



Dated: February 08, 2019

The Manager
BSE Limited
Corporate Relationship Department
Phiroze Jeejeebhoy Towers
Dalal Street
Mumbai- 400001

The Manager
National Stock Exchange of India Ltd
Listing Department
Exchange Plaza, 5th Floor, Plot no C/1
G Block, Bandra Kurla Complex
Bandra (E), Mumbai-400 051

Scrip Code: BSE- 540750; NSE- IEX

Subject: Press Release & Investor Presentation on Financials Results for the quarter and nine months ended December 31, 2018

Dear Sir / Madam,

With reference to above mentioned subject, please find attached Press Release & Investor Presentation on Financials Results for the quarter and nine months ended December 31, 2018.

You are requested to take the above information on record.

Thanking You

Yours faithfully,

For Indian Energy Exchange Limited

Vineet Harlalka
Company Secretary & Compliance Officer



Encl: as above



INDIAN ENERGY EXCHANGE LTD

UNAUDITED FINANCIAL RESULTS FOR THE THIRD QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2018

New Delhi, Friday, February 8, 2019:

The Indian Energy Exchange Limited is pleased to announce the unaudited financial results of the company for the quarter & nine months ended December 31, 2018. The highlights of the performance of the Company and the power sector are as summarized below:

| Particulars | Q3FY19 | Q3FY18 | % Change | (Amount in Rs. lacs) | | |
|--------------------------------|--------|--------|-----------|----------------------|------------------|----------|
| | | | | Nine Months FY19 | Nine Months FY18 | % Change |
| Electricity Volume (MU) | 13,696 | 11,376 | 20% | 42,281 | 35,323 | 20% |
| REC Volume* (in '000) | 1,197 | 5,471 | (78%) | 6,317 | 6,676 | (5%) |
| Total Revenue | 7,692 | 7,021 | 10% | 22,632 | 19,321 | 17% |
| Total Operating Expense | 1,490 | 1,222 | 22% | 3,957 | 3,393 | 17% |
| EBITDA | 6,202 | 5,799 | 7% | 18,675 | 15,928 | 17% |
| EBITDA Margin | 81% | 83% | (197 bps) | 83% | 82% | 8 bps |
| Finance Cost | 6 | 7 | (14%) | 18 | 18 | - |
| Depreciation & Amortization | 265 | 297 | (11%) | 787 | 734 | 7% |
| Income Tax Expense | 1,669 | 1,875 | (11%) | 5,153 | 5,152 | - |
| PAT | 4,262 | 3,620 | 18% | 12,718 | 10,024 | 27% |
| PAT Margin | 55% | 52% | 385 bps | 56% | 52% | 431 bps |
| Basic EPS** (Not Annualized) | 1.41 | 1.20 | 18% | 4.22 | 3.42 | 23% |
| Diluted EPS** (Not Annualized) | 1.41 | 1.20 | 18% | 4.21 | 3.32 | 27% |

*First ESCerts trading cycle was Sep 17 to Jan 18, 10.86 lacs certificates were traded till Dec 17, currently ESCerts trading is closed.

** In the Annual General Meeting of the Company held on 18 September 2018, the Shareholders of the Company had approved the sub-division of the nominal value of equity shares of the Company from the earlier nominal value of Rs. 10 each to nominal value of Re. 1 each, thereby keeping the paid up share capital intact, the record date for the said corporate action is 22 October, 2018. Accordingly, as required by Ind AS-33 Earnings per Share, the EPS of current and previous periods have been restated.

PERFORMANCE HIGHLIGHTS: Q3 2018-19 vs. Q3 2017-18

- Electricity segment registered total volume of 13,696 MU, up 20%, mainly, on account of increase in procurement by distribution companies.
- REC segment registered total volume of 11.97 lacs, down 78%, mainly, on account of reduction in the available inventory.



- Revenue of Rs. 7,692 lacs, up 10%, mainly, on account of increase in trade volume of electricity segment & treasury income.
- Total Operating Expense of Rs. 1,490 lacs, up 22% mainly due to increase in Technology expense, Professional fee and other expenses.
- EBITDA of Rs. 6,202 lacs, up 7%, the Company registered robust EBITDA margin of 81%.
- PAT of Rs. 4,262 lacs, up 18%, on account of strong business growth of the Company. Further, the Company registered robust PAT margin of 55%.
- Tax expense was at Rs. 1,669 lacs during the quarter, resulting in effective tax rate of 28%.

PERFORMANCE HIGHLIGHTS: 9 MONTHS 2018-19 vs. 9 MONTHS 2017-18

- Electricity segment registered total volume of 42,281 MU, up 20%, mainly, on account of increase in procurement by distribution companies.
- REC segment registered total volume of 63.17 lacs, down 5%, mainly, on account of reduction in the available inventory.
- Revenue of Rs. 22,632 lacs, up 17%, mainly, on account of increase in trade volume of electricity segment & treasury income.
- Total Operating Expense of Rs. 3,957 lacs, up 17% mainly due to increase in Professional fee, Employee Cost, CSR expense and other expenses.
- EBITDA of Rs. 18,675 lacs, up 17%, the Company registered robust EBITDA margin of 83%.
- PAT of Rs. 12,718 lacs, up 27%, on account of strong business growth of the Company. Further, the Company registered robust PAT margin of 56%.
- Depreciation was at Rs. 787 lacs, higher by 7%.
- Tax expense was at Rs. 5,153 lacs during the period, resulting in effective tax rate of 29%.

BUSINESS HIGHLIGHTS FOR 9 MONTHS FY 2018-19

- Key business highlights during fiscal 2018-19 (upto Dec'18)
 - DAM traded highest ever volume of 306 MU on 29th September, 2018 representing 8% of generation and signifying ample liquidity on the Exchange
 - Average MCP at 4.08 Rs per KWh increased 28% over 3.18 Rs per KWh in same period in previous fiscal mainly due to inadequate availability of coal with the generators and seasonal variations.
 - The purchase bids at 52,513 MU in DAM increased 22% over 43,019 MU traded in same period in previous fiscal indicating larger participation by the buyers while the sell bids at 64,212 MU increased by 17% from 54,650 MU in the same period previous fiscal.
 - DAM realized One Nation, One price on 189 days vis-à-vis 193 days in the same period previous fiscal.
 - TAM traded 1,672 MU, 44% increase over 1,164 MU in same period previous fiscal.
- 23 Solar generators comprising a capacity over 1,000 MW were registered and sold solar energy through the day-ahead market on the Exchange.



POWER SECTOR HIGHLIGHTS

- The all India installed capacity reached 349 GW (upto Dec'18) up from 334 GW in the same period in the previous fiscal, representing an increase of 4.7%
- The all India generation including renewable generation reached 1,044 BU in FY 2018-19 (upto Dec'18) up from 980 BU in the same period in the previous fiscal, representing an increase of 6.53%.
- States that registered significant increase in energy met (upto Dec'18) vis-à-vis same period last fiscal included: Odisha 15%, Bihar 16%; Andhra Pradesh 12%; Rajasthan 13%; Jharkhand 12%; Maharashtra & Gujarat 8% and Madhya Pradesh 7%
- Improved inter-state transmission network for northern and southern region led to enhanced ATC for both the regions during the year. In FY 2018-19 (upto Dec'18), the southern import was congested for only 3.4% time blocks in vis-à-vis 10.2% in FY 2017-18 while the northern import experienced congestion in 5.3% time blocks vis-à-vis 1.7% in same period previous fiscal.

ABOUT IEX

IEX is the first and largest power exchange in India. Providing an automated trading platform for physical delivery of electricity, IEX enables efficient price discovery and offers participants the opportunity to trade in electricity contracts, Renewable Energy Certificates (RECs) and ESCerts (Energy Saving Certificates). The exchange platform increases the accessibility and transparency of the power market in India and enhances the speed and efficiency of trade execution. In August 2016, the Exchange received three ISO Certifications - ISO 9001:2008 for quality management, ISO 27001:2013 for Information security management and ISO 14001:2004 for environment management. IEX is approved and regulated by Central Electricity Regulatory Commission (CERC) and has been operating since 27 June, 2008. The Exchange is now a publicly listed company with NSE and BSE. For further details, log on to: www.iexindia.com

For further details, may please contact:

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| Ms. Shruti Bhatia Vice President –Regulatory Affairs and Communication Telephone: +91-11-43004000 Email: shruti.bhatia@iexindia.com | Mr Vineet Harlalka CFO & Company Secretary Telephone: +91-11-43004000 Email: investorrelations@iexindia.com |
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**Earnings Release for Quarter and Nine Month ended
December 31st ,2018**

Certain statements in this presentation describing the Company's objectives, projections, estimates and expectations may be 'forward looking statements' within the meaning of applicable laws and regulations.

Although our expectations are based on reasonable assumptions, these forward-looking statements may be influenced by numerous risks and uncertainties that could cause actual outcomes and results to be materially different from those expressed or implied. The Company takes no responsibility for any consequence of decisions made based on such statements and holds no obligation to update these in the future.

The past financial figures have been regrouped or reclassified as per the current grouping, where ever necessary.




42.28 BUs of electricity traded in 9M FY19 with an increase of 20% w.r.t. 9M FY18



127.18 Crs PAT in 9M FY19 with an increase of 27% w.r.t. 9M FY18



India's First & Largest Power Exchange



Dominant market share of over 98% of traded volume in electricity



Efficient price discovery through transparent and automated online platform



Diverse registered participants base of more than 6400



Business Model based on highly scalable and proven technology

- ❖ Installed capacity grew by 6% Y-o-Y.
- ❖ Robust electricity demand growth by 6.2% Y-o-Y
- ❖ Domestic coal production increased by 7.5 % Y-o-Y.
- ❖ MoP issued guidelines for Cross Border Trade of Electricity enabling trade of power (DAM and TAM both) through exchanges with neighboring countries.
- ❖ CERC notified amendment to DSM regulation, with effective from 1st Jan 2019, linking DSM Price Vector to the daily average Area Clearing Price of Exchange at 50 Hz.
- ❖ CERC has issued regulation for establishment of National Open Access Registry (NOAR) to facilitate online open access clearance and reduce gate closure time.
- ❖ High level empowered committee constituted by Government of India under the chairmanship of M. P K Sinha, cabinet secretary among other recommendations also recommended allocation of domestic coal to merchant power plants for sale of power in short term market. GoI has formed Empowered group of Ministers (EGoM) to examine the recommendations of HLEC w.r.t issues pertaining to stressed assets in power sector. EGoM is being chaired by Finance Minister.

- ❖ CERC has issued a Discussion Paper on “Re-designing Real Time Electricity Markets in India” on 25.07.2018, for starting hourly market on exchange.
- ❖ CERC has issued a Discussion Paper on “Re-designing Ancillary Services Mechanism in India” for exchange based ancillary services.
- ❖ CERC has also issued Discussion Paper on ‘Market Based Economic Dispatch of Electricity: Re-designing of Day-ahead Market (DAM) in India’ for scheduling entire country’s generation and power demand through power exchange.
- ❖ These initiatives will have far reaching impact on power exchange market in India.

- ❖ All India generation increased by 6.5% (from 980 BUs to 1044 BUs) and IEX electricity trade volume increased by 20% in 9M FY19 as compared to Y-o-Y.
- ❖ On a daily average basis about 210 MU were traded in October-18, the highest during any month.
- ❖ During 9MFY19, there was congestion free market on most of the days and volume curtailment due to congestion was only about 0.68%.
- ❖ During Q-3, FY-19 IEX traded 13.69 BUs of electricity (DAM & TAM) w.r.t. 11.37 BUs traded in Q-3 FY 18 with an increase of 20% Y-o-Y. 11.97 lakh of RECs were sold in Q-3, FY-19 as compared to 54.71 lakh of RECs sold in Q-3 FY 18 with decrease of 78% Y-o-Y due to lower inventory of REC.
- ❖ During 9 Month, FY-19 IEX traded 42.28 BUs of electricity (DAM & TAM) w.r.t. 35.32 BUs traded in 9 Months FY19 with an increase of 20% Y-o-Y. 63.17 lakhs of RECs were sold in 9 Month, FY-19 as compared to 66.76 lakhs of RECs sold in 9 Month, FY-18 with a decrease of 5% Y-o-Y due to lower inventory of REC.

Financial Highlights _ Quarter III (As on 31st Dec)

(Rs. in Crs)

| Particulars | Quarter Ended | | |
|-----------------------|---------------|--------|-----------|
| | Dec'18 | Dec'17 | Y-o-Y (%) |
| Total Revenue | 76.92 | 70.21 | 10 |
| Operating Expenses | 14.90 | 12.22 | 22 |
| EBITDA | 62.02 | 57.99 | 7 |
| EBITDA Margin (%) | 81 | 83 | -1.97 |
| PBT | 59.31 | 54.95 | 8 |
| Tax | 16.69 | 18.75 | -11 |
| PAT | 42.62 | 36.20 | 18 |
| Cash Profit | 45.27 | 39.17 | 16 |
| EPS* (Not Annualized) | | | |
| - Basic (Rs.) | 1.41 | 1.20 | 18 |
| - Diluted (Rs.) | 1.41 | 1.20 | 18 |

Detailed Financial _Quarter III (As on 31st Dec)

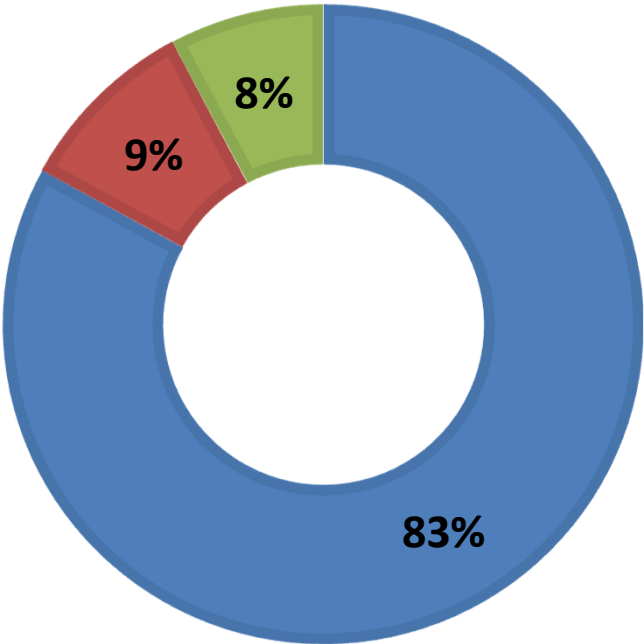
(Rs. in Crs)

| Particulars | Quarter Ended | | |
|--------------------------------|---------------|--------------|-----------|
| | Dec'18 | Dec'17 | Y-o-Y (%) |
| Revenue | | | |
| Transaction Fees | 58.98 | 58.28 | 1 |
| Admission & Annual Fees | 4.82 | 6.47 | -26 |
| Other Income | 13.12 | 5.46 | 140 |
| Total revenue | 76.92 | 70.21 | 10 |
| Expenses | | | |
| Employee benefits | 6.63 | 7.46 | -11 |
| Other expenses | 7.53 | 3.93 | 92 |
| CSR Expenses | 0.74 | 0.83 | -11 |
| Finance costs | 0.06 | 0.07 | -14 |
| Depreciation & amortization | 2.65 | 2.97 | -11 |
| Total expenses | 17.61 | 15.26 | 15 |
| Profit before tax (PBT) | 59.31 | 54.95 | 8 |
| Total Income Tax Expense | 16.69 | 18.75 | -11 |
| Profit After Tax (PAT) | 42.62 | 36.20 | 18 |

Revenue Breakup analysis _ Quarter III

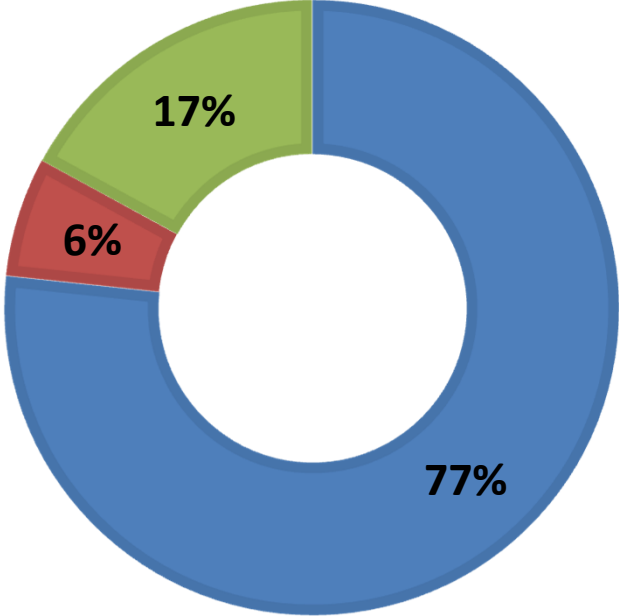
FY18

■ Transaction Fees ■ Admission & Annual Fees ■ Other Income



FY19

■ Transaction Fees ■ Admission & Annual Fees ■ Other Income



Financial Highlights _ 9M (As on 31st Dec)



(Rs. in Crs)

| Particulars | 9M Ended | | |
|-----------------------|----------|--------|-----------|
| | Dec'18 | Dec'17 | Y-o-Y (%) |
| Total Revenue | 226.32 | 193.21 | 17 |
| Operating Expenses | 39.57 | 33.93 | 17 |
| EBITDA | 186.75 | 159.28 | 17 |
| EBITDA Margin (%) | 83 | 82 | .08 |
| PBT | 178.71 | 151.76 | 18 |
| Tax | 51.53 | 51.52 | |
| PAT | 127.18 | 100.24 | 27 |
| Cash Profit | 135.05 | 107.58 | 26 |
| EPS* (Not Annualized) | | | |
| - Basic (Rs.) | 4.22 | 3.42 | 23 |
| - Diluted (Rs.) | 4.21 | 3.32 | 27 |

Detailed Financial _ 9 Month (As on 31st Dec)

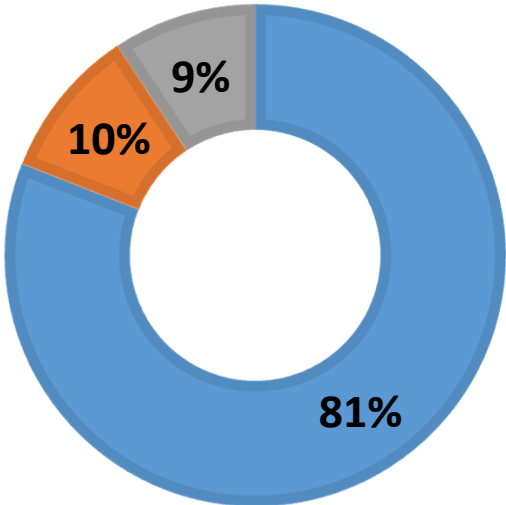
(Rs. in Crs)

| Particulars | 9M Ended | | |
|--------------------------------|---------------|---------------|-----------|
| | Dec'18 | Dec'17 | Y-o-Y (%) |
| Revenue | | | |
| Transaction Fees | 182.45 | 156.38 | 17 |
| Admission & Annual Fees | 15.18 | 18.88 | -20 |
| Other Income | 28.69 | 17.95 | 60 |
| Total revenue | 226.32 | 193.21 | 17 |
| Expenses | | | |
| Employee benefits | 18.66 | 17.92 | 4 |
| Other expenses | 19.39 | 15.06 | 29 |
| CSR Expenses | 1.51 | 0.95 | 59 |
| Finance costs | 0.18 | 0.18 | |
| Depreciation & amortization | 7.87 | 7.34 | 7 |
| Total expenses | 47.61 | 41.45 | 15 |
| Profit before tax (PBT) | 178.71 | 151.76 | 18 |
| Total Income Tax Expense | 51.53 | 51.52 | |
| Profit After Tax (PAT) | 127.18 | 100.24 | 27 |

Revenue Breakup analysis _ 9 Month

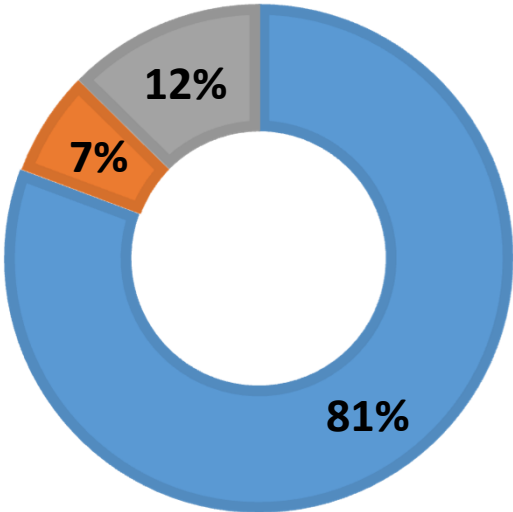
FY18

■ Transaction Fees ■ Admission & Annual Fees ■ Other Income



FY19

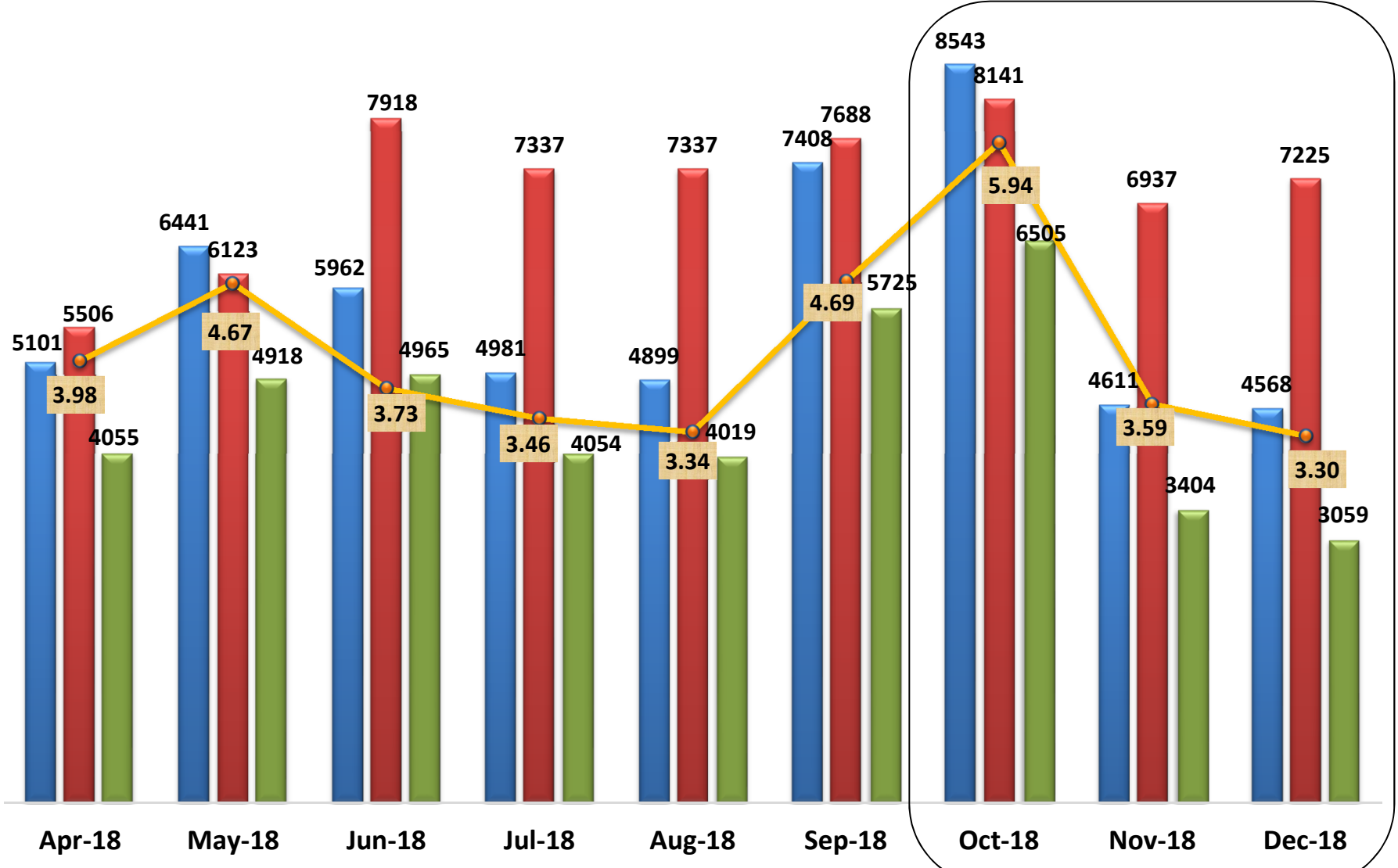
■ Transaction Fees ■ Admission & Annual Fees ■ Other Income



Day Ahead Market _ FY19* (As on 31st Dec,18)



■ Purchase Bid (MUs)
 ■ Sell Bid (MUs)
 ■ Cleared Volume (MUs)
 ● MCP (Rs/Unit)



*DAM Volume taken on delivery basis

Thank You