(Formerly known as Mitsu Chem Pvt. Ltd.)

329, Gala Complex, Din Dayal Upadhyay Road, Mulund (W), Mumbai - 400 080, Maharashtra, INDIA.

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CIN: L25111MH1988PLC048925



Date: August 08, 2023

BSE Limited Phiroze Jeejeebhoy Towers, Dalal Street Mumbai- 400001

Script Code: 540078

Dear Sir/Madam,

Sub: Investor Presentation for Q1 FY 2023-24

Pursuant to Regulation 30 read with Part A of Schedule III of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed herewith Investor Presentation for Q1 FY 2023-24 of the Company.

Kindly take the same on record.

Thanking you.

Yours truly,

FOR MITSU CHEM PLAST LIMITED

Ankita Bhanushali **Company Secretary**

Encl: as above



Safe Harbour Statement



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These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks.

The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.



Introduction to Mitsu Chem Plast Limited: A Leading Player in Plastic Manufacturing



Tomorrow's Solutions Today's Readiness

- o Mitsu Chem Plast Limited (Mitsu Chem Plast, The Company) is a prominent player in the plastic manufacturing industry, specializing in Blow Molded and Injection Molded products.
- o Since our establishment in 1990, we have consistently grown and evolved, becoming a trusted name in the market.
- o With our state-of-the-art manufacturing units and advanced technologies, we have the capacity to meet diverse customer demands, including customized molding solutions.
- We are strongly committed to sustainability, with a dedicated R&D team developing unique and eco-friendly products while actively supporting the Make in India
 initiative and implementing various ESG (Green) initiatives.
- o Mitsu Chem Plast got listed on the SME platform of BSE Ltd. in September 2016 and migrated to the Main Board of BSE Ltd. in May 2020.

MISSION

"To Challenge Ourselves Continuously To Innovate And Create Value For People Associated With Us Beyond Their Expectations And Become One Of The Finest Global Company."









Introduction to Mitsu Chem Plast Limited: A Leading Player in Plastic Manufacturing



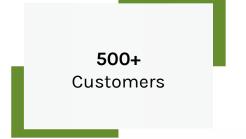
Key Facts about Company



18 Injection Molding Machines

500+ SKU's















Evolution And Growth: The Journey Of Mitsu Chem Plast Limited





1990 Unit I Started.





2006

Unit II Started.





2008

NOCIL (Reliance)Acquired Business, Plant And Machinery.





2015

Received the certificate of conformity for Spine Board (plastic blow molded) identified by 'CE' Achieved turnover of 100 crore.





2016

IPO & Listing on BSE SME Platform.



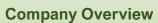


2017

Acqusition of plant and machinery, commercial and technical know-how and 'SR' trademark and copyrights of Shree **Rubber Plast Company** Private Limited.

















Evolution And Growth: The Journey Of Mitsu Chem Plast Limited





2018

Started Expansion of Unit III at Khalapur.





2019

Prince Multi Plast Ltd. Acquired Plant & Machinery, Molds and Other ancillary equipment.





2020

Migrated to Main Board of BSE from BSE SME.

Received Registration of designs for Head & Foot Bow for Hospital Bed with Cardiopulmonary Resuscitation Board.





2021

Received registration of designs for Side Railing for hospital bed.

Incorporation of subsidiary company, Mitsu Foundation.





2022

Increased installed capacity of Unit III from 10,872 MTPA to 13,179 MTPA.

Achieved turnover of ₹ 250 Cr Filed DRHP for Further, Public Offering.



2023

Launched new product PAILS.

Received final observation from SEBI in reference to propose FPO.

Achieved turnover of 309.33 Cr.









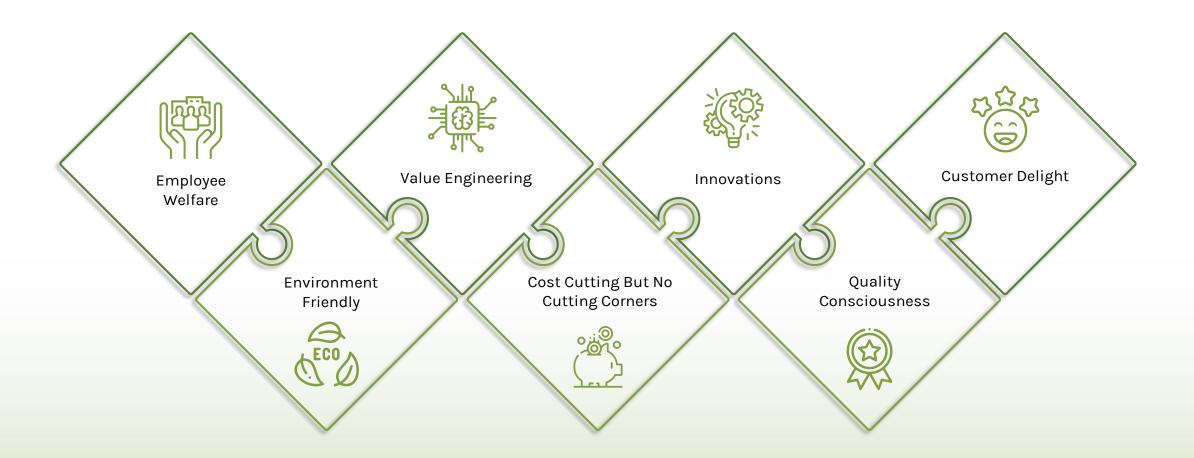




Commitment To Excellence: Mitsu Chem Plast's Core Values And Principles



The way of life at Mitsu Chem Plast, is inspired and guided by its seven Core Values, values that have been inculcated in every member, and today forms a performance mapping standard within the company at all levels of operations.













Strengths and Competitive Advantages



Out Of The Box Thinking





In House R&D Department

Value Creation By Reverse Engineering



Continuous Innovation



Consultative Approach





Conceptualization To Final Product



Capability To Handle Pp, Pe, Hdpe, Nylon & Abs For Diverse Product Range



Strong **Client Relationships**

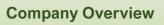
Strong At Design & Prototyping





Quality First













Versatile Manufacturing Capabilities





Blow Molding

HDPE, PP, Filled PP

Pharma, Chemical, Food, Flavor & Fragrances, Automotive, Health care, Agrochemicals



Injection Molding

HDPE, PP, Filled PP

Pharma, Chemical, Food, Agrochemicals, Health care



Custom Molding

PE, PP, Filled PP

Pharma, Automotive, Hospital Bed Parts, Health care, Auto Filters











10

Mitsu Chem Plast Limited's Diverse Client Base And Strong Customer Relationships

































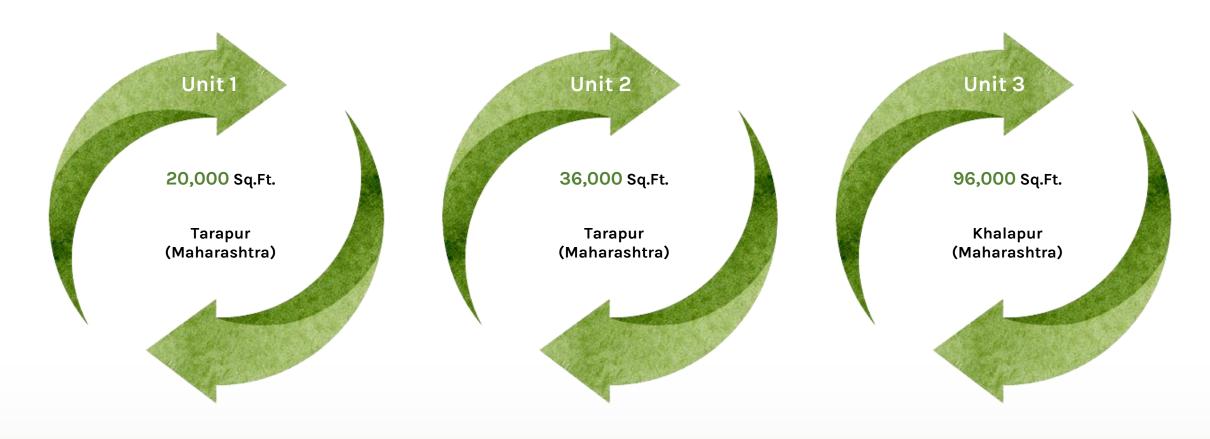






Strategically Located Manufacturing Facilities





Mitsu Chem Plast has opened a depot at Delhi & Hyderabad to cater the clients of North & South India, respectively.









State Of The Art Infrastructure





47 **Blow Molding** Machines



18 **Injection Molding** Machines



25,000 + Metric Tonnes per annum Installed Capacity







Well Certified Plant





PESO Certified







CE Marking

TFS Marking

UN Certified

Integrated Management system

















All Plants Are Well Equipped With All Types Of Testing Equipments













Together for Tomorrow



A Commitment to Sustainability and Environmental Responsibility

- o Our collaborative efforts will determine the well-being of our planet and subsequent generations.
- Sustainability is not just a buzzword; it is a business imperative.
- o We can build a more resilient and sustainable world by promoting teamwork, adopting sustainable practises, and assisting environmental preservation.
- o Consumers today are looking for items that are both innovative and environmentally responsible.
- o With this knowledge, our research and development focuses on producing goods using the most creative, sustainable materials, techniques, and models.
- o Our main pillars are innovation, design, and quality, and sustainability is an essential part of all three of those pillars.
- o Let's all pledge to protect the environment and guarantee a better future.







Environmental, Social, and Governance (ESG) Initiatives for a Responsible Future



Green Initiatives

The Company recognizes the need to transform and adapt to changes around it for a better and sustainable tomorrow. With increased focus to go green, we at Mitsu Chem Plast are striving to choose sustainable means, offering environment-friendly products to their consumers as much as they can.



Reduce



Reuse



Recycle



CO2 Emission

Reduce Carbon Footprint (CO2 Emission) by initiative to reduction in energy consumption, diesel consumption, etc.



Waste Reduction & Recycling

During Molding process, tons of pinch-off /inhouse rejection generates which gets reuse in a process by grinding it.



Water Conservation and Management

Rainwater collection system is being used to collect rainwater and feed into cooling tower tank during rainy season. Septic tank for sewage wastewater is use for watering the plants and gardening as a Zero Liquid Discharge system.



Natural Resources

We use transparent Polycarbonate sheets for roofing in working place for letting natural light and increase day lights in plant. Also diesel additives are used to save diesel consumption of our tempos.













Environmental, Social, and Governance (ESG) Initiatives for a Responsible Future





Post Consume Resin (PCR) Facility

PCR (Post-Consumer Resin) is recycled plastic that has undergone the recycling process and is available to use again. PCR material / product testing and validation inhouse lab facility is available.

Company Overview



Together for Sustainability

"Mitsu Chem Plast Limited." Is certified with bronze medal for the contribution & initiative of TFS (Together For Sustainability). This collaborative approach recognizes that sustainability is a shared responsibility and requires cooperation and coordination among individuals, organizations, governments, and communities worldwide.



Power **Optimization**

We use LED lights, servo motors, controllers, sensors, automatic ventilator systems, variable frequency drives, transparent poly carbonate roof tops.



Tree plantation: Save tree save environment

Mitsu Chem Plast demonstrated its dedication to sustainability by initiating tree plantations across their factory premises, surrounding areas, and other locations. Our commitment to environmental stewardship sets a positive example, fostering a greener and more sustainable future.







Commitment To Sustainable Impact And Community Engagement (CSR)



In the year 2022-23, Mitsu Chem Plast made a notable contribution towards a Corporate Social Responsibility.



Rural Area **Development**

To address the issue of kutch's droughts, a people's movement called "Global Kutch" has been initiated by KRIDA (Krishi Research Innovation and Development Association) and GVT (Global Vikas Trust) with the aim of finding long-term and sustainable solutions to Kutch's woes, Mitsu Chem Plast is proud to be a part of it.

Company Overview



Eradication Of Hunger

Our team has organized a distribution drive, providing underprivileged families in multiple villages with a month-long supply of groceries to improve the lives of those in need. #Mitsucares.



Promoting Healthcare-Surgical Camps

Mitsu Foundation, in collaboration with Shree Bhojay Sarvoday Trust Hospital, organized the "Gynecological Surgical Camp 2023, with significant participation from women.

Business Overview



Promotion of Health-**Including Preventive Health Care**

Mitsu Foundation, in collaboration with the Shree Pragati Foundation's (Hira Mongi Navneet Hospital) successfully helped in promotion of Health and other surgical health care for people.



Promotion Of Sports

Mitsu Chem Plast is proud to support Jash Modi in his pursuit of representing India in table tennis and winning a gold medal in the Olympics.









Green Achievements 2022-23 And Targets Ahead



Targets and Goals in future

Energy and Carbon

- 20% reduction in carbon intensity and overall emissions.
- o 20% reduction in energy intensity.

Water

 15% reduction in freshwater consumption and intensity.

Safety and Occupational Health

- o Maintain zero fatality.
- o 7% reduction in LTIFR.
- o 100% compliance with medical exams.
- Near miss reporting as a leading indicator as one per person per year.

Targets achieved till now

Achieved 14.47% reduction in carbon intensity (scope 1 and 2 emissions) in FY 2022-23.

Reduced energy intensity by 17% in FY 2022-23.

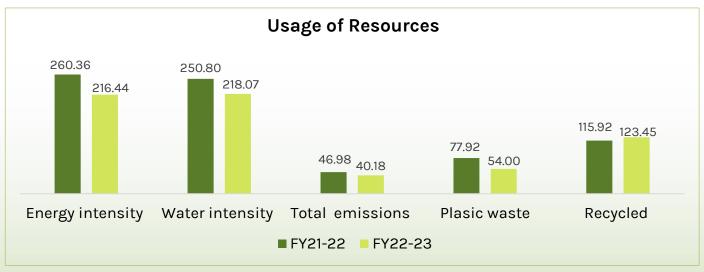
Implemented rain-water harvesting to replace freshwater from surface and ground sources.

Achieved 13% reduction in water intensity in FY 2022-23.

Reported zero fatalities in FY 2022-23.

Ensured 100% compliance with initial and periodic medical examinations.

Initiated near-miss reporting training and set targets at all levels.



Above Figures are in crore of turnover (GJ/INR CR)





Eminent Board of Directors





Mr. Jagdish Dedhia Chairman & Whole Time Director

He holds a bachelor's degree in science from Bombay University. He has more than three decades of experience in the plastic industry.

He has played a pivotal role in the Company and has been instrumental in identification, negotiation, and implementation of new business opportunities.



Mr. Dilip Gosar Non-Executive Independent Director

He holds a bachelor's degree in commerce from the University of Mumbai and is a member of the Institute of Chartered Accountants of India.

Since 1993, he has been practising as a Chartered Accountant.



Mr. Sanjay Dedhia Joint Managing Director

He holds a diploma in Chemical Engineering from the Board of Technical Examination, Maharashtra.

He has more than two decades of experience in the plastic industry, and is responsible for overseeing sales and business development within the Company.



Ms. Neha Huddar Non-Executive Independent Director

She has over 39 years of experience in finance, compliance & accounts.

She has also worked with Reliance Foundation. Thirumalai Chemicals Limited and Ultramarine and Pigments Ltd.

Business Overview



Mr. Manish Dedhia Joint Managing Director & Chief Financial Officer

He holds a bachelor's degree in commerce from Commercial University Limited, Delhi.

With over two decades of experience in the plastic industry, he oversees the overall finance and business development of the Company.



Mr. Hasmukh Dedhia Non-Executive Independent Director

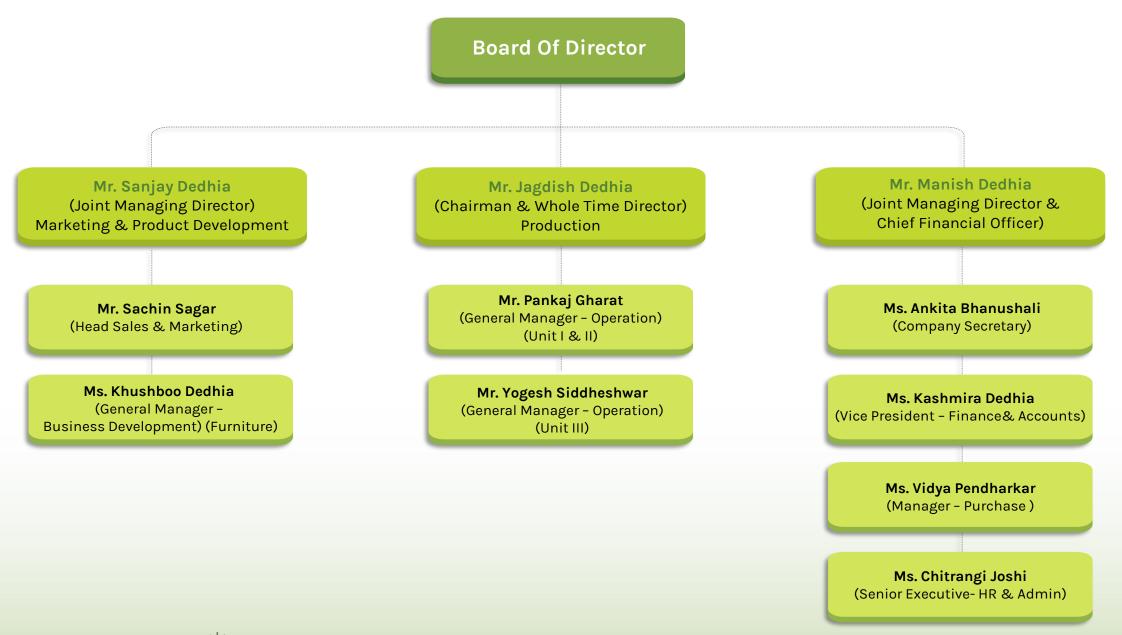
He is a member of the Institute of Chartered Accountants of India, and currently he is a partner at KKC & Associates LLP.





Management Supported By Well Experienced Professional Team















Products at a Glance



Mitsu Chem Plast posses strong capabilities in Injection Molding, Blow Molding and Custom Molding through product innovation and value engineering, the company has set new benchmarks in offering quality products and highest customer satisfaction, which has made the 'Mitsu' Brand, a name to be reckoned with.















Extensive Range of High-Quality Products: Diverse and Superior Packaging Solutions



Offering the widest range of Industrial Containers, ranging from 100 ML to 250 LTRS





Latest Product Launches and Expansion of Product Portfolio









Wide Spectrum of Client Industries





Pharmaceuticals



Flavor & Fragrances



Food



Veterinary Chemicals



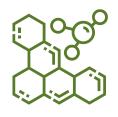
Agrochemicals



FMCG



Specialty Chemicals



Chemicals



Cosmetics



Lube Oil



Pesticides



Edible Oil

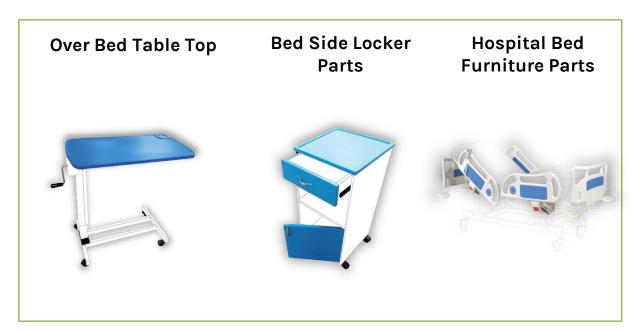


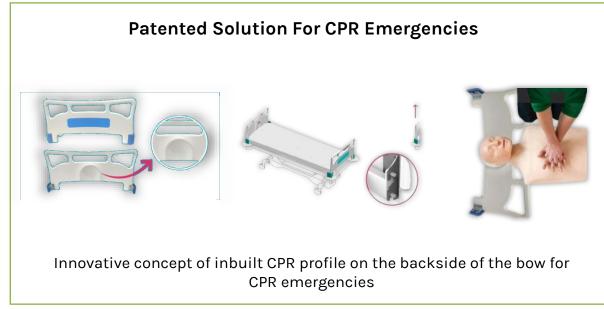




Pioneer's In Hospital Bed & Ancillary Furniture



















Hospital Furniture Parts



MICHI-M1 HEAD/FOOT BOW



MIYON-M4 HEAD/FOOT BOW



MIJU-M7 HEAD/FOOT BOW



MINANA-**MSR2 HEAD SIDE RAILINGS**



MINI-M2 HEAD/FOOT BOW



MIGO-M5 HEAD/FOOT BOW



MIROKU-**MSR1 SIDE RAILINGS**



MINANA-MSR2 LEG SIDE RAILINGS



MISAN-M3 HEAD/FOOT BOW



MIKU-M6 HEAD/FOOT BOW



MIHICHI-**MSR3 SIDE RAILINGS**



MIJUSAN-**MSR4 SIDE RAILINGS**









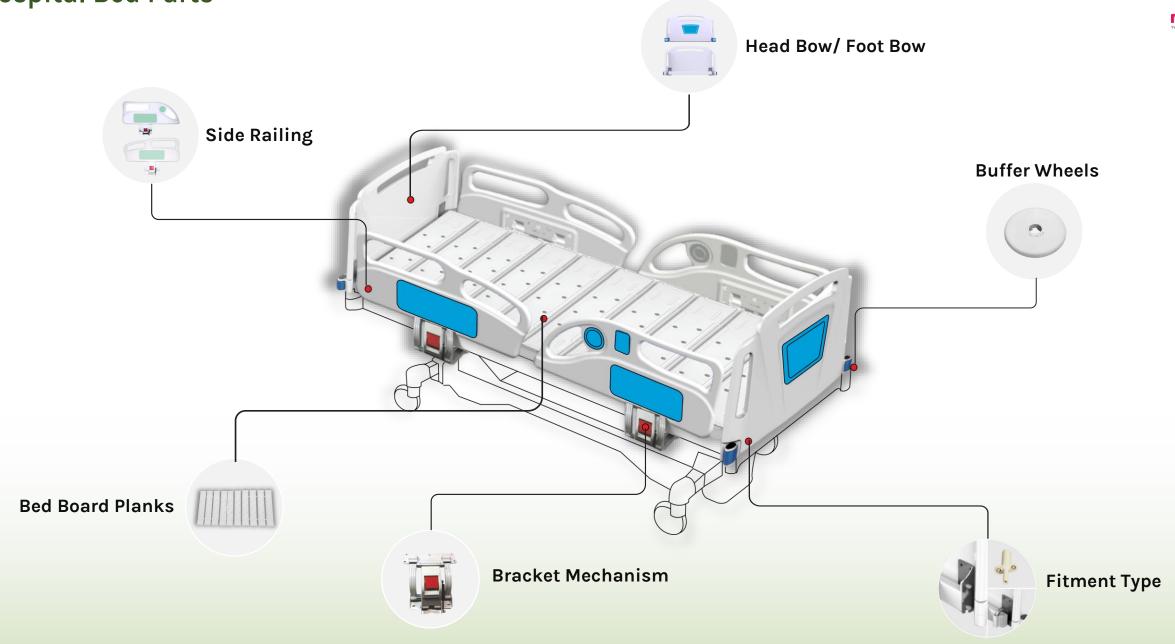






Hospital Bed Parts

















Mattress Platform









Features

4 section mattress platform for hospital beds

Easy to clean/wash

Easy to assemble

Lightweight but very sturdy

Modular system enables time saving during bed manufacturing

Suitable for bed size 2,270*942mm

X-ray compatible

Made out of ultra-high density polyethylene



Customized Furniture Solution Provider



Impressive aesthetics, robust design and durability has helped growth in this niche business sections

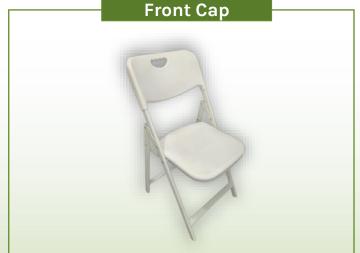












Expertise in Custom Molded Components and Fuel Tank Assemblies



Impressive aesthetics, robust design and durability has helped growth in this niche business sections











Injection Molding Offerings



Significant Capabilities In Injection Molding Ranging From 60 Tones To 450 Tones





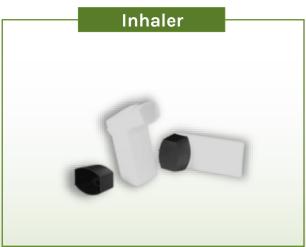














Insights into the Plastic Molding Industry



The demand for molded plastics is projected to increase significantly due to the extensive expansion and development in the Construction, Automotive, And Packaging Sectors.

Demand driving factors of Industry

The Indian plastic processing industry comprises approximately 30,000 units that use injection molding, blow molding, extrusion, and calendaring to create a wide range of products.

The plastics industry is currently home to about 50,000 industries, most of which are micro, small, and medium-sized enterprises (MSMEs).

Management Overview

These enterprises contribute Rs. 3.5 lakh crore (US\$ 42.89 billion) to India's economy and employ more than 50.000 people.

The country recycles plastic at a rate of 60%, which is higher than that of developed nations.

The "Make in India," "Skill India," "Swachh Bharat," and "Digital India" initiatives of the government are increasing plastic production, and by 2027, it is expected that the plastics industry will generate Rs. 10 lakh billion (US\$ 122.54 billion) annual revenue, with two lakh tonnes of exports.

"According to India Plastics Pact's (IPP) Roadmap to 2030, the target is to eliminate all unnecessary plastic waste and items, and make 100% of plastic packaging reusable, recyclable or compostable by the year 2030. The starting point is to establish a list of plastic packaging products that are unneeded or troublesome and take action to solve them through redesign and innovation. New technology and higher-quality plastic will also help India progress towards this goal."

Business Overview

Source - IBEF











Insights Into The Plastic Molding Industry



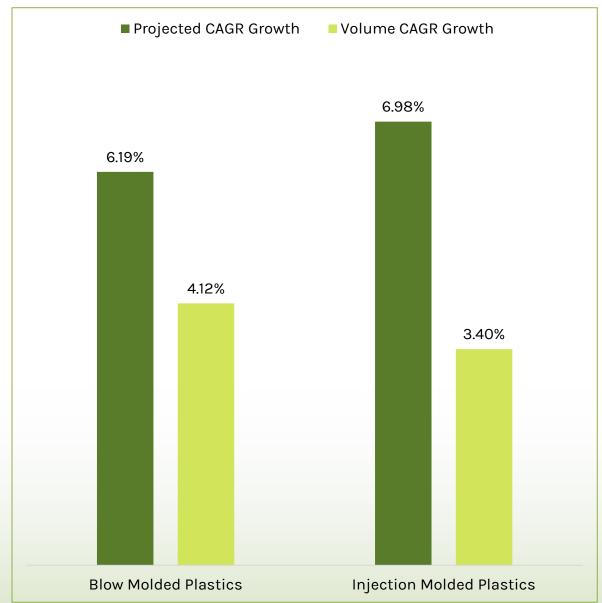
Blow Molded Plastics

- The Indian blow molded plastics market is expected to experience a significant growth rate.
- It is projected to grow at a CAGR of 6.19%, reaching
 ₹49,96,01,840.82 Lakhs.
- In terms of volume, it is anticipated to grow at a CAGR of 4.12%, reaching 5,929.682 Kilo Tons in 2030.

Injection Molded Plastics

- The India injection molded plastics market is expected to witness robust growth.
- By value, it is projected to grow at a CAGR of 6.98%, reaching ₹3,28,44,099.59 Lakhs in 2030.
- In terms of volume, it is anticipated to grow at a CAGR of 3.40%, reaching 14,148.509 Kilo Tons in 2030.

Source: India Plastics Manufacturers' Association (AIPMA), Indian Plastics Federation, Packaging Industry Association of India, Plastics Trade Association, IPMMI, PIAI, PMMAI Company Annual Report, Primary Interviews, Reports and Data





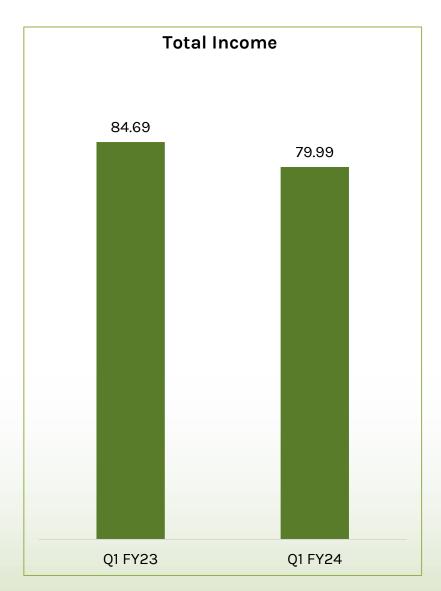
Business Overview

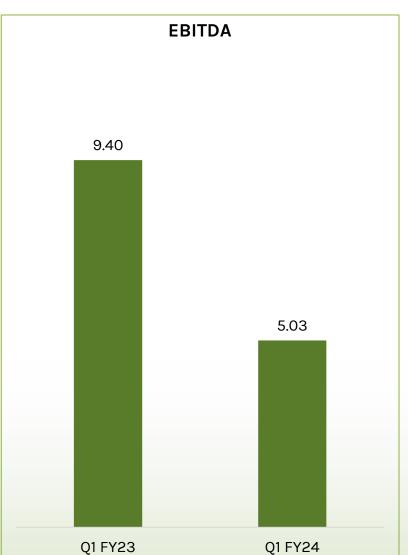


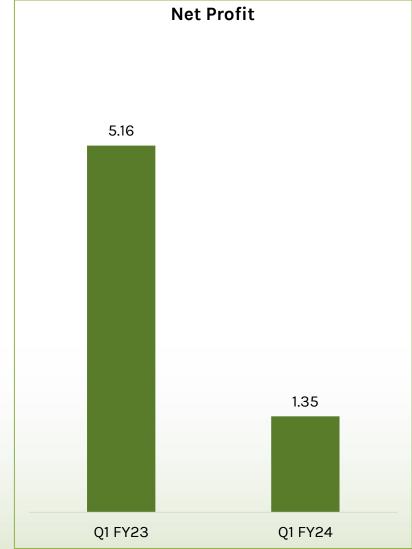
Quarterly Performance Highlights YoY



All Figures In ₹ Cr







Last Five Quarter Performance



					In ₹ Cr
Particulars	Q1 FY24	Q4 FY23	Q3 FY23	Q2 FY23	Q1 FY23
Revenues	79.72	83.20	71.64	69.58	84.56
Other Income	0.27	-0.03	0.01	0.25	0.13
Total Income	79.99	83.17	71.65	69.83	84.69
Expenses	74.69	75.63	66.39	65.22	75.15
EBITDA	5.03	7.58	5.25	4.36	9.40
EBITDA Margin	6.31%	9.11%	7.33%	6.27%	11.12%
Interest	2.04	2.02	1.73	1.47	1.63
Depreciation	1.42	1.39	1.39	1.26	1.23
Profit Before Tax	1.84	4.13	2.14	1.88	6.68
Net Profit	1.35	3.30	1.81	1.54	5.16
EPS In ₹	1.12	2.73	1.50	1.27	4.27



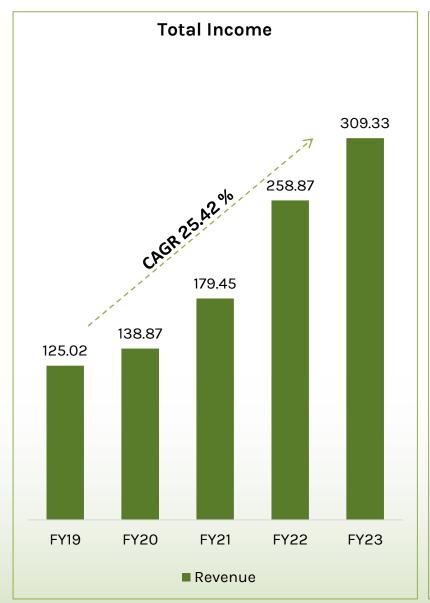


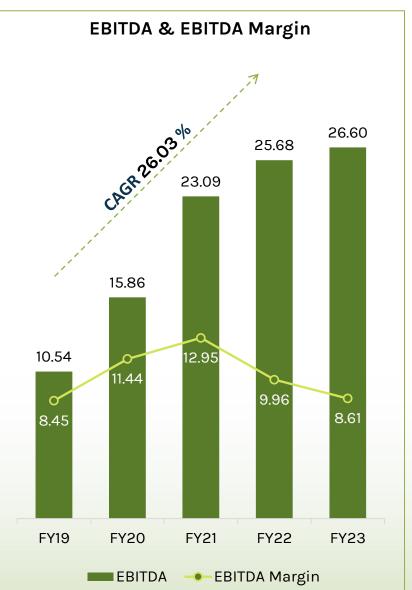


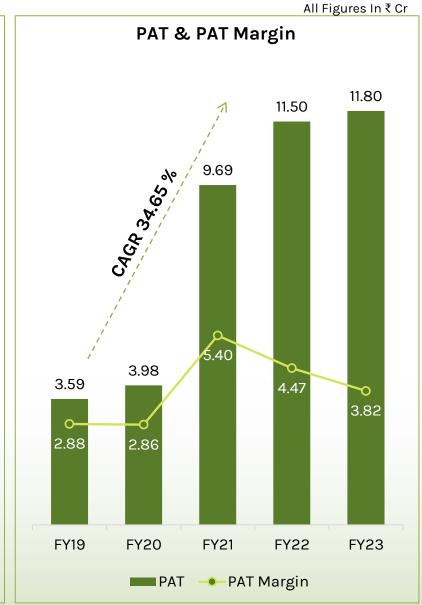


Key Financials









Profit & Loss Statement



					In
Particulars	FY19	FY20	FY21	FY22	FY23
Revenues	124.76	138.55	178.33	257.72	308.97
Other Income	0.26	0.32	1.11	1.15	0.36
Total Income	125.02	138.87	179.45	258.87	309.33
Raw Material costs	79.01	76.42	104.15	164.12	204.29
Employee costs	8.65	10.68	14.24	17.27	19.94
Other Expenses	26.55	35.60	36.85	50.65	58.15
Total Expenditure	114.21	122.69	155.24	232.04	282.30
EBITDA	10.54	15.86	23.09	25.68	26.60
Finance Costs	4.03	6.35	5.99	5.60	6.83
Depreciation	2.45	4.01	4.42	4.82	5.28
PBT	4.32	5.82	13.81	16.41	14.83
Tax	0.73	1.84	4.11	4.91	3.03
Reported Net Profit	3.59	3.98	9.69	11.50	11.80











Balance Sheet

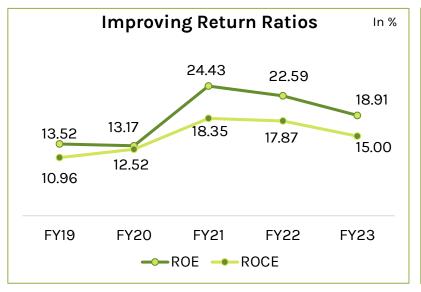


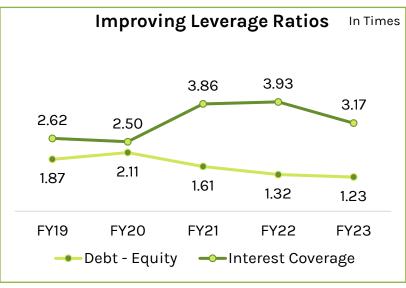
Equities & Liabilities	FY19	FY20	FY21	FY22	FY23
Equity	4.02	12.07	12.07	12.07	12.07
Reserves	22.53	18.10	27.58	38.85	50.35
Net Worth	26.55	30.18	39.65	50.92	62.42
Non Current Liabilities					
Long Term Borrowing	27.54	28.45	31.96	28.55	37.64
Deferred Tax Liabilities	2.76	3.83	4.61	5.54	5.32
Other Long Terms Liabilities	1.83	0.87	0.35	0.60	1.63
Long Term Provision	0.08	0.17	0.01	0.00	
Total Non Current Liabilities	32.21	33.33	36.93	34.69	44.59
Current Liabilities					
Short Term Borrowings	22.09	35.22	32.06	38.60	39.45
Trade Payables	9.55	5.51	10.53	14.19	23.56
Other Current Financial Liabilites	0.00	0.08	0.13	0.21	0.40
Other Current Liabilities	5.92	1.03	3.05	3.11	4.32
Short Term Provision	2.17	1.98	2.00	2.07	2.28
Current Tax Liabilities (Net)	0.19	0.25	0.22	0.30	0.00
Total Current Liabilities	39.92	44.07	47.99	58.48	70.01
Total Liabilities	98.68	107.57	124.57	144.09	177.02

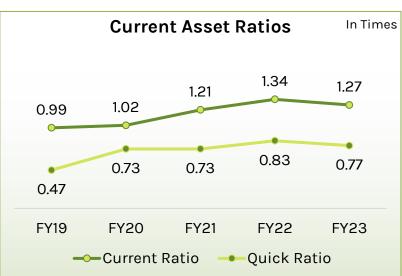
					In ₹ Cr
Assets	FY19	FY20	FY21	FY22	FY23
Non Current Assets					
Fixed Assets	56.76	59.68	61.00	62.51	81.99
Non Current Investments	0.36	0.88	0.76	0.32	0.00
Other Non Current Financial Assets	0.00	1.00	1.73	2.00	1.65
Other Non Current Assets	1.84	2.16	3.04	0.72	4.82
Total Non Current Assets	58.96	63.73	66.53	65.55	88.46
Current Assets					
Inventories	10.66	12.47	22.53	29.30	32.07
Trade Receivables	23.33	28.54	29.15	41.45	47.22
Cash & Bank Balance	1.98	0.12	0.74	2.14	0.11
Other Current Financial Assets	0.20	1.15	2.50	2.90	3.64
Current Tax Assets (Net)	0.00	0.00	0.00	0.00	0.07
Other Current Assets	3.54	1.56	3.12	2.75	5.45
Total Current Assets	39.72	43.84	58.04	78.54	88.56
Total Assets	98.68	107.57	124.57	144.09	177.02

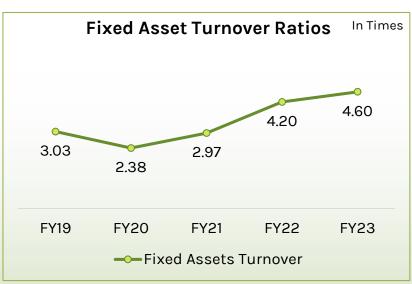
Key Ratios

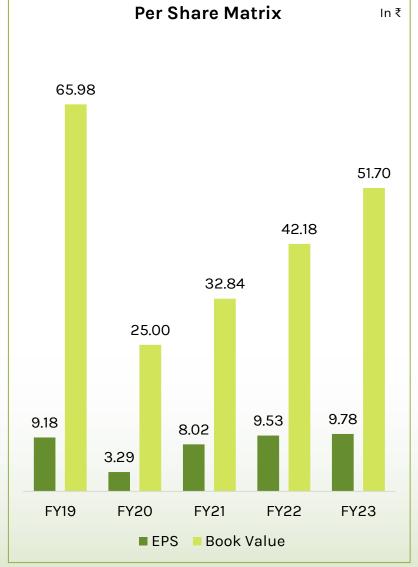






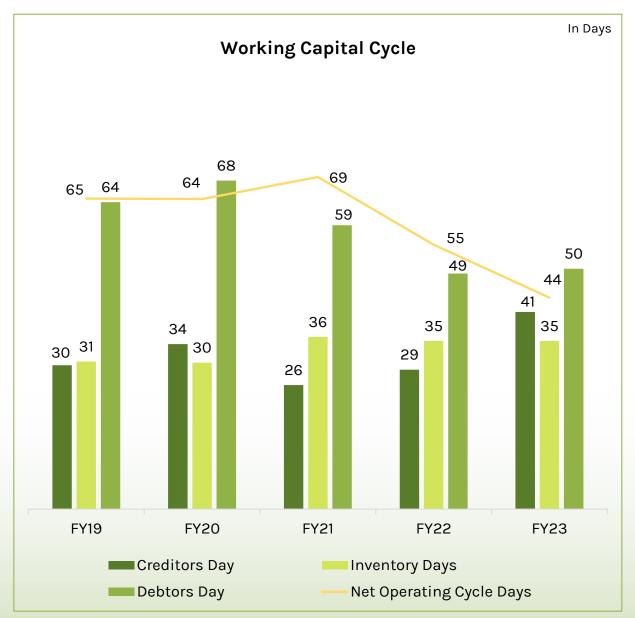


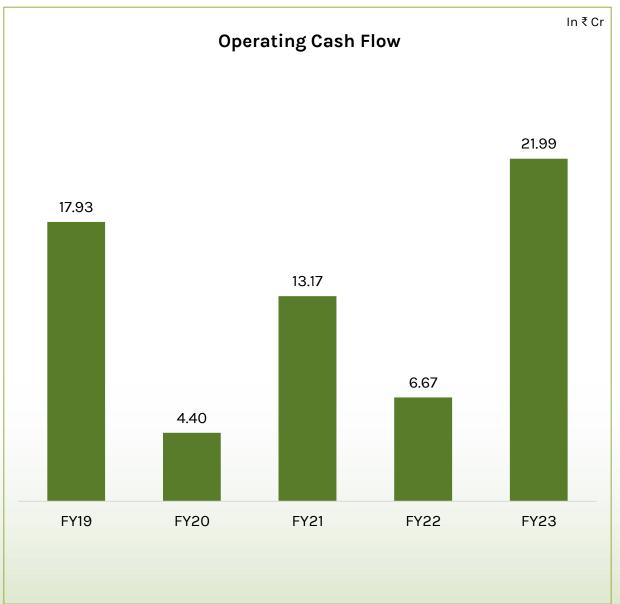




Operating Matrix



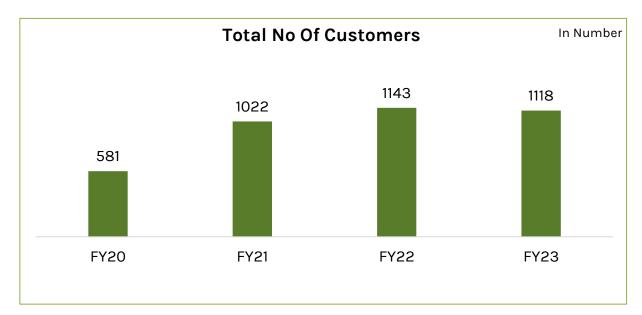


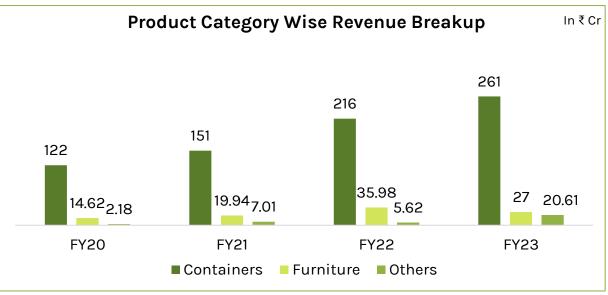


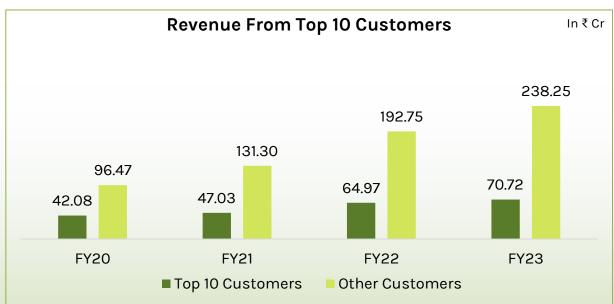


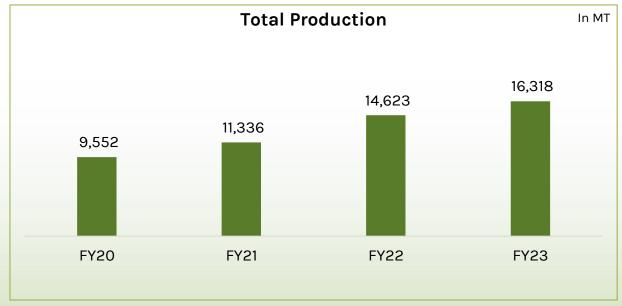
Revenue & Production Matrix













Business Overview



Stock Data



BSE: 540078 ISIN: INE317V01016	As on 07-08-2023		
Share Price (₹)	181.45		
Market Capitalization (₹ Cr)	219.06		
No. of Shares Outstanding (Cr)	1.20		
Face Value (₹)	10.00		
52 week High-Low (INR)	324.00/ 136.45		

		You visualisewe			
Corporate Actions					
Ex Date	Bonus	Date			
19 Sep 2017	2:1	28 Jan 2020			
23 Aug 2018					
19 Sep 2019					
01 Sep 2020					
08 Sep 2021					
12 Sep 2022					
	19 Sep 2017 23 Aug 2018 19 Sep 2019 01 Sep 2020 08 Sep 2021	Ex Date Bonus 19 Sep 2017 2:1 23 Aug 2018 19 Sep 2019 01 Sep 2020 08 Sep 2021			



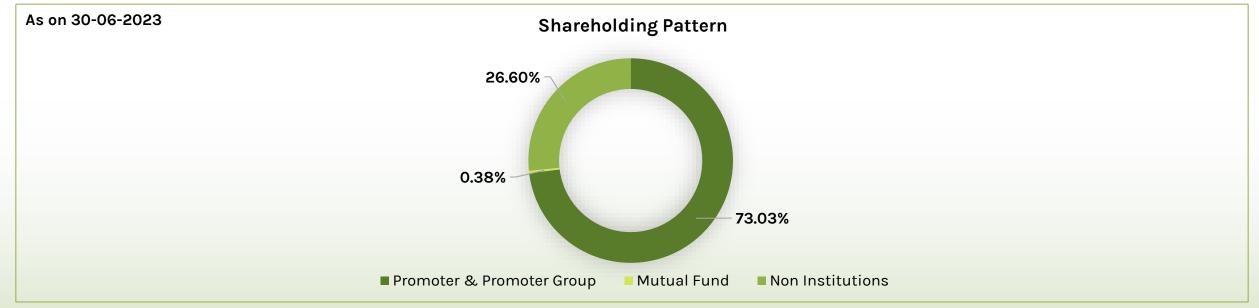
Source - BSE

Shareholding Data



Marquee Shareholders

Name of Shareholder	Holding Shares
Jaya Chandrakant Gogri	4,76,200
Chandrakant V Gogri	1,98,000
Mutual Fund	45,488



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India SME 100 2015 Axis Bank



(SME)
ET Polymers 2020



Best SME of the year 2016 for innovation and invention SME Chamber of India



Devices & Healthcare
Equipment (SME)
ET Polymers 2022



Excellence in Healthcare
SME (Hospital Equipment)
ET Polymers 2018



Industry 2022
AIPMA-AMTEC



India 100 SME 2019
Axis Bank jointly with
India SME Forum



Appreciation for promoting gender equality
Godrej Interio 2023

