



DILIP BUILDCON LIMITED
INFRASTRUCTURE & BEYOND

Date: February 12, 2021

To
BSE Limited
Listing Department
P.J Tower, Dalal Street
Mumbai – 400001

Stock Symbol -540047

To
National Stock Exchange of India Ltd.
Exchange Plaza, C-1, Block G
BandraKurla Complex,
Bandra (E), Mumbai – 400051

Stock Symbol –DBL

Sub: -Investor Presentation

Pursuant to the provisions of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended from time to time, please find enclosed herewith a copy of the Investor Presentation for the quarter and nine months ended December 31, 2020 which will be uploaded to our website <http://www.dilipbuildcon.com>

We request you to take the said investor presentation on your record.

For Dilip Buildcon Limited


Abhishek Bhatnagar
Company Secretary



ISO 9001:2015

CIN No. L45201MP2006PLC018689

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DILIP BUILDCON LIMITED
INFRASTRUCTURE & BEYOND



Dilip Buildcon Limited

Earnings Presentation

Q3 FY2021

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Industry Overview



Current Scenario – Start of Infra Cycle

As mentioned by Hnr. Finance Minister, the Infrastructure spending is necessary for the short and medium term economic revival

ORDERING



7,597 Kms of national highways awarded till Jan'21 by MoRTH, to cross **10,000 Kms** by the end of FY21

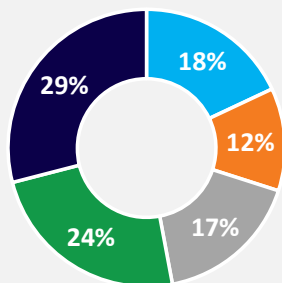


In the **Rs. 5.35 lakh crore** Bharatmala Pariyojana, **13,000+ km** worth **Rs. 3.3 lakh crore** already awarded, **8,500 km** more to be awarded by March 2022



NHAI has a target to build **60,000 km** of highways in the next five years.

NIP projects by Sector



■ Road ■ Railways ■ Urban ■ Energy ■ Others

- NIP, that was launched in December 2019 with **6,835 projects**, has now been expanded to **7,400 projects** require investment of **Rs 111 lakh crore** during 2020-25

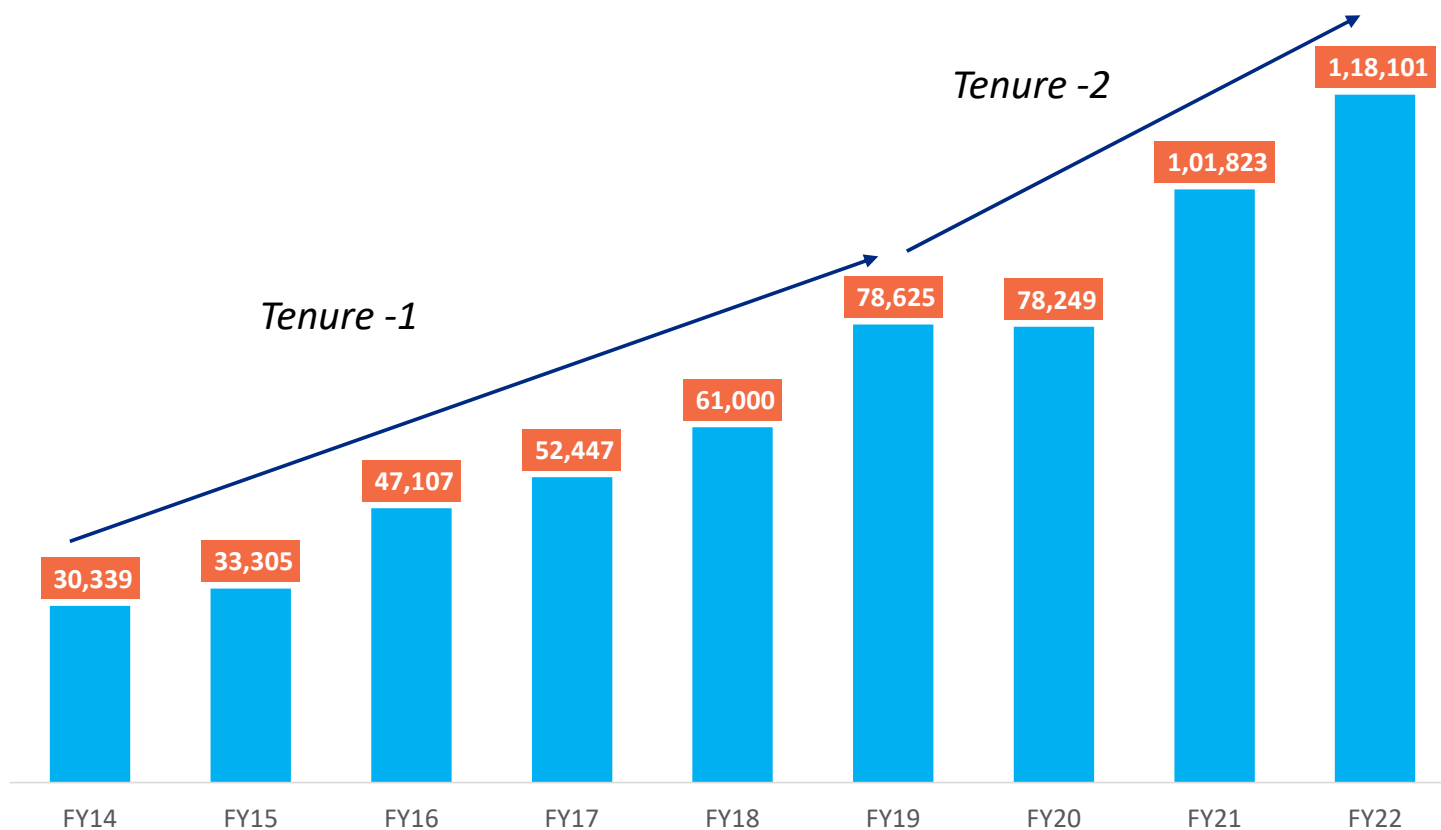
- Around **217 projects worth Rs. 1.10 lakh crore** completed, **~1,754 projects** under execution and **16,500 km** is on DPR stage



National Infrastructure Pipeline

Budget Allocation for Road Ministry

(Rs. In Crores)



- Past trend shows that during the NDA government the infrastructure spending was high during the 2nd, 3rd and the 4th year
- We anticipate that this trend will repeat in this term also



Government Initiatives for Infrastructure Industry

To give boost to the infrastructure industry the GoI took the following initiatives complemented by RBI:

Initiatives by GoI



Relaxed the **payment terms** as per Schedule H which in turn has improved cash flow for all companies

Released the proportionate performance **Bank guarantees**

Given extension of time by **3-6 months** in all projects

Relaxation in the **change of Ownership clause** in HAM projects to COD + 6 months which was earlier COD + 2 years

Allowed **Privatization** in the civil aviation to boost infrastructure demand

Introduction of **PPP model** in Railways will bring in private investment opportunities

Allowed Privatization in Coal mining through new **revenue sharing model**

Provided emergency line of **Covid-19 loan** 1

Relaxed **margin** for computing working capital limit 2

Gave **moratorium** for term loans 3

Introduced **TLTRO** which has helped companies in securing lower cost debt 4

Reduced bank rate which will help companies in reducing interest cost going forward 5



Initiatives by RBI



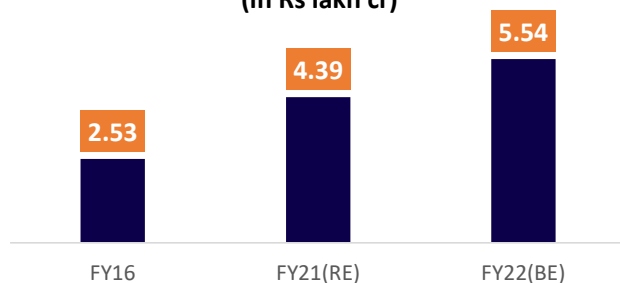
Infrastructure is among one of the six pillars of the Union Budget 2021-22

The Hn. Finance Minister had stated measures in three thrust areas to increase funding for NIP:

Enhancing the share of capital expenditure

- **Rs. 5.54 lakh crore** capital expenditure in BE **2021-22** – sharp increase of **34.5%** over **Rs. 4.12 lakh crore** allocated in BE 2020-21
- In addition, **Rs. 2 lakh crore** provided to States and Autonomous Bodies for their Capital Expenditure

Infrastructure Capital expenditure (in Rs lakh cr)



Since FY16, the Government budgetary infrastructure Capex is increased by ~2.2x in FY22

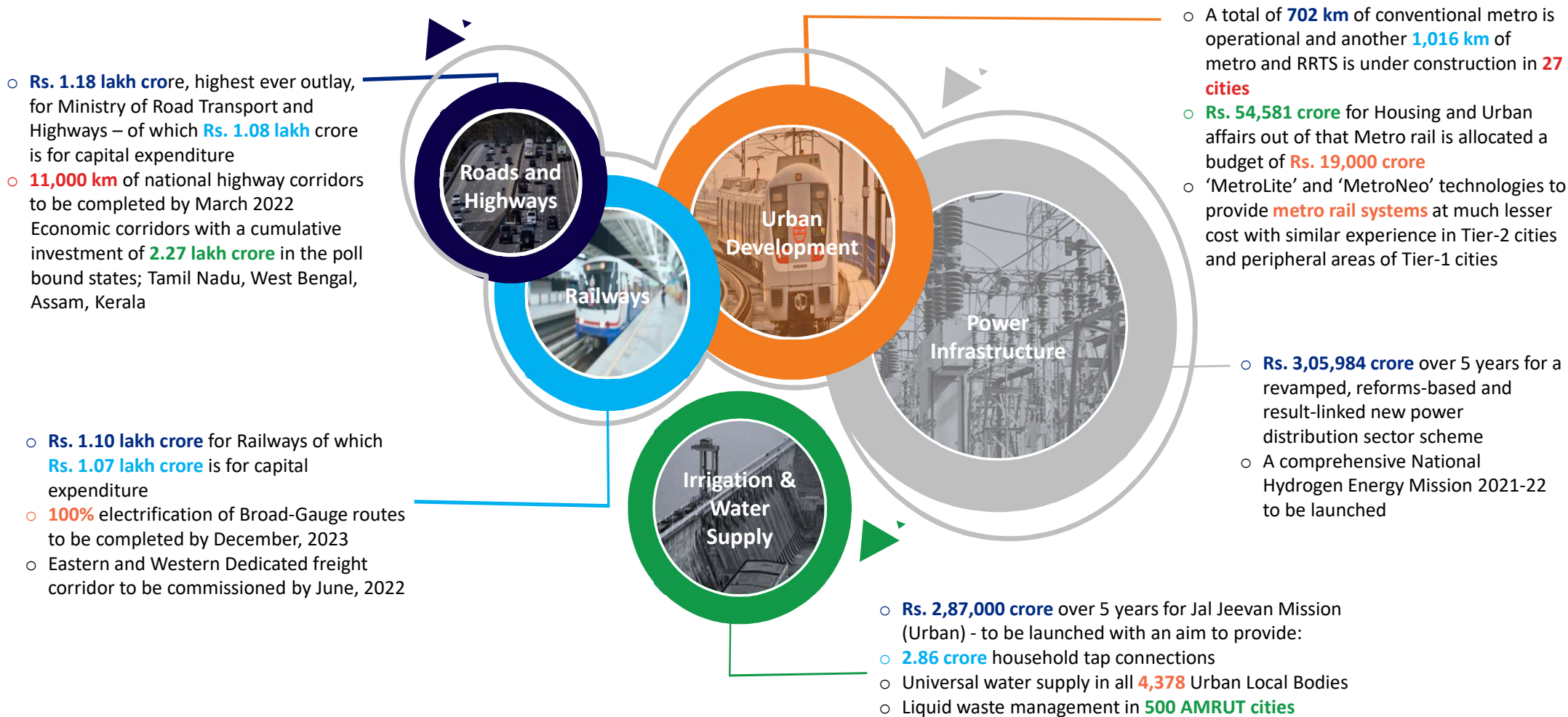
Creation of institutional structures

- **Rs. 20,000 crore** to set up and capitalise a **Development Financial Institution(DFI)** that will act as a provider, enabler and catalyst for infrastructure financing
- **Rs. 5 lakh crore** lending portfolio to be created under the proposed DFI in 3 years
- Debt Financing by Foreign Portfolio Investors to be enabled by amending **InvITs' and REITs'** legislations
- **Infrastructure Debt Funds** made eligible to raise funds by issuing Zero Coupon Bonds

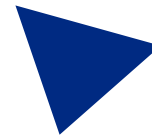
Big thrust on monetizing assets

- **National Monetization Pipeline** to be launched
- 5 operational toll roads worth **Rs. 5,000 crore** being transferred to the **NHAI InvIT**
- Transmission assets of a value of **Rs. 7,000 crores** will be transferred to the **PGCIL InvIT**
- Asset monetisation plan will help the government in infrastructure creation and fiscal consolidation
- Further relaxation to foreign Sovereign Wealth Funds and Pension Funds, on their income from **direct investment in Indian infrastructure**

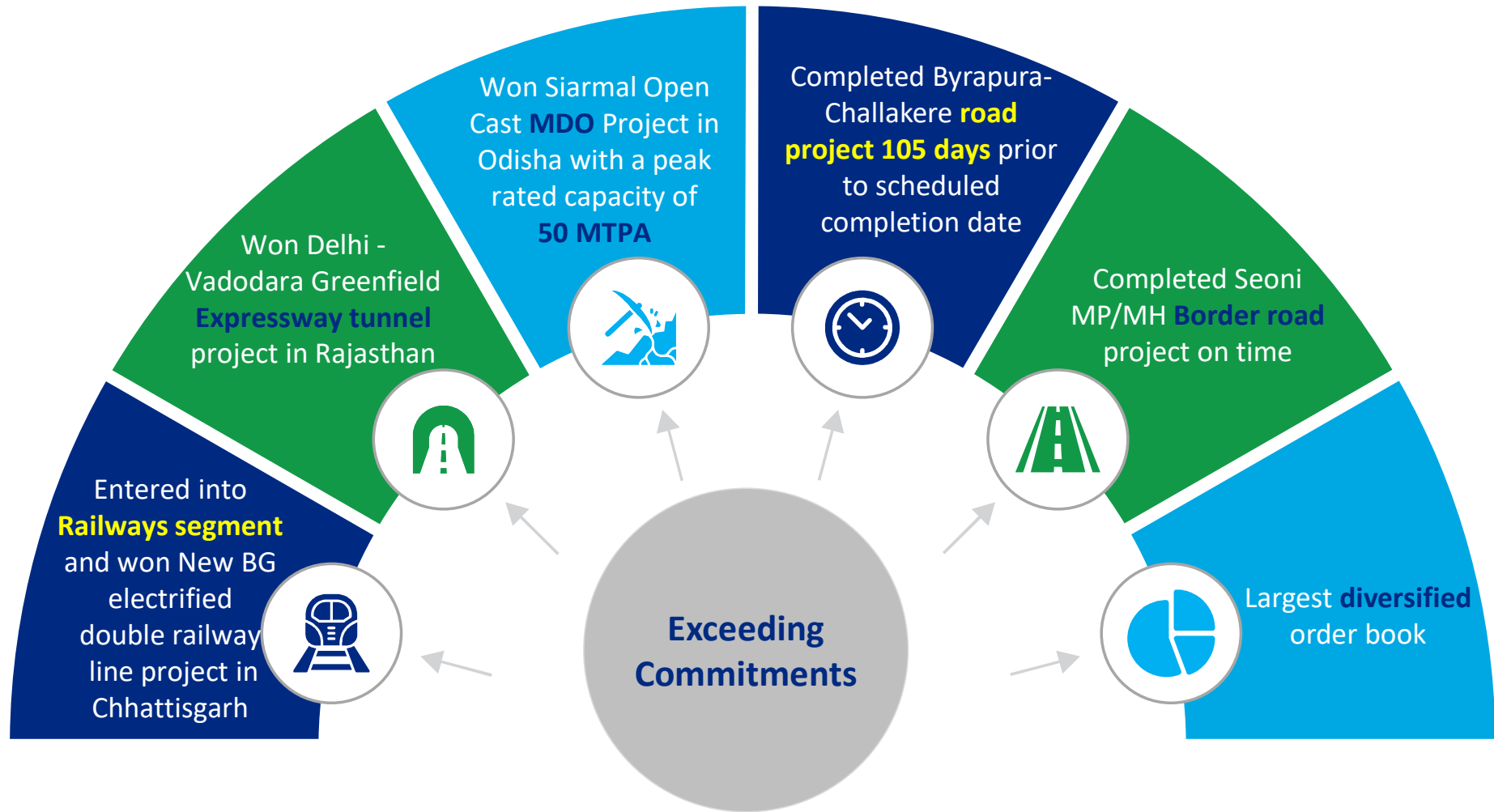
Union Budget 2021-22: Infrastructure Allocation



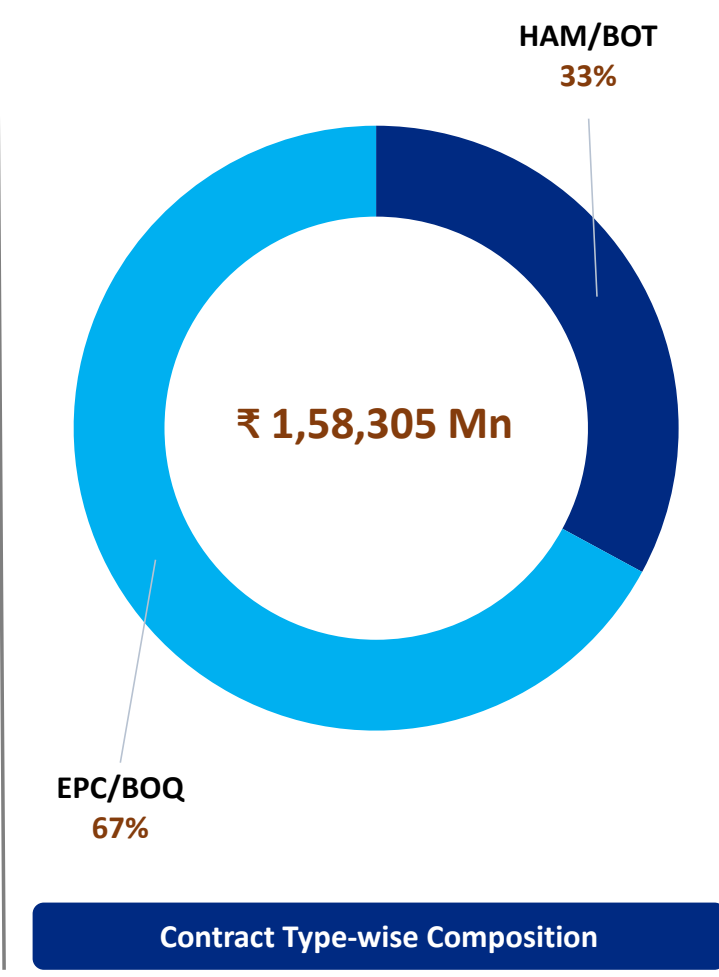
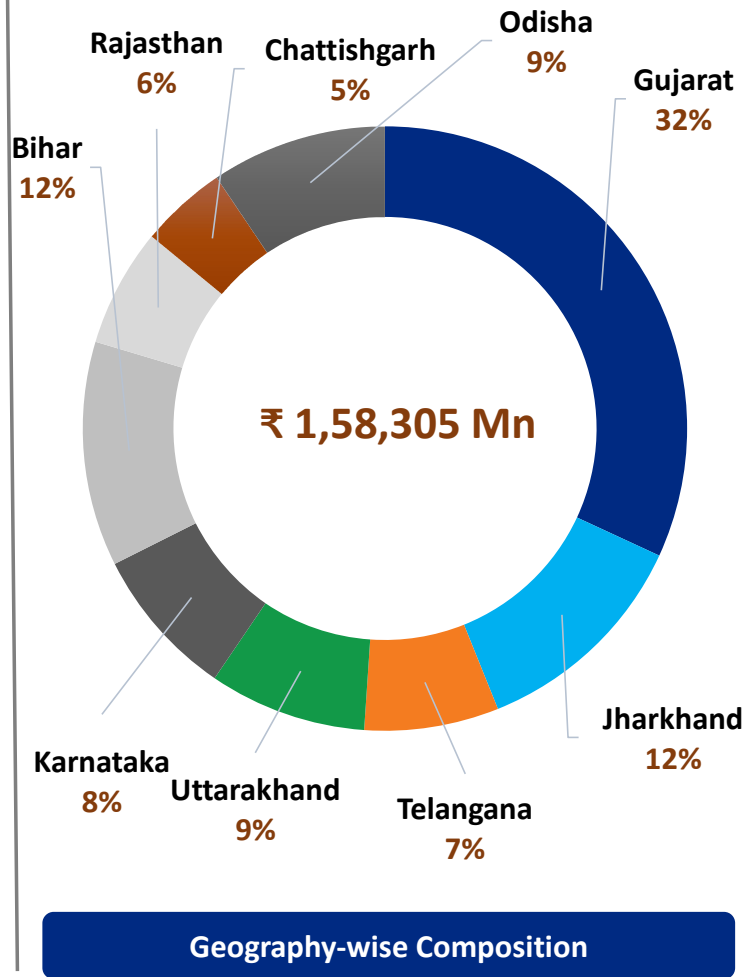
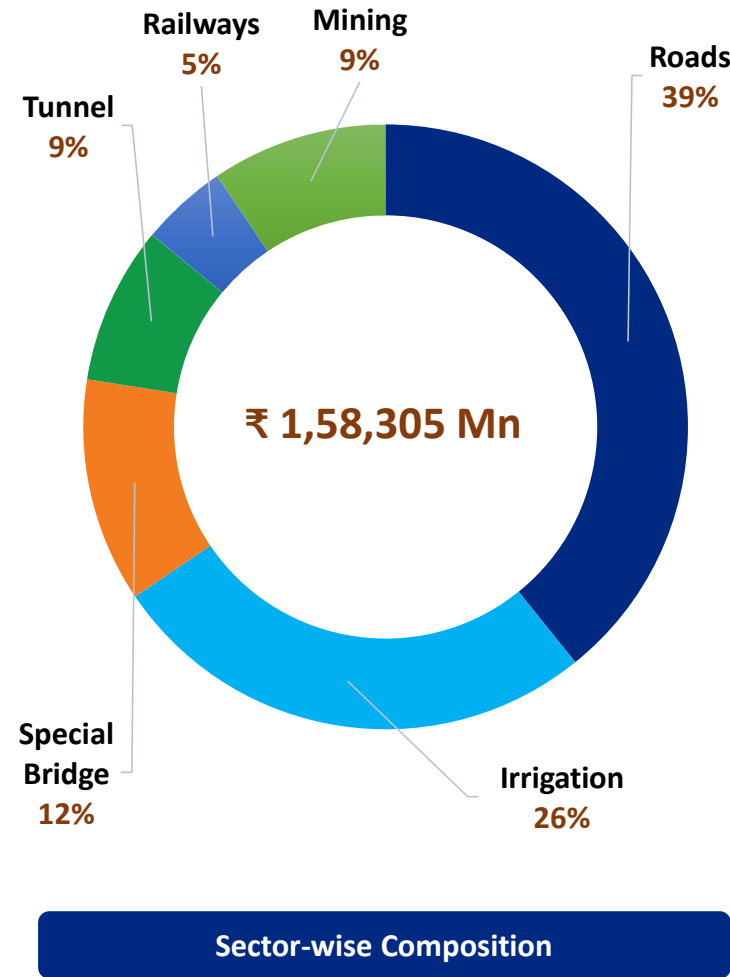
Business Highlights



Highlights



Orders won worth ₹ 1,58,305Mn* in FY21 across 9 states & 6 sectors with entry into Railways segment



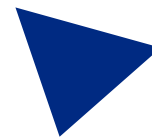
Business Division



Total Order Book – ₹ 2,61,410 mn*

* Including Package-2 Construction of New BG Electrified Double Railway Line in the state of Chhattisgarh worth Rs 6,550 Mn which is received in Q4FY21

DBL's Journey since IPO



Key Figures

Mar' 2016

Dec' 2020

₹ 1,07,787 Mn



Order Book

₹ 2,61,410 Mn *

₹ 41,011 Mn

Revenue



₹ 90,151 Mn #

19,581



Employee Strength
(in numbers)

37,793

7,345

Equipment
(in numbers)



12,903

₹ 19,415 Mn



Gross Block

₹ 40,268 Mn

₹ 2,109 Mn

Early Completion
Bonus



₹ 5,530 Mn

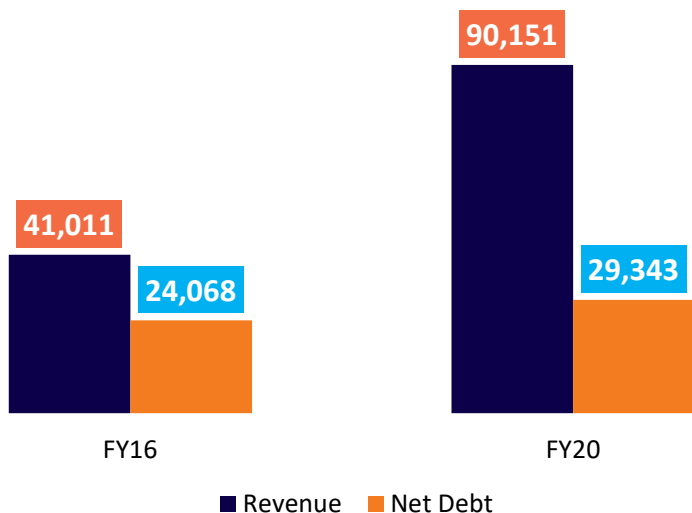
(~95% of the projects completed before time)



Strong Cash flow generation

REVENUE GROWTH

Revenue grown ~50,000 Mn
Net debt only ~5,000 Mn

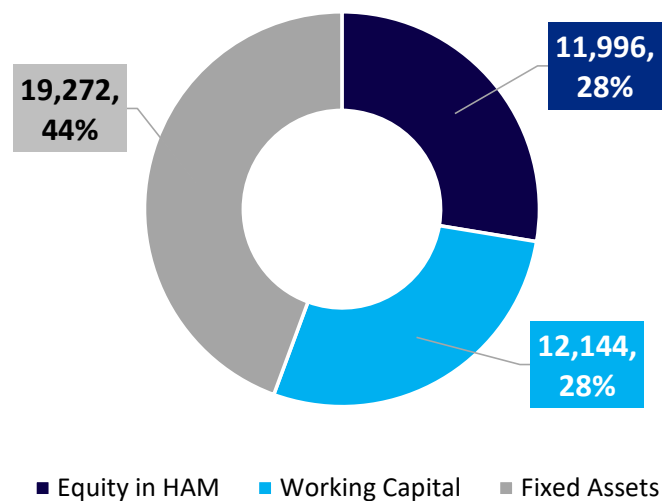


Company's Debt has increased with **5% CAGR** in last 4 years whereas the revenue has grown with **24% CAGR**

INVESTMENT MADE

(₹ mn)

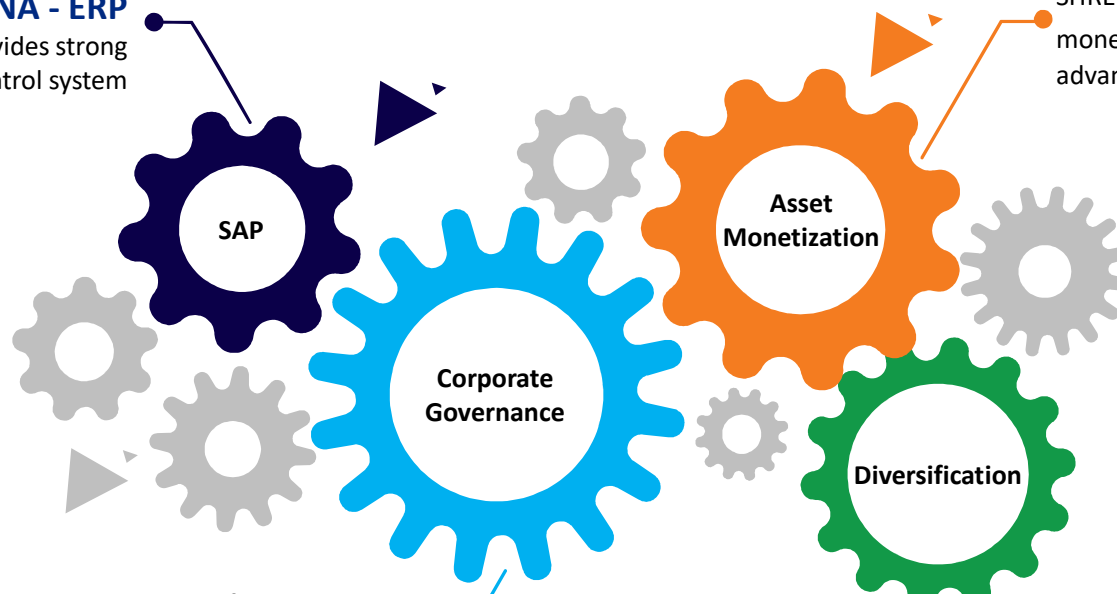
Investment through Internal Accruals



Company has made an investment of **Rs. 43,412 Mn** in last 4 years which has largely been funded from it's operational cash flow which was **Rs. 38,884 Mn**

Qualitative Steps taken:

Entire business operation is integrated, run and analyzed through **SAP HANA - ERP**. It gives accuracy & efficiency which provides strong internal financial control system



Two successful transactions of HAM assets with SHREM and Cube Highways respectively and asset monetisation of balance **7 HAM** projects is in advance stage

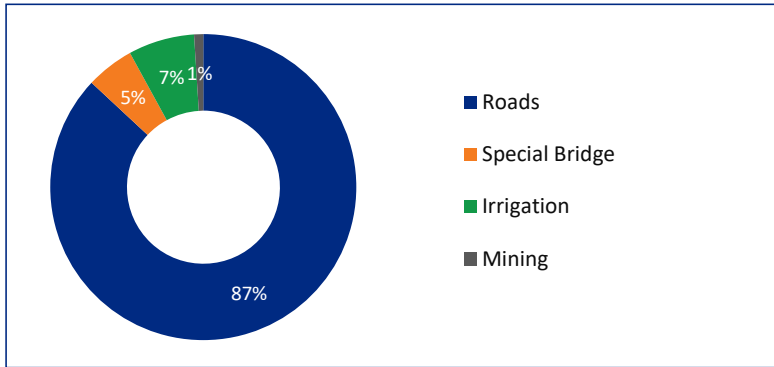
The Company follow highest level of Corporate Governance and ethics. The Board of directors of the company consists of veterans from the industry

The Company has diversified its Business in 3 ways:

- Segmental
- Geographical
- Tenorial (Short-term & Long-term)



Mar'2016

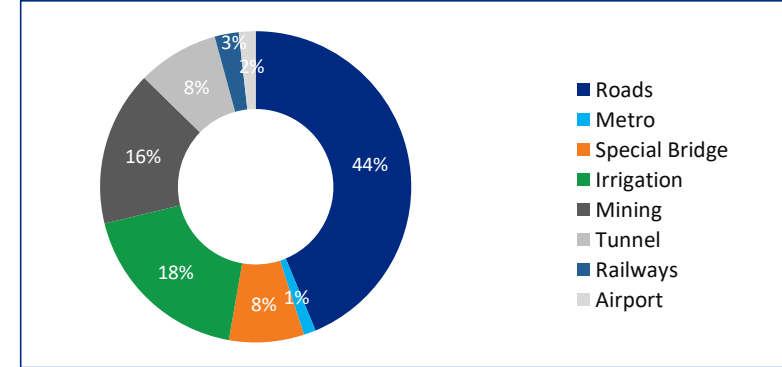


Segmental Diversification (%)

In FY16, DBL used to operate in **4 segments** and now in FY21 it operates in **8 segments**

In FY16, Road used to form the majority **~87%** of our order book that is now below **50% in FY21**

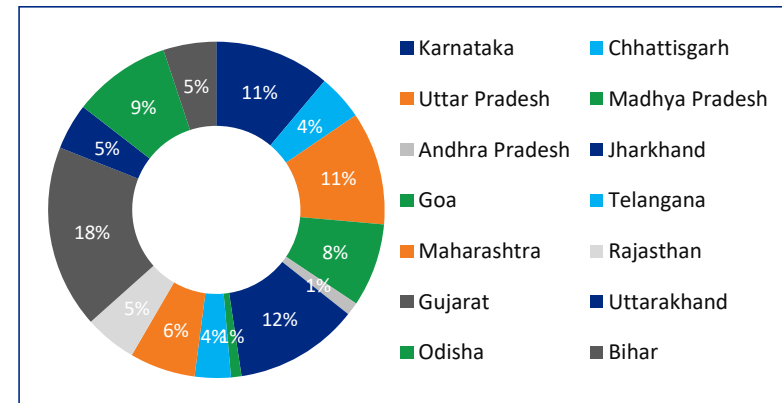
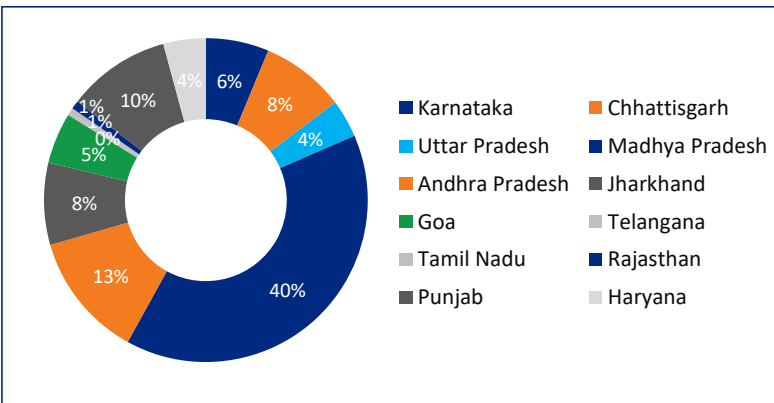
Dec' 2020 *



Geographical Diversification (%)

In FY16, DBL had its presence in **12 states** and now in FY21 it has its presence in **19 states**

In FY16, **Madhya Pradesh** used to constitute **40%** of the order book that is now just **8% in FY21**



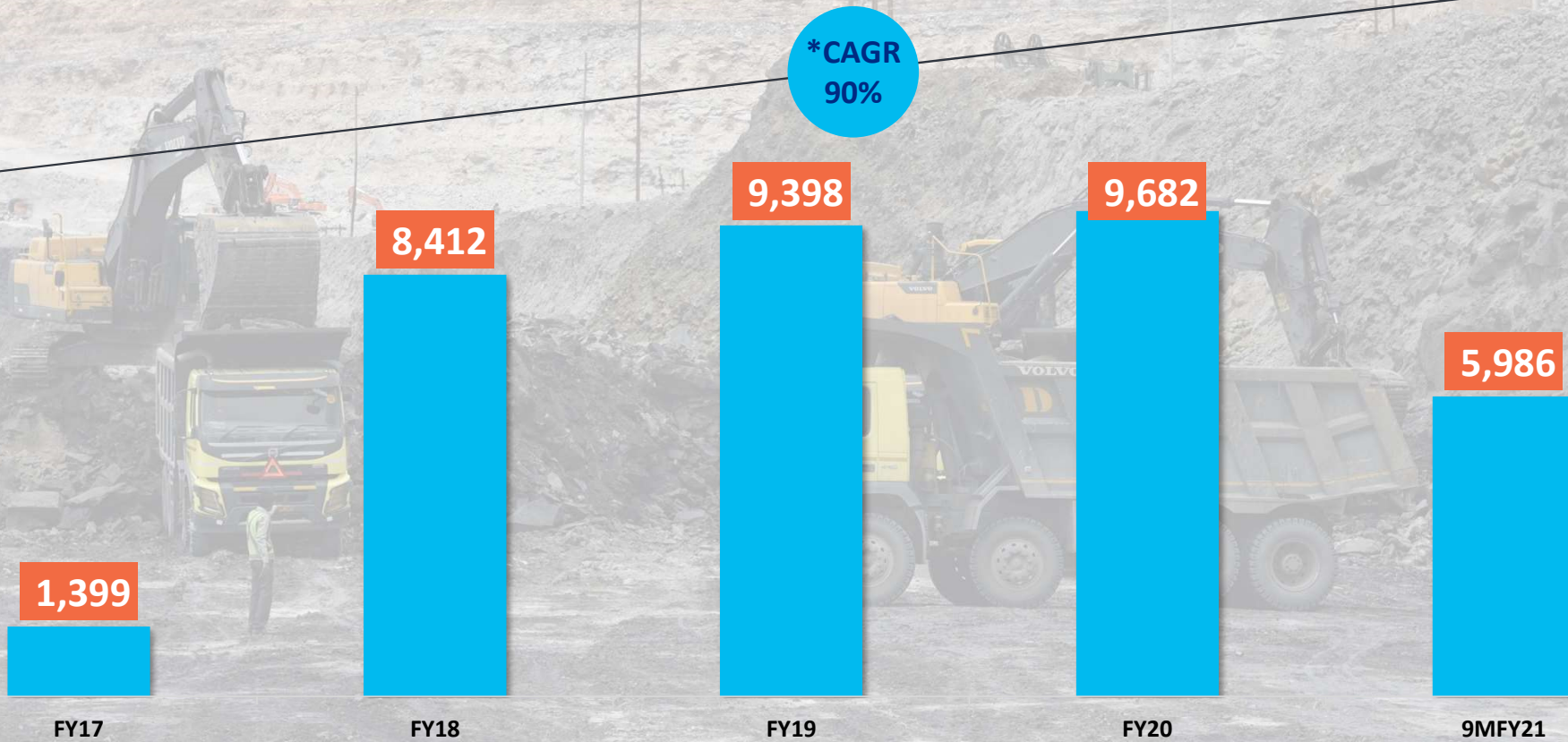
*Order book as on Dec'20 (inclusive of Railway order of Rs. 6,550 Mn received in Q4FY21)

Mining Business – Visibility of Long-term Revenue



Mining Business – Growth

(₹ mn)



(*CAGR for 3 years from FY17 to FY20)

The Company has 12 HAM Assets which are either committed or at an advance stage of Monetisation

FY-21-22



Expected Divestment
Consideration
~ Rs. **9,000 Mn**



Company looking for
~ Rs. **20,000 Mn**
from Divestment
Consideration



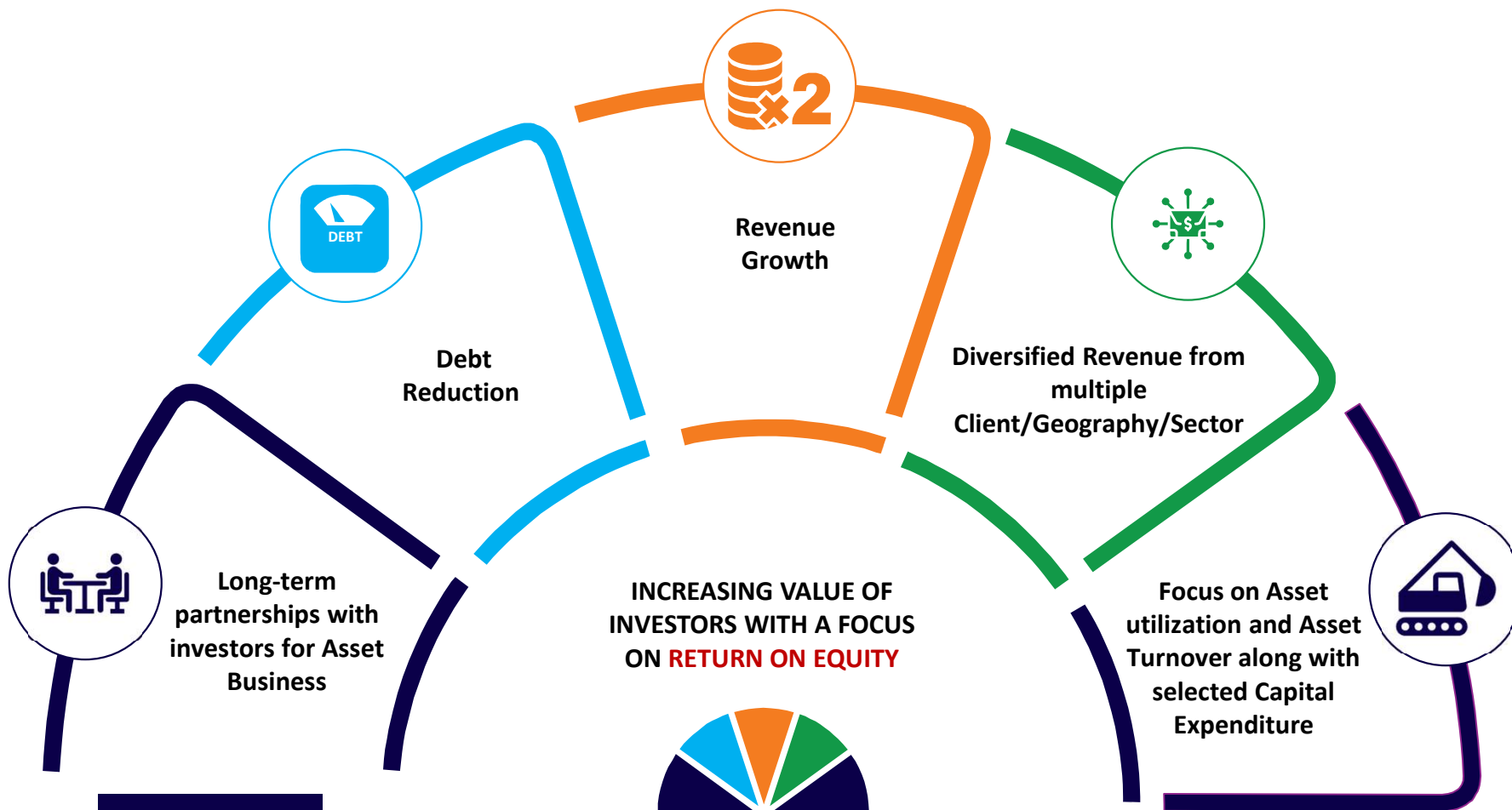
FY-22-23

Expected Divestment
Consideration
~ Rs. **11,000 Mn**

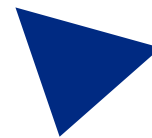
It will lead to

- Debt Reduction at Standalone level
- Capital support for further growth
- Asset level debt to be transferred
- Increase in Return on Equity

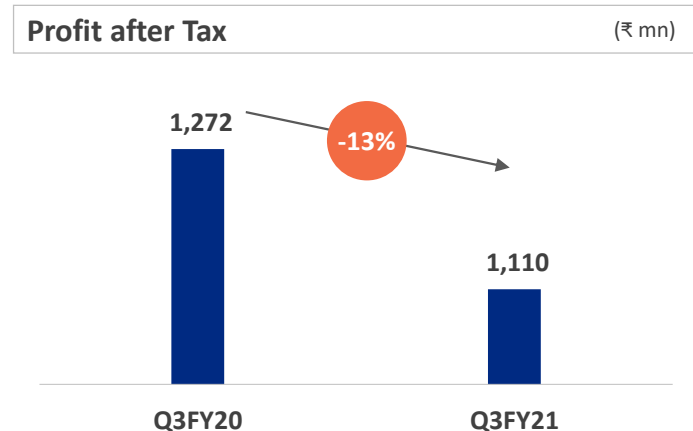
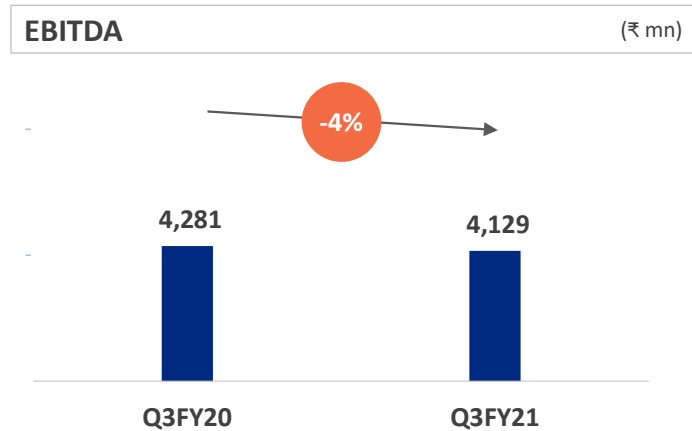
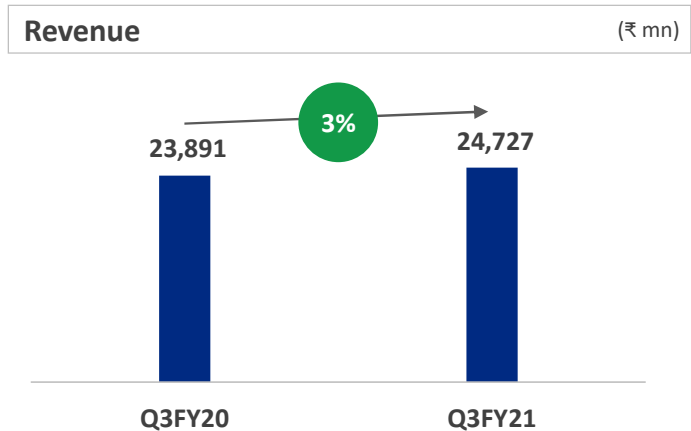








Standalone Financial Highlights



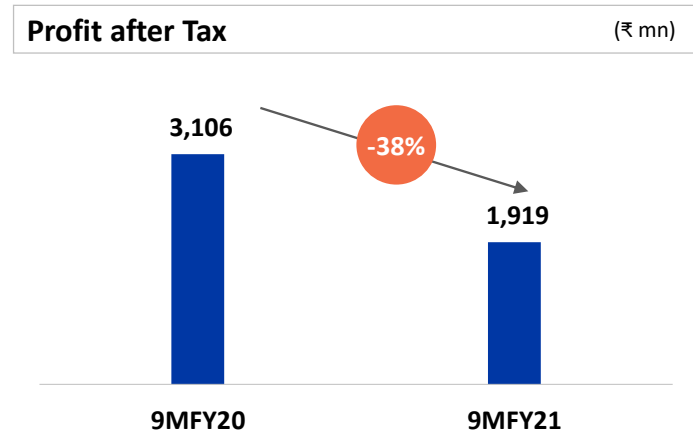
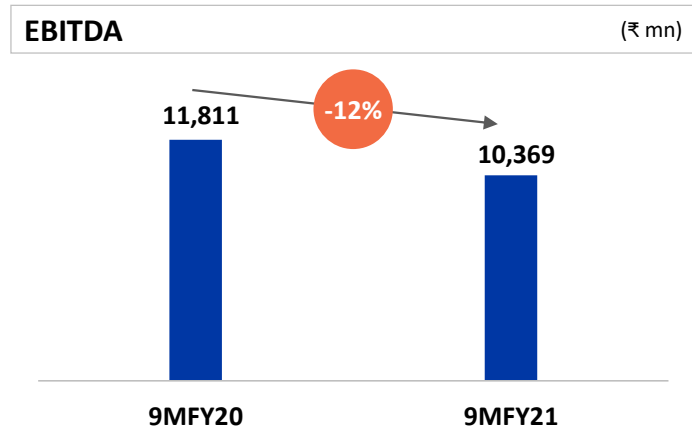
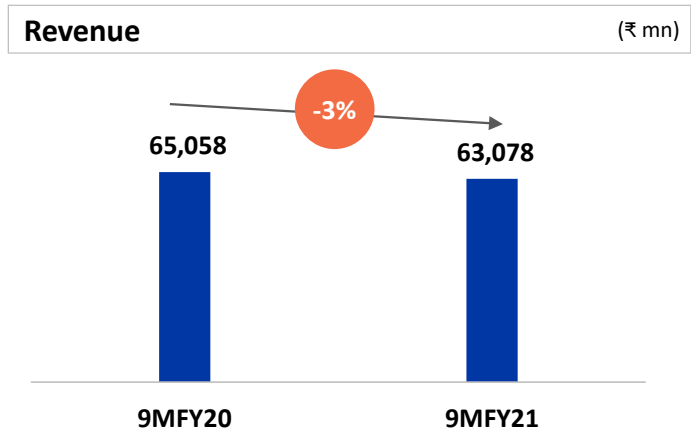
Results Summary – Q3FY21 (Standalone)



Contract Revenue Breakup

Icon	Category	% Change	Icon	Category	% Change	Icon	Category	% Change	Icon	Category	% Change
	Roads, Special Bridges & Tunnels	↓ 6%		Irrigation	↑ >100%		Metros, Airports & Urban Development	↑ >100%		Mining	↓ 19%
Q3FY21	-	19,178	Q3FY21	-	1,998	Q3FY21	-	1,321	Q3FY21	-	1,973
Q3FY20	-	20,405	Q3FY20	-	326	Q3FY20	-	337	Q3FY20	-	2,447

Results Summary – 9MFY21 (Standalone)



Contract Revenue Breakup

Category	Change	9MFY21	9MFY20
Roads, Special Bridges & Tunnels	↓ 34%	51,708	77,831
Irrigation	↑ >100%	2,380	538
Metros & Airports	↑ >100%	2,038	904
Mining	↓ 38%	5,986	9,682

Result Update – Standalone

(₹ mn)

Particulars	Q3FY21	Q2FY21	Q3FY20	Y-o-Y (%)	9MFY21	9MFY20	Y-o-Y (%)
Revenue	24,727	19,346	23,891	3.50%	63,078	65,058	-3.04%
Operating expenses	20,598	16,192	19,610	5.04%	52,709	53,247	-1.01%
EBITDA	4,129	3,154	4,281	-3.56%	10,369	11,811	-12.20%
EBITDA Margin (%)	16.70%	16.30%	17.92%	-	16.44%	18.15%	-
Other income	59	94	80	-26.11%	238	217	9.83%
Depreciation	1,000	1,044	1,079	-7.35%	3,110	3,182	-2.26%
Interest	1,449	1,402	1,530	-5.27%	4,362	4,652	-6.25%
PB exceptional items and Tax	1,680	708	1,672	0.46%	2,897	3,976	-27.13%
Exceptional items	-	-	40	-	-	40	-
PBT	1,680	708	1,712	-1.86%	2,897	4,016	-27.85%
Tax Expense	569	235	442	28.77%	977	917	6.57%
Other comprehensive income	-	(35)	3	-	(1)	7	-
PAT	1,110	438	1,272	-12.72%	1,919	3,106	-38.20%
PATM (%)	4.49%	2.26%	5.33%	-	3.04%	4.77%	-
EPS (INR)	8.12	3.46	9.28	-12.72%	14.04	22.66	-38.20%

Standalone Profit & Loss – Q3FY21

(₹ mn)

Particulars	Standalone		Highlights
	Q3FY21	Q3FY20	
Revenue from Operations	24,667	23,810	○ Revenue increased by 3.5% on Y-o-Y basis
Other income	59	80	
Total Income	24,727	23,891	○ PAT decreased by 13 % Y-o-Y basis on account of reduction in EBITDA and increase in tax
Expenses			
Cost of materials consumed	19,553	17,114	
Changes in inventories of finished goods, Stock-in -Trade and work-in-progress	(9)	1026	
Employee benefits expense	523	531	
Finance costs	1,449	1,530	
Depreciation and amortization expense	1,000	1,079	
Other expenses	530	939	
Total expenses	23,047	22,219	
Profit/(loss)before exceptional items and tax	1,680	1,672	
Exceptional items	-	40	
Profit Before Tax	1,680	1,712	
Tax expenses	569	442	
Other Comprehensive income	-	3	
Net Profit (net of other comprehensive income)	1,110	1,272	

Standalone Profit & Loss – 9MFY21

(₹ mn)

Particulars	Standalone		Highlights
	9MFY21	9MFY20	
Revenue from Operations	62,839	64,841	<ul style="list-style-type: none"> ○ Revenue decreased by 3% on Y-o-Y ○ PAT decreased by 38% Y-o-Y basis on account of reduction in EBITDA and increase in tax
Other income	238	217	
Total Income	63,078	65,058	
Expenses			
Cost of materials consumed	49,397	48,665	
Changes in inventories of finished goods, Stock-in -Trade and work-in-progress	299	1,437	
Employee benefits expense	1,492	1,458	
Finance costs	4,362	4,652	
Depreciation and amortization expense	3,110	3,182	
Other expenses	1,521	1,687	
Total expenses	60,180	61,082	
Profit/(loss)before exceptional items and tax	2,897	3,976	
Exceptional items	-	40	
Profit Before Tax	2,897	4,016	
Tax expenses	977	917	
Other Comprehensive income	(1)	7	
Net Profit (net of other comprehensive income)	1,919	3,106	

Standalone Balance Sheet



DILIP BUILDCON LIMITED
INFRASTRUCTURE & BEYOND

(₹ mn)

Particulars	Dec'20	Sep'20	Dec'19
ASSETS			
Non-current assets			
(a) Property, plant and equipment	18,790	19,201	20,107
(b) Capital work in progress	12	1	1
(c) Other Intangible Assets	213	228	283
(d) Financial assets			
(i) Investments	10,012	10,986	9,670
(ii) Other	3,269	3,471	2,971
(e) Deferred tax assets (net)	466	435	172
(f) Other non-current asset	4,944	5,048	6,022
Total Non-current assets	37,708	39,370	39,227
Current assets			
(a) Inventories	29,128	27,117	25,934
(b) Financial assets			
(i) Trade receivables	15,257	14,001	15,719
(ii) Cash and cash equivalent	2,876	2,989	3,410
(iii) Loans	8,497	7,255	5,599
(iv) Others financial assets	5,476	5,592	4,926
(c) Current tax asset (net)	1,746	1,670	1,346
(d) Other current assets	11,764	12,312	14,619
Total Current Assets	74,745	70,935	71,583
Non-current assets held for sale	3,602	2,838	1,168
TOTAL ASSETS	1,16,054	1,13,144	1,11,979

Particulars	Dec'20	Sep'20	Dec'19
EQUITY AND LIABILITIES			
Equity			
(a) Equity share capital	1,368	1,368	1,368
(b) Other equity	36,475	35,501	33,531
Total Equity	37,842	36,869	34,898
Liabilities			
Non-current liabilities			
(a) Financial liabilities			
(i) Borrowings	7,624	8,503	8,535
(ii) Other Financial liabilities	94	-	461
(b) Provisions	1,176	1,117	936
(c) Other non-current liabilities	5,641	7,206	10,196
Total Non current liabilities	14,534	16,826	20,128
Current liabilities			
(a) Financial liabilities			
(i) Borrowings	22,048	20,494	20,278
(ii) Trade payable	19,272	16,921	14,887
(iii) Other financial liabilities	9,409	9,289	7,648
(b) Other current liabilities	9,165	9,739	12,827
(c) Provisions	181	167	145
Total Current liabilities	60,075	56,610	55,784
Liabilities in respect of non current assets classified as held for sale	3,602	2,838	1,168
Total Liabilities	78,212	76,275	77,080
TOTAL EQUITY AND LIABILITIES	1,16,054	1,13,144	1,11,979



Standalone Cash flow– 9MFY21



(₹ mn)

Particulars	H1FY21	Q3FY21	9MFY21
CASH FLOW FROM OPERATING ACTIVITIES			
Net profit before tax as per Statement of Profit and Loss	1,218	1,679	2,897
Adjustments for:			
Depreciation	2,110	1,000	3,110
Interest Income	(179)	(57)	(236)
(Profit)/Loss on sale of fixed assets	17	13	30
Interest expense	2,912	1,450	4,362
Provision for Doubtful Debts	50	0	50
Remeasurements gains /(losses) on post-employment benefits	(1)	0	(1)
Operating Profit Before Working Capital Changes	6,127	4,085	10,212
Working Capital Changes			
(Increase)/Decrease in Current and Non- Current Assets	(1648)	(3,848)	(5,496)
Increase/(Decrease) in Current and Non-Current Liabilities	(3,370)	1,399	(1,971)
Increase/(Decrease) in Provisions	171	72	243
Cash generated from operations	1,280	1,707	2,987
Income tax paid	(471)	(370)	(841)
NET CASH GENERATED FROM OPERATING ACTIVITIES (TOTAL A)	809	1,338	2,147

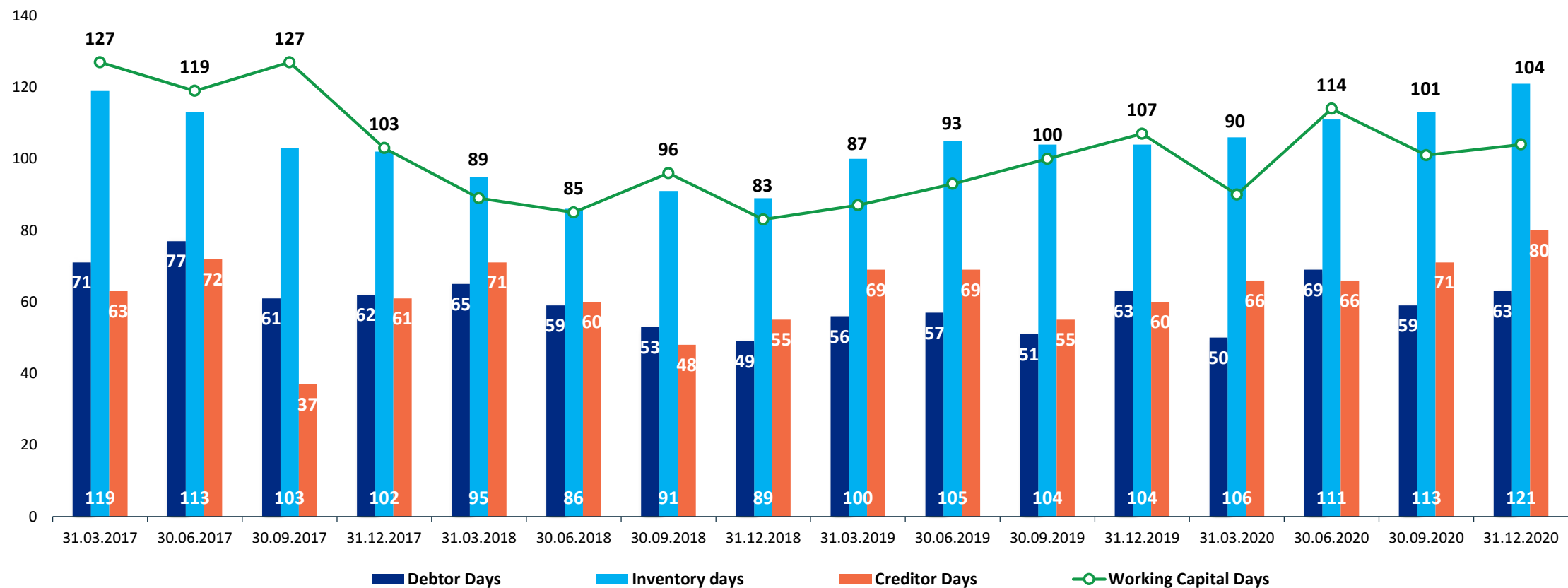
Particulars	H1FY21	Q3FY21	9MFY21
CASH FLOW FROM INVESTMENT ACTIVITIES			
Purchase of Fixed Assets	(1425)	(594)	(2,019)
Sale of Fixed Assets	145	6	151
Expenditure on Capital work in progress	42	(11)	31
Purchase of Investments	(1,143)	210	(933)
Sale of Investments	314	0	314
Interest Received	179	57	236
NET CASH USED IN INVESTING ACTIVITIES (TOTAL B)	(1,888)	(332)	(2,220)
CASH FLOW FROM FINANCING ACTIVITIES			
(Repayment) / Proceeds of / from Long Term Borrowings (net)	776	(879)	(103)
(Repayment) / Proceeds of / from Short Term Borrowings (net)	871	1,555	2,426
Repayment) / Proceeds of / from Current Maturities of Long Term Borrowings (net)	2,115	(210)	1,905
Interest paid	(2912)	(1,450)	(4,362)
Dividend Paid	-	(137)	(137)
NET CASH USED IN FINANCING ACTIVITIES (TOTAL C)	850	(1,120)	(270)
NET INCREASE/(DECREASE) OF CASH & CASH EQUIVALENTS (A+B+C)	(229)	(114)	(343)



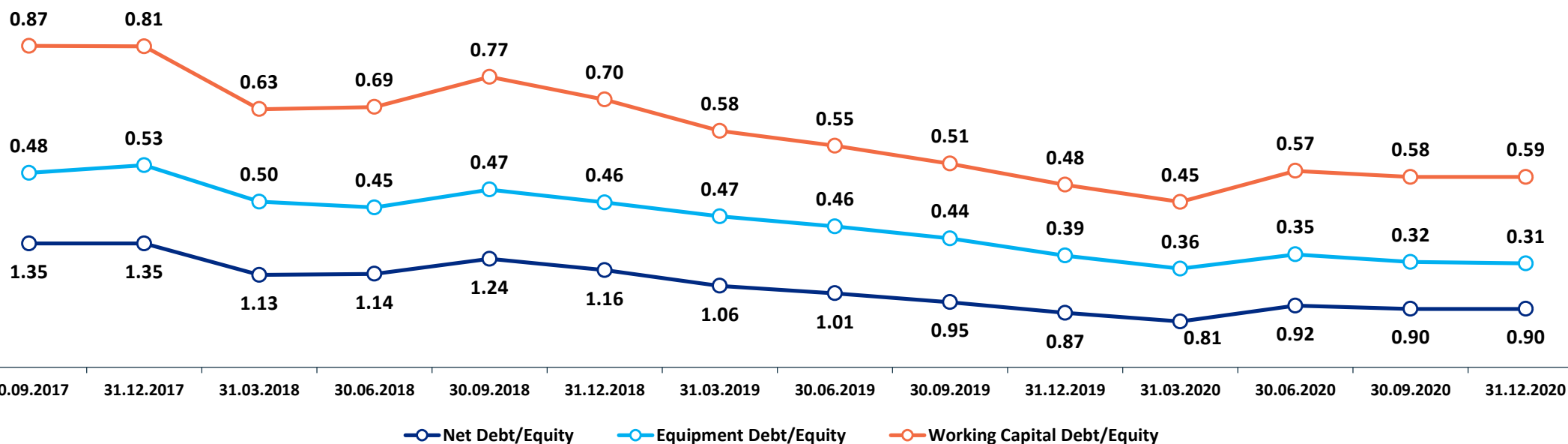
Net Working Capital Days – Quarterly



(₹ mn)



Net Debt to Equity Ratio – Quarterly (Working Capital & Equipment Debt)



Rs. Mn	31.03.2017	30.06.2017	30.09.2017	31.12.2017	31.03.2018	30.06.2018	30.09.2018	31.12.2018	31.03.2019	30.06.2019	30.09.2019	31.12.2019	31.03.2020	30.06.2020	30.09.2020	31.12.2020
Net Debt	24,497	25,707	27,935	30,136	27,800	30,891	34,473	34,749	33,876	33,432	31,796	30,481	29,343	33,586	33,335	33,915
Equity	18,529	19,751	20,744	22,394	24,571	27,125	27,762	29,848	32,044	33,214	33,626	34,898	36,060	36,431	36,869	37,842

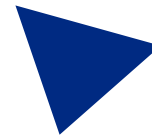
Effective tax rate for FY 2020-21 will be in the range of 33-35%. However, Company does not envisage additional payouts towards tax over and above available MAT credit and TDS

MAT credit unutilized as on 31st December 2020 is Rs. 2,809 Mn

Effective tax rate for 9MFY 21 is 34%

Company is not opting for concessional rate of tax u/s 115BAA as it will result into higher cash outflow due to non-allowability of MAT credit

Consolidated Financial Highlights

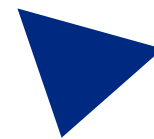


Consolidated Profit & Loss – Q3/9MFY21

(₹ mn)

Particulars	Q3FY21	Q2FY21	Q3FY20	Y-o-Y (%)	9MFY21	9MFY20	Y-o-Y (%)
Revenue from Operations	27,462	21,867	25,644	7.09%	70,328	69,952	0.54%
Other income	127	111	99	28.11%	342	269	27.40%
Total Income	27,589	21,977	25,743	7.17%	70,670	70,221	0.64%
Expenses							
Cost of materials consumed	20,016	16,013	17,564	13.96%	51,357	50,087	2.54%
Changes in inventories of finished goods, Stock-in -Trade and work-in-progress	(45)	183	1,033	-	259	1,444	-82.09%
Employee benefits expense	535	500	539	-0.83%	1,533	1,483	3.35%
Finance costs	3,239	2,930	2,966	9.23%	9,210	8,515	8.16%
Depreciation and amortization expense	1,111	1,132	1,200	-7.41%	3,439	3,543	-2.92%
Other expenses	652	647	1,091	-40.25%	1,739	2,078	-16.29%
Total expenses	25,507	21,405	24,394	4.57%	67,536	67,149	0.58%
Profit/(loss)before exceptional items and tax	2,082	573	1,350	54.26%	3,134	3,072	2.02%
Exceptional items	(26)	(25)	26	-	207	26	-
Profit Before Tax	2,056	548	1,376	49.44%	3,341	3,098	7.84%
Tax expenses	237	376	499	-52.56%	845	960	-12.01%
Share of Profit / (Loss) of associates	3	2	4	-	8	6	-
Other Comprehensive income	-	(35)	3	-	(1)	7	-
Net Profit (net of other comprehensive income)	1,822	139	883	106.27%	2,503	2,150	16.38%

Company Overview



Overview



Pan India presence
19 states



No subcontracting, vertically integrated and use of technology



Largest owner of Construction equipment's
12,903



Diversified areas of expertise
Roads, bridges, buildings, metros, dams, canals, water supply & mining



Largest employer in construction industry
37,793 employees



Best project executors
~90% projects before time

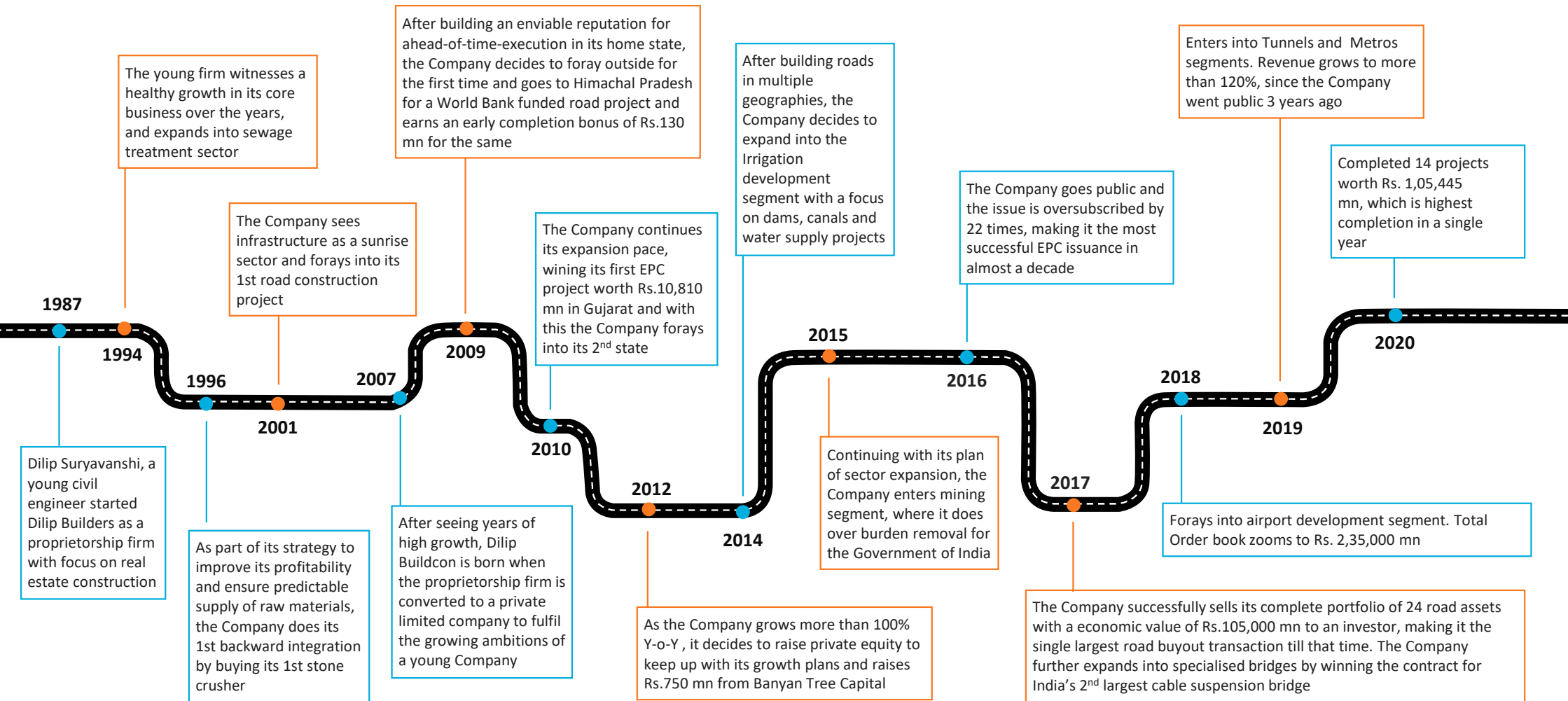


Early completion bonus 2012 to 2020
₹ 5,530 mn



Revenue growth 5 years
CAGR of 28%

Our Journey



Pan India Project Execution Capability



(₹ mn)

State	Completed	Ongoing Gross	Ongoing Net
Andhra Pradesh	29,045	13,750	3,275
Chhattisgarh	7,038	14,677	11,512
Goa	1,250	14,031	2,596
Gujarat	9,589	49,055	46,047
Haryana	4,637	-	-
Himachal Pradesh	1,187	-	-
Jharkhand	10,071	37,532	31,226
Karnataka	14,983	59,749	29,045
Maharashtra	47,054	47,664	16,496
Madhya Pradesh	1,09,541	41,986	20,923
Odisha	-	31,050	24,668
Punjab	12,555	-	-
Rajasthan	9,433	14,296	13,130
Telangana	15,556	13,738	9,087
Tamilnadu	2,520	-	-
Uttar Pradesh	31,154	45,028	28,445
West Bengal	-	6,131	71
Uttarakhand	-	11,919	11,621
Bihar	-	13,267	13,267
Total	3,05,613	4,13,873	2,61,410



Backward Integration



Octagonal Poles



Pipe Rolling



Metal Beam Crash Barrier



Road Marking Paint



Bus Shelter



Sign Boards



Scaffolding



Bearing & Expansion Joint



Reinforced Earth Walls



Fabricated Casting Panels and Moulds



Overhead Gantries



Overhead Cantilevers



Foundry

To further support our in-house execution, we have setup our own manufacturing units, which make the highest quality road furniture/ material needed for our business. It helps us control costs and timelines.

Leadership Team



Mr. Dilip Suryavanshi
Chairman and MD

Dilip Suryavanshi is the Chairman and Managing Director of our Company. He holds a bachelors degree in civil engineering from the University of Jabalpur. He has over 36 years of experience in the business of construction. He is currently the President of the Madhya Pradesh Builders Association. As the Managing Director of our Company, he liaises with various departments of the government and also overlooks processes including tendering, bidding and planning the projects.



Mrs. Seema Suryavanshi
Executive Director

Seema Suryavanshi is an Executive Director of our Company. She holds a bachelors degree in arts (honours) from Ranchi Women's College, Ranchi. She has over 21 years of experience in the business of construction. She actively participates in finance, investment and various Company affairs as a co-ordinator between execution and administrative wing of our Company.



Mr. Devendra Jain
Executive Director & CEO

Devendra Jain is an Executive Director and Chief Executive Officer of our Company. He holds a bachelors degree in civil engineering from Vikram University, Ujjain. He has over 21 years of experience in the business of construction. He looks after project implementation along with the quality of work and ensures timely completion of the projects undertaken by our Company.



Bharat Singh
President

Bharat Singh joined Dilip Builders in 1988, prior to which he had a sole proprietorship concern. He has 36 years work of experience in the field of construction. At DBL he is responsible for administration and management of finance and accounts.



Rohan Suryavanshi
Head – Strategy and Planning

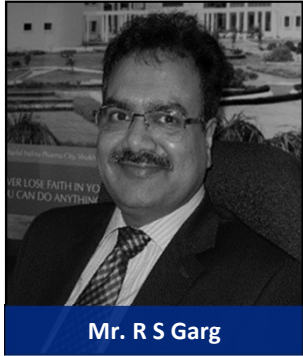
Rohan Suryavanshi joined DBL in 2007. He holds a BA (Hons) in Commerce from the University of Pune and an MBA (Finance and Management) from The Wharton School, University of Pennsylvania. At DBL he is responsible for business strategy, financial planning, business process streamlining, and investor management.



Karan Suryavanshi
Head – Business Development

Karan Suryavanshi joined DBL in 2010. He holds a bachelor's degree in business administration from Symbiosis Centre for Management Studies. At DBL, he is responsible for planning, liaising with the government, sales, marketing, business development, and management functions.

Execution Team



Mr. R S Garg

Chief Financial Officer



Mr. Abhishek Shrivastava

Company Secretary



Mr. Ajay Kumar Mishra

President – Contract
Management



Mr. R B Singh

AVP – Mining (Coal)



Mr. Arun Kumar K

VP – Design & Technical
Audit



Mr. Mohan Tiwari

President – Business
Development



Mr. Atul Joshi

VP – Structure



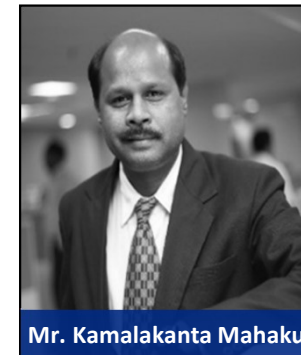
Mr. Nitin Shrivastava

AVP – Bidding & Contracts



Mr. Raja Ghosh

AVP - Taxation



Mr. Kamalakanta Mahakul

AVP – HR



Awards, Accreditation & Accolades



National Highway Excellence Award 2020 for Excellence in Project Management (PPP)



CNBC Awaaz CEO awards 2019 for "Company of the Year" in the Infrastructure segment.



Dun & Bradstreet Construction-Infrastructure Development Awards 2019 (Roads & Highways)



Construction World Global Award 2019 3rd Fastest Growing Construction Company (Large Category)



National Highway Excellence Award 2019 for Excellence in Project Management (PPP)



1000 CAT Equipment Award for Enduring Partnership as India's Single largest Customer of Caterpillar 2018



Fastest Growing Construction Company (Large Category) by Construction World in 2018



National Highways Awards for Excellence, 2018 in Construction Management (PPP)



Dun & Bradstreet award for Construction Infrastructure Development 2019



Construction Week Winner Roads & Highways Project of the Year 4 Laning of Vijaywad Machhlipatnam



Single Largest Customer of BKT OTR Tires in India in 2015



Fastest Growing Construction Company (Large Category) by Construction World in 2016



Single Largest Customer of Caterpillar Global Construction & Infrastructure in 2014



Most Valued Customer by HPCL in 2016



Largest Fleet Owner of Pneumatic Drills in India by Atlas Copco



Best Institution Account in India by CEAT Ltd. in H1 2015-2016

Awards, Accreditation & Accolades



Largest Fleet Owner of EC210B Hydraulic Excavators in India by Volvo in 2015



Valued Customer of Bitumen by BPCL in 2015



Single Largest Customer of Caterpillar GCI in India in 2014



Star Achiever by GK TMT in 2014



Road Contractor of the Year by Construction Week in 2016



Over 200 Great Alliances by Metso Minerals



Purchase of Volvo Trucks and Construction Equipment in 2016



Commitment for Products and Services by Ashok Leyland



LEED Certification by Indian Green Building Council in 2014



Delivery of 150 FMX440 8x4 I-Shift Mining Tipper by Volvo in 2017



Award for Outstanding Contribution in Roads & Highways from 8th EPC World in 2018



100th EC 210 Crawler Excavator by Volvo



Infrastructure Person of the Year (Runner-up) by Construction Week in 2016



The Luminary for Dilip Suryavanshi by Dainik Bhaskar



Highest Upliftment of Bitumen by Indian Oil in 2013





DILIP BUILDCON LIMITED
INFRASTRUCTURE & BEYOND

Thank You

Dilip Buildcon Limited

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