



November 09, 2023

National Stock Exchange of India Limited,

Compliance Department, Exchange Plaza, Bandra Kurla Complex, Bandra (East), Mumbai - 400051, Maharashtra, India **BSE** Limited,

Compliance Department, Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai - 400001, Maharashtra, India

Dear Sir/Madam,

Subject : <u>Investor Presentation</u>

Stock Code: BSE - 539787, NSE - HCG

Reference: Regulation 30 read with Schedule III of SEBI (Listing Obligations and

Disclosure Requirements) Regulations, 2015 ("SEBI LODR Regulations")

We wish to inform you that the Board of Directors of the Company, at their meeting held on November 09, 2023, *inter alia*, has approved the Unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter and half year ended September 30, 2023 ("Financial Results").

In this respect, we enclose herewith the Presentation on the Financial Results of the Company for the quarter and half year ended September 30, 2023.

Request you to take this on record.

Thanking you,

For HealthCare Global Enterprises Limited

Sunu Manuel Company Secretary & Compliance Officer

Encl: a/a.

HealthCare Global Enterprises Limited



HEALTHCARE GLOBAL ENTERPRISES LIMITED



INVESTOR PRESENTATION

November 2023





This presentation and its contents are confidential and are not for release, publication or distribution, in whole or in part, directly or indirectly, in or into or from the United States of America, Canada, Australia, Japan or any jurisdiction where such distribution is unlawful.

This presentation has been prepared by **HealthCare Global Enterprises Limited (the "Company")**. These materials are not for publication or distribution, directly or indirectly, in or into the United States (including its territories and possessions, any state of the United States and the District of Columbia). These materials are not an offer of securities for sale into the United States, Canada or Japan or any other jurisdiction. Any securities of the Company have not been and will not be registered under the U.S. Securities Act of 1933, as amended, and may not be offered or sold in the United States, except pursuant to an applicable exemption from registration. No public offering of any securities of the Company is being made in the United States.

The information contained in this presentation is for information purposes only and does not constitute or form part of an offer or invitation for sale or subscription of or solicitation or invitation of any offer to buy or subscribe for any securities, nor shall it or any part of it form the basis of or be relied on in connection with any contract, commitment or investment decision in relation thereto in India, the United States or any other jurisdiction.

No person accepts any liability whatsoever for any loss howsoever arising from the use of this document or of its contents or otherwise arising in connection therewith. The information set out herein may be subject to updating, completion, revision, verification and amendment without notice and such information may change materially. Financial information contained in this presentation has been derived from the restated consolidated and standalone financial statements of the Company and have been rounded off to the next integer, except percentages which have been rounded off to one decimal point.

This presentation contains certain "forward looking statements". Forward-looking statements are based on certain assumptions and expectations of future events. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Although the Company believes that such forward-looking statements are based on reasonable assumptions, it can give no assurance that such expectations will be met. Neither the Company nor any of its advisors or representatives assumes any responsibility to update forward-looking statements or to adapt them to future events or developments.

This presentation includes certain industry data and projections that have been obtained from industry publications and surveys. Industry publications and surveys and forecasts generally state that the information contained therein has been obtained from sources believed to be reliable, but there is no assurance that the information is accurate or complete. Neither the Company nor any of its advisors or representatives have independently verified any of the data from third-party sources or ascertained the underlying economic assumptions relied upon therein. No representation or claim is made that the results or projections contained in this presentation will actually be achieved. All industry data and projections contained in this presentation are based on data obtained from the sources cited and involve significant elements of subjective judgment and analysis, which may or may not be correct. For the reasons mentioned above, you should not rely in any way on any of the projections contained in this presentation for any purpose. No responsibility or liability whatsoever is undertaken for the contents hereof.

This presentation is based on information regarding the Company and the economic, regulatory, market and other conditions as in effect on the date hereof. It should be understood that subsequent developments may affect the information contained in this presentation, which neither the Company nor its advisors or representatives are under an obligation to update, revise or affirm.







SUBASENI LENKA, CANCER WINNER

I am eternally thankful to Dr. Panda and other specialists at HCG Panda Cancer Hospital, as the specialists were able to treat my condition the right way, the first time



Q2 & H1FY24 FINANCIAL & **OPERATIONAL HIGHLIGHTS**



Acquisition 1: HCG NCHRI, Nagpur







About HCG NCHRI

- + HCG NCHRI LLP operates and manages 115 bedded hospital in Nagpur, providing comprehensive cancer care services under medical services agreement
- Revenue from operations of HCG NCHRI LLP for the financial year ended March 31, 2023, was INR 51.4 Crores

ABOUT THE TRANSACTION

- The company entered into Share Purchase agreement with shareholders of NCHRI; Dr Ajay Mehta & Dr Suchitra Mehta for acquisition of Shares in NCHRI
- The company also entered into Partnership Transfer Agreement with Dr Ajay Mehta in HCG NCHRI Oncology LLP to acquire his partnership interest

With this acquisition of NCHRI and HCG NCHRI LLP, the Company can entirely consolidate the business operations in Nagpur, and this would result in a better financial and operating structure



Acquisition 2: SRJ CBCC Hospital, Indore







Financials

Particulars	FY20	FY21	FY22	FY23
Revenue (Rs. in Mn)	244	286	321	302

Asset Overview

- Indore based Comprehensive Cancer Care (CCC) hospital
- 50 beds facility offering Medical, Surgical and Radiation oncology
- First & #1 Comprehensive Cancer Center in private space in Indore
- To acquire 100% of hospital on a slump sale basis

Strategic Rationale

- New Market Entry: Entering a key non-metro city with a quality asset & HCG brand
- Attractive market dynamics: Suitable market dynamics with no large noncharitable hospital present for Oncology
- Attractive market: Oncology market estimated to grow at 15-20% CAGR
- Capacity Expansion: Capacity expansion by 100 beds at a nearby location, estimated to be operational in 2 years
- Potential levers for increasing scale: Launch of Organ specific practice, LINAC addition, serving new patient channels
- Potential levers to improve margins: Operational efficiencies & Synergies



Clinical Highlights & Recognitions



Noteworthy Clinical Achievements

- Enhancing Clinical Capability: Added 3 Robotic Surgery Machines at Baroda, Mumbai and Kolkata Centers, taking the total to 7 robotic surgery machines across network
- Clinical Research: HCG Research Committee approved 65 studies by 24 investigators as part of the intramural grants process
- First time in India: Ileo-colonic transfer for pharyngeal reconstruction; achieved simultaneously speech & swallow rehab
- Nagpur Centre performed First Haplo-identical Stem Cell Transplant in North Maharashtra

Academics/Recognitions:

- 27 publications released in indexed journals in Q2FY24
- Dr. Upasana Saxena (Mumbai): Contributed the chapters in DeVita, Hellman, and Rosenberg's Caner Principals and Practice of Oncology, First South Asian Edition
- Dr Govind Babu (Bangalore): Clinical Consensus guidelines for the management of HR-positive HER2/neu negative early breast cancer in India, SAARC region and other LMIC by DELPHI survey method, BMC Cancer, July 2023
- **Dr. Kumar Kallur (Bangalore):** Acknowledged at the international forum, **SNMI conference** for his innovative work
- Dr Manish Jain (Jaipur): Participated and won first prize in IMC Renslo (Best Microvascular Anastomosis)
- ❖ Dr. Kalpit Goriwal (Mumbai): DNB Resident at Borivali, awarded Best paper at ABSICON 2023



Leveraging a successful playbook of smart acquisitions and driving sustained growth post acquisition



Time tested and highly replicable model of consistent revenue growth across geographies



HCG Ahmedabad

2013(1)

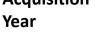
Primarily surgical oncology

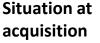
Outside of Top 3 position

Single digit EBITDA margin

Acquisition











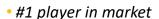
- Strong multi-modal clinical practice
- Built a CoE
- 25%+ EBITDA margin



HCG Cuttack

2008

- Primarily surgical oncology
- Single doctor dependent
- Single digit EBITDA margin



- Comprehensive cancer care
- Deployed latest technology far patient care
- 25%+ EBITDA margin



HCG Vijayawada

2018

- 20%+ EBITDA margins
- #1 player in market
- Primarily surgical oncology
- Single doctor dependent

- Comprehensive cancer care
- Reduced doctor concentration
- Investment in latest technology and clinical expertise



HCG Nashik

2016

- #1 player in market
- Primarily surgical oncology
- High doctor concentration

- Comprehensive cancer care
- Strengthened radiation and medical oncology clinical talent
- Diversified doctor revenue mix
- 3x capacity addition





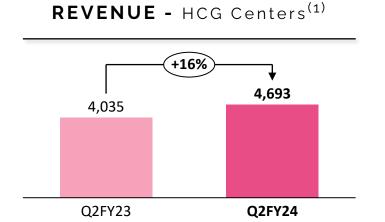


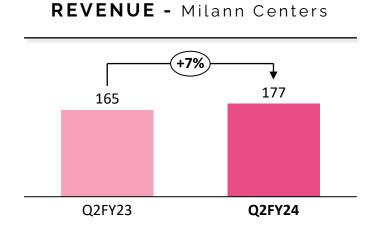
Financial Highlights Q2 FY24

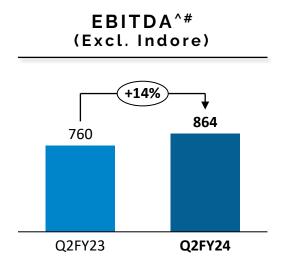


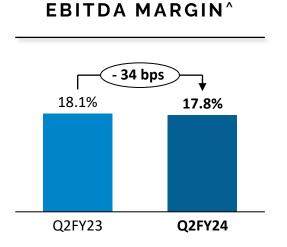


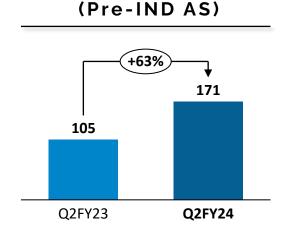
4,200 4,869 Q2FY23 Q2FY24



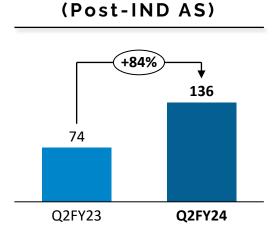








PROFIT AFTER TAX



PROFIT AFTER TAX

^EBITDA excludes ESOP; ESOP for Q2FY24 is Rs 18 mn, for Q2FY23 is Rs 12.9 mn

#Indore acquisition done on 4th Oct

www.hcgel.com



Financial Highlights H1 FY24



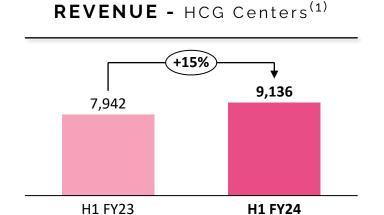


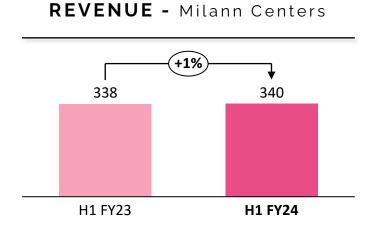
REVENUE

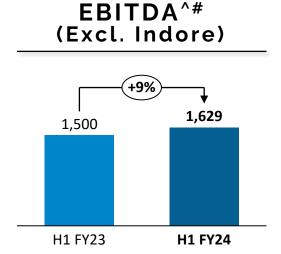
9,476

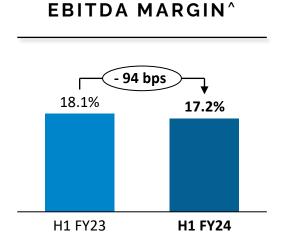
H1 FY23

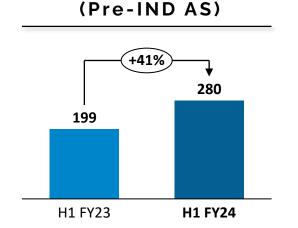
H1 FY24



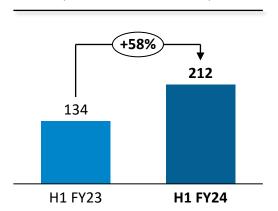








PROFIT AFTER TAX



PROFIT AFTER TAX

(Post-IND AS)

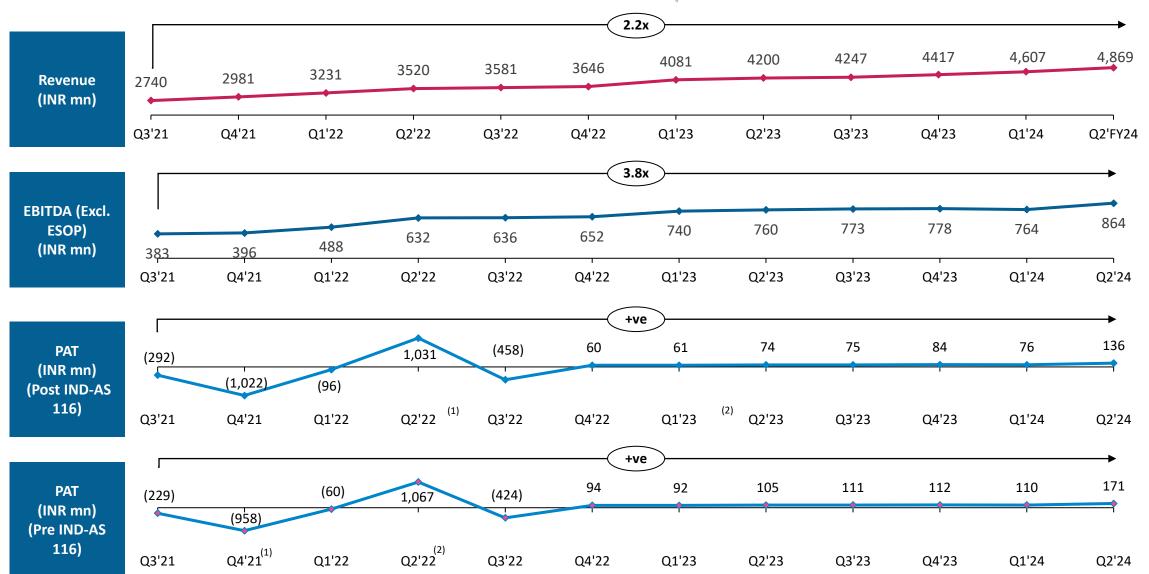
^EBITDA excludes ESOP; ESOP for H1FY24 is Rs 39.1 mn, for H1FY23 is Rs 31.5 mn

[#] Indore acquisition done on 4th Oct



Improved Performance Leading to Profitability





⁽¹⁾ Includes loss due to exceptional items of INR 847 mn $\,$

10



REVENUE#

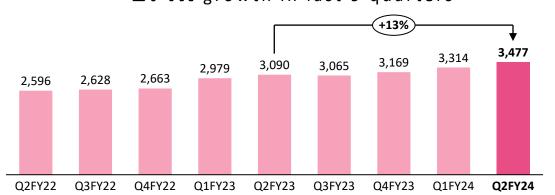
EBITDA **

Growth Across HCG Centers*



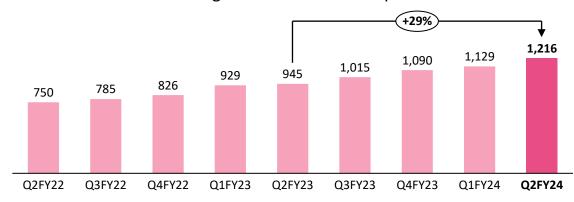
Matured Centers

 $\sim 1.4 x$ growth in last 9 quarters



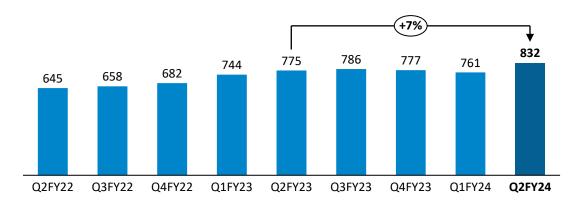
Emerging Centers[^]

~1.7x growth in last 9 quarters



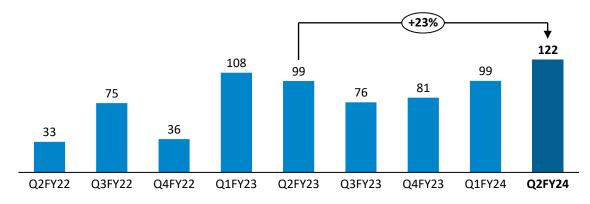
Matured Centers

~1.3x growth in last 9 quarters



Emerging Centers[^]

~3.7x growth in last 9 quarters



^{**}Excl. Corporate Expenses,



Strong Operating Metrics with Significant Capacity Headroom





Metric Indicator

% Revenue

Q2′23

Q2′24

H1'23

H1'24

OPD Footfall ('000)

Lead indicator of **Volume Growth**; key operating metric tracked by HCG; has correlation to **OPD Footfalls**







Chemo Sessions Administered ('000) Key indicator for **Medical Oncology**; procedures are primarily day care oriented with **no capacity constraint**







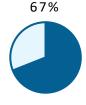
LINAC - Capacity Utilization

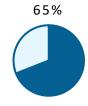
Key indicator for **Radiation Oncology**; **Addition of 3 new LINAC's** during the quarter







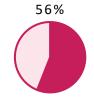


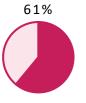


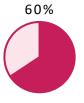
In Patient Bed Occupancy #

Indicator for **Surgical Oncology**; with decreasing ALOS and flexibility to add balance non-operational capacity beds, **not a capacity constraint operationally**; additional 195 beds available to be made operational













HCG - Q2FY24 Operational Metrics#





TOTAL AOR (%)

MATURED CENTERS AOR (%) EMERGING CENTERS AOR^{^*} (%) MATURED CENTERS ROCE (%)

63.6%

65.1%

60.1%

21.2%

66.4% in Q2FY23

65.0% in Q2FY23

69.9% in Q2FY23





273 bps



14 bps





ROCE pre-corporate allocations stands at 25.5%

TOTAL ARPOB (Rs.)

MATURED CENTERS ARPOB (Rs.)

EMERGING CENTERS ARPOB^ (Rs.)

EMERGING CENTERS^
ROCE (%)

42,054

43,460

38,522

30,145 in Q2FY23

-3.9%

36,914 in Q2FY23

39,684 in Q2FY23

-4.3% in Q2FY23



13.9%

1

9.5%





ROCE pre-corporate allocations stands at -0.8%

[^]New Center represents centers operational after 2017 *89% of the capacity beds are operational; AOR 57% on capacity beds #Excl. Fertility



HCG – Cluster Wise Revenue Break Up#





CLUSTER	Q2FY24	Q2FY23	Y-o-Y	H1FY24	H1FY23	Y-o-Y
KARNATAKA	1,574	1,426	10%	3,078	2,799	10%
GUJARAT	1,216	1,053	15%	2,352	2,054	15%
MAHARASHTRA	713	565	26%	1,372	1,165	18%
EAST INDIA	534	402	33%	1,022	789	29%
ANDHRA PRADESH	349	300	17%	684	597	15%
TAMIL NADU	80	67	19%	157	127	23%
NORTH INDIA	185	206	-10%	397	379	5%
AFRICA	42	15	175%	75	31	142%
TOTAL	4,693	4,035	16%	9,136	7,942	15%

NAGPUR	RANCHI	KOLKATA	MUMBAI	RAJKOT
60% Y-o-Y	48% Y-O-Y	42% Y-O-Y	41% Y-O-Y	38% Y-o-Y
For Q2FY24				

14



Milann – Implementing Strategic Initiatives

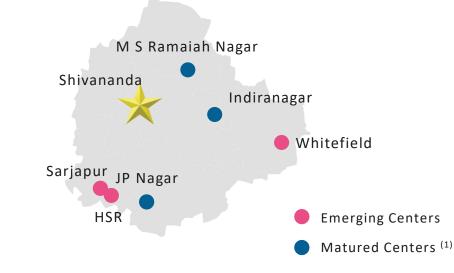


Particulars	Q2FY24	Q2FY23	Growth Y-o-Y	H1FY24	H1FY23	Growth Y-o-Y
New Registrations	1,265	1,152	9.8%	2,477	2,764	-10%
IVF Cycles	465	473	-1.7%	879	1,011	-13%
Revenues (Rs. Mn.)	177	165	6.7%	340	338	1%

- On a growth trajectory, witnessed strong growth Q-o-Q
- Scaling down loss making unit at Delhi

Focus on market leadership in Bangalore

BENGALURU (5 Centers)



NORTH INDIA





Capital Expenditure & Net Debt



CAPITAL EXPENDITURE (Rs. Mn.)



NET DEBT (Rs. Mn.)

HCG CENTERS	H1FY24	FY23
Matured Centers	584	1,094
Emerging Centers	52	163
TOTAL CAPEX	636	1,257

NET DEBT	30 th Sept 2023	30 th June 2023
Bank Debt ⁽¹⁾	3,798	3,462
Vendor Finance ⁽²⁾	320	321
Other Debt	36	6
Less: Cash & Cash Equivalents(3)	1,053	1,623
NET DEBT	3,102	2,167
Capital Leases: Ind AS116	5,152	5,191
Net Debt (Incl. Leases)	8,254	7,358

ONGOING CAPEX (Rs. Mn.)

Sr.	No	Particulars	Capex incurred till 30 th September 2023	Expected Capex for FY24	Total Planned Capex	Expected date of Operations
1	1	Ahmedabad - Phase II	240	568	852	Q1 FY25
2	2	Whitefield (Extension of Bangalore - COE)	34	126	250	Q3 FY25

^{1.} Bank debt: Net of Bank balance held as margin money of INR 147 Mn and investment in fixed deposits of INR 351.82 Mn (Margin money value reclassed to other deposit) as of 30th Sep -23, INR 147 Mn and investment in fixed deposits of INR -11.23 Mn as of 30th June -23. The unamortized portion of processing fees amounting to INR 33.92 Mn as on 30th Sep -23 & INR 27.99 Mn as on 30th June -23 netted off against Bank Debt.

^{2.} Vendor Finance; Includes Forex reinstatement of INR 4.05 Mn as of 30th Sep-23 and Forex reinstatement of INR (1.35) Mn as of 30th June-23

^{3.} Cash and cash equivalents: Includes investment in mutual funds of INR 17.83 Mn as at 30th Sep -23 and of INR 17.5 Mn as at 30th June -23



Q2 & H1FY24 Consolidated Profit & Loss Account



Profit and Loss (in Rs. Mn.)	Q2 FY24	Q2 FY23	Y-o-Y	Q1 FY24	Q-o-Q	H1FY24	H1 FY23	Y-o-Y
Revenues from Operations	4,859.6	4,192.1		4,597.1		9,456.7	8,265.2	
Income from Govt. Grant	9.8	7.9		9.7		19.5	15.3	
Total Revenue from Operations	4,869.4	4,200.0	15.9%	4,606.8	5.7%	9,476.2	8,280.5	14.4%
Cost of Goods Sold	1,208.6	1,023.6		1,179.1		2,387.7	2,001.6	
Employee Cost	753.5	670.4		748.0		1,501.5	1,338.9	
Medical Consultancy Charges	1,062.8	897.9		973.8		2,036.6	1,764.6	
Other Expenses	980.1	848.3		941.8		1,921.9	1,675.4	
EBITDA Excluding ESOPS	864.4	759.8	13.8%	764.1	13.1%	1,628.5	1,500.0	8.6%
EBITDA Excluding ESOPS (%)	17.8%	18.1%	-34 bps	16.6%	117 bps	17.2%	18.1%	-92.6 bps
ESOP's	18.1	12.9		21.0		39.1	31.5	
Reported EBIDTA	846.3	746.9	13.3%	743.1	13.9%	1,589.4	1,468.5	8.2%
Reported EBITDA Margin (%)	17.4%	17.8%	-40 bps	16.1%	125 bps	16.8%	17.7%	-96 bps
Depreciation	432.1	408.3		410.1		842.2	805	
Other Income	34.0	19.7		24.2		58.2	48.8	
EBIT	448.2	358.3		357.2		805.4	712.3	
Finance Cost	268.9	258.1		255.5		524.4	507.9	
Share in Profit/(loss) in JV and Associates	-0.1	0.0		3.5		3.4	0	
Profit before Tax	179.2	100.2		105.2		284.4	204.4	
Taxes & Minority Interest	43.5	26.4		29.1		72.6	70.1	
Profit After Tax	135.7	73.8	83.9%	76.1	78.3%	211.8	134.3	57.7%
PAT Margin (%)	2.8%	1.8%	103 bps	1.7%	114 bps	2.2%	1.6%	61 bps
EPS	1.0	0.5		0.5		1.5	1.0	



Consolidated Balance Sheet



Balance Sheet - Equity & Liabilities (in Rs. Mn.)	Sep-23	Mar-23
Equity Share Capital	1,393	1,391
Other Equity	7,185	7,214
Equity Attributable To Equity Holders Of The Company	8,578	8,605
Non-Controlling Interests	27	89
Total Equity	8,605	8,694
Non-Current Liabilities		
Financial Liabilities		
Borrowings	3,966	3,628
Lease Liabilities	4,661	4,531
Other Financial Liabilities	18	0
Provisions	148	132
Other Non-Current Liabilities	333	359
Deferred Tax Liabilities (Net)	85	124
Total Non-Current Liabilities	9,210	8,774
Current Liabilities		
Financial Liabilities		
Borrowings	684	365
Lease Liabilities	491	488
Trade Payables :		
Total Outstanding Dues Of Micro Enterprises And Small Enterprises	40	50
Total Outstanding Dues Of Creditors Other Than Micro Enterprises And Small Enterprises	2,757	2,435
Other Financial Liabilities	1,460	1,404
Other Current Liabilities	729	755
Provisions	189	171
Income Tax Liabilities (Net)	2.4	25
	24	23
Total Current Liabilities	6,374	5,693

Balance Sheet - Assets (Rs. Mn.)	Sep-23	Mar-23
Non-Current Assets		
Property, Plant And Equipment	10,125	9,718
Capital Work in Progress	231	182
Rights-of-use Assets	4,012	3,813
Goodwill	1,812	1,812
Other Intangible Assets	316	187
Intangible Assets Under Development		
Financial Assets		
Investments	98	97
Loans Receivable	0	0
Other Financial Assets	511	543
Deferred Tax Assets (Net)	54	53
Income Tax Assets (Net)	816	574
Other Non-Current Assets	279	378
Total Non-Current Assets	18,253	17,357
Current Assets		
Inventories	416	383
Financial Assets		
Trade Receivables	3,331	3,025
Cash And Cash Equivalents	1,181	1,746
Bank Balances Other Than Cash And Cash Equivalents	277	219
Loans	24	18
Other Financial Assets	47	74
Other Current Assets	661	339
Total Current Assets	5,936	5,803
Total Assets	24,189	23,160



Consolidated Cash Flow Statement



Cash Flow Statement (in Rs. Mn)	H1 FY24	H1 FY23
Net Profit Before Tax	284	204
Adjustments For: Non - Cash Items / Other Investment Or Financial Items	1,472	1,380
Operating Profit Before Working Capital Changes	1,756	1,584
Changes In Working Capital	-732	-379
Cash Generated From Operations	1,024	1,206
Direct Taxes Paid (Net Of Refund)	-388	-250
Net Cash From Operating Activities	637	956
Net Cash From Investing Activities	-634	-706
Net Cash From Financing Activities	-574	-640
Net Increase/Decrease In Cash And Cash Equivalents	-570	-390
Add: Cash & Cash Equivalents At The Beginning Of The Period	1,712	1,927
Cash & Cash Equivalents At The End Of The Period	1,141	1,537







SHANKAR, CANCER WINNER

The days I was at HCG,
I felt like I was sleeping at
home. They never stop caring
for you. The doctors and
nurses are always finding ways
to make this difficult journey
as comfortable as possible

HISTORICAL FINANCIAL HIGHLIGHTS



Historical Profit & Loss Account



·					W .	
Profit and Loss (in Rs. Mn.)	FY23	FY22	FY21	FY20	FY19	CAGR
Revenues from Operations	16,914	13,948	10,092	10,923	9,760	
Income from Govt. Grant	30	30	43	33	27	
Total Revenue from Operations	16,944	13,978	10,134	10,956	9,787	15%
Costs of Goods Sold	4,241	3,549	3,632	3,645	3,581	
Employee Cost	2,687	2,337	1,959	2,080	1,845	
Medical Consultancy Charges	3,561	2,958	2,218	2,451	2,114	
Other Expenses	3,248	2,754	2,289	2,305	2,389	
EBITDA	3,208	2,380	1,266	1,722	1,252	24%
EBITDA Margin (%)	18.9%	17.0%	12.5%	15.7%	12.8%	
Depreciation	1,635	1,583	1,592	1,485	851	
Other Income	132	127	170	70	74	
EBIT	1,484	924	-157	307	475	32%
Finance Cost	1,035	978	1,192	1,377	699	
Extraordinary Items	-	946	-847	-	-	
Share in Profit/(loss) in JV and Associates	-	-14	-4	-123	-110	
Profit before Tax	449	878	-2,199	-1,193	-334	NA
Taxes, Other Comprehensive Income & Minority Interest	155	340	-264	-131	-86	
Profit After Tax	293	538	-1,935	-1,062	-248	NA
PAT Margin (%)	1.7%	3.8%	-19.1%	-9.7%	-2.5%	
EPS (in INR)	0	4.1	-16.9	-2.9	-2.8	
		-				



Historical Balance Sheet





Balance Sheet - Equity & Liabilities (in Rs. Mn.)	Mar-23	Mar-22	Mar-21	Mar-20	Mar-19
		1,390		887	879
Equity Share Capital	1,391	· ·	1,254		
Other Equity	7,214	7,313	5,718	2,926	3,933
Equity Attributable To Equity Holders Of The Company	8,605	8,703	6,972	3,813	4,811
Non-Controlling Interests	89	134	168	385	619
Total Equity	8,694	8,837	7,140	4,198	5,430
Non-Current Liabilities					
Financial Liabilities	0	0	0	0	0
Borrowings	3,628	3,629	3,462	5,296	4,666
Lease Liabilities	4,531	4,659	4,693	6,092	202
Other Financial Liabilities	0	255	0	624	0
Provisions	132	105	86	73	56
Other Non-Current Liabilities	359	0.0	280	422	318
Deferred Tax Liabilities (Net)	124	13	43	70	43
Total Non-Current Liabilities	8,774	8,661	8,564	12,576	5,285
Current Liabilities					
Financial Liabilities	0	0	0	0	0
Borrowings	365	448	670	937	648
Lease Liabilities	488	411	365	215	0.0
Trade Payables	0	0	0	0	0
Total Outstanding Dues Of Micro Enterprises And Small Enterprises	50	20	3	0	0.0
Total Outstanding Dues Of Creditors Other Than Micro Enterprises And Small Enterprises	2,435	1,919	1,452	1,536	1,683
Other Financial Liabilities	1,404	936	1,428	2,654	2,557
Other Current Liabilities	755	785	626	305	337
Provisions	171	173	104	91	63
Income Tax Liabilities (Net)	25	5	4	22	12
Total Current Liabilities	5,693	4,698	4,653	5,758	5,300
Total Equity And Liabilities	23,160	22,195	20,356	22,532	16,015



Historical Balance Sheet





Balance Sheet - Assets (in Rs. Mn.)	Mar-23	Mar-22	Mar-21	Mar-20	Mar-19
Non-Current Assets					
Property, Plant And Equipment	9,718	9,315	8,531	9,271	8,026
Capital Work in Progress	182	217	300	461	1,440
Rights-of-use Assets	3,813	4,045	4,114	5,776	0
Goodwill	1,812	1,813	963	1,093	1,093
Other Intangible Assets	187	298	215	320	96
Intangible Assets Under Development		30	206	268	469
Financial Assets		0	0	0	0
Investments	97	58	57	74	68
Loans Receivable	0	0	451	516	476
Other Financial Assets	543	546	168	222	196
Deferred Tax Assets (Net)	53	60	343	261	311
Income Tax Assets (Net)	574	459	426	818	307
Other Non-Current Assets	378	331	232	414	742
Total Non-Current Assets	17,357	17,172	16,007	19,494	13,222
Current Assets		0	0	0	0
Inventories	383	300	211	233	285
Financial Assets		0	0	0	0
Trade Receivables	3,025	2,175	1,866	1,857	1,646
Cash And Cash Equivalents	1,746	1,975	300	318	280
Bank Balances Other Than Cash And Cash Equivalents	219	0	109	3	44
Loans	18	16	93	54	40
Other Financial Assets	74	341	1,546	275	211
Other Current Assets	339	217	225	300	288
Total Current Assets	5,803	5,024	4,350	3,038	2,793
Total Assets	23,160	22,195	20,356	22,532	16,015



Historical Cash Flow Statement



				ų v	
Cash Flow Statement (in Rs. Mn)	Mar-23	Mar-22	Mar-21	Mar-20	Mar-19
Net Profit Before Tax	449	878	-2,287	-1,193	-334
Adjustments For: Non - Cash Items / Other Investment Or Financial Items	2,753	1,666	3,619	2,988	2,463
Operating Profit Before Working Capital Changes	3,201	2,543	1,333	1,795	2,130
Changes In Working Capital	-459	-105	-507	-226	-774
Cash Generated From Operations	2,743	2,438	826	1,569	1,355
Direct Taxes Paid (Net Of Refund)	-227	-237	380	-267	370
Net Cash From Operating Activities	2,516	2,201	1,205	1,301	985
Net Cash From Investing Activities	-1,330	1,246	-1,711	-1,014	-2,382
Net Cash From Financing Activities	-1,401	-1,549	1,123	-584	835
Net Increase/Decrease In Cash And Cash Equivalents	-215	1,898	617	-297	-562
Add: Cash & Cash Equivalents At The Beginning Of The Period	1,927	29	-588	-291	271
Cash & Cash Equivalents At The End Of The Period	1,712	1,927	29	-588	-291





THANK YOU

Company: HealthCare Global Enterprises Limited



CIN: L15200KA1998PLC023489

For updates and specific queries, please visit www.hcgel.com

or feel free to contact investors@hcgoncology.com

Investor Relation Advisors: Strategic Growth Advisors

SGA Strategic Growth Advisors

CIN: U74140MH2010PTC204285

Mr. Sagar Shroff / Mr. Ayush Haria

sagar.shroff@sgapl.net / ayush.haria@sgapl.net

Tel: +91 98205 19303 / +91 98204 62966

© 2022 HealthCare Global Enterprises Limited., All Rights Reserved.

HCG Logo is trademark of HealthCare Global Enterprises Limited. In addition to Company data, data from market research agencies, Stock Exchanges and industry publications has been used for this presentation.

This material was used during an oral presentation; it is not a complete record of the discussion. This work may not be used, sold, transferred, adapted, abridged, copied or reproduced in whole on or in part in any manner or form or in any media without the prior written consent. All product names and company names and logos mentioned herein are the trademarks or registered trademarks of their respective owners.