments @ includes GOI fully serviced bonds of ₹ 20000 crore.

# Only Working Capital Demand Loans/Short-term Loan(s) and Commercial Papers outstanding at Quarter/half year/nine month/Year end are considered.
\* Loans raised from Banks are floating rate loans. Accordingly, average cost of funds in respect of such loans, as indicated above, is arrived at on the basis of interest applicable at the end of each respective quarter/half-year/nine-month/year end.

#### FUNDS RAISED DURING THE YEAR



(Amount in ₹ Crore)

	Q4	4	12 M					
Particulars	FY 23	FY 22	FY 23	FY 22	FY 21	FY 20		
Taxable Bonds	2,000.00	2,500.00	3,970.00	2,500.00	6,350.00	7,695.00		
Refinance from NHB/IIFCL	-	-	-	-	-	2,294.00		
Banks *								
-Short-term Loans #	1,769.50	2,582.50	1,769.50	2,582.50	-	-		
-Medium Term/ Long Term Loan	3,080.00	2,000.00	10,421.50	2,000.00	-	-		
Commercial papers #	-	-	-	-	1,500.00	1,200.00		
Total	6,849.50	7,082.50	16,161.00	7,082.50	7,850.00	11,191.81		
Average Cost of Funds (at the end of)	7.42%	4.83%	7.46%	4.83%	5.63%	6.81%		

Note: Figures in above table indicates amount raised during the year and does not include IND-AS adjustments.

# Only Working Capital Demand Loans/Short term Loan(s) and commercial papers outstanding at Quarter/Year end are considered.

\* Loans raised from Banks are floating rate loans. Accordingly, average cost of funds in respect of such loans, as indicated above, is arrived at on the basis of rate of interest applicable at the end of quarter/year end.

## **CLASSIFICATION OF ASSETS**



		March ,2	2023	March ,2022		
<b>S. No.</b>	Exposure at Default	Outstanding (₹ in Crore)	%	Outstanding (₹ in Crore)	%	
I.	Stage 1	72,929.88	90.32	73,517.96	93.64	
١١.	Stage 2	5,054.26*	6.26	2,187.60	2.79	
III.	Stage 3	2,759.17	3.42	2,809.20	3.58	
	Total	80,743.31	100.00	78,514.76	100.00	
	Total ECL (₹ in Crore)	2,431.06		2,504.23		
	Gross NPA (%)	3.42		3.58		
	Net NPA (%)	0.52		0.51		

As per Ind AS, the impairment of the loan assets is being worked out by following the Expected Credit Loss (ECL) method. Company's Loan portfolio is divided into three categories:

Stage 1 : Loan overdue for a period 0- 30 days

Stage 2 : Loan overdue for a period 31-90 days

Stage 3 : Loan overdue for a period more than 90 days

\* An amount of Rs 144.24 Cr has been recovered against an overdue of amount Rs144.28 Cr

### FINANCIAL STATEMENTS



	Quarter	Ended	Year E	Ended
Particulars	31 <sup>st</sup> March, 2023 (Audited)	31 <sup>st</sup> March, 2022 (Audited)	31 <sup>st</sup> March, 2023 (Audited)	31 <sup>st</sup> March, 2022 (Audited)
Income:				
- Revenue from Operations	1,852.38	1,726.93	7,049.46	6,954.08
- Other Income	10.03	17.35	36.72	43.58
Total Income (1)	1,862.41	1,744.28	7,086.18	6,997.66
Expenses:				
- Finance Cost	1,150.56	1,096.77	4,509.21	4,534.77
- Employee Benefit Expenses	53.14	38.03	186.62	218.09
- Other Expenses	56.73	20.57	118.34	89.67
- Corporate Social Responsibilities	11.24	10.49	44.98	46.95
- Depreciation and Amortisation	2.81	3.32	11.31	7.90
- Provision and loan losses	(276.38)	(468.14)	(73.69)	(245.66)
- Net Loss on Fair Value changes	-	-	-	-
Total Expenses (2)	998.10	701.04	4,796.77	4,651.72
PROFIT BEFORE TAX $\{3 = (1-2)\}$	864.31	1,043.24	2,289.41	2,345.94
Tax Expense (4)	225.12	296.34	587.79	629.34
NET PROFIT AFTER TAX {5 = (3-4)}	639.19	746.90	1,701.62	1,716.60
Other Comprehensive Income Net of Tax (6)	19.01	(18.48)	24.74	(1.92)
TOTAL COMPREHENSIVE INCOME (5+6)	658.20	728.42	1,726.36	1,714.68
Earning per Share (₹) (F. V. ₹ 10/-) (Not annualized)				
- Basic	3.19	3.73	8.50	8.57
- Diluted	3.19	3.73	8.50	8.57
Paid Up Equity Share Capital (Face value ₹ 10/-)	2,001.90	2,001.90	2,001.90	2,001.90

#### KEY INDICATORS



	Year Ended				
Particulars	March,2023	March, 2022			
Yield on Loan (%) (Annualised)	9.01%	9.15%			
Cost of Funds (%) (Annualised)	7.25%	7.40%			
Interest Spread (%)	1.76%	1.75%			
Net Interest Margin (%) (Annualised)	3.19%	3.13%			
Interest Coverage Ratio (times)	1.51	1.52			
Debt Equity Ratio (times)	3.96	4.09			
Net Worth (INR Crore)	15,445.25	14,468.31			
Average Net Worth (INR Crore)	14,956.78	13,828.68			
Book Value in INR per Share of INR 10	77.15	71.97			
Earning per Share (EPS) in INR (Non-Annualised)	8.50	8.57			

1. Yield on loan is calculated by dividing interest income (including interest received on settlement of NPA cases) on loan assets by average loan assets.

2. Cost of funds is calculated by dividing interest expenses by average total borrowings.

3. Interest spread is difference between yield on loan and cost of funds.

4. Net interest margin is calculated by net interest income on interest earning assets by average interest earning assets.

5. Interest coverage ratio is calculated by dividing Earnings before interest and tax by finance cost.

6. Debt equity ratio is calculated by dividing total debt by equity.

#### SHAREHOLDING PATTERN



Particulars	31 <sup>st</sup> March, 2023 %	19 <sup>th</sup> May, 2023 %	
President of India	81.81	81.81	
Foreign Institutional Investors/ Foreign Nationals/ Foreign Portfolio Investors	0.30	0.46	
Resident Individual/ Employees	9.20	9.01	
Mutual fund/ AIF	1.18	1.16	
Nationalized Banks/ Other Banks/ Indian FI	0.00	0.00	
Domestic Companies	0.58	0.67	
Insurance companies	6.11	6.05	
NRI Non REP/ NRI REP	0.25	0.24	
Clearing members	0.01	0.02	
Trust	0.01	0.01	
HUF	0.54	0.56	
NBFC Registered with RBI	0.01	0.01	
Total	100.00	100.00	



# THANK YOU

Disclaimer:

This presentation is made purely for information. We have attempted to provide relevant information which we believe will help in knowing the Company. The users may use their own judgement and are advised to make their own calculations before deciding on any matter based on the information given herein. While every care is taken to verify the accuracy of the information given in this presentation, neither the Company nor its officials would be in any way liable for any action taken or not taken by the viewers or the users of this presentation or

for any claims, losses etc.