

CFL/SE/2023-24/FEB/06

February 13, 2024

The Manager (Listing) BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street, Mumbai-400 001 Scrip Code: 508814	The Manager (Listing) National Stock Exchange of India Ltd. Exchange Plaza, Plot no. C/1, G Block, Bandra – Kurla Complex Mumbai-400 051 Security ID: “COSMOFIRST”
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Sub: Investor Presentation

Dear Sir,

Pursuant to Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations 2015, please find enclosed Investor Presentation on Operational and Financial Performance of the Company for the Quarter ended on December 31, 2023. The Investor Presentation is also being hosted on the website of the Company viz <https://www.cosmofirst.com/investors/investors-presentation>

You are requested to take the same on your records.

Thanking You

Yours faithfully
For **Cosmo First Limited**
(Formerly *Cosmo Films Limited*)

JYOTI
DIXIT
Jyoti Dixit
Company Secretary & Compliance Officer

Digitally signed by
JYOTI DIXIT
Date: 2024.02.13
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Encl: a/a

A Perspective

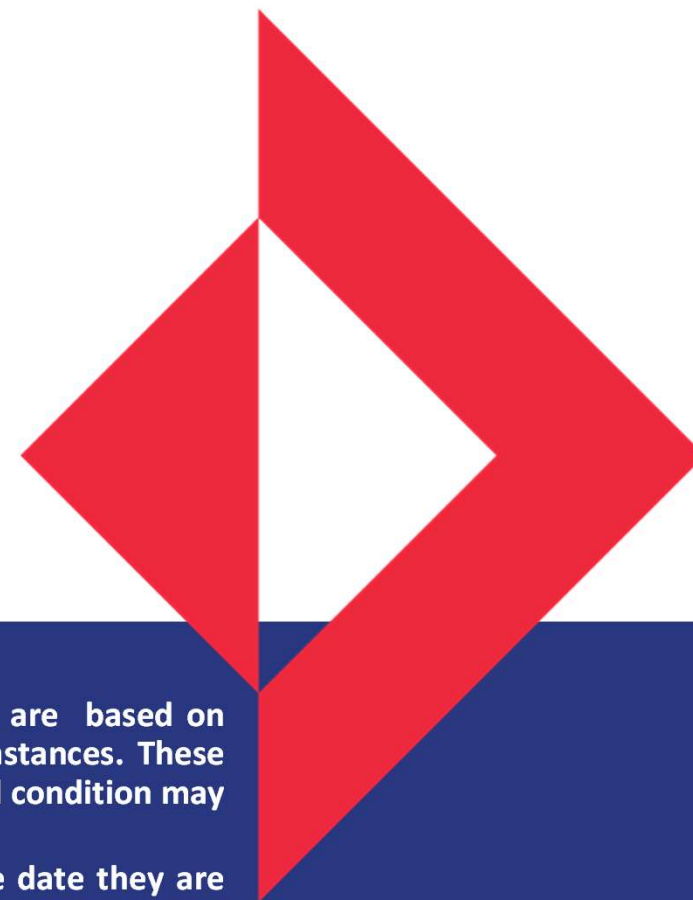
February 2024

Speciality Films, Speciality Chemicals, Rigid Packaging & Petcare

Flexible Packaging | Lamination | Labeling | Synthetic Paper | Speciality Chemicals | Plastech | Sunshield | D2C Petcare (Zigly)

Discussion Summary

- Cosmo First – An Overview
- December 2023 Quarter Performance Snapshot
- Strategic Perspective
- Our Businesses:
 - ✓ Films Business
 - ✓ Rigid Plastic (Plastech)
 - ✓ Specialty Chemicals
 - ✓ D2C Petcare (Zigly)
- Financial Overview
- ESG Focus



Disclaimer

Certain statements in this presentation are forward-looking statements. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. These statements are not guarantees of future results or occurrences. Actual results other financial condition may differ materially from those included in these statements due to a variety of factors.

Any forward-looking statements made by or on behalf of Cosmo First speak only as to the date they are made, and Cosmo First does not undertake to update forward looking statements to reflect the impact of circumstances or events that arise after the date the forward looking statements were made.

Company Overview

Strong History & Leading Position

- ❑ Established in 1981, Cosmo Films Ltd. is the pioneer of BOPP Films Industry in India.
- ❑ Promoted by Mr. Ashok Jaipuria, the company is also the largest BOPP film exporter from India.

Global Leader in some Specialty Segments

- ❑ World's largest producer of thermal lamination films.
- ❑ Global second largest player in Specialty label films
- ❑ World's largest supplier of Industrial Application Films.

Unique Proposition

- ❑ Uniquely positioned with good mix of specialty/semi specialty (64% volume 9MFY'24) and commodity films.
- ❑ Globally among top four players in BOPP Speciality films

Films Production Facilities – Annual

- ❑ BOPP Films: 196K MT
- ❑ Thermal Films: 40K MT
- ❑ BOPET Films: 30K MT
- ❑ Coated Speciality Films: 20K MT
- ❑ Metalized Films: 30K MT
- ❑ CPP Films: 10K MT

Ventured in new related Businesses

- ❑ Masterbatch: 10K MT
- ❑ Coating Chemicals: 5K MT
- ❑ Adhesives: 2.5K MT
- ❑ Rigid Plastic: 4.8K MT

D2C Petcare Venture - "ZIGLY"

- ❑ D2C Omni channel business model to address pets need at every stage of life.
- ❑ To build India's largest Pet care ecosystem with presence across the channels i.e. experience centers, online, mobile vans etc

Strong Financials

- ❑ Continuous growth and profitability track record.
- ❑ Net Debt/EBITDA: 1.7 times(Sept'23)
- ❑ Net Debt/Equity: 0.4 times(Sept'23)

Strong R&D Focus

- ❑ Collective R&D experience of over 100 years.
- ❑ Four current patents and another seven are in pipeline.

ESG & Sustainability "CareEdge Good" Rating

- ❑ Environment: Focus on reducing Green House Gas missions, green energy at plants, waste reduction, water treatment etc
- ❑ Social: Education to 20k+ students, 2.5Lakh lives touched in the fight against COVID-19
- ❑ Governance: Strong Independent board with 70% of Independent Directors

Company Overview – Businesses

Cosmo First 
Ahead Always



Speciality films focused business with target to sell 80% BOPP based volume of speciality films by FY25 (9MFY24 Speciality 64%)



End-to-end rigid packaging solutions division



Automotive, architectural, safety & decorative window films (Upcoming in FY'25)



Verticals:

- Masterbatch (From FY21)
- Coating Chemicals (From FY22)
- Adhesive (From FY24)

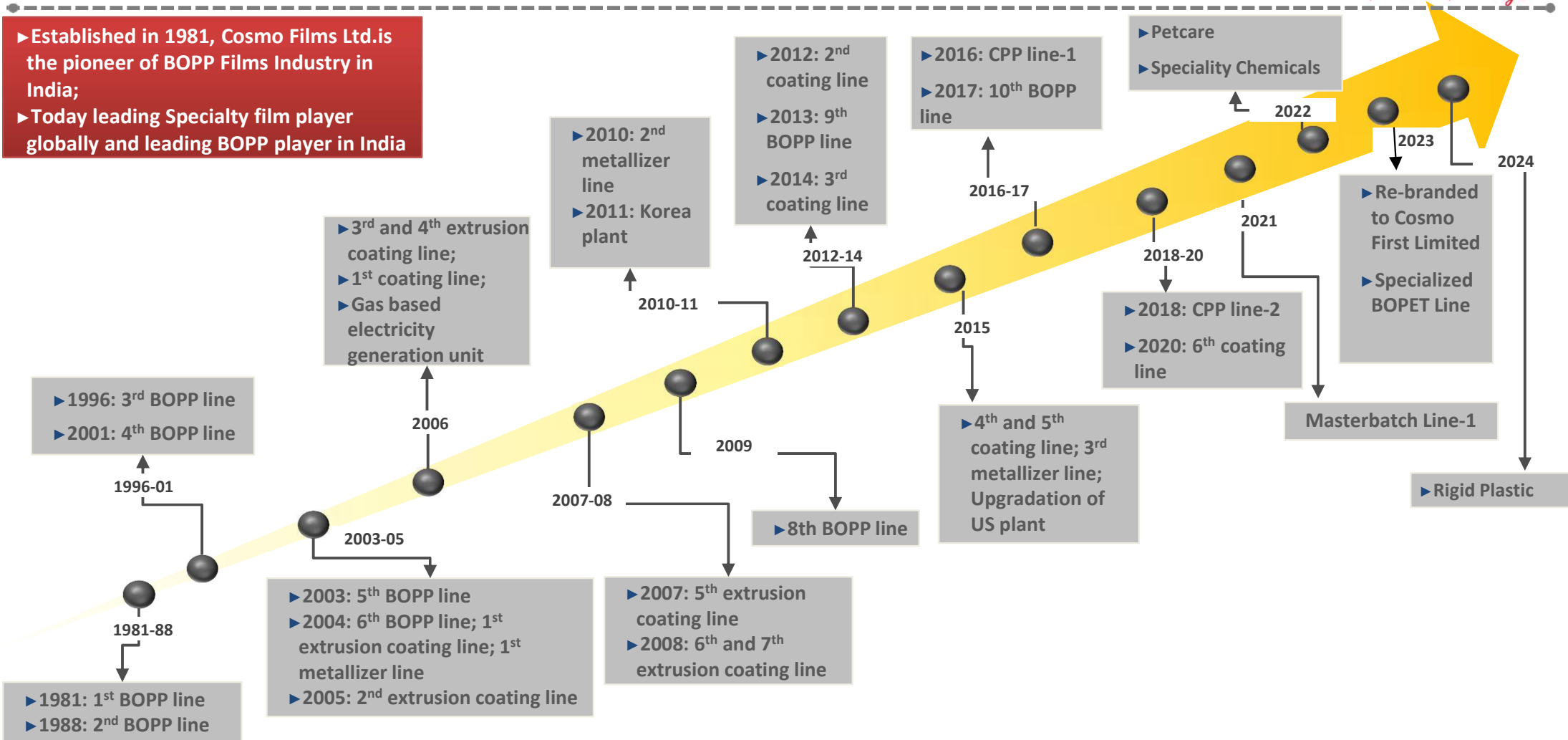


Zigly is D2C, Digital First Omni Channel platform for Pets (Petcare is high growth Industry growing at 25% CAGR)

Company Overview - Key Milestones

Cosmo First 
Ahead Always

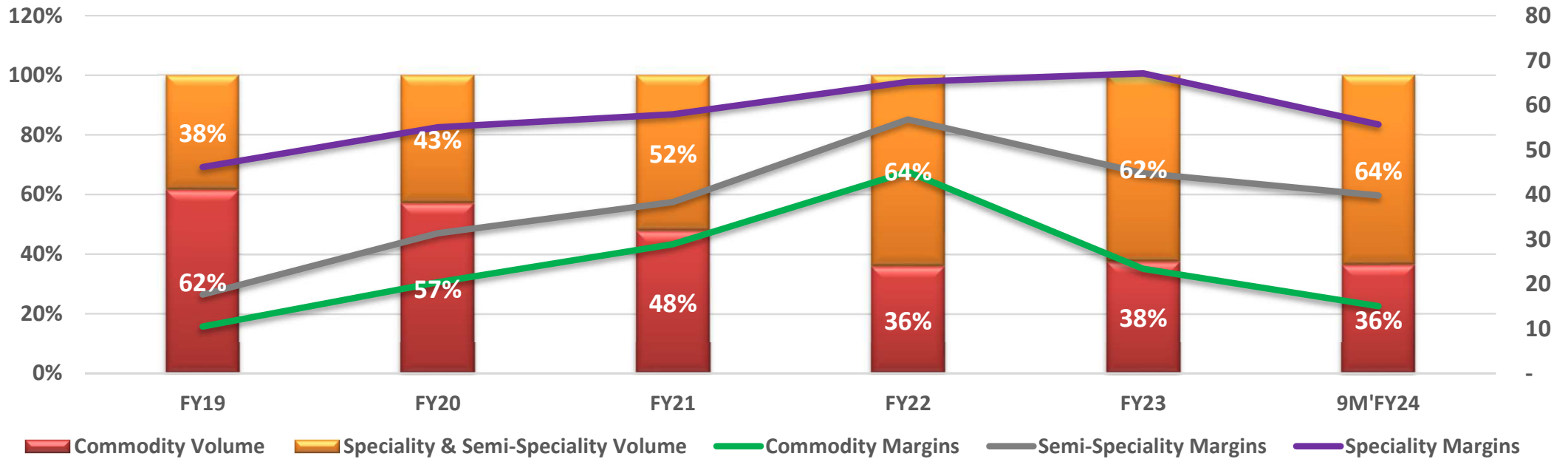
▶ Established in 1981, Cosmo Films Ltd. is the pioneer of BOPP Films Industry in India;
▶ Today leading Specialty film player globally and leading BOPP player in India



Speciality & Semi Speciality Growth and Margins

Expanding Speciality & Semi-Speciality films portfolio (high margin category) (9M'FY24 64% volume; 13% CAGR over last 5 years).

Target 80%+ volume from Speciality & Semi Speciality segment by 2025.



Notes:

- 1) Speciality margins per/kg have witnessed a marginal decline in 9M'FY24 owing to change in sales mix and uneven orders from a specialty export customer for a high margin specialty film. We expect the trend to continue this year and shall normalize by next financial year.
- 2) Margins denote per/kg contribution for respective films categories.

**December
2023 Quarter**

**Performance
Snapshot**

Performance Snapshot

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INR Cr

Particulars	Unaudited Q3 FY 23-24		Unaudited Q2 FY 23-24		Unaudited Q3 FY 22-23	
	Standalone	Consolidated	Standalone	Consolidated	Standalone	Consolidated
Net Sales	568	625	617	664	625	730
EBITDA	46	56	71	72	75	86
EBITDA %	8%	9%	11.5%	10.9%	12%	12%
PBT	2	10	30	29	40	49
PAT	3	11	23	22	36	46
EPS*	22	30	34	43	106	119

* EPS is calculated on the TTM basis after adjusting for bonus issue in June'22 and buyback.

Management Commentary

- During Q3'FY24, the domestic margin for both BOPP and BOPET shrank further due to desperate and below cost selling resorted by the industry. The Company could withstand the disorderly market movements and outperformed the industry at large on the strength and growth of its speciality film business.
- The near-term outlook in terms of BOPP and BOPET margins remains challenging.

Performance Snapshot – Management Commentary Continues ...

- ❑ The Company recently launched metallized capacitor film for electronic industry and Rigid Packaging for FMCG industry. Market response has been very good, and the Company expects to hit full capacity utilization in the next 2-3 quarters and add to EBITDA earnings.
- ❑ The Speciality Chemical subsidiary is progressing as per plan and is at the cusp of delivering double digit EBITDA and high teens ROCE from FY25.
- ❑ Zigly has undergone revamping of its IT infrastructure making it future ready for harnessing the exponential growth of Petcare industry in India. The marketing attribution has been rapidly improving with improvement in RoAS (Return on Advertising Spends) and other key performance parameters. With the exponential growth of Petcare industry in India, Zigly is estimated to become significant wealth creator for the Company's shareholders.
- ❑ The Company's credit rating has been re-affirmed by CRISIL as AA- with stable outlook in January 2024.
- ❑ While short term challenge remains due to adverse packaging film margin, the Company continues to build speciality films vertical and plans to launch high value-added sun control film (Cosmo Sunshield) in FY25. In the next 12-18 months, Speciality BOPET films, Sunshield films, Rigid Packaging and Specialty Chemicals would start adding to the Company's overall profitability.

Strategic Perspective

Why Cosmo First ?

Cosmo First 
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- ❑ Company with diversified businesses with target 20% CAGR topline growth in next 3 years coupled with commensurate return growth
- ❑ Potential high Growth Engines include Speciality Films, Speciality Chemicals, digital first, D2C Petcare business and rigid plastics.
- ❑ Strong financials (net debt/EBITDA at 1.7 times, net debt/equity at 0.4 times)
- ❑ AA- Credit Rating with stable outlook by CRISIL (Reaffirmed in January'2024)
- ❑ Speciality Films:
 - ✓ Expanding Speciality portfolio (64% Volume 9M'FY24; 13% CAGR in last 5 years). Target 80%+ Volume from Speciality by 2025 end
 - ✓ Targeting High Growth (70% capacity increase) – Specialized BOPET Line (Q3, FY23), CPP Line by FY'25, BOPP Line by H1'FY26
 - ✓ R&D & Sustainability focus (30+ highly qualified polymer/chemical scientists; Further expanding)
 - ✓ Four current patents and another seven are in pipeline

Strategic Perspective

Why Cosmo First ?

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Speciality Chemicals:

- ✓ Masterbatch plant (1st line with 75% captive consumption & 25% outside sale).
- ✓ Coating Chemicals – scale up in coming years.
- ✓ Complimentary Adhesive business for Packaging, Lamination and Labels – FY24.
- ✓ Target 25%+ ROCE business.

Petcare (Zigly):

- ✓ Untapped Industry growing @ 25%+
- ✓ D2C Digital first Omni-channel presence in Products & Services.
- ✓ Monthly GMV Rs 4 crore with 23 experience centers & online presence – Target 100+ experience centers in next a couple of years.
- ✓ Plan to demerge Petcare vertical into separate company in medium term.

Rigid Plastics (Plastech):

- ✓ End-to-end rigid packaging solutions specializes in creating customized packaging solutions for a variety of FMCG products.
- ✓ Uses injection molding and thermoforming techniques.
- ✓ Made from high-quality materials to ensure durability and reliability.
- ✓ Attains globally recognized FSSC 22000 food safety certification.
- ✓ Target ROCE in teens.
- ✓ Industry growing @ 10%+
- ✓ Focussing on direct tie-ups with the brands.

Key Capex to Fuel Growth

Films Business:

S.No.	Capex Project	Estimated Capex (INR Crs)	Annual Capacity (MT)	Estimated Commercial Production by
1	BOPP Line (World's Largest Line)	350	67,000	H1'FY 2026
2	CPP Films Line (World's Largest Line)	140	25,000	H1'FY 2025
	Total	490*		

* Out of above mentioned capex, about Rs. 90 cr has been incurred upto Dec'23.

Other Businesses:

- ❑ Specialized Chemicals (scaling up in coming years) – Estimated INR 50 Cr Capex in next 3 years.
- ❑ D2C Pet Care businesses (23 nos. of experience centers as at Dec 2023 – plan to significantly increase to 100+ in a couple of years beside online business)

Business Overview “FILMS Business”

Manufacturing Footprints & Offices”

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**Waluj,
Aurangabad,
India**

BOPP
5 lines

Thermal
2 lines

Coating
3 lines

Metalising
1 line

CPP
1 line

BOPET
1 line



**Shendra,
Aurangabad,
India**

BOPP
1 line

Thermal
5 lines

Coating
2 lines

Metalising
1 line

Upcoming capacities:
CPP line (25000 TPA – H1’FY25) - Waluj, Aurangabad
BOPP line (67000 TPA – H1’FY26) – Waluj, Aurangabad



**Karjan
Vadodara, India**

BOPP
3 lines

Coating
1 line

Metalising
2 lines

CPP
1 line

CSP
1 line



**Asan,
Korea**

Thermal
1 line

Recent additions:
Metalizers
2 lines (Waluj)
1 line (Karjan)

Cosmo Synthetic Paper
**2 Laminating
lines**

Total Installed Capacity

BOPP
1,96,000 TPA
(9 lines)

Coating
20,000 TPA
(6 lines)

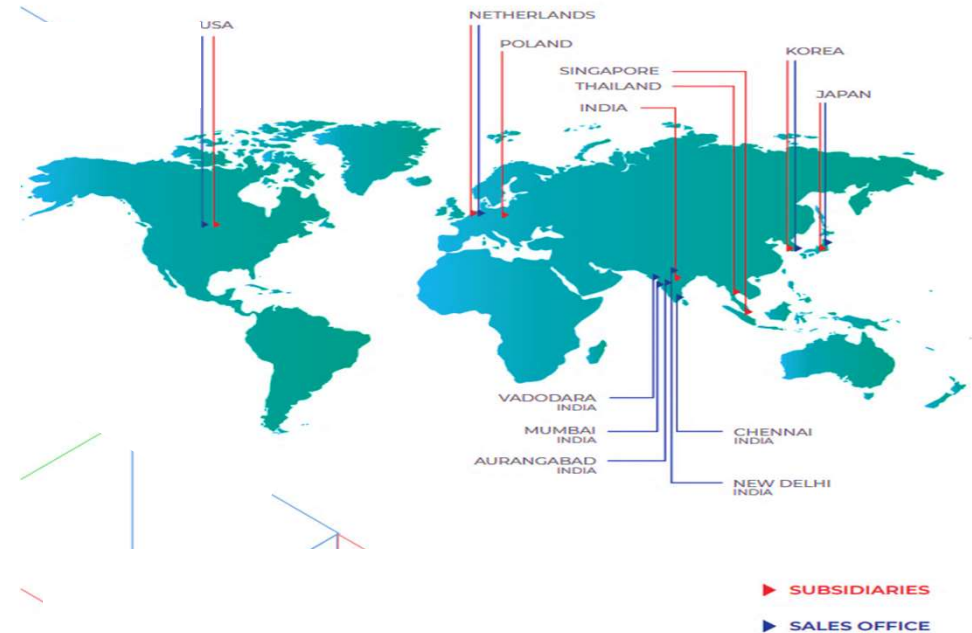
CSP
7000 TPA
(1 line)

Thermal
40,000 TPA
(8 lines)

Metalising
22,000 TPA
(4 lines)

BOPET
30,000 TPA
(1 line)

CPP
10,000 TPA
(2 lines)



Films Business-India Industry Dynamics & Capex Strategy

Ahead Always



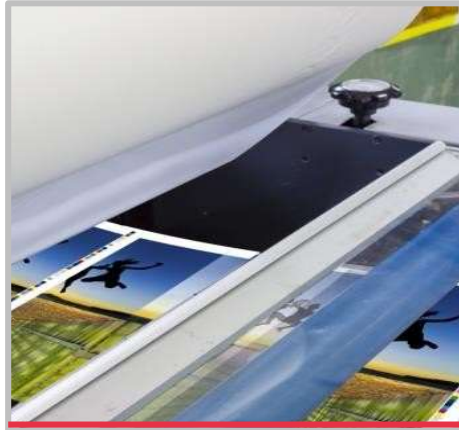
Data Source: AMI/PCI/Other Independent Research and Industry Sources

Films Business - Speciality Films Product Portfolio Cosmo First *Ahead Always*



PACKAGING FILMS

- **Print & Pouching Films**
- **Tape & Textile Films**
- **Barrier Films**
- **Overwrap Films**
- **Heat resistant Film**



LAMINATION FILMS

- **Thermal Lamination & Wet Lamination**
- **Special Application Lamination Films**
- **Premium Lamination Films**



LABEL FILMS

- **Pressure Sensitive Label stock films**
- **Direct Thermal Printable films**
- **In-mould films**
- **Wrap Around label films**



INDUSTRIAL FILMS

- **Synthetic paper**
- **Cable Overwrap**
- **Other Specialized Film**

Films highlighted above in **red color** are Specialty Films, while with **blue color** include both specialty & non-specialty
 Disclosure: All these are trademarks of respective Owners

Speciality Films Focus

❑ Grow Speciality portfolio by volume from 64% in 9M, FY24 to 80%+ by 2025

❑ Each 1% shift in Speciality adds EBITDA between Rs 4 to 5 crores

❑ Complimentary growth in Specialized BOPET Line (Shrink labels, Heat reduction films and other high end Speciality) – target 20%+ ROCE in medium to long term

❑ Investing resources on R&D & Sustainability:

- ✓ Increased R&D headcount to 30+ highly qualified members. Further enhancing R&D capability
- ✓ Developed centralized R&D center at Aurangabad
- ✓ Driving & investing in several sustainability projects

❑ **Key Speciality Products:**

- ✓ Globally among top four players in BOPP Speciality films
- ✓ Speciality Label Films – Second largest player in the World
- ✓ Thermal Lamination Films – World’s largest supplier
- ✓ Industrial Application Films – World’s largest supplier

❑ **Newer growth areas for Speciality:**

- ✓ Synthetic Paper – Durable alternate to paper. Global market 100k MT (India 6k MT) - immense potential to grow.
- ✓ Sustainable solutions

❑ **Future Pipeline:**

- ✓ Direct Thermal Printable Film (first BOPP film producer to launch)
- ✓ Sustainable PVC free solutions for graphic applications
- ✓ Heat reduction films and Shrink Label film

❑ **Heat Control Film:**

- ✓ Global Market size US\$ 10 billion and expected to grow at 5% CAGR
- ✓ Increasing demand for films in the building and construction industry is expected to grow of the market.

Focus on R&D and innovation to fuel next phase of growth

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Infrastructure

- ❑ R&D labs with most sophisticated equipment and instruments, one in India & another one in USA.
- ❑ R&D resources increased to 30+ nos during last 2 years.
- ❑ The R&D team has PHD's & Post Docs from renowned universities in the USA and Europe
- ❑ Investment of about 8M\$ in R&D in last few years
- ❑ Screen, UV Flexo, Direct Thermal and Thermal Transfer printers

Innovative Product Launches

- ❑ **High Tear Resistant Synthetic Paper (CSP):** Designed for high tear resistant tag applications. Also offers moisture, oil and chemical resistance just like standard synthetic paper.
- ❑ **Direct Thermal Printable Film:** Film specially designed for niche applications like information labelling (airport baggage tags), inventory tracking, frozen food labeling & parking ticket applications.
- ❑ **High Scratch Resistant Metalized Film:** Specially designed for pressure sensitive label stock applications, the film delivers spectacular print performance across a wide variety of printing processes like flexography, silkscreen, foiling etc.
- ❑ **100% Opaque Synthetic Paper:** Non tearable, co-extruded, white opaque and both sides matte coated film for dangler application.
- ❑ **Enhanced Barrier Metalized BOPP Film:** Suited for packaging of biscuits, snacks, bakery products, chocolates and personal care products like shampoo sachets etc.
- ❑ **White Cast Polypropylene (CPP) Film:** To address the issue of slippage of layers over each other as having high Coefficient of Friction (COF).
- ❑ **Specialized BOPET line:** PET-G Shrink Labels with a wrinkle free and high clarity appearance. Bears excellent printing and ink anchorage.

Films Business – Customers/Brands we Serve

- ❑ Company stands as a trusted partner to a prestigious portfolio of large blue chip companies and renowned brands.
- ❑ Extensive reach and strong relationships within the industry have positioned us as a key supplier of high-quality materials.
- ❑ This underscores our commitment to excellence and also solidifies our reputation as a reliable and indispensable player in the market.



Business Overview “Rigid Plastics”

Rigid Plastic “Plastech”

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- ✓ Domestic Industry size of INR 10,000 Cr and growing @ 10%+
- ✓ End-to-end rigid packaging solutions.
- ✓ Specializes in creating customized packaging solutions for a variety of fast-moving consumer goods products.
- ✓ State-of-the-art machineries and R&D team makes our products moisture resistance tamper proof and gives excellent clarity which makes it a popular choice for packaging applications.
- ✓ Uses injection molding and thermoforming techniques
- ✓ Attains globally recognized FSSC 22000 food safety certification.



Business Overview

“Speciality Chemicals Business”



Masterbatches

- ✓ India Industry size is 500k mt.
- ✓ Industry growing by 11% pa.
- ✓ Masterbatch is a concentrated mixture of pigments and additives used for imparting specific desired properties and coloring in plastic.
- ✓ Plans to produce all masterbatches (captive use) and niche Speciality focused for outside sale
- ✓ Some recently developed masterbatches include white masterbatch, anti-stat (with 30% concentration), master batch for blown films etc.
- ✓ Target to reach 7%-8% of Company's consolidated revenue in 3-5 years from masterbatches with 25% ROCE

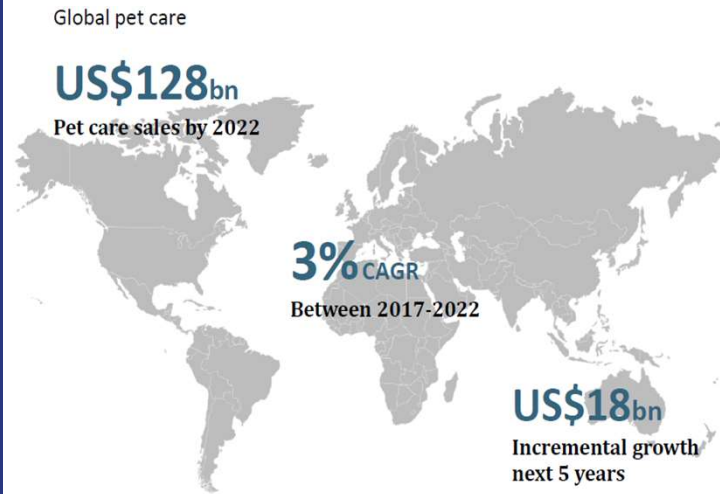
Adhesives

- ✓ Adhesive is planned to kick start from H2'FY23
- ✓ Global Industry USD 52 billion (5% growth rate)
- ✓ India Industry USD 3.5 billion (8%-10% growth rate)
- ✓ Cosmo plans to launch products in niche areas
- ✓ Target 7%-8% of Company's consolidated revenue in 3-5 years with 25% ROCE



Business Overview

D2C PETCARE UNDER BRAND "ZIGLY"

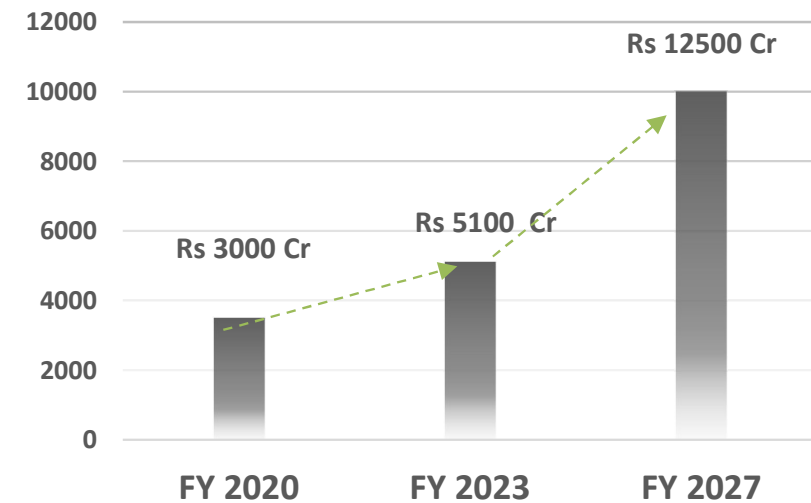


Pet penetration in developed markets like US & UK is more than 68% and growing.

The Pet care market in India is booming with:

- ~25% Projected Annual Growth
- ~32MM pets
- ~1MM annual adoptions

Indian Petcare Market



Key Traction



13 Cr
GMV (FY'23)

4 cr
Current Monthly GMV

38K +
Customers served with
6k+ Zigly Pro members

5900+
SKUs available

39% - Q3'FY24 Repeat
customers

First Petcare app

242K +
Customers database

116K +
Social Media followers

Zigly - Business Model

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Retail outlets



One Stop solution retail
outlets offering

Products
Veterinary
Grooming
Medicines

Under one roof

Own
E-commerce
website and
App



5900+ SKUs
available on
website

Including Private
label

Service
Marketplace



Acting as an
aggregator for
panel of groomers
and trainers on
commission basis
through own
website

Other
Marketplace



Private label
available on
Amazon

Grooming
Van

Grooming Van
in Delhi NCR

Pets familia community



Social community with 116K + followers

Plan for Petcare Vertical “Zigly”

- ❑ India Petcare industry INR 5k crores (25% expected growth rate)
- ❑ Smaller families, rising income levels and limited social lives (especially post Covid-19)
- ❑ No large scale organized players in India offering end to end comprehensive solution
- ❑ Average spending on pets increasing significantly
- ❑ To tap the opportunity, planned D2C Omni channel business model to address pets need at every stage of life
- ❑ Launched Zigly in Sept 2021 with simultaneous launch of website, mobile van and its flagship store in Delhi
- ❑ Current monthly GMV of Rs 4 crores with 23 experience centers & online presence. Target 100+ experience centers in next couple of years
- ❑ Key differentiator is services focus having high gross margin
- ❑ Accelerate growth through acquisitions
- ❑ Target to be profitable within next 3 years with a plan to demerge Petcare vertical from Cosmo First into separate company in medium term

Financial Overview & ESG

FY22-23 - Performance Snapshot

INR Crores

Particulars	Audited FY 20-21		Audited FY 21-22		Audited FY 22-23	
	Standalone	Consolidated	Standalone	Consolidated	Standalone	Consolidated
Net Sales	2,083	2,285	2,824	3,038	2,742	3,063
EBIDTA	398	430	526	620	396	434
EBIDTA %	19%	19%	19%	20%	14%	14%
PBT	305	329	430	517	275	304
PAT	216	237	313	397	207	244
EPS *	78	85	117	148	80	91
Book Value *	306	313	399	437	437	495

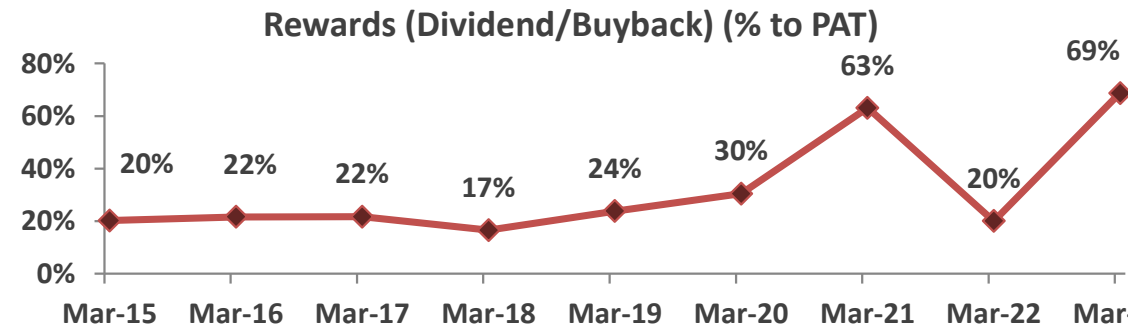
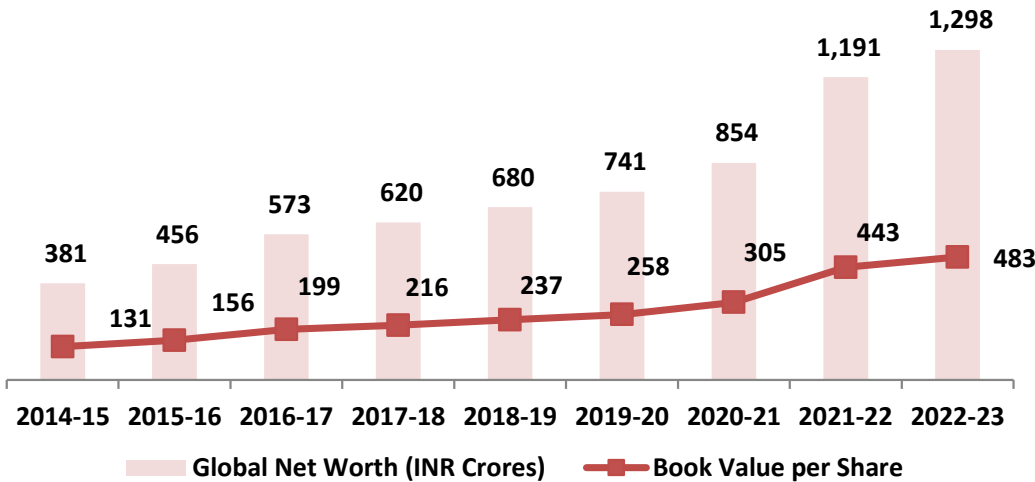
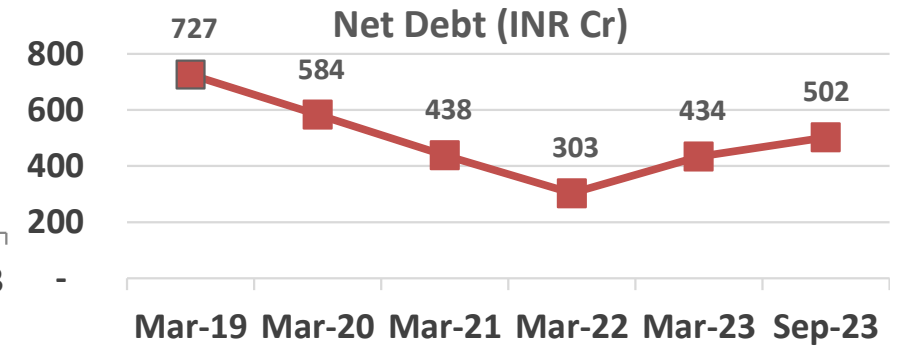
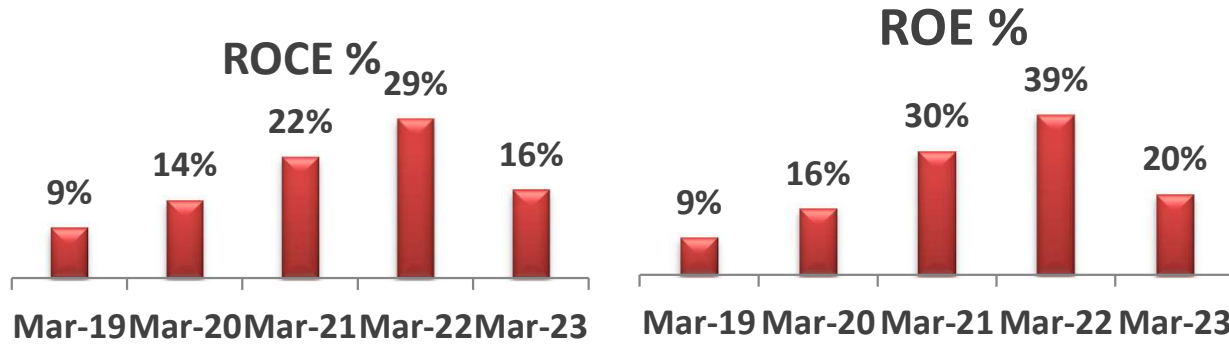
* After adjusting for Bonus issue in June'22 and buyback.

Key Highlights – FY23 Results

- During FY23, BOPP and BOPET industry faced excess supply caused due to bunching of new production lines. The contribution margin has been dropping on BOPP and BOPET films each quarter continuously during FY23 and have reached below the sustainable levels in Q4, which impacted the whole BOPP and BOPET industry. Cosmo could still outperform and post double-digit EBITDA primarily due to 62% speciality films sales during FY23.
- While the near-term BOPP & BOPET outlook remain challenging, the Company's focus on speciality for BOPP and BOPET should keep the Company on leading front.

Key Financial Snapshot

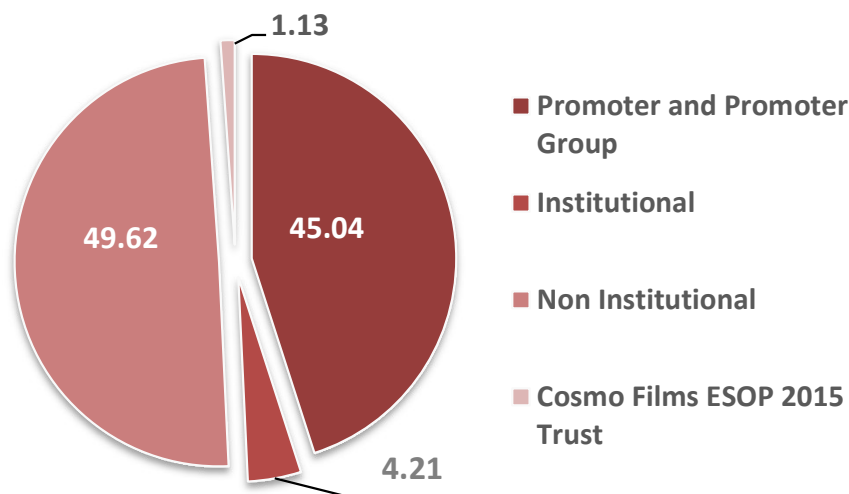
Net debt/EBITDA 1.7 times and net debt to equity at 0.4 times (Sept'2023)



* After considering the impact of for Bonus issue in June'22 and buyback.

* Includes final dividend for FY'23 of Rs. 5/share subject to shareholders approval at ensuing AGM.

Shareholding Pattern – December 2023



Historical Shareholding Pattern

(in %)	Dec-23	Sept-23	Jun-23	Mar-23
Promoter	45.04	45.04	44.96	44.40
Institutional	04.21	04.61	05.51	05.70
Non Institutional	49.62	49.16	48.34	48.69
Shares held by Employee Trust	01.13	01.19	01.19	01.21

Top Non-Promoter Shareholding – 31st December 2023

1	Shivani Tejas Trivedi	0.97%
2	Acadian Emerging Markets Small Capp Equity Fund LLC	0.69%
3	Tejas Balchandra Trivedi	0.69%
4	Pankaj Poddar	0.68%
5	Aequitas Equity Scheme I	0.67%
6	Emerging Markets Core Equity Portfolio (The Portfolio) of DFA Investment Dimensions Group INC. (DFAIDG)	0.46%
7	Vikas Mehra	0.46%
8	Aequitas Investment Consultancy Private Limited	0.41%
9	Shree Ballabh Bhaiya	0.38%
10	Anishya Obhrai Madan	0.34%








ESG & Sustainability Initiatives - CareEdge "Good" ESG Rating **Cosmo First** *Ahead Always*

Product Practices

- Offering mono-material for ease of recycling.
- Designed heat resistant BOPP films replacing BOPET; giving push to creation of mono-material structures.
- Partnered with some of the best global brands to offer structure rationalization.
- BOPP and CPP films offer better yield, hence enabling reduced consumption of plastics.
- UV stabilized Synthetic Paper used to replace PVC in outdoor promotional applications for duration requirements up to one year.
- Offer a suitable substitute for aluminum foil in form of its Ultra-High Barrier Films.
- Offer Oxo-Biodegradable Films.



Manufacturing Practices

-  Recycling of manufacturing waste for further film Production (about 95%)
-  Usage of solar power as a source of energy in plants
-  5% reduction in carbon emission scope 1
-  2% reduction in carbon emission scope 2
-  INR 30 cr investment to reduce environment impact and rationalize costs
-  35% of water treated at Cosmo Rain water harvesting
-  Constant monitoring of parameters - noise, illumination, ventilation etc.

Board of Directors

Cosmo First 
Ahead Always



Mr. Ashok Jaipuria

Chairman & Managing Director

A first generation entrepreneur with over forty years of experience in the corporate world.



Mr. A K Jain

Director of Corporate Affairs

Over 4 decades of experience in Finance, Accounts and General Management functions.



Mr. H K Agrawal

Independent Director

Over 4 decades of experience in the fields of Strategic Management, Organization Structure, Finance and Training.



Mrs. Alpana Parida

Independent Director

More than two decades of experience in retail and marketing communications in the US and in India.



Mr. Pratip Chaudhuri

Non-Executive & Non Independent Director

Extensive experience in the fields of Corporate Finance, Treasury, Asset Management and International Banking.



Mr. H N Sinor

Independent Director

Over 4 decades experience in public as well as private sector banks like UBI, Central Bank of India and ICICI Bank.



Mr. Anil Wadhwa

Independent Director

Ex- Member of the IFS, he has served as Indian Ambassador to Several country.



Mr. Rakesh Nangia

Independent Director

4 decades of experience in advising Fortune 500 multinationals and Indian Business houses on a wide range of matters.



Mr. Arjun Singh

Independent Director

25 years of experience in running and growing businesses.



Mr. Yash Pal Syngal

Independent Director

3 decades of experience in technology, business modelling and business management.

Leadership Team



Mr. Pankaj Poddar
Group Chief Executive Officer

Over 27 years of experience in finance, advisory and various leadership roles.



Mr. Neeraj Jain
Group Chief Financial Officer

Over 24 years of experience in finance, strategy and risk management with large manufacturing and service industries in leadership roles.



Mr. Kulbhushan Malik
Business Head- Cosmo Films

Over 24 years of experience in the areas of Business & Strategy Management, Sales and Financial management.



Mr. Sanjay Chincholikar
Business Head- Technical Films & Rigid Packaging

Over 30 years of experience in the fields of manufacturing, engineering, projects and quality control.



Mr. Sushen Roy
Business Head of Petcare (Zigly)

Over 31 years of experience in managing diverse businesses, both in India and overseas. He specializes in Consumer Marketing and Brand Leadership.



Dr. Raj Sharma
Business Head- Cosmo Speciality Chemicals

Over 25 years of experience in Global Specialty Chemical Companies. Worked extensively in adhesives, inks, coatings, sealants and pigments in automotive, packaging and paints industries.

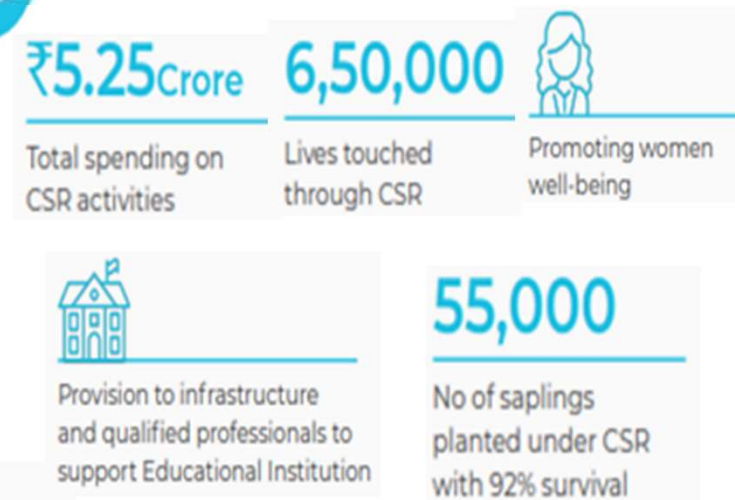
ESG Snapshot



Environmental



Social



Governance



CSR Milestones

Education

43
Schools Enrolled

40 girls
Scholarship

24
Computer Labs

46
Computer Awards

62,000
Students Impacted



Sanitation

200
Toilet

4
Water Tanks

11
Handwash Stands

11 Schools
Rain Water Harvesting



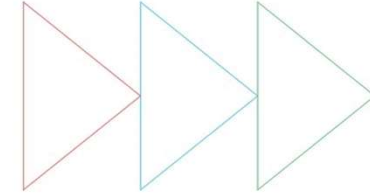
Environment & Plantation

55000
Tree Plantation

148 Acres of land
Total green cover

115
Farmers Impacted

92%
Survival rate



Health and Covid

38400
Cooked Meals

170000
Grocery

31104
Vaccination

10000+
Hygiene Kits

2
100% Covid Free Villages

for 43 Institutions
Safety Kits

15000 community members
Health Awareness & Camps

Community Engagement

6.5 Lakhs
Lives Impacted

Parents engagement

Covid awareness

Health camps

Counselling

E-Services

Children's fair & summer camps

Events and competitions

Publication of Educational Resources

Cosmo English Tutor: Youtube Channel & Web Portal

Curriculum for Computer, Digital Foundational and Basic English Literacy

Correct use of toilet- A booklet

Basic English Conversation book

Manual on Net Banking & Digital Payments

Posters on Covid Awareness & Health

Awards and Accolades

FY 2023-24

- Grabbed the IFCA Star Awards 2023 in the innovative category for “Super Barrier BOPP Film (18HST-2 SB) MO)” and ‘High Puncture Resistant BOPP Film”

FY 2022-23

- Featured as one of the Top 10 Companies from India in Forbes Asia Best under A Billion 2022 list
- Ranked as one of India’s Fastest Growing Companies by BW Business World Magazine
- Cosmo First grabbed “Most enterprising Business Award” by prestigious Entrepreneur Magazine
- Zigly bagged the “Top 100 D2C Brands” of the year by the Retailer Magazine.
- Cosmo Speciality Chemicals won the Award for “20 Most Promising Chemical Companies in India 2022” by Innovative Zone Magazine

FY 2021-22

- Bagged CII National Level Scale award for Supply Chain and Logistics Excellence
- IFCA Star Award under the innovations category for the Heat Resistant BOPP Film & CPP Specialized Film
- SIES SOP Star Awards for its one side printable and other side barrier coated facestock Film, Liner less Label Films and Both side Top Coated Films

FY 2020-21

- Bagged CII National 5S Excellence Awards 2020
- Best exporter awards in Aurangabad region under Nagpur Custom Commissionerate
- WordStar Packaging Award 2021 in the Beverages category for Serializable Conduction Sealing Film
- WorldStar Global Packaging Award 2021 in Packaging Materials & Components category for CPP High Barrier Films`

FY 2019-20

- Ranked as 10th in the list of Fortune’s Next 500 midsize companies
- Brand Excellence Awards for Effective Use of Marketing Communication & for Engineering, Research and Development Sector

Thank You

For more information, please contact:

Cosmo First Ltd.

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Group Chief Financial Officer

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Mr. Sachin Goel

Investor Relations

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