

Tejnaksh Healthcare Limited

Regd. Add : Town Center, Unit No. 11 Ground Floor, Andheri Kurla Road, Marol,
Andheri (East) Mumbai - 400059

CIN No. U85100MH2008PTC179034

Email ID : instituteofurology@gmail.com

Tel. No.: 22-40051526

15th February, 2018

To,
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street,
Mumbai - 400 001

Dear Sir,

Scrip Code: 539428

Sub: Intimation of Schedule of Analyst/Institutional Investor Meeting under the SEBI
(Listing Obligations and Discloser Requirements) Regulations, 2015

Please find attached herewith Company profile and financial performance presentation for your
record. The same will be placed before analysts meeting to be held on Monday, 19th February,
2018.

Kindly take the same on record and acknowledge.

Thanking you,

Yours faithfully,

For Tejnaksh Healthcare Limited



Ashish V. Rawandale
Managing Director
DIN- 02005733





Tejnaksh Healthcare Ltd.

World Class Healthcare



Corporate Presentation

Disclaimer



TEJNAKSH HEALTHCARE

World Class Healthcare

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Company Overview



TEJNAKSH HEALTHCARE
World Class Healthcare

Leading innovative healthcare providing Company

- **Tejnaksh started its journey in 2003, in Dhule as Institute of Urology, a state of the art flagship, kidney care center.**
- **A recognized teaching institute by the Ministry of Health and Family welfare**
- **Provides quality healthcare services at 13 urology clinics, 4 urology hospitals and 2 dental super specialty clinics**
- **A path finder in innovations Tejnaksh has 150+ research papers, 23 innovations, 13 patents applied, multiple national and international awards and to top it off, has multiple records in the Guinness Book, Limca Book, Asia & Ripley's Book only to mention a few.**



Company Overview



TEJNAKSH HEALTHCARE
World Class Healthcare

Leading innovative healthcare providing Company

- **Manufactures and distributes many of its patented products like medicines and simulators**
- **Acquired 75% stake in Tejvedaant Hospital in Navi Mumbai, which has made Tejnaksh entry in to Mumbai**
- **Total bed count as on today stands at 140 spread across hospitals**



Promoter's profile



TEJNAKSH HEALTHCARE
World Class Healthcare

Dr. Ashish Rawandale – Patil – Renowned Urologist in the country MS, MCh, DNB (Urology)

- **Mch (Urology) – Bombay Hospital Institute of Medical Sciences, Mumbai**
- **DNB (Urology) – from AIIMS New Delhi**

- **Guinness World Record Holder (2 current records)**
- **15 patents applied**
- **9 Innovative ideas published**
- **54 Scientific Publications**
- **150 plus scientific presentations**

- **Grown the company from small Urology Hospital to a multi city, multi speciality health care chain of hospitals**
- **2 international fellowships including one by the American Urology Association**
- **Vision to provide affordable health care in Maharashtra and immediate focus would be in Mumbai**



**Dr. Ashish
Rawandale – Patil**

MS, MCh, DNB (Urology)

Awards & Achievements



TEJNAKSH HEALTHCARE
World Class Healthcare

Recognized by leading global and Indian record books.



Guinness World Records



Ripley's Believe It Or Not



Limca Book Of Records



Asia Book Of Records



India Book Of Records



World Amazing Records



World Record Academy



World Records India

Multi-speciality Hospitals



TEJNAKSH HEALTHCARE
World Class Healthcare

Institute of Urology - Dhule

- Was set up in 2003
 - Super-speciality hospital provides services from consultations and investigation to treatment of various urological problems such as kidneys, ureter, bladder, prostate, seminal vesicles and other genital organs like the testicles in the male
-
- Was set up in 2003
 - Super-speciality hospital provides services from consultations and investigation to treatment of various urological problems such as kidneys, ureter, bladder, prostate, seminal vesicles and other genital organs like the testicles in the male
 - In the females, besides dealing with management of surgical problems of kidneys, ureter, bladder, it deals with surgical problems of urinary incontinence, the urinary fistula like the ureterovaginal and vesicovaginal communications

***Four centres
and 13
urology
clinics all
over
Maharashtra***

Dhule

Sendhwa

Dondaicha

Malegaon

Multi-speciality Hospitals



TEJNAKSH HEALTHCARE
World Class Healthcare

Tejvedaant Hospital in Navi Mumbai

- Set up at Koperkhairne in 2016
 - Acquired 75% majority stake in the hospital
 - 30 beds hospital
-
- Multi – specialities include Urology, Dermatology, General Surgery, Anaesthesia, Gynaecology, Orthopaedic, Paediatrics, Dental, Physician and Plastic Surgery
 - Intensive Care Unit , Neonatal Intensive Care Unit , X-RAY , Pharmacy, Laboratory, Sonography and Dental Care

***Add one
hospital
every year***

Simulators business



TEJNAKSH HEALTHCARE
World Class Healthcare

Well geared up to tap the potential in Doctors education

- Healthcare training since 2009
- The simulation technology available in the west is financially beyond our reach
- Setup our own simulation programs
- Developed simulator for each surgical step
- Patented 5 simulator prototypes and adding more
- Continue to focus on Doctor training by adding more simulation labs across the country and in international market
- Developed simulator for each surgical step
- Patented 5 simulator prototypes and adding more
- Continue to focus on Doctor training by adding more simulation labs across the country and in international market
- Global pioneers in simulators and commercial launching holds major potential in domestic and international markets
- Successfully conducted simulation programmes at Olympus (Japan) centre at Delhi and Pune

Simulators are the Growth drivers of the business

Besides coaching centres for All India Medical Examination and other prestigious medical institutes in the country

Healthcare Equipments and Pharmaceuticals



TEJNAKSH HEALTHCARE
World Class Healthcare

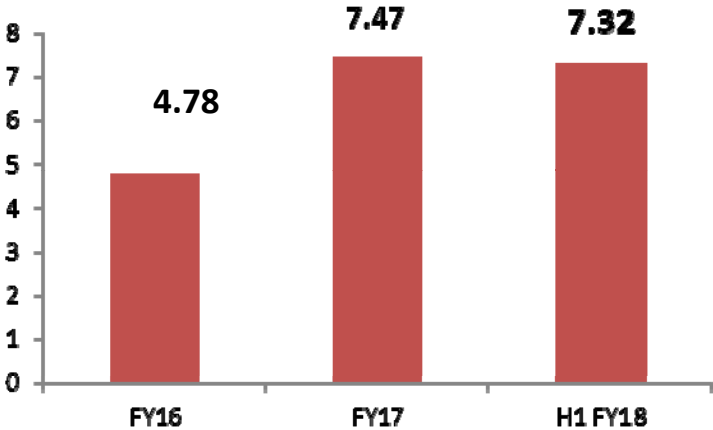
Innovation in healthcare equipments

- Patented equipments are sold for making kidney operations easy and safe
- **5 Pan PERC System, Fluoroscopy Free Simulator, Dilation Bench, Puncture logic bench, USG guided Simulator, Fluoroscopy Guided Simulator, Portable Fluoroscopy Simulator, 5 PANG System (Partial) and Stone Manipulation Bench** are some of the products sold in the market
- Company has started commercial production of medicines for Urological problems
- Currently available at hospitals of Tejnaksh and very soon will be available in medical stores

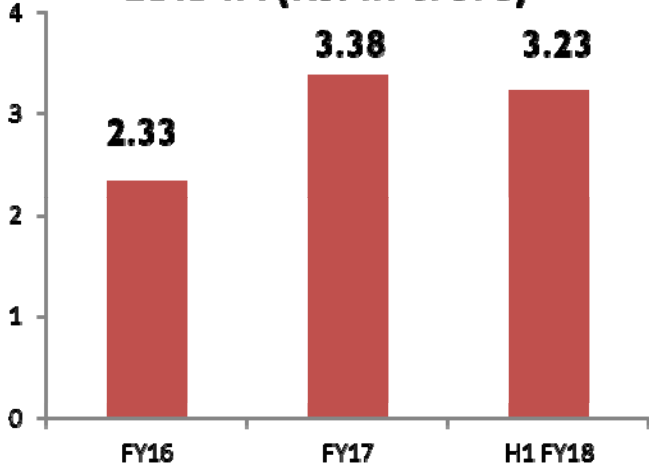
Financial Highlights



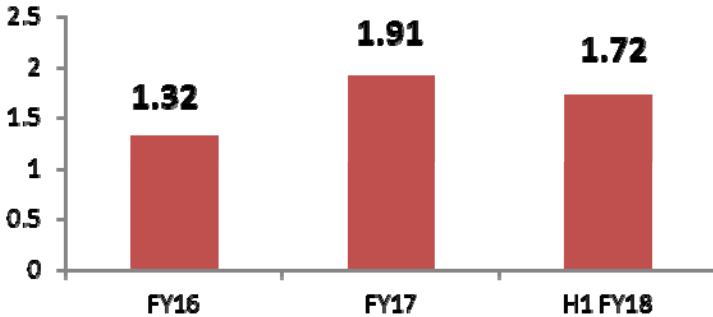
Net Sales (Rs. in crore)



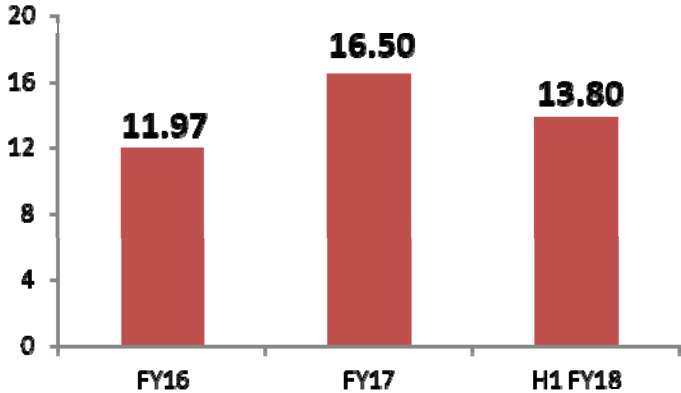
EBIDTA (Rs. in crore)



PAT (Rs in crore)



EPS (Rs.) adjusted for Bonus Issue



Investment Highlights



TEJNAKSH HEALTHCARE
World Class Healthcare

Will emerge as large health care conglomerate in the country

- **Adding one hospital every year**
 - **Double its current bed count from 140 to 300 in FY20**
 - **Future expansion of hospitals would be on lease model**
 - **Would focus on consolidating its position in Mumbai**
-
- **Expected to double its revenues in FY18, 60% growth in FY19 and 30% growth on an annual basis there after**
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- **Contribution of innovations of the company like simulators, simulation labs, medical entrance examinations coaching classes, medical equipments and medicines would increase in the years to come**



TEJNAKSH HEALTHCARE
World Class Healthcare

Thank You

For further information please contact:



ANALYTICS ► STORY TELLING ► MEDIA RELATIONS

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